# 2011年 2月期 第3四半期決算補足資料

## FACT BOOK 2011

For the Year Ended February 20, 2011

Third Quarter Report

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#### (注) Remarks:

- 1: 記載数値は、すべて単位未満切り捨て表示をしております。
  - All fractions of numbers posted are rounded off to the nearest figure.
- 2: 前年同期比のパーセント表示は、増減率を表しております。
  - YOY (%) represents the growth ratio compared with the results in the same period of the previous year.
- 3: 連結記載数値は、決算期ごとの為替レートで換算しておりますので、為替レート変動による影響がございます。 The consolidated figure may be affected by fluctuation of exchange rates since the figure is converted to Japanese Yen in every financial closing.



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### 連結決算報告 Consolidated Financial Summary

### 取扱高内訳 Trading Volume

(単位:百万円/Millions of Yen)

	2009/1	1	2010/1	1	2010/2	)
	実績	構成比	実績	構成比	実績	構成比
	Results	% of Total	Results	% of Total	Results	% of Total
総合あっせん Credit card purchase contracts	¥1,635,541	74.7%	¥1,886,264	79.7%	¥2,261,616	75.5%
(前年同期比/ҮОҮ	5.1%	74.770	15.3%	19.1 /6	7.2%	13.376
個品あっせん Hire purchase contracts	32,421	1.5%	37,958	1.6%	44,119	1.5%
(前年同期比/YOY	3.1%	1.570	17.1%	1.0 /0	10.1%	1.570
融資計 Total loan contracts	451,986	20.6%	333,102	14.1%	586,125	19.6%
(前年同期比/ҮОҮ	12.9%	20.070	26.3%	14.170	10.6%	13.070
カードキャッシング Cash advances	383,716	17.5%	268,184	11.3%	496,176	16.6%
(前年同期比/YOY	8.8%	17.570	30.1%	11.3%	9.1%	10.076
その他融資 Other loans	68,270	3.1%	64,918	2.7%	89,949	3.0%
(前年同期比/YOY	30.6%	3.170	4.9%	2.1 /0	18.1%	3.0 /6
業務代行 Processing services	45,027	2.1%	75,213	3.2%	66,830	2.2%
(前年同期比/YOY	66.9%	2.1/0	67.0%	3.2 /0	70.4%	2.2/0
その他 Other	23,118	1.1%	33,611	1.4%	34,644	1.2%
(前年同期比/ҮОҮ	0.6%	1.170	45.4%	1.4 /0	2.9%	1.2 /0
取扱高合計 Total trading volume	2,188,095	100.0%	2,366,150	100.0%	2,993,335	100.0%
(前年同期比/ҮОҮ	3.5%	100.0%	8.1%	100.0%	2.6%	100.0%

なお、業務代行については、前期より電子マネーのアクワイアリング分を除いて算出(自社発行分は従来どおり含めております)しておりますので、アクワイアリング分を含めた数値は、以下のとおりとなります。

Revised retroactively

取扱高合計 Total trading volume	¥2,524,428	100.0%	¥2,927,980	100.0%	¥3,496,757	100.0%
(前年同期比/YOY)	11.4%	100.076	16.0%	100.076	13.8%	100.076

### 営業収益内訳 Operating Revenues

(単位:百万円/Millions of Yen)

