

# **Report of Consolidated Financial Results**

## **(For the Six Months Ended August 20, 2005)**

October 4, 2005

|                                                           |                                                                                         |
|-----------------------------------------------------------|-----------------------------------------------------------------------------------------|
| <b>Registered Company Name:</b>                           | <b>AEON Credit Service Co., Ltd.</b>                                                    |
| Stock Listing:                                            | Tokyo Stock Exchange, First Section                                                     |
| Code No:                                                  | 8570                                                                                    |
| Head Office:                                              | Tokyo                                                                                   |
| President and CEO:                                        | Yoshiki Mori                                                                            |
| Contact:                                                  | Tatsuya Saito, Managing Director and Head of Management Control                         |
| URL:                                                      | <a href="http://www.aeoncredit.co.jp/aeon/eng">http://www.aeoncredit.co.jp/aeon/eng</a> |
| Telephone:                                                | +81-3-5281-2057                                                                         |
| Board of Directors' Meeting to Approve Financial Results: | October 4, 2005                                                                         |
| Parent Company:                                           | AEON Co., Ltd. (Code No: 8267)                                                          |
| Percentage of Shares Held by Parent Company:              | 50.4%                                                                                   |
| Application of U.S. Accounting Standards:                 | No                                                                                      |

# 1. Business Performance (For the six months ended August 20, 2005 and 2004, and the fiscal year ended February 20, 2005)

## (1) Consolidated Results of Operations

(Millions of yen truncated to the nearest million, %, yen)

|                                 | Operating Revenue | Percentage Change | Operating Income | Percentage Change | Ordinary Income | Percentage Change |
|---------------------------------|-------------------|-------------------|------------------|-------------------|-----------------|-------------------|
| Six months ended Aug. 20, 2005  | ¥68,028           | 15.9%             | ¥16,568          | 15.1%             | ¥16,615         | 14.7%             |
| Six months ended Aug. 20, 2004  | 58,682            | 13.1%             | 14,395           | 17.1%             | 14,486          | 17.4%             |
| Fiscal year ended Feb. 20, 2005 | 122,810           |                   | 34,969           |                   | 35,084          |                   |

|                                 | Net Income | Percentage Change | Net Income per Share (Yen) | Fully Diluted Net Income per Share (Yen) |
|---------------------------------|------------|-------------------|----------------------------|------------------------------------------|
| Six months ended Aug. 20, 2005  | ¥8,568     | 13.1%             | ¥163.81                    | —                                        |
| Six months ended Aug. 20, 2004  | 7,578      | 15.8%             | 144.88                     | —                                        |
| Fiscal year ended Feb. 20, 2005 | 18,683     |                   | 356.10                     | —                                        |

### Notes:

- Income from equity-method investments totaled ¥0 in the six months ended August 20, 2005; ¥3 million in the six months ended August 20, 2004; and ¥8 million in the fiscal year ended February 20, 2005.
- The average number of shares outstanding (consolidated) was 52,305,560 in the six months ended August 20, 2005; 52,307,833 in the six months ended August 20, 2004; and 52,307,328 in the fiscal year ended February 20, 2005.
- Amendments were made to accounting procedures.
- Percentage changes for six-month operating revenue, operating income, ordinary income and net income indicate increases or decreases relative to the corresponding period of the previous fiscal year.

## (2) Financial Position

(Millions of yen truncated to the nearest million, %, yen)

|                                 | Total Assets | Total Shareholders' Equity | Shareholders' Equity Ratio | Shareholders' Equity Per Share (Yen) |
|---------------------------------|--------------|----------------------------|----------------------------|--------------------------------------|
| Six months ended Aug. 20, 2005  | ¥632,466     | ¥125,523                   | 19.8%                      | ¥2,399.81                            |
| Six months ended Aug. 20, 2004  | 504,990      | 108,003                    | 21.4%                      | 2,064.77                             |
| Fiscal year ended Feb. 20, 2005 | 562,094      | 117,480                    | 20.9%                      | 2,244.93                             |

Note: The number of shares outstanding was 52,305,554 as of August 20, 2005; 52,307,581 as of August 20, 2004; and 52,305,852 as of February 20, 2005.

## (3) Cash Flows

(Millions of yen truncated to the nearest million)

|                                 | Net Cash Used in Operating Activities | Net Cash Used in Investing Activities | Net Cash Provided by Financing Activities | Cash and Cash Equivalents at End of Period |
|---------------------------------|---------------------------------------|---------------------------------------|-------------------------------------------|--------------------------------------------|
| Six months ended Aug. 20, 2005  | ¥(38,640)                             | ¥(3,940)                              | ¥43,845                                   | ¥17,961                                    |
| Six months ended Aug. 20, 2004  | (31,005)                              | (2,374)                               | 34,730                                    | 17,223                                     |
| Fiscal year ended Feb. 20, 2005 | (68,668)                              | (5,822)                               | 75,273                                    | 16,685                                     |

## (4) Scope of Consolidation and Application of Equity Method

Consolidated subsidiaries: 11

Equity-method unconsolidated subsidiaries: 0

Equity-method affiliates: 2

## (5) Changes in Scope of Consolidation and Application of Equity Method

Newly consolidated subsidiaries: 0

Unconsolidated subsidiaries: 0

New equity-method affiliates: 0

Affiliates eliminated from equity-method accounting: 0

## 2. Consolidated Results Forecast (For the fiscal year ending February 20, 2006)

(Millions of yen truncated to the nearest million, %)

|                          | Operating Revenue | Operating Income | Ordinary Income | Net Income |
|--------------------------|-------------------|------------------|-----------------|------------|
| <b>Full term</b>         | ¥142,000          | ¥40,000          | ¥40,000         | ¥21,000    |
| <b>Percentage change</b> | 15.6%             | 14.4%            | 14.0%           | 12.4%      |

For reference: Net income per share for the fiscal year ending February 20, 2006 is forecast at ¥400.40 (based on the average number of shares outstanding for the full term at 52,305,000).

