# **REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION BY THE INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

# TO THE BOARD OF DIRECTORS

# AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED

We have reviewed the consolidated statement of financial position of AEON Thana Sinsap (Thailand) Public Company Limited and its subsidiaries and the separate statement of financial position of AEON Thana Sinsap (Thailand) Public Company Limited as at November 30, 2021, and the related consolidated and separate statements of profit or loss and profit or loss and other comprehensive income for the three-month and nine-month periods ended November 30, 2021, the related consolidated and separate statements of changes in shareholders' equity and cash flows for the nine-month period ended November 30, 2021, and the condensed notes to the financial statements. The Company's management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard No. 34 "Interim Financial information based on our review.

# **Scope of Review**

We conducted our review in accordance with Thai Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

# Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the aforementioned interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard No. 34 "Interim Financial Reporting".

**BANGKOK** January 7, 2022 Nisakorn Songmanee Certified Public Accountant (Thailand) Registration No. 5035 DELOITTE TOUCHE TOHMATSU JAIYOS AUDIT CO., LTD.

#### STATEMENT OF FINANCIAL POSITION

AS AT NOVEMBER 30, 2021

UNIT : THOUSAND BAHT

CONSOLIDATED SEPARATE Notes FINANCIAL STATEMENTS FINANCIAL STATEMENTS "Unaudited" "Unaudited" As at As at As at As at November 30, February 28, November 30, February 28, 2021 2021 2021 2021 ASSETS CURRENT ASSETS Cash and cash equivalents 4.1 4,275,814 5,105,168 2,697,524 3,157,192 Trade and other current receivables Trade receivables 5 75,169,819 73,525,984 72,203,768 69,057,533 Other receivables 579,288 826,607 461,149 672,233 Seller loan in Special Purpose Vehicle for securitization 10 264,891 219,626 -17 127,090 127,090 Current portion of derivative assets \_ \_ Other current assets 101,938 103,068 43,167 45,098 Total Current Assets 80,253,949 79,560,827 75,797,589 73,151,682 NON-CURRENT ASSETS 5 3,355,337 2,313,359 1,532,461 Trade receivables 1,776,888 Fixed deposits at banks under obligations 43,082 38,968 \_ \_ Long-term loan to a subsidiary 6 134,090 119,494 \_ 7.1 and 7.2 Investment in an associate Investments in subsidiaries 7.2 1,206,645 1,206,645 Investments in equity securities measured at fair value through profit or loss 8 5,062 5,062 5,062 5,062 Investment in equity securities designated at fair value 9 through other comprehensive income 144,000 144,000 11.1 84,074 84,074 Subordinated lendings \_ Leasehold improvement and equipment 635,991 793,455 526,257 643,783 Right-of-use assets 639,955 665,748 554,922 536,182 Intangible assets other than goodwill 810,631 696,556 663,186 530,380 732,064 732,064 Derivative assets 17 --Deferred tax assets 12 2,540,253 3,122,541 2,439,491 3,023,235 189,574 Other non-current assets 191,986 175,165 173,279 9,095,949 Total Non-current Assets 7,827,675 8,197,417 8,099,022

89,349,898

87,388,502

83,995,006

81,250,704

TOTAL ASSETS

See condensed notes to the financial statements

## STATEMENT OF FINANCIAL POSITION (CONTINUED)

### AS AT NOVEMBER 30, 2021

|   |       |              |              | UNIT : T     | HOUSAND BAH   |  |
|---|-------|--------------|--------------|--------------|---------------|--|
|   | Notes | CONSO        | LIDATED      | SEPA         | RATE          |  |
|   |       | FINANCIAL    | STATEMENTS   | FINANCIAL S  | AL STATEMENTS |  |
|   |       | "Unaudited"  |              | "Unaudited"  |               |  |
|   |       | As at        | As at        | As at        | As at         |  |
|   |       | November 30, | February 28, | November 30, | February 28   |  |
|   |       | 2021         | 2021         | 2021         | 2021          |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY              |       |              |              |              |               |  |
| CURRENT LIABILITIES                               |       |              |              |              |               |  |
| Bank overdrafts and short-term borrowings         |       |              |              |              |               |  |
| from financial institutions                       | 13    | 9,578,641    | 10,379,071   | 8,121,136    | 7,860,000     |  |
| Trade and other current payables                  |       |              |              |              |               |  |
| Trade payables                                    |       | 216,015      | 556,154      | 193,075      | 413,004       |  |
| Other payables                                    |       | 1,569,778    | 1,384,259    | 1,461,939    | 1,266,934     |  |
| Current portion of long-term liabilities          |       |              |              |              |               |  |
| Long-term borrowings                              | 14    | 15,643,783   | 3,839,423    | 15,030,149   | 3,839,423     |  |
| Long-term debentures                              | 16    | 4,814,281    | 3,156,040    | 4,814,281    | 3,156,040     |  |
| Derivative liabilities                            | 17    | 646,005      | 1,287,130    | 646,005      | 1,287,130     |  |
| Lease liabilities                                 |       | 386,703      | 453,755      | 335,947      | 384,411       |  |
| Current income tax payable                        |       | 21,873       | 629,183      | -            | 558,537       |  |
| Other current liabilities                         |       | 373,701      | 332,850      | 395,429      | 359,400       |  |
| Total Current Liabilities                         |       | 33,250,780   | 22,017,865   | 30,997,961   | 19,124,879    |  |
| NON-CURRENT LIABILITIES                           |       |              |              |              |               |  |
| Long-term borrowings                              | 14    | 32,476,276   | 38,982,198   | 29,953,557   | 36,807,309    |  |
| Long-term borrowings under securitization project | 15    | -            | -            | 1,423,666    | 1,489,622     |  |
| Long-term debentures                              | 16    | 3,471,924    | 6,269,361    | 1,998,842    | 4,796,279     |  |
| Derivative liabilities                            | 17    | 104,303      | 1,858,375    | 104,303      | 1,858,375     |  |
| Lease liabilities                                 |       | 272,874      | 235,874      | 238,571      | 174,184       |  |
| Subordinated borrowings                           | 11.2  | 84,074       | 84,074       | -            | -             |  |
| Provisions for employee benefit                   | 18    | 547,970      | 478,346      | 497,350      | 431,606       |  |
| Other non-current liabilities                     |       | 88,756       | 82,745       | 68,893       | 70,039        |  |
| Total Non-current Liabilities                     |       | 37,046,177   | 47,990,973   | 34,285,182   | 45,627,414    |  |
| TOTAL LIABILITIES                                 |       | 70,296,957   | 70,008,838   | 65,283,143   | 64,752,293    |  |