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	2009/1	1	2010/1	-	2010/2	
	実績	構成比	実績	構成比	実績	構成比
	Results	% of Total	Results	% of Total	Results	% of Total
総合あっせん収益 Credit card purchase contracts	¥41,154	32.3%	¥46,667	37.0%	¥55,966	32.5%
(前年同期比/YOY)	4.9%	32.3%	13.4%	37.0%	6.2%	32.3%
個品あっせん収益 Hire purchase contracts	5,918	4.60/	6,520	F 20/	8,050	4 70/
(前年同期比/YOY)	18.4%	4.6%	10.2%	5.2%	13.5%	4.7%
融資収益計 Total loan contracts	61,214	48.1%	54,502	43.2%	80,598	46.7%
(前年同期比/YOY)	17.0%	40.1%	11.0%	43.2%	16.1%	40.7 %
カードキャッシング Cash advances	48,225	07.00/	43,134	24.00/	63,441	20.70/
(前年同期比/YOY)	17.5%	37.9%	10.6%	34.2%	16.9%	36.7%
その他融資 Other loans	12,989	40.00/	11,367	0.00/	17,157	40.00/
(前年同期比/YOY)	14.8%	10.2%	12.5%	9.0%	12.9%	10.0%
業務代行収益 Processing service fees	8,832	7.0%	4,779	3.8%	13,012	7.5%
(前年同期比/YOY)	117.5%	7.0%	45.9%	3.0%	111.6%	7.5%
償却債権回収益 Income from bad debt recovery	2,198	4.70/	2,198	4.70/	3,273	1.00/
(前年同期比/YOY)	7.5%	1.7%	0.0%	1.7%	38.3%	1.9%
その他収益 Other revenues	7,875	6.00/	11,561	0.20/	11,368	6.6%
(前年同期比/YOY)	35.0%	6.2%	46.8%	9.2%	23.2%	0.0%
金融収益 Financial income	124	0.1%	42	0.0%	160	0.1%
(前年同期比/YOY)	10.6%	0.1%	65.6%	0.0%	26.2%	0.1%
営業収益合計 Total operating revenues	127,319	100.00/	126,273	100.00/	172,430	100.00/
(前年同期比/YOY)	3.8%	100.0%	0.8%	100.0%	2.0%	100.0%

### 販売費及び一般管理費 Selling, general and administrative expenses

	2009/11	2010/11	2010/2
	実績	実績	実績
	Results	Results	Results
販売費及び一般管理費	¥102,754	¥101,305	¥137,370
Selling,general and administrative expenses	+102,734	+101,303	+137,370
(前年同期比/YOY	4.0%	1.4%	2.2%

#### 営業債権内訳 Finance Receivables

(単位:百万円/Millions of Yen)

	2009/1	1	2010/1	1	2010/2	2
	実績	増減	実績	増減	実績	増減
	Results	Change	Results	Change	Results	Change
割賦売掛金計 Total accounts receivable-installment	¥354,014	17,026	¥407,738	53,723	¥300,782	55,404
(前年同期比/YOY)	5.1%	17,020	15.2%	55,725	22.6%	55,404
総合あっせん Credit card purchase contracts	318,051	17,617	366,965	48,914	262,811	51,694
(前年同期比/YOY)	5.9%	17,017	15.4%	40,914	24.5%	51,094
個品あっせん Hire purchase contracts	35,963	590	40,772	4,809	37,970	3,709
(前年同期比/YOY)	1.6%	590	13.4%	4,009	10.8%	3,709
営業貸付金計 Total operating loans	429,320	79,498	308,997	120,323	423,324	60,203
(前年同期比/YOY)	15.6%	19,490	28.0%	120,323	12.5%	00,203
カードキャッシング Cash advances	354,522	70,676	232,548	121,974	347,808	65,407
(前年同期比/YOY)	16.6%	70,070	34.4%	121,974	15.8%	05,407
その他融資 Other loans	74,798	8,821	76,448	1,650	75,515	5,203
(前年同期比/YOY)	10.5%	0,021	2.2%	1,030	7.4%	3,203
営業債権合計 Total finance receivables	783,335	62,471	716,736	66,599	724,106	4,798
(前年同期比/YOY)	7.4%	02,471	8.5%	00,599	0.7%	4,790

### (債権流動化残高) (Securitized Receivables)

(単位:百万円/Millions of Yen)

		2009/11	2010/11	2010/2
		実績	実績	
		Results	Results	Results
割賦	武売掛金計 Total accounts receivable-installment	¥83,818	¥106,497	¥142,508
	総合あっせん Credit card purchase contracts	( 1) 83,818	106,497	142,508
	個品あっせん Hire purchase contracts	-	-	-
営業	Ě貸付金計 Total operating loans	55,606	147,552	53,326
	カードキャッシング Cash advances	50,769	<sup>(6)</sup> 145,527	<sup>(4)</sup> 49,421
	その他融資 Othre loans	4,837	2,025	3,905
債格	霍流動化残高合計 Total securitized receivables	139,424	254,050	195,834

同数値に含まれる信託受益権は、( 1)11,399百万円、( 2)13,604百万円、( 3)22,029百万円、( 4)13,934百万円、

The trust beneficiary rights included in the figure are (-1)11,399 million yen (-2)13,604 million yen (-3)22,029 million yen (-4)13,934 million yen

( 5)23,659 million yen ( 6)53,938 million yen.

