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Financial Results for the Nine Months ended November 30, 2025

January 8, 2026

Company name **AEON Financial Service Co., Ltd.**

Listings Tokyo Stock Exchange, Prime Market

Security code 8570

URL <https://www.aeonfinancial.co.jp/en/>

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Starting date of paying year-end dividend -

Preparation of brief summary materials for financial results Yes

Holding of financial results presentation Yes (For institutional investors and analysts)

1. Business performance (For the Nine Months ended November 30, 2025 and for the Nine Months ended November 30, 2024)

(1) Consolidated Operating Results

(Millions of yen truncated to the nearest million, %, yen)

	Operating income	Percentage Change	Operating profit	Percentage Change	Ordinary profit	Percentage Change	Profit attributable to owners of parent	Percentage Change
Nine Months ended November 30, 2025	421,566	8.4	41,711	10.0	42,250	8.5	14,446	5.0
Nine Months ended November 30, 2024	388,772	9.3	37,917	45.2	38,941	43.7	13,763	55.4

(Note) Comprehensive income; For the Nine Months ended November 30, 2025; 42,310 million (50.5%),
For the Nine Months ended November 30, 2024; 28,116 million (△26.1%)

(yen)

	Net Income per Share	Fully Diluted Net Income per Share
Nine Months ended November 30, 2025	66.92	66.92
Nine Months ended November 30, 2024	63.76	63.75

(2) Financial Position

(Millions of yen truncated to the nearest million, %, yen)

	Total Assets	Net Assets	Total equity ratio	Net Assets per Share
Nine Months ended November 30, 2025	8,338,079	607,897	5.6	2,169.87
Fiscal 2024 ended February 28, 2025	7,756,492	585,766	5.9	2,136.09

(Note) Equity capital; For the Nine Months ended November 30, 2025; 468,441 million
Fiscal year ending February 2025; 461,139 million

2. Cash Dividends

(yen)

(Base date)	Dividend per share				
	First quarter period	Interim period	Third quarter period	Term end	Annual
Fiscal 2024 ended February 28, 2025	—	25.00	—	28.00	53.00
Fiscal 2025 ended February 28, 2026	—	25.00	—		
Fiscal 2025 ended February 28, 2026 (Estimated)				28.00	53.00

(Note) Amendments from the most recently published dividend forecast : None

3. Projections (For the fiscal year ending February 28, 2026)

(Millions of yen, %)
(YoY is the percentage of change to the previous year)

	Operating income	YoY	Operating profit	YoY	Ordinary profit	YoY	Profit attributable to owners of parent	YoY	Net income per share
Full term	570,000	6.9	57,000	△7.3	57,000	△8.9	21,000	34.2	97.28

(Note) Amendments from the most recently published projections forecast : None

※Notes

(1) Change in significant subsidiary during the term: Yes

Newly added: N/A, Excluded: 1 company (Company name) AEON Allianz Life Insurance Co., Ltd.

(Note) For details, see " (3) Notes on the Consolidated Financial Statements (Significant changes in the scope of consolidation during the third quarter cumulative period)" on page 6 of the attached documents.

(2) Application of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Change in accounting principle, procedure, disclosure, etc. concerning preparation of consolidated financial statements

① Change due to a newly issued accounting requirement: Yes

② Change other than ①: None

③ Change accounting quotation: None

④ Restatement: None

(4) Number of shares issued (Common stock)

1) Number of shares issued at end of period (treasury stock included):

November 30, 2025; 216,010,128 shares, Fiscal 2024; 216,010,128 shares

2) Number of shares held in treasury at end of period:

November 30, 2025; 125,845 shares; Fiscal 2024; 129,593 shares

3) Average number of shares outstanding during the period:

Nine Months ended November 30, 2025: 215,882,663 shares

Nine Months ended November 30, 2024: 215,875,439 shares

※ Review of the Japanese originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm : Yes (mandatory)

※ ※ Explanation of the Appropriate Use of Earnings Forecasts and Other Important Notes

(Caution Regarding Forward-Looking Statements, etc.)

The earnings and dividend forecasts are based on assumptions and projections that are the basis for future outlooks and plans as of the date of this document's release, and are not intended to guarantee that they will be achieved. Actual results may differ from the forecasts due to various factors. For details regarding earnings and dividend forecasts, please see "1. Review of Operating Results and Financial Statements. (3) Explanation of Consolidated Business Performance Forecasts" on page 8 of the attached documents.

※ The Company provides FACT BOOK on its business and performance on its website.

Attachments

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1. Review of Operating Results and Financial Statements

(1) Overview of Operating Results for the Third Quarter of 2025

Consolidated business results for the third quarter of the fiscal year under review showed increases in both revenue and profit, with consolidated operating revenue of ¥421,566 million (108.4% YoY), consolidated operating profit of ¥41,711 million (110.0% YoY), and consolidated ordinary profit of ¥42,250 million (108.5% YoY), driven by increases in domestic and international transaction volumes and receivable balances. Interim net income attributable to owners of the parent was ¥14,446 million (105.0% YoY), due to the recording of an extraordinary loss associated with the transfer of 85.1% of the issued shares of AEON Allianz Life Insurance Co., Ltd. (hereinafter, AEON Allianz Life, currently Meiji Yasuda Trust Life Insurance Co., Ltd.), a consolidated subsidiary engaged in the life insurance business, to Meiji Yasuda Life Insurance Company (hereinafter, Meiji Yasuda) on July 1, 2025.

In order to achieve sustainable growth through the provision of financial services, the Company defines the *raison d'être* of the Group as Our Purpose: "To bring 'finance' closer to everyone. By committing to each and every person, we brighten up everyday lives with peace of mind and smiles." Based on Our Purpose, the Company aims to provide financial services that respond to changes in the life stages and living environments of all customers in the Asian countries in which the Company operates, taking a consumer-oriented approach, which is the Company's strength as a financial group with origins in the retail industry.

