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# FY2025 3Q IR Presentation Material

January 8, 2026



**AEON Financial Service**

Stock Listing: Tokyo Stock Exchange, Prime Market  
Code No: 8570

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- 1** Outline of the Financial Results for the Nine Months Ended November 30, 2025
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# The Highlights of the Consolidated Results

	Consolidated	YoY	Domestic	YoY	Global	YoY	FY2025 Forecast	Rate of progress
Operating revenue	¥421.5 bn	108%	¥248.3 bn	110%	¥175.2 bn	107%	¥570.0 bn	74%
Operating profit	¥41.7 bn	110%	¥13.6 bn	111%	¥27.9 bn	110%	¥57.0 bn	73%
Ordinary profit	¥42.2 bn	108%	—	—	—	—	¥57.0 bn	74%
Profit attributable to owners of parent	¥14.4 bn	105%	—	—	—	—	¥21.0 bn	69%

# The Highlights of Consolidated Results 3Q Accounting Period(3 months)

	Consolidated	YoY	Domestic		YoY	Global	YoY
Operating revenue	¥143.4 bn	108%	¥83.0 bn	106%	¥60.5 bn	109%	
Operating profit	¥13.3 bn	124%	¥4.1 bn	149%	¥9.1 bn	117%	
Ordinary profit	¥13.0 bn	110%	—	—	—	—	
Profit attributable to owners of parent	¥5.7 bn	161%	—	—	—	—	

# Summary of 3Q Consolidated Financial Results

Consolidated active IDs reached 58.38 million (increase of 2.66 million from beginning of period), contributing to growth in transaction volume and outstanding operating receivables.

Although funding costs increased due to rising interest rates, revenue and profit growth was achieved by containing increases in bad debt-related expenses.

## Improvement of asset profitability

- Increase in balance of high-yield receivables<sup>※1</sup>
- Domestic high-yield bond ratio recovered to 17%
- Domestic: ¥803.2 bn (YoY 101%)
- International: ¥1,159.9 bn (YoY +116%)

## Improved productivity

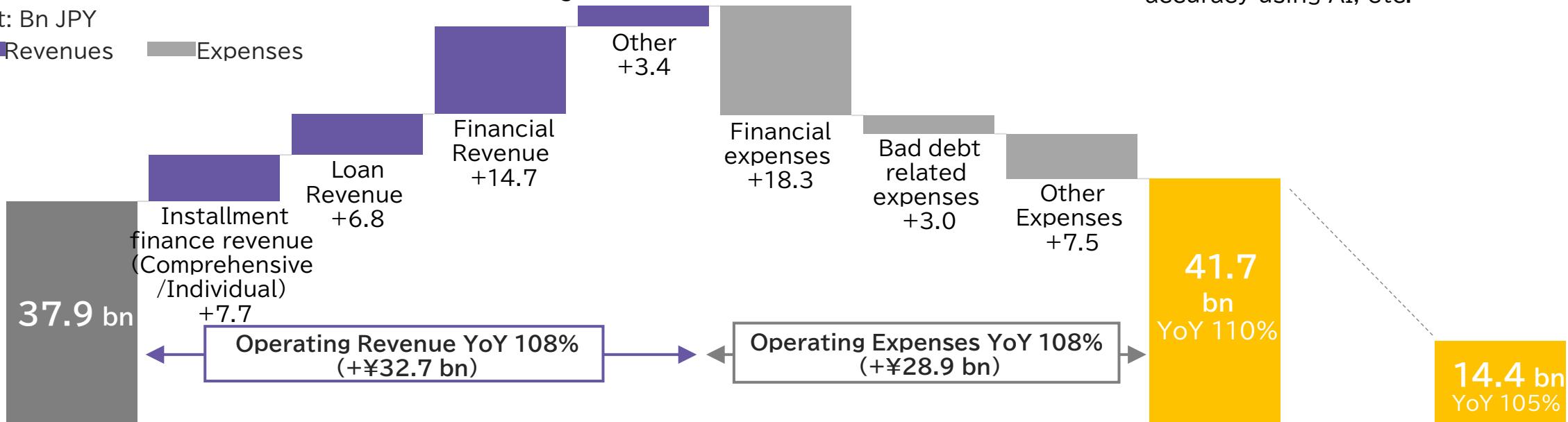
- Domestic Financial income expanded due to changes in the interest rate environment
- Decrease in points business revenue due to transfer of AEON Allianz Life Insurance Co., Ltd. was offset by increased service revenue from point programs and other sources
- domestic and international service revenue growth

## Cost Control

- Increased financial expenses due to expansion of domestic deposits
- Increased credit and collection accuracy through AI utilization
- Increase in loan loss-related expenses and personnel costs through improved credit and collection accuracy using AI, etc.

Unit: Bn JPY

Revenues Expenses



24/3Q Operating Profit

AEON Financial Service Co., Ltd.

25/3Q Operating Profit

25/3Q Net Income

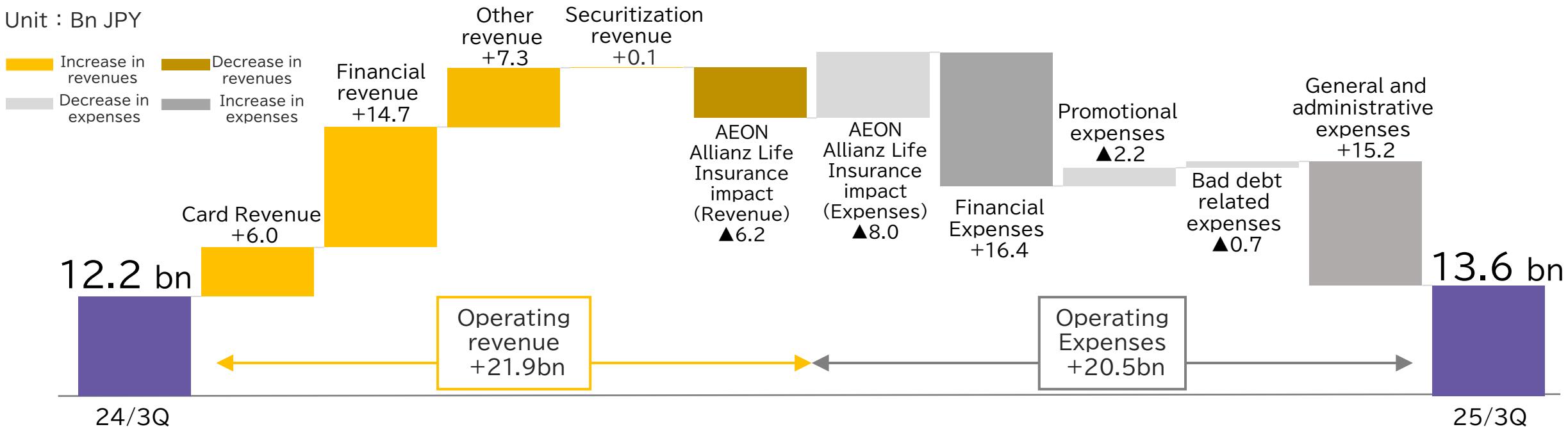
\*High-yield operating receivables: Domestic revolving/installment loans, cash advances, unsecured loans, and receivables from international operations. Receivable balances reflect post-securitization figures.

# Domestic Business

# [Domestic] Breakdown of Operating Profit

- Financial income from banking operations increased; however, operating profit rose by ¥1.3 billion due to factors such as higher deposit interest expenses and increased general and administrative expenses

Unit : Bn JPY



## Main factors

## [Operating Revenues]

- Card revenue +6.0 bn  
(Credit card business +4.3bn, Financing +1.6bn)
- Financial Revenue +14.7 bn  
(Interest and Dividends +7.6 bn, Loan interest +3.8 bn,  
Interest on Bank of Japan current account deposits +1.5 bn, Gains  
on sales of securities +0.3 bn)
- Other revenue +7.3 bn  
(Fees and commissions revenue +6.5 bn)

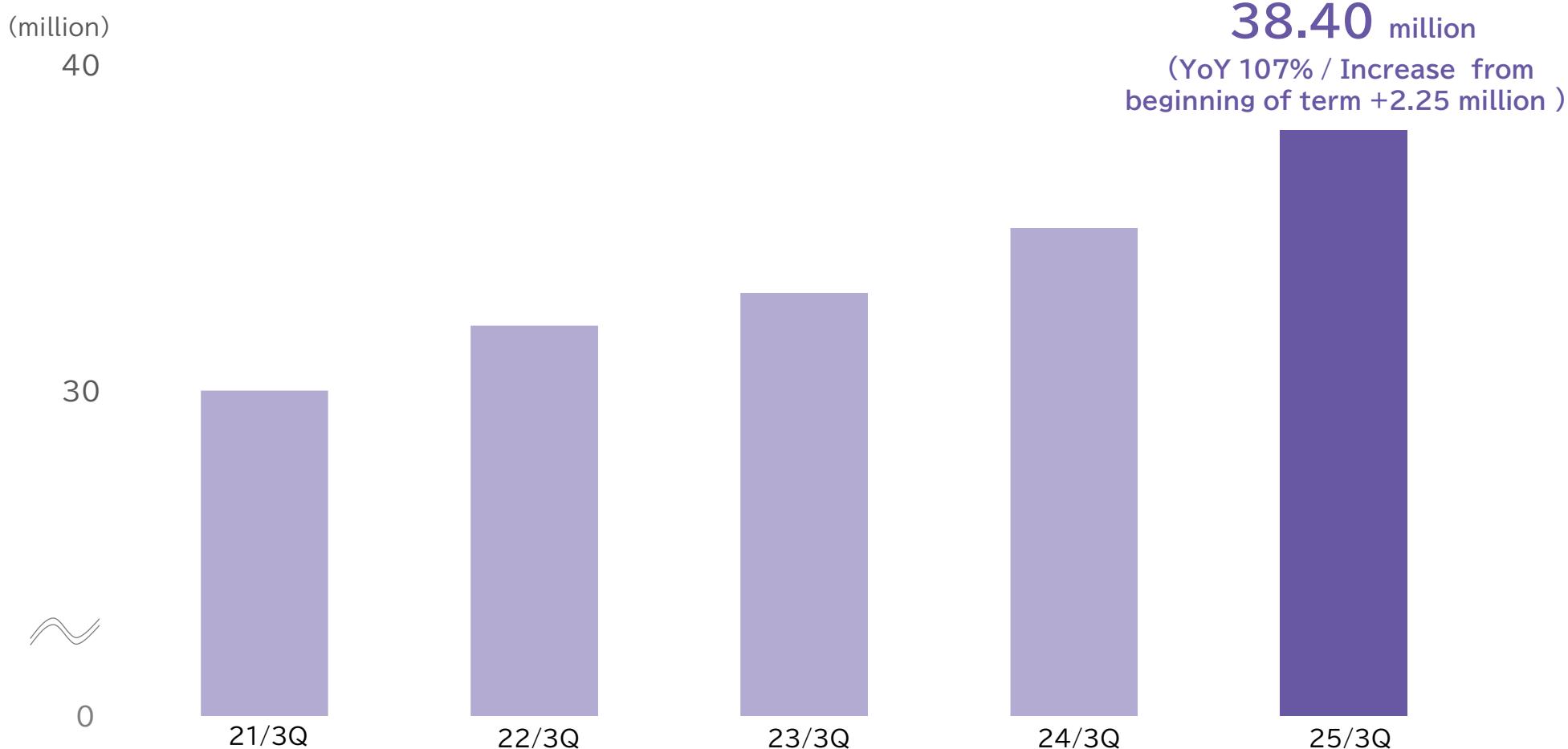
## Operating Expenses

- **Financial Expenses** +16.4 bn  
(Deposit interest +9.6 bn, Rebalancing of government bonds +4.4 bn, interest rate swap interest+1.5 bn)
- **Sales Promotion Expenses** ▲2.2 bn (Excluding account change impact※ +0.6 bn)
- **General administrative expenses, etc.** +15.2 bn (excluding impact of account changes\*: +12.3 bn)  
(System operating costs +4.3 bn, Payment fees +4.2 bn, Personnel costs +1.1 bn)

# [Domestic] Valid ID Status

Productivity  
(Increasing  
revenue)

- Increase in valid IDs, mainly among AEON Pay code payment users who use charge payments (increase of +2.25 million from the beginning of the period)

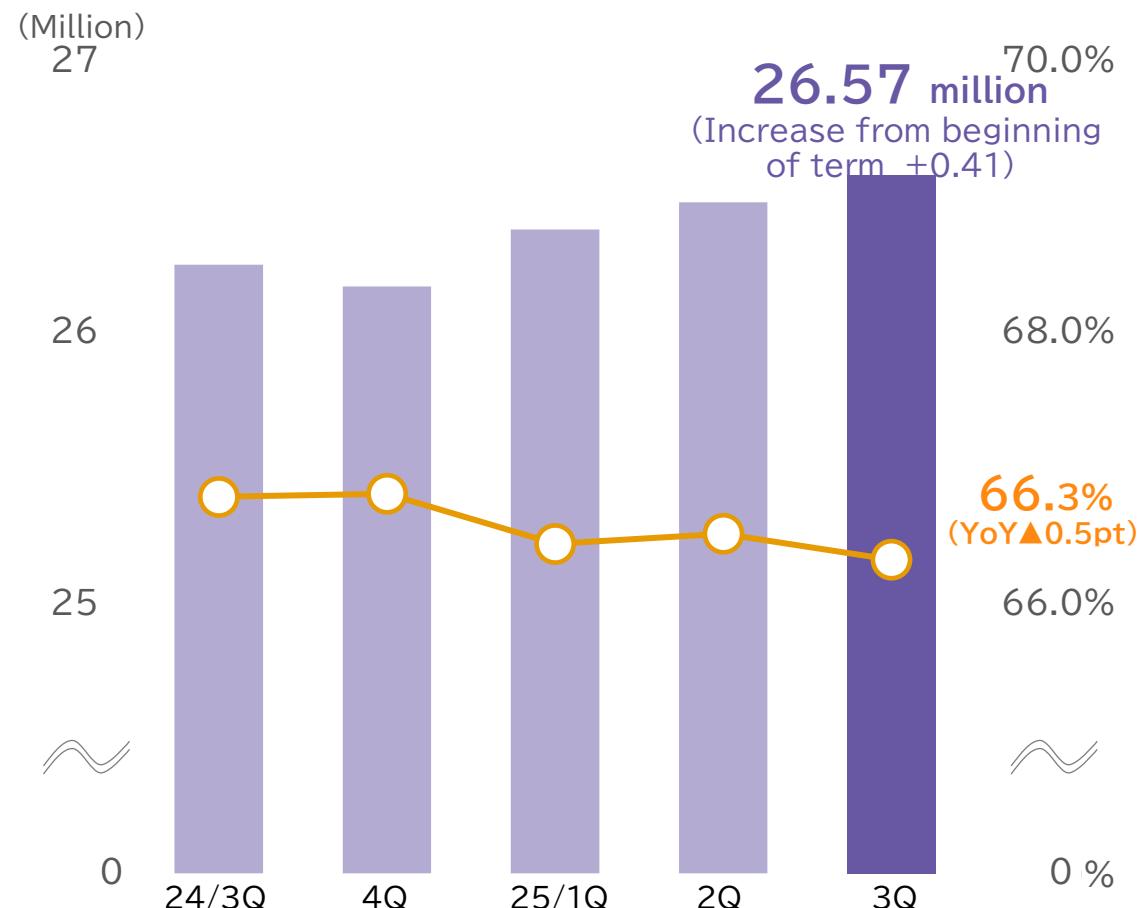


# [Domestic] Customer Base <AEON Card, AEON Pay>

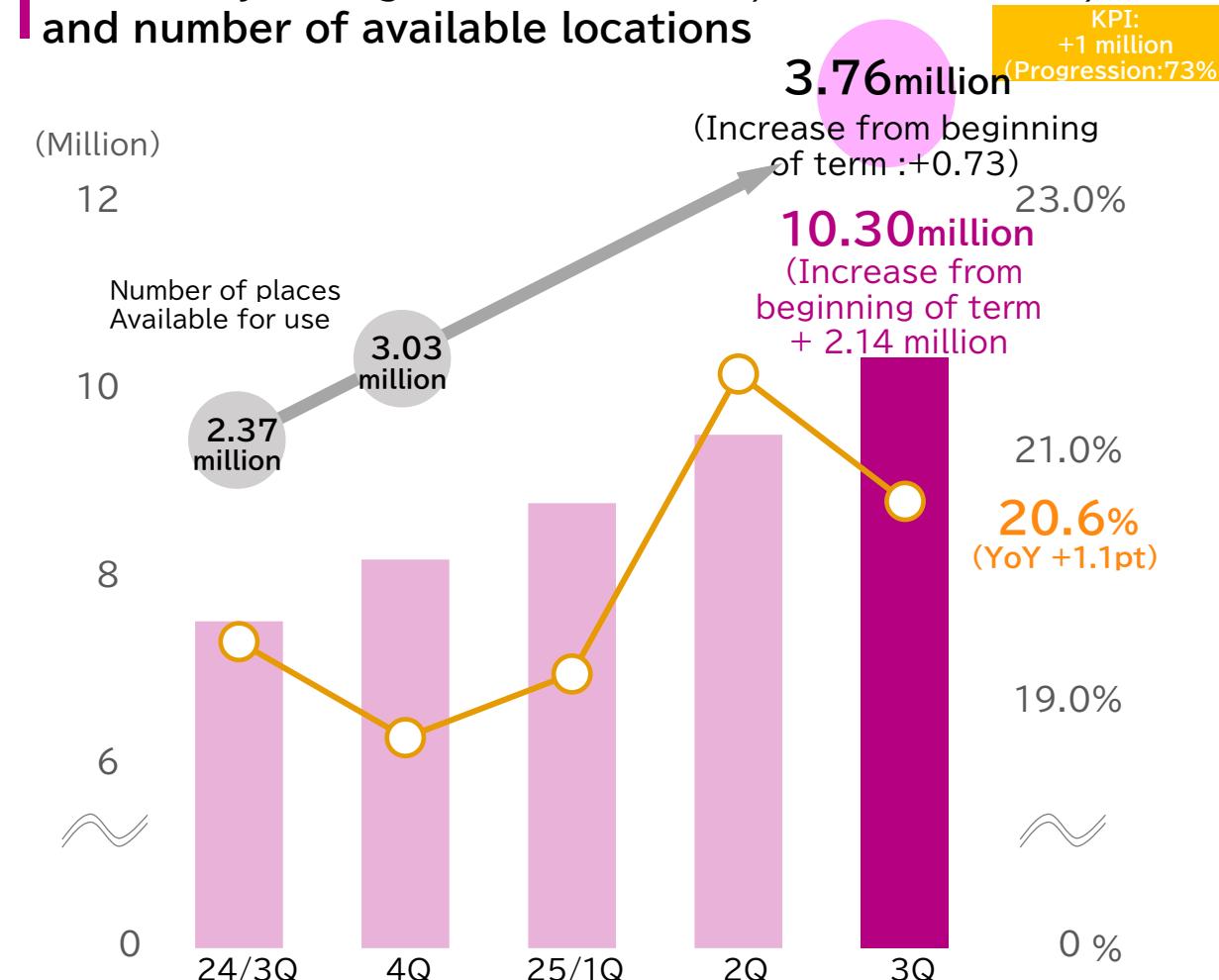
Productivity  
(Increasing  
revenue)

