

# Brief Report of Financial Results

(For the Six Months Ended August 20, 2009)

September 29, 2009

Registered Company Name: AEON Credit Service Co., Ltd.

Stock Listing: Tokyo Stock Exchange, First Section

Code No: 8570 URL: http://www.aeoncredit.co.jp

President and CEO: Kazuhide Kamitani

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Business Performance (For the Six Months ended August 20, 2009 and 2008)

Consolidated Results of Operations (Millions of yen truncated to the nearest million, %, yen)

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	Operating Revenue	Percentage Change	Operating Income	Percentage Change	Ordinary Income	Percentage Change
Six Months ended Aug. 20, 2009 Six Months ended	¥84,931	-	¥8,697	-	¥8,417	-
Aug 20, 2008	88,586	Δ2.1%	15,346	∆13.7%	15,504	Δ13.3%

	Net Income	Percentage Change	Net Income per Share (Yen)	Fully Diluted Net Income per Share (Yen)
Six Months ended Aug. 20, 2009 Six Months ended	¥∆6,172	-	¥∆39.36	-
Aug 20, 2008	7,076	△27.8%	45.12	45.12

**Financial Position** (Millions of yen truncated to the nearest million, %, yen)

	Total Assets	Net Assets	Shareholders' Equity Ratio	Net Assets per Share (Yen)
Six Months ended Aug. 20, 2009 Fiscal year ended	¥922,333	¥173,071	16.6%	¥975.41
February.20, 2009	854,193	181,901	19.0%	1,036.35

#### **Dividend circumstances**

		Dividend per share					
(Base date)	First quarter period	Interim period	Third quarter period	Term end	Annual		
February 2009 term	_	¥15.00	_	¥25.00	¥40.00		
February 2010 term	_	15.00	_	_	_		
February 2010 term (Estimated)		_		(25.00)	(40.00)		

#### Consolidated Results Forecast (For the fiscal year ending February 20, 2010)

(Millions of yen truncated to the nearest million, %, yen)

	Operating Revenue	Percentage Change	Operating Income	Percentage Change	Ordinary Income	Percentage Change
Full term	¥176,100	0.1%	¥22,000	△17.3%	¥21,500	△19.8 <b>%</b>

	Net Income	Percentage Change	Net Income per Share (Yen)
Full term	¥600	∆95.9 <b>%</b>	¥3.83

#### **Others**

- (1) Change of important subsidiary during term (Change of specified subsidiary accompanying change of consolidation scope); No
- (2) Use of simplifications in accounting methods and Specific accounting method is applied to the condensed quarterly consolidated financial statements. : No
- (3)Change of principle, procedure, expression method, etc., of accounting process concerning preparation of consolidated financial statements (matters to be mentioned concerning change of important items to be the bases for preparation of consolidated financial statements)
- ① Change accompanying revision of accounting standards; Yes
- ② Change other than ①; No
- (4) Number of shares of outstanding stock (Common stock)
- ① Number of shares of outstanding stock at term end (including treasury stock)
  The 2nd quarter of 2009; 156,967,008 shares, Fiscal 2008; 156,967,008 shares
- 2 Number of shares of treasury stock at end of term
  - The 2nd quarter of 2009; 112,368 shares, Fiscal 2008; 131,823 shares,
- ③ Average of the number of shares during the quarter(For the Six Months ended Aug 20, 2009) The 2nd quarter of 2009; 156,849,977 shares, The 2nd quarter of 2008; 156,836,361 shares
- 1. The Corporate Accounting Standard Section 12 <Accounting Standard related to Quarterly Financial Statements> and the Corporate Accounting Standard Adoption Guideline Section No. 14 <Guideline for the adoption of Accounting Standard related to Quarterly Financial Statements> are applied from the FY2009. The condensed quarterly consolidated financial statements have been prepared in accordance with the <Rules for the Quarterly Consolidated Financial Statements>
- 2. Results forecasts above are based on management's assumptions using information available at the time of publication. Owing to various factors, actual results may differ from these projections.

## **TReference** Prospects of the business

**Projection for the year ended 20 February 2010** (For the fiscal year ending February 20, 2010)

(Millions of yen truncated to the nearest million, %, yen)

	Operating Revenue	Percentage Change	Operating Income	Percentage Change	Ordinary Income	Percentage Change
Full term	¥117,500	0.2%	¥9,600	Δ31.8%	¥11,400	Δ30.0%

	Net Income	Percentage Change	Net Income per Share (Yen)
Full term	¥∆2,900	_	¥∆18.49

