# 2012年 2月期 第3四半期決算補足資料

## FACT BOOK 2012

For the Year Ended February 20, 2012

Third Quarter Report

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#### (注) Remarks:

- 1: 記載数値は、すべて単位未満切り捨て表示をしております。
  - All fractions of numbers posted are rounded off to the nearest figure.
- 2: 前年同期比のパーセント表示は、増減率を表しております。
  - YOY (%) represents the growth ratio compared with the results in the same period of the previous year.
- 3: 連結記載数値は、決算期ごとの為替レートで換算しておりますので、為替レート変動による影響がございます。
  The consolidated figure may be affected by fluctuation of exchange rates since the figure is converted to Japanese Yen in every financial closing.



## <u>連結決算報告 Consolidated Financial Summary</u>

## 取扱高内訳 Trading Volume

(単位:百万円/Millions of Yen)

	2010/1	1	2011/1	1	2011/2	
	実績	構成比	実績	構成比	実績	構成比
	Results	% of Total	Results	% of Total	Results	% of Total
包括信用購入あっせん Credit card purchase contracts	¥1,886,264	79.7%	¥2,076,696	84.6%	¥2,587,516	81.0%
(前年同期比/YOY)	15.3%	19.170	10.1%	04.0 /	14.4%	01.076
個別信用購入あっせん Hire purchase contracts	37,958	1.6%	19,708	0.8%	48,865	1.5%
(前年同期比/YOY)	17.1%	1.0%	∆48.1%	0.6%	10.8%	1.3%
融資計 Total loan contracts	333,102	14.1%	248,371	10.1%	405,923	12.7%
(前年同期比/YOY)	∆26.3%	14.170	△25.4%	10.176	∆30.7%	12.7 /0
カードキャッシング Cash advances	268,184	11.3%	166,007	6.8%	318,616	10.0%
(前年同期比/YOY)	∆30.1%	11.3%	∆38.1%	0.0%	∆35.8%	10.0%
その他融資 Other loans	64,918	2.7%	82,363	3.4%	87,306	2.7%
(前年同期比/YOY)	∆4.9%	2.1 /0	26.9%	3.4 /0	∆2.9%	2.1 /0
業務代行 Processing agency services	75,213	3.2%	90,295	3.7%	105,883	3.3%
(前年同期比/YOY)	67.0%	3.270	20.1%	3.1%	58.4%	3.3%
その他 Other	33,611	1.4%	19,465	0.8%	46,468	1 E0/
(前年同期比/YOY)	45.4%	1.4%	∆42.1%	0.8%	34.1%	1.5%
取扱高合計 Total trading volume	2,366,150	100.0%	2,454,537	100.0%	3,194,657	100.0%
(前年同期比/YOY)	8.1%	100.076	3.7%	100.076	6.7%	100.076

<sup>※</sup>業務代行については、電子マネーのアクワイアリング分を除き(自社発行のカードに係る分は従来どおり含めております)算出しております。

なお、当期の取扱高合計数値について、業務代行に電子マネーのアクワイアリング分を含めた数値は、以下のとおりとなります。 Revised retroactively

取扱高合計 Total trading volume	¥2,927,980	100.00/	¥3,109,279	100.00/	¥3,984,085	100.0%
(前年同期比/YOY)	16.0%	100.0%	6.2%	100.0%	13.9%	100.0%

## 営業収益内訳 Operating Revenues

(単位:百万円/Millions of Yen)

