



# Brief Report of Financial Results (Unaudited)

(For the three Months Ended May 20, 2012)

June25, 2012

Registered Company Name: **AEON Credit Service Co., Ltd.**

Stock Listing: Tokyo Stock Exchange, First Section

Code No: 8570

URL: <http://www.aeon.co.jp>

President and CEO: Kazuhide Kamitani

Contact: Hideki Wakabayashi , Director, CFO

## 1.Business performance (For the three Months ended May 20, 2012 and 2011)

### (1) Consolidated Operating Results

(Millions of yen truncated to the nearest million, %, yen)

	Operating Revenues	Percentage Change	Operating Income	Percentage Change	Ordinary Income	Percentage Change
Three Months ended May 20, 2012	¥43,320	8.5%	¥6,181	37.6%	¥6,203	36.6%
Three Months ended May.20, 2011	39,936	△1.0%	4,493	8.9%	4,542	9.0%

※Comprehensive income; The 1st Quarter of Fiscal 2012; 3,820 million(—%) , The 1st Quarter of Fiscal 2011; △197 million(—%)

	Net Income	Percentage Change	Net Income per Share (Yen)	Fully Diluted Net Income per Share (Yen)
Three Months ended May 20, 2012	¥3,020	—	¥20.60	¥18.82
Three Months ended May 20, 2011	252	△87.1%	1.61	1.61

### (2) Financial Position

(Millions of yen truncated to the nearest million, %, yen)

	Total Assets	Net Assets	Shareholders' Equity Ratio	Net Assets per Share (Yen)
Three Months ended May 20, 2012	¥944,879	¥166,763	15.1%	¥987.53
Fiscal year ended February 20, 2012	907,658	181,852	17.5%	1,012.52

(Reference) Shareholder's equity; The 1st Quarter of Fiscal 2012; 142,780 million, Fiscal 2011; 158,816 million

## 2.Cash Dividends

	Dividend per share				
(Base date)	First quarter period	Interim period	Third quarter period	Term end	Annual
February 2012 term	—	¥15.00	¥5.00	¥25.00	¥45.00
February 2013 term	—	—	—	—	—
February 2013term (Estimated)	—	(20.00)	—	(25.00)	(45.00)

Note:Revision on dividend projection in the 1st Quarter ; No

## 3.Projections (For the fiscal year ending February 28, 2013)

(Millions of yen truncated to the nearest million, %, yen)

	Operating revenues	YOY (%)	Operating income	YOY (%)	Ordinary income	YOY (%)	Net income	YOY (%)	Net income per share
Interim	86,000	5.3	11,700	14.4	11,700	13.4	5,100	67.3	35.27
Full term	181,000	6.6	28,500	17.4	28,500	17.4	12,500	39.1	86.46

Note:Revision on the projection of consolidated results in the 1st Quarter ; No

#### 4.Others

- (1) Change in significant subsidiary during the term (Change in specified subsidiary that caused a change in the scope of consolidation) ; No
- (2) Use of simplifications in accounting methods and Specific accounting method is applied to the condensed quarterly consolidated financial statements ; No
- (3)Change in accounting principle, procedure, disclosure , etc., concerning preparation of consolidated financial statements  
(matters to be mentioned concerning the change of important items to be the bases for preparation of consolidated financial statements)
- ① Change by a newly issued accounting pronouncement ; No
- ② Change other than ① ; No
- ③ Change accounting quotation ; No
- ④ Restatement ; No
- (4) Number of issued stocks and outstandings (Common stock)
- ① Number of issued stocks and outstandings at term end (including treasury stock)  
The 1st quarter of fiscal 2012; 144,697,208 shares, Fiscal 2011; 156,967,008 shares
- ② Number of shares of treasury stock at end of term  
The 1st quarter of fiscal 2012; 113,732 shares, Fiscal 2011; 113,690 shares,
- ③ Average of the number of shares during the quarter(For the Three Months ended May 20, 2012)  
The 1st quarter of fiscal 2012; 146,638,260 shares, The 1st quarter of fiscal 2011; 156,853,512 shares