Furthermore, in order to achieve the Company's vision for 2030 of becoming "a global company with deep ties to the local community that brings finance closer to everyone," the Company has positioned its medium-term management plan (FY2021-FY2025) as a "Transformation Phase," and is working to revise its business portfolio to optimize it in light of changes in the business environment and to build new business models that utilize digital technology.

In this consolidated fiscal year, the final year of the Company's medium-term management plan, the Company is reviewing its business portfolio and reallocating management resources to maximize the value provided to customers in the AEON Living Area. In Japan, in addition to transferring AEON Allianz Life Insurance's shares to Meiji Yasuda, the Company has decided to merge its consolidated subsidiaries, ACS Leasing Co., Ltd. and AFS Corporation Co., Ltd., into the Company. These actions are intended to establish a simpler and more efficient organizational structure and to promote business expansion through enhanced collaboration among the Company's businesses.

During the third quarter of the current consolidated fiscal year, with improvements in employment and income conditions and a stable inflation rate of around 2%, the Japanese economy continued to show a gradual recovery. However, rising prices caused by higher costs of labor, energy, and logistics, among others, have impacted household budgets, and consumers remain cautious about personal consumption. As for the Asian countries where the Group operates, Malaysia and Vietnam continue to enjoy steady growth supported by increased household spending, whereas economic recovery has been taking time because of a slowdown in China's economic growth, coupled with the uncertainty about future macroeconomic indicators affected by the U.S. trade policy, and with continued inflation and sluggish income growth.

Under these circumstances, the Company worked to expand its customer base both domestically and internationally by providing financial products and services that meet the payment and capital needs of its customers, and to improve asset profitability by expanding various transaction volumes and its operating receivables balance.

In Japan, on February 28, 2025, the Company completed the acquisition of the WAON Value Issuer business from AEON Retail Co., Ltd., which operates a general merchandise store (GMS) business. It then worked to provide AEON Pay, a more convenient mobile payment service, by integrating various payment channels that included code payments and electronic money, and to expand its customer base and increase affiliated stores. Additionally, on July 12, 2025, the Company signed a memorandum of understanding (MOU) with AND Global Pte. Ltd. (hereinafter, "AND Global"), a provider of lending services and fintech solutions, regarding a share subscription agreement for AND Global's third-party allotment of new shares and a strategic partnership. By utilizing AND Global's credit management expertise through AI scoring using alternative data and its business know-how in digital lending in Japan and across Asia, the Company will promote the AI and digital transformation of its services, strengthen the lending business, refine credit assessments using AI and other digital technologies, and improving the debt collection system.

The operating results for the nine months of the current consolidated fiscal year are as follows:

(Unit: million yen)

	Previous 3 rd Quarter	Current 3 rd Quarter	Amount increase	Percentage increase
Operating income	388,772	421,566	32,793	8.4%
Operating profit	37,917	41,711	3,793	10.0%
Ordinary profit	38,941	42,250	3,308	8.5%
Profit attributable to owners of parent	13,763	14,446	683	5.0%

Segment results for the nine months of the current consolidated fiscal year are as follows:

(Unit: million yen)

		Operating revenue			Ordinary profit or loss (△)		
		Previous 3 rd Quarter	Current 3 rd Quarter	Percentage increase	Previous 3 rd Quarter	Current 3 rd Quarter	Percentage increase or decrease
Domestic	Retail	144,964	183,453	26.6%	9,908	4,447	△55.1
	Solutions	137,657	140,415	2.0%	2,222	10,069	353.0%
	Domestic total*	226,484	248,392	9.7%	12,238	13,611	11.2%
Global	China area	26,029	26,362	1.3%	6,406	8,109	26.6%
	Mekong area	71,587	74,780	4.5%	10,246	10,900	6.4%
	Malay area	66,448	74,087	11.5%	8,745	8,937	2.2%
	Global total*	164,065	175,230	6.8%	25,398	27,946	10.0%
Total		446,687	499,099	11.7%	37,530	42,463	13.1%
Adjustments		△57,914	△77,532	—	387	△751	—
Consolidated		388,772	421,566	8.4%	37,917	41,711	10.0%

*The domestic and international totals are figures after elimination of inter-segment transactions belonging to each business

Business Segment Information

<Domestic Retail Business>

Operating revenue for the domestic retail business was ¥183,453 million (126.6% YoY), and operating profit was ¥4,447 million (44.9% YoY).

During the third quarter, operating revenues exceeded those of the previous year due to a steady increase in the balance of trade receivables, primarily from shopping revolving credit and installment payments, and an increase in interest on loans and investment gains from securities as interest rates rose. However, operating profits fell below those of the same period of the previous year due to an increase in financial expenses resulting from an increase in deposit interest in the banking business and from the rebalancing of the bond portfolio in line with the interest rate environment.

In the retail business, in addition to efforts to improve the UI and UX of the AEON Wallet (available online and via a smartphone app), the Company launched a “Pay Later in Installments” service on September 11, 2025. This service, which allows customers to change their one-time card shopping payment or bonus lump-sum payment to installment payments via the web or the AEON Wallet after completing the payment process, is part of the Company’s ongoing initiatives to offer more convenient services that meet customers’ needs for payment options. For shopping revolving payments, a new function has been added to enable customers to change their repayment method to revolving payments monthly, in addition to statements and daily payment options. With this function, customers can choose a repayment method that better suits their usage, which would lead to an increase in shopping revolving and installment receivables balance.

Starting from payments billed on December 2, 2025, updated shopping revolving payment fees are applied to improve profitability.

As a result, the balance of shopping revolving and installment receivables increased steadily to ¥394,570 million (an increase of ¥33,004 million from the beginning of the period), and the balance of cash advance receivables increased steadily to ¥446,317 million (an increase of ¥18,414 million from the beginning of the period).