- Number of active card members increased by 0.41million from the beginning of the period
- AEON Pay expands usage locations including convenience stores; membership reaches 10.30 million

## Number of valid card holders, Utilization rate



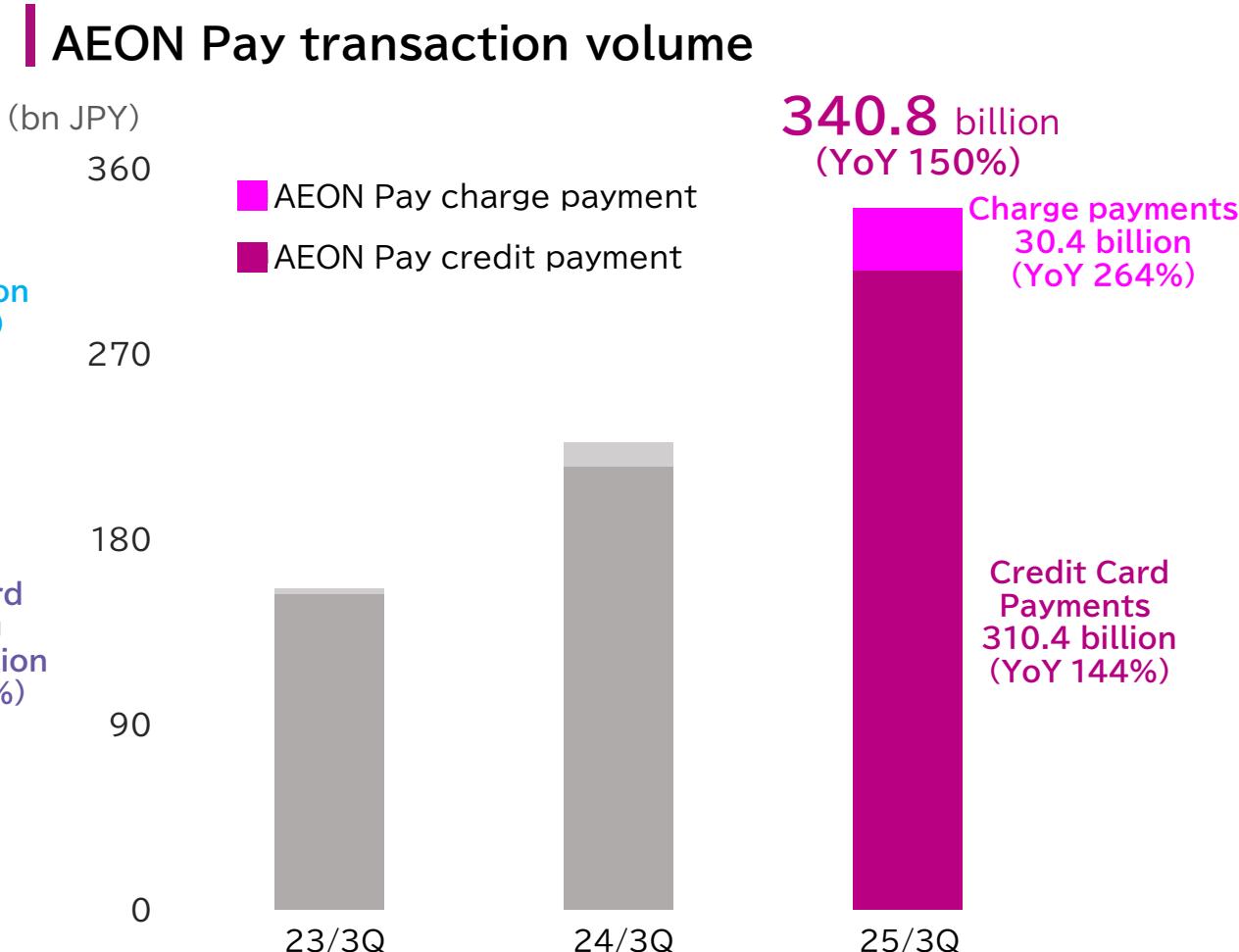
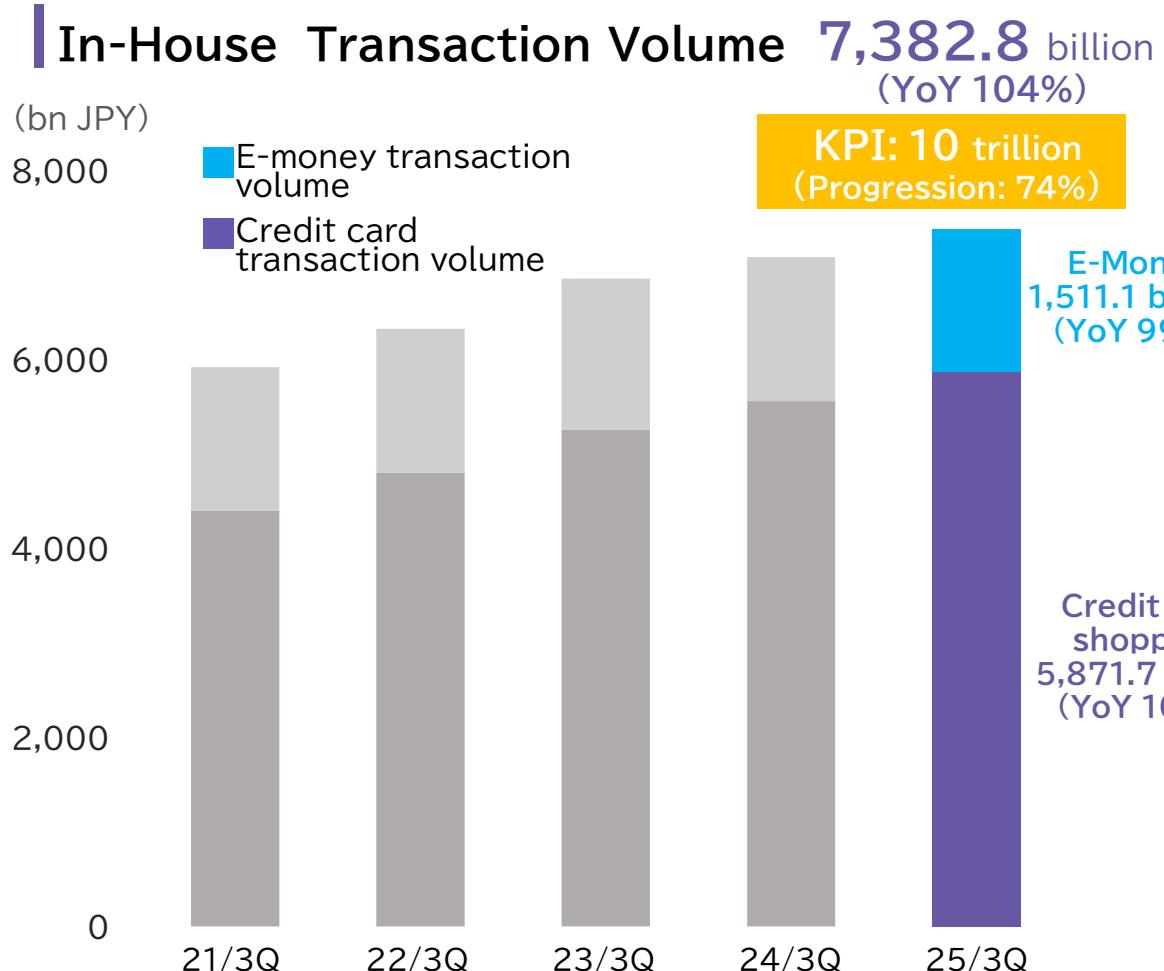
## AEON Pay ID registered members, utilization rate, and number of available locations



# [Domestic] In-House Payment Transaction Volume

Productivity  
(Increasing  
revenue)

- Transaction volume expanded through increased penetration of AEON Group benefits and promotion of AEON Pay usage

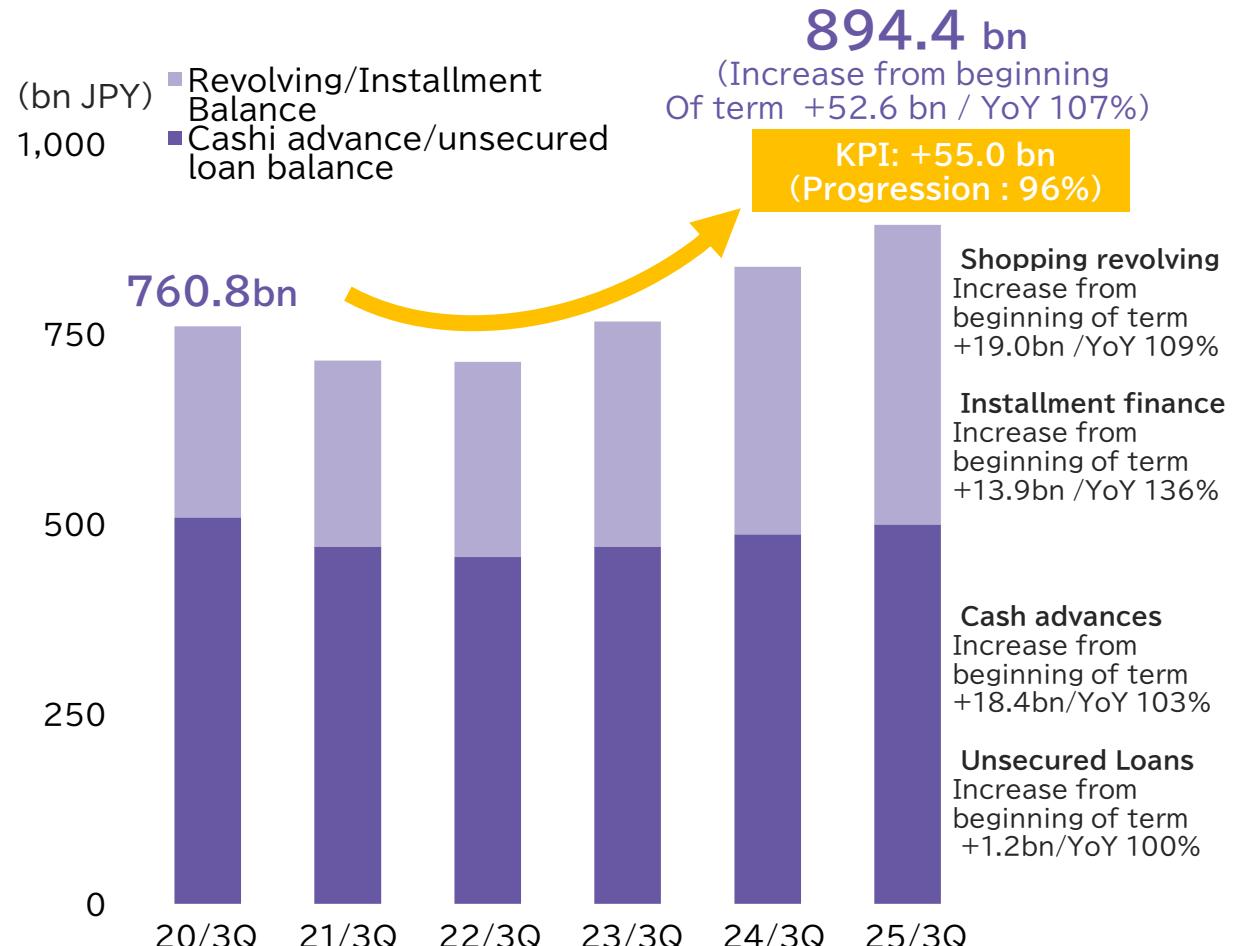


# [Domestic] Status of high-yield loans

Improvement of  
asset  
profitability

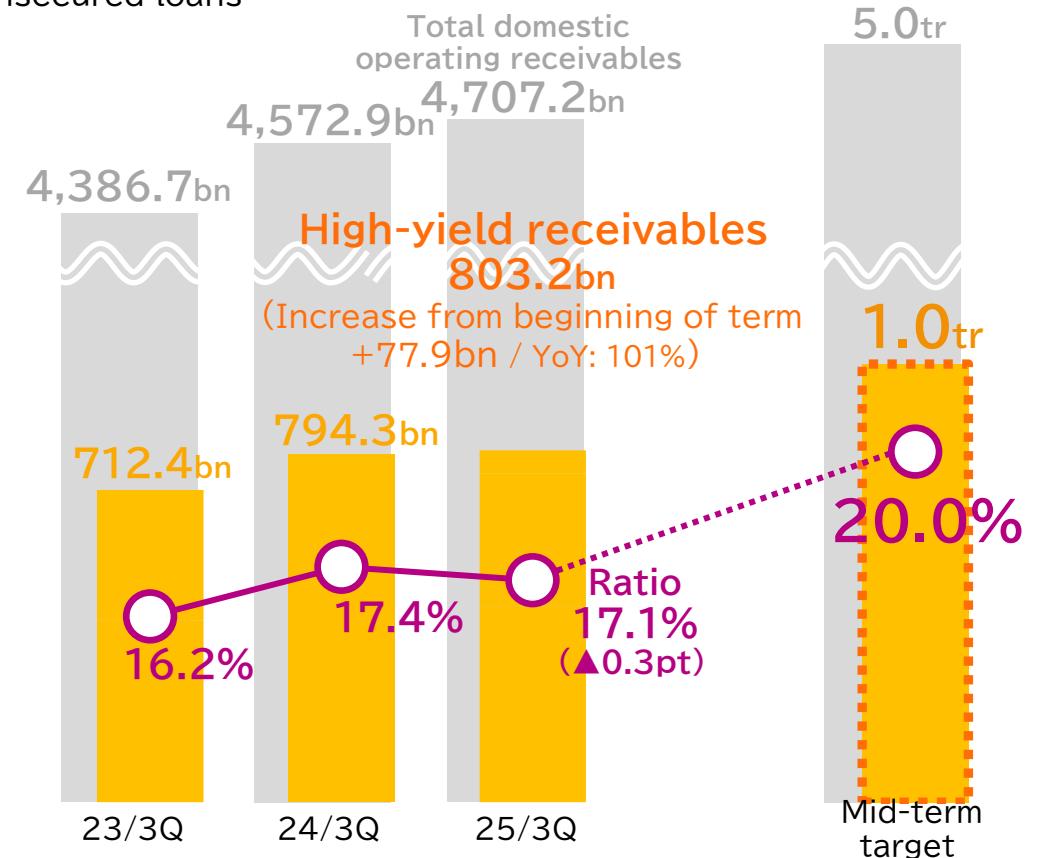
- The high-yield bond ratio (after securitization) decreased due to bond securitization at the end of the previous period, it recovered gradually from the beginning of the period (End of Q1: +0.1pt, End of Q2: +0.2pt, End of Q3: +0.6pt).