## STATEMENT OF FINANCIAL POSITION (CONTINUED)

#### AS AT NOVEMBER 30, 2021

|  |       |              |              | UNIT : T     | HOUSAND BAHT |
|--|-------|--------------|--------------|--------------|--------------|
|  | Notes | CONSO        | LIDATED      | SEPA         | RATE         |
|  |       | FINANCIAL    | STATEMENTS   | FINANCIAL S  | TATEMENTS    |
|  |       | "Unaudited"  |              | "Unaudited"  |              |
|  |       | As at        | As at        | As at        | As at        |
|  |       | November 30, | February 28, | November 30, | February 28, |
|  |       | 2021         | 2021         | 2021         | 2021         |
| LIABILITIES AND SHAREHOLDERS' EQUITY (CONTINUED) |       |              |              |              |              |
| SHAREHOLDERS' EQUITY                             | 19    |              |              |              |              |
| SHARE CAPITAL                                    |       |              |              |              |              |
| Authorized share capital                         |       |              |              |              |              |
| 250,000,000 ordinary shares of Baht 1 each       |       | 250,000      | 250,000      | 250,000      | 250,000      |
| Issued and paid-up share capital                 |       |              |              |              |              |
| 250,000,000 ordinary shares of Baht 1 each,      |       |              |              |              |              |
| fully paid                                       |       | 250,000      | 250,000      | 250,000      | 250,000      |
| SHARE PREMIUM ON ORDINARY SHARES                 |       | 478,000      | 478,000      | 478,000      | 478,000      |
| RETAINED EARNINGS                                |       |              |              |              |              |
| Appropriated                                     |       |              |              |              |              |
| Legal reserve                                    |       | 25,000       | 25,000       | 25,000       | 25,000       |
| Reserve for business expansion                   |       | 4,850,000    | 4,850,000    | 4,850,000    | 4,850,000    |
| Unappropriated                                   |       | 13,826,601   | 12,471,581   | 13,769,510   | 11,790,986   |
| OTHER COMPONENTS OF SHAREHOLDERS' EQUITY         |       |              |              |              |              |
| Exchange differences on translating              |       |              |              |              |              |
| financial statements of foreign operations       |       | (75,416)     | (121,225)    | -            | -            |
| Cumulative loss on cash flow hedges              |       | (660,647)    | (895,575)    | (660,647)    | (895,575)    |
| EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT      |       | 18,693,538   | 17,057,781   | 18,711,863   | 16,498,411   |
| NON-CONTROLLING INTERESTS                        |       | 359,403      | 321,883      | -            | -            |
| TOTAL SHAREHOLDERS' EQUITY                       |       | 19,052,941   | 17,379,664   | 18,711,863   | 16,498,411   |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY       |       | 89,349,898   | 87,388,502   | 83,995,006   | 81,250,704   |

See condensed notes to the financial statements

#### STATEMENT OF PROFIT OR LOSS

### FOR THE THREE-MONTH PERIOD ENDED NOVEMBER 30, 2021

#### "UNAUDITED"

UNIT : THOUSAND BAHT

|   | Notes    |        | CONSOL<br>FINANCIAL S<br>For the th | TATEMENTS    | SEPA<br>FINANCIAL S<br>For the th | TATEMENTS    |  |
|---|----------|--------|-------------------------------------|--------------|-----------------------------------|--------------|--|
|   |          |        |                                     | s ended      | periods ended                     |              |  |
|   |          |        |                                     | November 30, | •                                 | November 30, |  |
|   |          |        | 2021                                | 2020         | 2021                              | 2020         |  |
| REVENUES  |          |        |                                     |              |                                   |              |  |
| Credit card income                                  |          |        | 1,676,162                           | 1,528,618    | 1,645,380                         | 1,590,154    |  |
| Loan income   | 20       |        | 2,597,222                           | 2,615,557    | 2,561,493                         | 2,502,636    |  |
| Hire-purchase income                                |          |        | 274,334                             | 249,149      | 75,321                            | 82,344       |  |
| Other income  |          |        |                                     |              |                                   |              |  |
| Bad debt recovery                                   |          |        | 380,583                             | 313,915      | 380,583                           | 313,915      |  |
| Gain on sale of written-off receivables             | 26.3     |        | -                                   | 249,699      | -                                 | 249,699      |  |
| Collection service income                           |          |        | 49,197                              | 61,156       | -                                 | 187          |  |
| Insurance broker business income                    |          |        | 173,514                             | 122,460      | 168,337                           | -            |  |
| Dividend income                                     |          |        | -                                   | -            | 112,200                           | 104,000      |  |
| Others  |          |        | 60,387                              | 116,363      | 30,487                            | 29,338       |  |
| Total Other income                                  |          |        | 663,681                             | 863,593      | 691,607                           | 697,139      |  |
| Total Revenues                                      |          |        | 5,211,399                           | 5,256,917    | 4,973,801                         | 4,872,273    |  |
| EXPENSES  |          |        |                                     |              |                                   |              |  |
| Operating and administrative expenses               |          |        | 1,910,493                           | 2,023,582    | 1,699,062                         | 1,781,504    |  |
| Directors and managements' remuneration             | 21       |        | 40,522                              | 32,456       | 28,882                            | 21,165       |  |
| Loss on sale and write-off of leasehold improvement | nt       |        |                                     |              |                                   |              |  |
| and equipment and intangible assets other than g    | goodwill |        | 556                                 | 435          | 614                               | 305          |  |
| Total Expenses                                      |          |        | 1,951,571                           | 2,056,473    | 1,728,558                         | 1,802,974    |  |
| Finance costs                                       |          |        | 425,489                             | 515,243      | 446,609                           | 506,161      |  |
| Expected credit loss                                |          |        | 1,779,797                           | 1,344,950    | 1,647,345                         | 1,055,132    |  |
| Share of loss from an associate using equity method |          |        | -                                   | 7,326        | -                                 | -            |  |
| PROFIT BEFORE INCOME TAX                            |          |        | 1,054,542                           | 1,332,925    | 1,151,289                         | 1,508,006    |  |
| INCOME TAX EXPENSE                                  | 22       |        | 218,907                             | 297,411      | 207,676                           | 277,188      |  |
| PROFIT FOR THE PERIOD                               |          |        | 835,635                             | 1,035,514    | 943,613                           | 1,230,818    |  |
| PROFIT ATTRIBUTABLE TO:                             |          |        |                                     |              |                                   |              |  |
| Owners of the parent                                |          |        | 814,963                             | 1,009,454    | 943,613                           | 1,230,818    |  |
| Non-controlling interests                           |          |        | 20,672                              | 26,060       | -                                 | -            |  |
|   |          |        | 835,635                             | 1,035,514    | 943,613                           | 1,230,818    |  |
| BASIC FADNINGS BED SHAPE                            |          | DAIPT  | 2.26                                | 4.0.4        | 2 77                              | 4.02         |  |
| BASIC EARNINGS PER SHARE                            |          | BAHT   | 3.26                                | 4.04         | 3.77                              | 4.92         |  |
| WEIGHTED AVERAGE NUMBER OF ORDINARY SHARE           | 15 5     | SHARES | 250,000,000                         | 250,000,000  | 250,000,000                       | 250,000,000  |  |