	2010/1	1	2011/1	1	2011/2	)
	実績	構成比	実績	構成比	実績	構成比
	Results	% of Total	Results	% of Total	Results	% of Total
包括信用購入あっせん収益 Credit card purchase contracts	¥46,667	37.0%	¥51,336	40.5%	¥63,838	37.7%
(前年同期比/YOY)	13.4%	37.076	10.0%	40.576	14.1%	31.1 /0
個別信用購入あっせん収益 Hire purchase contracts	6,520	5.2%	5,643	4.4%	8,906	5.3%
(前年同期比/YOY)	10.2%	3.2%	∆13.5%	4.4%	10.6%	3.3%
融資収益計 Total loan contracts	54,502	43.2%	48,956	38.6%	71,570	42.3%
(前年同期比/YOY)	∆11.0%	43.2%	∆10.2%	36.0%	∆11.2%	42.3%
カードキャッシング Cash advances	43,134	34.2%	36,439	28.7%	56,233	33.2%
(前年同期比/YOY)	△10.6%	34.270	∆15.5%	20.7 /0	∆11.4%	33.2 /0
その他融資 Other loans	11,367	0.00/	12,516	0.00/	15,337	0.40/
(前年同期比/YOY)	∆12.5%	9.0%	10.1%	9.9%	∆10.6%	9.1%
業務代行収益 Processing agency service fees	4,779	3.8%	5,236	4.1%	6,626	3.9%
(前年同期比/YOY)	△45.9%	3.6%	9.6%	4.1%	∆49.1%	3.9%
償却債権回収益 Income from bad debt recovery	2,198	1.7%	2,132	1.7%	2,957	1.7%
(前年同期比/YOY)	0.0%	1.770	∆3.0%	1.770	∆9.6%	1.770
その他収益 Other revenues	11,561	0.00/	13,516	40.70/	15,235	0.00/
(前年同期比/YOY)	46.8%	9.2%	16.9%	10.7%	34.0%	9.0%
金融収益 Financial revenues	42	0.0%	28	0.0%	57	0.0%
(前年同期比/YOY)	∆65.6%	0.0%	∆33.3%	0.0%	∆64.4%	0.0%
営業収益合計 Total operating revenues	126,273	100.0%	126,849	100.0%	169,191	100.0%
(前年同期比/YOY)	∆0.8%	100.0%	0.5%	100.0%	∆1.9%	100.0%

## 販売費及び一般管理費 Selling, general and administrative expenses

(単位·百万四/Millions of Yan)

			(単位:日万円/Willions of Yen)
	2010/11	2011/11	2011/2
	実績	実績	実績
	Results	Results	Results
販売費及び一般管理費 Selling,general and administrative expenses	¥101,305	¥99,285	¥133,400
(前年同期比/YOY)	∆1.4%	△2.0%	∆2.9%

The acquiring business of electronic money is being excluded from the brokerage business. However, those sales from the electronic money cards issued by the company are included as usual.

#### 営業債権内訳 Finance Receivables

(単位:百万円/Millions of Yen)

	2010/1	1	2011/1	1	2011/2	2
	実績	増減	実績	増減	実績	増減
	Results	Change	Results	Change	Results	Change
割賦売掛金計 Total accounts receivable-installment	¥407,738	53,723	¥437,442	29,703	¥384,261	83,479
(前年同期比/YOY)	15.2%	55,725	7.3%	29,703	27.8%	03,479
包括信用購入あっせん Credit card purchase contracts	366,965	48,914	407,642	40,676	344,341	81,529
(前年同期比/YOY)	15.4%	40,914	11.1%	40,676	31.0%	01,329
個別信用購入あっせん Hire purchase contracts	40,772	4,809	29,799	△10,973	39,920	1.040
(前年同期比/YOY)	13.4%	4,009	∆26.9%	Δ10,973	5.1%	1,949
営業貸付金計 Total operating loans	308,997	∆120,323	231,013	△77,984	293,427	∆129,897
(前年同期比/YOY)	△28.0%	Δ120,323	∆25.2%	Δ11,904	∆30.7%	Δ129,091
カードキャッシング Cash advances	232,548	∆121,974	145,866	△86,682	217,186	Δ130,622
(前年同期比/YOY)	∆34.4%	Δ121,914	∆37.3%	Δ00,002	∆37.6%	Δ130,022
その他融資 Other loans	76,448	1 650	85,146	8,698	76,240	725
(前年同期比/YOY)	2.2%	1,650	11.4%	0,090	1.0%	723
営業債権合計 Total finance receivables	716,736	∆66,599	668,455	△48,280	677,689	∆46,417
(前年同期比/YOY)	∆8.5%	Δ00,599	△6.7%	Δ40,200	∆6.4%	Δ40,417