AEON Bank Ltd. (hereinafter “AEON Bank”) revised the interest rates displayed at its branches for deposits and loans on March 1, 2025, in alignment with the Bank of Japan’s revised monetary policy and changes in the interest rate environment. Moreover, AEON Bank opened its new AEON Insurance Service offices in AEON Malls Suzaka and Kamisugi in October 2025, and in AEON Mall Kobe Minami in November 2025, in order to offer services tailored to the lifestyles of customers in these regions.

Regarding deposits, to meet growing customer demand for deposits, the bank strengthened in-store advertising for retirement benefit time deposits, which it began offering in February 2025, and implemented preferential interest rate measures for customers who have designated their account as a salary transfer account. As a result, AEON Bank’s deposit balance expanded steadily to ¥5,470,311 million (an increase of ¥268,678 million from the beginning of the fiscal year). In November, the bank also increased the number of branches operating card counters to boost its efforts to acquire new customers who open accounts, a key driver of ordinary deposits.

Regarding various loan products, the AEON Bank continued to promote the unique benefits of the Group by strengthening advertising for the “AEON Select Club,” which offers mortgage contract holders a 5% discount every day on purchases at the AEON Group. The bank has also extended the loan period from the previous maximum of 35 years to a maximum of 50 years from April 1, 2025, in response to rising housing prices and growing demand for home purchases among younger customers. As a result of these efforts to increase transaction volume, the balance of residential mortgage loans before securitization of receivables was ¥2,916,388 million (an increase of ¥9,252 million from the beginning of the fiscal year).

On December 26, 2024, AEON Bank received a business improvement order from the Financial Services Agency pursuant to Article 26, Paragraph 1 of the Banking Act regarding its money laundering and terrorist financing management system. The Company along with AEON Bank take this order very seriously, are sincerely reflecting on it, and are working together to improve the management system.

AEON Bank submitted a business improvement plan based on the intent of the order to the FSA on January 31,

2025, and has been reporting its progress to the FSA on a regular basis. The Company will continue to steadily implement the business improvement plan across the company to strengthen its anti-money laundering and anti-terrorist financing system and strive to restore trust so that customers can use the Company's services with peace of mind.

<Domestic Solutions Business>

Operating revenue for the Domestic Solutions Business was ¥140,415 million (102.0% YoY), and operating profit was ¥10,069 million (453.0% YoY).

During the third quarter, both revenue and profit increased due to efforts to expand the customer base and affiliated store network for the credit card and code payment service "AEON Pay," as well as the acquisition of the WAON Value Issuer electronic money business from AEON Retail Co., Ltd. in February 2025, which increased revenue from service transactions and other income.

In the Solutions Business, the Company integrated AEON Pay and WAON electronic money on June 26, 2025, and equipped AEON Pay with a feature that allows users to freely transfer balances between the two payment methods. To coincide with the launch of the service, the Company collaborated with AEON Group companies to strengthen advertising and expand customer base and usage.

To expand the customer base, the Company implemented a campaign offering up to 20% cash-back on spending to first-time AEON Pay users during the period and worked to attract new members by raising awareness of the cash top-up function at ATMs. These efforts led to an increase in the number of AEON Pay members, mostly users of charge payments, to over 10 million, more specifically 10.3 million (up 2.14 million from the beginning of the fiscal year). The number of valid IDs in Japan reached 38.40 million (up 2.25 million from the beginning of the fiscal year), 26.57 million of which are held by valid card members (up 410,000 from the beginning of the fiscal year).

In the payment area, rising prices have led to a persistent trend toward saving on everyday consumption, resulting in slow growth in average spending. However, the Company has worked to enhance the appeal of the card benefits by implementing joint promotional initiatives with the AEON Group, partner companies, and affiliated stores, in addition to adding AEON Town specialty stores in neighborhood shopping centers to the "Customer Appreciation Day" benefit, which offers a 5% discount on purchases at AEON Mall specialty stores nationwide on the 20th and 30th of each month to AEON Card Gold members only. Starting in March 2025, the Company also launched a new promotional campaign in July 2025 that awards 10 times the basic amount of WAON POINTS to those who use AEON Pay at participating AEON Group stores on the 10th of each month, thereby expanding its use as a more cost-effective payment method.

Furthermore, the Company has expanded its affiliated store network with the aim of making AEON Pay a payment method that can be easily used in all aspects of life, and the number of locations where AEON Pay can be used increased by 730,000 from the beginning of the fiscal year to 3.76 million. As a result, card shopping transaction volume was ¥5,871,712 million (105.6% YoY).

As part of the revision of its business portfolio geared toward further growth, the Company has set the policy of allocating the right resources to its core and growth areas to pursue collaborative work with its strategic partners. In October 2025, in collaboration with Orient Corporation, the Company launched AEON Business Card for sole proprietors, corporate representatives, and small and medium-sized enterprises. Furthermore, as part of its joint efforts with Meiji Yasuda, which signed a comprehensive partnership agreement with AEON Co., Ltd. and the Company in March 2025, the Company launched Food Bank Support WAON Card in October 2025. By paying with this WAON card, the user can make donations to the Food Bank All Japan. The Company hosts joint health promotion events by leveraging the AEON Group's store network, and engages in other initiatives to help customers improve their health and invigorate local communities.

To prevent fraudulent credit card use due to phishing scams and other fraudulent activities, which are on the rise in the domestic market, the Company has established a security system that includes the introduction of an identity authentication service (3D Secure) and anomaly detection monitoring to detect fraudulent use 24 hours a day, 365 days a year. On July 23, 2025, the Company signed a partnership program agreement with Google Cloud Japan G.K. with the aim of strengthening countermeasures against phishing scams, and began using "Web Risk" a service provided by Google Cloud Japan that uses AI and machine learning to detect and block fraudulent websites in real time. Going forward, the Company will continue to strive to provide safe financial services to its customers by sharing

the latest information, strengthening countermeasures, and reinforcing its security system through continued deepening of collaboration with external related organizations.

<Global: China Area>

Operating revenue in the China area was ¥26,362 million (101.3% YoY), and operating profit was ¥8,109 million (126.6% YoY).