※ Remarks on the projections, other issues

Projections above are based on management's assumptions using information available at the time of publication. Owing to various factors, actual results may differ from these projections.
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## 5. Consolidated Financial Statements

### (1) Consolidated Quarterly Balance Sheets

(Millions of yen truncated the nearest million yen)

	As of February 20, 2012	As of May 20, 2012
<b>Assets</b>		
Current assets		
Cash and deposits	21,250	33,661
Accounts receivable-installment	427,634	443,946
Operating loans	255,704	258,074
Other	71,230	78,069
Allowance for doubtful accounts	△42,346	△40,369
Total current assets	733,474	773,383
Noncurrent assets		
Property, plant and equipment	13,853	14,418
Intangible assets	18,144	17,848
Investments and other assets		
Investment securities	121,417	118,139
Other	20,642	20,913
Total investments and other assets	142,059	139,052
Total noncurrent assets	174,057	171,320
Deferred assets	127	176
Total assets	907,658	944,879
<b>Liabilities</b>		
Current liabilities		
Accounts payable-trade	142,117	174,560
Short-term loans payable	34,000	34,002
Current portion of long-term loans payable	72,542	78,390
Current portion of bonds	54,419	34,301
Income taxes payable	1,831	2,189
Provision for point card certificates	10,859	12,369
Other provision	1,050	1,735
Other	38,164	41,919
Total current liabilities	354,986	379,469
Noncurrent liabilities		
Bonds payable	50,095	52,153
Convertible bond-type bonds with subscription rights to shares	—	30,000
Long-term loans payable	305,340	303,044
Provision for loss on interest repayment	9,250	7,746
Other provision	278	298
Other	5,854	5,403
Total noncurrent liabilities	370,820	398,646
Total liabilities	725,806	778,115

(Millions of yen truncated the nearest million yen)

	As of February 20, 2012	As of May 20, 2012
Net assets		
Shareholder's equity		
Capital stock	15,466	15,466
Capital surplus	17,046	17,046
Retained earnings	134,582	118,638
Treasury stock	△188	△145
Total shareholders' equity	166,907	151,006
Total other comprehensive income		
Valuation difference on available-for-sale securities	1,183	1,097
Deferred gains or losses on hedges	△1,562	△1,452
Foreign currency translation adjustment	△7,711	△7,870
Total accumulated other comprehensive income	△8,091	△8,226
Subscription rights to shares	12	25
Minority interests	23,023	23,957
Total net assets	181,852	166,763
Total Liabilities and net assets	907,658	944,879

## (2) Consolidated Quarterly Statements of Income

(Millions of yen truncated the nearest million yen)

	For the fiscal2011 ended February 20, 2012	For the Three months ended May 20, 2012
Operating revenues		
Revenue from credit card (business)	16,354	18,830
Cash and deposits	2,064	1,863
Financing revenue	16,456	16,336
Processing agency service fees	1,722	1,771
Gain on bad debts recovered	658	798
Other	2,671	3,702
Financial revenue	6	17
Total Operating revenues	39,936	43,320
Operating expenses		
Selling, general and administrative expenses		
Provision of allowance for doubtful accounts	6,145	4,906
Provision for point card certificates	2,208	2,588
Other	23,633	26,377
Total Selling, general and administrative expenses	31,987	33,872
Financial expenses	3,454	3,266
Total operating expenses	35,442	37,139
Operating income	4,493	6,181
Nonoperating income		
Dividend income	44	46
Amortization of negative goodwill	50	—
Other	11	13
Total nonoperating income	106	59
Nonoperating expenses		
Equity in losses of affiliates	44	—
Foreign exchange losses	8	21
Commission for purchase of treasury stock	—	15
Other	4	0
Total Nonoperating expenses	56	38
Ordinary income	4,542	6,203
Extraordinary loss		
Loss by the disaster	3,140	—
Other	214	—
Total Extraordinary loss	3,354	—
Income before income tax and minority interests	1,187	6,203
Income taxes-current	2,413	969
Income taxes-deferred	△2,281	1,092
Total Income taxes	131	2,062
Net income before the minority shareholders profit and loss adjustment	1,056	4,140
Minority interests in income	803	1,120
Quarterly income	252	3,020