## Balance before securitization of receivables



## High-yield receivables ratio and balance trends (After securitization)

\*High-yield receivables: Revolving/installment loans, cash advances, unsecured loans



# [Domestic] Bank Deposits

- Deposit acquisition pace slowed, but maintained stable growth with opening balance difference +268.6 billion, YoY 112%
- Advancing ordinary deposit acquisition through promoting everyday account usage (My Stage top tier share YoY +1.0pt)

## AEON Bank Deposit Balance

(bn JPY)

6,000

4,500

3,000

1,500

0

21/3Q

22/3Q

23/3Q

24/3Q

25/3Q

**5,470.3 bn**

(Increase from beginning of term +268.6 bn, YoY 112%)

**KPI: +500.0 bn**  
(Progression : 54%)

## Promoting accounts for everyday use

"AEON Bank My Stage" Rankings<sup>※1</sup> Composition Ratio

100%

50%

0%

23/3Q

24/3Q

25/3Q

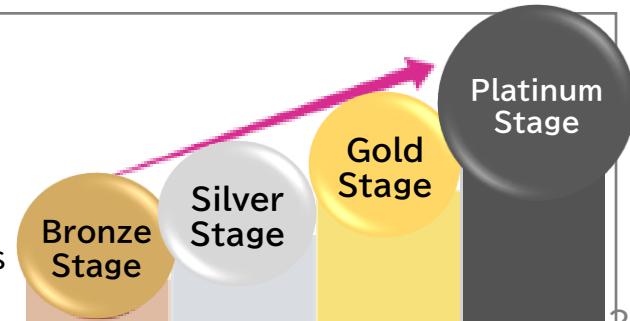
**25.3%**  
(YoY +1.0pt)

※2 Stage Composition Ratio  
AEON Bank Gold Stage +  
Platinum Stage Composition  
Ratio

### ※1 AEON Bank My Stage

Preferential treatment system  
based on transaction details

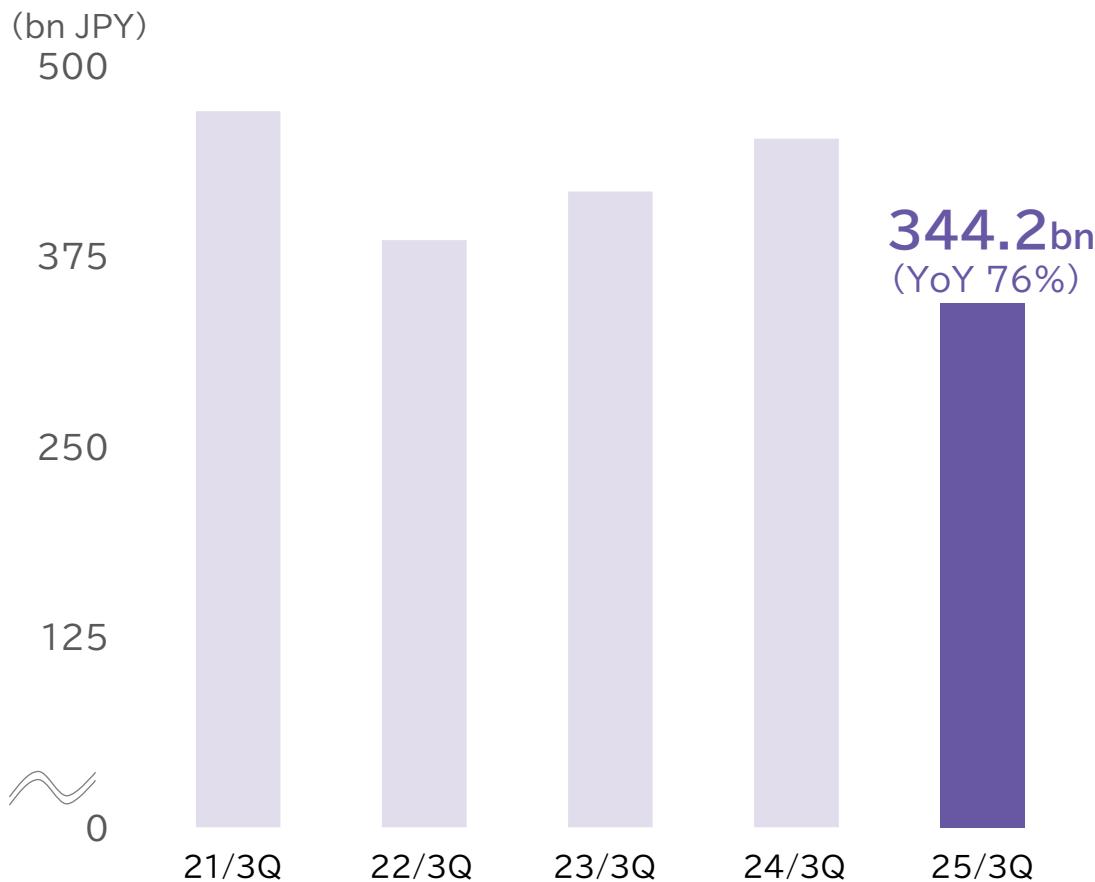
- ①Credit and WAON usage history
- ②Housing loans/Unsecured Loans
- ③Salary/Pension Account etc...



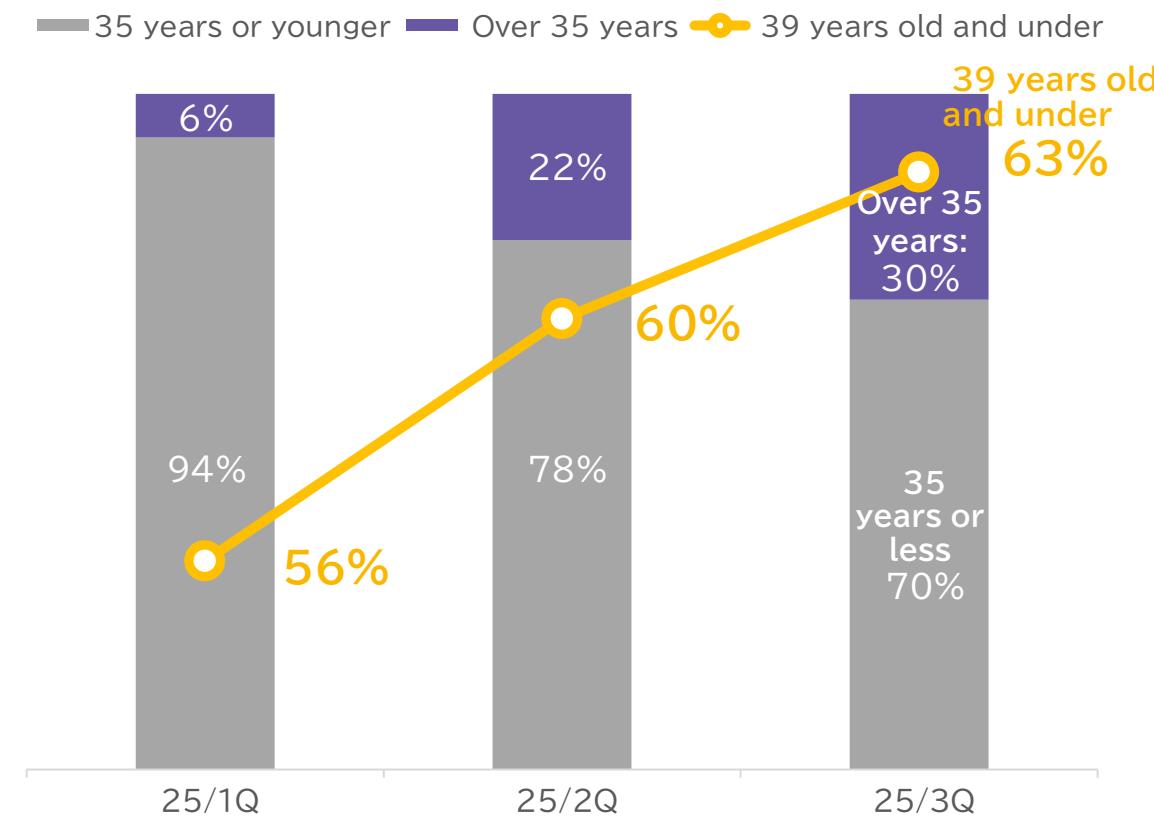
# [Domestic] Housing Loans

- Mortgage loan volume year-on-year comparison shows recovery trend by accounting period (1Q: 53%, 2Q: 83%, 3Q: 100%)
- The over 35-year ultra-long-term loan launched in April expanded, with the proportion of borrowers aged 39 and under increasing

## Housing loan volume



## Ratio of over 35-year loans and borrowers aged 39 and under to total mortgage volume\*

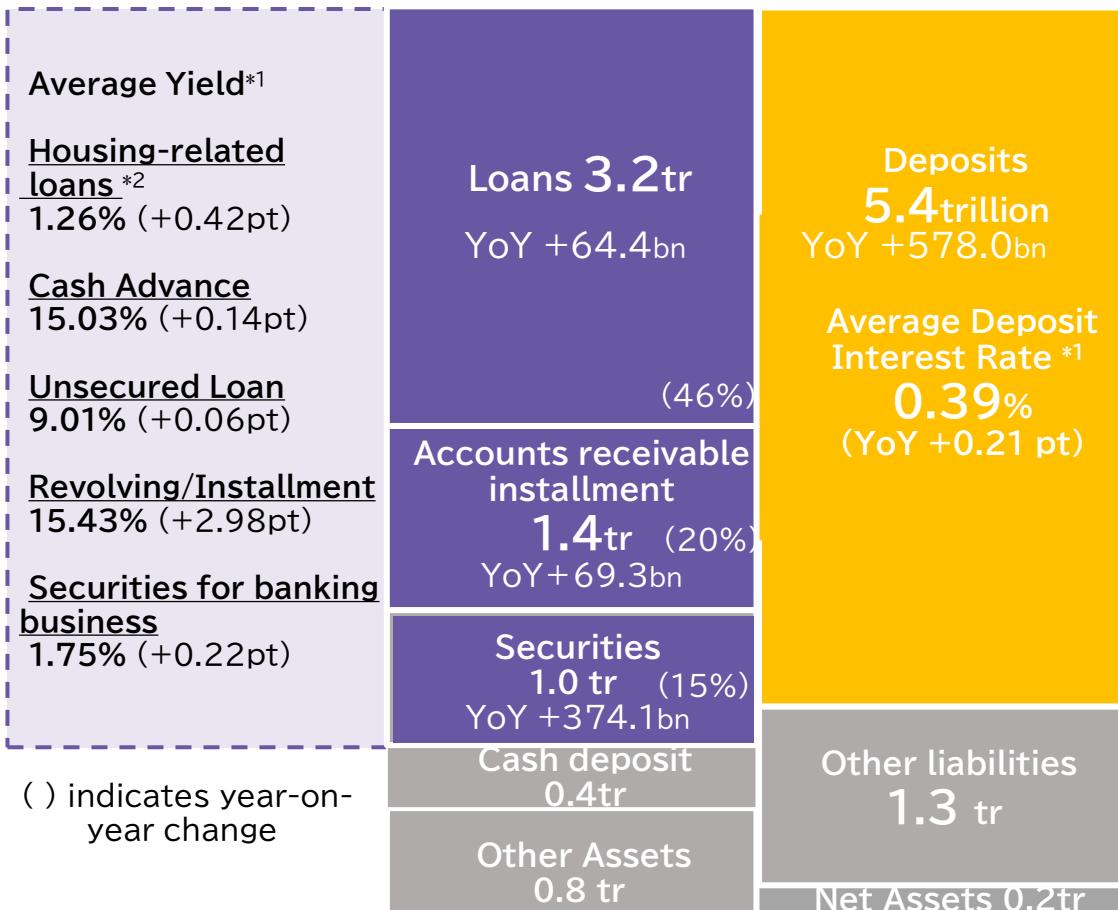


\*Residential mortgage

# [Domestic] Funding Utilizing Deposits

- Leveraging AEON Bank's low-cost funding capabilities to expand high-yield assets and strengthen profitability

## Actual Investment Yield

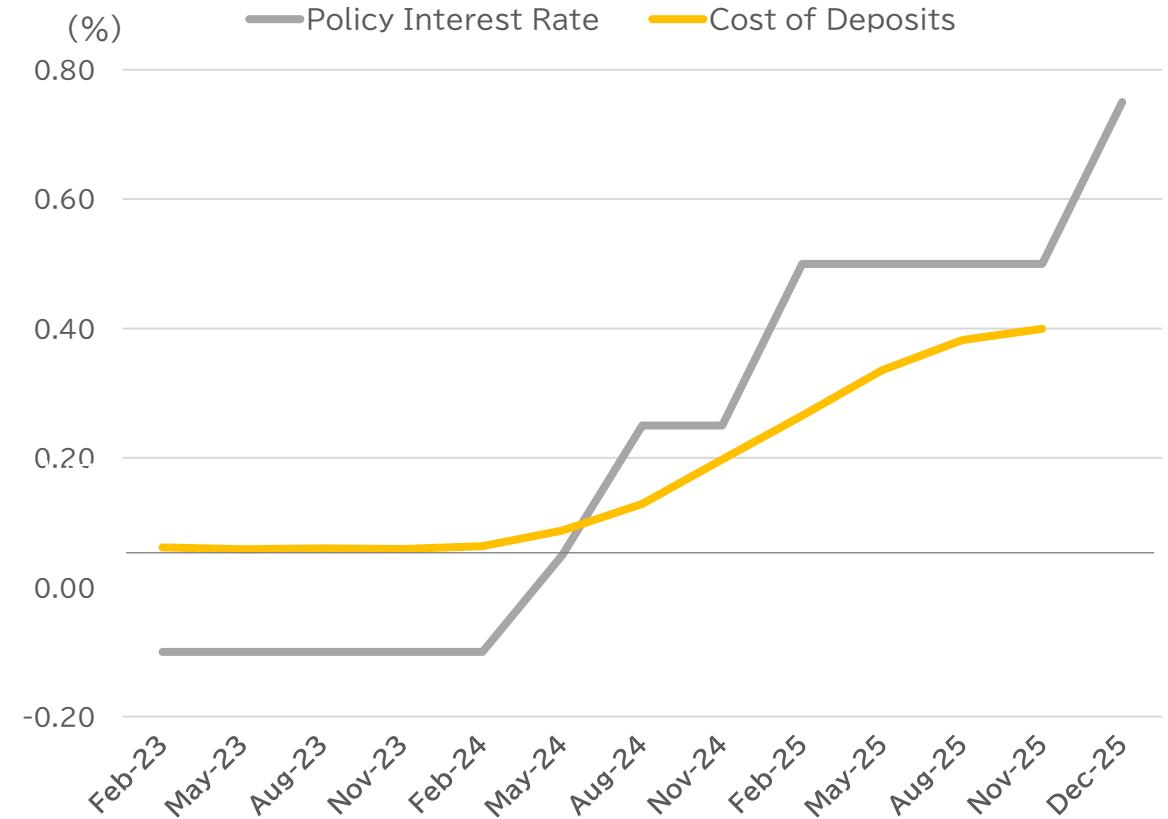


\*1 Quarterly Revenue (September, October, November 2025) ÷ Period Average Balance (September, October, November 2025) × 4

\*2 Loans for residential mortgages and investment condominium mortgages

AEON Financial Service Co., Ltd.

## Trends in Policy Interest Rates and Deposit Funding Costs



\*Aeon Bank only; deposit balances calculated at month-end

※Policy interest rates based on Bank of Japan published values

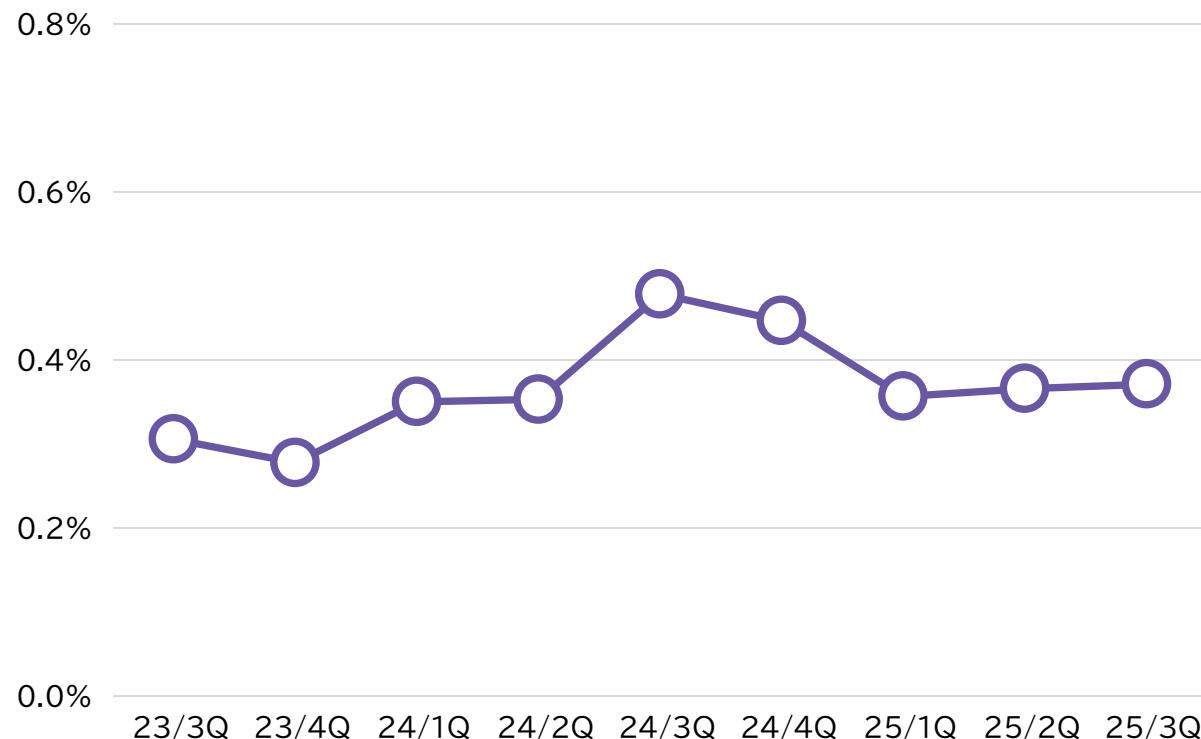
# [Domestic] Controlling expenses through bad debt-related expenses and productivity improvements

Productivity  
(Cost control)

- Bad debt expense ratio relative to accounts receivable balance remains stable at a low level
- Personnel expense ratio for the 3Q accounting period decreased 1.4% YoY. We are working to improve productivity through DX utilization and cost reviews.