In Hong Kong, a key market in the Greater China region, there was concern about the impact that the U.S.-China trade talks might have on tariffs. Yet the area continued to enjoy steady economic growth, and consumer spending within the region is on a recovery trend as a result of the government's measures to promote tourism and support the restaurant business. In this economic environment, the Company worked to expand usage benefits aligned with customers' consumption trends and strengthen its sales operations for credit card cash advances and personal loans for customers based on data analysis, which resulted in operating revenue at the same level as the same period last year. Moreover, the Company continued to work to strengthen its ongoing credit assessment and collection systems, including refining its scoring model using external credit information and proposing repayment methods tailored to each customer's situation. As a result, bad debt-related expenses were reduced, and operating profit significantly exceeded the same period last year.

In response to the recovery of daily spending in Hong Kong, the Company's Hong Kong subsidiary, AEON CREDIT SERVICE (ASIA) CO., LTD. (ACSA), increased reward points given when a customer uses their AEON Cards to make NFC payments at restaurants or public transport, in addition to stores run by AEON STORES (HONG KONG) Co., LTD. (the AEON Group's retailer), leading daily card transaction volume to trend briskly upward. Travel and services offered via e-commerce (e.g., delivery), which are boosters of credit card use, also pushed up transaction volume, and another function was added to the mobile app so that users can switch the payment of billed amounts to installment payments in one batch, which led the number of active IDs, transaction volume, etc., to steadily grow. As a result, card transaction volume reached ¥166,529 million (103.3% YoY).

In the area of card cash advances, the Company put further effort into approaching individuals mostly via the mobile app and telemarketing based on data analysis. It also worked collaboratively with stores and other physical channels to combine them with digital ones in order to optimize customer touchpoints. As for personal loans, efforts to strengthen personalized sales, such as enhancing face-to-face consultation services, resulted in card cash advance transaction volume of ¥37,602 million (104.8% YoY) and loan transaction volume of ¥21,234 million (86.1% YoY).

<Global: Mekong Area>

Operating revenue in the Mekong area was ¥74,780 million (104.5% YoY), and operating profit was ¥10,900 million (106.4% YoY).

In Thailand, a key market in the Mekong region, the consumer price index remains below the previous year's level because of the impact of falling energy prices and the government's livelihood support measures, dampening consumer sentiment. While the Company worked to expand transaction volume, trade receivables decreased due to continued credit tightening in light of the macro environment. However, operating revenue in the Mekong area increased year-on-year due to the consolidation of the Vietnamese finance company Post and Telecommunication Finance Company Limited (currently AEON Consumer Finance Company Limited (hereinafter ACF)) and the continued solid performance of the card business of the Company's Cambodian subsidiary, AEON SPECIALIZED BANK (CAMBODIA) PUBLIC LIMITED COMPANY. Operating profit increased year-on-year as a result of continued efforts to reduce provision of allowance for doubtful accounts through refined credit assessments and more rigorous receivables management, in addition to the use of effective sales promotion expenses after updated card benefits and promotions.

The Company's Thailand subsidiary, AEON THANA SINSAP (THAILAND) PCL., implemented sales promotion measures aligned with the launch of the redesigned AEON Card in November 2025 and enhanced its appeal through social media. However, sluggish consumer spending in Thailand resulted in the card shopping transaction volume of ¥124,664 million (76.3% YoY) in the Mekong area, down from the same period last year.

In terms of personal loans, the Company has begun to offer long-term loans on deed, designed to meet needs for large sums of funds in an effort to improve profitability as well as convenience for customers. As a result, personal loan transaction volume was ¥77,114 million (86.1% YoY).

In Vietnam, the installment payment business was transferred from the local subsidiary ACS Trading Vietnam Co., Ltd. (hereinafter ACSTV) to the finance company ACF on October 1, 2025. ACF is working to promote cross-selling, such as providing personal loans to installment payment users, and to expand its customer base that integrates shared points membership offered by ACSTV.

<Global: Malay Area>

Operating revenue in the Malay area was ¥74,087 million (111.5% YoY), and operating profit was ¥8,937 million (102.2% YoY).

In Malaysia, a key market in the Malay region, consumer spending expanded as the employment environment improved and personal income rose, and credit card transaction volume progressed smoothly, pushing up the balance of operating receivables, which resulted in an increase in operating revenue compared to the same period last year. Operating profit increased from the same period last year owing to the efforts to strengthen the receivables collection system and streamline the screening process through digitalization, and to the effort to curb an increase in bad-debt related expenses through refined credit assessments that weighed users' repayment status.

The Company's Malaysian subsidiary, AEON CREDIT SERVICE (M) BERHAD (hereinafter ACSM), launched AEON Biker Visa Card for motorcycle enthusiasts in June 2025, and the number of cards issued steadily increased. As a result of hosting events that invited motorcycle franchisee representatives and continuing to strengthen sales promotions at motorcycle franchisee stores, the credit card transaction volume in the Malay area was ¥67,762 million (127.1% YoY).

In terms of personal loans, in addition to improvements to the UI/UX of AEON Wallet (ACSM's smartphone app) that increased convenience, ACSM has added to the app a preliminary credit assessment function that uses data from Fin Plus, the system that groups customers into stages according to their spending history, which prompted a greater number of Fin Plus members to apply for loans. As a result of these efforts, personal loan transaction volume increased to ¥62,666 million (107.5% YoY).

In August 2025, AEON BANK (M) BERHAD, which operates a digital banking business, began to offer accounts for business operators. It is working to acquire customers who open accounts with it, mostly ACSM's affiliated stores.

On September 17, 2025, ACSM established a new company, AEON360 SDN.BHD. (hereinafter, AEON360), in collaboration with AEON Co.(M) BHD., the AEON Group's retail business operator. AEON360 aims to provide comprehensive (360-degree) services related to customers' lifestyles and further develop the AEON Living Zone by combining the AEON Group's 40-year retail business foundation of customers, stores, and business partners with ACSM's locally offered financial products and services, such as credit cards, loans, and electronic money. By integrating Group companies' smartphone apps to expand the development of a group-wide platform, ACSM aims to standardize customer IDs and loyalty systems, and provide AI-based data marketing, among others.