See condensed notes to the financial statements

# AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE THREE-MONTH PERIOD ENDED NOVEMBER **30**, **2021**

#### "UNAUDITED"

### UNIT : THOUSAND BAHT

|  | CONSOLIDATED<br>FINANCIAL STATEMENTS<br>For the three-month<br>periods ended |              | SEPARATE<br>FINANCIAL STATEMENTS<br>For the three-month<br>periods ended |              |
|--|--|--------------|--|--------------|
|  | November 30,   | November 30, | November 30,   | November 30, |
|  | 2021   | 2020         | 2021   | 2020         |
| Profit for the period<br>Other comprehensive income (loss), net of tax | 835,635  | 1,035,514    | 943,613  | 1,230,818    |
| Components of other comprehensive income (loss) that                   |  |              |  |              |
| will be reclassified to profit or loss                                 |  |              |  |              |
| Exchange differences on translating                                    |  |              |  |              |
| financial statements of foreign operations                             |  |              |  |              |
| - Owners of the parent   | 31,819   | 66,316       | -  | -            |
| - Non-controlling interests  | 28,119   | 12,478       | -  | -            |
| Gain (loss) on cash flow hedges  | 333,832  | (62,404)     | 333,832  | (62,404)     |
| Other comprehensive income (loss) for the period, net of tax           | 393,770  | 16,390       | 333,832  | (62,404)     |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD                              | 1,229,405  | 1,051,904    | 1,277,445  | 1,168,414    |
| TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:                            |  |              |  |              |
| Owners of the parent   | 1,180,614  | 1,013,366    | 1,277,445  | 1,168,414    |
| Non-controlling interests  | 48,791   | 38,538       | -  | -            |
|  | 1,229,405  | 1,051,904    | 1,277,445  | 1,168,414    |
|  |  |              |  |              |

#### STATEMENT OF PROFIT OR LOSS

### FOR THE NINE-MONTH PERIOD ENDED NOVEMBER 30, 2021

#### "UNAUDITED"

UNIT : THOUSAND BAHT

|   | Notes         | FINANCIAL S<br>For the ni | LIDATED<br>STATEMENTS<br>ine-month<br>s ended | FINANCIAL S<br>For the ni | RATE<br>STATEMENTS<br>ine-month<br>s ended |
|---|---------------|---------------------------|---|---------------------------|--|
|   |               | •                         | November 30,                                  | •                         | November 30,                               |
|   |               | 2021                      | 2020  | 2021                      | 2020                                       |
| REVENUES  |               | 2021                      | 2020  | 2021                      | 2020                                       |
| Credit card income                                  |               | 4,820,060                 | 4,887,669                                     | 4,761,431                 | 5,064,306                                  |
| Loan income   | 20            | 7,795,543                 | 8,595,980                                     | 7,663,905                 | 8,194,460                                  |
| Hire-purchase income                                |               | 804,899                   | 738,023                                       | 239,711                   | 215,652                                    |
| Other income  |               | ,                         | ,   | ,                         | ,  |
| Bad debt recovery                                   |               | 1,018,988                 | 889,438                                       | 1,018,988                 | 889,438                                    |
| Gain on sale of written-off receivables             | 26.3 and 26.4 | 319,764                   | 249,699                                       | 319,764                   | 249,699                                    |
| Collection service income                           |               | 155,775                   | 181,800                                       | 29                        | 615  |
| Insurance broker business income                    |               | 498,581                   | 385,436                                       | 441,658                   | -  |
| Dividend income                                     |               | -                         | -   | 334,400                   | 218,800                                    |
| Others  |               | 183,402                   | 369,056                                       | 91,683                    | 92,031                                     |
| Total Other income                                  |               | 2,176,510                 | 2,075,429                                     | 2,206,522                 | 1,450,583                                  |
| Total Revenues                                      |               | 15,597,012                | 16,297,101                                    | 14,871,569                | 14,925,001                                 |
| EXPENSES  |               |                           |   |                           |  |
| Operating and administrative expenses               |               | 5,733,305                 | 6,045,551                                     | 5,143,966                 | 5,261,092                                  |
| Directors and managements' remuneration             | 21            | 112,430                   | 96,952  | 72,738                    | 51,837                                     |
| Loss on revaluation of investment                   |               | -                         | 14,009  | -                         | 14,009                                     |
| Loss on sale and write-off of leasehold improver    | nent          |                           |   |                           |  |
| and equipment and intangible assets other tha       | n goodwill    | 8,305                     | 5,212   | 7,079                     | 5,242                                      |
| Total Expenses                                      |               | 5,854,040                 | 6,161,724                                     | 5,223,783                 | 5,332,180                                  |
| Finance costs                                       |               | 1,326,974                 | 1,627,697                                     | 1,385,149                 | 1,633,439                                  |
| Expected credit loss                                |               | 5,010,877                 | 5,326,578                                     | 4,265,124                 | 4,478,724                                  |
| Share of loss from an associate using equity method |               | -                         | 25,431  | -                         | -  |
| PROFIT BEFORE INCOME TAX                            |               | 3,405,121                 | 3,155,671                                     | 3,997,513                 | 3,480,658                                  |
| INCOME TAX EXPENSE                                  | 22            | 768,477                   | 735,970                                       | 731,505                   | 639,566                                    |
| PROFIT FOR THE PERIOD                               |               | 2,636,644                 | 2,419,701                                     | 3,266,008                 | 2,841,092                                  |
| PROFIT (LOSS) ATTRIBUTABLE TO:                      |               |                           |   |                           |  |
| Owners of the parent                                |               | 2,642,504                 | 2,506,034                                     | 3,266,008                 | 2,841,092                                  |
| Non-controlling interests                           |               | (5,860)                   | (86,333)                                      | -                         | -  |
| -   |               | 2,636,644                 | 2,419,701                                     | 3,266,008                 | 2,841,092                                  |
|   |               |                           | 10.03   | 12.05                     |  |
| BASIC EARNINGS PER SHARE                            | BA            |                           | 10.02   | 13.06                     | 11.36                                      |
| WEIGHTED AVERAGE NUMBER OF ORDINARY SHA             | RES SHAR      | ES 250,000,000            | 250,000,000                                   | 250,000,000               | 250,000,000                                |

See condensed notes to the financial statements

# AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE NINE-MONTH PERIOD ENDED NOVEMBER 30, 2021

#### "UNAUDITED"

### UNIT : THOUSAND BAHT

|   | CONSOLIDATED<br>FINANCIAL STATEMENTS<br>For the nine-month<br>periods ended |              | SEPARATE<br>FINANCIAL STATEMENTS<br>For the nine-month<br>periods ended |              |
|---|---|--------------|---|--------------|
|   | November 30,  | November 30, | November 30,  | November 30, |
|   | 2021  | 2020         | 2021  | 2020         |
| Profit for the period                                 | 2,636,644   | 2,419,701    | 3,266,008   | 2,841,092    |
| Other comprehensive income, net of tax                |   |              |   |              |
| Components of other comprehensive income that         |   |              |   |              |
| will be reclassified to profit or loss                |   |              |   |              |
| Exchange differences on translating                   |   |              |   |              |
| financial statements of foreign operations            |   |              |   |              |
| - Owners of the parent                                | 45,809  | 112,544      | -   | -            |
| - Non-controlling interests                           | 55,672  | 24,527       | -   | -            |
| Gain on cash flow hedges                              | 234,928   | 155,818      | 234,928   | 155,818      |
| Other comprehensive income for the period, net of tax | 336,409   | 292,889      | 234,928   | 155,818      |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIOD             | 2,973,053   | 2,712,590    | 3,500,936   | 2,996,910    |
| TOTAL COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO:    |   |              |   |              |
| Owners of the parent                                  | 2,923,241   | 2,774,396    | 3,500,936   | 2,996,910    |
| Non-controlling interests                             | 49,812  | (61,806)     | -   | -            |
|   | 2,973,053   | 2,712,590    | 3,500,936   | 2,996,910    |
|   |   |              |   |              |

# AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE NINE-MONTH PERIOD ENDED NOVEMBER **30**, **2021**

#### "UNAUDITED"

UNIT : THOUSAND BAHT

|  | Notes |                       | CONSOLIDATED FINANCIAL STATEMENTS<br>Owners of the parent |               |                                      |   |  |             | Non-               | Total                    |                         |
|--|-------|-----------------------|---|---------------|--------------------------------------|---|--|-------------|--------------------|--------------------------|-------------------------|
|  |       | Issued and<br>paid-up | Share premium<br>on ordinary                              | Appro         | Retained earnin<br>opriated          | ngs<br>Unappropriated   | Other components of shareholders' equity |             | Total<br>owners of | controlling<br>interests | shareholders'<br>equity |
|  |       | share capital         | shares  | Legal reserve | Reserve for<br>business<br>expansion | erve for Exchange differences Cumulative loss the paren<br>usiness on translating on cash flow hedges | the parent                               |             |                    |                          |                         |
| Beginning balance as at March 1, 2020  |       | 250,000               | 478,000   | 25,000        | 4,850,000                            | 9,903,788   | (177,795)                                | (1,346,848) | 13,982,145         | 354,501                  | 14,336,646              |
| Changes during the period              |       |                       |   |               |                                      |   |  |             |                    |                          |                         |
| Dividend paid                          | 19.1  | -                     | -   | -             | -                                    | (637,495)   | -  | -           | (637,495)          | (19,664)                 | (657,159)               |
| Interim dividend paid                  | 19.2  | -                     | -   | -             | -                                    | (462,498)   | -  | -           | (462,498)          | -                        | (462,498)               |
| Profit (loss) for the period           |       | -                     | -   | -             | -                                    | 2,506,034   | -  | -           | 2,506,034          | (86,333)                 | 2,419,701               |
| Other comprehensive income             |       | -                     | -   | -             | -                                    | -   | 112,544                                  | 155,818     | 268,362            | 24,527                   | 292,889                 |
| Ending balance as at November 30, 2020 |       | 250,000               | 478,000   | 25,000        | 4,850,000                            | 11,309,829  | (65,251)                                 | (1,191,030) | 15,656,548         | 273,031                  | 15,929,579              |
| Beginning balance as at March 1, 2021  |       | 250,000               | 478,000   | 25,000        | 4,850,000                            | 12,471,581  | (121,225)                                | (895,575)   | 17,057,781         | 321,883                  | 17,379,664              |
| Changes during the period              |       |                       |   |               |                                      |   |  |             |                    |                          |                         |
| Dividend paid                          | 19.3  | -                     | -   | -             | -                                    | (662,488)   | -  | -           | (662,488)          | (12,292)                 | (674,780)               |
| Interim dividend paid                  | 19.4  | -                     | -   | -             | -                                    | (624,996)   | -  | -           | (624,996)          | -                        | (624,996)               |
| Profit (loss) for the period           |       | -                     | -   | -             | -                                    | 2,642,504   | -  | -           | 2,642,504          | (5,860)                  | 2,636,644               |
| Other comprehensive income             |       | -                     | -   | -             | -                                    | -   | 45,809                                   | 234,928     | 280,737            | 55,672                   | 336,409                 |
| Ending balance as at November 30, 2021 |       | 250,000               | 478,000   | 25,000        | 4,850,000                            | 13,826,601  | (75,416)                                 | (660,647)   | 18,693,538         | 359,403                  | 19,052,941              |

See condensed notes to the financial statements

#### STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (CONTINUED)

#### FOR THE NINE-MONTH PERIOD ENDED NOVEMBER 30, 2021

#### "UNAUDITED"

#### UNIT : THOUSAND BAHT

|  | Notes |               |               | SEPAI         | RATE FINANCIAI  | L STATEMENTS   |                      |               |
|--|-------|---------------|---------------|---------------|-----------------|----------------|----------------------|---------------|
|  |       | Issued and    | Share premium |               | Retained earnin | gs             | Other components of  | Total         |
|  |       | paid-up       | on ordinary   | Appropriated  |                 | Unappropriated | shareholders' equity | shareholders' |
|  |       | share capital | shares        | Legal reserve | Reserve for     |                | Cumulative loss      | equity        |
|  |       |               |               |               | business        |                | on cash flow hedges  |               |
|  |       |               |               |               | expansion       |                |                      |               |
| Beginning balance as at March 1, 2020  |       | 250,000       | 478,000       | 25,000        | 4,850,000       | 9,102,559      | (1,346,848)          | 13,358,711    |
| Changes during the period              |       |               |               |               |                 |                |                      |               |
| Dividend paid                          | 19.1  | -             | -             | -             | -               | (637,495)      | -                    | (637,495)     |
| Interim dividend paid                  | 19.2  | -             | -             | -             | -               | (462,498)      | -                    | (462,498)     |
| Profit for the period                  |       | -             | -             | -             | -               | 2,841,092      | -                    | 2,841,092     |
| Other comprehensive income             |       | -             | -             | -             | -               | -              | 155,818              | 155,818       |
| Ending balance as at November 30, 2020 |       | 250,000       | 478,000       | 25,000        | 4,850,000       | 10,843,658     | (1,191,030)          | 15,255,628    |
| Beginning balance as at March 1, 2021  |       | 250,000       | 478,000       | 25,000        | 4,850,000       | 11,790,986     | (895,575)            | 16,498,411    |
| Changes during the period              |       |               |               |               |                 |                |                      |               |
| Dividend paid                          | 19.3  | -             | -             | -             | -               | (662,488)      | -                    | (662,488)     |
| Interim dividend paid                  | 19.4  | -             | -             | -             | -               | (624,996)      | -                    | (624,996)     |
| Profit for the period                  |       | -             | -             | -             | -               | 3,266,008      | -                    | 3,266,008     |
| Other comprehensive income             |       | -             | -             | -             | -               | -              | 234,928              | 234,928       |
| Ending balance as at November 30, 2021 |       | 250,000       | 478,000       | 25,000        | 4,850,000       | 13,769,510     | (660,647)            | 18,711,863    |