## **Consolidated Financial Statements**

## Consolidated quarterly balance sheets

		(Millions of yen)	
Term	As of Aug.20, 2009	As of February.20, 2009	
Item	Amount	Amount	
(Assets)			
Current assets			
Cash and deposits	28,730	61,033	
Accounts receivable-installment	374,873	245,378	
Operating loans	434,733	483,527	
Other	59,455	58,772	
Allowance for doubtful accounts	Δ50,442	Δ50,757	
Total current assets	847,351	797,954	
Noncurrent assets			
Property, plant and equipment	9,759	9,469	
Intangible assets	11,589	11,471	
Investments and other assets	53,494	35,140	
Total noncurrent assets	74,843	56,081	
Deferred assets	138	157	
Total assets	922,333	854,193	
(Liabilities)			
Current liabilities			
Accounts payable-trade	112,477	91,542	
Short-term loans payable	68,773	26,581	
Current portion of long-term loans payable	81,979	70,542	
Current portion of bonds	14,028	16,272	
Income taxes payable	1,730	4,772	
Provision for point card certificates	6,473	4,141	
Other provision	332	374	
Other	19,137	16,566	
Total current liabilities	304,932	230,795	
Noncurrent liabilities			
Bonds payable	92,348	104,533	
Long-term loans payable	321,660	321,981	
Provision for loss on interest repayment	26,286	11,936	
Other provision	173	108	
Other	3,860	2,937	
Total noncurrent liabilities	444,329	441,496	
Total liabilities	749,262	672,292	

		(Millions of yen
Term	As of Aug.20, 2009	As of February.20, 2009
	Amount	Amount
(Net assets)		
Shareholders' equity		
Capital stock	15,466	15,466
Capital surplus	17,044	17,052
Retained earnings	125,370	135,161
Treasury stock	Δ186	Δ219
Total shareholders' equity	157,694	167,461
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	1,278	767
Deferred gains or losses on hedges	△1,437	Δ419
Foreign currency translation adjustment	△4,538	Δ5,273
Total valuation and translation adjustments	Δ4,697	Δ4,926
Subscription rights to shares	-	25
Minority interests	20,073	19,340
Total net assets	173,071	181,901
Total liabilities and net assets	922,333	854,193

### Consolidated quarterly statements of income

Term	(Millions of yen) For the Six months ended Aug. 20, 2009
Item	Amount
Operating revenue	
Credit card revenue	27,212
Per-item revenue	3,954
Financing revenue	41,425
Processing service fee	5,513
Gain on bad debts recovered	1,419
Other	5,313
Financial revenue	92
Total operating revenue	84,931
Operating expenses	
Selling, general and administrative expenses	
Provision of allowance for doubtful accounts	14,101
Provision for loss on interest repayment	4,529
Provision for point card certificates	3,766
Other	46,655
Total selling, general and administrative expenses	69,054
Financial expenses	7,178
Total operating expenses	76,233
Operating income	8,697
Non-operating income	
Dividends income	79
Amortization of negative goodwill	114
Other	19
Total non-operating income	214
Non-operating expenses	
Office transfer expenses	377
Other	116
Total non-operating expenses	493
Ordinary income	8,417
Extraordinary loss	
Provision of allowance for doubtful accounts	2,052
Provision for loss on interest repayment	14,000
Other	4
Total extraordinary losses	16,057
Income before income taxes and minority interests ( $\Delta$ )	Δ7,639
Income taxes-current	1,939
Income taxes-deferred	△5,219
Total income taxes	Δ3,280
Minority interests in income	1,813
Net loss for the quarterly financial period $(\Delta)$	Δ6,172

The Corporate Accounting Standard Section 12 <Accounting Standard related to Quarterly Financial Statements> and the Corporate Accounting Standard Adoption Guideline Section No. 14 <Guideline for the adoption of Accounting Standard related to Quarterly Financial Statements> are applied from the FY2009. The condensed quarterly consolidated financial statements have been prepared in accordance with the <Rules for the Quarterly Consolidated Financial Statements>

#### **Remarks for the continuing corporations**

There is no applicable issue

#### **Segment Information**

[Operating Segment Information]

Consolidated Result for the Financial Period 21 February 2009 ~ 20 August 2009

Information for different operating segments has not been presented since the financial service business is representing over 90% of both the total operating revenue and the operating profit of the Company.

# **Segment Information** (Geographic Segments)

(Millions of yen)

	For the Six months ended Aug. 20,2009				
	Domestic	Overseas	Total	Eliminations/ Corporate	Consolidated
Operating revenues	59,540	25,390	84,931		84,931
Operating income	4,032	4,665	8,697	_	8,697

*Note:* 1. The overseas geographical segment encompasses Hong Kong, Thailand, Malaysia, Taiwan, China, Indonesia, Philippine and Vietnam)

2. Change of accounting standard

The preparation of consolidated financial statements of the subsidiaries for the 1st quarter consolidated accounting period is in conformity with the requirement of the Practical report No. 18 which was released on 17 May 2006 by the Accounting Standards Board of Japan in regarding to the change of accounting practice in the subsidiary for the preparation of consolidated financial report . According to the change of accounting practice, the operating profit from the subsidiaries increased by 26 Million Japanese Yen during the 2st quarter consolidated accounting period.