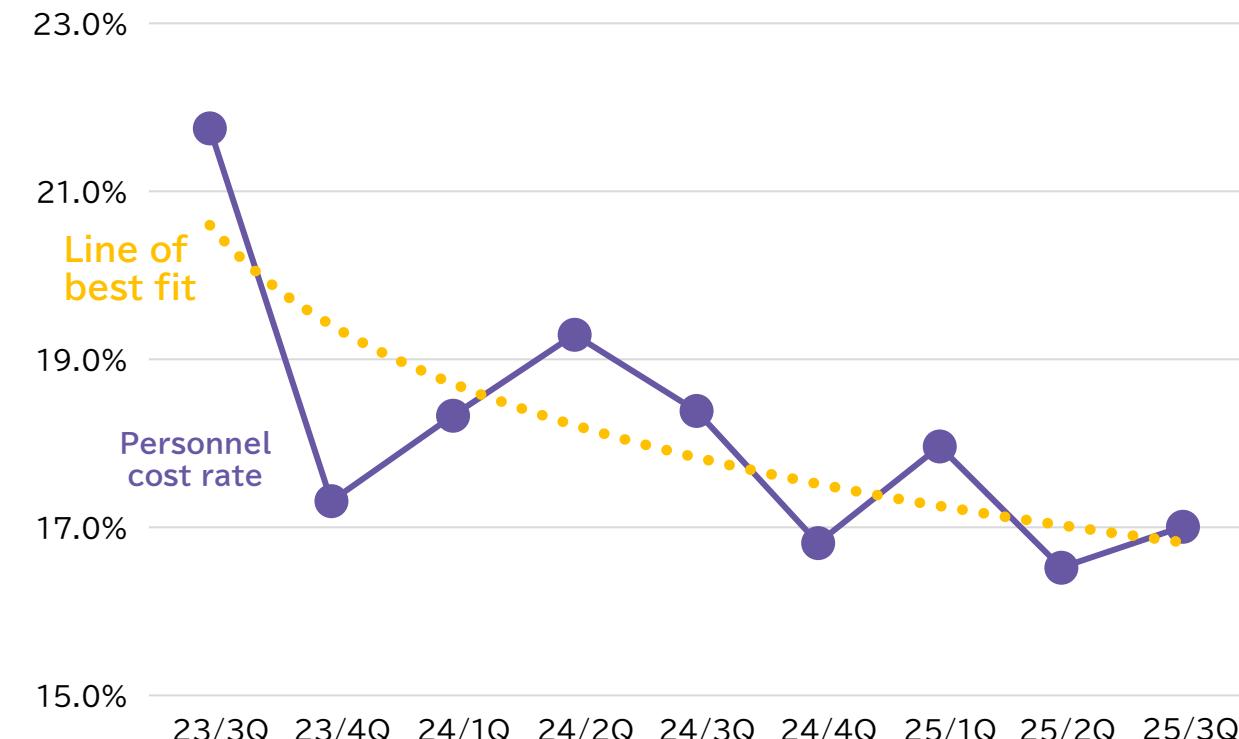
## Quarterly trends in bad debt-related expense ratio

※Bad debt-related expense ratio to the total balance of operating loans and installment receivables



## Quarterly personnel cost rate

※ Personnel cost / Operating revenue rate



# Global Business

# [Global] Segment Performance Highlights

- For the cumulative period, operating profit increased in the Malay area, achieving revenue and profit growth across all areas
- In the third fiscal quarter, the Mekong area saw a decline in profit due to increased bad debt expenses related to flooding in Thailand and a deteriorating macroeconomic environment

(bn JPY)

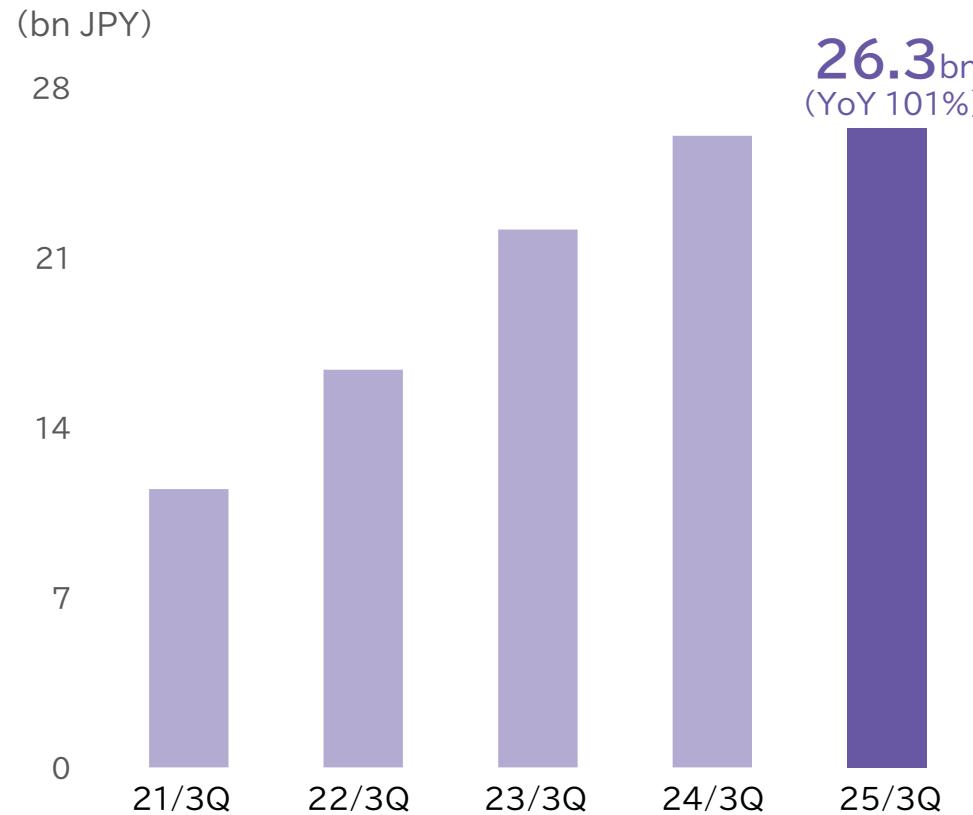
Interim period (9 months)	Global business		China area		Mekong area		Malay area	
		YoY		YoY		YoY		YoY
Operating revenue	175.2 bn	107%	26.3 bn	101%	74.7 bn	104%	74.0 bn	111%
Operating profit	27.9 bn	110%	8.1 bn	127%	10.9 bn	106%	8.9 bn	102%
<Reference> Bad debt-related exp.	57.3 bn	107%	5.8 bn	88%	26.0 bn	102%	25.4 bn	119%
3Q accounting period (3 months)	Global business		China area		Mekong area		Malay area	
		YoY		YoY		YoY		YoY
Operating revenue	60.5 bn	109%	9.1 bn	105%	25.4 bn	107%	25.8 bn	113%
Operating profit	9.1 bn	117%	2.8 bn	116%	2.9 bn	88%	3.3 bn	169%
<Reference> Bad debt-related exp.	19.6 bn	107%	1.9 bn	97%	9.4 bn	117%	8.2 bn	101%

Average exchange rate during the period ※( ) indicates year-on-year change

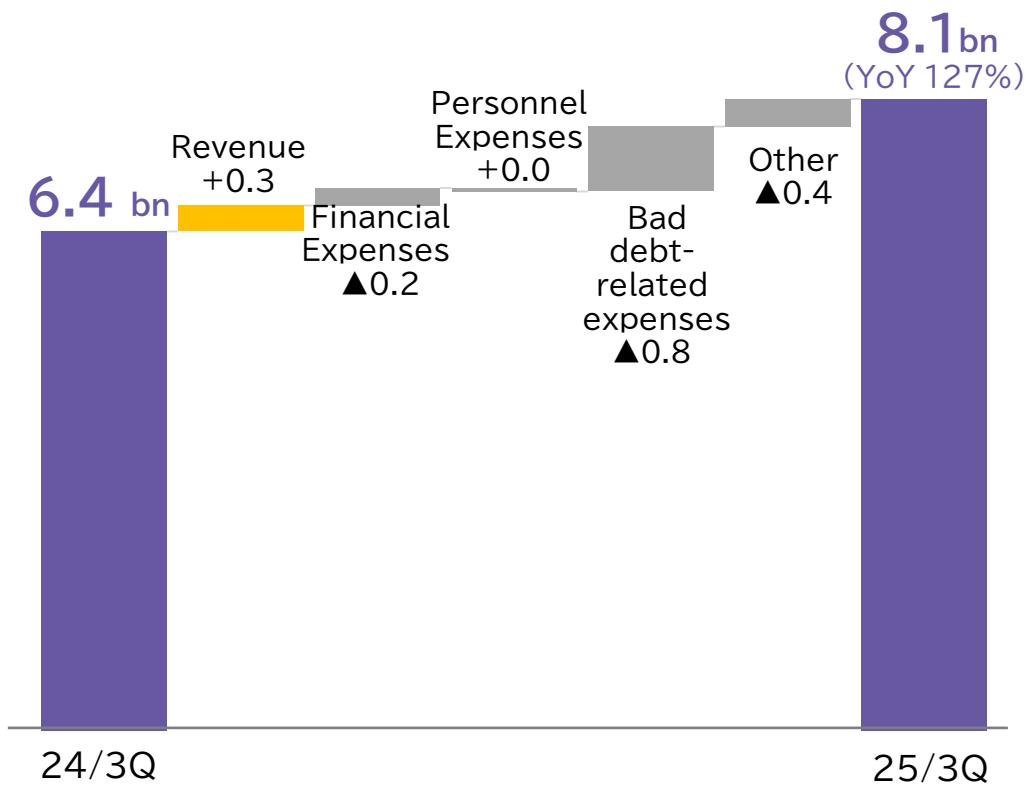
# [Global] Highlights of Performance in China Area

- Revenue remained flat due to strengthened credit screening and ongoing credit management, but profit increased through cost control measures such as reducing loan loss provisions and sales promotion expenses

## Operating revenue



## Breakdown of operating profit difference from previous FY

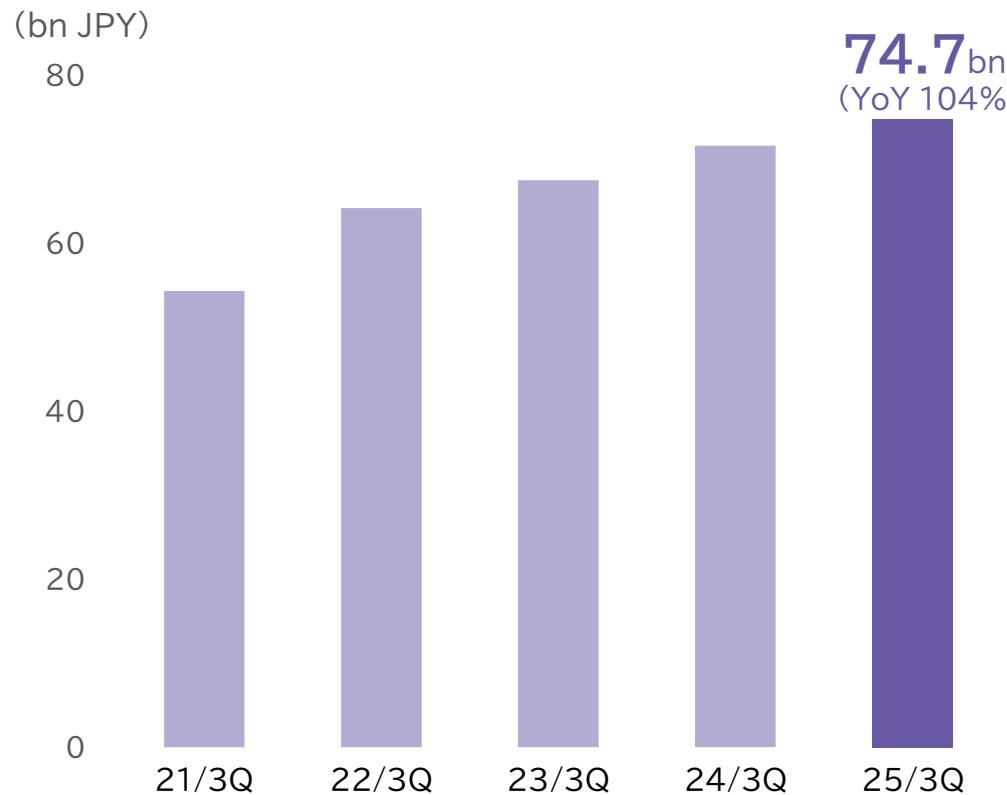


Average exchange rate during the period ※( ) indicates year-on-year change

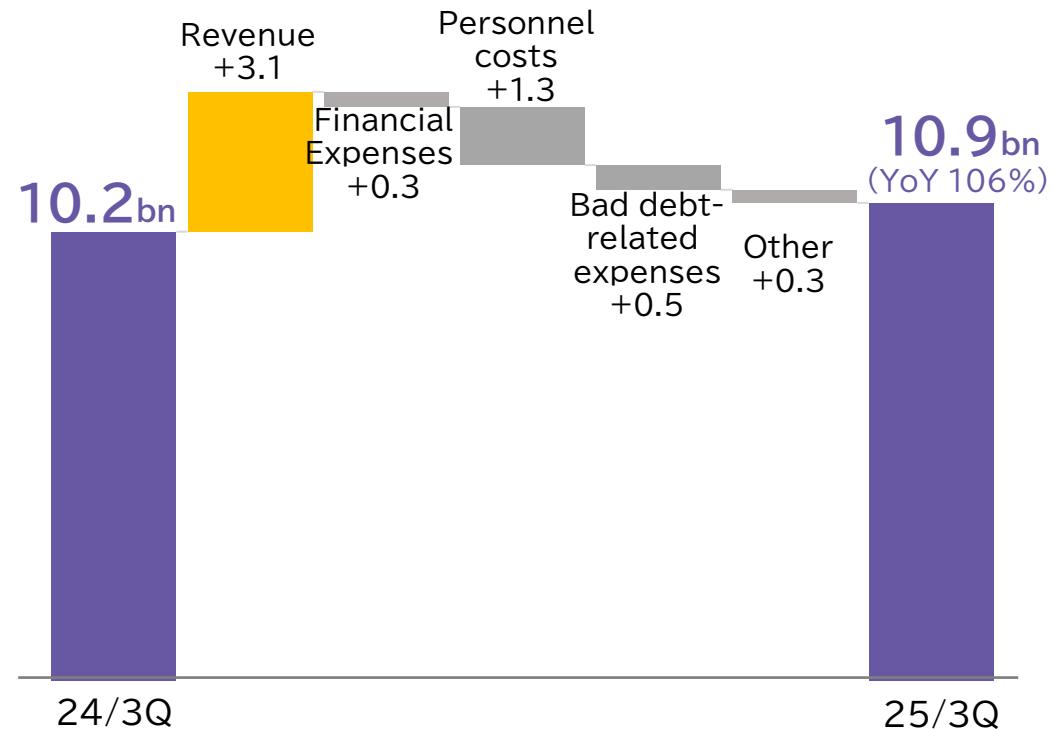
# [Global] Highlights of Performance in Mekong Area

- Despite prolonged macroeconomic deterioration and flooding in Thailand, profit growth continues as bad debt-related expenses are contained