### (債権流動化分を含む営業債権残高) (Finance Receivables and Including Securitized Receivables)

(単位:百万円/Millions of Yen)

	2009/11		1	2010/11		2010/2		2	
		実績	増減		実績	増減		実績	増減
		Results	Change		Results	Change		Results	Change
割賦売掛金計 Total accounts receivable-installment	( 1)	¥437,833	25,752	( 5)	¥514,236	76,402	( 3)	¥443,290	47.514
(前年同期比/YOY)		6.2%	25,752		17.5%	70,402		12.0%	47,514
営業貸付金計 Total operating loans	( 2)	484,927	34,424	( 6)	456,550	28,377	( 4)	476,651	24,954
(前年同期比/YOY)		6.6%	34,424		5.9%	20,377		5.0%	24,954
営業債権合計		922,760			970.786			919,941	
Total finance receivables and including securitized receivables		922,760	8,672		970,700	48,025		919,941	22,559
(前年同期比/YOY)		0.9%			5.2%			2.5%	

同数値に含まれる信託受益権は、( 1)11,399百万円、( 2)13,604百万円、( 3)22,029百万円、( 4)13,934百万円、

The trust beneficiary rights included in the figure are ( 1)11,399 million yen ( 2)13,604 million yen ( 3)22,029 million yen ( 4)13,934 million yen ( 5)23,659 million yen ( 6)53,938 million yen.

<sup>( 5)23,659</sup>百万円、( 6)53,938百万円であります。

<sup>(5)23,659</sup>百万円、(6)53,938百万円であります。

### 連結貸借対照表 Consolidated Balance Sheets

(単位:百万円/Millions of Yen)

		2009/11	2010/11	(単位:日万円/Millions of Yen)
	-	実 績 Results	実 績 Results	実 績 Results
流動資産 Current assets		¥824,083	¥785,335	¥769,527
	(前年同期比/YOY)	5.2%	4.7%	3.6%
内、貸倒引当金		50,916	53,803	52,613
Allowance for doubtful accounts	(前年同期比/YOY)	10.3%	5.7%	3.7%
固定資産 Non-current assets		86,355	144,308	96,718
	(前年同期比/YOY)	96.5%	67.1%	72.5%
繰延資産 Deferred assets		128	90	119
	(前年同期比/YOY)	23.0%	29.9%	24.4%
資産合計 Total assets		910,568	929,735	866,364
	(前年同期比/YOY)	0.3%	2.1%	1.4%
流動負債 Current liabilities		307,979	350,706	272,178
	(前年同期比/YOY)	10.3%	13.9%	17.9%
固定負債 Long-term liabilities		432,212	402,134	417,468
	(前年同期比/YOY)	4.3%	7.0%	5.4%
内、利息返還損失引当金		24,269	17,985	22,840
Provision for loss on interest repayment	(前年同期比/YOY)	-	25.9%	91.4%
負債合計 Total liabilities		740,192	752,841	689,647
	(前年同期比/YOY)	1.3%	1.7%	2.6%
株主資本計 Total stockholders' equity		157,498	161,426	161,712
	(前年同期比/YOY)	3.4%	2.5%	3.4%
評価·換算差額等計 Total revaluation reserve		6,375	5,850	5,733
	(前年同期比/YOY)	-	8.2%	16.4%
少数株主持分 Minority interests		19,252	21,317	20,739
	(前年同期比/YOY)	1.8%	10.7%	7.2%
純資産合計 Total equity		170,376	176,893	176,717
	(前年同期比/YOY)	6.5%	3.8%	2.8%
負債純資産合計 Total liabilities and equity		910,568	929,735	866,364
	(前年同期比/YOY)	0.3%	2.1%	1.4%