Results forecasts above are based on management's assumptions using information available at the time of publication. Owing to various factors, actual results may differ from these projections.

# 【 Consolidated Financial Statements 】

## 1. Consolidated Balance Sheets

(Millions of yen)

| Term<br>Item                               | As of August 20, 2004 |              | As of August 20, 2005 |              | As of February 20, 2005 |              |
|--------------------------------------------|-----------------------|--------------|-----------------------|--------------|-------------------------|--------------|
|                                            | Amount                | % of Total   | Amount                | % of Total   | Amount                  | % of Total   |
| <b>(Assets)</b>                            |                       |              |                       |              |                         |              |
| <b>I. Current assets</b>                   |                       |              |                       |              |                         |              |
| 1. Cash and cash equivalents               | 17,223                |              | 17,964                |              | 16,688                  |              |
| 2. Credit card and hire purchase total     | 133,380               |              | 188,952               |              | 158,008                 |              |
| 3. Credit card and other loans total       | 325,987               |              | 390,956               |              | 355,041                 |              |
| 4. Other                                   | 24,961                |              | 34,078                |              | 29,830                  |              |
| 5. Allowance for possible credit losses    | (17,406)              |              | (25,616)              |              | (20,349)                |              |
| <b>Total current assets</b>                | <b>484,147</b>        | <b>95.9</b>  | <b>606,335</b>        | <b>95.9</b>  | <b>539,219</b>          | <b>95.9</b>  |
| <b>II. Non-current assets</b>              |                       |              |                       |              |                         |              |
| <b>1. Property, plant and equipment</b>    |                       |              |                       |              |                         |              |
| (1) Buildings                              | 581                   |              | 783                   |              | 692                     |              |
| (2) Vehicles and transport equipment       | 19                    |              | 96                    |              | 24                      |              |
| (3) Tools                                  | 4,467                 |              | 4,841                 |              | 4,686                   |              |
| <b>Total property, plant and equipment</b> | <b>5,068</b>          | <b>1.0</b>   | <b>5,721</b>          | <b>0.9</b>   | <b>5,404</b>            | <b>1.0</b>   |
| <b>2. Intangible fixed assets</b>          | <b>3,713</b>          | <b>0.7</b>   | <b>5,421</b>          | <b>0.8</b>   | <b>4,801</b>            | <b>0.9</b>   |
| <b>3. Investments and other assets</b>     |                       |              |                       |              |                         |              |
| (1) Investment securities                  | 9,074                 |              | 11,368                |              | 9,341                   |              |
| (2) Other                                  | 2,986                 |              | 3,620                 |              | 3,328                   |              |
| <b>Total investments and other assets</b>  | <b>12,060</b>         | <b>2.4</b>   | <b>14,988</b>         | <b>2.4</b>   | <b>12,669</b>           | <b>2.2</b>   |
| <b>Total non-current assets</b>            | <b>20,843</b>         | <b>4.1</b>   | <b>26,131</b>         | <b>4.1</b>   | <b>22,874</b>           | <b>4.1</b>   |
| <b>Total assets</b>                        | <b>504,990</b>        | <b>100.0</b> | <b>632,466</b>        | <b>100.0</b> | <b>562,094</b>          | <b>100.0</b> |

| Term<br>Item                                                          | As of August 20, 2004 |              | As of August 20, 2005 |              | As of February 20, 2005 |              |
|-----------------------------------------------------------------------|-----------------------|--------------|-----------------------|--------------|-------------------------|--------------|
|                                                                       | Amount                | % of Total   | Amount                | % of Total   | Amount                  | % of Total   |
| <b>(Liabilities)</b>                                                  |                       |              |                       |              |                         |              |
| <b>I. Current liabilities</b>                                         |                       |              |                       |              |                         |              |
| 1. Cash and deposits                                                  | 42,956                |              | 50,621                |              | 43,175                  |              |
| 2. Short-term loans                                                   | 20,111                |              | 23,406                |              | 18,589                  |              |
| 3. Current portion of long-term debt                                  | 38,726                |              | 46,355                |              | 51,637                  |              |
| 4. Current portion of bonds and notes                                 | 2,640                 |              | —                     |              | 2,750                   |              |
| 5. Commercial paper                                                   | —                     |              | 6,500                 |              | —                       |              |
| 6. Accrued corporate taxes, etc.                                      | 7,574                 |              | 7,940                 |              | 8,831                   |              |
| 7. Allowance for bonuses                                              | 243                   |              | 320                   |              | 261                     |              |
| 8. Allowance for Tokimeki Point program expenses                      | —                     |              | 1,997                 |              | 718                     |              |
| 9. Other                                                              | 11,218                |              | 12,453                |              | 12,071                  |              |
| <b>Total current liabilities</b>                                      | <b>123,470</b>        | <b>24.4</b>  | <b>149,594</b>        | <b>23.7</b>  | <b>138,035</b>          | <b>24.6</b>  |
| <b>II. Non-current liabilities</b>                                    |                       |              |                       |              |                         |              |
| 1. Corporate bonds                                                    | 60,000                |              | 83,537                |              | 60,000                  |              |
| 2. Long-term debt                                                     | 200,701               |              | 258,400               |              | 232,806                 |              |
| 3. Deferred tax liabilities                                           | 1,549                 |              | 2,372                 |              | 1,800                   |              |
| 4. Other                                                              | 323                   |              | 189                   |              | 104                     |              |
| <b>Total non-current liabilities</b>                                  | <b>262,575</b>        | <b>52.0</b>  | <b>344,500</b>        | <b>54.5</b>  | <b>294,711</b>          | <b>52.4</b>  |
| <b>Total liabilities</b>                                              | <b>386,046</b>        | <b>76.4</b>  | <b>494,094</b>        | <b>78.2</b>  | <b>432,746</b>          | <b>77.0</b>  |
| <b>(Minority interests)</b>                                           |                       |              |                       |              |                         |              |
| <b>Minority interests</b>                                             | <b>10,940</b>         | <b>2.2</b>   | <b>12,848</b>         | <b>2.0</b>   | <b>11,867</b>           | <b>2.1</b>   |
| <b>(Shareholders' equity)</b>                                         |                       |              |                       |              |                         |              |
| <b>I. Common stock</b>                                                | <b>15,466</b>         | <b>3.1</b>   | <b>15,466</b>         | <b>2.4</b>   | <b>15,466</b>           | <b>2.8</b>   |
| <b>II. Capital surplus</b>                                            | <b>17,048</b>         | <b>3.4</b>   | <b>17,050</b>         | <b>2.7</b>   | <b>17,049</b>           | <b>3.0</b>   |
| <b>III. Retained earnings</b>                                         | <b>73,156</b>         | <b>14.5</b>  | <b>89,111</b>         | <b>14.1</b>  | <b>82,692</b>           | <b>14.7</b>  |
| <b>IV. Net unrealized gains on other marketable securities</b>        | <b>3,271</b>          | <b>0.6</b>   | <b>4,627</b>          | <b>0.7</b>   | <b>3,414</b>            | <b>0.6</b>   |
| <b>V. Exchange rate adjustment allowance</b>                          | <b>(876)</b>          | <b>(0.2)</b> | <b>(653)</b>          | <b>(0.1)</b> | <b>(1,066)</b>          | <b>(0.2)</b> |
| <b>VI. Treasury stock</b>                                             | <b>(62)</b>           | <b>(0.0)</b> | <b>(79)</b>           | <b>(0.0)</b> | <b>(76)</b>             | <b>(0.0)</b> |
| <b>Total shareholders' equity</b>                                     | <b>108,003</b>        | <b>21.4</b>  | <b>125,523</b>        | <b>19.8</b>  | <b>117,480</b>          | <b>20.9</b>  |
| <b>Total liabilities, minority interests and shareholders' equity</b> | <b>504,990</b>        | <b>100.0</b> | <b>632,466</b>        | <b>100.0</b> | <b>562,094</b>          | <b>100.0</b> |

