

## Five-Year Performance Summary

AEON Financial Service Co., Ltd. and Subsidiaries

Year Ended February 29, 2024, Years Ended February 28, 2023, 2022 and 2021, and Year Ended February 29, 2020

	Millions of Yen					Thousands of U.S. Dollars <sup>(*)</sup>
	2024 <sup>(*)</sup>	2023 <sup>(*)</sup>	2022	2021	2020 <sup>(*)</sup>	2024
<b>For the Year:</b>						
Total operating revenues	¥ 485,608	¥ 451,767	¥ 470,657	¥ 487,309	¥ 457,280	\$ 3,221,710
Total operating expenses	435,519	392,907	411,804	446,658	392,210	2,889,403
Income before income taxes	48,883	59,801	59,746	39,305	64,530	324,309
Net income attributable to owners of the parent	20,896	30,678	30,213	17,694	34,150	138,636
	Yen					U.S. Dollars <sup>(*)</sup>
<b>Per Share Data:</b>						
Net assets	¥ 2,123.47	¥ 2,014.29	¥ 1,965.47	¥ 1,860.08	¥ 1,823.05	\$ 14.09
Basic net income	96.81	142.13	139.98	81.99	158.25	0.64
Diluted net income	96.80	142.12	139.97	81.97	154.15	0.64
	Millions of Yen					Thousands of U.S. Dollars <sup>(*)</sup>
<b>At Year-End:</b>						
Finance receivables—net of allowance for credit losses	¥ 2,644,665	¥ 2,491,271	¥ 2,219,939	¥ 2,175,612	¥ 2,292,210	\$ 17,545,707
Loans in banking business—net of allowance for credit losses	2,336,185	2,156,978	2,104,536	1,993,575	1,672,020	15,499,139
Property and equipment	32,146	31,925	34,320	39,152	45,303	213,270
Total assets	6,945,572	6,659,469	6,278,586	6,123,722	5,781,371	46,079,559
Total liabilities	6,371,255	6,118,335	5,769,531	5,649,054	5,322,296	42,269,322
Total equity	574,317	541,134	509,055	474,668	459,075	3,810,237
	Percentage					
<b>Ratios:</b>						
Equity ratio	6.6%	6.5%	6.8%	6.6%	6.8%	
Return on assets	0.3	0.5	0.5	0.3	0.6	
Return on equity	4.7	7.1	7.3	4.5	8.8	

(\*)1 The translation of Japanese yen amounts into U.S. dollar amounts is included solely for the convenience of readers outside Japan and has been made at the rate of ¥150.73 to U.S.\$1, the exchange rate as at February 29, 2024. Such translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

(\*)2 Since AEON Financial Service Co., Ltd. (hereinafter, the “Company”) and its subsidiaries (collectively, the “Group”) has changed its consolidated fiscal year end to the last day of February, the consolidated fiscal year ended February 29, 2020 comprises 11 months from April 1, 2019 to February 29, 2020.

(\*)3 Effective from March 1, 2022, the Company and its domestic subsidiaries have adopted the “Accounting Standard for Revenue Recognition” (Accounting Standards Board of Japan (ASBJ) Statement No. 29, March 31, 2020), etc. The financial results for the fiscal year ended February 29, 2024 and the fiscal year ended February 28, 2023 are presented in accordance with this Accounting Standard.

## Financial Review

AEON Financial Service Co., Ltd. and Subsidiaries  
Year Ended February 29, 2024 and Year Ended February 28, 2023

### RESULTS OF OPERATIONS

	Millions of Yen			Percentage Change
	2024	2023	Amount Change	
<b>Operating Revenues:</b>				
Credit card purchase contracts	¥ 125,717	¥ 112,416	¥ 13,301	11.8 %
Hire purchase contracts	52,911	48,451	4,460	9.2
Loan contracts	151,910	137,960	13,950	10.1
Financial revenue	33,514	34,403	(889)	(2.6)
Insurance revenue	12,602	13,205	(603)	(4.6)
Fees and commissions	68,009	62,179	5,830	9.4
Gain on bad debts recovered	16,049	16,117	(68)	(0.4)
Other operating revenues	24,896	27,036	(2,140)	(7.9)
Total operating revenues	485,608	451,767	33,841	7.5
<b>Operating Expenses:</b>				
Financial expenses	(29,081)	(23,562)	(5,519)	23.4
Insurance expenses	(11,773)	(12,929)	1,156	(8.9)
Fees and commissions	(10,546)	(11,345)	799	(7.0)
Selling, general and administrative expenses	(301,663)	(278,086)	(23,577)	8.5
Provision for credit losses and write-off of bad debts	(79,343)	(63,949)	(15,394)	24.1
Other operating expenses	(3,113)	(3,036)	(77)	2.5
Total operating expenses	(435,519)	(392,907)	(42,612)	10.8
<b>Operating Income</b>	¥ 50,089	¥ 58,860	¥ (8,771)	(14.9) %

### Consolidated Financial Summary

In order to realize sustainable growth through providing financial services, the Group has established “Our Purpose,” which redefines the raison d’être of the Group. Under Our Purpose, the Group aims to utilize its strength as the financial group originating from retailers, to provide financial services that respond to changes in the life stages and living environment of all customers based on the consumer perspective, by allowing all officers and employees of the Group to think independently and act autonomously for the affluent lives of customers.

#### Our Purpose

Our purpose is to bring “finance” closer to everyone.

By committing to each and every person, we brighten up everyday lives with peace of mind and smiles.

For the fiscal year ended February 29, 2024, the business environment continued to be uncertain due to continuous political instability in the world, decelerating growth in the Chinese economy and downside risks associated with monetary tightening policies and persistent high interest rates in countries other than Japan. In Japan, the normalization of socioeconomic activities led to improvements in the income and employment situations, which had been stagnant for a long time due to COVID-19 crisis. On the other hand, the depreciation of the yen and other factors led to the rise in prices. These factors led to a bipolarization of consumer spending, with a demand to save on daily consumption and aggressive spending on high-value-added products and services.

Under these circumstances, the Group optimized its business portfolio, focusing on Our Purpose based on changes in the business environment.

On June 1, 2023, the Company absorbed and merged AEON Credit Service Co., Ltd., a consolidated subsidiary of the Company, into a new management structure to strategically allocate management resources across the Group and further accelerate its decision-making.

In Domestic segment, in order to aggregate and improve the efficiency of financial businesses in AEON Group, the Group consolidated FeliCa Pocket Marketing Inc., which provides solutions to municipal organizations such as community currencies and regional points, on June 1, 2023 to strengthen its payment and other financial infrastructures and KYOEI A&I Co., Ltd., which operates insurance agency business, on February 1, 2024.

On January 11, 2024, the Company decided to transfer all of the issued shares of AEON Product Finance Co., Ltd., which operates installment sales business, to Orient Corporation. The share transfer was completed on March 25, 2024.

In Global segment, the Group decided to make Post and Telecommunication Finance Company Limited, which provides loans to individuals in Vietnam, a wholly owned subsidiary on October 20, 2023. In Malaysia, the Group prepared for the opening of AEON BANK (M) BERHAD, a digital banking business under a new category of banking businesses, in fiscal 2024. Based on the concept of financial inclusion, the Group promoted initiatives in Asian countries to respond to the financing needs of customers and improve accessibility to financial services.

In addition, the Group redesigned AEON Wallet, a smartphone application as a comprehensive outlet of financial services, expanded the code payment function of AEON Pay and increased the number of locations available for AEON Pay to connect the AEON Living Zone with financial services and seamlessly provide products and services that meet customer needs in Domestic segment. In Global segment, the Group offered solutions tailored to the digital maturity of Asian countries to enhance convenience of the Group’s products and services. Furthermore, the Group promoted employee education to develop digital transformation (“DX”) human resources. As a result of these efforts, the Company was certified as a “DX Certified Business Operator” on March 1, 2024, under the DX Certification System established by the Ministry of Economy, Trade and Industry.

Consolidated operating revenues of the Group for the fiscal year ended February 29, 2024 increased by 7.5% to ¥485,608 million (\$3,221,710 thousand) as compared to the fiscal year ended February 28, 2023, due to the business structural reforms to enhance corporate value, the expansion of contact points that connect the brick-and-mortar and digital terminals in Japan and overseas, and increases in the transaction volume of credit card purchases and the balance of operating receivables.

Although the Group continued to refine its credit management system, strengthen its debt collection system, and improve its controls over expenses, credit costs increased due to the stagnation and inflation of overseas economies and the curtailment of consumer support measures in response to COVID-19 situation, and sales promotion expenses increased due to strong measures implemented to expand the domestic customer base and promote the use of the Group's products and services. As a result, consolidated operating income of the Group for the fiscal year ended February 29, 2024 decreased by 14.9% to ¥50,089 million (\$332,307 thousand) as compared to the fiscal year ended February 28, 2023.

## Finance Receivables and Loans in Banking Business

	Millions of Yen			Percentage Change
	2024	2023	Amount Change	
Installment sales receivables:				
Credit card purchase contracts	¥ 1,188,634	¥ 1,126,220	¥ 62,414	5.5 %
Hire purchase contracts	654,854	643,369	11,485	1.8
Subtotal	1,843,488	1,769,589	73,899	4.2
Operating loan receivables	918,824	845,263	73,561	8.7
Allowance for credit losses	(117,647)	(123,581)	5,934	(4.8)
<b>Total finance receivables</b>	<b>¥ 2,644,665</b>	<b>¥ 2,491,271</b>	<b>¥ 153,394</b>	<b>6.2 %</b>

	Millions of Yen			Percentage Change
	2024	2023	Amount Change	
Loans and bills discounted	¥ 2,339,226	¥ 2,160,775	¥ 178,451	8.3 %
Allowance for credit losses	(3,041)	(3,797)	756	(19.9)
<b>Total loans in banking business</b>	<b>¥ 2,336,185</b>	<b>¥ 2,156,978</b>	<b>¥ 179,207</b>	<b>8.3 %</b>

## Cash Flows

Net cash used in operating activities for the fiscal year ended February 29, 2024 was ¥50,777 million (\$336,872 thousand), mainly due to increases in the balances of cash advances, personal loans and residential housing loans.

Net cash used in investing activities for the fiscal year ended February 29, 2024 was ¥113,698 million (\$754,311 thousand), mainly because the purchases of securities exceeded the proceeds from sales and redemption of securities.

Net cash used in financing activities for the fiscal year ended February 29, 2024 was ¥18,191 million (\$120,690 thousand), mainly due to payments of cash dividends.

The increase in cash and cash equivalents resulting from inclusion of newly consolidated subsidiaries amounted to ¥4,009 million (\$26,597 thousand).

As a result of the above, the balance of cash and cash equivalents as at February 29, 2024 decreased by ¥179,211 million (\$1,188,957 thousand) to ¥625,482 million (\$4,149,685 thousand) as compared to that as at February 28, 2023.

## BUSINESS PERFORMANCE BY REPORTABLE SEGMENT

### Total Assets, Operating Revenues and Income by Reportable Segment

	Millions of Yen			Percentage Change
	2024	2023	Amount Change	
<b>Total Assets:</b>				
Retail	¥ 5,177,141	¥ 5,001,097	¥ 176,044	3.5 %
Solutions	798,287	778,593	19,694	2.5
China Area	145,465	113,466	31,999	28.2
Mekong Area	388,563	375,856	12,707	3.4
Malay Area	430,303	355,060	75,243	21.2
Reconciliations	5,813	35,397	(29,584)	(83.6)
<b>Total assets</b>	<b>¥ 6,945,572</b>	<b>¥ 6,659,469</b>	<b>¥ 286,103</b>	<b>4.3 %</b>
<b>Operating Revenues<sup>(*)</sup>:</b>				
Retail	¥ 172,920	¥ 167,877	¥ 5,043	3.0 %
Solutions	190,710	180,337	10,373	5.8
China Area	30,638	22,463	8,175	36.4
Mekong Area	89,930	86,021	3,909	4.5
Malay Area	72,994	60,902	12,092	19.9
Reconciliations	(71,584)	(65,833)	(5,751)	8.7
<b>Total operating revenues</b>	<b>¥ 485,608</b>	<b>¥ 451,767</b>	<b>¥ 33,841</b>	<b>7.5 %</b>
<b>Segment Profits:</b>				
Retail	¥ 4,700	¥ 3,873	¥ 827	21.4 %
Solutions	8,362	13,285	(4,923)	(37.1)
China Area	8,797	7,717	1,080	14.0
Mekong Area	15,879	18,997	(3,118)	(16.4)
Malay Area	13,541	15,716	(2,175)	(13.8)
Reconciliations	(1,190)	(728)	(462)	63.5
<b>Total segment profits</b>	<b>¥ 50,089</b>	<b>¥ 58,860</b>	<b>¥ (8,771)</b>	<b>(14.9) %</b>

(\*1) For segment revenues, the Group uses operating revenues instead of sales, which are used by normal commercial companies.

## Consolidated Balance Sheet

AEON Financial Service Co., Ltd. and Subsidiaries  
February 29, 2024 and February 28, 2023

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2024	2023	2024
<b>ASSETS</b>			
Current assets:			
Cash and cash equivalents	¥ 625,482	¥ 804,694	\$ 4,149,685
Deposits with banks (Notes 6 and 17)	40,077	37,922	265,883
Call loans (Note 17)	1,193	10,374	7,914
Finance receivables—net of allowance for credit losses (Notes 3, 5, 6 and 17)	2,644,665	2,491,271	17,545,707
Lease receivables and investment assets (Note 16)	11,601	11,952	76,966
Loans in banking business—net of allowance for credit losses (Notes 3, 5, 17, 19 and 22)	2,336,185	2,156,978	15,499,139
Securities in banking business (Notes 4, 6 and 17)	572,248	460,545	3,796,511
Securities in insurance business (Notes 4 and 17)	15,873	18,135	105,310
Monetary claims bought (Notes 4 and 17)	58,546	22,535	388,417
Money held in trust (Notes 4 and 17)	116,695	123,895	774,201
Other current assets (Notes 15 and 17)	194,883	200,523	1,292,925
Total current assets	6,617,448	6,338,824	43,902,658
Property and equipment:			
Structures	29,774	26,227	197,531
Equipment	91,769	88,001	608,828
Construction in progress	176	222	1,170
Other property and equipment	477	468	3,165
Total	122,196	114,918	810,694
Accumulated depreciation	(90,050)	(82,993)	(597,424)
Net property and equipment (Note 23)	32,146	31,925	213,270
Investments and other assets:			
Investment securities (Notes 4 and 17)	14,649	17,959	97,188
Deferred tax assets (Note 13)	35,454	37,544	235,212
Guarantee money deposits (Note 6)	50,901	50,742	337,700
Goodwill (Note 23)	11,685	13,192	77,521
Software (Note 3)	125,144	113,906	830,254
Other assets	58,145	55,377	385,756
Total investments and other assets	295,978	288,720	1,963,631
Total assets	¥ 6,945,572	¥ 6,659,469	\$ 46,079,559
<b>LIABILITIES AND EQUITY</b>			
Current liabilities:			
Accounts payable (Note 17)	¥ 330,632	¥ 314,542	\$ 2,193,537
Deposits in banking business (Note 17)	4,538,363	4,397,954	30,109,226
Short-term borrowings (Notes 6, 7 and 17)	249,422	221,934	1,654,762
Commercial paper (Notes 7 and 17)	95,000	75,000	630,266
Current portion of long-term borrowings (Notes 7 and 17)	165,717	117,859	1,099,426
Current portion of bonds (Notes 7 and 17)	83,356	85,237	553,014
Allowance for point program	690	798	4,577
Other current liabilities (Notes 7 and 15)	130,532	131,186	866,002
Total current liabilities	5,593,712	5,344,510	37,110,810
Non-current liabilities:			
Reserve for insurance policy liabilities	48,359	54,338	320,827
Bonds (Notes 7 and 17)	240,604	264,826	1,596,260
Long-term borrowings (Notes 6, 7 and 17)	451,111	417,239	2,992,843
Deferred tax liabilities (Note 13)	1,999	1,286	13,261
Allowance for loss on refund of interest received	2,518	4,823	16,707
Other liabilities (Notes 7 and 8)	32,952	31,313	218,614
Total non-current liabilities	777,543	773,825	5,158,512
Total liabilities	6,371,255	6,118,335	42,269,322
Commitments and contingent liabilities (Notes 16, 18 and 19)			
Equity (Notes 9 and 10):			
Common stock—authorized, 540,000,000 shares; issued, 216,010,128 shares in 2024 and 216,010,128 shares in 2023	45,698	45,698	303,179
Capital surplus	119,145	120,270	790,452
Stock acquisition rights—153 rights in 2024 and 208 rights in 2023	6	14	41
Retained earnings	286,022	278,172	1,897,585
Treasury stock—at cost, 139,844 shares in 2024 and 152,460 shares in 2023	(358)	(391)	(2,371)
Accumulated other comprehensive income:			
Unrealized loss on available-for-sale securities (Note 4)	(21,643)	(27,662)	(143,590)
Deferred gain on derivatives under hedge accounting	212	121	1,407
Foreign currency translation adjustments	29,273	18,739	194,204
Accumulated adjustments for retirement benefits (Note 8)	45	(147)	296
Total	458,400	434,814	3,041,203
Non-controlling interests	115,917	106,320	769,034
Total equity	574,317	541,134	3,810,237
Total liabilities and equity	¥ 6,945,572	¥ 6,659,469	\$ 46,079,559

See notes to consolidated financial statements.

## Consolidated Statement of Income

AEON Financial Service Co., Ltd. and Subsidiaries

Year Ended February 29, 2024 and Year Ended February 28, 2023

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2024	2023	2024
<b>Operating revenues:</b>			
Credit card purchase contracts	¥ 125,717	¥ 112,416	\$ 834,052
Hire purchase contracts	52,911	48,451	351,034
Loan contracts	151,910	137,960	1,007,827
Financial revenue:			
Interest on loans in banking business	24,176	24,371	160,395
Interest and dividends on securities in banking business	2,627	3,162	17,428
Interest on call loans	340	205	2,257
Interest income	1,068	876	7,086
Other financial revenue	5,303	5,789	35,181
Total financial revenue	33,514	34,403	222,347
Insurance revenue:			
Reversal of policy reserve	6,401	10,030	42,467
Other insurance revenue	6,201	3,175	41,140
Total insurance revenue	12,602	13,205	83,607
Fees and commissions	68,009	62,179	451,200
Gain on bad debts recovered	16,049	16,117	106,472
Other operating revenues	24,896	27,036	165,171
Total operating revenues (Note 23)	485,608	451,767	3,221,710
<b>Operating expenses:</b>			
Financial expenses:			
Interest expenses	(23,627)	(18,954)	(156,750)
Interest on deposits in banking business	(3,095)	(2,398)	(20,538)
Other financial expenses	(2,359)	(2,210)	(15,649)
Total financial expenses	(29,081)	(23,562)	(192,937)
Insurance expenses:			
Insurance claims	(11,215)	(11,192)	(74,405)
Other insurance expenses	(558)	(1,737)	(3,700)
Total insurance expenses	(11,773)	(12,929)	(78,105)
Fees and commissions	(10,546)	(11,345)	(69,969)
Selling, general and administrative expenses (Note 11)	(301,663)	(278,086)	(2,001,350)
Provision for credit losses and write-off of bad debts	(79,343)	(63,949)	(526,390)
Other operating expenses	(3,113)	(3,036)	(20,652)
Total operating expenses	(435,519)	(392,907)	(2,889,403)
Operating income	50,089	58,860	332,307
<b>Non-operating revenues (expenses):</b>			
Dividends income	169	108	1,121
Loss on disposal of non-current assets (Note 12)	(679)	(479)	(4,504)
Impairment loss (Note 23)	(1,298)	(777)	(8,609)
Other non-operating revenues (expenses)—net (Note 12)	602	2,089	3,994
Total non-operating expenses	(1,206)	941	(7,998)
Income before income taxes	48,883	59,801	324,309
<b>Income taxes (Note 13):</b>			
Current	(13,058)	(12,931)	(86,632)
Deferred	(2,118)	(3,246)	(14,049)
Total income taxes	(15,176)	(16,177)	(100,681)
Net income	33,707	43,624	223,628
<b>Net income attributable to non-controlling interests</b>	<b>(12,811)</b>	<b>(12,946)</b>	<b>(84,992)</b>
<b>Net income attributable to owners of the parent</b>	<b>¥ 20,896</b>	<b>¥ 30,678</b>	<b>\$ 138,636</b>

### PER SHARE OF COMMON STOCK (Note 21):

	Yen		U.S. Dollars
Basic net income	¥ 96.81	¥ 142.13	\$ 0.64
Diluted net income	96.80	142.12	0.64
Cash dividends applicable to the year	53.00	53.00	0.35

See notes to consolidated financial statements.