## (債権流動化実施額) (Securitized Receivables)

(単位:百万円/Millions of Yen)

			*	
		2010/11	2011/11	2011/2
		実績	実績	実績
		Results	Results	Results
割賦	壳掛金計 Total accounts receivable∹installment	¥106,497	¥106,327	¥119,739
	包括信用購入あっせん Credit card purchase contracts	(※1) 106,497	(※5) 106,327	(※3)
	個別信用購入あつせん Hire purchase contracts	I	_	_
営業	貸付金計 Total operating loans	147,552	166,126	141,308
	カードキャッシング Cash advances	( <del>%</del> 2) 145,527	(※6) 165,308	(¾4) 139,685
	その他融資 Othre loans	2,025	817	1,623
債権	流動化残高合計 Total securitized receivables	254,050	272,453	261,048

<sup>※</sup> 同数値に含まれる信託受益権は、(※1)23,659百万円、(※2)53,938百万円、(※3)23,682百万円、(※4)56,112百万円、

(※5)24,367百万円、(※6)63,109百万円であります。

## (債権流動化分を含む営業債権残高) (Finance Receivables and Including Securitized Receivables)

(単位:百万円/Millions of Yen)

							`	
	2010/11		2011/11		2011/2	2		
		実績	増減		実績	増減	実績	増減
	ı	Results	Change		Results	Change	Results	Change
割賦売掛金計 Total accounts receivable-installment	(※1)	¥514,236	76,402	(※5)	¥543,769	29,533	(%3) ¥504,001	60,710
(前年同期比/YOY)		17.5%	70,402		5.7%	29,555	13.7%	00,710
営業貸付金計 Total operating loans	(※2)	456,550	△28,377	(※6)	397,139	∆59.411	(¾4) 434,735	∆41,915
(前年同期比/YOY)		∆5.9%	Δ20,311		∆13.0%	Δ59,411	∆8.8%	Δ41,915
営業債権合計		970,786			940,908		938,737	
Total finance receivables and including securitized receivables		910,700	48,025		340,900	∆29,877	930,737	18,795
(前年同期比/YOY)		5.2%			∆3.1%		2.0%	

<sup>※</sup> 同数値に含まれる信託受益権は、(※1)23,659百万円、(※2)53,938百万円、(※3)23,682百万円、(※4)56,112百万円、

(※5)24,367百万円、(※6)63,109百万円であります。

The trust beneficiary rights included in the figure are (%1)23,659 million yen (%2)53,938 million yen (%3)23,682 million yen (%4)56,112 m (%5)24,367 million yen (%6)63,109 million yen.

The trust beneficiary rights included in the figure are (%1)23,659 million yen (%2)53,938 million yen (%3)23,682 million yen (%4)56,112 million yen (£5)24,367 million yen (£6)63,109 million yen.

## 連結貸借対照表 Consolidated Balance Sheets

(単位:百万円/Millions of Yen)

		2010/11	2011/11	(単位: 日万円/ Willions of Ten) 2011/2
	-	実 績 Results	実 績 Results	実 績 Results
流動資産 Current assets		¥785,335	¥741,481	¥750,561
	(前年同期比/YOY)	∆4.7%	∆5.6%	∆2.5%
内、貸倒引当金		Δ53,803	△46,670	△52,327
Allowance for doubtful accounts	(前年同期比/YOY)	5.7%	∆13.3%	0.5%
固定資産 Non-current assets		144,308	162,013	150,936
	(前年同期比/YOY)	67.1%	12.3%	56.1%
繰延資産 Deferred assets		90	143	80
	(前年同期比/YOY)	Δ29.9%	59.1%	∆32.3%
資産合計 Total assets		929,735	903,637	901,578
	(前年同期比/YOY)	2.1%	∆2.8%	4.1%
流動負債 Current liabilities		350,706	372,348	336,788
	(前年同期比/YOY)	13.9%	6.2%	23.7%
固定負債 Long-term liabilities		402,134	358,515	384,590
	(前年同期比/YOY)	Δ7.0%	∆10.8%	∆7.9%
内、利息返還損失引当金		17,985	11,118	16,017
Provision for loss on interest repayment	(前年同期比/YOY)	△25.9%	∆38.2%	∆29.9%
負債合計 Total liabilities		752,841	730,864	721,378
	(前年同期比/YOY)	1.7%	∆2.9%	4.6%
株主資本計 Total shareholders' equity		161,426	163,932	164,978
	(前年同期比/YOY)	2.5%	1.6%	2.0%
評価·換算差額等計 Total revaluation reserve	1	Δ5,850	Δ9,494	△5,745
	(前年同期比/YOY)	Δ8.2%	62.3%	0.2%
新株予約権 Subscription rights to shares			12	_
	(前年同期比/YOY)	_	_	-
少数株主持分 Minority interests		21,317	18,323	20,967
	(前年同期比/YOY)	10.7%	∆14.0%	1.1%
純資産合計 Total equity		176,893	172,773	180,199
	(前年同期比/YOY)	3.8%	Δ2.3%	2.0%
負債純資産合計 Total liabilities and equity		929,735	903,637	901,578
	(前年同期比/YOY)	2.1%	∆2.8%	4.1%