**2. Consolidated Statements of Income**

(Millions of yen)

| Item                                               | Term | For the six months ended August 20, 2004 |              | For the six months ended August 20, 2005 |              | For the fiscal year ended February 20, 2005 |              |
|----------------------------------------------------|------|------------------------------------------|--------------|------------------------------------------|--------------|---------------------------------------------|--------------|
|                                                    |      | Amount                                   | % of Total   | Amount                                   | % of Total   | Amount                                      | % of Total   |
| <b>I. Operating revenue</b>                        |      | <b>58,682</b>                            | <b>100.0</b> | <b>68,028</b>                            | <b>100.0</b> | <b>122,810</b>                              | <b>100.0</b> |
| 1. Credit card shopping                            |      | 11,808                                   |              | 14,597                                   |              | 25,559                                      |              |
| 2. Hire purchase                                   |      | 2,812                                    |              | 3,894                                    |              | 6,063                                       |              |
| 3. Income from direct cash loans                   |      | 40,507                                   |              | 46,291                                   |              | 83,967                                      |              |
| 4. Income from service fees                        |      | 1,414                                    |              | 1,244                                    |              | 2,734                                       |              |
| 5. Amortized debt income                           |      | 453                                      |              | 620                                      |              | 1,124                                       |              |
| 6. Other                                           |      | 1,679                                    |              | 1,374                                    |              | 3,353                                       |              |
| 7. Financial income interest received              |      | 5                                        |              | 6                                        |              | 7                                           |              |
| <b>II. Operating expenses</b>                      |      | <b>44,287</b>                            | <b>75.5</b>  | <b>51,460</b>                            | <b>75.6</b>  | <b>87,840</b>                               | <b>71.5</b>  |
| 1. Selling, general and administrative expenses    |      | 41,369                                   |              | 47,845                                   |              | 81,790                                      |              |
| 2. Financial expenses                              |      | 2,918                                    |              | 3,614                                    |              | 6,050                                       |              |
| <b>Operating income</b>                            |      | <b>14,395</b>                            | <b>24.5</b>  | <b>16,568</b>                            | <b>24.4</b>  | <b>34,969</b>                               | <b>28.5</b>  |
| <b>III. Non-operating income</b>                   |      | <b>151</b>                               | <b>0.3</b>   | <b>156</b>                               | <b>0.2</b>   | <b>258</b>                                  | <b>0.2</b>   |
| 1. Dividends received                              |      | 69                                       |              | 73                                       |              | 87                                          |              |
| 2. Amortization of consolidated adjustment account |      | 8                                        |              | 8                                        |              | 17                                          |              |
| 3. Proceeds from insurance claims                  |      | 1                                        |              | 3                                        |              | 5                                           |              |
| 4. Valuation gain on interest-rate swaps           |      | 62                                       |              | 61                                       |              | 124                                         |              |
| 5. Income from equity-method investment            |      | 3                                        |              | 0                                        |              | 8                                           |              |
| 6. Other                                           |      | 5                                        |              | 10                                       |              | 15                                          |              |
| <b>IV. Non-operating expenses</b>                  |      | <b>60</b>                                | <b>0.1</b>   | <b>109</b>                               | <b>0.2</b>   | <b>144</b>                                  | <b>0.1</b>   |
| 1. Exchange loss                                   |      | 14                                       |              | 20                                       |              | 29                                          |              |
| 2. Loss on retirement of fixed assets              |      | 10                                       |              | 15                                       |              | 16                                          |              |
| 3. Office removal expenses                         |      | 18                                       |              | 54                                       |              | 49                                          |              |
| 4. Other                                           |      | 17                                       |              | 18                                       |              | 47                                          |              |
| <b>Ordinary income</b>                             |      | <b>14,486</b>                            | <b>24.7</b>  | <b>16,615</b>                            | <b>24.4</b>  | <b>35,084</b>                               | <b>28.6</b>  |