## Consolidated Statement of Comprehensive Income

AEON Financial Service Co., Ltd. and Subsidiaries

Year Ended February 29, 2024 and Year Ended February 28, 2023

	Millions of Yen		Thousands of
	2024	2023	U.S. Dollars (Note 1)
Net income	¥ 33,707	¥ 43,624	\$ 223,628
Other comprehensive income (Note 20):			
Unrealized gain (loss) on available-for-sale securities	6,061	(24,838)	40,212
Deferred (loss) gain on derivatives under hedge accounting	(2)	3,109	(14)
Foreign currency translation adjustments	17,891	24,041	118,694
Adjustments for retirement benefits	192	75	1,276
Total other comprehensive income	24,142	2,387	160,168
Comprehensive income:	¥ 57,849	¥ 46,011	\$ 383,796
Total comprehensive income attributable to:			
Owners of the parent	¥ 37,732	¥ 21,277	\$ 250,332
Non-controlling interests	20,117	24,734	133,464

See notes to consolidated financial statements.

# Consolidated Statement of Changes in Equity

AEON Financial Service Co., Ltd. and Subsidiaries  
Year Ended February 29, 2024 and Year Ended February 28, 2023

	Thousands	Millions of Yen												
		Accumulated Other Comprehensive Income												
	Outstanding Number of Shares of Common Stock	Common Stock	Capital Surplus	Stock Acquisition Rights	Retained Earnings	Treasury Stock	Unrealized Loss on Available-for-sale Securities	Deferred Gain on Derivatives under Hedge Accounting	Foreign Currency Translation Adjustments	Accumulated adjustments for retirement benefits	Total	Non-controlling Interests	Total Equity	
Balance, March 1, 2022	215,837	¥ 45,698	¥ 119,990	¥ 33	¥ 258,525	¥ (443)	¥ (2,550)	¥ (1,628)	¥ 4,852	¥ (222)	¥ 424,255	¥ 84,800	¥ 509,055	
Net income attributable to owners of the parent					30,678						30,678		30,678	
Cash dividends, ¥51 per share					(11,008)						(11,008)		(11,008)	
Purchase of treasury stock	(1)					(1)					(1)		(1)	
Disposal of treasury stock	21				(23)	53					30		30	
Change in the parent's ownership interest arising from transactions with non-controlling interests			280								280	(280)		
Net change in the year				(19)			(25,112)	1,749	13,887	75	(9,420)	21,800	12,380	
Balance, February 28, 2023	215,857	¥ 45,698	¥ 120,270	¥ 14	¥ 278,172	¥ (391)	¥ (27,662)	¥ 121	¥ 18,739	¥ (147)	¥ 434,814	¥ 106,320	¥ 541,134	
Net income attributable to owners of the parent					20,896						20,896		20,896	
Cash dividends, ¥58 per share					(12,520)						(12,520)		(12,520)	
Purchase of treasury stock	(1)					(1)					(1)		(1)	
Disposal of treasury stock	14				(18)	34					16		16	
Change in the parent's ownership interest arising from transactions with non-controlling interests			(1,125)								(1,125)	1,125		
Change in scope of consolidation					(508)						(508)		(508)	
Net change in the year				(8)			6,019	91	10,534	192	16,828	8,472	25,300	
Balance, February 29, 2024	215,870	¥ 45,698	¥ 119,145	¥ 6	¥ 286,022	¥ (358)	¥ (21,643)	¥ 212	¥ 29,273	¥ 45	¥ 458,400	¥ 115,917	¥ 574,317	
	Thousands	Thousands of U.S. Dollars (Note 1)												
		Accumulated Other Comprehensive Income												
	Outstanding Number of Shares of Common Stock	Common Stock	Capital Surplus	Stock Acquisition Rights	Retained Earnings	Treasury Stock	Unrealized Loss on Available-for-sale Securities	Deferred Gain on Derivatives under Hedge Accounting	Foreign Currency Translation Adjustments	Accumulated adjustments for retirement benefits	Total	Non-controlling Interests	Total Equity	
Balance, February 28, 2023	215,857	\$ 303,179	\$ 797,919	\$ 90	\$ 1,845,502	\$ (2,589)	\$ (183,519)	\$ 801	\$ 124,317	\$ (978)	\$ 2,884,722	\$ 705,364	\$ 3,590,086	
Net income attributable to owners of the parent					138,636						138,636		138,636	
Cash dividends, \$0.38 per share					(83,062)						(83,062)		(83,062)	
Purchase of treasury stock	(1)					(4)					(4)		(4)	
Disposal of treasury stock	14				(118)	222					104		104	
Change in the parent's ownership interest arising from transactions with non-controlling interests			(7,467)								(7,467)	7,467		
Change in scope of consolidation					(3,373)						(3,373)		(3,373)	
Net change in the year				(49)			39,929	606	69,887	1,274	111,647	56,203	167,850	
Balance, February 28, 2024	215,870	\$ 303,179	\$ 790,452	\$ 41	\$ 1,897,585	\$ (2,371)	\$ (143,590)	\$ 1,407	\$ 194,204	\$ 296	\$ 3,041,203	\$ 769,034	\$ 3,810,237	

See notes to consolidated financial statements.



## Consolidated Statement of Cash Flows

AEON Financial Service Co., Ltd. and Subsidiaries

Year Ended February 29, 2024 and Year Ended February 28, 2023

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2024	2023	2024
<b>OPERATING ACTIVITIES:</b>			
Income before income taxes	¥ 48,883	¥ 59,801	\$ 324,309
Adjustments for:			
Income taxes—paid	(16,061)	(10,951)	(106,557)
Income taxes—refund	1,469	5,117	9,744
Depreciation and amortization	31,133	30,364	206,551
Amortization of goodwill	1,622	1,735	10,760
Financial revenue	(33,514)	(34,403)	(222,347)
Financial expenses	29,081	23,562	192,937
Dividends income	(169)	(108)	(1,121)
Net loss on disposal of non-current assets	667	468	4,429
Net decrease in allowance for credit losses	(10,944)	(4,029)	(72,606)
Net decrease in allowance for point program	(108)	(6,331)	(718)
Net decrease in allowance for loss on refund of interest received	(2,305)	(1,653)	(15,290)
Net increase in finance receivables	(95,794)	(206,739)	(635,531)
Net increase in loans in banking business	(178,450)	(50,765)	(1,183,907)
Net decrease in lease receivables and investment assets	350	633	2,325
Net increase in deposits in banking business	140,410	219,409	931,533
Net increase in accounts payable	19,895	27,717	131,989
Net increase in borrowed money	76,308	76,207	506,254
Net decrease in deposits with banks	764	3,947	5,072
Net (increase) decrease in call loans and others	(26,830)	2,984	(178,002)
Net increase (decrease) in commercial paper	19,938	(10,000)	132,275
Net (decrease) increase in bonds	(28,401)	5,148	(188,424)
Net decrease in reserve for insurance policy liabilities	(5,980)	(10,030)	(39,672)
Financial revenue received	32,011	33,342	212,372
Financial expenses paid	(28,423)	(23,361)	(188,571)
Other—net	(26,329)	(26,925)	(174,676)
Net cash (used in) provided by operating activities	(50,777)	105,139	(336,872)
<b>INVESTING ACTIVITIES:</b>			
Purchases of securities	(545,817)	(617,966)	(3,621,158)
Proceeds from sales of securities	201,714	130,480	1,338,251
Proceeds from redemption of securities	269,720	546,185	1,789,426
Purchases of money held in trust	(5,451)	(23,628)	(36,166)
Proceeds from collection of money held in trust	13,723	10,578	91,046
Purchases of property and equipment	(4,627)	(5,122)	(30,696)
Proceeds from sale of property and equipment	27	12	182
Purchases of intangible assets	(40,436)	(28,749)	(268,270)
Proceeds from sale of intangible assets	6	6	42
Purchases of shares of subsidiaries resulting in change in scope of consolidation	(65)		(433)
Proceeds from purchases of shares of subsidiaries resulting in change in scope of consolidation	124		821
Other—net	(2,616)		(17,356)
Net cash (used in) provided by investing activities	(113,698)	11,796	(754,311)
<b>FINANCING ACTIVITIES:</b>			
Dividends paid to the Company's shareholders	(12,520)	(11,008)	(83,062)
Proceeds from stock issuance to non-controlling shareholders		2,040	
Dividends paid to non-controlling shareholders	(5,671)	(5,175)	(37,624)
Purchases of treasury stock	(1)	(1)	(5)
Proceeds from disposal of treasury stock	1	1	1
Purchases of shares of subsidiaries that do not result in change in scope of consolidation		(416)	
Net cash used in financing activities	(18,191)	(14,559)	(120,690)
<b>FOREIGN CURRENCY TRANSLATION ADJUSTMENTS ON CASH AND CASH EQUIVALENTS</b>			
	(555)	4,689	(3,681)
<b>NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(183,221)</b>	<b>107,065</b>	<b>(1,215,554)</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>	<b>804,694</b>	<b>697,629</b>	<b>5,338,642</b>
<b>INCREASE IN CASH AND CASH EQUIVALENTS RESULTING FROM INCLUSION OF SUBSIDIARIES IN CONSOLIDATION</b>	<b>4,009</b>		<b>26,597</b>
<b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>	<b>¥ 625,482</b>	<b>¥ 804,694</b>	<b>\$ 4,149,685</b>

See notes to consolidated financial statements.

# Notes to Consolidated Financial Statements

Year Ended February 29, 2024 and Year Ended February 28, 2023

## 1. BASIS OF PRESENTING CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations, and in accordance with accounting principles generally accepted in Japan (“Japanese GAAP”), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards (“IFRS”) and accounting principles generally accepted in the United States of America (“U.S. GAAP”).

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2023 consolidated financial statements to conform to the classifications used in 2024.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and operates. The translation of Japanese yen amounts into U.S. dollar amounts is included solely for the convenience of readers outside Japan and has been made at the rate of ¥150.73 to \$1, the exchange rate at February 29, 2024. Such translation should not be construed as a representation that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

The balance sheet date of the consolidated subsidiaries excluding the companies below corresponds with the consolidated closing date.

AFS Corporation Co., Ltd.

AEON Bank, Ltd. and other 17 companies

The above companies are consolidated with appropriate adjustments to material transactions during the periods between their respective balance sheet dates and the consolidated closing date. Certain subsidiaries are consolidated using their provisional financial statements as at certain dates within three months prior to the consolidated closing date.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**(a) Consolidation**—The consolidated financial statements as at February 29, 2024 include the accounts of the Company and its 33 subsidiaries and one non-consolidated subsidiary accounted for using the equity method.

During the current fiscal year, FeliCa Pocket Marketing Inc. has been included in the scope of consolidation due to acquisition of its shares. KYOEI A&I Co., Ltd. has been included in the scope of consolidation due to acquisition of its shares.

AEON ASSET MANAGEMENT (THAILAND) CO., LTD. has been included in the scope of consolidation due to its increased materiality.

ACS DIGITAL BERHAD, of which the name has changed to AEON BANK (M) BERHAD on December 18, 2023, has been included in the scope of consolidation due to its increased materiality.

AEON Credit Service Co., Ltd. has been excluded from the scope of consolidation because it has been absorbed into the Company.

AEON CREDIT CARD (TAIWAN) CO., LTD. has been excluded from the scope of consolidation due to completion of liquidation.

During the current fiscal year, FUJITSU CREDIT SERVICE SYSTEMS (TIANJIN) CO., LTD., which was an associate accounted for using the equity method for the previous fiscal year, has become a non-consolidated subsidiary because the Company has acquired its shares. Its name has changed to AFS CREDIT SERVICE SYSTEMS (TIANJIN) CO., LTD. on January 5, 2024. The company remained a non-consolidated subsidiary that is accounted for using the equity method, because their assets, ordinary income, net income, retained earnings and accumulated other comprehensive income (corresponding to the equity interest held by the Company) are immaterial to the extent that their exclusion from the scope of consolidation does not preclude reasonable judgment on the financial position and financial results of the Group.

Rabbit Cash Company Limited is an associate that is not accounted for using the equity method, because its net income and retained earnings (corresponding to the equity interest held by the Company) have an insignificant effect on the consolidated financial statements of the Group as a whole.

Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

The difference between the cost of an acquisition and the fair value of the net assets of the acquired subsidiary at the date of acquisition is recorded as goodwill. Goodwill recognized by the Company or its consolidated domestic subsidiaries is amortized over a period not exceeding 20 years (estimated effective period). Insignificant goodwill and bargain purchase gain are recognized in profit or loss in the period in which the business combination occurs.

All significant intercompany balances and transactions and all material unrealized profits included in assets resulting from transactions within the Group have been eliminated.

**(b) Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements**— Under Accounting Standards Board of Japan (“ASBJ”) Practical Issues Task Force (“PITF”) No. 18, “Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements,” the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either IFRS or U.S. GAAP (Financial Accounting Standards Board Accounting Standards Codification) tentatively may be used for the consolidation process, except for the following items that should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (i) amortization of goodwill; (ii) scheduled amortization of actuarial gain or loss of defined benefit plans that has been recorded in equity through other comprehensive income; (iii) expensing capitalized development costs of R&D; (iv) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model of accounting; and (v) recording a gain or loss through profit or loss on the sale of an investment in an equity instrument for the difference between the acquisition cost and selling price, and recording impairment loss through profit or loss for other-than-temporary declines in the fair value of an investment in an equity instrument, where a foreign subsidiary elects to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument.

**(c) Unification of Accounting Policies Applied to Foreign Associated Companies for the Equity Method**— ASBJ Statement No. 16,

“Accounting Standard for Equity Method of Accounting for Investments,” requires adjustments to be made to conform the associate's accounting policies for similar transactions and events under similar circumstances to those of the parent company when the associate's financial statements are used in applying the equity method, unless it is impracticable to determine such adjustments. In addition, financial statements prepared by foreign associated companies in accordance with either IFRS or U.S. GAAP tentatively may be used in applying the equity method if the following items are adjusted so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (i) amortization of goodwill; (ii) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (iii) expensing capitalized development costs of R&D; (iv) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model of accounting; and (v) recording a gain or loss through profit or loss on the sale of an investment in an equity instrument for the difference between the acquisition cost and selling price, and recording impairment loss through profit or loss for other-than-temporary declines in the fair value of an investment in an equity instrument, where a foreign associate elects to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument.

**(d) Business Combination**— Business combinations are accounted for using the purchase method. Acquisition-related costs, such as advisory fees or professional fees, are accounted for as expenses in the periods in which the costs are incurred. If the initial accounting for a business combination is incomplete by the end of the reporting period in which the business combination occurs, an acquirer shall report in its financial statements provisional amounts for the items for which the accounting is incomplete. During the measurement period, which shall not exceed one year from the acquisition, the acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as at the acquisition date and that would have affected the measurement of the amounts recognized as at that date. Such adjustments shall be recognized as if the accounting for the business combination had been completed at the acquisition date. The acquirer recognizes any bargain purchase gain in profit or loss immediately on the acquisition date after reassessing and confirming that all of the assets acquired and all of the liabilities assumed have been identified after a review of the procedures used in the purchase price allocation. A parent's ownership interest in a subsidiary might change if the parent purchases or sells ownership interests in its subsidiary. The carrying amount of noncontrolling interest is adjusted to reflect the change in the parent's ownership interest in its subsidiary while the parent retains its controlling interest in its subsidiary. Any difference between the fair value of the consideration received or paid and the amount by which the noncontrolling interest is adjusted is accounted for as capital surplus as long as the parent retains control over its subsidiary.

**(e) Cash Equivalents**—Cash equivalents are short-term investments that are readily convertible into cash and that are not exposed to significant risk of changes in value. Cash equivalents of the Company and its consolidated subsidiaries, excluding the domestic subsidiary that operates banking business (hereinafter, the “domestic banking subsidiary”), include time deposits, certificates of deposit, and commercial paper, all of which mature or become due within three months from the date of acquisition. Cash equivalents of the domestic banking subsidiary comprise cash in hand and due from the Bank of Japan.

**(f) Finance Receivables**—Finance receivables that the Group has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at their outstanding unpaid principal balances reduced by any write-off or valuation allowance.

**(g) Allowance for Credit Losses**—The allowance for credit losses is provided in accordance with the Group's internal standards developed based on the past credit loss experience and evaluation of potential losses for normal receivables and doubtful receivables.

Certain overseas subsidiaries adopted IFRS 9 and used the impairment model based on expected credit losses to recognize the amount based on the credit risk as at the end of the reporting period.

The domestic banking subsidiary determines the allowance for credit losses in accordance with the internally developed standards for write-offs and provisions. It classifies its obligors into five categories for self-assessment purposes in accordance with “Practical Guidance for Checking Internal Controls for Self-Assessments of Assets by Banks and Other Financial Institutions and for Audits of Loans Written Off and Loan Loss Allowance Provisions” (Japanese Institute of Certified Public Accountants (“JICPA”) Special Committee for Audits of Banks, etc., Report No. 4, October 8, 2020), namely, “normal,” “in need of caution,” “possible bankruptcy,” “substantial bankruptcy,” and “legal bankruptcy.” For credits to obligors classified as normal or in need of caution, the allowance for credit losses is provided based on the bad debt ratio derived from credit loss experience over a certain past period. For credits classified as possible bankruptcy, the allowance for credit losses is provided for the amount management determines is required out of the following: credit amount, less the expected amount recoverable through the disposal of collateral or execution of guarantee. For credits classified as substantial bankruptcy or legal bankruptcy, the allowance for credit losses is provided for the full amounts of such credits, deducting the expected amount recoverable through the disposal of collateral or execution of guarantee. All claims are assessed initially by the operational department and credit department based on the internal standards for self-assessment of asset quality. The Internal Audit Department, which is independent from the operational departments, reviews the results of the self-assessments.

**(h) Property and Equipment**—Property and equipment are stated at cost, less accumulated depreciation and impairment. Depreciation of property and equipment is computed under the straight-line method based on the estimated useful lives of the assets. The range of useful lives is principally from 2 to 20 years.

**(i) Securities**—Securities are classified and accounted for depending on management's intent as follows: trading securities, which are held for the purpose of earning capital gains in the near term, are reported at fair value, and the related unrealized gains and losses are included in profit or loss. Held-to-maturity bonds are stated at amortized cost (straight-line method) determined by the moving-average method. Policy-reserve-matching bonds held in accordance with “Temporary Treatment of Accounting and Auditing Concerning Policy-reserve-matching Bonds in Insurance Industry” (Industry Audit Committee Report No. 21 issued by JICPA) are stated at amortized cost (straight-line method) determined by the moving-average method. Available-for-sale securities are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity. Available-for-sale securities with no market value are stated at cost determined by the moving-average method. Securities other than those classified as for trading purposes (excluding securities with no market value) are considered to be impaired if the fair values of the securities decrease materially below the acquisition cost and such decline is not considered to be recoverable. The amount of write-down is accounted for as an impairment loss on the securities for the fiscal year.