### 連結損益計算書 Consolidated Statements of Income

			(单位, 日月月/Millions of Fen)
	2009/11	2010/11	2010/2
	実 績 Results	実 績 Results	実 績 Results
営業収益 Operating revenues	¥127,319	¥126,273	¥172,430
(前年同期比/YOY)	3.8%	0.8%	2.0%
販売費及び一般管理費 Selling, general and administrative expenses	102,754	101,305	137,370
(前年同期比/YOY)	4.0%	1.4%	2.2%
金融費用 Financial expenses	10,787	11,459	14,499
(前年同期比/YOY)	2.8%	6.2%	3.6%
営業費用 Operating expenses	113,542	112,765	151,869
(前年同期比/YOY)	3.3%	0.7%	1.7%
営業利益 Operating income	13,777	13,508	20,560
(前年同期比/YOY)	38.6%	1.9%	22.7%
経常利益 Ordinary income	13,637	13,616	20,424
(前年同期比/YOY)	39.7%	0.2%	23.8%
四半期(当期)純利益又は四半期純損失 Net income(loss)	4,015	5,988	197
(前年同期比/YOY)	-	-	98.7%

### <u>単独決算報告 Nonconsolidated Financial Summary</u>

### 取扱高内訳 Trading Volume

(単位:百万円/Millions of Yen)

		2009/1	1	2010/1	1	2010/2	2
		実績	構成比	実績	構成比	実績	構成比
		Results	% of Total	Results	% of Total	Results	% of Total
総合あっせん Credit card purchase con	tracts	¥1,582,053	80.1%	¥1,822,970	85.8%	¥2,186,723	80.9%
	(前年同期比/YOY)	5.7%	00.176	15.2%	03.078	7.7%	00.976
個品あっせん Hire purchase contracts		63	0.0%	41	0.0%	80	0.0%
	(前年同期比/YOY)	32.8%	0.076	33.4%	0.078	31.1%	0.0 %
融資計 Total loan contracts		346,549	17.5%	218,035	10.3%	445,291	16.5%
	(前年同期比/YOY)	7.0%	17.576	37.1%	10.376	8.1%	10.5 /6
カードキャッシング Cash advances	3	342,711 17.3%	216,492	10.2%	440,595	16.3%	
	(前年同期比/YOY)	7.0%	17.370	36.8%	10.2 /6	8.1%	10.5 /6
その他融資 Other loans		3,837	0.2%	1,542	0.1%	4,696	0.2%
	(前年同期比/YOY)	6.9%	0.2%	59.8%	0.1%	10.3%	0.2%
業務代行 Processing service		45,027	2.3%	75,213	3.5%	66,830	2.5%
	(前年同期比/YOY)	66.9%	2.3 /0	67.0%	3.5%	70.4%	2.5 /6
その他 Other		2,064	0.1%	7,791	0.4%	2,677	0.1%
	(前年同期比/YOY)	274.2%	0.176	277.4%	0.4 /0	142.7%	0.176
取扱高合計 Total trading volume		1,975,758	100.0%	2,124,053	100.0%	2,701,603	100.0%
	(前年同期比/YOY)	1.5%	100.0%	7.5%	100.0%	1.5%	100.0%

なお、業務代行については、前期より電子マネーのアクワイアリング分を除いて算出(自社発行分は従来どおり含めております)しておりますので、アクワイアリング分を含めた数値は、以下のとおりとなります。

Revised retroactively

取扱高合計 Total trading volume	¥2,312,091	100.0%	¥2,685,883	100.09/	¥3,205,025	100.0%
(前年同期比/YOY)	15.3%	100.0 /6	16.2%	100.0 /6	16.9%	100.076

### 営業収益内訳 Operating Revenues

(単位:百万円/Millions of Yen)