## Operating revenue



## Breakdown of operating profit difference from previous FY

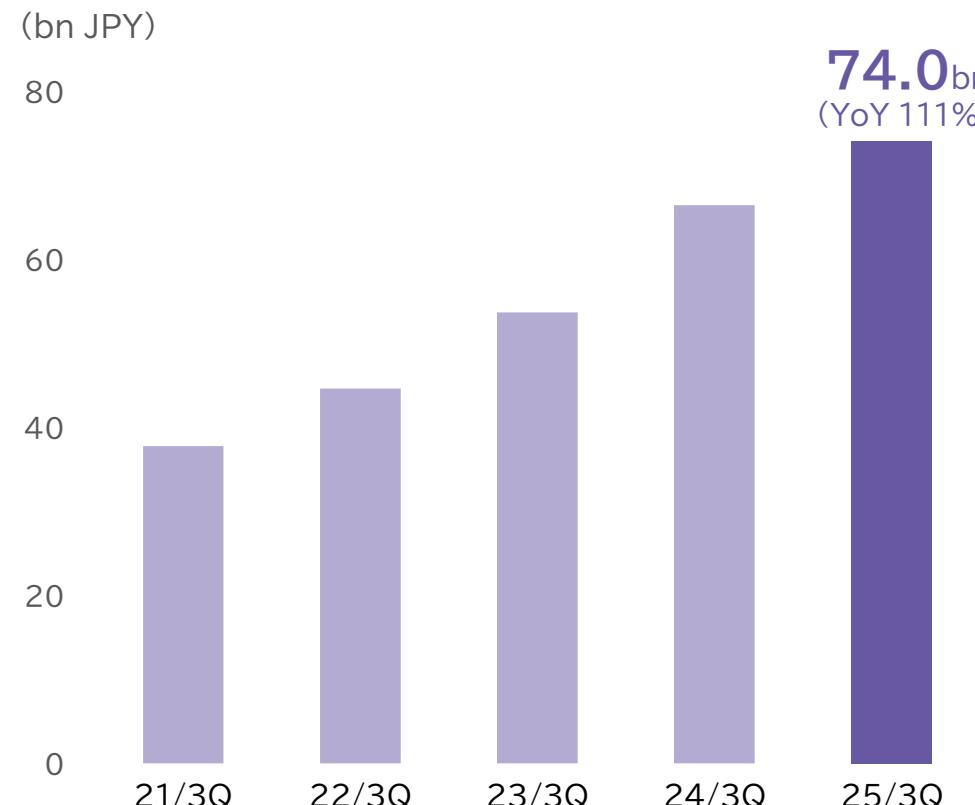


Average exchange rate during the period ※( ) indicates year-on-year change

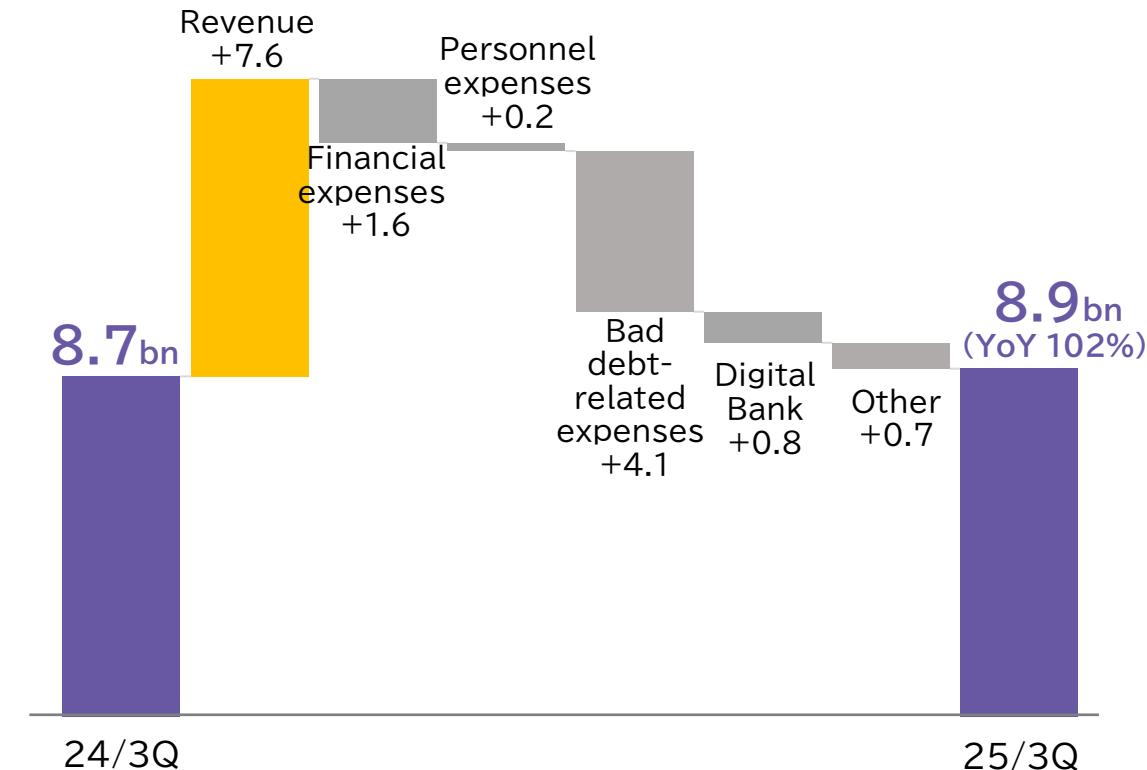
# [Global] Highlights of Performance in Malay Area

- Handling volume and outstanding balances for installment sales of mid-sized and large motorcycles increased, sustaining double-digit revenue growth
- Operating profit turned positive due to stricter screening and strengthened collection systems in response to increased bad debts, particularly among younger customers

## Operating revenue



## Breakdown of operating profit difference from previous FY

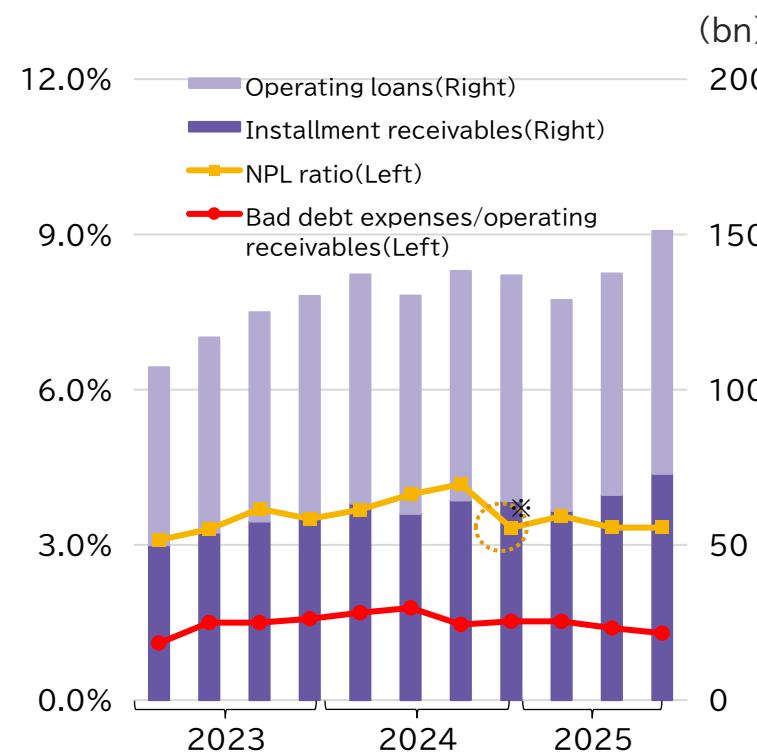


Average exchange rate during the period ※( ) indicates year-on-year change

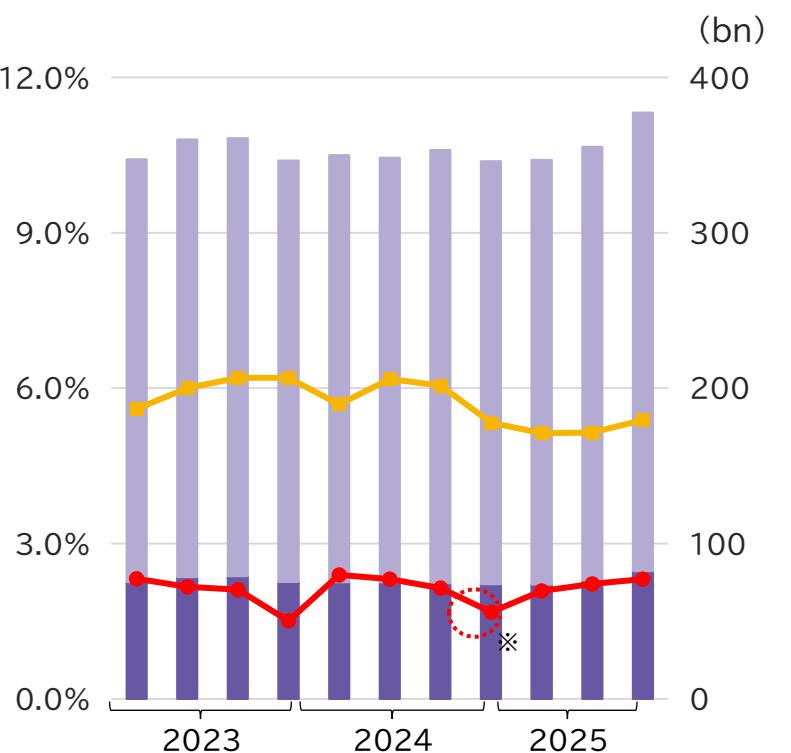
# [Global] Balance of Receivables and NPL of Listed Subsidiaries

- Hong Kong: Total bankruptcy filings shifted to decline; loan loss expense ratio stabilized due to credit tightening, etc.
- Thailand: Both the loan loss expense ratio and NPL ratio increased due to worsening macroeconomic indicators and the impact of flooding
- Malaysia: Loan loss expense ratio decreased due to stricter screening of personal loans, etc.

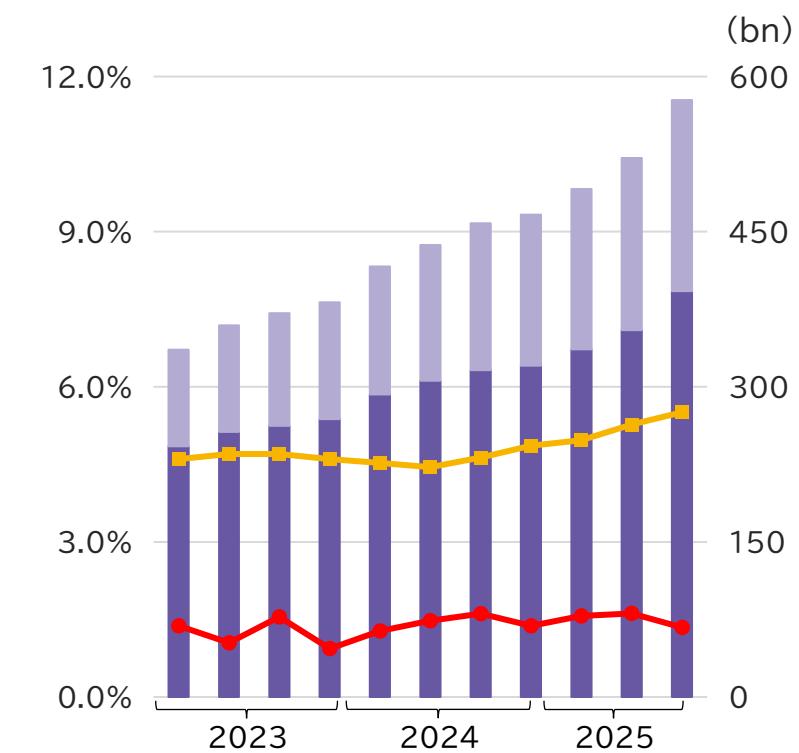
■ ACSA (Hong Kong)



■ AEONTS (Thailand)



■ ACSM (Malaysia)



\*Impact of revision to NPL recognition criteria for restructured loans



# Forecast of Business Performance and Dividends for FY2025

# FY2025 Earnings Forecast, Dividend Forecast

	Consolidated	YoY	Domestic	YoY	Global	YoY
Operating revenue	570.0 bn	107 %	330.0 bn	105 %	240.0 bn	108 %
Operating profit	57.0 bn	93 %	19.0 bn	85 %	39.0 bn	101 %
Ordinary profit	57.0 bn	91 %	Dividend per share		Payout ratio	
Profit attributable to owners of parent	21.0 bn	134 %	Annual: 53		Interim: 25	54.5 %
			Year-end: 28			

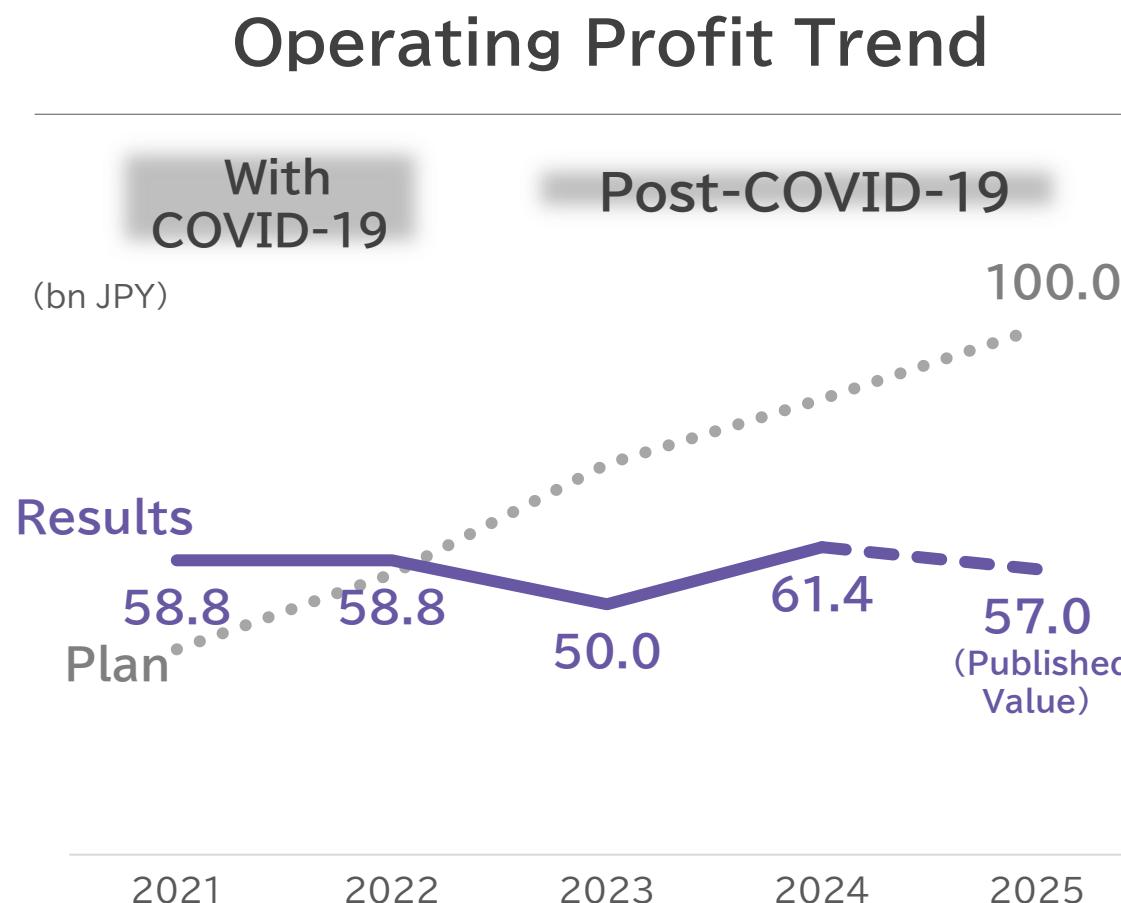


# Priority Measures

# Toward Enhancing Corporate Value

# Review

- Operating profit remained largely flat during the current mid-term management plan period, deviating significantly from the initial plan.
- Significant shift toward business restructuring prioritizing asset profitability



### Factors Contributing to Deviation from Initial Plan

During the COVID-19 Period  
Decrease in High-Yielding  
Debt Portfolio

Following the three overseas-listed  
companies  
Delayed development of the fourth  
pillar

Increase in costs including security  
and system expenses

Fundamental  
business  
review

# Direction for the Next Phase

- The next medium-term plan is scheduled for disclosure at the year-end settlement. We will redesign our retail-driven financial services business centered on “payment” and “lending.”

~FY2025

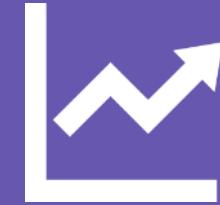
## Enhancing earning power to return to a growth trajectory

### Second Founding: Innovating the Value Chain and Network Creation

- Domestic and International Business Restructuring
- Strengthening the Utilization of Banks in Response to Changes in Monetary Policy
- Implementation of Digital Financial Inclusion
- Strengthening Infrastructure for Creating AEON Living Areas



Shifting Management  
Resources to  
AEON Pay



Strengthening of  
Lending Business



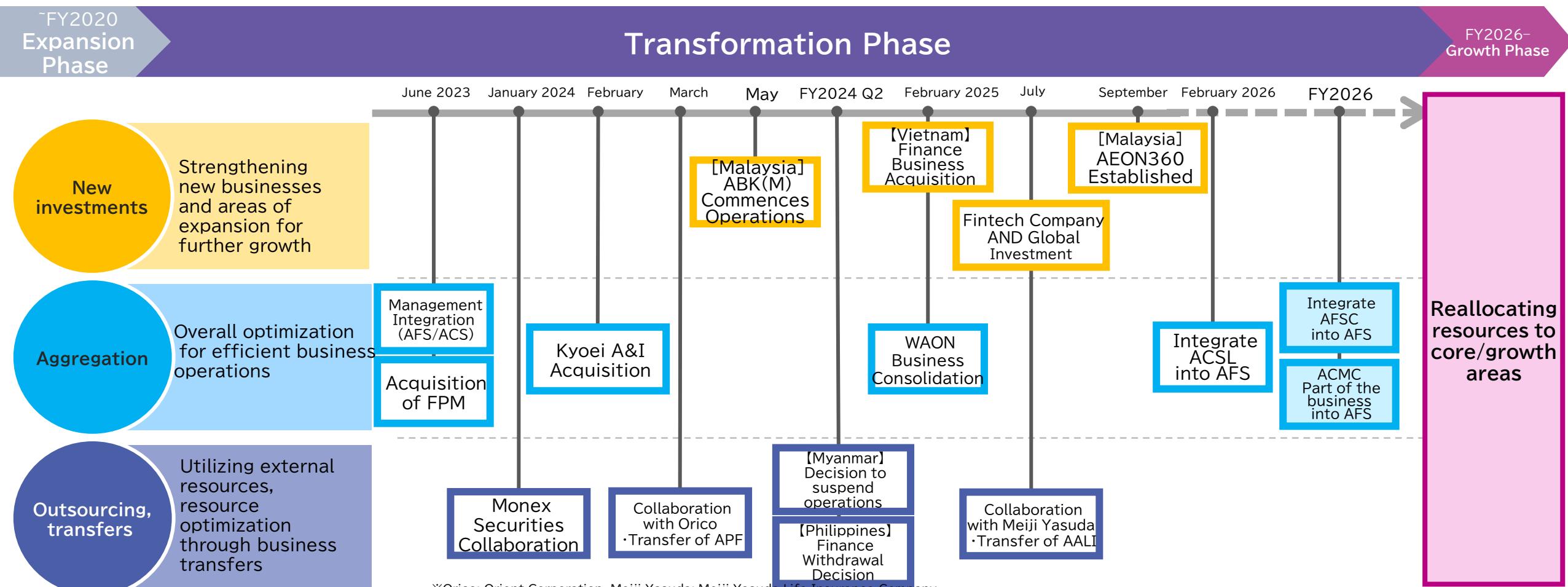
Overseas Business  
Regrowth

Management  
Foundation

- Strengthening Group-wide Integration for Customer-Centric Service Delivery
- Enhancing governance and security frameworks
- Thorough implementation of low-cost operations