Policy-reserve-matching bonds (including those held as trust assets in money held in trust) are classified within the sub-group categorized by the characteristics of insurance products, such as pension liability contracts denominated in Japanese yen, in accordance with “Temporary Treatment of Accounting and Auditing Concerning Policy-reserve-matching Bonds in Insurance Industry” (Industry Audit Committee Report No. 21 issued by JICPA). In order to appropriately manage interest rate risk, the Group prepares asset management policies based on the sub-groups. In addition, the Group periodically verifies that the duration of policy reserves and policy-reserve-matching bonds is consistent within

a certain range.

**(j) Software (excluding lease assets and right-of-use assets)**—Software is carried at cost, less accumulated amortization and impairment. Amortization of software is calculated by the straight-line method over its estimated useful life.

**(k) Bond Issuance Costs**—Bond issuance costs as at February 29, 2024 and February 28, 2023, which have been deferred and included in other assets, were ¥553 million (\$3,670 thousand) and ¥671 million, respectively. These costs are amortized by the interest method through the maturity of the bonds.

**(l) Allowance for Point Program**—Certain domestic subsidiaries of the Group offer point programs to their customers. The allowance for point program is provided for the cost to be incurred in the future by redemption of the points that have been given to customers as at the end of the fiscal year based on past experience.

**(m) Policy Reserves**—The amount of policy reserves, which account for the majority of reserves for insurance policy liabilities, are calculated and accumulated in accordance with the method stipulated in the Statement of Calculation Procedures for Insurance Premiums and Policy Reserves (Article 4, Paragraph (2), Item (iv) of the Insurance Business Act), pursuant to Article 116 of the Insurance Business Act, to provide for future fulfillment of obligations for which liabilities under the insurance contracts has commenced at the end of the reporting period. No policy reserve for the reinsured portion is accumulated in accordance with Article 71 of the Ordinance for Enforcement of the Insurance Business Act.

The amount of policy reserves for insurance premiums are calculated as follows:

- (i) For contracts which are subject to the standard policy reserve requirements, the premium reserves are calculated using the method stipulated by the Commissioner of Financial Services Agency (Ministry of Finance Notification No. 48 in 1996).
- (ii) For contracts which are not subject to the standard policy reserve requirements, the premium reserves are calculated using the net level premium method.

For a certain portion of the policy reserves, actuaries confirm whether the policy reserves have been appropriately accumulated for each reporting period in accordance with Article 121, Paragraph (1) of the Insurance Business Act and Article 80 of the Ordinance for Enforcement of the Insurance Business Act.

The policy reserves for contingencies are accumulated to ensure the fulfillment of future obligations under insurance contracts and to prepare for possible future risks in accordance with Article 116 of the Insurance Business Act and Article 69, Paragraph (1), Item (iii) of the Ordinance for Enforcement of the Insurance Business Act.

**(n) Insurance Premiums and Other and Insurance Claims**

- (i) Insurance premiums and other (excluding reinsurance revenue)  
Insurance premiums and other (excluding reinsurance revenue) are recorded at the amount received for which liabilities under insurance contracts have been assumed.
- (ii) Insurance claims (excluding reinsurance premiums)  
Insurance claims (excluding reinsurance premiums) are recorded at the amount paid, which is calculated based on the terms and conditions of the policies.  
For insurance claims payable, or considered to be payable but not yet reported, at the end of the reporting period that are not recognized as insurance claims, reserves for outstanding claims are accumulated in accordance with Article 117 of the Insurance Business Act and Article 72 of the Ordinance for Enforcement of the Insurance Business Act.
- (iii) Reinsurance revenue and reinsurance premiums  
Of the insurance premiums and other, reinsurance revenue, which is mainly reinsurance claims, is recorded at the amount calculated based on the terms and conditions of the reinsurance contracts for which the reinsurance claims become receivable. Of the insurance claims, reinsurance premiums are recorded at the amount calculated based on the terms and conditions of the reinsurance contracts.

**(o) Allowance for Loss on Refund of Interest Received**—The allowance for loss on refund of interest received (the amount of interest that exceeds the ceiling rate imposed by the Interest Rate Restriction Law) is provided for by the Company and is stated at the amount considered to be appropriate based on the Group's past refund experience.

**(p) Retirement Benefits and Pension Plans**—The Company and its consolidated domestic subsidiaries have a funded defined benefit pension plan, advance payment plan, and defined contribution pension plan covering substantially all employees. Overseas subsidiaries have unfunded severance payment plans for their employees. Certain consolidated subsidiaries adopt the simplified method, which is allowed for small entities that meet certain criteria under generally accepted accounting standards in Japan, for calculating the projected benefit obligation and net periodic benefit costs.

In calculation of retirement benefit obligation, estimated amounts of retirement benefits are allocated to each period by the benefit formula method.

Unrecognized past service costs of the Company and its domestic subsidiaries are amortized using the straight-line method within the employees' average remaining service period from the fiscal year of its incurrence, over a period not exceeding 10 years.

Unrecognized actuarial gains and losses of the Company and its domestic subsidiaries are amortized using the straight-line method within the employees' average remaining service period, commencing from the following fiscal year of incurrence, over a period of 10 years.

**(q) Stock Options**—The cost of employee stock options is measured based on the fair value at the date of grant and recognized as compensation expense over the vesting period as consideration for receiving goods or services. In the consolidated balance sheet, stock options are presented as stock acquisition rights as a separate component of equity until exercised.

**(r) Recognition of Operating Revenues**—The operations of the Group mainly comprise the following, and the recognition of operating revenues varies by business.

**(i) Revenues from contracts with customers**

The main performance obligations of the Group's principal businesses with respect to revenues arising from contracts with customers are the rendering of services related to financial services such as credit card services, e-money services, deposit and lending services, foreign exchange services and securities-related services. Revenues are recognized when promised goods or services are transferred to customers in the amount expected to be received in exchange for those goods or services.

These revenues do not include estimates of significant variable considerations and financing components.

**(ii) Credit card purchase contracts and hire purchase contracts**

Installment sales receivables are recognized after the Group has accepted the relevant contracts referred by participating member stores.

The Group receives fees for collection of the installment sales and the related administrative services from the member stores under credit card purchase contracts and hire purchase contracts for shopping. The fees from the member stores are generally recognized at the time when the Group makes payments for the installment sales receivables to the member stores.

The Group receives fees from customers under credit card purchase contracts and hire purchase contracts. The fees from customers are recognized at each installment payment date principally by the declining balance method.

**(iii) Loan contracts**

The Group provides cash advance and loan services. Loan receivables are recognized when cash is drawn down by customers. The interest income and the customer charge at the start of the contract are recognized at each installment payment date principally by the declining balance method.

**(s) Lease Transactions**—All finance lease transactions as a lessee are capitalized to recognize lease assets and lease obligations on the balance sheet. All other leases are accounted for as operating leases.

Certain consolidated domestic subsidiaries recognize revenue and related cost of sales for lease transactions as a lessor upon receipt of lease payments.

**(t) Right-of-use Assets**—Certain consolidated overseas subsidiaries account for lease transactions under IFRS 16 “Leases.” Under IFRS 16, lessees shall recognize all lease transactions as right-of-use assets, and depreciation expenses on these assets are computed using the straight-line method.

**(u) Income Taxes**—The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax laws to the temporary differences. A valuation allowance is provided for any portion of the deferred tax assets that is not considered to be realizable.

**(v) Consumption Taxes Relating to Assets That Are not Tax Deductible**—Consumption taxes relating to assets that are not tax deductible are recognized as other assets and amortized over the period stipulated in the Corporation Tax Act.

**(w) Foreign Currency Transactions**—All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates as at each balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of income to the extent that they are not hedged by forward exchange contracts.

**(x) Foreign Currency Financial Statements**—The balance sheet accounts of the foreign subsidiaries are translated into Japanese yen at the current exchange rate as at each balance sheet date, except for equity, which is translated at the historical rate. Revenue and expense accounts of foreign subsidiaries are translated into Japanese yen at the average exchange rate. Differences arising from such translation are shown as “Foreign currency translation adjustments” under accumulated other comprehensive income in a separate component of equity.

**(y) Derivative Financial Instruments**—The Group uses derivative financial instruments to manage its exposures to market fluctuations in foreign currency exchange and interest rates. The Group enters into forward exchange contracts, currency swap contracts, and interest rate swap contracts to reduce its exposures to foreign currency and interest rate risk. The Group does not enter into any derivative contracts for trading or speculative purposes.

Derivative financial instruments and foreign currency transactions are classified and accounted for as follows: (i) derivatives are generally recognized as either assets or liabilities and measured at fair value with gains or losses on derivative transactions recognized in the consolidated statement of income; and (ii) for derivatives used for hedging purposes, if the derivatives qualify for hedge accounting because of a high correlation and effectiveness between the hedging instruments and the hedged items, the unrealized gains or losses, net of applicable taxes, are deferred until maturity as deferred gain/loss on derivatives under hedge accounting under accumulated other comprehensive income in a separate component of equity. Foreign currency-denominated long-term debt for which forward exchange contracts are used as hedging instruments are translated at the forward exchange rate if the derivatives qualify for hedge accounting. Interest rate swaps are utilized to hedge interest rate exposures of long-term debt. Interest rate swaps which qualify for hedge accounting and meet specific matching criteria are not remeasured at market value, but the differential to be paid or received under the swap agreements is recognized and included in interest expense or income.

**(z) Per Share Information**—Basic net income per share is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period. Diluted net income per share of common stock is calculated assuming all outstanding stock acquisition rights are exercised.

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective years, including dividends to be paid after the end of the year.

**(aa) Accounting Changes and Error Corrections**

Under ASBJ Statement No. 24, “Accounting Standard for Accounting Changes and Error Corrections,” and ASBJ Guidance No. 24, “Guidance on Accounting Standard for Accounting Changes and Error Corrections,” accounting treatments are required as follows:

(i) Changes in accounting policies

When a new accounting policy is applied due to a revision of accounting standards, the new policy is applied retrospectively, unless the revised accounting standards include specific transitional provisions. When the revised accounting standards include specific transitional provisions, an entity shall comply with the specific transitional provisions.

(ii) Changes in presentation

When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation.

(iii) Changes in accounting estimates

A change in an accounting estimate is accounted for in the period of the change if the change affects that period only and is accounted for prospectively if the change affects both the period of the change and future periods.

(iv) Correction of prior-period errors

When an error in prior-period financial statements is discovered, those statements are restated.

#### Adoption of the Implementation Guidance on Accounting Standard for Fair Value Measurement

Effective from March 1, 2023, the Group has adopted the “Implementation Guidance on Accounting Standard for Fair Value Measurement” (ASBJ Guidance No. 31, June 17, 2021). In accordance with Paragraph 27-2 of the Implementation Guidance, the Group has prospectively applied the new accounting policies stipulated in the Implementation Guidance. There were no effects of this adoption on the consolidated financial statements for the fiscal year ended February 29, 2024.

In Note 17, “FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES,” the Group does not include the breakdown of the fair value of investment trusts by the fair value hierarchy for the fiscal year ended February 28, 2023 in accordance with Paragraph 27-3 of the Implementation Guidance.

#### (ab) New Accounting Pronouncements

The Company and its consolidated domestic subsidiaries

- Accounting Standard for Current Income Taxes (ASBJ Statement No. 27, October 28, 2022)
- Accounting Standard for Presentation of Comprehensive Income (ASBJ Statement No. 25, October 28, 2022)
- Implementation Guidance on Tax Effect Accounting (ASBJ Guidance No. 28, October 28, 2022)

(i) Overview

In February 2018, ASBJ issued “Partial Amendments to Accounting Standard for Tax Effect Accounting” (ASBJ Statement No. 28), etc. and completed the transfer of the Practical Guidelines on Tax Effect Accounting issued by JICPA to the jurisdiction of ASBJ. In the process of the deliberations, the following two issues were discussed after the issuance of ASBJ Statement No. 28, etc.:

- the classification of tax expenses (taxation on other comprehensive income); and
- the tax effect of sale of shares of subsidiaries or associates under the Group Taxation Regime.

(ii) Effective date

The Group plans to apply these accounting standards at the beginning of the fiscal year ending February 28, 2026.

(iii) Effects of adoption of these accounting standards

The Group is currently evaluating the effect of the adoption of these accounting standards on the consolidated financial statements.

#### (ac) Additional Information

(Agreement on the acquisition of equity interests)

At the Board of Directors meeting held on October 20, 2023, the Company resolved to acquire equity interests in Post and Telecommunication Finance Company Limited (hereinafter, “PTF”), a finance company in Vietnam, and concluded an equity interest transfer agreement (hereinafter, “the Agreement”) to make PTF a wholly owned subsidiary of the Company.

The Agreement is subject to the completion of procedures required by applicable laws and regulations in Vietnam.

(i) Background and purpose

Starting in Hong Kong in 1987, the Group has expanded its business to 10 Asian countries, each of which is committed to financial inclusion.

AEON Group considers Vietnam as an important country in its overseas strategy, where the average age is young, and the economy is expected to grow continuously, and is expanding its retail store network. The Group launched its business in Vietnam in 2008, and since then, the Group has been working to provide its services closely related to the lives of customers, focusing on installment sales of home appliances, motorcycles and other products. In order to further accelerate the expansion of AEON Living Zone in Vietnam together with AEON Group, the Company has decided to acquire equity interests in PTF, which operates personal loan business in Vietnam. As the fourth pillar of the Group’s overseas business, the Group will strengthen its growth strategy and expand its line of products and services to enrich the lives of its customers in Vietnam.

(ii) Outline of the subsidiary involved in the Agreement

(U.S. Dollar amounts represent the amounts in Vietnamese Dongs converted at the rate of \$0.0000404 to VND1 as at February 29, 2024.)

(1) Name of the company	Post and Telecommunication Finance Company Limited		
(2) Location	No. 3, Dang Thai Than, Hoan Kiem, Hanoi		
(3) Name and title of representative	Nguyen Minh Thang, Chairman of the Members’ Council		
(4) Line of business	Financial business		
(5) Common stock as at December 31, 2022	VND1,550,000 million (approximately \$62,728 thousand)		
(6) Date of establishment	October 10, 1998		
(7) Major shareholders and shareholding ratio	Southeast Asia Commercial Joint Stock Bank: 100%		
(8) Relationship between the Company and the subsidiary involved in the Agreement	Capital relationship	Not applicable	
	Personal relationship	Not applicable	
	Business relationship	Not applicable	
(9) Financial position and operating results for the past three fiscal years			
Fiscal year	December 2022	December 2021	December 2020
Net assets	VND749,476 million	VND540,836 million	VND512,629 million
Total assets	VND6,341,679 million	VND3,083,932 million	VND521,189 million
Net operating income	VND677,348 million	VND146,488 million	VND17,858 million
Net income (loss)	VND208,640 million	VND28,206 million	VND (47,301) million

## (iii) Outline of the transferor involved in the Agreement

(1) Name of the company	Southeast Asia Commercial Joint Stock Bank	
(2) Location	198 Tran Quang Khai, Ly Thai To Ward, Hoan Kiem District, Hanoi	
(3) Name and title of representative	Le Van Tan, Chairman of the Board of Directors	
(4) Line of business	Banking business	
(5) Common stock as at December 31, 2023	VND24,957,000 million (approximately \$1,010,003 thousand)	
(6) Date of establishment	March 25, 1994	
(7) Net assets as at December 31, 2023	VND30,296,839 million (approximately \$1,226,104 thousand)	
(8) Total assets as at December 31, 2023	VND266,121,915 million (approximately \$10,769,878 thousand)	
(9) Relationship between the Company and the transferor	Capital relationship	Not applicable
	Personal relationship	Not applicable
	Business relationship	Not applicable
	Related party	Not applicable

## (iv) Purchase price and shareholding ratio

(i) Shareholding ratio before the transfer	0%
(ii) Purchase price	VND4,300,000 million (approximately \$174,020 thousand)
(iii) Shareholding ratio after the transfer	100%

## (v) Schedule of the acquisition of the equity interests

(1) Date of the resolution at the Board of Directors meeting	October 20, 2023
(2) Date of the conclusion of the Agreement	October 20, 2023
(3) Date of the transfer of the equity interests	2024 (planned) <sup>(*)</sup>

<sup>(\*)</sup> The date of the transfer of the equity interests may change depending on the satisfaction of the conditions required for the Agreement.

## (vi) Future outlook

The Group is currently evaluating the effect of the Agreement on the consolidated financial statements for the fiscal year ending February 28, 2025.

### 3. SIGNIFICANT ACCOUNTING ESTIMATES

The following items recorded in the consolidated financial statements for the current fiscal year are based on accounting estimates and may have significant effects on the consolidated financial statements for the following fiscal year:

#### (a) Allowance for credit losses

- (1) Amounts recorded in the consolidated financial statements for the fiscal year ended February 29, 2024 and the fiscal year ended February 28, 2023

	Millions of Yen		Thousands of
	2024	2023	U.S. Dollars
Allowance for credit losses	¥ 120,708	¥ 127,445	\$ 800,821

- (2) Information on the nature of significant accounting estimates for identified items

(i) Calculation method

The calculation method of the allowance for credit losses is described in Note 2, "SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, (g) Allowance for Credit Losses."

(ii) Key assumptions

The Group assumes that it will incur losses on operating receivables of the Company and domestic subsidiaries equivalent to those incurred in prior years for each category of receivables based on type of products and status of repayment.

For certain overseas subsidiaries applying the impairment model based on expected credit losses, their assumptions include a correlation between past credit losses and macroeconomic indicators and the forecast of the macroeconomic indicators.

(iii) Effect on the consolidated financial statements for the following fiscal year

If the assumptions used in the initial estimates change due to changes in the economic environment of respective countries and regions, the consolidated financial statements for the following fiscal year may be significantly affected.

#### (b) Impairment loss on non-current assets

- (1) Amounts recorded in the consolidated financial statements for the fiscal year ended February 29, 2024 and the fiscal year ended February 28, 2023

	Millions of Yen		Thousands of
	2024	2023	U.S. Dollars
Software	¥ 125,144	¥ 113,906	\$ 830,254

- (2) Information on the nature of significant accounting estimates for identified items

Retail financial services operated by the Group require a large amount of data processing based on transactions with a large number of individuals. The Group makes significant system investments such as the updating of core systems in response to changes in the external environment.

Of this, the balance of the next-generation core business system under development, which is scheduled to be used for domestic credit card operations, was ¥65,372 million (\$433,705 thousand) as at February 29, 2024 (¥59,755 million, as at February 28, 2023), which accounted for 52.2% (52.5%, as at February 28, 2023) of the balance of Software.

If the total amount of undiscounted future cash flows from software assets or asset groups with impairment indicators falls below their carrying amount, the Group reduces their carrying amount to the recoverable amount and recognizes the reduction as an impairment loss. The Group makes reasonable judgment in identifying impairment indicators and recognizing and measuring impairment losses based on the information available at the end of the reporting period regarding the investment recovery plan and the usage situation. However, if the assumptions and conditions used for the judgment change due to changes in business plans and market conditions, impairment losses may need to be recognized in the subsequent fiscal year.

As a result of monitoring the most recent progress of the next-generation core business system under development (software) described above, the Group has determined that it is not in a situation where impairment losses should be recognized.



#### 4. SECURITIES IN BANKING BUSINESS AND INSURANCE BUSINESS, MONETARY CLAIMS BOUGHT, MONEY HELD IN TRUST AND INVESTMENT SECURITIES

##### (a) Trading securities

Unrealized gains (losses) on trading securities held as at February 29, 2024 and February 28, 2023 were ¥895 million (\$5,935 thousand) and ¥ (1,549) million, respectively.