**(Consolidated statement of comprehensive income)**

(Millions of yen truncated the nearest million yen)

	For the fiscal2011 ended February 20, 2012	For the Three months ended May 20, 2012
Net income before the minority shareholders profit and loss adjustment	1,056	4,140
Other comprehensive income		
Valuation difference on available-for-sale securities	△199	△49
Deferred gains or losses on hedges	△463	228
Foreign currency translation adjustment	△590	△500
Total other comprehensive income	△1,253	△320
Comprehensive income	△197	3,820
(attributable to)		
Comprehensive income attributable to owners of the Company	△476	2,885
Comprehensive income attributable to minority interests	279	934

**(3) Remarks for the continuing corporations**

There is no applicable issue

**(4) Segment Information**

(Millions of yen)

	For the Three months ended May 20, 2011					
	Credit	Fee business	Overseas	Total	The amount of adjustment	Consolidated Quarterly Statements Income
Operating Revenues from customers	23,513	3,661	12,761	39,936	—	39,936
Intersegment operating revenues and transfer	0	293	—	293	△293	—
Total	23,514	3,954	12,761	40,229	△293	39,936
Net income(loss)	2,975	△146	2,468	5,297	△803	4,493

Note: Segment Information

(1) Credit・・・Credit business including credit card and loan business inside Japan

(2) Fee business・・・Various fee businesses including electronic money business inside Japan

(3) Overseas・・・Overseas financial service business

(Millions of yen)

	For the Three months ended May 20, 2012					
	Credit	Fee business	Overseas	Total	The amount of adjustment	Consolidated Quarterly Statements Income
Operating Revenues from customers	23,851	5,102	14,366	43,320	—	43,320
Intersegment operating revenues and transfer	0	289	13	302	△302	—
Total	23,851	5,391	14,379	43,623	△302	43,320
Net income(loss)	3,510	424	3,067	7,001	△819	6,181

Note: Segment Information

(1) Credit・・・Credit business including credit card and loan business inside Japan

(2) Fee business・・・Various fee businesses including electronic money business inside Japan

(3) Overseas・・・Overseas financial service business

**(5) Remarks for significant change in shareholders equity**

There is no applicable issue

## 6. Others

### (1)Sales Volume

(Millions of yen)

Term Item	For the Three months Ended May 20, 2011	For the Three months Ended May 20, 2012
	Amount	Amount
Credit card	649,667	759,895
Cash and deposits	6,120	8,458
Financing	83,397	90,769
Processing agency service	27,884	35,864
Other	6,601	8,523
Total Trading Volume	773,670	903,511

### (2)Advances and Receivables

(Millions of yen)

Term Item	As of February 20, 2012	As of May 20, 2012
	Amount	Amount
Credit card	395,628	410,960
〔Including securities and trusted beneficiary right receivables〕	(520,743)	(553,718)
Per-item	32,005	32,986
Total accounts receivable-installment	427,634	443,946
〔Including securities and trusted beneficiary right receivables〕	(552,749)	(586,704)
Cash advances	143,550	141,696
〔Including securities and trusted beneficiary right receivables〕	(303,255)	(294,623)
Other financing	112,154	116,377
〔Including securitized receivables〕	(185,294)	(187,921)
Total operating loans	255,704	258,074
〔Including securities and trusted beneficiary right receivables〕	(488,549)	(482,544)
Total operating receivables	683,339	702,021
〔Including securities and trusted beneficiary right receivables〕	(1,041,298)	(1,069,249)