## 連結損益計算書 Consolidated Statements of Income

(単位:百万円/Millions of Yen)

	2010/11	2011/11	2011/2
	実 績 Results	実 績 Results	実 績 Results
営業収益 Operating revenues	¥126,273	¥126,849	¥169,191
(前年同期比/YOY)	△0.8%	0.5%	∆1.9%
販売費及び一般管理費 Selling, general and administrative expenses	101,305	99,285	133,400
(前年同期比/YOY)	∆1.4%	∆2.0%	∆2.9%
金融費用 Financial expenses	11,459	10,863	15,073
(前年同期比/YOY)	6.2%	∆5.2%	4.0%
営業費用 Operating expenses	112,765	110,149	148,473
(前年同期比/YOY)	Δ0.7%	∆2.3%	Δ2.2%
営業利益 Operating income	13,508	16,700	20,717
(前年同期比/YOY)	Δ1.9%	23.6%	0.8%
経常利益 Ordinary income	13,616	16,789	20,823
(前年同期比/YOY)	Δ0.2%	23.3%	2.0%
四半期(当期)純利益 Net income	5,988	5,228	9,540
(前年同期比/YOY)	_	△12.7%	4721.4%

## <u>単独決算報告 Nonconsolidated Financial Summary</u>

## 取扱高内訳 Trading Volume

(単位:百万円/Millions of Yen)

	2010/1	1	2011/1	1	2011/2	2
	実績	構成比	実績	構成比	実績	構成比
	Results	% of Total	Results	% of Total	Results	% of Total
包括信用購入あっせん Credit card purchase contracts	¥1,822,970	85.8%	¥2,009,169	89.9%	¥2,501,943	87.0%
(前年同期比/YOY)	15.2%	05.076	10.2%	09.976	14.4%	67.0%
個別信用購入あっせん Hire purchase contracts	41	0.0%	18	0.0%	53	0.0%
(前年同期比/YOY)	∆33.4%	0.076	△55.7%	0.0 /8	∆33.5%	0.0 %
融資計 Total loan contracts	218,035	10.3%	123,136	5.5%	255,173	8.9%
(前年同期比/YOY)	∆37.1%	10.576	△43.5%	5.5 /6	∆42.7%	0.976
カードキャッシング Cash advances	216,492	10.2%	122,434	5.5%	253,276	8.8%
(前年同期比/YOY)	∆36.8%	10.2 /6	△43.4%	5.5 /6	∆42.5%	0.0 /
その他融資 Other loans	1,542	0.1%	702	0.0%	1,896	0.1%
(前年同期比/YOY)	∆59.8%	0.176	△54.5%	0.0 /8	∆59.6%	0.176
業務代行 Processing agency service	75,213	3.5%	90,295	4.0%	105,883	3.7%
(前年同期比/YOY)	67.0%	3.576	20.1%	4.0 /	58.4%	3.1 /0
その他 Other	7,791	0.4%	12,594	0.6%	11,300	0.40/
(前年同期比/YOY)	277.4%	0.4%	61.6%	0.6%	322.1%	0.4%
取扱高合計 Total trading volume	2,124,053	100.00/	2,235,213	100.00/	2,874,354	100.00/
(前年同期比/YOY)	7.5%	100.0%	5.2%	100.0%	6.4%	100.0%