##### (b) Held-to-maturity securities

Held-to-maturity securities in banking business and insurance business, monetary claims bought and investment securities as at February 29, 2024 consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars	
	2024		2024	
Marketable debt securities:				
Government bonds	¥	5,883	\$	39,030
Municipal bonds				
Corporate bonds				
Total marketable debt securities		5,883		39,030
Other securities				
Foreign securities		20,000		132,688
Other				
Total other securities		20,000		132,688
<b>Total</b>	¥	<b>25,883</b>	\$	<b>171,718</b>

There were no held-to-maturity securities as at February 28, 2023.

##### (c) Securities other than trading and held-to-maturity securities

Securities other than trading and held-to-maturity securities in banking business and insurance business, monetary claims bought and investment securities as at February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars			
	2024	2023	2024			
Marketable equity securities	¥	7,740	¥	7,028	\$	51,351
Marketable debt securities:						
Government bonds		155,614		83,211		1,032,400
Municipal bonds				200		
Corporate bonds		57,529		94,843		381,672
Total marketable debt securities		213,143		178,254		1,414,072
Other securities						
Foreign securities		94,159		72,030		624,686
Other <sup>(*)</sup>		305,518		246,126		2,026,924
Total other securities		399,677		318,156		2,651,610
<b>Total</b>	¥	<b>620,560</b>	¥	<b>503,438</b>	\$	<b>4,117,033</b>

(\*) Includes investments in non-consolidated subsidiaries and associates of ¥1,193 million (\$7,912 thousand) and ¥5,189 million as at February 29, 2024 and February 28, 2023, respectively.

The carrying amounts, aggregate fair values, costs and unrealized gains (losses) of held-to-maturity and available-for-sale securities in banking business and insurance business, monetary claims bought and investment securities as at February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen							
	Cost	Unrealized Gains	Unrealized Losses	Fair Value				
<b>February 29, 2024</b>								
Securities classified as:								
Held-to-maturity:								
Debt securities	¥	5,883	¥	190	¥	6,073		
Other securities		20,000		¥	(44)	19,956		
Available-for-sale:								
Equity securities	¥	2,094	¥	5,736	¥	(90)	¥	7,740
Debt securities		224,631		27		(11,515)		213,143
Other securities		405,044		5,435		(17,711)		392,768

	Millions of Yen							
	Cost	Unrealized Gains	Unrealized Losses	Fair Value				
<b>February 28, 2023</b>								
Securities classified as:								
Available-for-sale:								
Equity securities	¥	2,094	¥	5,033	¥	(99)	¥	7,028
Debt securities		187,658		1		(9,405)		178,254
Other securities		328,451		1,034		(22,261)		307,224

	Thousands of U.S. Dollars			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
<b>February 29, 2024</b>				
Securities classified as:				
Held-to-maturity:				
Debt securities	\$ 39,030	\$ 1,262		\$ 40,292
Other securities	132,688		\$ (292)	132,396
Available-for-sale:				
Equity securities	\$ 13,894	\$ 38,054	\$ (597)	\$ 51,351
Debt securities	1,490,285	183	(76,396)	1,414,072
Other securities	2,687,215	36,062	(117,504)	2,605,773

Available-for-sale securities with no market value as at February 29, 2024 and February 28, 2023 are disclosed in Note 17. The amount of impairment losses on securities for the year ended February 28, 2023 was ¥2 million (for equity securities). There were no impairment losses on securities for the year ended February 29, 2024.

Money held in trust as at February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen	
	Consolidated Balance Sheet Amount	Unrealized Gains (Losses)
<b>February 29, 2024</b>		
Trading purposes	¥ 96,963	¥ (90)
<b>February 28, 2023</b>		
Trading purposes	¥ 100,881	¥ (508)
<b>February 29, 2024</b>		
Trading purposes	\$ 643,293	\$ (600)

	Millions of Yen			
	Cost	Unrealized Gains	Unrealized Losses	Consolidated Balance Sheet Amount
<b>February 29, 2024</b>				
Policy-reserve-matching bonds	¥ 19,710	¥ 22		¥ 19,732
<b>February 28, 2023</b>				
Policy-reserve-matching bonds	¥ 23,000	¥ 13		¥ 23,013
<b>February 29, 2024</b>				
Policy-reserve-matching bonds	\$ 130,761	\$ 147		\$ 130,908

Unrealized losses on available-for-sale securities on the consolidated balance sheets as at February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Unrealized losses before deferred tax on:			
Available-for-sale securities <sup>(*)</sup>	¥ (17,963)	¥ (25,583)	\$ (119,173)
Deferred tax liabilities	(2,943)	(1,384)	(19,523)
Unrealized losses on available-for-sale securities (before adjustment)	(20,906)	(26,967)	(138,696)
Non-controlling interests	(737)	(695)	(4,894)
Unrealized losses on available-for-sale securities	¥ (21,643)	¥ (27,662)	\$ (143,590)

(\*) Includes a gain on revaluation of available-for-sale securities that are included in assets in investments in limited partnerships amounting to ¥154 million (\$1,025 thousand) and ¥115 million for the year ended February 29, 2024 and February 28, 2023, respectively.

## 5. FINANCE RECEIVABLES AND LOANS IN BANKING BUSINESS

Finance receivables as at February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Installment sales receivables:			
Credit card purchase contracts	¥ 1,188,634	¥ 1,126,220	\$ 7,885,848
Hire purchase contracts	654,854	643,369	4,344,551
Subtotal	1,843,488	1,769,589	12,230,399
Operating loan receivables <sup>(*)</sup>	918,824	845,263	6,095,827
Allowance for credit losses <sup>(*)</sup>	(117,647)	(123,581)	(780,519)
Total	¥ 2,644,665	¥ 2,491,271	\$ 17,545,707

(\*)1 Includes cash advances and personal loan receivables.

(\*)2 Of which, ¥53,740 million (\$356,531 thousand) for installment sales receivables and ¥63,907 million (\$423,988 thousand) for operating loan receivables as at February 29, 2024.

Loans in banking business as at February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Loans and bills discounted <sup>(*)</sup>	¥ 2,339,226	¥ 2,160,775	\$ 15,519,312
Allowance for credit losses	(3,041)	(3,797)	(20,173)
Total	¥ 2,336,185	¥ 2,156,978	\$ 15,499,139

(\*) Includes housing loan receivables.

## 6. PLEDGED ASSETS

Assets pledged as collateral as at February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Assets pledged as collateral:			
Finance receivables	¥ 4,561	¥ 4,905	\$ 30,263
Securities in banking business	34,543	34,658	229,172
Total	¥ 39,104	¥ 39,563	\$ 259,435
Liabilities corresponding to assets pledged as collateral:			
Short-term borrowings	¥ 30,000	¥ 30,000	\$ 199,031
Long-term borrowings (including current portion)	3,076	6,057	20,404
Total	¥ 33,076	¥ 36,057	\$ 219,435

In addition to the assets presented above, the following assets were pledged as collateral for exchange settlements and other transactions as at February 29, 2024 and February 28, 2023:

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Guarantee money deposits (Initial margins deposited at central counterparty clearing houses)	¥ 45,000	¥ 45,000	\$ 298,547

## 7. SHORT-TERM BORROWINGS, COMMERCIAL PAPER, BONDS, LONG-TERM BORROWINGS AND LEASE OBLIGATIONS

Short-term borrowings, commercial paper, bonds, long-term borrowings and lease obligations included in other liabilities as at February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars		Average interest rate <sup>(*)</sup>	Due
	2024	2023	2024	2024	2024	
Short-term borrowings	¥ 249,422	¥ 221,934	\$ 1,654,762		1.24 %	
Commercial paper	95,000	75,000	630,266		0.24 %	
Long-term borrowings (current portion)	165,717	117,859	1,099,426		5.28 %	
Lease obligations (current portion)	9,251	9,948	61,373		2.53 %	
Long-term borrowings (non-current portion)	451,111	417,239	2,992,843		4.34 %	From March 2025 to October 2029
Lease obligations (non-current portion)	18,645	18,591	123,696		2.24 %	From March 2025 to August 2033

(\*) Average interest rate represents the weighted-average interest rate based on the balances and rates at the end of fiscal year.

Bonds as at February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars	
	2024	2023	2024	2024
Issued by the Company:				
Unsecured 0.35% pari passu Japanese yen notes due May 2024	¥ 30,000	¥ 30,000	\$ 199,031	
Unsecured 0.19% pari passu Japanese yen notes due March 2023		25,000		
Unsecured 0.3% pari passu Japanese yen notes due September 2024	25,000	25,000	165,859	
Unsecured 0.38% pari passu Japanese yen notes due September 2026	20,000	20,000	132,688	
Unsecured 0.22% pari passu Japanese yen notes due July 2023		30,000		
Unsecured 0.3% pari passu Japanese yen notes due January 2025	20,000	20,000	132,688	
Unsecured 0.38% pari passu Japanese yen notes due July 2025	5,000	5,000	33,172	
Unsecured 0.29% pari passu Japanese yen notes due February 2024		20,000		
Unsecured 0.36% pari passu Japanese yen notes due February 2026	15,000	15,000	99,516	
Unsecured 0.27% pari passu Japanese yen notes due June 2025	30,000	30,000	199,031	
Unsecured 0.34% pari passu Japanese yen notes due July 2026	20,000	20,000	132,688	
Unsecured 0.47% pari passu Japanese yen notes due October 2025	5,000	5,000	33,172	
Unsecured 0.65% pari passu Japanese yen notes due November 2027	5,000	5,000	33,172	
Unsecured 0.59% pari passu Japanese yen notes due February 2026	20,000	20,000	132,688	
Unsecured 0.8% pari passu Japanese yen notes due February 2028	20,000	20,000	132,688	
Unsecured 0.44% pari passu Japanese yen notes due January 2027	25,000		165,859	
Unsecured 0.58% pari passu Japanese yen notes due July 2028	15,000		99,516	
Issued by AEON Product Finance Co., Ltd.:				
Unsecured 0.38% Japanese yen notes due April 2023		5,000		
Unsecured 0.4% Japanese yen notes due October 2023		5,000		
Issued by AEON THANA SINSAP (THAILAND) PCL.:				
Unsecured 2.57% Thai baht notes due November 2024	4,179	3,192	27,726	
Unsecured 0.65% Japanese yen notes due December 2026	7,057	8,027	46,817	
Unsecured 0.69% Japanese yen notes due November 2025	10,100	9,817	67,003	
Unsecured 2.99% Thai baht notes due February 2025	4,177	3,889	27,709	
Unsecured 3.18% Thai baht notes due February 2026	7,098	6,612	47,093	
Issued by AEON CREDIT SERVICE (M) BERHAD:				
Unsecured 3.8% senior Malaysia ringgit notes due February 2027	9,483	9,147	62,916	
Unsecured 3.85% senior Malaysia ringgit notes due February 2028	6,321	6,097	41,936	
Unsecured 4.43% senior Malaysia ringgit notes due September 2028	7,903		52,432	
Unsecured 4.45% senior Malaysia ringgit notes due December 2028	9,483		62,914	
Unsecured 3.95% subordinated Malaysia ringgit notes due March 2030	3,159	3,045	20,960	
Issued by AEON CREDIT SERVICE (PHILIPPINES) INC.:				
Unsecured 7.695% Philippine peso notes due November 2023		237		
<b>Total</b>	¥ 323,960	¥ 350,063	\$ 2,149,274	

The annual maturities of long-term borrowings as at February 29, 2024 were as follows:

Years ending the last day of February	Millions of Yen	Thousands of U.S. Dollars
2025	¥ 165,717	\$ 1,099,426
2026	158,797	1,053,521
2027	174,965	1,160,783
2028	82,814	549,420
2029	34,509	228,947
2030 and thereafter	26	172
<b>Total</b>	¥ 616,828	\$ 4,092,269

The annual maturities of bonds as at February 29, 2024 were as follows:

Years ending the last day of February	Millions of Yen		Thousands of U.S. Dollars	
	¥		\$	
2025	¥	83,356	\$	553,014
2026		92,198		611,675
2027		81,540		540,968
2028		31,321		207,795
2029		32,386		214,862
2030 and thereafter		3,159		20,960
<b>Total</b>	¥	<b>323,960</b>	\$	<b>2,149,274</b>

The annual maturities of lease obligations as at February 29, 2024 were as follows:

Years ending the last day of February	Millions of Yen		Thousands of U.S. Dollars	
	¥		\$	
2025	¥	9,251	\$	61,373
2026		6,735		44,682
2027		5,933		39,359
2028		2,869		19,036
2029		1,579		10,475
2030 and thereafter		1,529		10,144
<b>Total</b>	¥	<b>27,896</b>	\$	<b>185,069</b>

## 8. RETIREMENT BENEFITS AND PENSION PLANS

The Company and its consolidated domestic subsidiaries have a funded defined benefit pension plan, advance payment plan, and defined contribution pension plan for their employees. Certain consolidated subsidiaries have unfunded severance payment plans for their employees.

Certain consolidated subsidiaries adopt the simplified method, which allows them to calculate their benefit obligations as the amount of benefits that would be payable if they voluntarily retire or terminate at fiscal year-end.

(a) The changes in defined benefit obligation (including the obligation calculated by the simplified method) for the years ended February 29, 2024 and February 28, 2023 were as follows:

	Millions of Yen				Thousands of U.S. Dollars	
	2024		2023		2024	
	¥		¥		\$	
Balance at beginning of year	¥	4,941	¥	5,026	\$	32,780
Current service cost		487		465		3,232
Interest cost		95		72		634
Actuarial gains and losses		(39)		(254)		(260)
Benefits paid		(161)		(257)		(1,071)
Other		24		(111)		157
<b>Balance at end of year</b>	¥	<b>5,347</b>	¥	<b>4,941</b>	\$	<b>35,472</b>

(b) The changes in plan assets for the years ended February 29, 2024 and February 28, 2023 were as follows:

	Millions of Yen				Thousands of U.S. Dollars	
	2024		2023		2024	
	¥		¥		\$	
Balance at beginning of year	¥	2,789	¥	2,755	\$	18,503
Expected return on plan assets		146		137		968
Actuarial gains and losses		176		(214)		1,167
Contributions from the employer		247		242		1,643
Benefits paid		(140)		(131)		(929)
<b>Balance at end of year</b>	¥	<b>3,218</b>	¥	<b>2,789</b>	\$	<b>21,352</b>

(c) Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets for the years ended February 29, 2024 and February 28, 2023

	Millions of Yen				Thousands of U.S. Dollars	
	2024		2023		2024	
	¥		¥		\$	
Funded defined benefit obligation	¥	3,087	¥	2,986	\$	20,482
Plan assets		(3,218)		(2,789)		(21,352)
		(131)		197		(870)
Unfunded defined benefit obligation		2,260		1,955		14,990
<b>Net liability arising from defined benefit obligation</b>	¥	<b>2,129</b>	¥	<b>2,152</b>	\$	<b>14,120</b>

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Liability for retirement benefits <sup>(*)</sup>	¥ 2,128	¥ 2,152	\$ 14,120
Net liability arising from defined benefit obligation	¥ 2,128	¥ 2,152	\$ 14,120

(\*) Includes the obligation calculated by the simplified method.

(d) The components of net periodic benefit costs for the years ended February 29, 2024 and February 28, 2023 were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Service cost <sup>(*)</sup>	¥ 487	¥ 465	\$ 3,232
Interest cost	96	72	634
Expected return on plan assets	(146)	(136)	(967)
Recognized actuarial (gains) losses	(1)	(171)	(5)
Amortization of past service costs	(15)	(1)	(99)
Other	3	(1)	17
Net periodic benefit costs	¥ 424	¥ 228	\$ 2,812

(\*) Includes the cost calculated by the simplified method.

(e) Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended February 29, 2024 and February 28, 2023

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Actuarial losses	¥ (277)	¥ (109)	\$ (1,839)
Total	¥ (277)	¥ (109)	\$ (1,839)

(f) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans as at February 29, 2024 and February 28, 2023

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Unrecognized actuarial (losses) gains	¥ (63)	¥ 214	\$ (418)
Total	¥ (63)	¥ 214	\$ (418)

(g) Plan assets

(i) Components of plan assets

Plan assets consisted of the following:

	2024	2023
Debt securities	37.7%	40.6%
Equity securities	37.9%	32.2%
Assets in the life insurer's general account	7.6%	9.1%
Other <sup>(*)</sup>	16.8%	18.1%
Total	100.0%	100.0%

(\*) Includes mainly cash and alternative investments.

(ii) Method of determining the expected rate of return on plan assets

The expected rate of return on plan assets is determined considering the current and future allocations of plan assets and the long-term rates of return which are expected currently and in the future from the various components of the plan assets.

(h) Assumptions used for the years ended February 29, 2024 and February 28, 2023 were set forth as follows:

	2024 <sup>(*)</sup>	2023 <sup>(*)</sup>
Discount rate	1.6%	1.4%
Expected rate of return on plan assets	5.29%	5.04%

(\*) In addition to the above, salary increase rate by age calculated as at the base date of March 31, 2021 was used as an assumption.

The required contribution amounts to the defined contribution pension plan for the years ended February 29, 2024 and February 28, 2023 are ¥1,029 million (\$6,825 thousand) and ¥972 million, respectively.

The amounts of benefits paid under the advance payment plan for the years ended February 29, 2024 and February 28, 2023 are ¥138 million (\$919 thousand) and ¥132 million, respectively.

## 9. EQUITY

Japanese companies are subject to the Companies Act of Japan (the “Companies Act”). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

### (a) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders’ meeting. For companies that meet certain criteria, such as (i) having a Board of Directors, (ii) having independent auditors, (iii) having an Audit & Supervisory Board, and (iv) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends in kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation.