See condensed notes to the financial statements

## STATEMENT OF CASH FLOWS

#### FOR THE NINE-MONTH PERIOD ENDED NOVEMBER 30, 2021

#### "UNAUDITED"

UNIT : THOUSAND BAHT

|  | Notes | CONSOLIDATED |              | SEPARATE     |              |  |
|--|-------|--------------|--------------|--------------|--------------|--|
|  |       | FINANCIAL S  | TATEMENTS    | FINANCIAL S  | TATEMENTS    |  |
|  |       | For the ni   | ne-month     | For the ni   | ne-month     |  |
|  |       | period       | s ended      | period       | s ended      |  |
|  |       | November 30, | November 30, | November 30, | November 30, |  |
|  |       | 2021         | 2020         | 2021         | 2020         |  |
| CASH FLOWS FROM OPERATING ACTIVITIES                       |       |              |              |              |              |  |
| Profit for the period                                      |       | 2,636,644    | 2,419,701    | 3,266,008    | 2,841,092    |  |
| Adjustments for:   |       |              |              |              |              |  |
| Income tax expense   |       | 768,477      | 735,970      | 731,505      | 639,566      |  |
| Share of loss from an associate using equity method        |       | -            | 25,431       | -            | -            |  |
| Expected credit loss                                       |       | 5,010,877    | 5,326,578    | 4,265,124    | 4,478,724    |  |
| Loss on revaluation of investment                          |       | -            | 14,009       | -            | 14,009       |  |
| Depreciation of leasehold improvement and equipment        |       |              |              |              |              |  |
| and right-of-use assets                                    |       | 678,228      | 663,254      | 570,605      | 554,924      |  |
| Amortization of intangible assets other than goodwill      |       | 150,270      | 133,330      | 118,511      | 104,457      |  |
| Loss on sale of leasehold improvement and equipment        |       | 5,650        | 4,933        | 5,835        | 5,242        |  |
| Loss on write-off of leasehold improvement and equipment   |       | 2,688        | 279          | 1,244        | -            |  |
| Gain on sale of intangible assets other than goodwill      |       | (33)         | -            | -            | -            |  |
| Employee benefit expense                                   |       | 76,216       | 94,599       | 64,072       | 79,193       |  |
| Gain on sale of written-off receivables                    |       | (319,764)    | (249,699)    | (319,764)    | (249,699)    |  |
| Unrealized (gain) loss on exchange rate                    |       | -            | -            | (14,596)     | 5,422        |  |
| Interest income  |       | (9,951,161)  | (9,872,202)  | (8,842,019)  | (8,484,007)  |  |
| Gain on cancellation of lease agreements                   |       | (1,378)      | -            | (718)        | -            |  |
| Gain on discount received from lease agreements            |       | (78)         | (1,184)      | (78)         | (1,184)      |  |
| Dividend income  |       | -            | -            | (334,400)    | (218,800)    |  |
| Finance costs  |       | 1,326,974    | 1,627,697    | 1,385,149    | 1,633,439    |  |
|  |       | 383,610      | 922,696      | 896,478      | 1,402,378    |  |
| Changes in operating assets and liabilities                |       |              |              |              |              |  |
| Operating assets (increase) decrease                       |       |              |              |              |              |  |
| Trade and other current receivables                        |       | (6,769,519)  | (2,249,333)  | (6,853,010)  | (2,614,926)  |  |
| Other current assets                                       |       | 1,764        | (43,330)     | 1,932        | (6,335)      |  |
| Other non-current assets                                   |       | 3,111        | 19,422       | (1,886)      | 8,300        |  |
| Operating liabilities increase (decrease)                  |       |              |              |              |              |  |
| Trade and other current payables                           |       | (167,297)    | (48,204)     | (11,638)     | (22,861)     |  |
| Other current liabilities                                  |       | 47,112       | 88,745       | 36,029       | 52,753       |  |
| Other non-current liabilities                              |       | 3,392        | 11,815       | (2,403)      | (125)        |  |
| Net cash flows used in operation                           |       | (6,497,827)  | (1,298,189)  | (5,934,498)  | (1,180,816)  |  |
| Interest received  |       | 9,635,546    | 9,905,332    | 8,530,741    | 8,506,684    |  |
| Dividend received  |       | -            | -            | 334,400      | 218,800      |  |
| Finance costs paid   |       | (1,344,432)  | (1,763,257)  | (1,425,991)  | (1,792,029)  |  |
| Income tax paid  |       | (846,084)    | (1,289,101)  | (765,278)    | (1,177,064)  |  |
| Employee benefit paid                                      |       | (6,592)      | (55,940)     | -            | (45,144)     |  |
| Cash received from transfer of employees from a subsidiary |       | -            | -            | 1,673        | -            |  |
| Net cash flows provided by operating activities            |       | 940,611      | 5,498,845    | 741,047      | 4,530,431    |  |

### STATEMENT OF CASH FLOWS (CONTINUED)

## FOR THE NINE-MONTH PERIOD ENDED NOVEMBER 30, 2021

### "UNAUDITED"

|   | 010100111 |                                     |                      | UNIT : T                           | HOUSAND BAHT         |
|---|-----------|-------------------------------------|----------------------|------------------------------------|----------------------|
|   | Notes     | CONSOL<br>FINANCIAL S<br>For the ni | TATEMENTS            | SEPAI<br>FINANCIAL S<br>For the ni | TATEMENTS            |
|   |           |                                     | s ended              |                                    | s ended              |
|   |           | •                                   | November 30,<br>2020 | -                                  | November 30,<br>2020 |
| CASH FLOWS FROM INVESTING ACTIVITIES                          |           |                                     |                      |                                    |                      |
| Cash paid for fixed deposits at banks under obligations       |           | -                                   | (14)                 | -                                  | -                    |
| Cash received from fixed deposits at banks under obligation   | 15        | 21                                  | -                    | -                                  | -                    |
| Cash paid for purchase of leasehold improvement               |           |                                     |                      |                                    |                      |
| and equipment   | 4.2       | (140,703)                           | (212,337)            | (109,351)                          | (158,905)            |
| Cash received from sale of leasehold improvement and equi     | ipment    | 17,945                              | 1,183                | 1,616                              | 472                  |
| Cash paid for purchase of intangible assets                   | •         |                                     |                      |                                    |                      |
| other than goodwill   | 4.2       | (238,748)                           | (167,194)            | (230,142)                          | (106,901)            |
| Cash received from sale of intangible assets other than good  | dwill     | 1,110                               | 412                  | -                                  | -                    |
| Cash paid for investment in equity securities designated at f |           |                                     |                      |                                    |                      |
| through other comprehensive income                            |           | (144,000)                           | -                    | (144,000)                          | -                    |
| Net cash flows used in investing activities                   |           | (504,375)                           | (377,950)            | (481,877)                          | (265,334)            |
| CASH FLOWS FROM FINANCING ACTIVITIES                          |           |                                     |                      |                                    |                      |
| Cash received from bank overdrafts and short-term             |           |                                     |                      |                                    |                      |
| borrowings from financial institutions                        | 4.4       | 65,151,128                          | 47,117,924           | 60,385,647                         | 38,290,000           |
| Cash repayments for bank overdrafts and                       |           | ,-,-                                | · , · ,-             |                                    |                      |
| short-term borrowings from financial institutions             | 4.4       | (65,965,917)                        | (45,236,852)         | (60,124,511)                       | (34,990,056)         |
| Cash received from long-term borrowings                       | 4.4       | 6,401,786                           | 8,748,565            | 5,771,061                          | 7,204,388            |
| Cash repayments for long-term borrowings                      | 4.4       | (4,191,220)                         | (9,573,571)          | (4,191,220)                        | (9,069,350)          |
| Cash received from long-term borrowings under                 |           |                                     |                      |                                    | ( ) ) )              |
| securitization project  | 4.4       | -                                   | -                    | 362,873                            | 399,214              |
| Cash repayments for long-term borrowings under                |           |                                     |                      |                                    |                      |
| securitization project  | 4.4       | -                                   | -                    | (362,873)                          | (399,214)            |
| Cash repayments for long-term debentures                      | 4.4       | (1,322,600)                         | (5,627,700)          | (1,322,600)                        | (5,627,700)          |
| Cash paid for lease liabilities                               | 4.4       | (423,981)                           | (416,541)            | (366,600)                          | (349,419)            |
| Cash received from sales of written-off receivables           |           | 416,869                             | 258,879              | 416,869                            | 258,879              |
| Dividend paid   |           | (676,615)                           | (656,371)            | (662,488)                          | (637,495)            |
| Interim dividend paid   |           | (624,996)                           | (462,498)            | (624,996)                          | (462,498)            |
| Net cash flows used in financing activities                   |           | (1,235,546)                         | (5,848,165)          | (718,838)                          | (5,383,251)          |
| Net decrease in cash and cash equivalents                     |           |                                     |                      |                                    |                      |
| before effect of exchange rate                                |           | (799,310)                           | (727,270)            | (459,668)                          | (1,118,154)          |
| Effect of exchange rate changes on cash and cash equivalents  |           | (30,044)                            | 75,292               | -                                  | -                    |
| Net decrease in cash and cash equivalents                     |           | (829,354)                           | (651,978)            | (459,668)                          | (1,118,154)          |
| Cash and cash equivalents at the beginning of the period      |           | 5,105,168                           | 4,993,557            | 3,157,192                          | 3,462,432            |
| Cash and cash equivalents at the end of the period            | 4.1       | 4,275,814                           | 4,341,579            | 2,697,524                          | 2,344,278            |