						ions of Yen)
· · · · · · · · · · · · · · · · · · ·	2009/1			2010/11		2
	実績	構成比	実績	構成比	実績	構成比
	Results	% of Total	Results	% of Total	Results	% of Total
総合あっせん収益 計 Credit card purchase contracts	¥35,479	41.2%	¥39,909	46.8%	¥48,334	41.2%
(前年同期比/YOY)	8.6%	41.2%	12.5%	46.8%	9.4%	41.2%
加盟店収益 Revenue from Affiliated merchants	25,325	29.4%	28,654	33.6%	34,951	29.8%
(前年同期比/YOY)	4.8%	29.4%	13.1%	33.6%	6.8%	29.8%
リボ・分割払収益 Revenue revolving credit	9,614	11.2%	10,658	12.5%	12,643	10.8%
(前年同期比/ҮОҮ)	19.1%	11.270	10.9%	12.5%	17.2%	10.6%
その他収益 Other Revenue	538	0.6%	595	0.7%	739	0.6%
(前年同期比/YOY)	20.7%	0.6%	10.5%	0.7%	10.7%	0.6%
個品あっせん収益 Hire purchase contracts	6	0.0%	5	0.0%	8	0.0%
(前年同期比/YOY)	15.9%	0.0%	11.9%	0.0%	15.7%	0.0%
融資収益計 Total loan contracts	39,431	45.70/	35,121	41.2%	52,094	44.00/
(前年同期比/YOY)	19.6%	45.7%	10.9%	41.2%	18.4%	44.3%
カードキャッシング Cash advances	38,531	44.70/	34,365	40.3%	50,885	42.40/
(前年同期比/YOY)	19.0%	44.7%	10.8%	40.3%	18.1%	43.4%
その他融資 Other loans	900	1.0%	755	0.9%	1,209	4.00/
(前年同期比/YOY)	37.6%	1.0%	16.1%	0.9%	28.6%	1.0%
業務代行収益 Processing service fees	8,827	10.2%	4,769	5.6%	13,004	44.40/
(前年同期比/YOY)	117.7%	10.2%	46.0%	5.6%	111.7%	11.1%
償却債権回収益 Income from bad debt recovery	81	0.1%	115	0.1%	117	0.1%
(前年同期比/YOY)	79.0%	0.1%	40.9%	0.1%	76.5%	0.1%
その他収益 Other revenues	2,295	2.7%	5,292	6.2%	3,705	3.2%
(前年同期比/YOY)	123.3%	2.1%	130.6%	0.2%	48.2%	3.2%
金融収益 Financial income	70	0.1%	23	0.0%	89	0.1%
(前年同期比/YOY)	203.3%	0.1%	66.7%	0.0%	161.0%	0.176
営業収益合計 Total operating revenues	86,191	100.0%	85,237	100.0%	117,354	100.0%
(前年同期比/YOY)	1.2%	100.0%	1.1%	100.0%	0.1%	100.0%

### 販売費及び一般管理費 Selling,general and administrative expenses

			(十四·日/기·//////////////////////////////////
	2009/11	2010/11	2010/2
	実績	実績	実績
	Results	Results	Results
販売費及び一般管理費 Selling,general and administrative expenses	¥75,872	¥73,173	¥101,265
(前年同期比/YOY)	8.5%	3.6%	5.1%

#### 営業債権内訳 Finance Receivables

(単位:百万円/Millions of Yen)

	2009/1	1	2010/11		2010/2	2
	実績	増減	実績	増減	実績	増減
	Results	Change	Results	Change	Results	Change
割賦売掛金計 Total accounts receivable-installment	¥289,783	17,153	¥334,719	44,935	¥230,874	48,283
(前年同期比/YOY)	6.3%	17,133	15.5%	44,935	26.4%	40,203
総合あっせん Credit card purchase contracts	289,704	17,172	334,653	44,949	230,801	48,294
(前年同期比/YOY)	6.3%	17,172	15.5%	44,343	26.5%	40,234
内リボ・分割払い残高	80,546		60,462		49,349	
Revolving payment credit card purchase	60,546	16,094	60,462	20,084	49,349	20,190
(前年同期比/YOY)	16.7%		24.9%		29.0%	
個品あっせん Hire purchase contracts	79	19	65	14	72	11
(前年同期比/YOY)	19.7%	19	17.8%	14	13.6%	11
営業貸付金計 Total operating loans	324,991	73,396	199,304	125,687	314,102	61,210
(前年同期比/YOY)	18.4%	73,390	38.7%	125,007	16.3%	01,210
カードキャッシング Cash advances	317,698	66,052	192,092	125,605	306,637	64,046
(前年同期比/YOY)	17.2%	00,032	39.5%	123,003	17.3%	04,040
その他融資 Other loans	7,293	7,343	7,211	81	7,465	2,835
(前年同期比/YOY)	50.2%	1,343	1.1%	01	61.3%	2,035
営業債権合計 Total finance receivalbes	614,775	56,242	534,023	80,752	544,976	12,926
(前年同期比/YOY)	8.4%	50,242	13.1%	00,752	2.3%	12,920