# [Business Portfolio Review] Building Foundations for the Next Phase

- From FY2023, we will advance the allocation of management resources to core/growth areas, building the foundation for the next phase of growth
- Advancing resource reallocation through business and operational consolidation

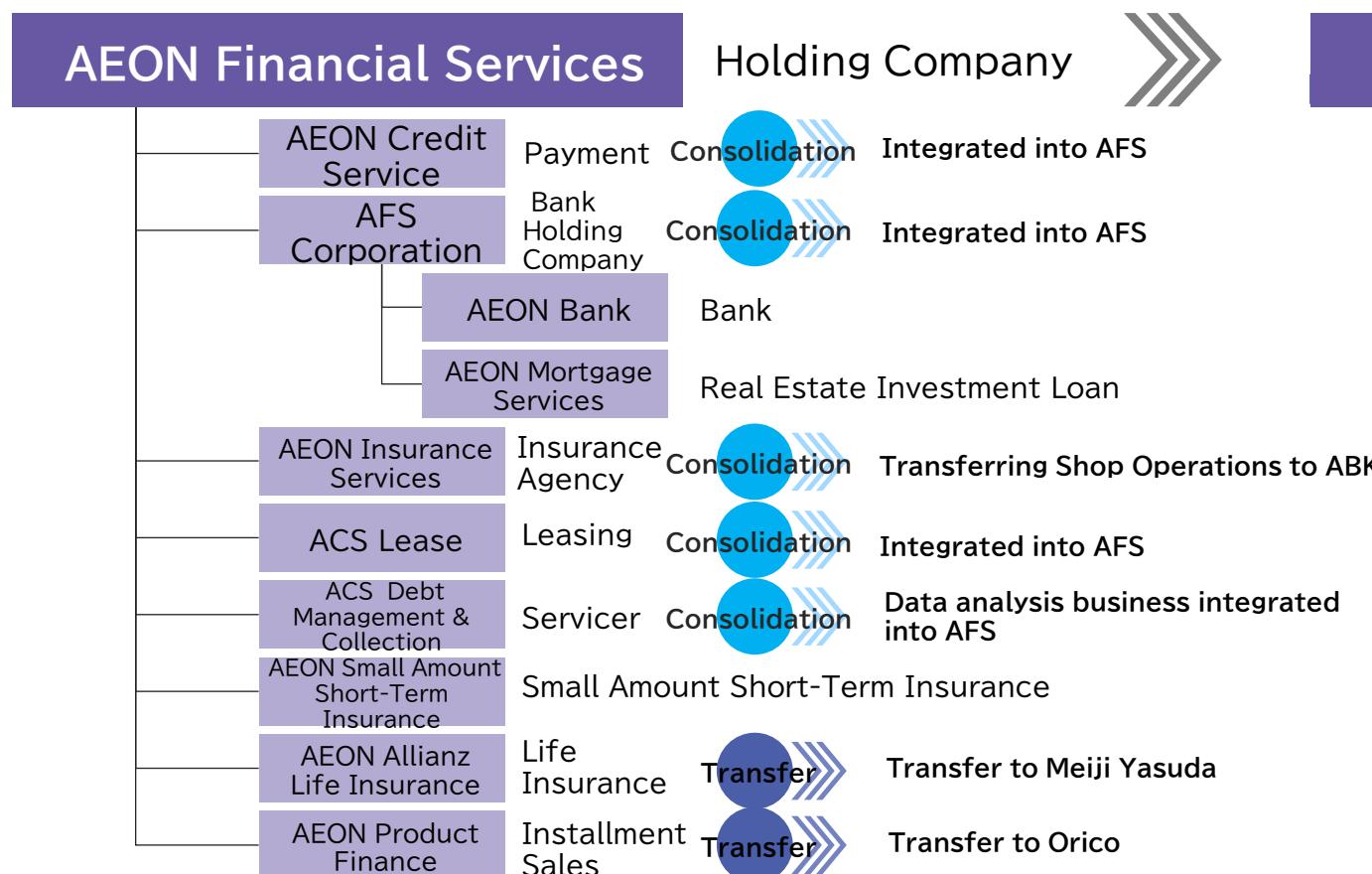


※Orico: Orient Corporation, Meiji Yasuda: Meiji Yasuda Life Insurance Company  
ABK(M):AEON BANK(Malaysia), PTF:Post and Telecommunication Finance, ACS:AEON Credit Service Co., Ltd, FPM:Felica Pocket Marketing Co., Ltd  
APF:AEON Product Finance Co., Ltd (Currently Orico Product Finance Co., Ltd), AALI:AEON Allianz Life Insurance Co., Ltd ACSL:ACS Lease Co., Ltd  
※Kyoei A&I Co., Ltd. will undergo an absorption-type merger with AEON Insurance Service Co., Ltd. as the surviving company on February 1, 2025.

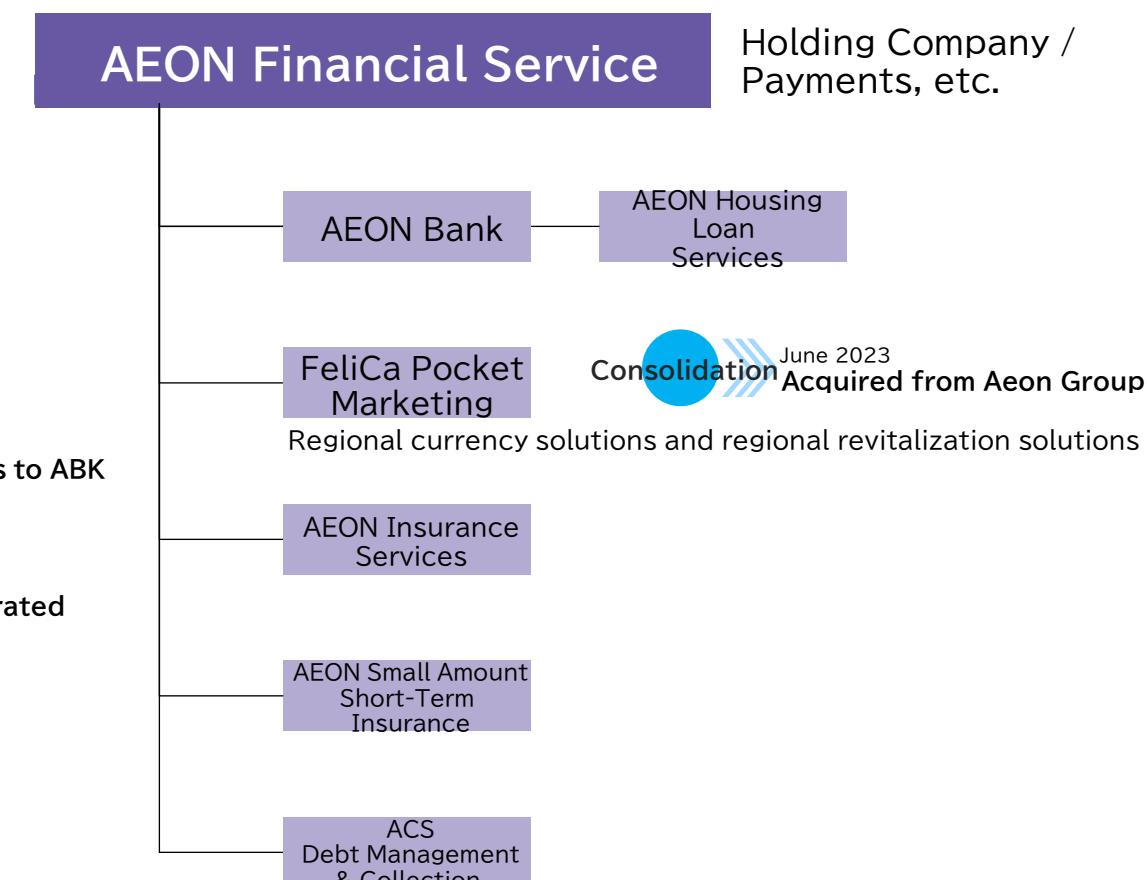
# [Domestic] Concentrating Resources on Core Areas and Enhancing Effectiveness

- Focus management resources on the "Payments," "Lending," and "Banking" businesses
- Strengthening group-wide governance and transitioning to a highly effective business structure

End of February 2023



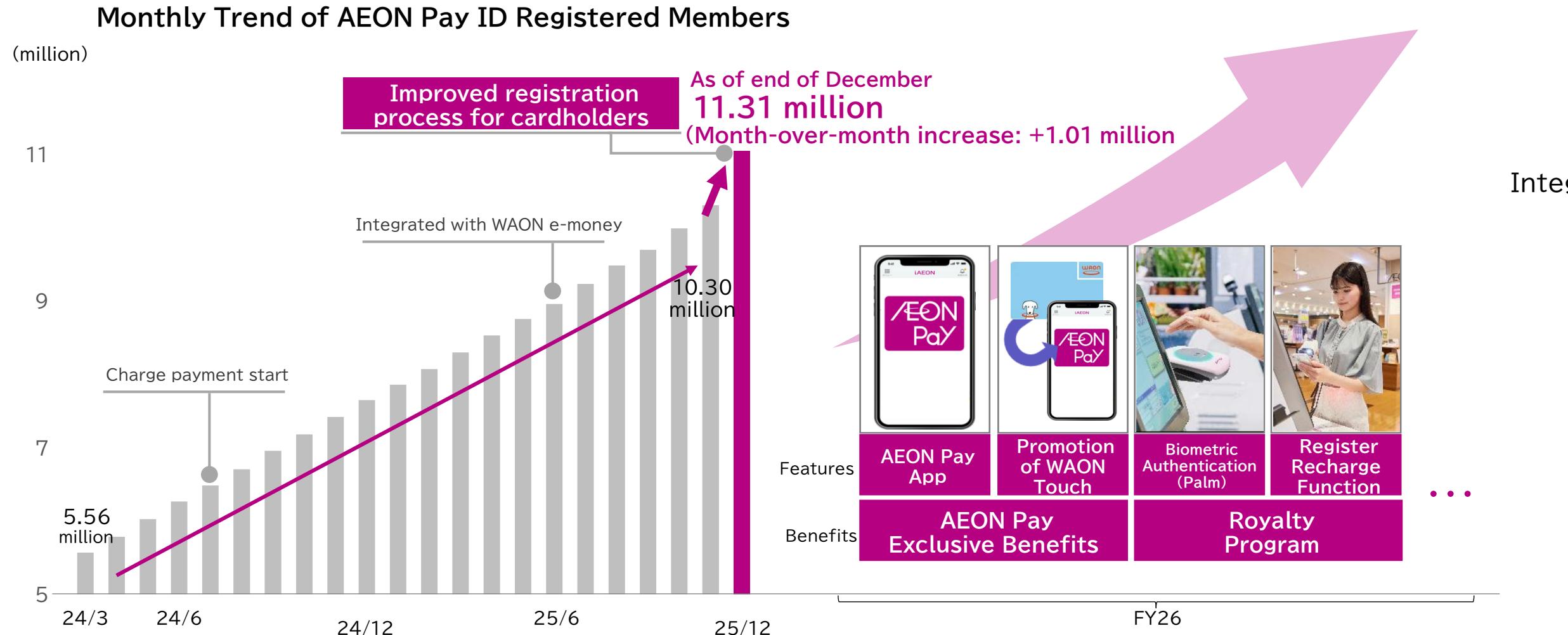
FY2026-



# Strengthening profitability

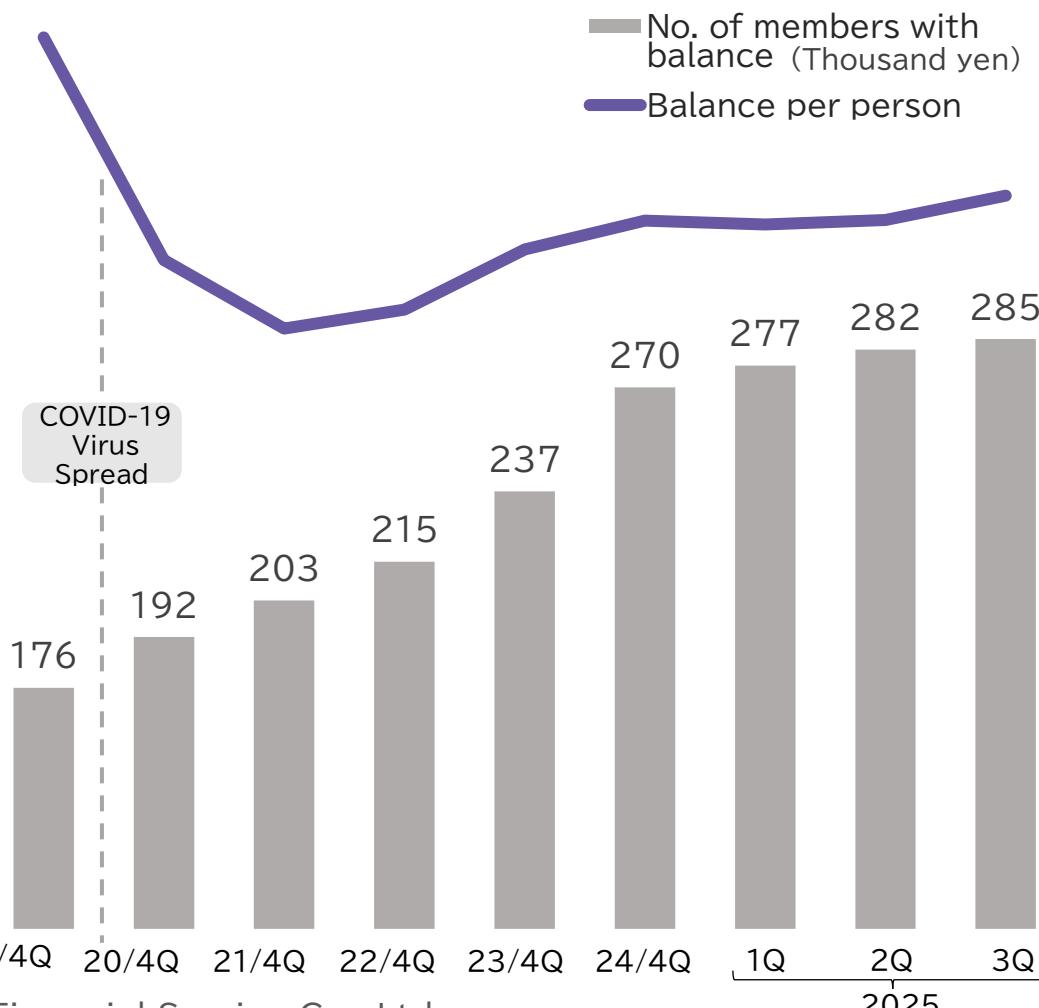
# [Domestic] Expanding Infrastructure Centered on AEON Pay

- Starting December, improved registration pathways for AEON Pay among cardholders will expand membership
- In FY2026, the app will be renamed from AEON Wallet to "AEON Pay" to provide features and experiences tailored to user needs

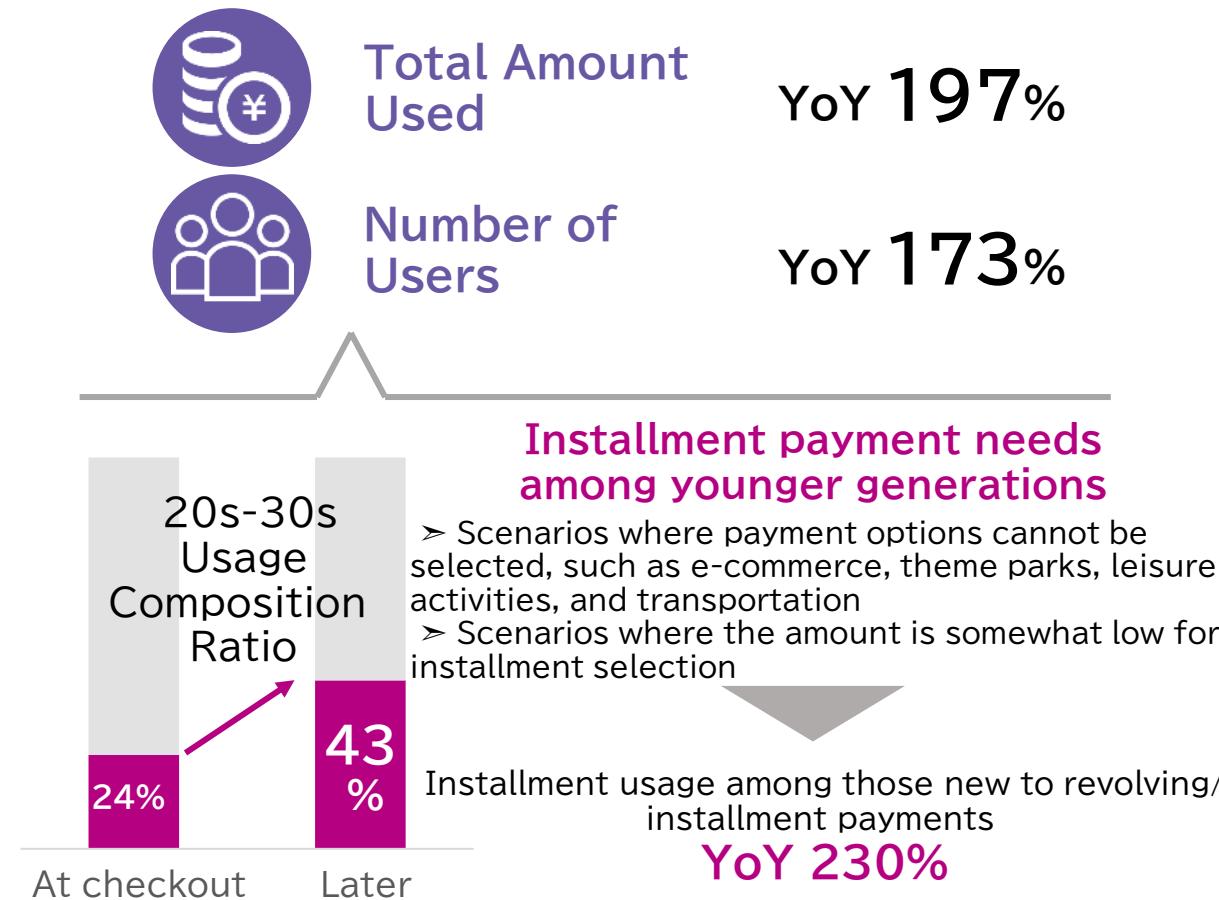


# [Domestic] Expansion of Revolving and Installment Payment Balances

- New users, particularly among younger demographics, have increased due to the introduction of the "post-purchase installment" feature
- Responding to "post-purchase" needs in scenarios where payment frequency cannot be selected, installment payment usage doubled (September-November)