<sup>※</sup>業務代行については、電子マネーのアクワイアリング分を除き(自社発行のカードに係る分は従来どおり含めております)算出しております。

#### なお、当期の取扱高合計数値について、業務代行に電子マネーのアクワイアリング分を含めた数値は、以下のとおりとなります。

Revised retroactively

取扱高合計 Total trading volume	¥2,685,883	100.0%	¥2,889,955	100.0%	¥3,663,783	100.0%
(前年同期比/YOY)	16.2%	100.076	7.6%	100.078	14.3%	100.076

## 営業収益内訳 Operating Revenues

(単位:百万円/Millions of Yen)

			(単位:百万円/Mill	ions of Yen)		
	2010/1		2011/1		2011/2	
	実績	構成比	実績	構成比	実績	構成比
	Results	% of Total	Results	% of Total	Results	% of Total
包括信用購入あっせん収益 計 Credit card purchase contracts	¥39,909	46.8%	¥44,331	50.5%	¥54,679	48.1%
(前年同期比/YOY)	12.5%	40.076	11.1%	30.3 %	13.1%	40.176
加盟店収益 Affiliated merchants	28,654	33.6%	31,117	35.4%	39,255	34.5%
(前年同期比/YOY)	13.1%	33.0 /	8.6%	35.4 /6	12.3%	34.576
リボ・分割払収益 Revolving credit	10,658	12.5%	12,464	14.2%	14,595	12.8%
(前年同期比/YOY)	10.9%	12.576	16.9%	14.2 /0	15.4%	12.070
その他収益 Other Revenue	595	0.7%	750	0.9%	828	0.7%
(前年同期比/YOY)	10.5%	0.7 /6	25.9%	0.976	12.1%	0.7 /6
個別信用購入あっせん収益 Hire purchase contracts	5	0.0%	3	0.0%	7	0.0%
(前年同期比/YOY)	∆11.9%	0.078	∆37.7%	0.078	∆16.2%	0.078
融資収益計 Total loan contracts	35,121	41.2%	28,474	32.4%	45,262	39.8%
(前年同期比/YOY)	∆10.9%	41.270	∆18.9%	32.470	∆13.1%	39.076
カードキャッシング Cash advances	34,365	40.3%	28,038	31.9%	44,337	39.0%
(前年同期比/YOY)	∆10.8%	40.376	∆18.4%	31.970	∆12.9%	39.076
その他融資 Other loans	755	0.9%	435	0.5%	924	0.8%
(前年同期比/YOY)	∆16.1%	0.976	△42.3%	0.5 /6	∆23.6%	0.676
業務代行収益 Processing agency service fees	4,769	5.6%	5,236	6.0%	6,611	5.8%
(前年同期比/YOY)	∆46.0%	3.078	9.8%	0.078	∆49.2%	3.076
償却債権回収益 Income from bad debt recovery	115	0.1%	86	0.1%	149	0.1%
(前年同期比/YOY)	40.9%	0.176	∆24.7%	0.176	27.4%	0.176
その他収益 Other revenues	5,292	6.2%	9,650	11.0%	7,001	6.2%
(前年同期比/YOY)	130.6%	0.276	82.3%	11.078	88.9%	0.276
金融収益 Financial revenues	23	0.0%	12	0.0%	27	0.0%
(前年同期比/YOY)	∆66.7%	0.070	∆45.6%	0.070	∆68.9%	0.070
営業収益合計 Total operating revenues	85,237	100.0%	87,795	100.0%	113,739	100.0%
(前年同期比/YOY)	∆1.1%	100.076	3.0%	100.076	∆3.1%	100.070

## 販売費及び一般管理費 Selling,general and administrative expenses

(単位:百万円/Millions of Yen)

	2010/11	2011/11	2011/2
	実績	実績	実績
	Results	Results	Results
販売費及び一般管理費 Selling,general and administrative expenses	¥73,173	¥73,409	¥95,793
(前年同期比/YOY)	Δ3.6%	0.3%	∆5.4%

The acquiring business of electronic money is being excluded from the brokerage business. However, those sales from the electronic money cards issued by the company are included as usual.