See condensed notes to the financial statements

# AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES CONDENSED NOTES TO THE FINANCIAL STATEMENTS FOR THE THREE-MONTH AND NINE-MONTH PERIODS ENDED NOVEMBER 30, 2021 "UNAUDITED"

# **1.** GENERAL INFORMATION AND OPERATIONS OF THE COMPANY AND ITS SUBSIDIARIES (THE "GROUP")

The Company was registered as a limited company under the Civil and Commercial Code on September 18, 1992 and registered to be Public Limited Company with the Ministry of Commerce on August 7, 2001. The Company was listed on The Stock Exchange of Thailand on December 11, 2001 The Company's head office is located at 388, 27<sup>th</sup> Floor, Exchange Tower, Sukhumvit Road, Klongtoey, Bangkok. The Company's main objective is to do the retail finance services which consist of credit card, hire-purchase, personal loans and others. Subsequently, on October 6, 2020, the Company has registered another objective which is to conduct life and non-life insurance broker business.

AEON Financial Service Co., Ltd, incorporated in Japan, and ACS Capital Corporation Limited, incorporated in Thailand, are major shareholders with 35.12% and 19.20% shareholdings, respectively. AEON Co., Ltd., incorporated in Japan, is the ultimate parent company.

The Company has subsidiaries which are under its control in finance and operations and an associate which the Company has significant influence, but no control or joint control, over the financial and operating policies as mentioned in Note 2.5, Note 7.1 and Note 7.2.

# **Coronavirus Disease 2019 Pandemic**

A novel coronavirus ("COVID-19") pandemic started in early 2020 in Thailand and countries the Group operate. It clearly affects overall Thailand and global economy, including the Company and the Group's employees, customers, business partners and business operations.

In order to mitigate the impacts, the Company provides supports to customers as the relief measurement for loan to affected customer from the impact of COVID-19, following to the Bank of Thailand's the relief measurement to help debtors from the Thai economic situation, by reducing minimum payment rates for credit card and personal loan and providing grace period for principal and interest according to conditions and terms specified by the Company.

Moreover, AEON Microfinance (Myanmar) Co., Ltd. (the "subsidiary") has temporarily suspended new loans to customers due to the impact of the political turmoil in Myanmar since February 1, 2021. The subsidiary has continuously reduced operation costs and continued pursuing debt collection.

Nevertheless, the Group's and Company's management will continue to monitor the ongoing development and regularly assess the financial impact in respect of valuation of assets, provisions and contingent liabilities.

# 2. BASIS FOR PREPARATION AND PRESENTATION OF THE INTERIM CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

2.1 These interim consolidated and separate financial statements are prepared in Thai Baht and in compliance with Thai Accounting Standard No. 34 "Interim Financial Reporting" and accounting practices generally accepted in Thailand. The Company presents the condensed notes to interim financial statements and the additional information is disclosed in accordance with the regulations of the Office of the Securities and Exchange Commission (the "SEC").

All financial information presented has been rounded to the nearest thousand Baht unless otherwise stated.

2.2 The interim consolidated and separate financial statements for the three-month and nine-month periods ended November 30, 2021 and 2020 are prepared by the management of the Company and are unaudited. However, in the opinion of the Company, all adjustments necessary for a fair presentation have been reflected therein.

The consolidated and separate statements of financial position as at February 28, 2021, presented herein for comparison, have been derived from the consolidated and separate financial statements of the Company for the year then ended which had been previously audited.

- 2.3 The unaudited results of operations presented in the three-month and nine-month periods ended November 30, 2021 are not necessarily an indication nor anticipation of the operating results for the full year.
- 2.4 Certain financial information which is normally included in the annual financial statements prepared in accordance with TFRSs, but which is not required for interim reporting purposes, has been omitted. Therefore, the interim financial statements for the three-month and nine-month periods ended November 30, 2021 should be read in conjunction with the audited financial statements for the year ended February 28, 2021.
- 2.5 Material intercompany transactions between the Company and its subsidiaries have been eliminated from this interim consolidated financial statements. The interim consolidated financial statements for the three-month and nine-month periods ended November 30, 2021 have included the subsidiaries' interim financial statements which were reviewed.

# For the three-month and nine-month periods ended November 30, 2021 and 2020, the subsidiaries included in the consolidated financial statements are as follows:

|  | Business type   | Country of registration | Registration date | Percentage of<br>indirect hole<br>for the three-<br>nine-month pe<br>Novemb<br>2021 | dings (%)<br>month and<br>eriods ended |
|--|---|-------------------------|-------------------|---|--|
|  |   |                         |                   | 2021  | 2020                                   |
| ACS Servicing (Thailand)<br>Company Limited                          | Collection servicer   | Thailand                | March 13, 2007    | 100.00  | 100.00                                 |
| AEON Insurance Service<br>(Thailand) Company Limited                 | Non-life insurance broker<br>and life insurance broker        | Thailand                | July 1, 2013      | 100.00  | 100.00                                 |
| AEON Specialized Bank<br>(Cambodia) Plc. <sup>(3)</sup>              | Retail finance business                                       | Cambodia                | October 5, 2011   | 50.00   | 50.00                                  |
| AEON Microfinance (Myanmar)<br>Company Limited                       | Retail finance business                                       | Myanmar                 | November 2, 2012  | 100.00  | 100.00                                 |
| AEON Leasing Service (Lao)<br>Company Limited <sup>(1)</sup>         | Retail finance business                                       | Laos                    | January 11, 2013  | 100.00  | 100.00                                 |
| ATS Rabbit Special Purpose<br>Vehicle Company Limited <sup>(2)</sup> | Special purpose juristic<br>person in securitization projects | Thailand                | March 20, 2015    | 48.75   | 48.75                                  |

(1) The Company indirectly holds shares of AEON Leasing Service (Lao) Company Limited through ACS Servicing (Thailand) Company Limited and AEON Insurance Service (Thailand) Company Limited with 3.71% and 3.71% shareholdings, respectively.