#### (債権流動化残高) (Securitized Receivables)

(単位:百万円/Millions of Yen)

_		(半位·日月日/Millions of Ten)		
		2009/11	2010/11	2010/2
		実績	実績	実績
		Results	Results	Results
割賦	売掛金計 Total accounts receivable-installment	¥80,263	¥102,750	¥139,756
	一回払い Single-payment credit	48,863	34,090	72,727
	リポ払い Revolving payment credit	(1) 31,399	( 5) 68,659	( 3) 67,029
営業	貸付金計 Total operating loans	48,441	139,287	47,839
	リポ払い Revolving payment credit	43,604	( 6) 137,261	(4) 43,934
	その他融資 Other loans	4,837	2,025	3,905
債権	流動化残高合計 Total securitized receivables	128,705	242,037	187,596

同数値に含まれる信託受益権は、(1)11,399百万円、(2)13,604百万円、(3)22,029百万円、(4)13,934百万円、

The trust beneficiary rights included in the figure are ( 1)11,399 million yen ( 2)13,604 million yen ( 3)22,029 million yen ( 4)13,934 million yen ( 5)23,659 million yen ( 6)53,938 million yen.

#### (債権流動化分を含む営業債権残高) (Finance Receivables and Including Securitized Receivables)

単位:百万円/Millions of Yen)

						(单位:日万円/MIII	ions or rem	
		2009/1	1	2010/11		2010/2	2	
		実績	増減	実績	増減	実績	増減	
		Results	Change	Results	Change	Results	Change	
割賦	売掛金計 Total accounts receivable-installment	( 1) ¥370,047	26,764	( 5) ¥437,469	67,422	( 3) ¥370,630	41,486	
	(前年同期比/YOY)	7.8%	20,704	18.2%	67,422	12.6%	41,400	
	内リボ·分割払い残高 Revolving payment credit card purchase	111,946	15,305	129,121	17,175	116,378	13,921	
	(前年同期比/YOY)	15.8%		15.3%		13.6%		
営業	貸付金計 Total operating loans	<sup>(2)</sup> 373,433	24,954	( 6) 338,591	34,842	( 4) 361,942	22,083	
	(前年同期比/YOY)	6.3%	24,954	9.3%	34,042	5.8%	22,003	
	債権合計 finance receivables and including securitized receivables	743,480	1,810	776,060	32,580	732,573	19,403	
	(前年同期比/YOY)	0.2%		4.4%		2.7%		

同数値に含まれる信託受益権は、( 1)11,399百万円、( 2)13,604百万円、( 3)22,029百万円、( 4)13,934百万円、

The trust beneficiary rights included in the figure are ( 1)11,399 million yen ( 2)13,604 million yen ( 3)22,029 million yen ( 4)13,934 million yen ( 5)23,659 million yen ( 6)53,938 million yen.

<sup>(5)23,659</sup>百万円、(6)53,938百万円であります。

<sup>(5)23,659</sup>百万円、(6)53,938百万円であります。

### <u>単独貸借対照表 Nonconsolidated Balance Sheets</u>

(単位:百万円/Millions of Yen)

		2009/11	2010/11	2010/2
		実 績 Results	実 績 Results	実 績 Results
流動資産 Current assets		¥632,493	¥579,075	¥568,549
(1)	前年同期比/YOY)	5.7%	8.4%	6.3%
内、貸倒引当金		46,214	48,342	47,774
Allowance for doubtful accounts	前年同期比/YOY)	11.0%	4.6%	4.6%
固定資產 Non-current assets		81,963	142,401	94,286
(1)	前年同期比/YOY)	97.3%	73.7%	74.4%
繰延資産 Deferred assets		128	90	119
(1)	前年同期比/YOY)	23.0%	29.9%	24.4%
資産合計 Total assets		714,586	721,567	662,955
(1)	前年同期比/YOY)	0.3%	1.0%	0.3%
流動負債 Current liabilities		253,462	293,324	207,322
(1)	前年同期比/YOY)	17.5%	15.7%	21.5%
固定負債 Long-term liabilities		327,991	293,549	319,460
(1)	前年同期比/YOY)	6.7%	10.5%	7.4%
内、利息返還損失引当金		24,269	17,985	22,840
Provision for loss on interest repayment (	前年同期比/YOY)	-	25.9%	91.4%
負債合計 Total liabilities		581,453	586,873	526,783
(1)	前年同期比/YOY)	2.5%	0.9%	2.1%
株主資本計 Total shareholder's equity		132,460	133,956	135,514
(1)	前年同期比/YOY)	5.8%	1.1%	6.1%
評価·換算差額等計 Total revaluation reserve		672	737	657
(1)	前年同期比/YOY)	85.5%	9.7%	4.8%
純資産合計 Total equity		133,132	134,693	136,171
(1)	前年同期比/YOY)	8.4%	1.2%	6.1%
負債及び純資産合計 Total liabilities and equity		714,586	721,567	662,955
(1)	前年同期比/YOY)	0.3%	1.0%	0.3%