(Millions of yen)

| Item                                                                        | Term | For the six months ended August 20, 2004 |             | For the six months ended August 20, 2005 |             | For the fiscal year ended February 20, 2005 |             |
|-----------------------------------------------------------------------------|------|------------------------------------------|-------------|------------------------------------------|-------------|---------------------------------------------|-------------|
|                                                                             |      | Amount                                   | % of Total  | Amount                                   | % of Total  | Amount                                      | % of Total  |
| <b>V. Extraordinary income</b>                                              |      | —                                        | —           | <b>101</b>                               | <b>0.1</b>  | —                                           | —           |
| Proceeds from sales of investment securities                                |      | —                                        |             | 101                                      |             | —                                           |             |
| <b>VI. Extraordinary losses</b>                                             |      | <b>146</b>                               | <b>0.3</b>  | <b>838</b>                               | <b>1.2</b>  | <b>217</b>                                  | <b>0.2</b>  |
| 1. Loss on change of system of retirement benefits                          |      | 144                                      |             | —                                        |             | 144                                         |             |
| 2. Loss on software retirement                                              |      | —                                        |             | 526                                      |             | 61                                          |             |
| 3. Valuation loss on investment securities                                  |      | 1                                        |             | —                                        |             | 1                                           |             |
| 4. Losses due to changes in accounting procedures for overseas subsidiaries |      | —                                        |             | 311                                      |             | —                                           |             |
| 5. Other                                                                    |      | —                                        |             | —                                        |             | 9                                           |             |
| <b>VII. Income before income taxes and other deductions</b>                 |      | <b>14,339</b>                            | <b>24.4</b> | <b>15,878</b>                            | <b>23.3</b> | <b>34,866</b>                               | <b>28.4</b> |
| <b>VIII. Corporate, resident and enterprise taxes</b>                       |      | <b>7,180</b>                             |             | <b>8,755</b>                             |             | <b>15,649</b>                               |             |
|                                                                             |      |                                          | <b>9.7</b>  |                                          | <b>9.0</b>  |                                             | <b>11.2</b> |
| <b>IX. Adjustment for corporate taxes and other factors</b>                 |      | <b>(1,470)</b>                           |             | <b>(2,624)</b>                           |             | <b>(1,848)</b>                              |             |
| <b>X. Minority interest income</b>                                          |      | <b>1,051</b>                             | <b>1.8</b>  | <b>1,179</b>                             | <b>1.7</b>  | <b>2,382</b>                                | <b>2.0</b>  |
| <b>XI. Net income</b>                                                       |      | <b>7,578</b>                             | <b>12.9</b> | <b>8,568</b>                             | <b>12.6</b> | <b>18,683</b>                               | <b>15.2</b> |

### 3. Consolidated Statements of Cash Flows

(Millions of yen)

| Item                                                                     | Term | For the six months<br>ended August 20, 2004 | For the six months<br>ended August 20, 2005 | For the fiscal year<br>ended February 20, 2005 |
|--------------------------------------------------------------------------|------|---------------------------------------------|---------------------------------------------|------------------------------------------------|
|                                                                          |      | Amount                                      | Amount                                      | Amount                                         |
| <b>I. Cash flows from operating activities</b>                           |      |                                             |                                             |                                                |
| Income before income taxes and minority interests                        |      | 14,339                                      | 15,878                                      | 34,866                                         |
| Depreciation and amortization                                            |      | 1,601                                       | 1,904                                       | 3,292                                          |
| Amortization of excess of net assets acquired over cost                  |      | (8)                                         | (8)                                         | (17)                                           |
| Increase in allowance for possible credit losses                         |      | 12,281                                      | 14,842                                      | 20,381                                         |
| Increase in allowance for Tokimeki Point program expenses                |      | —                                           | 1,279                                       | 538                                            |
| Decrease in allowance for employee retirement benefits                   |      | (42)                                        | —                                           | (25)                                           |
| Decrease (increase) in prepaid pension expenses                          |      | (152)                                       | 40                                          | (117)                                          |
| Unrealized gain on interest-rate swaps                                   |      | (62)                                        | (61)                                        | (124)                                          |
| Dividend income                                                          |      | (69)                                        | (73)                                        | (87)                                           |
| Proceeds from sale of investment securities                              |      | —                                           | (101)                                       | —                                              |
| Gain on equity-method investment                                         |      | (3)                                         | (0)                                         | (8)                                            |
| Loss on software retirement                                              |      | —                                           | 526                                         | 61                                             |
| Losses due to changes in accounting procedures for overseas subsidiaries |      | —                                           | 311                                         | —                                              |
| Amortization of bond issuance expenses                                   |      | 64                                          | 121                                         | 64                                             |
| Increase in credit card and hire purchase receivables                    |      | (14,850)                                    | (31,170)                                    | (43,850)                                       |
| Increase in operating loans                                              |      | (29,088)                                    | (38,790)                                    | (62,007)                                       |
| Increase in other current assets                                         |      | (3,915)                                     | (1,566)                                     | (4,814)                                        |
| Increase (decrease) in accounts payable                                  |      | (5,561)                                     | 7,429                                       | (5,355)                                        |
| Increase in other current liabilities                                    |      | 2,147                                       | 68                                          | 3,460                                          |
| Bonuses paid to directors                                                |      | (54)                                        | (57)                                        | (54)                                           |
| Other                                                                    |      | (16)                                        | 367                                         | (63)                                           |
| Subtotal                                                                 |      | (23,392)                                    | (29,056)                                    | (53,859)                                       |
| Dividends received                                                       |      | 69                                          | 73                                          | 87                                             |
| Corporate taxes paid                                                     |      | (7,682)                                     | (9,657)                                     | (14,896)                                       |
| <b>Net cash used in operating activities</b>                             |      | <b>(31,005)</b>                             | <b>(38,640)</b>                             | <b>(68,668)</b>                                |
| <b>II. Cash flows from investing activities</b>                          |      |                                             |                                             |                                                |
| Payments for acceptance of term deposits                                 |      | —                                           | (2)                                         | (2)                                            |
| Proceeds from disbursements for term deposits                            |      | 79                                          | 2                                           | 78                                             |
| Payments for acquisition of tangible fixed assets                        |      | (684)                                       | (1,554)                                     | (2,118)                                        |
| Proceeds from sale of tangible fixed assets                              |      | 2                                           | 12                                          | 3                                              |
| Payments for acquisition of intangible fixed assets                      |      | (1,534)                                     | (2,029)                                     | (2,974)                                        |
| Payments for acquisition of investment securities                        |      | —                                           | (6)                                         | (28)                                           |
| Proceeds from sale of investment securities                              |      | 1                                           | —                                           | 1                                              |
| Other                                                                    |      | (238)                                       | (363)                                       | (781)                                          |
| <b>Net cash used in investing activities</b>                             |      | <b>(2,374)</b>                              | <b>(3,940)</b>                              | <b>(5,822)</b>                                 |