(2) The Company has the power to control over ATS Rabbit Special Purpose Vehicle Company Limited because the Company has power to appoint the board of directors and rights to provide certain service which is significantly impacted by the performance of underlying assets and has rights to get variable return from such company under securitization project.

(3) The Company has the power to control over AEON Specialized Bank (Cambodia) Plc. in accordance with the requirement of TFRS No. 10 "Consolidated Financial Statements".

The interim consolidated financial statements for the three-month and nine-month periods ended November 30, 2021 and 2020 include equity interest in an associate as follows:

|                                     | Business type           | Country of   | Registration date | Percentage of          | direct and |
|-------------------------------------|-------------------------|--------------|-------------------|------------------------|------------|
|                                     |                         | registration |                   | indirect hold          | lings (%)  |
|                                     |                         |              |                   | for the three-1        | nonth and  |
|                                     |                         |              |                   | nine-month periods end |            |
|                                     |                         |              |                   | Novembe                | er 30,     |
|                                     |                         |              |                   | 2021                   | 2020       |
|                                     |                         |              |                   |                        |            |
| ACS Trading Vietnam Company Limited | Retail finance business | Vietnam      | May 26, 2008      | 3.03(1)                | 20.00      |

(1) Since November 29, 2021, the proportion of the Company's shareholding in ACS Trading Vietnam Company Limited ("ACS Trading Vietnam") decreased from 20% to 3.03% because the Company waived the rights to purchase the increased share capital in ACS Trading Vietnam. This resulted in reclassification of the investment from investment in an associate to investment in equity securities measured at fair value through profit or loss (see Note 7.1).

The significant accounting policies used for the financial statements of the subsidiaries and the associate are adjusted to be the same as those of the Company.

2.6 The financial statements of the subsidiaries and the associate used in the preparation of consolidated financial statements are as of a date or for a period that is different from that of the consolidated financial statements. However, the Company consolidated the financial information of the subsidiaries and the associate using the most recent financial statements of the subsidiaries and the associate adjusted for the effects of significant transactions or events that occur between the date of those financial statements and the date of the consolidated financial statements. The dates of the end of the reporting period of the financial statements of the aforementioned subsidiaries and the associate are as follows:

|   | The date of the end of the reporting period<br>in preparation of<br>the consolidated financial statements<br>for the three-month and nine-month periods ended |                    |  |
|---|---|--------------------|--|
|   | November 30, 2021   | November 30, 2020  |  |
| Subsidiaries  |   |                    |  |
| ACS Servicing (Thailand) Company Limited            | September 30, 2021  | September 30, 2020 |  |
| AEON Insurance Service (Thailand) Company Limited   | September 30, 2021  | September 30, 2020 |  |
| AEON Specialized Bank (Cambodia) Plc.               | September 30, 2021  | September 30, 2020 |  |
| AEON Microfinance (Myanmar) Company Limited         | September 30, 2021  | September 30, 2020 |  |
| AEON Leasing Service (Lao) Company Limited          | September 30, 2021  | September 30, 2020 |  |
| An associate<br>ACS Trading Vietnam Company Limited | September 30, 2021 <sup>(1)</sup>   | September 30, 2020 |  |

(1) Since November 29, 2021, the proportion of the Company's shareholding in ACS Trading Vietnam Company Limited ("ACS Trading Vietnam") decreased from 20% to 3.03% because the Company waived the rights to purchase the increased share capital in ACS Trading Vietnam. This resulted in reclassification of the investment from investment in an associate to investment in equity securities measured at fair value through profit or loss (see Note 7.1)

2.7 Thai Financial Reporting Standards affecting the presentation and disclosure in the current period financial statements

During the period, the Group and the Company have adopted the revised financial reporting standards and the Conceptual Framework for Financial Reporting issued by the Federation of Accounting Professions which are effective for fiscal years beginning on or after January 1, 2021. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards, with most of the changes directed towards revisions to references to the Conceptual Framework in TFRSs, the amendment for definition of business, the amendment for definition of materiality and accounting requirements for interest rate reform. The adoption of these financial reporting standards does not have any significant impact on the Group's interim financial statements.

Accounting Treatment Guidance on "The temporary relief measures for entities supporting their debtors who effected from the situations that affected Thailand's economy"

The objective of this accounting treatment guidance is to grant the temporary relief measures for entities helping their debtors affected from the situations that affected Thailand's economy with the helping period during January 1, 2020 to December 31, 2021 or until there are any changes from the Bank of Thailand, which requires the compliance for such changes. The entities who support their debtors and elect to apply this accounting treatment guidance should comply with all relief measures specified in this accounting treatment guidance.

For the three-month and nine-month periods ended November 30, 2021, the Group and the Company have adhered to such Accounting Treatment Guidance regarding staging of receivables. For receivables that are credit impaired but still have the potential for repayment, the Group and the Company will classify the receivables as low credit risk (Stage 1) if the debtor has been repaying for 3 consecutive months or 3 payment periods, whichever is longer.

In the case where debt restructuring results in the original effective interest rate not reflecting the projected cash flows from such debts, the Group and the Company will adhere to such Accounting Treatment Guidance by using the new effective interest rate to calculate the present value of the restructured debts under the guidelines in the relief measurement to help debtors following the Bank of Thailand's circular letter.

# The Rent Concessions related to COVID-19

The Group and the Company elected to adopt the amendments to Thai Financial Reporting Standards No. 16 "Leases" ("TFRS 16") relating to COVID-19 related Rent Concessions. The amendment permits lessees, as a practical expedient, not to assess whether rent concessions that occur as a direct consequence of the COVID-19 pandemic and meet specified conditions are lease modifications and, instead, to account for those rent concessions as if they were not lease modifications. Any reduction in lease payments affects only payments originally due on or before June 30, 2022 and there is no substantive change to other terms and conditions of the lease.

The Group's and the Company's management have adopted such aforementioned practical expedient in the preparation of the financial statements for the three-month and nine-month periods ended November 30, 2021.

2.8 Thai Financial Reporting Standards announced in the Royal Gazette but not yet effective

The Amendment to Thai Financial Reporting Standards No. 16 "Leases" ("TFRS 16") added the requirements for the temporary exception arising from the Phase 2 of the interest rate benchmark reform amendments, which an entity shall apply these amendments for annual reporting periods beginning on or after January 1, 2022 with earlier application permitted. This revised TFRS 16 has been announced in the Royal Gazette on January 27, 2021.

The Federation of Accounting Professions has issued the Notification regarding the amendments to Thai Financial Reporting Standards No. 4 "Insurance Contracts", Thai Financial Reporting Standards No. 7 "Financial Instruments: Disclosures", and Thai Financial Reporting Standards No. 9 "Financial Instruments", which have been announced in the Royal Gazette on June 28, 2021 and will be effective for the financial statements for the period beginning on or after January 1, 2022 onwards with earlier application permitted. The amendment to such Thai Financial Reporting Standards are relevant to the Phase 2 of the interest rate benchmark reform amendments which provided practical expedients for the modification of the contractual cash flows of financial assets or financial liabilities resulted from the interest rate benchmark reform, including temporary exceptions from specific hedge accounting requirements, and additional disclosure requirements of TFRS 7.

