

2022年2月期
決算補足資料

For the Year Ended February 28, 2022
FACT BOOK 2022

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(注) Remarks :

- 1 : 前第1四半期連結会計期間より、イオン・アリアンツ生命保険株式会社（2020年3月31日子会社化）の貸借対照表を連結貸借対照表に、また前第3四半期連結会計期間より、同社の損益計算書を連結損益計算書に取り込んでいます。
- 1 : We consolidated balance sheet of AEON Allianz Life Insurance Co., Ltd. which became our subsidiary on March 31, 2020, from the first quarter of the FY2020, and profit and loss statement from the Third quarter of the FY2020.
- 2 : 記載数値は、すべて単位未満切り捨て表示をしております。
- 2 : All numbers posted are rounded off to the nearest figure.
- 3 : 前期比のパーセント表示は、増減率を表しております。
- 3 : YOY (%) represents the growth ratio compared with the results in the same period of the previous year.
- 4 : 連結及び国際事業の記載数値は、決算期ごとの為替レートで換算しております。
- 4 : The consolidated figures and global business figures are converted to Japanese yen by exchange rates at every financial closing.
- 5 : 国内事業の貸借対照表 (P13) 記載数値は、当社単体の数値を含んでおります。
- 5 : The figures of the balance sheet for domestic business (P13) include the figures of AEON Financial Service.
- 6 : 国内事業及び国際事業 (P15-27) 記載数値は、持株会社や機能会社等の5社を除き、かつ各事業セグメントの内部取引を消去しております。
- 6 : The figures stated for the domestic business and global business (P15-27) exclude 5 companies comprising the holding company and the companies providing administrative functions, etc. The internal transactions among the respective business segments have been eliminated.

(債権流動化分を含む営業債権残高) (Operating Receivables Including Securitized Receivables)

(単位：百万円) (Unit : Millions of Yen)

		2021/2		2022/2	
		実績 Results	期首増減 Change	実績 Results	期首増減 Change
貸出金計 ※1	Total loans and bills discounted ※1	4,507,680	354,386	4,824,899	317,218
カードキャッシング	Cash advances	521,788	△73,214	496,699	△25,089
その他融資	Other loans	3,985,892	427,600	4,328,200	342,308
割賦売掛金計	Total accounts receivable-installment	2,076,439	△49,190	2,124,494	48,054
包括信用購入あっせん	Credit card business	1,139,255	△75,629	1,187,384	48,128
個別信用購入あっせん	Installment sales finance business	937,183	26,438	937,110	△73
リース債権及びリース投資資産	Lease receivables and investment in leases	12,284	△497	12,585	300
営業債権合計	Total operating receivables	6,596,405	304,698	6,961,978	365,573

※1 貸出金は、営業貸付金及び銀行業における貸出金です。

※1 Figures of total loans and bills discounted represent operating loan and loans and bills discounted for banking business.

※2 債権流動化実施額は、オフバランス残高を記載しております。

※2 Securitized Receivables represents balance of Off-balanced receivables.

国内事業決算報告 (Financial Summary for Domestic Business)

取扱高 (Transaction Volume)

(単位：百万円) (Unit : Millions of Yen)

		2021/2		2022/2	
		実績 Results	前期比 YOY	実績 Results	前期比 YOY
包括信用購入あっせん (包括信用購入あっせん) ※	Credit card business (Credit card business) ※	5,676,809	5.5% (△3.3%)	5,967,451	5.1%
個別信用購入あっせん	Installment sales finance business	218,424	0.1%	188,239	△13.8%
カードキャッシング (カードキャッシング) ※	Cash advances (Cash advances) ※	300,225	△20.9% (△28.2%)	310,505	3.4%
電子マネー (電子マネー) ※	Total e-money contracts (Total e-money contracts) ※	2,259,222	25.2% (15.3%)	2,367,518	4.8%

※2020年2月期における決算期変更を受け、() 内に参考値として前年同期間との比較を記載しています。

※In response to the change in the fiscal period for the year ended February 29, 2020, the comparison with the same period of the previous year is described as a reference in ().

〈マレー圏〉 (Malay Area)

(単位：百万円) (Unit : Millions of Yen)

		2021/2		2022/2	
		実績 Results	期首増減 Change	実績 Results	期首増減 Change
貸出金計 ※	Total loans and bills discounted ※	68,635	△6,094	70,133	1,498
カードキャッシング	Cash advances	2,379	552	872	△1,507
その他融資	Other loans	66,255	△6,646	69,260	3,005
割賦売掛金計	Total accounts receivable-installment	203,231	△5,362	206,569	3,337
包括信用購入あっせん	Credit card business	20,105	△3,518	20,536	431
個別信用購入あっせん	Installment sales finance business	183,126	△1,843	186,033	2,906
営業債権合計	Total operating receivables	271,866	△11,457	276,702	4,835

※ 貸出金は、営業貸付金及び銀行業における貸出金です。

※ Figures of total loans and bills discounted represent operating loan and loans and bills discounted for banking business.