### <u>単独損益計算書 Nonconsolidated Statements of Income</u>

	2009/11	2010/11	2010/2
	実 績 Results	実 績 Results	実 績 Results
営業収益 Operating revenues	¥86,191	¥85,237	¥117,354
(前年同期比/	YOY) 1.2%	1.1%	0.1%
販売費及び一般管理費 Selling, general and administrative expenses	75,872	73,173	101,265
(前年同期比/	YOY) 8.5%	3.6%	5.1%
金融費用 Financial expenses	5,119	6,053	6,949
(前年同期比/	YOY) 5.6%	18.2%	2.1%
営業費用 Operating expenses	80,991	79,227	108,214
(前年同期比/	YOY) 8.3%	2.2%	4.9%
営業利益 Operating income	5,200	6,010	9,139
(前年同期比/	YOY) 58.3%	15.6%	35.1%
経常利益 Ordinary income	6,883	7,875	10,929
(前年同期比/	YOY) 52.8%	14.4%	32.9%
四半期純利益又は四半期(当期)純損失	5,667	4,717	2,613
Net income(loss) (前年同期比/	YOY)	-	-

### カード会員の状況 Number of Cardholders

#### カード会員数の推移 Number of Cardholders

(単位:万人/Ten thousand)

		2009/11		2010/11		2010/2	
		実績	期首増減	実績	期首増減	実績	期首増減
		Results	Change	Results	Change	Results	Change
 有効会員数 Number of cardholders		2,520	126	2,672	115	2,556	161
連結カード会員数 Number of Credit cardholders		2,104	101	2,221	88	2,132	129
	国内カード会員数 Domestic	1,785	88	1,877	69	1,808	111
	海外カード会員数 Overseas	319	13	344	20	323	18
	スカード会員数 ber of Local cardholders	415	24	450	26	424	33

#### 国内カード会員の推移 Number of Domestic Cardholders

(単位:万人/Ten thousand)

		2009/11		2010/11		2010/2	
		実績	期首増減	実績	期首増減	実績	期首増減
		Results	Change	Results	Change	Results	Change
カード会員数	1	1,785	88	1,877	69	1,808	111
Total cardholders		1,705	00	1,077	09	1,000	111
稼働会員数	2	1,100	77	1,178	63	1,115	92
Active cardholders		1,100	11	1,170	03	1,113	32
年間稼働率(%)	3	63.6%		64.3%	_	63.6%	
Card-use rate (%)		03.076	-	04.5 %	-	03.076	-

<sup>1</sup> カード会員数とは実際にカードを保有している会員数です。一人で複数枚保有する会員は、一人として算出しております。

 $Card-use\ rate = Total\ cardholders/Average\ total\ active\ cardholders\ at\ the\ third\ quarter\ (2009/11\ and\ \ 2010/11)\ x\ 100.$ 

<sup>&</sup>quot;Total cardholders" counts each cardholder only once, even when an individual holds more than one card.

<sup>2</sup> 稼働会員数とはカード会員数の内、1年間に1回以上カードを利用した会員数です。

<sup>&</sup>quot;Active cardholders" means the number of cardholders who have used their cards at least once within the previous 12 months.

<sup>3</sup> 年間稼働率=稼働会員数÷(2009/11~2010/11)平均カード会員数×100