(2) Overview of Financial Position for the Third Quarter of 2025

(Assets)

Total assets at the end of the third quarter increased by ¥581,587 million from the end of the previous fiscal year to ¥8,338.079 billion. This was primarily due to increases of ¥267,099 million in installment receivables, ¥178,248 million in loans, and ¥289,372 million in securities in the banking business, and ¥87,094 million in monetary receivables bought, while cash and deposits decreased by ¥276,716 million.

(Liabilities)

Total liabilities increased ¥559,456 million from the end of the previous fiscal year to ¥7,730,182 million. This was mainly due to an increase in deposits of ¥273,353 million due to the expansion of use as a fund settlement account, and an increase in accounts payable of ¥194,402 million due to an expansion in trade receivables, and ¥96,579 million in interest-bearing debt, while policy reserves decreased by ¥42,653 million yen to the impact of excluding subsidiaries from the scope of consolidation due to business divestitures.

(Net assets)

Total net assets increased by ¥22,131 million from the end of the previous fiscal year to ¥607,897 million. This was mainly due to an increase of ¥14,466 million due to the recording of interim net income attributable to owners of parent, ¥15,372 million in foreign currency translation adjustments, and an increase of ¥14,825 million in non-controlling interests, while retained earnings decreased by ¥11,441 million due to the payment of year-end and interim dividends and a decrease of ¥29,915 million in valuation difference on available-for-sale securities.

(3) Explanation of Consolidated Business Performance Forecasts

At this time, there are no changes to the earnings forecasts that were announced on April 10, 2025.

2. Consolidated Financial Statements

(1) Consolidated Balance Sheet

(Millions of yen)

	As of February 28, 2025	As of November 30, 2025
Assets		
Current assets		
Cash and deposits	814,786	538,069
Call loans	1,514	1,523
Accounts receivable - installment	1,747,333	2,014,432
Lease receivables and investments in leases	14,474	17,761
Operating loans	※ 2 979,935	※ 2 1,073,522
Loans and bills discounted for banking business	※ 2 2,670,472	※ 2 2,755,135
Securities for banking business	768,296	1,057,669
Securities for insurance business	15,049	—
Monetary claims bought	79,348	166,443
Money held in trust	106,535	77,696
Other	350,500	414,527
Allowance for doubtful accounts	△124,434	△135,661
Total current assets	7,423,813	7,981,119
Non-current assets		
Property, plant and equipment	34,512	41,170
Intangible assets		
Goodwill	40,202	35,881
Software	144,191	149,964
Other	3,147	2,840
Total intangible assets	187,541	188,686
Investments and other assets	110,209	※ 3 126,666
Total non-current assets	332,264	356,523
Deferred assets	414	436
Total assets	7,756,492	8,338,079
Liabilities		
Current liabilities		
Accounts payable - trade	317,805	512,208
Deposits for banking business	5,206,242	5,479,595
Short-term borrowings	169,081	133,302
Current portion of long-term borrowings	217,297	213,192
Current portion of bonds payable	95,888	83,243
Commercial papers	8,281	30,670
Provision for bonuses	6,195	7,694
Provision for point card certificates	1,633	1,331
Other provisions	122	76
Other	275,682	293,861
Total current liabilities	6,298,229	6,755,176
Non-current liabilities		
Reserve for insurance policy liabilities	42,753	99
Bonds payable	203,976	274,260
Long-term borrowings	586,476	635,196
Retirement benefit liability	1,662	1,567
Provision for loss on interest repayment	932	577
Other provisions	4,223	3,108
Deferred tax liabilities	1,732	14,137
Other	30,738	46,058
Total non-current liabilities	872,496	975,005
Total liabilities	7,170,726	7,730,182

(Millions of yen)

	As of February 28, 2025	As of November 30, 2025
Net assets		
Shareholders' equity		
Share capital	45,698	45,698
Capital surplus	118,729	118,588
Retained earnings	290,209	293,305
Treasury shares	△330	△321
Total shareholders' equity	454,306	457,270
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	△29,991	△59,906
Deferred gains or losses on hedges	642	19,427
Foreign currency translation adjustment	35,971	51,344
Remeasurements of defined benefit plans	210	305
Total accumulated other comprehensive income	6,833	11,170
Share acquisition rights	0	4
Non-controlling interests	124,626	139,451
Total net assets	585,766	607,897
Total liabilities and net assets	7,756,492	8,338,079

(2) Consolidated Statement of Income and Comprehensive Income
(Consolidated Income Statement for the Nine Months ended November 30, 2025)

(Millions of yen)

	Nine months ended November 30, 2024	Nine months ended November 30, 2025
Operating revenue		
Revenue from credit card business	102,268	107,016
Revenue from installment sales finance business	37,577	40,622
Financing revenue	124,475	131,346
Recoveries of written off receivables	13,871	14,750
Financial revenue	35,276	49,977
Insurance revenue	9,754	4,311
Fees and commissions	53,971	62,108
Other	11,576	11,433
Total operating revenue	388,772	421,566
Operating expenses		
Financial expenses	27,251	45,603
Insurance expenses	9,444	3,797
Fees and commissions payments	7,955	8,367
Selling, general and administrative expenses	303,741	319,067
Other	2,462	3,018
Total operating expenses	350,855	379,854
Operating profit	37,917	41,711
Non-operating income		
Dividend income	123	199
Gain on investments in investment partnerships	179	1,619
Foreign exchange gains	447	—
Subsidy income	146	—
Other	138	140
Total non-operating income	1,035	1,959
Non-operating expenses		
Share of loss of entities accounted for using equity method	—	165
Foreign exchange losses	—	1,251
Miscellaneous losses	11	3
Total non-operating expenses	11	1,421
Ordinary profit	38,941	42,250
Extraordinary income		
Gain on sale of non-current assets	21	14
Gain on sale of investment securities	39	1,808
Total extraordinary income	60	1,823
Extraordinary losses		
Loss on disposal of non-current assets	430	377
Impairment losses	※ 1 38	※ 1 2,796
Loss on sale of shares of subsidiaries	2,306	9,539
Bad debt related expenses	※ 2 2,817	—
Other	172	—
Total extraordinary losses	5,765	12,713
Profit before income taxes	33,235	31,359
Income taxes - current	15,815	12,795
Income taxes - deferred	△4,718	△6,569
Total income taxes	11,097	6,225
Profit	22,138	25,134
Profit attributable to non-controlling interests	8,375	10,687
Profit attributable to owners of parent	13,763	14,446