(Millions of yen)

| Item                                                             | Term | For the six months<br>ended August 20, 2004 | For the six months<br>ended August 20, 2005 | For the fiscal year<br>ended February 20, 2005 |
|------------------------------------------------------------------|------|---------------------------------------------|---------------------------------------------|------------------------------------------------|
|                                                                  |      | Amount                                      | Amount                                      | Amount                                         |
| <b>III. Cash flows from financing activities</b>                 |      |                                             |                                             |                                                |
| Net increase (decrease) in short-term loans                      |      | (1,540)                                     | 4,709                                       | (3,221)                                        |
| Net increase (decrease) in commercial paper                      |      | (8,000)                                     | 6,500                                       | (8,000)                                        |
| Proceeds from long-term debt                                     |      | 57,096                                      | 40,481                                      | 113,897                                        |
| Repayment of long-term debt                                      |      | (20,542)                                    | (26,034)                                    | (33,244)                                       |
| Proceeds from issuance of corporate bonds                        |      | 9,935                                       | 23,442                                      | 9,935                                          |
| Payment for redemption of corporate bonds                        |      | —                                           | (2,700)                                     | —                                              |
| Decrease in treasury stock                                       |      | (5)                                         | (2)                                         | (18)                                           |
| Dividends paid                                                   |      | (1,830)                                     | (2,092)                                     | (3,400)                                        |
| Dividends paid to minority shareholders                          |      | (381)                                       | (459)                                       | (674)                                          |
| <b>Net cash provided by financing activities</b>                 |      | <b>34,730</b>                               | <b>43,845</b>                               | <b>75,273</b>                                  |
| <b>IV. Translation adjustments for cash and cash equivalents</b> |      | <b>(47)</b>                                 | <b>11</b>                                   | <b>(16)</b>                                    |
| <b>V. Net increase in cash and cash equivalents</b>              |      | <b>1,303</b>                                | <b>1,276</b>                                | <b>765</b>                                     |
| <b>VI. Cash and cash equivalents at beginning of year</b>        |      | <b>15,919</b>                               | <b>16,685</b>                               | <b>15,919</b>                                  |
| <b>VII. Cash and cash equivalents at end of year</b>             |      | <b>17,223</b>                               | <b>17,961</b>                               | <b>16,685</b>                                  |

# **Report of Non-Consolidated Financial Results**

## **(For the Six Months Ended August 20, 2005)**

October 4, 2005

|                                                           |                                                                                         |
|-----------------------------------------------------------|-----------------------------------------------------------------------------------------|
| <b>Registered Company Name:</b>                           | <b>AEON Credit Service Co., Ltd.</b>                                                    |
| Stock Listing:                                            | Tokyo Stock Exchange, First Section                                                     |
| Code No:                                                  | 8570                                                                                    |
| Head Office:                                              | Tokyo                                                                                   |
| President and CEO:                                        | Yoshiki Mori                                                                            |
| Contact:                                                  | Tatsuya Saito, Managing Director and Head of Management Control                         |
| URL:                                                      | <a href="http://www.aeoncredit.co.jp/aeon/eng">http://www.aeoncredit.co.jp/aeon/eng</a> |
| Telephone:                                                | +81-3-5281-2057                                                                         |
| Board of Directors' Meeting to Approve Financial Results: | October 4, 2005                                                                         |
| Interim Dividend:                                         | Yes                                                                                     |
| Commencement of Interim Dividend Payment:                 | October 18, 2005                                                                        |
| Minimum Trading Unit:                                     | 100 shares                                                                              |

# 1. Business Performance (For the six months ended August 20, 2005 and 2004, and the fiscal year ended February 20, 2005)

## (1) Non-Consolidated Results of Operations

(Millions of yen truncated to the nearest million, %, yen)

|                                 | Operating Revenue | Percentage Change | Operating Income | Percentage Change | Ordinary Income | Percentage Change |
|---------------------------------|-------------------|-------------------|------------------|-------------------|-----------------|-------------------|
| Six months ended Aug. 20, 2005  | ¥51,972           | 14.7%             | ¥12,960          | 12.5%             | ¥13,472         | 12.4%             |
| Six months ended Aug. 20, 2004  | 45,299            | 15.6%             | 11,519           | 12.8%             | 11,988          | 12.8%             |
| Fiscal year ended Feb. 20, 2005 | 94,682            |                   | 28,582           |                   | 29,249          |                   |

|                                 | Net Income | Percentage Change | Net Income per Share (Yen) |
|---------------------------------|------------|-------------------|----------------------------|
| Six months ended Aug. 20, 2005  | ¥7,806     | 13.4%             | ¥149.24                    |
| Six months ended Aug. 20, 2004  | 6,881      | 12.6%             | 131.56                     |
| Fiscal year ended Feb. 20, 2005 | 16,904     |                   | 322.25                     |