〈メコン圏〉 (Mekong Area)

(単位：百万円) (Unit : Millions of Yen)

		2021/2		2022/2	
		実績 Results	前期比 YOY	実績 Results	前期比 YOY
営業収益	Operating revenue	73,883	△12.2%	72,416	△2.0%
	Revenue from credit card business	8,076	△11.2%	8,583	6.3%
	Revenue from installment sales finance business	4,554	15.1%	4,086	△10.3%
	Financing revenue	51,603	△14.0%	49,297	△4.5%
	Cash advances	13,859	△20.6%	13,645	△1.5%
	Other loans	37,744	△11.2%	35,651	△5.5%
	Recoveries of written off receivables	5,029	△11.8%	5,996	19.2%
	Financial revenue	54	18.9%	29	△46.8%
	Fees and commissions	4,563	△14.4%	4,423	△3.1%
営業費用	Operating expenses	63,176	△5.8%	57,118	△9.6%
	Financial expenses	7,254	△10.2%	6,030	△16.9%
	Fees and commissions payments	530	△22.4%	481	△9.3%
	Selling, general and administrative expenses	55,304	△5.0%	50,535	△8.6%
	Promotion expenses	4,233	△19.0%	3,487	△17.6%
	Bad debt related expenses	26,273	6.7%	23,195	△11.7%
	Provision of allowance for doubtful accounts	26,272	6.7%	23,194	△11.7%
	Bad debt expenses	1	△33.9%	0	△48.0%
	Personnel expenses	10,517	△15.0%	9,992	△5.0%
	Administrative expenses	8,516	△11.3%	8,495	△0.3%
	Equipment expenses	4,684	△11.7%	4,650	△0.7%
	General expenses	1,078	△0.1%	715	△33.7%
	Other	87	△6.4%	70	△19.3%
	Operating profit	10,706	△37.2%	15,298	42.9%
営業利益					

〈マレー圏〉 (Malay Area)

(単位：百万円) (Unit : Millions of Yen)

		2021/2		2022/2		
		実績 Results	前期比 YOY	実績 Results	前期比 YOY	
営業収益	Operating revenue	47,680	△8.2%	49,980	4.8%	
	Revenue from credit card business	3,282	9.7%	3,315	1.0%	
	Revenue from installment sales finance business	25,688	△4.4%	26,886	4.7%	
	Financing revenue	11,305	△12.6%	10,993	△2.8%	
	Cash advances	266	△42.5%	242	△9.1%	
	Other loans	11,038	△11.5%	10,750	△2.6%	
	Recoveries of written off receivables	3,272	△4.3%	4,453	36.1%	
	Financial revenue	145	152.0%	368	153.2%	
	Fees and commissions	3,986	△29.4%	3,962	△0.6%	
営業費用	Operating expenses	43,501	△4.6%	37,002	△14.9%	
	Financial expenses	9,911	2.0%	9,519	△4.0%	
	Fees and commissions payments	—	—	—	—	
	Selling, general and administrative expenses	33,513	△6.4%	27,402	△18.2%	
	Promotion expenses	1,269	△54.1%	1,230	△3.1%	
	Bad debt related expenses	16,786	5.5%	9,032	△46.2%	
	Provision of allowance for doubtful accounts	16,786	5.5%	9,032	△46.2%	
	Bad debt expenses	—	—	—	—	
	Personnel expenses	6,806	△23.2%	7,557	11.0%	
	Administrative expenses	4,179	△1.2%	4,909	17.5%	
	Equipment expenses	3,740	8.2%	4,138	10.7%	
	General expenses	730	28.4%	534	△26.8%	
	Other	77	△7.5%	80	4.7%	
営業利益		Operating profit	4,178	△33.8%	12,977	210.6%

〈マレー圏〉 (Malay Area)

(単位：百万円) (Unit : Millions of Yen)

		2021/2		2022/2	
		実績 Results	期首増減 Change	実績 Results	期首増減 Change
短期借入金	Short-term borrowings	5,150	△5,829	4,880	△269
長期借入金	Long-term borrowings	183,063	△788	185,675	2,612
コマーシャル・ペーパー	Commercial Papers	—	△17,151	—	—
社債	Bonds payable	20,440	5,323	19,457	△983
リース債務	Lease obligations	1,504	△527	1,617	112
有利子負債計	Total interest-bearing debt	210,158	△18,973	211,630	1,471

会員属性 (Attribution)

- 男女別構成比 (Composition ratio by sex)

		男女別構成比 Composition ratio by sex
男性	Male	36.7%
女性	Female	63.3%

- 地域別構成比 (Composition ratio by area)

		地域別構成比 Composition ratio by area			地域別構成比 Composition ratio by area
北海道	Hokkaido	4.5%	東海	Tokai	14.0%
東北	Tohoku	8.4%	近畿	Kinki	18.5%
北関東・北陸・甲信越	Kitakanto/Hokuriku/ Koushinetsu	11.2%	中国・四国	Chugoku/Shikoku	9.3%
首都圏	Syutoken	23.7%	九州・沖縄	Kyusyu/Okinawa	10.3%

- 年齢別構成比 (Composition ratio by age)

		年齢別構成比：全体 Composition ratio by age : Total	年齢別構成比：男性 Composition ratio by age : Male	年齢別構成比：女性 Composition ratio by age : Female
29歳以下	Under 29	6.6%	7.4%	6.2%
30-39	30-39	11.2%	11.8%	10.8%
40-49	40-49	20.1%	19.1%	20.6%
50-59	50-59	22.7%	21.5%	23.4%
60歳以上	Over 60	39.5%	40.2%	39.1%
合計	Total	100.0%	100.0%	100.0%