(Consolidated Statement of Comprehensive Income for the Nine Months ended November 30, 2025)

(Millions of yen)

	Nine months ended November 30, 2024	Nine months ended November 30, 2025
Profit	22,138	25,134
Other comprehensive income		
Valuation difference on available-for-sale securities	△4,697	△29,813
Deferred gains or losses on hedges	△792	17,949
Foreign currency translation adjustment	11,501	28,944
Remeasurements of defined benefit plans, net of tax	△34	95
Total other comprehensive income	5,977	17,176
Comprehensive income	28,116	42,310
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	15,457	18,783
Comprehensive income attributable to non-controlling interests	12,659	23,527

(3) Notes on the Consolidated Financial Statements

(Significant Matters Concerning the Preparation of the Quarterly Consolidated Financial Statements)

The quarterly consolidated financial statements have been prepared in accordance with Article 4, Paragraph 1 of the Standards for Preparation of Quarterly Financial Statements of the Tokyo Stock Exchange, Inc., and the generally accepted accounting standards for quarterly financial statements in Japan.

(Notes Regarding Going Concern Assumption)

Not applicable.

(Changes in the Scope of Consolidation or the Scope of Application of the Equity Method)

(1) Significant Changes in the Scope of Consolidation

During the cumulative second quarter period, the Company transferred a portion of the shares of AEON Allianz Life Insurance Co., Ltd., a consolidated subsidiary of the Company, and therefore excluded the company from the scope of consolidation.

(2) Significant Changes in the Scope of Application of the Equity Method

Not applicable.

(3) Changes in Matters Concerning the Fiscal Years, etc. of Consolidated Subsidiaries

Not applicable.

(Changes in Accounting Policies)

(Application of the "Accounting Standard for Corporate Taxes, Resident Taxes, and Enterprise Taxes," etc.)

The "Accounting Standard for Corporate Taxes, Resident Taxes, and Enterprise Taxes, etc." (ASBJ Statement No. 27, October 28, 2022; hereinafter referred to as the "2022 Revised Accounting Standard") and other amendments have been applied from the beginning of the interim period.

Regarding the amendments to the classification of corporate taxes, etc. (taxation of other comprehensive income), the Company has followed the transitional treatment set forth in the proviso to Paragraph 20-3 of the 2022 Revised Accounting Standards and the transitional treatment set forth in the proviso to Paragraph 65-2(2) of the "Guidance on Accounting Standards for Tax Effect Accounting" (ASBJ Guidance No. 28, October 28, 2022; hereinafter referred to as the "2022 Revised Guidance"). This change in accounting policy has no impact on the interim consolidated financial statements.

Furthermore, regarding the amendments related to the review of the treatment in consolidated financial statements of cases in which gains or losses arising from the sale of subsidiary shares, etc. between consolidated companies are deferred for tax purposes, the 2022 Revised Guidance has been applied from the beginning of this interim consolidated fiscal year. This change in accounting policy has been applied retroactively, and the interim consolidated financial statements and consolidated financial statements for the previous interim consolidated fiscal year and fiscal year have been retroactively applied. This change in accounting policy has no impact on the interim consolidated financial statements for the previous interim consolidated accounting period or the consolidated financial statements for the previous consolidated accounting period.

(Additional Information)

(Absorption-type Merger of Consolidated Subsidiary)

At the meeting of the Board of Directors held on October 31, 2025, the Company resolved to execute an absorption-type merger (hereinafter, the “Merger”) in which the Company will be the surviving company and its consolidated subsidiary, AFS Corporation Co., Ltd. (“AFSC”), will be the absorbed company, with the effective date of March 1, 2026. The merger agreement has been executed accordingly.

1. Overview of the Business Combination

(1) Names and Business Activities of the Combining Companies

- Combining Company

Name: AEON Financial Service Co., Ltd.

Business Activities: Payment services, banking agency services, and management of business operations of Group companies

- Absorbed Company

Name: AFS Corporation Co., Ltd.

Business Activities: Management of AEON Bank and other subsidiaries, and related operations

(2) Date of Business Combination

March 1, 2026 (scheduled)

Note: The scheduled date is subject to change. The Merger is contingent upon obtaining approval from the National Bank of Cambodia, the regulatory authority overseeing AEON SPECIALIZED BANK (CAMBODIA) PUBLIC LIMITED COMPANY, a subsidiary of AFSC.

(3) Legal Form of Business Combination

This will be an absorption-type merger with the Company to be remaining company, and AFSC as the company to be absorbed.

(4) Name of the Company After the Business Combination

AEON Financial Service Co., Ltd.

(5) Other Matters Concerning the Overview of the Business Combination

The Company is currently reviewing its business portfolio to provide customers with more "safe, secure, convenient, and cost-effective services anytime, anywhere" and to achieve further corporate growth through appropriate resource allocation in its core payment business and growth areas overseas. As part of this review, the Company is absorbing AFSC, a bank holding company, and implementing this merger with the aim of establishing a highly effective organizational structure while maintaining governance throughout the group.

As a result of this merger, the Company will assume the function of ensuring the sound and appropriate operation of the business of AEON Bank, Ltd. (“ABK”), which has been performed by AFSC, the bank holding company. ABK will also maintain and improve its structure for ensuring its independence and blocking business risks posed by its business parent company and so on.