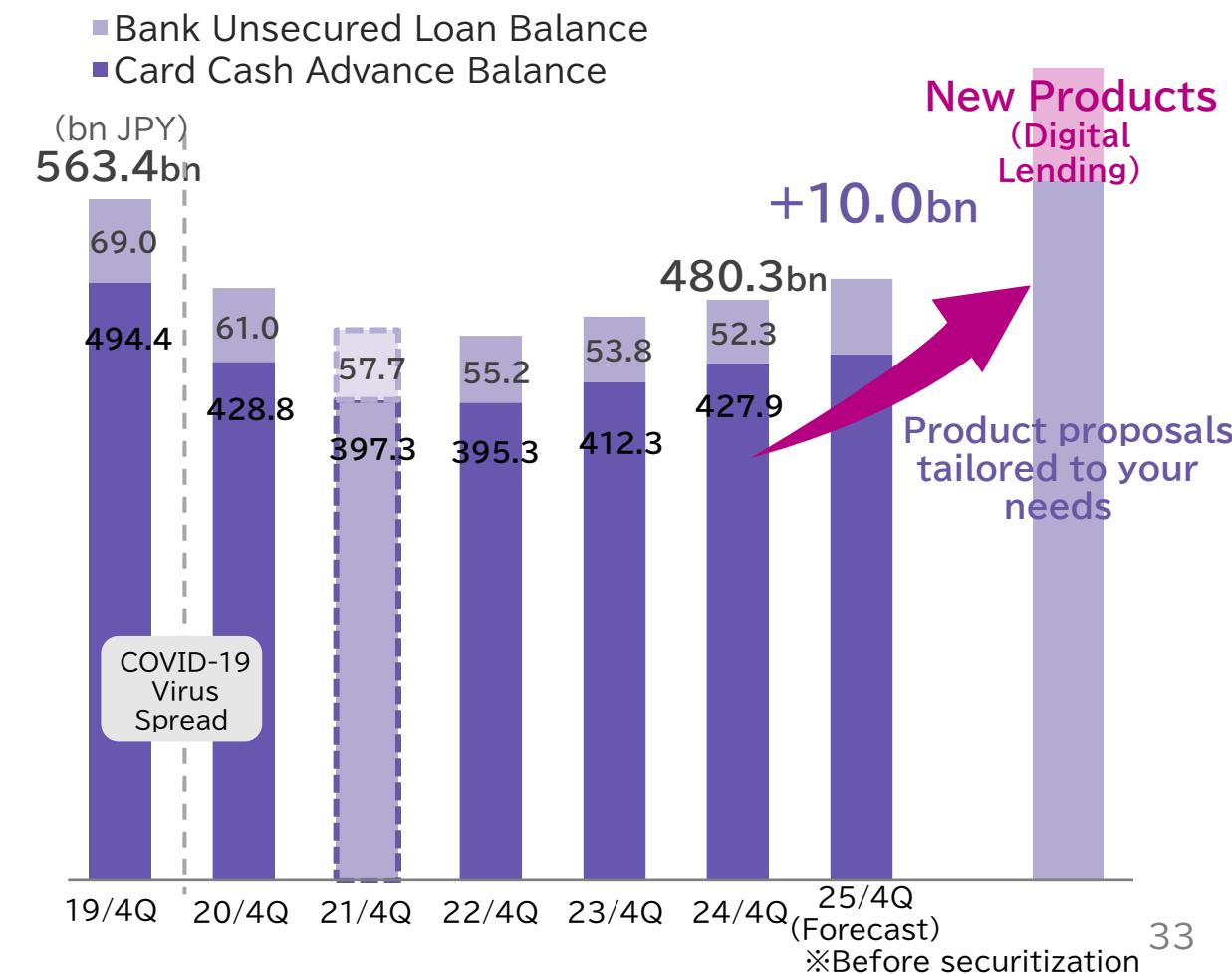
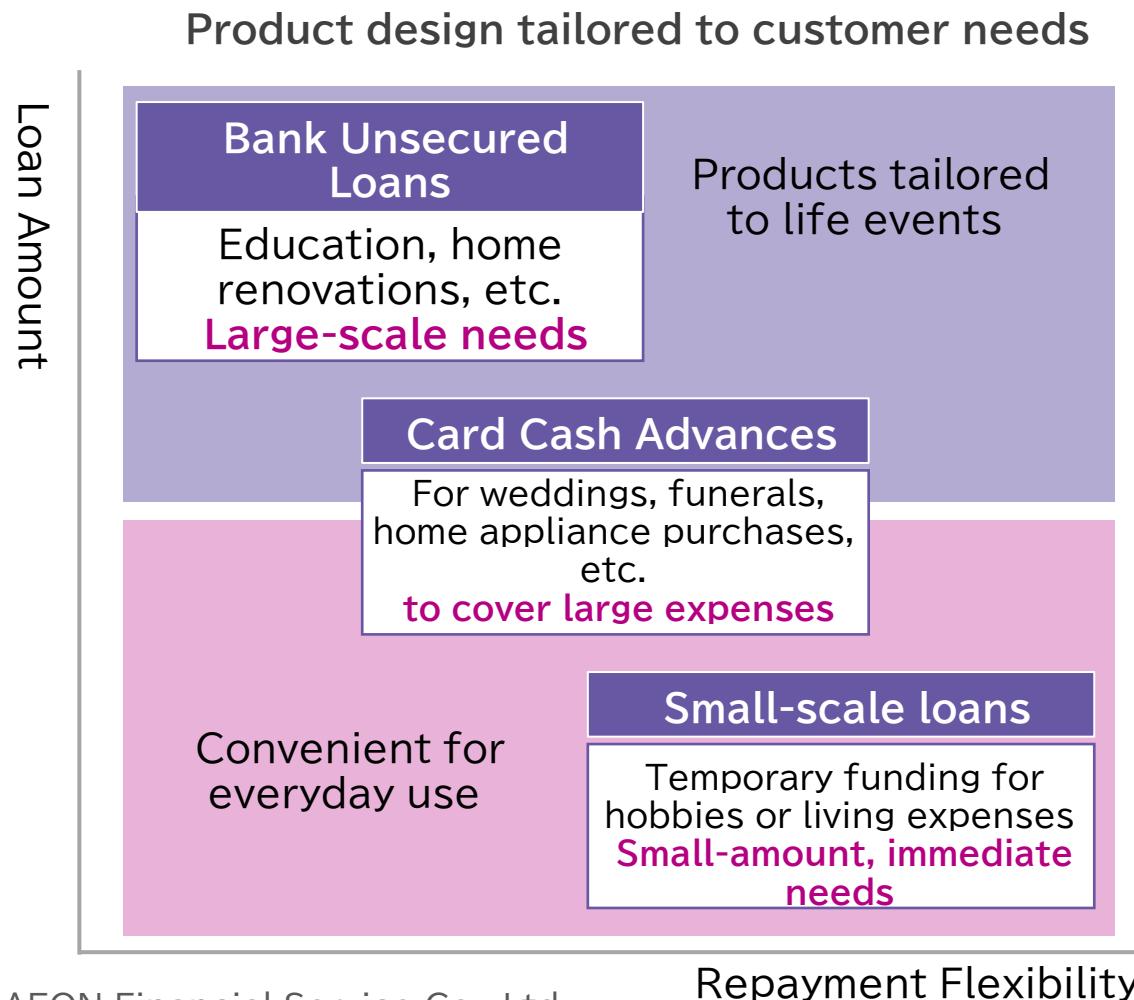


Installment Payments Year-on-Year Comparison  
(September-November 2025)



# [Domestic] Expansion of Lending Operations

- Achieving product designs tailored to customer needs, expanding unsecured loan balances alongside cash advances
- Aiming to further increase lending revenue by offering new loan products that meet small-amount, immediate needs



# [Global] Initiatives by Country

- In Vietnam, PTF changed its company name and aims to expand under the AEON brand
- AEON Bank (Malaysia) launches new business services



## Vietnam

### ■ PTF Company Name Change

Former Company Name

Post and Telecommunication Finance Company Limited



New Company Name

AEON Consumer Finance Company Limited.

Adopting the AEON brand to pursue greater group synergy

### ■ Strengthening the Customer Base

Number of WAON POINT ID

3.55 million

3.0 million

As of end of February As of end of November

Expansion of Aeon Group Operations

October

AEON Tan An Shopping Center  
AEON Vietnam's first shopping center  
format

December

AEON BETA VINCOM Smart City  
AEON Entertainment's first overseas  
multiplex cinema



## Malaysia

### ■ Launch of Business Services



AEON Bank

- Started business account openings (August 2025)
- Start Business lending to commence (scheduled for January 2026)



Account for Receiving  
Accounts Receivable  
Payment Account  
for AEON



※Operated by AEON Malaysia

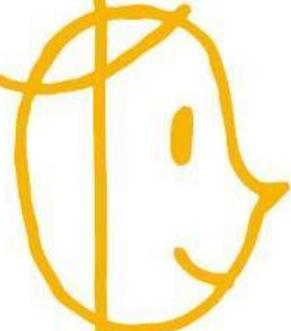
Tenant Fee Withdrawal  
Accounts



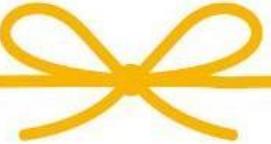
Settlement Accounts for  
Member Stores

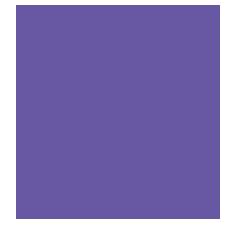
Through relationships with affiliated stores and small-to-medium businesses  
transacting with the Aeon Group  
Connecting to working capital financing and accounts receivable-backed  
financing

# Our Purpose



**Our purpose is to bring  
“finance” closer to everyone.  
By committing  
to each and every person,  
we brighten up everyday lives  
with peace of mind and smiles.**

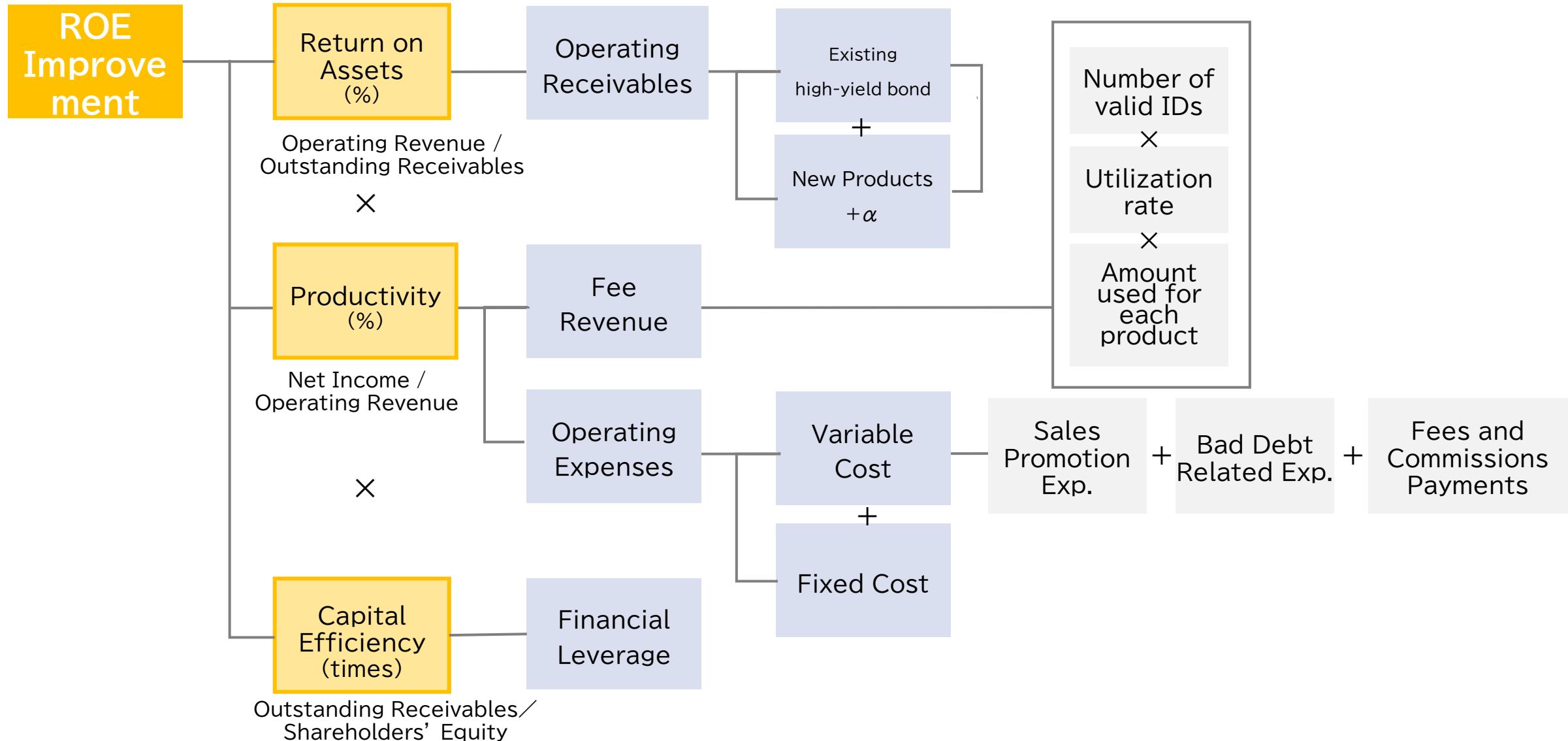




# Appendix

# Approach to ROE Improvement

【Repost】



# Progress of KPI's for FY2025

- Aiming to achieve sustainable improvement in ROE through increased asset profitability and productivity resulting from the expansion of the AEON Living Area

Policy	Domestic KPI's			
	Indicator	Goal for FY2025	Interim results	Progress
“AEON Living Area” expansion to realize economies of scale	Locations where AEON Pay can be used	+1 million locations	+0.73 million locations	73%
Increase in balance and improvement in yield	Balance of high-yielding loans outstanding	+¥55.0 bn	+¥52.6 bn	96%
Increase in transaction volume for each product	In-house settlement volume	¥10 tr (+¥0.5 tr) Credit cards: ¥8 tr E-money: ¥2 tr	¥7.3 tr Credit cards: ¥5.8 tr E-money: ¥1.5 tr	74%
	Balance of bank deposit	+¥500.0 bn	+¥268.6 bn	54%

# Domestic customer base

## Domestic Valid IDs

# 38.40 million

(YoY +2.63 million, Increase from beginning of term+2.25 million)



AEON Pay members



**10.30 million**

(Increase of 2.14 million  
from beginning of  
period)

Card members ※1



**26.57 million**

(Increase of 0.41 million  
from beginning of period)

No. of AEON bank accounts



**8.87 million**

(Change from beginning  
of period: +0.12million)

E-money WAON ※2



**6.06 million**

(Change from beginning  
of period: +0.55 million)