#### 営業債権内訳 Finance Receivables

(単位:百万円/Millions of Yen)

2040/44					(年位・ロバ) 1/ Willi	
	2010/11 2011/11		2011/2			
	実績	増減	実績	増減	実績	増減
	Results	Change	Results	Change	Results	Change
割賦売掛金計 Total accounts receivable-installment	¥334,719	44,935	¥371,051	36,332	¥309,889	79,015
(前年同期比/YOY)	15.5%	44,933	10.9%	30,332	34.2%	79,013
包括信用購入あっせん Credit card purchase contracts	334,653	44,949	371,009	36,355	309,831	79,029
(前年同期比/YOY)	15.5%	44,949	10.9%	30,333	34.2%	19,029
内リボ・分割払い残高	00.400		77.400		04.000	
Revolving payment credit card purchase	60,462	△20,084	77,462	17,000	64,966	15,617
(前年同期比/YOY)	∆24.9%		28.1%		31.6%	
個別信用購入あっせん Hire purchase contracts	65	. 4.4	41	. 00	58	. 4.4
(前年同期比/YOY)	∆17.8%	∆14	∆36.5%	∆23	∆19.8%	∆14
営業貸付金計 Total operating loans	199,304	△125,687	113,861	△85,442	184,229	∆129,872
(前年同期比/YOY)	∆38.7%	Δ123,007	∆42.9%	Δ05,442	∆41.3%	Δ129,072
カードキャッシング Cash advances	192,092	. 10E COE	107,659	. 0.4. 400	177,206	. 100 100
(前年同期比/YOY)	∆39.5%	△125,605	△44.0%	△84,433	Δ42.2%	△129,430
その他融資 Other loans	7,211	Δ81	6,202	41.000	7,022	∆442
(前年同期比/YOY)	∆1.1%	ΔδΙ	∆14.0%	△1,009	∆5.9%	Δ442
営業債権合計 Total finance receivables	534,023	∆80,752	484,912	∆49,110	494,119	△50,857
(前年同期比/YOY)	∆13.1%	Δ00,7 32	∆9.2%	Δ43,110	∆9.3%	<u> </u>

## (債権流動化実施額) (Securitized Receivables)

(単位:百万円/Millions of Yen)

(単位:日月)							
		2010/11	2011/11	2011/2			
		実績	実績	実績			
		Results	Results	Results			
割賦	売掛金計 Total accounts receivable-installment	¥102,750	¥103,458	¥116,409			
	一回払い Single-payment credit	34,090	34,090	47,727			
	リポ払い Revolving payment credit	(%1) 68,659	(※5) 69,367	(%3) 68,682			
営業	貸付金計 Total operating loans	139,287	160,258	134,370			
	リボ払い Revolving payment credit	(%2) 137,261	(**6) 159,440	<sup>(※4)</sup> 132,747			
	その他融資 Other loans	2,025	817	1,623			
債権流動化残高合計 Total securitized receivables		242,037	263,716	250,780			

<sup>※</sup> 同数値に含まれる信託受益権は、(※1)23,659百万円、(※2)53,938百万円、(※3)23,682百万円、(※4)56,112百万円、

## (債権流動化分を含む営業債権残高) (Finance Receivables and Including Securitized Receivables)

(単位·百万円/Millions of Yen)