2. Overview of the Accounting Treatment

The Merger is scheduled to be accounted for as a transaction under common control in accordance with the “Accounting Standard for Business Combinations” (ASBJ Statement No. 21, January 16, 2019) and the “Guidance on Accounting Standards for Business Combinations and Accounting Standard for Business Divestitures” (ASBJ Guidance No. 10, January 16, 2019).

(Information Regarding the Quarterly Consolidated Balance Sheet)

1. Contingent Liabilities

Guarantee Liabilities

	Previous consolidated fiscal year (February 28, 2025)	Third quarter of current consolidated fiscal year (November 30, 2025)
Related to the credit guarantee business for general customers operated by the group	¥9,718 million	¥9,654 million

*2. Loan Commitment Agreement

(Lending Side)

① The Group is engaged in cash advance services incidental to its credit card business.

The unutilized loan balances related to loan commitments in this business are as follows:

	Previous consolidated fiscal year (February 28, 2025)	Third quarter of current consolidated fiscal year (November 30, 2025)
Total loan commitments	¥10,765,408 million	¥11,035,496 million
Disbursed loan amount	¥589,174 million	¥616,484 million
Net: undisbursed loan balance	¥10,176,233 million	¥10,419,011 million

Note that the above figures include the amount related to receivables that have been securitized.

Furthermore, the above loan commitment agreements are subject to a review of the borrower's use of funds, credit status, etc., and therefore do not necessarily mean that the entire amount will be loaned.

② The Group has entered into overdraft agreements and commitment line agreements related to loans with corporations. These agreements promise to lend funds up to a certain limit when a customer requests loan execution, provided that there is no violation of the terms stipulated in the contract. The unutilized balances related to these agreements are as follows:

	Previous consolidated fiscal year (February 28, 2025)	Third quarter of current consolidated fiscal year (November 30, 2025)
Unutilized loan balance	¥26,422 million	¥25,985 million
Original contract period one year or less	¥4,065 million	¥4,553 million

Many of these agreements are terminated without disbursement, and therefore the undisbursed balance itself does not necessarily affect future cash flows. Many of these agreements contain clauses that allow us to reject loan applications or reduce the maximum contract amount in the event of changes in financial conditions, the need to secure receivables, or other reasonable reasons. Even after the agreement is concluded, we regularly monitor the client's business situation in accordance with predetermined internal procedures, review the agreement as necessary, and take measures to protect credit.

③ AEON Bank, Ltd, a consolidated subsidiary of our company, has entered into an agreement regarding maximum lending to supplement the liquidity of a jointly managed designated money trust established by the bank. The purpose of this agreement is to avoid a temporary decline in fundraising capacity at the time of refinancing. Furthermore, the agreement provides for the option to disburse the loan and does not guarantee disbursement.

	Previous consolidated fiscal year (February 28, 2025)	Third quarter of current consolidated fiscal year (November 30, 2025)
Unutilized loan balance	¥54,428 million	¥35,786 million
Original contract period one year or less	¥22,602 million	¥18,860 million

*3. Parent Company Shares

The amount of parent company shares included in “Investments and other assets” is as follows:

	Previous consolidated fiscal year (February 28, 2025)	Third quarter of current consolidated fiscal year (November 30, 2025)
Investments and other assets	— million	¥2,911 million

(Notes on Quarterly Consolidated Statement of Income)

*1. Impairment Losses

Third quarter of previous fiscal year (March 1, 2024 to November 30, 2024)

Details are omitted as the amount is immaterial.

Third quarter of current fiscal year (March 1, 2025 to November 30, 2025)

The Group recorded impairment losses for the following asset group:

Location	Use	Type	Impairment loss (Millions of yen)
AEON Allianz Life Insurance Co., Ltd.	Operating assets	Software and others	2,733

As for the fixed assets of AEON Allianz Life Insurance Co., Ltd. (AEON Allianz Life), following the conclusion of the share transfer agreement for AEON Allianz Life, the Company reviewed its business plan. As a result, the carrying amount was reduced to the recoverable amount, and the reduced amount was recorded as an impairment loss under extraordinary losses.

*2. Bad debt-related expenses

Nine Months ended November 30, 2024 (March 1, 2024 to November 30, 2024)

The amount recognized as unlawful unauthorized use by third parties for some of the off-line transactions executed using a specific payment service provided under particular conditions for credit card shopping in Japan using credit cards issued by AFS Group (some transactions where the credit card company does not perform verification at the time of purchase of goods, etc. by a customer) is reported as bad debt-related expenses under extraordinary losses.

Nine Months ended November 30, 2025 (March 1, 2025 to November 30, 2025)

Not applicable

(Information Regarding the Quarterly Consolidated Cash Flow Statement)

We have not prepared a quarterly consolidated cash flow statement for the third quarter of the current fiscal year. However, depreciation expenses (including amortization expenses for intangible fixed assets other than goodwill) and amortization of goodwill for the first quarter of the current fiscal year are as follows:

	Nine months ended third quarter of previous fiscal year (March 1, 2024 to November 30, 2024)	Nine months ended third quarter of current fiscal year (March 1, 2025 to November 30, 2025)
Depreciation and amortization	¥23,047 million	¥22,946 million
Amortization of goodwill	¥1,184 million	¥2,614 million

(Information Regarding Shareholders' Equity)

Nine Months ended November 30, 2024 (March 1, 2024 to November 30, 2024)

1. Total Dividend Payment Amount

(Resolution)	Stock type	Total dividend amount (millions)	Dividend per share (Yen)	Record date	Effective date	Dividend source
April 19, 2024 Board of Directors meeting	Common stock	6,044	28.00	February 29, 2024	May 9, 2024	Retained earnings
October 8, 2024 Board of Directors meeting	Common stock	5,396	25.00	August 31, 2024	November 14, 2024	Retained earnings

2. Dividends with a record date within the third quarter of the current consolidated fiscal year but an effective date after the end of the third quarter of the current consolidated fiscal year

Not applicable.