The Board of Directors of the Company can declare dividends without resolution at the shareholders’ meeting since the Company is organized as a company with board committees and meet the above criteria. The Companies Act permits companies to distribute dividends in kind (noncash assets) to shareholders subject to certain limitations and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

### (b) Increases/decreases and transfer of common stock, reserve, and surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the total of the aggregate amount of the legal reserve and additional paid-in capital equals 25% of the amount of common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

### (c) Treasury stock and treasury stock acquisition rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula. Under the Companies Act, stock acquisition rights, which were previously presented as a liability, are now presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

## 10. STOCK-BASED COMPENSATION

The stock options outstanding as at February 29, 2024 were as follows:

Stock Option	Persons Granted	Number of Options Granted	Date of Grant	Exercise Price	Exercise Period
2016 Stock Option	7 directors	12,600 shares	July 21, 2015	¥ 1 \$ 0.01	From August 21, 2015 through August 20, 2030
2019 Stock Option	7 directors	16,300 shares	July 21, 2018	¥ 1 \$ 0.01	From August 21, 2018 through August 20, 2033
2020 Stock Option	7 directors	15,000 shares	July 21, 2019	¥ 1 \$ 0.01	From August 21, 2019 through August 20, 2034
2021 Stock Option	6 directors	12,800 shares	July 21, 2020	¥ 1 \$ 0.01	From August 21, 2020 through August 20, 2035
2023 Stock Option	6 directors	12,700 shares	July 21, 2022	¥ 1 \$ 0.01	From August 21, 2022 through August 20, 2037
2024 Stock Option	6 directors	9,400 shares	July 21, 2023	¥ 1 \$ 0.01	From August 21, 2023 through August 20, 2038

The summary of stock option activity is as follows:

	2024 Stock Option	2023 Stock Option	2021 Stock Option	2020 Stock Option	2019 Stock Option	2016 Stock Option
<b>Non-vested (Shares)</b>						
Outstanding at beginning of year						
Granted	9,400					
Expired						
Vested	9,400					
Outstanding at end of year						
<b>Vested (Shares)</b>						
Outstanding at beginning of year		3,600	1,800	1,800	1,800	900
Vested	9,400					
Exercised	6,800		1,800	1,800	1,800	900
Expired						
Outstanding at end of year	2,600	3,600				
Exercise price	¥ 1	¥ 1	¥ 1	¥ 1	¥ 1	¥ 1
	\$ 0.01	\$ 0.01	\$ 0.01	\$ 0.01	\$ 0.01	\$ 0.01
Average stock price upon exercise	¥ 1,257		¥ 1,333	¥ 1,333	¥ 1,333	¥ 1,333
	\$ 8.34		\$ 8.84	\$ 8.84	\$ 8.84	\$ 8.84
Fair value price at grant date	¥ 892	¥ 1,055	¥ 742	¥ 1,309	¥ 1,808	¥ 3,072
	\$ 5.92	\$ 7.00	\$ 4.92	\$ 8.68	\$ 11.99	\$ 20.38

The assumptions used to measure fair value of stock options granted during fiscal year 2024 were as follows:

	2024 Stock Option
Measurement method	Black-Scholes option-pricing model
Risk-free interest rate	0.3280%
Expected life of option grants	7.5 years
Expected volatility of underlying stock	32.18%
Estimated dividend	¥53 per share

## 11. SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses for the years ended February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Salaries and allowances	¥ (76,391)	¥ (70,301)	\$ (506,806)
Advertising expenses	(32,683)	(34,255)	(216,832)
Provision for bonuses	(6,211)	(5,878)	(41,208)
Retirement benefit expenses	(1,591)	(1,333)	(10,556)
Provision for loss on refund of interest received	(523)	(1,618)	(3,472)
Provision for point program	239	6,021	1,589
Other	(184,503)	(170,722)	(1,224,065)
<b>Total</b>	<b>¥ (301,663)</b>	<b>¥ (278,086)</b>	<b>\$ (2,001,350)</b>

## 12. NON-OPERATING REVENUES (EXPENSES)

Loss on disposal of non-current assets for the years ended February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Structures	¥ (123)	¥ (45)	\$ (813)
Equipment	(200)	(363)	(1,330)
Software	(356)	(71)	(2,361)
<b>Total</b>	<b>¥ (679)</b>	<b>¥ (479)</b>	<b>\$ (4,504)</b>

Other non-operating revenues (expenses)—net for the years ended February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Gain on investments in partnership	¥ 118	¥ 310	\$ 784
Impairment loss on investment securities		(10)	
Gain on sales of investment securities	170		1,126
Foreign exchange gains	813	1,246	5,395
Other—net	(499)	543	(3,311)
<b>Total</b>	<b>¥ 602</b>	<b>¥ 2,089</b>	<b>\$ 3,994</b>



### 13. INCOME TAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes, which, in the aggregate, resulted in normal effective statutory tax rates of approximately 30.6% and 30.6% for the years ended February 29, 2024 and February 28, 2023, respectively. The tax effects of significant temporary differences and tax loss carryforwards, which resulted in deferred tax assets and liabilities as at February 29, 2024 and February 28, 2023 were as follows:

	Millions of Yen		Thousands of U.S. Dollars	
	2024	2023	2024	
Deferred tax assets:				
Allowance for credit losses	¥ 26,173	¥ 26,418	\$ 173,639	
Loans in banking business and finance receivables	212	190	1,404	
Allowance for point program	474	527	3,147	
Allowance for loss on refund of interest received	771	1,477	5,116	
Accrued income	25	22	164	
Property and equipment	589	677	3,905	
Intangible assets	1,145	1,227	7,598	
Liability for retirement benefits	653	474	4,332	
Tax loss carryforwards	4,201	3,280	27,870	
Unrealized loss on acquisition of subsidiaries	17	19	115	
Unrealized loss on available-for-sale securities	8,951	9,686	59,383	
Other	14,712	15,463	97,608	
Less valuation allowance	(21,694)	(19,969)	(143,928)	
Total deferred tax assets	¥ 36,229	¥ 39,491	\$ 240,353	
Deferred tax liabilities:				
Depreciation in consolidated foreign subsidiaries	¥ 273	¥ 442	\$ 1,812	
Unrealized gain on available-for-sale securities	1,396	1,266	9,263	
Unrealized gain on acquisition of subsidiaries	1,083	1,205	7,182	
Other	22	320	145	
Total deferred tax liabilities	¥ 2,774	¥ 3,233	\$ 18,402	
Net deferred tax assets	¥ 33,455	¥ 36,258	\$ 221,951	

Reconciliations between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statement of income for the years ended February 29, 2024 and February 28, 2023 were as follows:

	2024	2023
Effective statutory tax rate	30.6%	30.6%
Per capita portion of inhabitants tax	0.6	0.6
Lower income tax rates applicable to income in certain foreign countries	(9.3)	(6.0)
Impact from elimination in consolidation	21.8	2.1
Tax loss carryforwards	(0.5)	(0.1)
Valuation allowance	5.7	1.7
Gain on merger	(19.2)	
Income taxes for prior periods	(0.2)	(0.4)
Other	1.5	(1.4)
Actual effective tax rate	31.0%	27.1%

## 14. BUSINESS COMBINATION

### Business combination under common control

(Absorption-type merger of a consolidated subsidiary)

At the Board of Directors meeting held on October 4, 2022, the Company resolved to absorb AEON Credit Service Co., Ltd. (hereinafter, "AEON Credit Service"), a consolidated subsidiary of the Company, and concluded the merger agreement on December 1, 2022. On June 1, 2023, AEON Credit Service was absorbed into the Company.

#### (a) Outline of the business combination

(i) Names of companies involved in the business combination

(Surviving company)

Name AEON Financial Service Co., Ltd.

Type of business The business of managing the business operations of subsidiaries through the ownership of their shares

(Absorbed company)

Name AEON Credit Service Co., Ltd.

Type of business Credit card business and incidental business related thereto

(ii) Date of the business combination

June 1, 2023

(iii) Legal form of the business combination

Absorption-type merger in which the Company is the surviving company

(iv) Name of the company after the business combination

AEON Financial Service Co., Ltd.

(v) Other matters related to the outline of the business combination

The Group has set the basic policy for the Medium-term Management Plan (FY2021 – FY2025) as "Second Founding: Innovation of Value Chains and Creation of Networks" and is implementing reforms for the growth of the Group. Through this reorganization, the Group will strategically utilize management resources across the Group, further speed up its decision-making process and expand the Group's payment network and other financial products and services to become the most accessible financial group for its customers.

#### (b) Implemented accounting treatment

The Company accounted for this merger as transactions under common control in accordance with the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, January 16, 2019) and the "Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10, January 16, 2019).

## 15. REVENUE

### (a) Disaggregation of revenues from contracts with customers

Information on the disaggregation of revenues from contracts with customers is included in Note 23, “SEGMENT INFORMATION.”

### (b) Basic information to understand revenues from contracts with customers

Basic information to understand revenues from contracts with customers is included in Note 2, “SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, (r) Recognition of Operating Revenues.”

### (c) Contract balances

Receivables from contracts with customers and contract liabilities at the beginning and end of the year are as follows:

	Millions of Yen		Thousands of U.S. Dollars	
	2024	2023	2024	2023
Receivables from contracts with customers:				
Balance at beginning of year	¥ 18,712	¥ 17,506	\$ 124,142	\$ 124,142
Balance at end of year	19,060	18,712	126,454	126,454
Contract liabilities:				
Balance at beginning of year	¥ 262	¥ 4,468	\$ 1,739	\$ 1,739
Balance at end of year	12	262	77	77

Receivables from contracts with customers are mainly included in other current assets, and contract liabilities are included in other current liabilities in the consolidated balance sheet.

Contract liabilities decrease mainly due to the recognition of revenues when the performance obligations are satisfied.

The principal contract liabilities of the Group relate to the unexercised portion of WAON POINTs (point program operated by AEON Bank, Ltd., a consolidated subsidiary of the Group). The balance of contract liabilities at the beginning of the current fiscal year included liabilities related to the unexercised portion of Tokimeki Points (point program that had been operated by AEON Bank, Ltd.), which had been granted based on the use of AEON Cards. The Tokimeki Points program has ended at the end of August 2023, and the balance of contract liabilities at the end of the current fiscal year does not include those related to Tokimeki Points.

Of the balance of contract liabilities at the beginning of the current fiscal year, the amount of revenues recognized for the current fiscal year was ¥251 (\$1,668 thousand) (2023: 4,217 million).

### (d) Transaction price allocated to remaining performance obligations

At the end of the current fiscal year, the total transaction price allocated to the remaining performance obligations related to the points granted was ¥12 million (\$77 thousand) (2023: ¥262 million). The revenues corresponding to the remaining performance obligations are expected to be recognized within two years (2023: within one year) based on the exercise of the points.

## 16. LEASES

(Lessee side)

The Group leases equipment, software, and other assets.

Total rental expenses for the years ended February 29, 2024 and February 28, 2023 were ¥16,350 million (\$108,471 thousand) and ¥16,673 million, respectively.

The minimum rental commitments under noncancelable operating leases as at February 29, 2024 and February 28, 2023 were as follows:

	Millions of Yen		Thousands of U.S. Dollars	
	2024	2023	2024	
Due within one year	¥ 1,016	¥ 768	\$ 6,741	
Due after one year	1,202	767	7,972	
<b>Total</b>	<b>¥ 2,218</b>	<b>¥ 1,535</b>	<b>\$ 14,713</b>	

(Lessor side)

(a) Breakdown of lease receivables and investment assets

	Millions of Yen		Thousands of U.S. Dollars	
	2024	2023	2024	
Lease payments receivables	¥ 11,232	¥ 11,281	\$ 74,516	
Estimated residual value	1,414	1,626	9,383	
Unearned interest income	(1,045)	(955)	(6,933)	
<b>Lease receivables and investment assets</b>	<b>¥ 11,601</b>	<b>¥ 11,952</b>	<b>\$ 76,966</b>	

(b) The scheduled collections of lease receivables related to lease receivables and investment assets are as follows:

	Millions of Yen					
	2024					
	Up to 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years
Lease receivables and investment assets	¥ 2,646	¥ 2,178	¥ 1,826	¥ 1,501	¥ 1,133	¥ 1,948

	Millions of Yen					
	2023					
	Up to 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years
Lease receivables and investment assets	¥ 2,686	¥ 2,234	¥ 1,766	¥ 1,445	¥ 1,145	¥ 2,005

	Thousands of U.S. Dollars					
	2024					
	Up to 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years
Lease receivables and investment assets	\$ 17,552	\$ 14,451	\$ 12,114	\$ 9,958	\$ 7,519	\$ 12,922

## 17. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

### (a) Conditions of financial instruments

#### (i) Group policy for financial instruments

The Group operates a variety of financial service businesses, such as credit card business, housing loan business, and hire purchase business. The domestic banking subsidiary engages in business of investing in securities, including debt securities, as well.

The Group raises funds for these businesses mainly through customer deposits, borrowings from financial institutions, issuance of bonds and commercial paper, and securitization of receivables in the view of the market conditions and short-term/long-term balance. The Group also manages and raises funds through money market in response to temporary financial surplus or deficit.

Certain subsidiaries are located overseas, and they conduct their business in foreign currencies.

Accordingly, the Group holds financial assets and liabilities, which are exposed to interest rate risk and foreign exchange risk, and manages the interest rate risk through Asset Liability Management. The Group also utilizes derivative financial instruments to hedge interest rate risk and foreign exchange risk.

#### (ii) Nature and extent of risks arising from financial instruments

The Group's major financial assets are loans and installment sales receivables for customers such as housing loans and credit card services and corporate loans, which are exposed to credit risk of customer defaults and interest rate risk. In addition, securities, such as foreign securities, debt securities, and equity securities, and monetary claims bought are mainly exposed to market risk and credit risk of their issuers.

Financial liabilities, such as deposits, borrowings, and bonds, are exposed to liquidity risk in that the Group cannot make necessary payments upon due dates under certain circumstances, such as when it cannot access the market due to changes in financial situation or other situations or when its financial results deteriorate. Financial liabilities are also exposed to interest rate risk and foreign exchange risk.

The Group enters into derivative transactions to avoid part of its exposure to interest rate risk and foreign exchange risk. Derivative financial instruments include interest rate swap contracts and currency swap contracts, and are used to hedge interest rate risk and foreign exchange risk. These instruments are exposed to credit risk of counterparty defaults.

#### (iii) Risk management for financial instruments

The Company is striving to strengthen its risk management system that ensures more reliable and continuous improvement of corporate value by capturing various risks faced by the Group, by assessing each risk category and comparing them based on a consistent approach as much as possible.

The Company has established a department that oversees and manages the risks faced by the Company and the Group. The Internal Control Promotion Committee comprehensively reviews and deliberates matters concerning the overall risk management of the Company and the Group and submits the matters to the Board of Directors as necessary. The Board of Directors regularly receives the reports on the status of the risk management, monitors the status, and deliberates and makes decisions on the important basic matters concerning the risk management.

##### • Credit risk management

The Group manages credit risk through appropriate credit assessment and management in accordance with the Group's credit risk control policies and structures. This credit assessment and management is conducted by the following divisions: the Group Risk Management Department monitors the credit status of customers at the time of new credit execution and thereafter and the credit management division conducts analysis and research on credit risk and collaborates with the credit assessment division.

The domestic banking subsidiary mainly calculates Value at Risk (an estimated amount of loss on financial instruments held for a certain future time period based on the historical data at a certain confidence level, hereinafter "VaR") to quantify credit risk and regularly reports to the Risk Compliance Committee and the Board of Directors.

Credit risk arising from default of the counterparties of derivative transactions is considered to be limited, as such transactions are conducted with various highly credible financial institutions.

##### • Market risk management

The Company appropriately manages market risk by determining the position and scale of the risk in accordance with the Group's market risk control policies and structures. The status of risk management is regularly reported to the Internal Control Promotion Committee. The Group maintains a reciprocal control mechanism as an organizational system to manage the market risk by establishing an internal organization independent from the revenue-generating divisions.

The domestic banking subsidiary performs quantitative market risk analysis for all financial instruments held to manage the risk level by using VaR. Specifically, market risk is controlled so that VaR does not exceed risk limits (allocated capital amount) decided by the Board of Directors.

#### (1) Interest rate risk management

The Company appropriately responds to customer needs for various financial services provided by the Group and improve its overall earning capacity.

The domestic banking subsidiary measures and manages VaR as the interest rate risk management structure throughout its internal divisions. The domestic banking subsidiary also performs stress tests and regularly reports to the Risk Compliance Committee and the Board of Directors.

#### (2) Security price risk management

The risk of holding securities and monetary claims bought is managed under the basic policy of risk management: "for the various risks that we face, we capture the risks assessed for each risk category comprehensively based on a consistent approach as much as possible to ensure more reliable and continuous performance."

The Group holds investment securities for the purpose of promoting its business and conducts risk management by periodically evaluating the progress of such business promotion and the financial status of its business partners.

The domestic banking subsidiary measures security price risk through VaR and regularly monitors the results of VaR and stress tests against the risk limits to ensure both soundness and profitability of securities. In addition, it monitors results of the investments, including securities issuers' performance, as changes in creditworthiness of the securities issuers affect the price of the securities.

#### (3) Foreign exchange risk management

Of the various market risks to which the Group is exposed, foreign exchange risk of foreign currency financial instruments is hedged by raising funds in foreign currencies and utilizing currency swap contracts, so that part of the effect resulting from fluctuations in each exchange rate is mitigated.

(4) Derivative financial instruments

The Group hedges the interest rate risk and foreign exchange risk related to financing by utilizing derivative financial instruments. The Group contemplates the terms and conditions, including price, period, and timing of settlement, in entering into the derivative contracts. The department that conducts the transactions and the department that monitors the transactions are separated.

(5) Quantitative information on market risk

As for market risk of financial instruments held by the domestic banking subsidiary, the Monte-Carlo simulation (holding period: 120 days, historical observation period: three year, and confidence interval: 99%) is applied to calculate VaR. The amount of VaR as at February 29, 2024 was ¥22,929 million (\$152,120 thousand) (¥17,699 million, as at February 28, 2023).

These figures represent the amounts of market risk calculated statistically based on a probability-based approach that takes into account historical market fluctuations. Accordingly, the market risk may not be captured properly in the event of an extreme market movement beyond normal expectations.

• Liquidity risk management

The Group manages liquidity risk through continuous monitoring of cash flows to maintain the appropriate funding level and through other means, including diversifying financial instruments and adjusting short-term/long-term balances taking into account the market conditions.

The domestic banking subsidiary controls liquidity risk by establishing a payment reserve asset holding ratio and cash gap limits, which are monitored by the Risk Management Department. The monitoring results are reported regularly to the Risk Compliance Committee and the Board of Directors. Although the domestic banking subsidiary places value on efficient cash management, it places more weight on securing liquidity for risk management purposes.

(iv) Supplementary information on the fair value of financial instruments

Since certain assumptions are used for the determination of the fair value of financial instruments, the fair value may differ when the underlying assumptions change.

**(b) Fair value of financial instruments**

The carrying amount of financial instruments in the consolidated balance sheets, the fair value, and the difference between the two as at February 29, 2024 and February 28, 2023 are as follows. However, notes on cash and cash equivalents are omitted, and descriptions on deposits with banks, call loans, foreign exchanges, accounts payable, short-term borrowings and commercial paper are also omitted, because they are settled in a short period of time and their fair values approximate their carrying amounts.

Millions of Yen				
2024				
	Carrying Amount	Fair Value	Difference	
Finance receivables—net of allowance for credit losses	¥ 2,644,665	¥ 2,688,752	¥	44,087
Loans in banking business—net of allowance for credit losses	2,336,185	2,330,743		(5,442)
Securities in banking business	572,248	572,394		146
Securities in insurance business	15,873	15,873		
Monetary claims bought	58,546	58,546		
Money held in trust	116,695	117,096		401
Investment securities	7,740	7,740		
<b>Total</b>	<b>¥ 5,751,952</b>	<b>¥ 5,791,144</b>	<b>¥</b>	<b>39,192</b>
Deposits in banking business	4,538,363	4,538,244	¥	(119)
Bonds (including current portion)	323,960	324,071		111
Long-term borrowings (including current portion)	616,828	619,218		2,390
<b>Total</b>	<b>¥ 5,479,151</b>	<b>¥ 5,481,533</b>	<b>¥</b>	<b>2,382</b>
Derivative financial instruments (Note 18):				
Hedge accounting not applied	¥ (627)	¥ (627)		
Hedge accounting applied	8,218	8,218		
<b>Total</b>	<b>¥ 7,591</b>	<b>¥ 7,591</b>		

Millions of Yen				
2023				
	Carrying Amount	Fair Value	Difference	
Finance receivables—net of allowance for credit losses	¥ 2,491,271	¥ 2,537,604	¥	46,333
Loans in banking business—net of allowance for credit losses	2,156,978	2,151,707		(5,271)
Securities in banking business	460,545	460,545		
Securities in insurance business	18,135	18,135		
Monetary claims bought	22,535	22,535		
Money held in trust	123,895	124,396		501
Investment securities	7,028	7,028		
<b>Total</b>	<b>¥ 5,280,387</b>	<b>¥ 5,321,950</b>	<b>¥</b>	<b>41,563</b>
Deposits in banking business	4,397,954	4,398,198		244
Bonds (including current portion)	350,063	348,896		(1,167)
Long-term borrowings (including current portion)	535,098	536,540		1,442
<b>Total</b>	<b>¥ 5,283,115</b>	<b>¥ 5,283,634</b>	<b>¥</b>	<b>519</b>
Derivative financial instruments (Note 18):				
Hedge accounting not applied	(520)	(520)		
Hedge accounting applied	6,230	6,230		
<b>Total</b>	<b>¥ 5,710</b>	<b>¥ 5,710</b>		

Thousands of U.S. Dollars

<b>2024</b>			
	Carrying Amount	Fair Value	Difference
Finance receivables—net of allowance for credit losses	\$ 17,545,707	\$ 17,838,196	\$ 292,489
Loans in banking business—net of allowance for credit losses	15,499,139	15,463,036	(36,103)
Securities in banking business	3,796,511	3,797,481	970
Securities in insurance business	105,310	105,310	
Monetary claims bought	388,417	388,417	
Money held in trust	774,201	776,861	2,660
Investment securities	51,351	51,351	
Total	\$ 38,160,636	\$ 38,420,652	\$ 260,016
Deposits in banking business	30,109,226	30,108,435	\$ (791)
Bonds (including current portion)	2,149,274	2,150,010	736
Long-term borrowings (including current portion)	4,092,269	4,108,125	15,856
Total	\$ 36,350,769	\$ 36,366,570	\$ 15,801
Derivative financial instruments (Note 18):			
Hedge accounting not applied	\$ (4,158)	\$ (4,158)	
Hedge accounting applied	54,523	54,523	
Total	\$ 50,365	\$ 50,365	

The amounts of stocks with no active market quotations and investments in limited partnerships reported in the consolidated balance sheet are as follows. They are not included in the amounts of “Investment securities” in the table above.