						<u>(単位:白万円/Mill</u>	ions of Yen)
	_	2010/11		2011/1	1	2011/2	2
		実績	増減	実績	増減	実績	増減
		Results	Change	Results	Change	Results	Change
割賦	竞掛金計 Total accounts receivable-installment	(%1) ¥437,469	67,422	(%5) ¥474,509	37,039	(%3) ¥426,299	55,668
	(前年同期比/YOY)	18.2%	07,422	8.5%	37,039	15.0%	55,000
	内リボ・分割払い残高 Revolving payment credit card purchase	129,121	17,175	146,830	17,708	133,648	17,270
	(前年同期比/YOY)	15.3%		13.7%		14.8%	
営業	貸付金計 Total operating loans	(%2) 338,591	. 24 042	(※6) 274,119	Δ64.471	(¾4) 318,599	∆43,342
	(前年同期比/YOY)	∆9.3%	∆34,842	∆19.0%	Δ04,471	∆12.0%	Δ43,342
	債権合計 finance receivables and including securitized receivables	776,060	32,580	748,629	△27,431	744,899	12,326
	(前年同期比/YOY)	4.4%		∆3.5%		1.7%	

<sup>※</sup> 同数値に含まれる信託受益権は、(※1)23,659百万円、(※2)53,938百万円、(※3)23,682百万円、(※4)56,112百万円、

<sup>(※5)24,367</sup>百万円、(※6)63,109百万円であります。

The trust beneficiary rights included in the figure are (%1)23,659 million yen (%2)53,938 million yen (%3)23,682 million yen (%4)56,112 million yen (%5)24,367 million yen (%6)63,109 million yen.

<sup>(※5)24,367</sup>百万円、(※6)63,109百万円であります。

The trust beneficiary rights included in the figure are (£1)23,659 million yen (£2)53,938 million yen (£3)23,682 million yen (£4)56,112 million yen (£5)24,367 million yen (£6)63,109 million yen.

## 単独貸借対照表 Nonconsolidated Balance Sheets

(単位:百万円/Millions of Yen)

	2010/11	2011/11	2011/2
	実 績 Results	実 績 Results	実 績 Results
流動資産 Current assets	¥579,075	¥540,958	¥548,032
(前年同期比/YOY)	Δ8.4%	∆6.6%	∆3.6%
内、貸倒引当金	∆48,342	∆38,457	Δ46,819
Allowance for doubtful accounts (前年同期比/YOY)	4.6%	∆20.4%	∆2.0%
固定資産 Noncurrent assets	142,401	159,463	148,721
(前年同期比/YOY)	73.7%	12.0%	57.7%
繰延資産 Deferred assets	90	143	80
(前年同期比/YOY)	Δ29.9%	59.1%	∆32.3%
資産合計 Total assets	721,567	700,566	696,834
(前年同期比/YOY)	1.0%	Δ2.9%	5.1%
流動負債 Current liabilities	293,324	303,663	285,101
(前年同期比/YOY)	15.7%	3.5%	37.5%
固定負債 Long-term liabilities	293,549	260,314	273,304
(前年同期比/YOY)	∆10.5%	∆11.3%	∆14.4%
内、利息返還損失引当金	17,985	11,118	16,017
Provision for loss on interest repayment (前年同期比/YOY)	∆25.9%	∆38.2%	Δ29.9%
負債合計 Total liabilities	586,873	563,978	558,405
(前年同期比/YOY)	0.9%	∆3.9%	6.0%
株主資本計 Total shareholder's equity	133,956	135,744	137,405
(前年同期比/YOY)	1.1%	1.3%	1.4%
評価·換算差額等計 Total revaluation reserve	737	831	1,023
(前年同期比/YOY)	9.7%	12.7%	55.6%
新株予約権 Subscription rights to shares	_	12	_
(前年同期比/YOY)	_	_	_
純資産合計 Total equity	134,693	136,588	138,428
(前年同期比/YOY)	1.2%	1.4%	1.7%
負債及び純資産合計 Total liabilities and equity	721,567	700,566	696,834
(前年同期比/YOY)	1.0%	∆2.9%	5.1%

## 単独損益計算書 Nonconsolidated Statements of Income

(単位:百万円/Millions of Yen)