3. Significant changes in shareholders' equity

Not applicable.

Nine Months ended November 30, 2025 (March 1, 2025 to November 30, 2025)

1. Total Dividend Payment Amount

(Resolution)	Stock type	Total dividend amount (millions)	Dividend per share (Yen)	Record date	Effective date	Dividend source
April 21, 2025 Board of Directors meeting	Common stock	6,044	28.00	February 28, 2025	May 8, 2025	Retained earnings
October 9, 2024 Board of Directors meeting	Common stock	5,397	25.00	August 31, 2025	November 14, 2025	Retained earnings

2. Dividends with a record date within the third quarter of the current consolidated fiscal year but an effective date after the end of the third quarter of the current consolidated fiscal year

Not applicable.

3. Significant changes in shareholders' equity

Not applicable.

(Segment Information)

Nine Months ended November 30, 2024 (March 1, 2024 to November 30, 2024)

1. Information on the amount of operating revenue and profit or loss by reportable segment, and information on the breakdown of revenue

(Unit : millions of yen)

	Segment					Total	Adjustment (Notes) 2	Amounts recorded on the quarterly consolidated income statement (Notes) 3
	Domestic		Global					
	Retail	Solutions	China Area	Mekong Area	Malay Area			
Operating Revenue								
Operating revenue from external customers	143,112	81,584	26,029	71,574	66,448	388,749	23	388,772
Internal operating revenue or transfers between segments	1,852	56,073	—	13	—	57,938	△57,938	—
Total	144,964	137,657	26,029	71,587	66,448	446,687	△57,914	388,772
Segment Profit	9,908	2,222	6,406	10,246	8,745	37,530	387	37,917

(Notes) 1. Operating revenue is shown instead of general corporate sales.

2. The adjustment amounts are as follows:

The adjustment of ¥23 million for operating revenue from external customers is operating revenue from holding companies, etc. that do not belong to any business segment.

The adjustment of ¥387 million for segment profit is mainly comprised of operating profit from holding companies, etc. that do not belong to any business segment and elimination of inter-segment transactions.

3. Segment profit has been adjusted to match operating profit on the quarterly consolidated statements of income.

4. Revenues from contracts with customers subject to the revenue recognition accounting standard included in operating revenues from external customers for the first quarter of the previous fiscal year, by reportable segment, were Domestic Retail: ¥24,678 million, Domestic Solutions: ¥57,545 million, China Area: ¥4,684 million, Mekong Area: ¥6,897 million, and Malay Area: ¥6,289 million.

2. Information regarding impairment losses on fixed assets or goodwill, etc. by reportable segment

Not applicable.

Nine Months ended November 30, 2025 (March 1, 2025 to November 30, 2025)

1. Information on the amount of operating revenue and profit or loss by reportable segment, and information on the breakdown of revenue

(Unit: millions of yen)

	Segment					Total	Adjustments (Notes) 2	Amounts recorded on the quarterly consolidated income statement (Notes) 3
	Domestic		Global					
	Retail	Solutions	China Area	Mekong Area	Malay Area			
Operating Revenue								
Operating revenue from external customers	179,239	67,095	26,358	74,766	74,087	421,547	19	421,566
Internal operating revenue or transfers between segments	4,214	73,320	3	13	—	77,552	△77,552	—
Total	183,453	140,415	26,362	74,780	74,087	499,099	△77,532	421,566
Segment Profit or Loss	4,447	10,069	8,109	10,900	8,937	42,463	△751	41,711

(Notes) 1. Operating revenue is shown instead of general corporate sales.

2. The adjustment amounts are as follows:

The adjustment of ¥19 million to operating revenue from external customers consists of operating revenue from holding companies not attributable to any business segment.

The main components of the adjustment of △¥751 million to segment profit or loss (△) consist of operating profit from holding companies, etc. not attributable to any business segment and elimination of inter-segment transactions.

3. Segment profit or loss (△) has been adjusted with operating profit on the quarterly consolidated statements of income.

4. Revenues from contracts with customers subject to the revenue recognition accounting standard included in operating revenue from external customers for the first quarter of the current fiscal year by reportable segment are Domestic Retail: ¥52,812 million, Domestic Solutions: ¥33,742 million, China Area: ¥5,074 million, Mekong Area: ¥7,613 million, and Malay Area: ¥6,928 million.

2. Information regarding impairment losses on fixed assets or goodwill, etc. by reportable segment

In the retail segment, as a result of reviewing the business plan following the conclusion of the share transfer agreement for AEON Allianz Life Insurance Co., Ltd. (hereinafter, AEON Allianz Life), an impairment loss of ¥2,733 million was recorded on the fixed assets of AEON Allianz Life.

(Information Regarding Recognition of Profit)

Breakdown of revenue from contracts with customers is provided in "(3) Notes to the Quarterly Consolidated Financial Statements (Segment Information)."

(Per Share Information)

The basis for calculation of quarterly net income per share and diluted quarterly net income per share are as follows.

	Third quarter of previous fiscal year (March 1, 2024 to November 30, 2024)	Third quarter of current fiscal year (March 1, 2025 to November 30, 2025)
(1) Earnings per share	63.76	66.92
(Basis for calculation)		
Profit attributable to owners of parent (Unit: millions of yen)	13,763	14,446
Amount not attributable to common shareholders (Unit: millions of yen)	—	—
Profit attributable to common shareholders of parent (Unit: millions of yen)	13,763	14,446
Average number of common stocks during the period (Unit: thousand shares)	215,875	215,883
(2) Diluted net income per share	63.75	66.92
(Basis for calculation)		
Adjustments to profit attributable to owners of parent (Unit: millions of yen)	—	—
Increase in common stock (Unit: thousand shares)	3	4
Summary of significant changes in potential shares that were not included in the calculation of diluted net income per share because they have no dilutive effect since the end of the previous fiscal year	—	—