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Stocks with no active market quotations <sup>(*1)</sup>	¥ 2,665	¥ 6,754	\$ 17,680
Investments in limited partnerships <sup>(*2)(*3)</sup>	4,244	4,178	28,156
Total	¥ 6,909	¥ 10,932	\$ 45,836

(\*1) Stocks with no active market quotations are not subject to the disclosure of fair value in accordance with Paragraph 5 of the “Implementation Guidance on Disclosures about Fair Value of Financial Instruments” (ASBJ Guidance No. 19, March 31, 2020).

(\*2) Investments in limited partnerships as at February 28, 2023 are not subject to the disclosure of fair value in accordance with Paragraph 27 of the “Implementation Guidance on Accounting Standard for Fair Value Measurement” (ASBJ Guidance No. 31, July 4, 2019).

(\*3) Investments in limited partnerships as at February 29, 2024 are not subject to the disclosure of fair value in accordance with Paragraph 24-16 of the “Implementation Guidance on Accounting Standard for Fair Value Measurement” (ASBJ Guidance No. 31, June 17, 2021).



(i) Maturity analysis for financial assets with contractual maturities

The table below presents the carrying amounts of the Group's assets by maturity groupings based on the remaining period at the end of the reporting period to the contractual maturity date:

	Millions of Yen						
	2024						
	Up to 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	
Due from banks	¥ 548,429						
Call loans	1,193						
Finance receivables <sup>(*)</sup>	1,607,649	¥ 318,453	¥ 238,439	¥ 172,402	¥ 93,651	¥ 241,411	
Loans in banking business <sup>(*)</sup>	154,137	116,559	92,617	82,162	102,939	1,744,868	
Securities in banking business and insurance business:							
Held-to-maturity securities:							
Government bonds							6,000
Foreign securities					20,000		
Total					20,000		6,000
Available-for-sale securities:							
Government bonds		40,000	9,000				118,000
Municipal bonds							
Corporate bonds	3,000	3,600					53,632
Foreign securities	37,559	16,694	5,500		7,100		25,970
Total	40,559	60,294	14,500		7,100		197,602
Monetary claims bought	5,200						53,247
Money held in trust	15,109	12,110	9,807	10,315	8,665		51,340
Total	¥ 2,372,276	¥ 507,416	¥ 355,363	¥ 264,879	¥ 232,355	¥ 2,294,468	

	Millions of Yen						
	2023						
	Up to 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years	
Due from banks	¥ 752,737						
Call loans	10,374						
Finance receivables <sup>(*)</sup>	1,577,316	¥ 271,638	¥ 216,892	¥ 149,390	¥ 84,394	¥ 233,864	
Loans in banking business <sup>(*)</sup>	147,951	101,179	90,609	77,240	94,885	1,600,107	
Securities in banking business and insurance business:							
Available-for-sale securities:							
Government bonds							92,000
Municipal bonds	200						
Corporate bonds	36,000	3,000	3,600				54,449
Foreign securities	25,824	15,983	15,105				7,937
Total	62,024	18,983	18,705				154,386
Monetary claims bought	6,600						15,945
Money held in trust	13,816	14,730	11,976	9,780	10,077		57,518
Total	¥ 2,570,818	¥ 406,530	¥ 338,182	¥ 236,410	¥ 189,356	¥ 2,061,820	

## Thousands of U.S. Dollars

	2024					
	Up to 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years
Due from banks	\$ 3,638,484					
Call loans	7,914					
Finance receivables <sup>(*)</sup>	10,665,755	\$ 2,112,738	\$ 1,581,896	\$ 1,143,781	\$ 621,316	\$ 1,601,614
Loans in banking business <sup>(*)</sup>	1,022,604	773,296	614,454	545,094	682,938	11,576,118
Securities in banking business and insurance business:						
Held-to-maturity securities:						
Government bonds						39,806
Foreign securities					132,688	
Total					132,688	39,806
Available-for-sale securities:						
Government bonds		265,375	59,710			782,857
Municipal bonds						
Corporate bonds	19,903	23,884				355,814
Foreign securities	249,178	110,756	36,489		47,104	172,293
Total	269,081	400,015	96,199		47,104	1,310,964
Monetary claims bought	34,499					353,260
Money held in trust	100,238	80,340	65,063	68,433	57,486	340,607
Total	\$ 15,738,575	\$ 3,366,389	\$ 2,357,612	\$ 1,757,308	\$ 1,541,532	\$ 15,222,369

(\*1) Finance receivables for the years ended February 29, 2024 and February 28, 2023 exclude ¥90,306 million (\$599,128 thousand) and ¥81,358 million, respectively, which have no specific contractual maturity date due to late payments or being under negotiations.

(\*2) Loans in banking business for the years ended February 29, 2024 and February 28, 2023 exclude loans of ¥5,082 million (\$33,713 thousand) and ¥6,008 million with no specific recoverable amounts, such as loans to borrowers classified as legal bankruptcy, substantial bankruptcy, or possible bankruptcy, and ¥40,862 million (\$271,095 thousand) and ¥42,796 million, respectively, which have no fixed maturity.

## (ii) Maturity analysis of financial liabilities with contractual maturities

The table below presents the carrying amounts of financial liabilities by the relevant maturity groupings based on the remaining period at the end of the reporting period to the contractual maturity date:

	Millions of Yen					
	2024					
	Up to 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years
Deposits in banking business <sup>(*)</sup>	¥ 4,331,607	¥ 60,506	¥ 51,561	¥ 37,884	¥ 56,805	
Short-term borrowings	249,422					
Commercial paper	95,000					
Bonds	83,356	92,198	81,540	31,321	32,386	¥ 3,159
Long-term borrowings	165,717	158,797	174,965	82,814	34,509	26
Lease obligations	9,251	6,735	5,933	2,869	1,579	1,529
Total	¥ 4,934,353	¥ 318,236	¥ 313,999	¥ 154,888	¥ 125,279	¥ 4,714

	Millions of Yen					
	2023					
	Up to 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years
Deposits in banking business <sup>(*)</sup>	¥ 4,224,684	¥ 98,071	¥ 42,153	¥ 18,872	¥ 14,174	
Short-term borrowings	221,934					
Commercial paper	75,000					
Bonds	85,237	82,081	91,429	57,174	31,097	¥ 3,045
Long-term borrowings	117,859	129,465	124,626	93,376	63,664	6,108
Lease obligations	9,948	6,877	4,834	4,174	1,659	1,047
Total	¥ 4,734,662	¥ 316,494	¥ 263,042	¥ 173,596	¥ 110,594	¥ 10,200

	Thousands of U.S. Dollars					
	2024					
	Up to 1 year	1-2 years	2-3 years	3-4 years	4-5 years	Over 5 years
Deposits in banking business <sup>(*)</sup>	\$ 28,737,525	\$ 401,422	\$ 342,075	\$ 251,339	\$ 376,865	
Short-term borrowings	1,654,762					
Commercial paper	630,266					
Bonds	553,014	611,675	540,968	207,795	214,862	\$ 20,960
Long-term borrowings	1,099,426	1,053,521	1,160,783	549,420	228,947	172
Lease obligations	61,373	44,682	39,359	19,036	10,475	10,144
Total	\$ 32,736,366	\$ 2,111,300	\$ 2,083,185	\$ 1,027,590	\$ 831,149	\$ 31,276

(\* ) The cash flow of demand deposits is included in the "Up to 1 year" group.

**(c) Financial instruments categorized by fair value hierarchy**

The fair value of financial instruments is categorized into the following three levels, depending on the observability and significance of the inputs used in making fair value measurements:

Level 1: Fair value measured by using quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2: Fair value measured by using inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly or indirectly; and

Level 3: Fair value measured by using unobservable inputs for the assets or liabilities.

If multiple inputs are used that have a significant impact on the measurement of fair value, fair value is categorized at the lowest level in the fair value measurement above among the levels to which each of these inputs belongs.

(i) The financial assets and liabilities measured at fair value in the consolidated balance sheet

February 29, 2024	Millions of Yen			
	Level 1	Level 2	Level 3	Total
Securities in banking business and insurance business:				
Available-for-sale securities:				
Government bonds	¥ 155,614			¥ 155,614
Municipal bonds				
Corporate bonds		¥ 57,529		57,529
Foreign securities	7,253	62,728	¥ 21,323	91,304
Investment trusts	5,865	246,742		252,607
Other	963	5,074	1,703	7,740
Total	169,695	372,073	23,026	564,794
Monetary claims bought			58,546	58,546
Money held in trust		4,744		4,744
Total	¥ 169,695	¥ 376,817	¥ 81,572	¥ 628,084
Derivative financial instruments:				
Hedge accounting not applied		(627)		(627)
Hedge accounting applied		8,218		8,218
Total		¥ 7,591		¥ 7,591

February 29, 2024	Thousands of U.S. Dollars			
	Level 1	Level 2	Level 3	Total
Securities in banking business and insurance business:				
Available-for-sale securities:				
Government bonds	\$ 1,032,400			\$ 1,032,400
Municipal bonds				
Corporate bonds		\$ 381,673		381,673
Foreign securities	48,117	416,160	\$ 141,467	605,744
Investment trusts	38,910	1,636,984		1,675,894
Other	6,391	33,659	11,301	51,351
Total	1,125,818	2,468,476	152,768	3,747,062
Monetary claims bought			388,417	388,417
Money held in trust		31,470		31,470
Total	\$ 1,125,818	\$ 2,499,946	\$ 541,185	\$ 4,166,949
Derivative financial instruments:				
Hedge accounting not applied		(4,158)		(4,158)
Hedge accounting applied		54,523		54,523
Total		\$ 50,365		\$ 50,365

Securities in banking business and insurance business and investment securities do not include investment trusts for which the net asset value is deemed as the fair value in accordance with Paragraph 24-9 of the “Implementation Guidance on Accounting Standard for Fair Value Measurement” (ASBJ Guidance No. 31, June 17, 2021). The amount of investment trusts, subject to the treatment in accordance with Paragraph 24-9 of the Implementation Guidance, reported in the consolidated balance sheet is ¥2,329 million (\$15,452 thousand).

Reconciliation of the beginning and ending balances of investment trusts subject to the treatment in accordance with Paragraph 24-9 of the Implementation Guidance for the current fiscal year (as at and for the fiscal year ended February 29, 2024) is as follows.

	Millions of Yen		Thousands of U.S. Dollars	
	2024	2024	2024	2024
Balance at beginning of year	¥ 2,300		\$ 15,258	
Profit or loss or other comprehensive income for the current period:				
Included in profit or loss				
Included in other comprehensive income <sup>(*)</sup>		29		194
Net purchases, sales and redemptions				
The amount by which the net asset value of the investment trusts is deemed to be the fair value				
The amount by which the net asset value of the investment trusts is not deemed to be the fair value				
Balance at end of year		2,329		15,452
Net unrealized gain (loss) on investment trusts held at the reporting date that is included in profit or loss for the current period				

(\*) Included in “Unrealized gain (loss) on available-for-sale securities” of “Other comprehensive income” presented in the consolidated statement of comprehensive income.

February 28, 2023	Millions of Yen			
	Level 1	Level 2	Level 3	Total
Securities in banking business and insurance business:				
Available-for-sale securities:				
Government bonds	¥ 83,211			¥ 83,211
Municipal bonds		¥ 200		200
Corporate bonds		94,843		94,843
Foreign securities		40,223	¥ 22,118	62,341
Other	983	4,441	1,604	7,028
Total	84,194	139,707	23,722	247,623
Monetary claims bought			22,535	22,535
Money held in trust		4,492		4,492
Total	¥ 84,194	¥ 144,199	¥ 46,257	¥ 274,650
Derivative financial instruments:				
Hedge accounting not applied		(520)		(520)
Hedge accounting applied		6,230		6,230
Total		¥ 5,710		¥ 5,710

Investment trusts subject to the transitional treatment in accordance with Paragraph 26 of the “Implementation Guidance on Accounting Standard for Fair Value Measurement” (ASBJ Guidance No. 31, July 4, 2019) are not included in the table above. The amount of the investment trusts reported in the consolidated balance sheet is ¥238,085 million.

(ii) The financial assets and liabilities not measured at fair value in the consolidated balance sheet

February 29, 2024	Millions of Yen			
	Level 1	Level 2	Level 3	Total
Finance receivables			¥ 2,688,751	¥ 2,688,751
Loans in banking business			2,330,743	2,330,743
Money held in trust		¥ 19,603	92,750	112,353
Securities in banking business and insurance business and investment securities:				
Held-to-maturity securities:				
Government bonds	¥ 6,073			6,073
Foreign securities			19,956	19,956
Total	6,073		19,956	26,029
Available-for-sale securities:				
Foreign securities		2,855		2,855
Total		2,855		2,855
Total	¥ 6,073	¥ 22,458	¥ 5,132,200	¥ 5,160,731
Deposits in banking business		4,538,244		4,538,244
Bonds		324,071		324,071
Long-term borrowings		619,218		619,218
Total		¥ 5,481,533		¥ 5,481,533

February 28, 2023	Millions of Yen			
	Level 1	Level 2	Level 3	Total
Finance receivables			¥ 2,537,604	¥ 2,537,604
Loans in banking business			2,151,707	2,151,707
Money held in trust		¥ 22,802	97,102	119,904
Total		¥ 22,802	¥ 4,786,413	¥ 4,809,215
Deposits in banking business		4,398,198		4,398,198
Bonds		348,896		348,896
Long-term borrowings		536,540		536,540
Total		¥ 5,283,634		¥ 5,283,634

Thousands of U.S. Dollars

<b>February 29, 2024</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Finance receivables			\$ 17,838,196	\$ 17,838,196
Loans in banking business			15,463,036	15,463,036
Money held in trust		\$ 130,051	615,339	745,390
Securities in banking business and insurance business and investment securities:				
Held-to-maturity securities:				
Government bonds	\$ 40,292			40,292
Foreign securities			132,396	132,396
Total	40,292		132,396	172,688
Available-for-sale securities:				
Foreign securities		18,941		18,941
Total		18,941		18,941
<b>Total</b>	<b>\$ 40,292</b>	<b>\$ 148,992</b>	<b>\$ 34,048,967</b>	<b>\$ 34,238,251</b>
Deposits in banking business		30,108,435		30,108,435
Bonds		2,150,010		2,150,010
Long-term borrowings		4,108,125		4,108,125
<b>Total</b>		<b>\$ 36,366,570</b>		<b>\$ 36,366,570</b>

The following is a description of valuation methodologies and inputs used for measurement of the fair value of assets and liabilities:

#### Assets

##### Finance receivables:

The fair value of finance receivables is determined by discounting expected cash flows that reflect credit risk adjustments by their type and maturity with a discount rate consisting of a risk-free rate and collection costs of each product (expense ratio). As significant unobservable inputs are used in the fair value measurement, the fair value is categorized as Level 3.

##### Loans in banking business:

The carrying amount of loans in the banking business with floating interest rates approximates the fair value as long as borrowers' credit risks have not changed significantly after the execution of loans as the market rates are promptly reflected in the floating interest rates. The fair value of loans in the banking business with fixed-interest rates is the present value that is estimated for each classification based on the type, internal rating, and term of the loans, and by discounting the total amounts of the principal and interest using the rates at which similar new loans would be made. For loans in the banking business with maturity of less than one year, the carrying amount is considered to approximate fair value because of their short maturities.

For loans to borrowers which are bankrupt, substantially bankrupt, or potentially bankrupt, an allowance is provided based on amounts expected to be collected through the disposal of collateral or execution of guarantees. The carrying value of those loans, net of allowance for credit losses, as at the consolidated balance sheet date is a reasonable estimate of the fair values of those loans.

The carrying amount of loans in the banking business that do not have fixed maturities due to loan characteristics, such as limited loan amounts within the value of pledged assets, approximates the fair value due to their expected repayment periods and interest rate conditions. As significant unobservable inputs are used in the fair value measurement, the fair value is categorized as Level 3.

##### Securities in banking business, securities in insurance business and investment securities:

The fair value of equity securities is determined with reference to quoted prices on the stock exchange. The fair value of debt securities is determined based on prices published by the Japanese Securities Dealers Association, prices provided by financial institutions, or the discounted present value of future cash flows. The fair value measurement using unadjusted quoted prices in active markets is categorized as Level 1. This includes mainly government bonds. If quoted prices in active markets are not used in the fair value measurement, the fair value is categorized as Level 2. This includes mainly municipal bonds and corporate bonds. If significant unobservable inputs are used in the fair value measurement, the fair value is categorized as Level 3.

##### Monetary claims bought:

The fair value of monetary claims bought is determined based on prices provided by financial institutions or the discounted present value of future cash flows. As significant unobservable inputs are used in the fair value measurement, the fair value is categorized as Level 3.

##### Money held in trust:

The fair value of money held in trust, which comprises trust assets, is determined by the same method as "Loans in banking business" described above. The fair value of securities is determined by the same method as securities in insurance business described above.

#### Liabilities

##### Deposits in banking business:

For demand deposits, the amount payable on demand as at the consolidated balance sheet date is considered to be the fair value. The fair value of time deposits is calculated based on the discounted present value of future cash flows by a certain time period. The discount rate used in the calculation is the interest rate that would be applied to newly accepted deposits. For short-term deposits, the carrying amount is considered to approximate fair value because of their short maturities. The fair value is categorized as Level 2.

##### Long-term borrowings:

The fair value of borrowings with fixed-interest rates is determined by discounting the total amounts of principal and interest payments into certain periods using a risk-free rate adjusted for credit risk. The carrying amount of borrowing with floating interest rates approximates the fair value or is determined based on the price specified by other financial institutions, because credit risks of the Company and its consolidated subsidiaries have not changed significantly after the execution of the borrowings and the market rates are shortly reflected in the floating interest rates. The fair value is categorized as Level 2. If significant unobservable inputs are used in the fair value measurement,

the fair value is categorized as Level 3.

**Bonds:**

The fair values of bonds are determined with reference to quoted market prices. The fair value is categorized as Level 2. If significant unobservable inputs are used in the fair value measurement, the fair value is categorized as Level 3.

**Derivatives**

Derivatives comprise interest rate swap contracts and currency swap contracts, and are measured at the price in the exchange markets, discounted present value and amount determined using an option-pricing model. As unobservable inputs are not used or their effects are insignificant, the fair value measurement is categorized as Level 2.