	2010/11	2011/11	2011/2
	実 績 Results	実 績 Results	実 績 Results
営業収益 Operating revenues	¥85,237	¥87,795	¥113,739
(前年同期比/YOY)	Δ1.1%	3.0%	∆3.1%
販売費及び一般管理費 Selling, general and administrative expenses	73,173	73,409	95,793
(前年同期比/YOY)	∆3.6%	0.3%	∆5.4%
金融費用 Financial expenses	6,053	5,675	7,868
(前年同期比/YOY)	18.2%	△6.2%	13.2%
営業費用 Operating expenses	79,227	79,085	103,661
(前年同期比/YOY)	∆2.2%	∆0.2%	∆4.2%
営業利益 Operating income	6,010	8,710	10,078
(前年同期比/YOY)	15.6%	44.9%	10.3%
経常利益 Ordinary income	7,875	10,394	12,769
(前年同期比/YOY)	14.4%	32.0%	16.8%
四半期(当期)純利益 Net income	4,717	4,613	8,165
(前年同期比/YOY)	_	∆2.2%	_

## カード会員の状況 Number of Cardholders

#### カード会員数の推移 Number of Cardholders

(単位:万人/Ten thousand)

		2010/11		2011/11		2011/2	
		実績	期首増減	実績	期首増減	実績	期首増減
		Results	Change	Results	Change	Results	Change
	n会員数 nber of cardholders	2,771	118	2,935	128	2,807	154
	連結カード会員数 Number of Credit cardholders	2,321	92	2,439	89	2,350	120
	国内カード会員数 Domestic	1,977	72	2,076	76	2,000	95
	海外カード会員数 Overseas	344	20	363	13	349	25
	ハウスカード会員数 Number of Local cardholders	450	26	496	39	457	33

<sup>※</sup>国内カード会員数には家族カード会員数を含んでおります。

## 国内カード会員の推移 Number of Domestic Cardholders

(単位:万人/Ten thousand)

	2010/11		2011/11	2011/11		
	実績	期首増減	実績	期首増減	実績	期首増減
	Results	Change	Results	Change	Results	Change
稼働会員数 ※1	1.178	63	1,248	55	1,193	78
Active cardholders	1,170	03	1,240	33	1,195	70
年間稼働率(%) ※2	64.3%	_	64.8%		64.4%	
Card-use rate (%)	04.570		04.070		04.470	

<sup>※1</sup> 稼働会員数とはカード会員数の内、1年間に1回以上カードを利用した会員数です。

Card-use rate = Total cardholders/Average total active cardholders at the third quarter (2010/11 and 2011/11) × 100.

#### 事業別セグメントの状況 Operating Segment Performance

## 事業別セグメントの内訳 Operating Segment Performance

(単位:百万円/Millions of Yen)

	クレジット	フィービジネス	海外	調整額	四半期連結損益 計算書計上額
	Credit	Fee business	Overseas	The amount of adjustment	Consolidated Quarterly Statements of Income
営業収益 Operating income	76,798	12,431	38,489	∆869	126,849
(前年同期比/YOY)	0.0%	∆3.9%	2.9%	_	0.5%
営業利益 Ordinary income	11,314	∆210	7,900	△2,303	16,700
(前年同期比/YOY)	36.7%	-	30.8%	-	23.6%

※当第1四半期連結会計期間より「セグメント情報等の開示に関する会計基準」(企業会計基準第17号平成21年3月27日) 及び「セグメント情報等の開示に関する会計基準の適用指針」(企業会計基準第20号 平成20年3月21日)を適用しております。 なお、各セグメントの前年同期比につきましては、前第3四半期連結累計期間の実績を本会計基準及び適用指針の適用後 セグメントに組み替えし、参考情報として算定しております。

\*\*Accounting Standard for Disclosures about Segments of an Enterprise and Related Information (Accounting Standards Board of Japan (ASBJ) Statement No.17, March 27, 2009) and "Guidance on Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Statement No.20 March 21, 2008) are implemented from FY2011 First Quarter. The changes from the previous year are calculated for reference after rearranging the consolidated results of the FY2010 Third Quarter with segments adapted to ASBJ Statement No. 17 and No. 20.

The number of Affiliate Card members is included in the number of card members in domestic.

<sup>&</sup>quot;Active cardholders" means the number of cardholders who have used their cards at least once within the previous 12 months.

<sup>※2</sup> 年間稼働率=稼働会員数÷(2010/11~2011/11)平均国内カード会員数(家族カード会員除く)×100