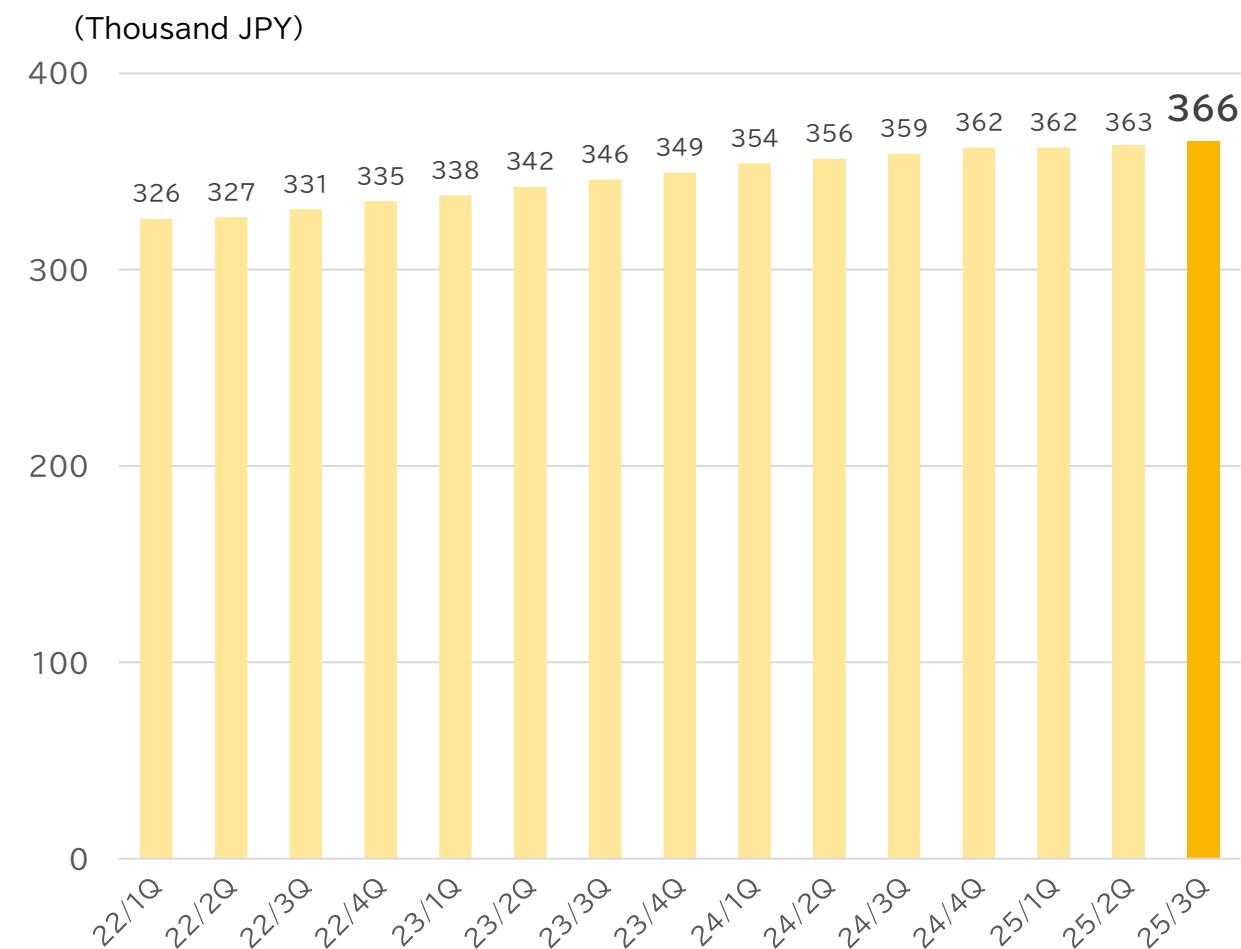
\*Total number of WAON electronic  
money cards issued: 109.40 million

# [Domestic] Per-Person Outstanding Debt Balance Trends

## Shopping Revolving/Installment Loans



## Cash Advance Receivables



# [Domestic] Third Quarter Balance Sheet Status

- Most domestic funding comes from bank deposits. We aim to reduce funding costs by increasing the proportion of demand deposits
- Increase the proportion of high-yielding debt\* in assets to enhance asset profitability

Loans	Average Yield <sup>*1</sup>
Housing-related loans *2	1.26% (YoY+0.42pt)
(44%)	
Cash advances (14%)	15.03% (YoY+0.14pt)
Corporate Loans (10%)	1.58% (YoY+0.14pt)
Unsecured loans (2%)	9.01% (YoY+0.06pt)

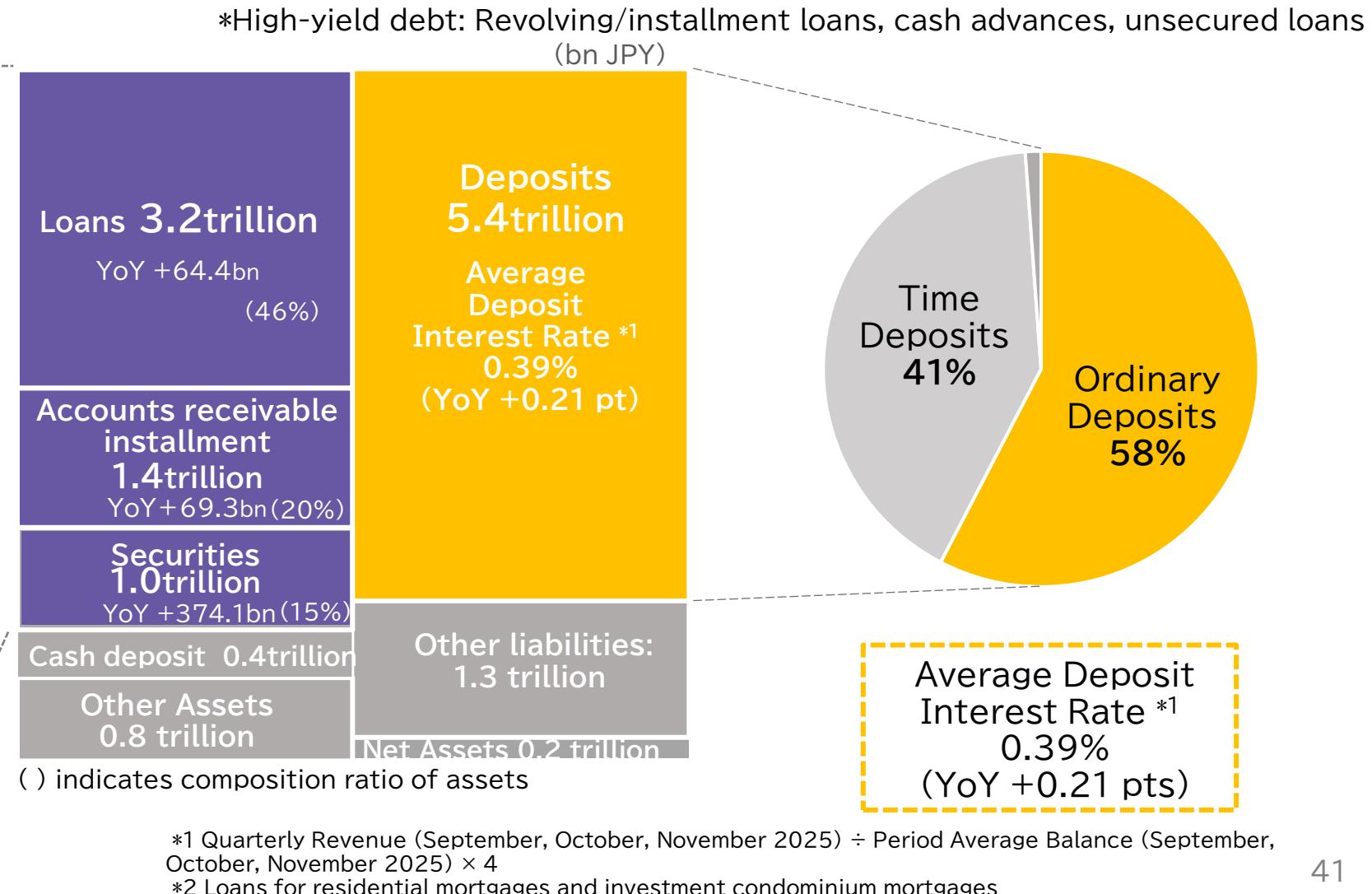
  

Installment Accounts Receivable	Average Yield
Revolving/Installment (21%)	15.43% (YoY +2.98pt)

( ) indicates the composition ratio of loans or installment receivables as of the end of the period.

Securities	
securities for banking business	1.75% (YoY +0.22pt)



# Impact of partial changes to transactions in the domestic segment

- Due to the acquisition of the WAON Value Issuer business and a partial review of internal transactions, there has been a partial change in the accounting of revenues and expenses between ABK(retail) and AFS(solutions). This is a change in accounting between segments, and there is no impact on domestic operating profit.

(Unit: Bn JPY)		Retail		Solutions	
		YoY		YoY	
Rev.	Comprehensive credit purchases	47.7	+29.3	Increase in rev	Merchant fees Change in allocation
	Individual credit purchases	0.1	+0.0		Decrease in rev
	Loan revenue	49.4	+1.8		0.4 ▲0.1
	Gains on recovery of written-off receivables	0.0	+0.0		0.4 +0.1
	Financial revenue	48.5	+13.9		1.2 +0.8
	Insurance revenue	4.4	▲5.5	Decrease in rev	- -
	Service transaction revenue	23.5	▲0.4	WAON value issuer business (ABK holdings)	100.7 +25.3
	Others	9.4	▲0.7	Decrease in exp	5.5 +1.4
Exp.	Financial expenses	21.5	+16.1	Review of accounting standards ※No impact on consolidated or domestic results due to consolidated adjustments	2.0 +0.2
	Insurance expenses	3.7	▲5.6	Increase in exp	- -
	Servicing fees	80.4	+19.5		0.1 ▲0.0
	Administrative expenses	72.9	+13.7	Changes to the calculation of international card brand fees Old:AFS(Solutions) New:ABK(Retail)	125.6 ▲5.7
	Others	0.2	+0.1	Decrease in exp	2.5 +0.4

# Cumulative Results of Overseas Listed Companies (Yen conversion)

		FY 2024		FY 2025		Exchange rates
		3Q Results	3Q Results	YoY		
AEON CREDIT SERVICE (ASIA)	Revenue	25.4 bn	25.8 bn	102%		<u>(JPY/HKD)</u> • FY2024Q3: ¥19.49 • FY2024Q3: ¥19.06
	Profit before tax	6.4 bn	8.0 bn	126%		
	Profit for the period	5.3 bn	6.7 bn	125%		
AEON THANA SINSAP (THAILAND)	Revenue	72.1 bn	73.2 bn	102%		<u>(JPY/THB)</u> • FY2024Q3: ¥4.31 • FY2025Q3: ¥4.52
	Profit before tax	11.3 bn	12.6 bn	111%		
	Profit for the period	9.4 bn	10.1 bn	107%		
AEON CREDIT SERVICE (M)Berhad	Revenue	54.3 bn	64.1 bn	118%		<u>(JPY/MYR)</u> • FY2024Q3: ¥33.46 • FY2025Q3: ¥34.87
	Profit before tax	11.1 bn	11.7 bn	105%		
	Profit for the period	8.0 bn	8.3 bn	104%		

# Cumulative Results of Overseas Listed Companies (Local Currency)

		FY 2024	FY 2025	
		3Q Results	3Q Results	YoY
AEON CREDIT SERVICE (ASIA)	Revenue	1,304,551	1,358,074	104%
HK\$' 000	Profit before tax	328,748	424,473	129%
HK\$' 000	Profit for the period	275,307	352,703	128%
AEON THANA SINSAP (THAILAND)	Revenue	16,747,306	16,216,541	97%
BAHT' 000	Profit before tax	2,644,652	2,801,130	106%
BAHT' 000	Profit for the period	2,191,205	2,235,715	102%
AEON CREDIT SERVICE (M) Berhad	Revenue	1,625,683	1,840,212	113%
RM'000	Profit before tax	333,811	337,503	101%
RM'000	Profit for the period	239,644	240,159	100%

# Transaction Volumes and Operating Receivables of Global Business

(Unit : Bn JPY)	China Area (Hong Kong)		Mekong Area (Thailand)		Malay Area		Global Business	
		YoY (Change)		YoY (Change)		YoY (Change)		YoY (Change)
Credit card	Transaction volume	204.1	104%	225.6	85%	72.9	163%	502.7
	Operating Receivables	117.8	+12.0	168.5	+3.2	43.9	+10.5	330.2
Installment finance	Transaction volume	-	-	22.0	106%	105.0	100%	127.0
	Operating Receivables	-	-	49.2	+12.4	361.6	+60.1	410.9
Personal loans	Transaction volume	21.2	86%	77.1	86%	62.6	108%	161.0
	Operating Receivables	33.3	+0.8	198.7	+15.4	185.0	+41.9	417.1
Total	Transaction volume	225.3	102%	324.7	86%	240.6	116%	790.8
	Operating Receivables	151.2	+13.0	416.5	+31.2	590.6	+112.5	1,158.3
								+156.8

# Balance Sheet Status

(Unit: Bn JPY)	FY 2025			FY 2025	
	3Q Results	YTD		3Q Results	YTD
Cash and deposits	538.0	▲ 276.7	Deposits	5,479.5	+273.3
Operating Loans	1,073.5	+93.5	Accounts payable-trade	512.2	+194.4
Loans and bills discounted for banking business	2,755.1	+84.6	Interest-bearing debt (excl. deposits)	1,405.8	+96.5
Accounts receivables-installment	2,014.4	+267.0	Other	332.5	▲ 4.8
Allowance for doubtful accounts	▲ 135.6	▲ 11.2	Total liabilities	7,730.1	+559.4
Other	2,092.5	+424.1	Total net assets	607.8	+22.1
<b>Total assets</b>	<b>8,338.0</b>	<b>+581.5</b>	<b>Total liabilities and net assets</b>	<b>8,338.0</b>	<b>+581.5</b>

# Segment Performance

(Unit : Bn JPY)	Domestic			Global Total ※				Consol. Total ※
	Total ※	Retail	Solutions		China Area	Mekong Area	Malay Area	
Operating Revenue	248.3	183.4	140.4	175.2	26.3	74.7	74.0	421.5
YoY	110%	127%	102%	110%	101%	104%	111%	108%
Operating Profit	13.6	4.4	10.0	27.9	8.1	10.9	8.9	41.7
YoY	111%	45%	453%	110%	127%	106%	102%	110%
Operating Profit Ratio	5.5%	2.4%	7.2%	15.9%	30.8%	14.6%	12.1%	9.9%
Change	+0.1pt	▲4.4pt	+5.6pt	+0.5pt	+6.1pt	+0.3pt	▲1.1pt	+0.1pt

(Reference) The impact on revenue due to securitization ¥7.9bn (¥0.1bn compared to the same period of the previous FY)

※ Domestic and Global figures are after elimination of intersegment transactions in each business segment.

Consolidated figures include headquarters, functional companies, and consolidated eliminations.

# Results by Area

(Unit:Bn JPY)	Transaction volume	YoY	Operating receivables (Before securitization)	YTD
Domestic	Credit card	6,165.6	105%	2,032.7
	Credit card shopping	5,871.7	106%	1,586.4
	(Of which, revolving and installment)	-	-	394.5
	Cash advance	293.9	102%	446.3
	Housing loan	345.1	76%	4,017.8
	Other	-	-	1,247.3
Total		-	-	7,298.0
Global	Credit Card	502.7	99%	330.2
	Credit card shopping	358.9	95%	173.7
	Cash advance	143.7	100%	156.5
	Installment finance	127.0	101%	410.9
	Personal loans	161.0	93%	417.1
	Other	-	-	1.6
	Total	-	-	1,160.0
YTD				+135.7

## Allowance for Doubtful Accounts and Provision for Loss on Interest Repayment by Segments

### 【Allowance for doubtful accounts】

(Unit: Bn JPY)	Domestic Total	Retail	Solutions	Global Total	China Area	Mekong Area	Malay Area	Consol. Total
Opening allowance for doubtful accounts	57.2	1.7	55.9	66.3	5.0	32.9	28.3	124.4
Bad debt related expenses (allowance for doubtful accounts and losses)	20.4	0.2	20.2	57.3	5.8	26.0	25.4	77.7
Bad debt written off (including transferred debt)	22.6	0.0	22.5	43.9	5.7	18.8	19.3	67.7
Ending balance of allowance for doubtful accounts	55.0	1.9	53.7	79.7	5.2	40.0	34.4	134.4

※Balance at end of period for domestic subsidiaries

<Retail> AEON Bank:	1.9
<Solutions> AEON Financial Service:	53.0
AEON Housing Loan Service:	1.0

### 【Provision for loss on interest repayment】

(Unit: Bn JPY)	FY2024 3Q	FY2025 3Q
Beginning of period	2.5	0.9
Provision	-	-
Interest repayment	1.3	0.3
End of period	1.1	0.5

# AEON Bank's progress in response to the business improvement order

- AEON Bank's improvement plan is progressing without delay
- For completed items, continue enhancing operational sophistication through measures like introducing external services to strengthen the framework

## Details of the business improvement order

Foster a sound risk culture that places emphasis on anti-money laundering and terrorist financing measures, establish an effective anti-money laundering and terrorist financing risk management system, and establish appropriate business operations regarding the reporting of suspicious transactions.

Responses	Main progress during the 3 <sup>rd</sup> Quarter
1 Strengthening governance regarding anti-money laundering and anti-terrorist financing	Strengthening of governance <ul style="list-style-type: none"><li>• Verification of the effectiveness of mechanisms for management's understanding of the field (September)</li><li>• Continued verification of effectiveness based on annual plans for departments responsible for anti-money laundering measures and risk management (November)</li></ul>
2 Establishing a system for timely and appropriate reporting of suspicious transactions	
3 Dealing with transactions that were detected by the transaction monitoring system but left unattended without determining whether they were suspicious	Building a response system <ul style="list-style-type: none"><li>• Continue monthly reporting and verification of Key Risk Indicator (KRI) performance and trends (January onwards)</li><li>• Follow-up conducted by the Audit Department (September)</li></ul>
4 Early resolution of outstanding matters in the guidelines	
5 Early release of new system and start of new business operations	Education/Training <ul style="list-style-type: none"><li>• Implement training based on the program<ul style="list-style-type: none"><li>▶ Training for responsible departments (October)</li><li>▶ Training for all employees (November)</li></ul></li></ul>
<p>Details of the progress of the business improvement plan can be found on the AEON Bank website.(Japanese only)</p> <p><a href="https://www.aeonbank.co.jp/company/release/2025/">https://www.aeonbank.co.jp/company/release/2025/</a></p>	

Statements contained in this report with respect to the Company's management strategies, business policies and results forecasts are forward-looking statements about the future performance of the Company, which are based on the assumptions and beliefs in light of the information currently available. These forward-looking statements involve various uncertain factors including known and unknown risks such as economic trends, industry competition, market demand, exchange rates, tax and other systems that may cause the Company's actual results, performance or achievements to differ materially from the expectations expressed herein.



# ÆON Financial Service