### Notes:

- The average number of shares outstanding was 52,305,560 in the six months ended August 20, 2005; 52,307,833 in the six months ended August 20, 2004; and 52,307,328 in the fiscal year ended February 20, 2005.
- Amendments were made to accounting procedures.
- Percentage changes for six-month operating revenue, operating income, ordinary income and net income indicate increases or decreases relative to the corresponding period of the previous fiscal year.
- Transaction volume in the six months ended August 20, 2005 was ¥921,834 million, up 14.2% compared with the corresponding period of the previous fiscal year.
- Transaction volume in the six months ended August 20, 2004 was ¥806,864 million, up 14.4% compared with the corresponding period of the previous fiscal year.
- Transaction volume in the fiscal year ended February 20, 2005 was ¥1,695,840 million, up 14.0% compared with the previous fiscal year.

## (2) Dividends

(Yen)

|                                 | Dividends per Share |              |
|---------------------------------|---------------------|--------------|
|                                 | Interim (Yen)       | Annual (Yen) |
| Six months ended Aug. 20, 2005  | ¥35.00              | —            |
| Six months ended Aug. 20, 2004  | 30.00               | —            |
| Fiscal year ended Feb. 20, 2005 | —                   | ¥70.00       |

## (3) Financial Position

(Millions of yen truncated to the nearest million, %, yen)

|                                 | Total Assets | Total Shareholders' Equity | Shareholders' Equity Ratio | Shareholders' Equity Per Share (Yen) |
|---------------------------------|--------------|----------------------------|----------------------------|--------------------------------------|
| Six months ended Aug. 20, 2005  | ¥506,537     | ¥113,117                   | 22.3%                      | ¥2,162.63                            |
| Six months ended Aug. 20, 2004  | 411,618      | 97,758                     | 23.7%                      | 1,868.92                             |
| Fiscal year ended Feb. 20, 2005 | 458,797      | 106,328                    | 23.2%                      | 2,031.89                             |

### Notes:

- The number of shares outstanding was 52,305,554 as of August 20, 2005; 52,307,581 as of August 20, 2004; and 52,305,852 as of February 20, 2005.
- The number of shares held by the Company as treasury stock was 16,782 as of August 20, 2005; 14,755 as of August 20, 2004; and 16,484 as of February 20, 2005.

## 2. Non-Consolidated Results Forecast (For the fiscal year ending February 20, 2006)

(Millions of yen truncated to the nearest million, %, yen)

|                          | Operating Revenue | Operating Income | Ordinary Income | Net Income | Dividends per Share |              |
|--------------------------|-------------------|------------------|-----------------|------------|---------------------|--------------|
|                          |                   |                  |                 |            | Year-End (Yen)      | Annual (Yen) |
| <b>Full term</b>         | ¥107,600          | ¥32,000          | ¥32,700         | ¥19,000    | ¥50.00              | ¥85.00       |
| <b>Percentage change</b> | 13.6%             | 12.0%            | 11.8%           | 12.4%      |                     |              |

Note: Full-term transaction volume in the fiscal year ending February 20, 2006 is forecast at ¥1,940,000 million, an increase of 14.4% compared with the previous fiscal year.

For reference: Net income per share for the fiscal year ending February 20, 2006 is forecast at ¥362.32 (based on the average number of shares outstanding for the full term at 52,305,000).

Results forecasts above are based on management's assumptions using information available at the time of publication. Owing to various factors, actual results may differ from these projections.

# 【 Non-Consolidated Financial Statements 】

## 1. Non-Consolidated Balance Sheets

(Millions of yen)

| Term<br>Item                               | As of August 20, 2004 |              | As of August 20, 2005 |              | As of February 20, 2005 |              |
|--------------------------------------------|-----------------------|--------------|-----------------------|--------------|-------------------------|--------------|
|                                            | Amount                | % of Total   | Amount                | % of Total   | Amount                  | % of Total   |
| <b>(Assets)</b>                            |                       |              |                       |              |                         |              |
| <b>I. Current assets</b>                   |                       |              |                       |              |                         |              |
| 1. Cash and cash equivalents               | 13,421                |              | 13,907                |              | 12,500                  |              |
| 2. Credit card and hire purchase total     | 96,769                |              | 140,680               |              | 117,145                 |              |
| 3. Credit card and other loans total       | 273,660               |              | 320,189               |              | 298,064                 |              |
| 4. Prepayments                             | 1,255                 |              | —                     |              | —                       |              |
| 5. Prepaid expenses                        | 231                   |              | 794                   |              | 722                     |              |
| 6. Deferred tax assets                     | 4,499                 |              | 7,245                 |              | 5,008                   |              |
| 7. Other receivables                       | 6,812                 |              | 6,935                 |              | 6,507                   |              |
| 8. Accrued income                          | 3,392                 |              | 4,050                 |              | 3,701                   |              |
| 9. Other                                   | 4,400                 |              | 8,847                 |              | 9,328                   |              |
| 10. Allowance for possible credit losses   | (13,314)              |              | (20,881)              |              | (16,211)                |              |
| <b>Total current assets</b>                | <b>391,129</b>        | <b>95.0</b>  | <b>481,768</b>        | <b>95.1</b>  | <b>436,767</b>          | <b>95.2</b>  |
| <b>II. Non-current assets</b>              |                       |              |                       |              |                         |              |
| <b>1. Property, plant and equipment</b>    |                       |              |                       |              |                         |              |
| (1) Buildings                              | 370                   |              | 530                   |              | 457                     |              |
| (2) Vehicles and transport equipment       | 3                     |              | 1                     |              | 2                       |              |
| (3) Tools                                  | 2,384                 |              | 2,493                 |              | 2,254                   |              |
| <b>Total property, plant and equipment</b> | <b>2,758</b>          | <b>0.7</b>   | <b>3,026</b>          | <b>0.6</b>   | <b>2,715</b>            | <b>0.6</b>   |
| <b>2. Intangible fixed assets</b>          |                       |              |                       |              |                         |              |
| (1) Software                               | 2,558                 |              | 3,866                 |              | 3,306                   |              |
| (2) Telephone line rights                  | 37                    |              | 37                    |              | 37                      |              |
| <b>Total intangible fixed assets</b>       | <b>2,596</b>          | <b>0.6</b>   | <b>3,904</b>          | <b>0.8</b>   | <b>3,344</b>            | <b>0.7</b>   |
| <b>3. Investments and other assets</b>     |                       |              |                       |              |                         |              |
| (1) Investment securities                  | 12,748                |              | 15,263                |              | 13,403                  |              |
| (2) Long-term prepaid expenses             | 108                   |              | 178                   |              | 254                     |              |
| (3) Prepaid pension expenses               | 152                   |              | 77                    |              | 117                     |              |
| (4) Guarantee money deposited              | 1,956                 |              | 2,081                 |              | 2,032                   |              |
| (5) Other                                  | 168                   |              | 236                   |              | 162                     |              |
| <b>Total investments and other assets</b>  | <b>15,134</b>         | <b>3.7</b>   | <b>17,837</b>         | <b>3.5</b>   | <b>15,970</b>           | <b>3.5</b>   |
| <b>Total non-current assets</b>            | <b>20,489</b>         | <b>5.0</b>   | <b>24,768</b>         | <b>4.9</b>   | <b>22,030</b>           | <b>4.8</b>   |
| <b>Total assets</b>                        | <b>411,618</b>        | <b>100.0</b> | <b>506,537</b>        | <b>100.0</b> | <b>458,797</b>          | <b>100.0</b> |