(iii) Information on the fair value of Level 3 financial instruments measured at fair value in the consolidated balance sheet

(1) Quantitative information on significant unobservable inputs

(as at February 29, 2024)

Categories	Valuation methodologies	Significant unobservable inputs	Input range	Weighted average of inputs
Monetary claims bought	Net present value method	Probability of default	0.03 – 1.48%	1.15%
		Prepayment rate	2.58 – 25.19%	10.86%
		Recovery rate	70.00 – 100.00%	77.47%
		Risk premium	(0.17) – 0.59%	0.29%
Securities:				
Available-for-sale securities:				
Foreign securities	Net present value method	Probability of default	4.00 – 4.00%	4.00%
		Prepayment rate	12.00 – 12.00%	12.00%
		Recovery rate	50.00 – 50.00%	50.00%
		Risk premium	(0.08) – 0.87%	(0.03)%
Other	Price multiples method	Net income	¥272.4 billion	¥272.4 billion
		Price-earnings ratio	30.30 times	30.30 times

(as at February 28, 2023)

Categories	Valuation methodologies	Significant unobservable inputs	Input range	Weighted average of inputs
Monetary claims bought	Net present value method	Probability of default	0.03 – 0.74%	0.21%
		Prepayment rate	0.60 – 9.59%	2.46%
		Recovery rate	100.00 – 100.00%	100.00%
		Risk premium	(0.11) – 0.96%	0.10%
Securities:				
Available-for-sale securities:				
Foreign securities	Net present value method	Probability of default	4.00 – 4.00%	4.00%
		Prepayment rate	12.00 – 12.00%	12.00%
		Recovery rate	50.00 – 50.00%	50.00%
		Risk premium	0.79 – 1.44%	0.96%
Other	Price multiples method	Net income	¥296.3 billion	¥296.3 billion
		Price-earnings ratio	27.35 times	27.35 times

(2) Reconciliation of beginning and ending balances and net unrealized gains (losses) recognized in profit or loss for the current fiscal year (as at and for the fiscal years ended February 29, 2024 and February 28, 2023)

	Millions of Yen		Thousands of U.S. Dollars			
	2024	2023	2024			
<b>Monetary claims bought:</b>						
Balance at beginning of year	¥	22,535	¥	33,693	\$	149,506
Profit or loss or other comprehensive income for the current period:						
Included in profit or loss <sup>(*)</sup>		(1)		(13)		(1)
Included in other comprehensive income <sup>(*)</sup>		110		4		731
Net purchases, sales, issuance and redemptions		35,902		(11,149)		238,186
Transfer to Level 3 fair value						
Transfer from Level 3 fair value						
Balance at end of year		58,546		22,535		388,422
Net unrealized gain (loss) on financial assets and financial liabilities held at the reporting date that is included in profit or loss for the current period						
<b>Securities:</b>						
<b>Available-for-sale securities:</b>						
<b>Foreign securities:</b>						
Balance at beginning of year	¥	22,118	¥	22,962	\$	146,743
Profit or loss or other comprehensive income for the current period:						
Included in profit or loss <sup>(*)</sup>		45		47		297
Included in other comprehensive income <sup>(*)</sup>		(28)		(30)		(185)
Net purchases, sales, issuance and redemptions		(812)		(860)		(5,388)
Transfer to Level 3 fair value						
Transfer from Level 3 fair value						
Balance at end of year		21,323		22,119		141,467
Net unrealized gain (loss) on financial assets and financial liabilities held at the reporting date that is included in profit or loss for the current period						
<b>Other:</b>						
Balance at beginning of year	¥	1,604	¥	967	\$	10,640
Profit or loss or other comprehensive income for the current period:						
Included in profit or loss <sup>(*)</sup>						
Included in other comprehensive income <sup>(*)</sup>		100		637		664
Net purchases, sales, issuance and redemptions						
Transfer to Level 3 fair value						
Transfer from Level 3 fair value						
Balance at end of year		1,704		1,604		11,304
Net unrealized gain (loss) on financial assets and financial liabilities held at the reporting date that is included in profit or loss for the current period						

(\*)1 Included mainly in "Interest and dividends on securities in banking business" presented in the consolidated statement of income.

(\*)2 Included mainly in "Unrealized gain (loss) on available-for-sale securities" of "Other comprehensive income" presented in the consolidated statement of comprehensive income.

### (3) Fair value assessment process

The Group has established policies and procedures for the determination of fair value, and the risk management division of each Group company determines fair value in accordance with the policies and procedures. The categorization of the fair value and fair value hierarchy is verified by validating the valuation methodologies and inputs used in determining the fair value.

The fair value is determined using valuation models that best reflect the nature, characteristics and risks of individual assets. Even when using quoted prices obtained from third parties, the Group verifies the appropriateness of the prices by using appropriate methods such as validating the valuation methodologies and inputs used and comparing them with the market prices of similar financial instruments.

### (4) Fair value sensitivity of changes in significant unobservable inputs

The significant unobservable inputs used in determining the fair value of monetary claims bought and securities (foreign securities) comprise probability of default, recovery rate, prepayment rate and risk premium. A significant increase (decrease) in the probability of default, prepayment rate or risk premium alone would cause a significant decrease (increase) in the fair value. A significant increase (decrease) in the recovery rate would cause a significant increase (decrease) in the fair value. In general, changes in the assumptions used with respect to the probability of default would result in changes in the same direction in the assumptions used with respect to the risk premium and changes in the opposite direction in the assumptions used with respect to the prepayment rate and recovery rate.

The significant unobservable inputs used in determining the fair value of securities (other) comprise net income of issuers of the equity instruments and price-earnings ratio of similar entities. A significant increase (decrease) in the net income or price-earnings ratio alone would cause a significant increase (decrease) in the fair value.



## 18. DERIVATIVES

The Group enters into forward exchange contracts and currency swap contracts to hedge foreign exchange risk on foreign currency-denominated debt. The Group also enters into interest rate swap contracts to limit the unfavorable impact from increases in interest rates on its floating-rate long-term debt. The interest rate swap contracts effectively swap a floating-rate interest payment to a fixed-rate interest payment. The Group does not enter into or trade derivative financial instruments for speculative purposes.

Derivative financial instruments are subject to market risk and credit risk. Since the Group enters into derivative financial instruments only for hedging purposes, market risk in those hedging instruments is basically offset by opposite movements in the value of hedged items. The credit risk on those derivative financial instruments is limited as the counterparties are major financial institutions with high-credit ratings.

The basic policies for the use of derivative financial instruments are approved by the Board of Directors and transactions are executed and controlled by the Finance Department. Each derivative transaction is periodically reported to management each time an evaluation and analysis are made.

Derivative financial instruments qualifying for hedge accounting as at February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen		
	2024		
	Contract Amount	Fair Value	Unrealized Gain/Loss
Currency swap contracts:			
Receive JPY/Pay HKD	¥ 5,783	¥ (1,513)	¥ (1,513)
Receive JPY/Pay MYR	14,243	(1,549)	(1,549)
Receive JPY/Pay THB	33,595	(4,627)	(4,627)
Receive USD/Pay MYR	87,675	11,445	11,445
Receive USD/Pay THB	87,030	4,191	4,191
Interest rate swap contracts:			
Receive floating/Pay fixed	46,008	271	271
	Millions of Yen		
	2023		
	Contract Amount	Fair Value	Unrealized Gain/Loss
Currency swap contracts:			
Receive JPY/Pay HKD	¥ 5,221	¥ (825)	¥ (825)
Receive JPY/Pay MYR	10,689	(1,410)	(1,410)
Receive JPY/Pay THB	43,868	(3,363)	(3,363)
Receive USD/Pay MYR	95,612	6,720	6,720
Receive USD/Pay THB	83,601	4,613	4,613
Interest rate swap contracts:			
Receive floating/Pay fixed	31,095	494	494
	Thousands of U.S. Dollars		
	2024		
	Contract Amount	Fair Value	Unrealized Gain/Loss
Currency swap contracts:			
Receive JPY/Pay HKD	\$ 38,364	\$ (10,035)	\$ (10,035)
Receive JPY/Pay MYR	94,490	(10,274)	(10,274)
Receive JPY/Pay THB	222,881	(30,701)	(30,701)
Receive USD/Pay MYR	581,666	75,932	75,932
Receive USD/Pay THB	577,388	27,801	27,801
Interest rate swap contracts:			
Receive floating/Pay fixed	305,231	1,800	1,800

Derivative financial instruments not qualifying for hedge accounting as at February 29, 2024 and February 28, 2023 consisted of the following:

Millions of Yen				
<b>2024</b>				
	Contract Amount		Fair Value	Unrealized Gain/Loss
Currency swap contracts:				
Receive JPY/Pay MYR	¥	3,165	¥	(627)
Currency forward contracts:				
Short position		201		(1)
Long position		168		1
Millions of Yen				
<b>2023</b>				
	Contract Amount		Fair Value	Unrealized Gain/Loss
Currency swap contracts:				
Receive JPY/Pay MYR	¥	3,054	¥	(520)
Currency forward contracts:				
Short position		521		1
Long position		332		1
Thousands of U.S. Dollars				
<b>2024</b>				
	Contract Amount		Fair Value	Unrealized Gain/Loss
Currency swap contracts:				
Receive JPY/Pay MYR	\$	20,998	\$	(4,158)
Currency forward contracts:				
Short position		1,331		(2)
Long position		1,117		2

The contract or notional amounts of derivative contracts shown above do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit risk or market risk.

## 19. LOAN COMMITMENTS AND CONTINGENT LIABILITIES

(Lender side)

The Group provides cash advance and card loan services that supplement its credit card business. The unexercised portion of loan commitments in these businesses was as follows:

	Millions of Yen			Thousands of U.S. Dollars
	<b>2024</b>		2023	<b>2024</b>
Total loan limits	¥	10,536,297	¥	10,375,870
Loan executed		556,926		526,940
Unexercised portion of loan commitments	¥	9,979,371	¥	9,848,930
				\$ 66,206,934

The above amounts include amounts related to securitized receivables. The execution of the loan commitments requires an assessment of the credit status of the borrower and the usage of the funds. Therefore, not all unexercised portions of loan commitments will necessarily be executed.

The Group has entered into overdraft facility and loan commitment contracts with corporate customers. These contracts commit the Group to lend to customers up to the prescribed limits upon receipt of a customer application as long as there is no violation of any conditions in the contracts. The amounts of unutilized commitments as at February 29, 2024 and February 28, 2023 were as follows:

	Millions of Yen			Thousands of U.S. Dollars
	<b>2024</b>		2023	<b>2024</b>
Unutilized commitments	¥	18,565	¥	16,858
Of which: those expiring within one year		1,015		1,693
				\$ 123,164
				6,734

Since many of these commitments expire without being drawn down, the unutilized amount does not necessarily affect future cash flows. Many of these contracts have conditions whereby the Group can refuse customer applications for loans or decrease the contract limits for certain reasons, such as changes in financial situation, credit maintenance, and other reasonable grounds. Furthermore, during the period that the contracts are effective, the Group performs periodic reviews of the customers' business results based on internal rules and takes necessary measures to reconsider contract terms for credit maintenance.

AEON Bank, Ltd., a consolidated subsidiary of the Company, has entered into credit line contracts to enhance the liquidity of the joint-investment designated money trusts established by AEON Bank, Ltd. These contracts are intended to avoid a temporary decline in the ability of the trusts to raise funds when they perform refinancing. In addition, AEON Bank, Ltd. has an option to execute loans and is not contractually committed to do so.

	Millions of Yen		Thousands of U.S. Dollars	
	2024	2023	2024	
Unutilized credit lines	¥ 59,536	¥ 50,993	\$ 394,982	
Of which: those expiring within one year	16,933	16,517	112,342	

Contingent liabilities as at February 29, 2024 and February 28, 2023 consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars	
	2024	2023	2024	
Guarantee obligation related to credit guarantee business for general customers operated by a consolidated subsidiary	¥ 34,024	¥ 41,452	\$ 225,729	

## 20. OTHER COMPREHENSIVE INCOME

Reclassification adjustments to profit or loss and tax effects of other comprehensive income for the years ended February 29, 2024 and February 28, 2023 were as follows:

	Millions of Yen		Thousands of U.S. Dollars	
	2024	2023	2024	
Unrealized gain (loss) on available-for-sale securities:				
Gains (losses) arising during the year	¥ 9,343	¥ (35,140)	\$ 61,987	
Reclassification adjustments to profit or loss	(648)	(917)	(4,300)	
Amount before income tax effect	8,695	(36,057)	57,687	
Income tax effect	(2,634)	11,219	(17,475)	
Total	¥ 6,061	¥ (24,838)	\$ 40,212	
Deferred (losses) gains on derivatives under hedge accounting:				
(Losses) gains arising during the year	¥ (2,244)	¥ 4,763	\$ (14,888)	
Reclassification adjustments to profit or loss	2,330	(856)	15,460	
Amount before income tax effect	86	3,907	572	
Income tax effect	(88)	(798)	(586)	
Total	¥ (2)	¥ 3,109	\$ (14)	
Foreign currency translation adjustments:				
Gains arising during the year	¥ 17,872	¥ 24,041	\$ 118,569	
Reclassification to profit or loss	19		125	
Amount before income tax effect	17,891	24,041	118,694	
Total	¥ 17,891	¥ 24,041	\$ 118,694	
Adjustments for retirement benefit:				
Gains arising during the year	¥ 214	¥ 40	\$ 1,420	
Reclassification adjustments to profit or loss	63	68	419	
Amount before income tax effect	277	108	1,839	
Income tax effect	(85)	(33)	(563)	
Total	¥ 192	¥ 75	\$ 1,276	
Total other comprehensive income	¥ 24,142	¥ 2,387	\$ 160,168	

## 21. NET INCOME PER SHARE

Basic and diluted EPS for the years ended February 29, 2024 and February 28, 2023 were as follows:

	Net income attributable to owners of the parent		Weighted-Average Shares		EPS	
	Millions of Yen		Thousands of Shares		Yen	U.S. Dollar
<b>For the year ended February 29, 2024:</b>						
Basic EPS						
Net income	¥	20,896				
Net income available to common shareholders	¥	20,896	215,862	¥	96.81	\$ 0.64
Effect of dilutive securities						
—Warrants of the Company			11			
—Convertible bonds with stock acquisition rights of the Company						
Diluted EPS						
—Net income for computation	¥	20,896	215,873	¥	96.80	\$ 0.64
<b>For the year ended February 28, 2023:</b>						
Basic EPS						
Net income	¥	30,678				
Net income available to common shareholders	¥	30,678	215,846	¥	142.13	
Effect of dilutive securities						
—Warrants of the Company			18			
—Convertible bonds with stock acquisition rights of the Company						
Diluted EPS						
—Net income for computation	¥	30,678	215,864	¥	142.12	

## 22. RELATED PARTY TRANSACTIONS

There were no transactions between the Company and related parties for the years ended February 29, 2024 and February 28, 2023.

Transactions between the Company's consolidated subsidiaries and related parties for the years ended February 29, 2024 and February 28, 2023 were as follows:

(1) Transactions with a subsidiary of the parent company<sup>(\*)</sup> and the Company's other subsidiaries

AEON Retail Co., Ltd. (subsidiary of the parent company)	Millions of Yen		Thousands of U.S. Dollars	
	2024	2023	2024	
Loans in banking business	¥ 26,000	¥ 28,000	\$	172,494
Other assets	40	41		264
Lending of loans	26,910	29,167		178,530
Interest income	243	263		1,611

AEON Marketing Co., Ltd. (subsidiary of the parent company)	Millions of Yen		Thousands of U.S. Dollars	
	2024	2023	2024	
Settlement of funds related to point transactions	¥ 51,280	¥ 43,694	\$	340,210
Accounts payable	4,388	6,081		29,112

(\*) The parent company is AEON Co., Ltd., which is listed on the Tokyo Stock Exchange.

The terms of the above transactions were set on an arm's length basis and in the normal course of business.

The transaction amounts of "lending of loans" represent the average outstanding balance for each fiscal year.

(2) Transactions with directors, executive officers and their close relatives of the Company and its subsidiaries

	Transaction amount		Balance at end	
	Millions of Yen	Thousands of U.S. Dollars	Millions of Yen	Thousands of U.S. Dollars
Directors, executive officers and their close relatives of the Company and its subsidiaries	2024	2024	2024	2024
Housing loans (Loans in banking business)			¥ 353	\$ 2,344
	Transaction amount	Balance at end		
	Millions of Yen	Millions of Yen		
Directors, executive officers and their close relatives of the Company and its subsidiaries	2023	2023		
Housing loans (Loans in banking business)	¥ 66	¥ 290		

The "housing loans" presented above are standard products provided by AEON Bank, Ltd., a consolidated subsidiary of the Company. Interest rate and conditions of repayment are the same as those provided to third-party customers.

## 23. SEGMENT INFORMATION

Reportable segments of the Group are components of the Group for which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating segment performance and deciding how to allocate resources to segments.

### (a) Description of reportable segments

The Company's reportable segments are those for which separate financial information is available and regular evaluation by the Board of Directors is being performed in order to decide how resources are allocated among the Group.

As for the "Domestic" business, the Group has classified it into "Retail" and "Solutions" segments to clarify the responsibilities for their respective functions for domestic customers. As for the "Global" business, the Group has classified it into "China Area" (such as Hong Kong), "Mekong Area" (such as Thailand) and "Malay Area" (such as Malaysia) segments focusing on the Group's three listed companies to facilitate the horizontal development of the Group's business models.

Accordingly, the Group has five reportable segments, "Retail" and "Solutions" in "Domestic" segment and "China Area," "Mekong Area" and "Malay Area" in "Global" segment.

"Retail" consists of the banking and insurance businesses where individual customers are the main targets.

"Solutions" consists of the businesses which provide the Group's financial services to member shops through database utilization such as processing and hire purchase businesses.

"China Area," "Mekong Area" and "Malay Area" consist of the businesses which provide financial services focusing on the needs from individual customers of each area and member shops such as credit card and loan businesses.

On June 1, 2023, the absorption-type merger was completed with the Company as the surviving company and AEON Credit Service Co., Ltd. as the absorbed company, and the Group's management segmentation was revised. As a result, the classification of the Company has changed from "Reconciliations" to "Solutions" segment from the fiscal year ended February 29, 2024.

Segment information for the fiscal year ended February 28, 2023 is disclosed based on the classification of reportable segments after the revision.

### (b) Methods of measurement for the amounts of operating revenues, profit (loss), assets, and other items for each reportable segment

The method of accounting by reportable segment is consistent with the method of accounting used for the preparation of the consolidated financial statements. Segment profit is adjusted to reconcile it to operating income in the accompanying consolidated statement of income. The intersegment revenue or transfers are based on the current market prices.