#### (Operating Revenues to Overseas)

(Millions of yen)

Operating revenues to foreign customers	Consolidated operating revenues	Overseas operating revenues as a percentage of consolidated operating revenues
25,390	84,931	29.9%

Note: Overseas operating revenues refers to total operating revenues from consolidated subsidiaries in regions or countries outside Japan. (The overseas geographical segment encompasses Hong Kong, Thailand, Malaysia, Taiwan, China, Indonesia, Philippine and Vietnam)

#### Remarks for significant change of shareholders equity

There is no applicable issue

#### Major issue aroused

Share acquisition: increase of capital by issuing new shares to third party

On 29 September 2009, the Board has approved the acquisition of new shares issued by AEON Bank. The acquisition of the non-voting ordinary shares is scheduled to be completed on 30 September. Summary of the acquisition is as follows:-

#### ·Reason for the acquisition

The Company aims at securing new income source and realigning business structure. One of the methods is to promote the new business model, bank agency service. The acquisition will strengthen the collaboration with AEON Bank, thus reinforcing the bank agency business.

#### ·Content of the acquisition

Type and number of shares to be acquired: 200,000 shares of non-voting shares

Acquisition cost: \50,000 per shares

\10,000 Million in total

# 「Reference」 (summary)Consolidated quarterly statements of income

	(Millions of yen)
Term	For the Six months ended Aug. 20, 2008
Item	Amount
I Operating revenue	
1 Credit card revenue	25,964
2 Per-item revenue	4,935
3 Financing revenue	50,047
4 Processing service fee	2,460
5 Gain on bad debts recovered	1,362
6 Other	3,792
7 Financial revenue	86
Total operating revenue	88,586
II Operating expenses	
1 Selling, general and administrative expenses	65,949
2 Financial expenses	7,290
Total operating expenses	73,240
Operating income	15,346
Ⅲ Non-operating income	278
IV Non-operating expenses	119
Ordinary income	15,504
V Extraordinary gains	6,645
VI Extraordinary losses	7,675
Income before income taxes and minority interests	14,475
Corporate, resident and enterprise taxes	5,076
Minority interests in income	2,322
Net income	7,076

#### **Segment Information**

[Operating Segment Information]

Consolidated Result for the Financial Period 21 February 2009 ~ 20 August 2009

The group's business comprises mainly 2 operating divisions, namely financial service business and other business. Financial services business includes businesses such as hire-purchase, credit card, installment loans and servicing (outside collection agency). Other business includes businesses such as insurance agency. Information for different operating segments has not been presented since the financial service business is representing over 90% of both the total operating revenue and the operating profit of the Company.

# **Segment Information** (Geographic Segments)

(Millions of yen)

	For the Six months ended Aug. 20,2008				
	Domestic	Overseas	Total	Eliminations/ Corporate	Consolidated
Operating revenues	60,445	28,141	88,586	_	88,586
Operating income	9,449	5,897	15,346	_	15,346

*Note:* The overseas geographical segment encompasses Hong Kong, Thailand, Malaysia, Taiwan, China, Indonesia, Philippine and Vietnam)

#### (Operating Revenues to Overseas)

(Millions of yen)

Operating revenues to foreign customers	Consolidated operating revenues	Overseas operating revenues as a percentage of consolidated operating revenues
28,141	88,586	31.8%

*Note:* Overseas operating revenues refers to total operating revenues from consolidated subsidiaries in regions or countries outside Japan. (The overseas geographical segment encompasses Hong Kong, Thailand, Malaysia, Taiwan, China, Indonesia, Philippine and Vietnam)

#### Others Sales Volume

(Millions of yen)

Term	For the Six months Ended Aug 20, 2008	For the Six months Ended May. 20, 2009
Item	Amount	Amount
Credit card shopping	1,030,557	1,084,127
Hire purchase	25,430	20,191
Total loans	336,958	300,890
Processing Service(※)	78,984	28,428
Others	15,127	17,559
Total Sales Volume	1,487,058	1,451,196

<sup>\*</sup>The sales from the payment settlement service related to electronic money issued by any company have been included in the financial statements. However, starting from the 2st quarter 2009, only the sales from the payment settlement service for those electronic money card issued by the Company will be included. However, the sales from those electronic money card issued by other companies during the 2st quarter 2009 is 207,562 Million Japanese Yen. Sales from those electronic money card issued by other companies during the 1st quarter of 2008 was 66,140 Million Japanese Yen.

#### **Finance Receivables**

	As of Aug.20, 2009	As of February.20, 2009  Amount	
Term Item	Amount		
Credit card shopping	339,039	211,117	
[Including securities and trusted beneficiary right receivables]	[394,724]	[361,515]	
Hire purchase	35,834	34,261	
Total installments receivable	374,873	245,378	
[Including securities and trusted beneficiary right receivables]	[430,558]	[395,776]	
Cash advances	358,932	413,215	
[Including securities and trusted beneficiary right receivables]	[408,779]	[422,580]	
Other loans	75,801	70,311	
[Including securitized receivables]	[81,715]	[79,024]	
Total loans receivable	434,733	483,527	
[Including securities and trusted beneficiary right receivables]	[490,495]	[501,605]	
Total finance receivables	809,607	728,905	
[Including securities and trusted beneficiary right receivables]	[921,054]	[897,382]	