| Item                                                           | As of August 20, 2004 |              | As of August 20, 2005 |              | As of February 20, 2005 |              |
|----------------------------------------------------------------|-----------------------|--------------|-----------------------|--------------|-------------------------|--------------|
|                                                                | Amount                | % of Total   | Amount                | % of Total   | Amount                  | % of Total   |
| <b>(Liabilities)</b>                                           |                       |              |                       |              |                         |              |
| <b>I. Current liabilities</b>                                  |                       |              |                       |              |                         |              |
| 1. Cash and deposits                                           | 41,422                |              | 48,024                |              | 40,272                  |              |
| 2. Short-term loans                                            | 6,601                 |              | 1,244                 |              | 2,502                   |              |
| 3. Current portion of long-term debt                           | 26,300                |              | 37,000                |              | 41,200                  |              |
| 4. Commercial paper                                            | —                     |              | 6,500                 |              | —                       |              |
| 5. Accrued debt                                                | 5,409                 |              | 5,835                 |              | 5,960                   |              |
| 6. Accrued expenses                                            | 1,302                 |              | 1,474                 |              | 1,322                   |              |
| 7. Accrued corporate taxes, etc.                               | 6,373                 |              | 6,637                 |              | 7,809                   |              |
| 8. Unearned income                                             | 267                   |              | 269                   |              | 269                     |              |
| 9. Deposits received                                           | 1,221                 |              | 1,187                 |              | 1,190                   |              |
| 10. Allowance for bonuses                                      | 156                   |              | 173                   |              | 167                     |              |
| 11. Allowance for Tokimeki Point program expenses              | —                     |              | 1,997                 |              | 718                     |              |
| 12. Other                                                      | 278                   |              | 214                   |              | 227                     |              |
| <b>Total current liabilities</b>                               | <b>89,331</b>         | <b>21.7</b>  | <b>110,559</b>        | <b>21.8</b>  | <b>101,641</b>          | <b>22.1</b>  |
| <b>II. Non-current liabilities</b>                             |                       |              |                       |              |                         |              |
| 1. Corporate bonds                                             | 60,000                |              | 80,000                |              | 60,000                  |              |
| 2. Long-term debt                                              | 163,300               |              | 200,800               |              | 189,300                 |              |
| 3. Deferred tax liabilities                                    | 1,227                 |              | 2,059                 |              | 1,527                   |              |
| <b>Total non-current liabilities</b>                           | <b>224,527</b>        | <b>54.6</b>  | <b>282,859</b>        | <b>55.9</b>  | <b>250,827</b>          | <b>54.7</b>  |
| <b>Total liabilities</b>                                       | <b>313,859</b>        | <b>76.3</b>  | <b>393,419</b>        | <b>77.7</b>  | <b>352,469</b>          | <b>76.8</b>  |
| <b>(Shareholders' equity)</b>                                  |                       |              |                       |              |                         |              |
| <b>I. Common stock</b>                                         |                       |              |                       |              |                         |              |
|                                                                | <b>15,466</b>         | <b>3.7</b>   | <b>15,466</b>         | <b>3.0</b>   | <b>15,466</b>           | <b>3.4</b>   |
| <b>II. Capital surplus</b>                                     |                       |              |                       |              |                         |              |
|                                                                | <b>17,048</b>         | <b>4.1</b>   | <b>17,050</b>         | <b>3.4</b>   | <b>17,049</b>           | <b>3.7</b>   |
| 1. Additional paid-in capital                                  | 17,046                |              | 17,046                |              | 17,046                  |              |
| 2. Other capital surplus                                       | 1                     |              | 3                     |              | 2                       |              |
| <b>III. Retained earnings</b>                                  |                       |              |                       |              |                         |              |
|                                                                | <b>62,175</b>         | <b>15.1</b>  | <b>76,294</b>         | <b>15.0</b>  | <b>70,628</b>           | <b>15.4</b>  |
| 1. Legal reserve                                               | 3,687                 |              | 3,687                 |              | 3,687                   |              |
| 2. Voluntary reserve                                           |                       |              |                       |              |                         |              |
| (1) Special depreciation reserve                               | 71                    |              | 49                    |              | 71                      |              |
| (2) Special reserve                                            | 39,995                |              | 51,995                |              | 39,995                  |              |
| 3. Unappropriated retained earnings                            | 18,421                |              | 20,561                |              | 26,874                  |              |
| <b>IV. Net unrealized gains on other marketable securities</b> |                       |              |                       |              |                         |              |
|                                                                | <b>3,131</b>          | <b>0.8</b>   | <b>4,386</b>          | <b>0.9</b>   | <b>3,259</b>            | <b>0.7</b>   |
| <b>V. Treasury stock</b>                                       |                       |              |                       |              |                         |              |
|                                                                | <b>(62)</b>           | <b>(0.0)</b> | <b>(79)</b>           | <b>(0.0)</b> | <b>(76)</b>             | <b>(0.0)</b> |
| <b>Total shareholders' equity</b>                              | <b>97,758</b>         | <b>23.7</b>  | <b>113,117</b>        | <b>22.3</b>  | <b>106,328</b>          | <b>23.2</b>  |
| <b>Total liabilities and shareholders' equity</b>              | <b>411,618</b>        | <b>100.0</b> | <b>506,537</b>        | <b>100.0</b> | <b>458,797</b>          | <b>100.0</b> |