**(c) Information about operating revenues, profit (loss), assets, and other items for each reportable segment**

Millions of Yen

2024

	Reportable Segment										Reconciliations (*)	Total				
	Domestic					Global										
	Retail	Solutions	China Area	Mekong Area	Malay Area	Subtotal										
Operating revenues <sup>(*)</sup>																
Operating revenues from customers <sup>(*)</sup>	¥	167,105	¥	124,778	¥	30,638	¥	89,916	¥	72,994	¥	485,431	¥	177	¥	485,608
Intersegment revenue or transfers		5,815		65,932				14				71,761		(71,761)		
Total operating revenues		172,920		190,710		30,638		89,930		72,994		557,192		(71,584)		485,608
Segment profit <sup>(*)</sup>	¥	4,700	¥	8,362	¥	8,797	¥	15,879	¥	13,541	¥	51,279	¥	(1,190)	¥	50,089
Segment assets	¥	5,177,141	¥	798,287	¥	145,465	¥	388,563	¥	430,303	¥	6,939,759	¥	5,813	¥	6,945,572
Other items																
Depreciation and amortization	¥	5,254	¥	17,547	¥	1,835	¥	4,216	¥	2,398	¥	31,250	¥	(117)	¥	31,133
Amortization of goodwill		1,457		162						3		1,622				1,622
Financial expenses		4,253		2,540		1,906		8,883		12,285		29,867		(786)		29,081
Provision for credit losses		33		19,301		3,567		30,037		20,327		73,265		(209)		73,056
Increases in tangible and intangible assets		7,049		27,788		5,574		2,443		6,179		49,033		(25)		49,008

Millions of Yen

2023

	Reportable Segment										Reconciliations (*)	Total				
	Domestic					Global										
	Retail	Solutions	China Area	Mekong Area	Malay Area	Subtotal										
Operating revenues <sup>(*)</sup>																
Operating revenues from customers <sup>(*)</sup>	¥	164,328	¥	117,868	¥	22,462	¥	85,998	¥	60,902	¥	451,558	¥	209	¥	451,767
Intersegment revenue or transfers		3,549		62,469		1		23				66,042		(66,042)		
Total operating revenues		167,877		180,337		22,463		86,021		60,902		517,600		(65,833)		451,767
Segment profit <sup>(*)</sup>	¥	3,873	¥	13,285	¥	7,717	¥	18,997	¥	15,716	¥	59,588	¥	(728)	¥	58,860
Segment assets	¥	5,001,097	¥	778,593	¥	113,466	¥	375,856	¥	355,060	¥	6,624,072	¥	35,397	¥	6,659,469
Other items																
Depreciation and amortization	¥	6,243	¥	16,411	¥	1,412	¥	4,041	¥	2,377	¥	30,484	¥	(120)	¥	30,364
Amortization of goodwill		1,457		275						3		1,735				1,735
Financial expenses		3,297		2,282		728		7,314		10,191		23,812		(250)		23,562
Provision for credit losses		(427)		16,854		1,392		27,898		15,038		60,755		17		60,772
Increases in tangible and intangible assets		7,112		27,081		903		3,482		1,381		39,959		(61)		39,898

Thousands of U.S. Dollars

2024

	Reportable Segment					Subtotal	Reconciliations (*)2	Total
	Domestic		Global					
	Retail	Solutions	China Area	Mekong Area	Malay Area			
Operating revenues <sup>(*)1</sup>								
Operating revenues from customers <sup>(*)4</sup>	\$ 1,108,641	\$ 827,824	\$ 203,266	\$ 596,534	\$ 484,267	\$ 3,220,532	\$ 1,178	\$ 3,221,710
Intersegment revenue or transfers	38,578	437,420		94		476,092	(476,092)	
Total operating revenues	1,147,219	1,265,244	203,266	596,628	484,267	3,696,624	(474,914)	3,221,710
Segment profit <sup>(*)3</sup>	\$ 31,178	\$ 55,477	\$ 58,365	\$ 105,346	\$ 89,837	\$ 340,203	\$ (7,896)	\$ 332,307
Segment assets	\$ 34,347,118	\$ 5,296,135	\$ 965,073	\$ 2,577,872	\$ 2,854,795	\$ 46,040,993	\$ 38,566	\$ 46,079,559
Other items								
Depreciation and amortization	\$ 34,859	\$ 116,412	\$ 12,176	\$ 27,969	\$ 15,909	\$ 207,325	\$ (774)	\$ 206,551
Amortization of goodwill	9,668	1,071			21	10,760		10,760
Financial expenses	28,215	16,857	12,645	58,932	81,503	198,152	(5,215)	192,937
Provision for credit losses	218	128,052	23,661	199,275	134,859	486,065	(1,385)	484,680
Increases in tangible and intangible assets	46,765	184,354	36,982	16,212	40,992	325,305	(170)	325,135

(\*)1 For segment revenue, the Group uses operating revenues instead of sales, which are used by normal commercial companies.

(\*)2 Details of the reconciliations are as follows:

- (1) A reconciliation to operating revenues from customers of ¥177 million (\$1,178 thousand) and ¥209 million represent operating revenues of holding company and others included in consolidation unattributable to any reportable segment for the years ended February 29, 2024 and February 28, 2023, respectively.
- (2) A reconciliation to segment profit of ¥(1,190) million (\$ (7,896) thousand) and ¥(728) million represent the operating revenues of holding company and others included in consolidation unallocated to any reportable segment and the eliminations of intersegment transactions for the years ended February 29, 2024 and February 28, 2023, respectively.
- (3) A reconciliation to segment assets of ¥5,813 million (\$38,566 thousand) and ¥35,397 million represent the corporate assets of holding company and others included in consolidation unallocated to any reportable segment and the eliminations of intersegment transactions for the years ended February 29, 2024 and February 28, 2023, respectively.

(\*)3 Segment profit is adjusted to reconcile it to operating income in the accompanying consolidated statement of income.

(\*)4 Revenues from contracts with customers, subject to the Accounting Standard for Revenue Recognition, that are included in operating revenues from customers of respective reportable segments for the fiscal year ended February 29, 2024 and February 28, 2023 are ¥30,955 million (\$205,365 thousand) and ¥30,980 million for Domestic – Retail segment, ¥72,898 million (\$483,635 thousand) and ¥65,966 million for Domestic – Solutions segment, ¥5,466 million (\$36,265 thousand) and ¥4,193 million for Global – China Area segment, ¥8,102 million (\$53,753 thousand) and ¥7,821 million for Global – Mekong Area segment, ¥7,421 million (\$49,234 thousand) and ¥6,333 million for Global – Malay Area segment and ¥1 million (\$1 thousand) and ¥1 million for reconciliations, respectively.

#### (d) Information about geographic areas

##### (i) Operating revenues<sup>(\*)1(\*)2</sup>

Millions of Yen				
2024				
Japan	Thailand	Malaysia	Other	Total
¥ 291,883	¥ 83,798	¥ 65,574	¥ 44,353	¥ 485,608
Millions of Yen				
2023				
Japan	Thailand	Malaysia	Other	Total
¥ 282,196	¥ 79,668	¥ 55,428	¥ 34,475	¥ 451,767
Thousands of U.S. Dollars				
2024				
Japan	Thailand	Malaysia	Other	Total
\$ 1,936,465	\$ 555,951	\$ 435,042	\$ 294,252	\$ 3,221,710

(\*)1 For segment revenue, the Group uses operating revenues instead of sales, which are used by normal commercial companies.

(\*)2 Operating revenues are classified by country or region based on the location of the customers.

(ii) Property and equipment<sup>(\*)</sup>

Millions of Yen				
2024				
Japan	Thailand	Hong Kong	Other	Total
¥ 20,773	¥ 4,329	¥ 3,566	¥ 3,478	¥ 32,146

Millions of Yen				
2023				
Japan	Thailand	Hong Kong	Other	Total
¥ 22,648	¥ 5,039	¥ 1,205	¥ 3,033	¥ 31,925

Thousands of U.S. Dollars				
2024				
Japan	Thailand	Hong Kong	Other	Total
\$ 137,817	\$ 28,722	\$ 23,659	\$ 23,072	\$ 213,270

(\*) Property and equipment in Hong Kong, which was included in “Other” as at February 28, 2023, has been presented as a separate item from the fiscal year ended February 29, 2024 due to its increased materiality. To reflect this change in presentation, segment information of property and equipment as at February 28, 2023 has been revised, and the amount of ¥4,238 million previously presented in “Other” has been revised to ¥1,205 million in “Hong Kong” and ¥3,033 million in “Other.”

## (e) Information about impairment losses on non-current assets by reportable segment

Millions of Yen						
2024						
Domestic		Global			Reconciliations	Total
Retail	Solutions	China Area	Mekong Area	Malay Area		
¥ 734			¥ 192	¥ 372		¥ 1,298

Millions of Yen						
2023						
Domestic		Global			Reconciliations	Total
Retail	Solutions	China Area	Mekong Area	Malay Area		
¥ 281			¥ 363	¥ 133		¥ 777

Thousands of U.S. Dollars						
2024						
Domestic		Global			Reconciliations	Total
Retail	Solutions	China Area	Mekong Area	Malay Area		
\$ 4,870			\$ 1,269	\$ 2,470		\$ 8,609

## (f) Information about goodwill by reportable segment

Millions of Yen						
2024						
	Domestic		Global			Total
	Retail	Solutions	China Area	Mekong Area	Malay Area	
Goodwill at February 29, 2024 <sup>(*)</sup>	¥ 11,159	¥ 517			¥ 9	¥ 11,685

Millions of Yen						
2023						
	Domestic		Global			Total
	Retail	Solutions	China Area	Mekong Area	Malay Area	
Goodwill at February 28, 2023 <sup>(*)</sup>	¥ 12,508	¥ 673			¥ 11	¥ 13,192

Thousands of U.S. Dollars						
2024						
	Domestic		Global			Total
	Retail	Solutions	China Area	Mekong Area	Malay Area	
Goodwill at February 29, 2024 <sup>(*)</sup>	\$ 74,033	\$ 3,432			\$ 56	\$ 77,521

(\*) Amortization of goodwill is disclosed in “(c) Information about operating revenues, profit (loss), assets, and other items for each reportable segment.”



## 24. SUBSEQUENT EVENTS

### Transfer of shares of a consolidated subsidiary

At the Board of Directors meeting held on January 11, 2024, the Company resolved to transfer all of the issued shares of AEON Product Finance Co., Ltd. (hereinafter, "AEON Product Finance"), a consolidated subsidiary of the Company, to Orient Corporation (hereinafter, "Orico") and concluded a share transfer agreement (hereinafter, the "Share Transfer Agreement"). On March 25, 2024, the Share Transfer has been executed.

#### (1) Reasons to the Share Transfer

AEON Product Finance has provided various loan products such as "automobile loans," "solar reform loans," "agricultural equipment loans" and "student loans" as a company operating installment sales business in the Group.

While reviewing the Group's business portfolio in response to the rapidly changing business environment in recent years, the Company has come to the conclusion that it is necessary to redesign its strategies for the installment sales business, including alliances with other companies outside the Group.

From this perspective, the Company has decided on the Share Transfer with Orico, because Orico is the leading company in the installment sales business, and its strength differs from that of AEON Product Finance. the Company believes that Orico will be the best partner for AEON Product Finance, and Orico and AEON Product Finance will be able to gain greater trust and support from their customers and franchisees and establish a stronger business foundation by promoting the alliance and integrating and complementing each other's strengths.

#### (2) Outline of the subsidiary involved in the Share Transfer

(i) Name of the company	AEON Product Finance Co., Ltd. <sup>(*)</sup>	
(ii) Line of business	Credit guarantee, intermediation of credit purchases, warranty affairs, purchase of receivables, bill collection and payment agency businesses	
(iii) Relationship between the Company and the subsidiary involved in the Share Transfer as at February 29, 2024	Capital relationship	The Company holds 100% shares of the subsidiary.
	Personal relationship	Eight officers and employees of the Company concurrently serve as officers of the subsidiary (five directors (full-time), one director (part-time), one corporate auditor (full-time) and one corporate auditor (part-time)). Nine employees of the Company, two employees of a subsidiary of the Company's parent and one employee of a subsidiary of the Company are seconded to the subsidiary. On the other hand, 11 employees of the subsidiary are seconded to the Company.
	Business relationship	The Company provides loans to the subsidiary, and the subsidiary pays management fees and other expenses to the Company or the Company's parent. In addition, the Company provides services related to system maintenance to the subsidiary, and the subsidiary conducts securitization transactions with a subsidiary of the Company. As a result, the subsidiary pays commissions to the Company or such a subsidiary.
(iv) Financial position and operating results of the subsidiary involved in the Share Transfer for the fiscal year ended February 29, 2024 (non-consolidated)		
Net assets	¥30,247 million (\$200,668 thousand)	
Total assets	¥325,757 million (\$2,161,196 thousand)	
Net assets per share	¥771.53 (\$5.12)	
Operating revenues	¥15,930 million (\$105,683 thousand)	
Operating income	¥1,032 million (\$6,850 thousand)	
Ordinary income	¥1,014 million (\$6,730 thousand)	
Net income	¥703 million (\$4,665 thousand)	
Net income per share	¥17.94 (\$0.12)	
Dividend per share	¥7.00 (\$0.05)	

<sup>(\*)</sup> AEON Product Finance Co, Ltd. has changed its name to Orico Product Finance Co., Ltd. on March 25, 2024.

#### (3) Name of the transferee involved in the Share Transfer

Orient Corporation

#### (4) Number of shares transferred, transfer price, and voting rights before and after the transfer

(i) Number of shares held before the transfer	39,203,360 shares (Number of voting rights: 39,203,360) (Percentage of voting rights: 100.00%)
(ii) Number of shares transferred	39,203,360 shares (Number of voting rights: 39,203,360)
(iii) Transfer price	¥5,000 million (\$33,172 thousand) <sup>(*)</sup>
(iv) Number of shares held after the transfer	0 share (Number of voting rights: 0) (Percentage of voting rights: 0.00%)

<sup>(\*)</sup> AEON Product Finance has paid a dividend of ¥20,000 million (\$132,688 thousand) by the date of the Share Transfer, and the amount of the dividend to the Company has been deducted from the transfer price.

(5) Schedule

(i) Date of the resolution at the Board of Directors meeting	January 11, 2024
(ii) Date of the conclusion of the Share Transfer Agreement	January 11, 2024
(iii) Date of the Share Transfer	March 25, 2024

(6) Effects on the consolidated results

As a result of the Share Transfer, AEON Product Finance will be excluded from the scope of the Group's consolidation from the first quarter of the fiscal year ending February 28, 2025. For the fiscal year ending February 28, 2025, the Company plans to record the gain (loss) on sale of shares of subsidiaries and associates in non-operating revenues (expenses). However, the amount of the gain (loss) has not been determined at present due to various factors such as price adjustments stipulated in the Share Transfer Agreement.

## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of  
AEON Financial Service Co., Ltd.:

### <Audit of Consolidated Financial Statements>

#### Opinion

We have audited the consolidated financial statements of AEON Financial Service Co., Ltd. and its subsidiaries (the "Group"), which comprise the consolidated balance sheet as of February 29, 2024, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies, all expressed in Japanese yen.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of February 29, 2024, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

#### Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

#### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the provisions of the Code of Professional Ethics in Japan, and we have fulfilled our other ethical responsibilities as auditors. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Allowance for credit losses	
Key Audit Matter Description	How the Key Audit Matter Was Addressed in the Audit
<p>The Group, which mainly provides retail financial services throughout Asia, recorded installment sales receivables of ¥1,843,488 million and operating loan receivables of ¥918,824 million as disclosed in Note 5, "FINANCE RECEIVABLES AND LOANS INB BANKING BUSINESS," to the consolidated financial statements. For the installment sales receivables and the operating loan receivables, the Group recorded an allowance for credit losses of ¥53,739 million and ¥63,907 million respectively to absorb credit losses in the future, as disclosed in Note 5 to the consolidated financial statements.</p> <p>As described in Note 2, "SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (g)," to the consolidated financial statements, the allowance for credit losses is estimated mainly based on the historical loss experiences and also it is estimated using the expected credit loss model in accordance with IFRS 9 in certain overseas subsidiaries.</p> <p>The allowance for credit losses is estimated based on various input data gathered and calculated through operating processes, including IT systems, in accordance with the Group's accounting policy under accounting principles generally accepted in Japan and IFRS Accounting Standards. Management also considers forward looking information.</p> <p>We identified the allowance for credit losses as a key audit matter because of the following reasons:</p> <p>(1) The input data used in calculating the allowance for credit losses is gathered through internal controls including complex IT systems. If the input data were not properly processed, the monetary impact on the financial statements could be material.</p> <p>(2) Since the expected credit loss model requires a large number of input data, which includes historical loan experiences for each product by delinquency period, macroeconomic indicators, such as GDP, price index, interest rate and foreign exchange rate, and assumptions, with a high degree of uncertainty for forward looking information, such as the probability of default and other parameters, professional judgment requires specialized skills and knowledge to establish the model.</p>	<p>In order to address the estimation of the allowance for credit losses, we performed the following procedures, among others:</p> <p>(1) Test of the design implementation and operating effectiveness of controls, including IT systems</p> <ul style="list-style-type: none"> <li>• We evaluated the design implementation and operating effectiveness of controls over business operating processes with the assistance of our IT specialists. Those controls included collection and write-off of delinquent loans, financial reporting processes for calculating and monitoring the allowance for credit losses, and relevant general IT controls and automated controls.</li> <li>• We evaluated whether the IT system properly captured relevant balance data of receivables and calculated the allowance rate for credit losses applied to each risk category with the assistance of our IT specialists.</li> </ul> <p>(2) Test of the expected credit loss model</p> <p>We evaluated the reasonableness of the model to estimate expected credit losses in accordance with IFRS 9 adopted by certain overseas subsidiaries with the assistance of our risk management specialists. Our procedures included evaluating the accuracy of underlying data used and assumptions used for forward looking information.</p>

Assessment of capitalized software development costs	
Key Audit Matter Description	How the Key Audit Matter Was Addressed in the Audit
<p>In response to changes in external business environments, the Group has invested significantly in software development, such as updating of the core business operating system, for purposes of processing a large volume of individual transaction data.</p> <p>As described in Note 3, "SIGNIFICANT ACCOUNTING ESTIMATES," to the consolidated financial statements, the balance of capitalized software developments costs related to the next generation core business system which is scheduled to be used for domestic credit card service (the "System") was ¥65,372 million, which accounted for 52.2% of the total software balance as of February 29, 2024.</p> <p>Since the development of the System is large-scale and complex and the development needs a long period of time to be completed, originally expected functions may not be developed due to technical or quality issues, or the total capitalized development costs may exceed the original budget due to an extension of the release, which may result in the capitalized development costs being significantly greater than the recoverable amount.</p> <p>To ensure that originally expected functions are fulfilled, the Group implements various internal controls over software development with external software vendors at each stage of development; these internal controls include system development project planning, multilayered monitoring, verification of system quality and so forth. Under those internal controls, the Group reviews the project to identify any deviations from the original plan and re-evaluates the project feasibility as necessary. If the capitalized software development costs are significantly greater than the recoverable amount due to the deviations from the plan, an impairment loss would be recognized.</p>	<p>In order to evaluate the reasonableness of assessments on capitalized costs of the System, with the assistance of our internal specialists with knowledge of software development, we performed the following procedures, among others:</p> <p><i>Test of internal controls over the review process of software</i></p> <p>We evaluated the design and operating effectiveness of the controls over software development and the financial reporting process in determining impairment of the software.</p> <p><i>Test of valuation of the capitalized costs of the System</i></p> <p>(1) Identifying risks in developing the software</p> <p>We inspected minutes of board of directors and relevant monitoring committee and also inquired of management in charge of the software development to evaluate whether those controls were properly established to identify risks in developing software.</p> <p>(2) Identifying and evaluating functions not to be implemented</p> <p>Our audit procedures to test whether the capitalized costs of the System were impaired when certain functions were not expected to be implemented as planned due to system development risks and significant impediments in the development included the following procedures, among others:</p> <ul style="list-style-type: none"> <li>• Inspection of the management evaluation of capitalized software development costs</li> <li>• Inquiries of management in charge of the software development</li> <li>• Inspection of minutes and relevant documents of discussions between the Group and external software vendors regarding software development issues</li> </ul>

## **Other Information**

Management is responsible for the other information. Audit & Supervisory Board members and the Audit & Supervisory Board are responsible for overseeing the Directors' execution of duties relating to the design and operating effectiveness of the controls over the other information. The other information comprises the information included in the Annual Report, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## **Responsibilities of Management and Audit & Supervisory Board Members and the Audit & Supervisory Board for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Audit & Supervisory Board members and the Audit & Supervisory Board are responsible for overseeing the Directors' execution of duties relating to the design and operating effectiveness of the controls over the Group's financial reporting process.

## **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks. The procedures selected depend on the auditor's judgment. In addition, we obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain, when performing risk assessment procedures, an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the overall presentation and disclosures of the consolidated financial statements are in accordance with accounting principles generally accepted in Japan, as well as the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with Audit & Supervisory Board members and the Audit & Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Audit & Supervisory Board members and the Audit & Supervisory Board with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with Audit & Supervisory Board members and the Audit & Supervisory Board, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **<Fee-Related Information>**

Fees for audit and other services for the year ended February 29, 2024, which were charged by us and our network firms to AEON Financial Service Co., Ltd. and its subsidiaries were ¥720 million and ¥26 million, respectively.

**Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan**

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

*Deloitte Touche Tomatsu LLC*

August 30, 2024