**2. Non-Consolidated Statements of Income**

(Millions of yen)

| Item                                                    | Term | For the six months ended August 20, 2004 |              | For the six months ended August 20, 2005 |              | For the fiscal year ended February 20, 2005 |              |
|---------------------------------------------------------|------|------------------------------------------|--------------|------------------------------------------|--------------|---------------------------------------------|--------------|
|                                                         |      | Amount                                   | % of Total   | Amount                                   | % of Total   | Amount                                      | % of Total   |
| <b>I. Operating revenue</b>                             |      | <b>45,299</b>                            | <b>100.0</b> | <b>51,972</b>                            | <b>100.0</b> | <b>94,682</b>                               | <b>100.0</b> |
| 1. Credit card shopping                                 |      | 10,280                                   |              | 12,667                                   |              | 22,256                                      |              |
| 2. Hire purchase                                        |      | 9                                        |              | 9                                        |              | 19                                          |              |
| 3. Income from direct cash loans                        |      | 32,511                                   |              | 37,191                                   |              | 67,109                                      |              |
| 4. Income from service fees                             |      | 1,419                                    |              | 1,250                                    |              | 2,745                                       |              |
| 5. Other income                                         |      | 1,078                                    |              | 852                                      |              | 2,550                                       |              |
| 6. Financial income                                     |      | 0                                        |              | 0                                        |              | 0                                           |              |
| <b>II. Operating expenses</b>                           |      | <b>33,780</b>                            | <b>74.6</b>  | <b>39,011</b>                            | <b>75.1</b>  | <b>66,100</b>                               | <b>69.8</b>  |
| 1. Selling, general and administrative expenses         |      | 32,241                                   |              | 37,097                                   |              | 62,923                                      |              |
| 2. Financial expenses                                   |      | 1,538                                    |              | 1,913                                    |              | 3,176                                       |              |
| <b>Operating income</b>                                 |      | <b>11,519</b>                            | <b>25.4</b>  | <b>12,960</b>                            | <b>24.9</b>  | <b>28,582</b>                               | <b>30.2</b>  |
| <b>III. Non-operating income</b>                        |      | <b>516</b>                               | <b>1.1</b>   | <b>611</b>                               | <b>1.2</b>   | <b>791</b>                                  | <b>0.8</b>   |
| <b>IV. Non-operating expenses</b>                       |      | <b>46</b>                                | <b>0.1</b>   | <b>99</b>                                | <b>0.2</b>   | <b>123</b>                                  | <b>0.1</b>   |
| <b>Ordinary income</b>                                  |      | <b>11,988</b>                            | <b>26.4</b>  | <b>13,472</b>                            | <b>25.9</b>  | <b>29,249</b>                               | <b>30.9</b>  |
| <b>V. Extraordinary gains</b>                           |      | <b>—</b>                                 |              | <b>101</b>                               | <b>0.2</b>   | <b>—</b>                                    |              |
| <b>VI. Extraordinary losses</b>                         |      | <b>146</b>                               | <b>0.3</b>   | <b>520</b>                               | <b>1.0</b>   | <b>216</b>                                  | <b>0.2</b>   |
| <b>Income before income taxes and other deductions</b>  |      | <b>11,842</b>                            | <b>26.1</b>  | <b>13,054</b>                            | <b>25.1</b>  | <b>29,032</b>                               | <b>30.7</b>  |
| <b>Corporate, resident and enterprise taxes</b>         |      | <b>6,260</b>                             |              | <b>7,715</b>                             |              | <b>13,725</b>                               |              |
| <b>Adjustment for corporate taxes and other factors</b> |      | <b>(1,299)</b>                           | <b>10.9</b>  | <b>(2,467)</b>                           | <b>10.1</b>  | <b>(1,596)</b>                              | <b>12.8</b>  |
| <b>Net income</b>                                       |      | <b>6,881</b>                             | <b>15.2</b>  | <b>7,806</b>                             | <b>15.0</b>  | <b>16,904</b>                               | <b>17.9</b>  |
| <b>Balance brought forward</b>                          |      | <b>11,539</b>                            |              | <b>12,755</b>                            |              | <b>11,539</b>                               |              |
| <b>Interim dividends</b>                                |      | <b>—</b>                                 |              | <b>—</b>                                 |              | <b>1,569</b>                                |              |
| <b>Unappropriated income at end of period</b>           |      | <b>18,421</b>                            |              | <b>20,561</b>                            |              | <b>26,874</b>                               |              |