In addition, the Federation of Accounting Professions has issued the Notification regarding the amendments to Thai Financial Reporting Standards which have been announced in the Royal Gazette on December 22, 2021, as follows:

- Thai Financial Reporting Standards No. 1 "First-time Adoption of International Financial Reporting Standards", to be effective for the financial statements for the period beginning on or after January 1, 2022 onwards.
- Thai Financial Reporting Standards No. 6 "Exploration for and Evaluation of Mineral Resources", to be effective for the financial statements for the period beginning on or after January 1, 2022 onwards.
- Accounting Treatment Guidance on "Guidelines for supporting debtors affected by COVID-19", which the objective of this accounting treatment guidance is to grant the temporary relief measures for entities helping their debtors affected from COVID-19 with the supporting period during January 1, 2022 to December 31, 2023 or until there are any changes from the Bank of Thailand, which requires the compliance for such changes. The entities who support their debtors and elect to apply the temporary relief measures according to this accounting treatment guidance should disclose information as specified in this accounting treatment guidance.

The Group's and the Company's management will adopt such TFRSs in the preparation of the Group's and the Company's financial statements when they become effective. The Group's and the Company's management is in the process to assess the impact of these TFRSs on the financial statements of the Group and the Company in the period of initial application.

# 3. SIGNIFICANT ACCOUNTING POLICIES

The interim financial statements have been prepared based on the basis, accounting policies and method of computation consistent with those used in the financial statements for the year ended February 28, 2021.

4.1 Cash and cash equivalents as at November 30, 2021 and February 28, 2021 are as follows:

|   |  |   | RATE<br>STATEMENTS   |
|---|--|---|--|
| "Unaudited"<br>As at As at<br>November 30, February 28,<br>2021 2021<br>Baht '000 Baht '000 |  | February 28,         November 30,         I           2021         2021   |  |
| 954,122   | 981,293  | 910,813   | 946,970  |
|   |  |   | 2,210,222 3,157,192  |
|   | FINANCIAL<br>"Unaudited"<br>As at<br>November 30,<br>2021<br>Baht '000 | As at         As at           November 30,         February 28,           2021         2021           Baht '000         Baht '000           954,122         981,293           3,321,692         4,123,875 | FINANCIAL STATEMENTSFINANCIAL STATEMENTS"Unaudited""Unaudited"As atAs atAs atNovember 30,February 28,November 30,202120212021Baht '000Baht '000Baht '000954,122981,293910,8133,321,6924,123,8751,786,711 |

4.2 Cash paid for purchase of leasehold improvement and equipment and intangible assets other than goodwill for the nine-month periods ended November 30, 2021 and 2020 are as follows:

|   | CONSOLI      | DATED     | SEPAR        | ATE       |
|---|--------------|-----------|--------------|-----------|
|   | FINANCIAL ST | TATEMENTS | FINANCIAL ST | TATEMENTS |
|   | 2021         | 2020      | 2021         | 2020      |
|   | Baht '000    | Baht '000 | Baht '000    | Baht '000 |
| Leasehold improvement and equipment               |              |           |              |           |
| Liabilities recorded - brought forward            | 25,839       | 43,432    | 23,896       | 40,514    |
| Purchase of leasehold improvement and equipment   | 137,458      | 175,176   | 107,924      | 124,500   |
|   | 163,297      | 218,608   | 131,820      | 165,014   |
| Less Cash paid for purchase of                    |              |           |              |           |
| leasehold improvement and equipment               | (140,703)    | (212,337) | (109,351)    | (158,905) |
| Liabilities recorded - carried forward            | 22,594       | 6,271     | 22,469       | 6,109     |
| Intangible assets other than goodwill             |              |           |              |           |
| Liabilities recorded - brought forward            | 13,521       | 1,572     | 13,520       | 1,571     |
| Purchase of intangible assets other than goodwill | 260,173      | 173,138   | 251,334      | 112,846   |
|   | 273,694      | 174,710   | 264,854      | 114,417   |
| Less Cash paid for purchase of                    |              |           |              |           |
| intangible assets other than goodwill             | (238,748)    | (167,194) | (230,142)    | (106,901) |
| Liabilities recorded - carried forward            | 34,946       | 7,516     | 34,712       | 7,516     |

4.3 The Company had non-cash items relating to sale of the rights on loans receivable to ATS Rabbit Special Purpose Vehicle Company Limited, a subsidiary, which the Company had sold loans receivable to. During the nine-month periods ended November 30, 2021 and 2020, such sale was settled by increasing the Seller loan Account of Baht 45.27 million and decreasing the Seller loan Account of Baht 0.65 million, respectively, instead of cash receipt.

4.4 Changes in liabilities arising from financing activities for the nine-month periods ended November 30, 2021 and 2020 are as follows:

|   | CONSOLIDATED FINANCIAL STATEMENTS |  |              |  |           |   |  |
|---|-----------------------------------|--|--------------|--|-----------|---|--|
|   | Beginning<br>balance<br>as at     | Financing cash flows<br>Cash Cash<br>received paid |              | Non-cash changes<br>Differences Others<br>on translating |           | "Unaudited"<br>Ending<br>balance<br>as at |  |
|   | March 1,<br>2021                  |  |              | foreign<br>currencies                                    |           | November 30,<br>2021                      |  |
|   | Baht '000                         | Baht '000  | Baht '000    | Baht '000  | Baht '000 | Baht '000                                 |  |
| Bank overdrafts and short-term<br>borrowings from financial |                                   |  |              |  |           |   |  |
| institutions  | 10,379,071                        | 65,151,128   | (65,965,917) | 14,359   | -         | 9,578,641                                 |  |
| Long-term borrowings  | 42,821,621                        | 6,401,786  | (4,191,220)  | 3,082,251  | 5,621     | 48,120,059                                |  |
| Long-term debentures  | 9,425,401                         | -  | (1,322,600)  | 178,713  | 4,691     | 8,286,205                                 |  |
| Lease liabilities   | 689,629                           | -  | (423,981)    | 7,721  | 386,208   | 659,577                                   |  |

#### CONSOLIDATED FINANCIAL STATEMENTS

|   | Beginning<br>balance<br>as at<br>March 1,<br>2020<br>Baht '000 | Financing<br>Cash<br>received<br>Baht '000 | cash flows<br>Cash<br>paid<br>Baht '000 | Non-cash<br>Differences<br>on translating<br>foreign<br>currencies<br>Baht '000 | changes<br>Others<br>Baht '000 | "Unaudited"<br>Ending<br>balance<br>as at<br>November 30,<br>2020<br>Baht '000 |
|---|--|--|---|---|--------------------------------|--|
| Bank overdrafts and short-term<br>borrowings from financial<br>institutions | 7,211,233  | 47,117,924                                 | (45,236,852)                            | 324,052   | -                              | 9,416,357  |
| Long-term borrowings  | 45,259,611   | 8,748,565                                  | (9,573,571)                             | (782,294)   | (13,114)                       | 43,639,197   |
| Long-term debentures  | 16,787,966   | -  | (5,627,700)                             | 266,588   | 7,593                          | 11,434,447   |
| Lease liabilities   | 937,732  | -  | (416,541)                               | 4,226   | 162,339                        | 687,756  |

## SEPARATE FINANCIAL STATEMENTS

|   | Beginning<br>balance<br>as at<br>March 1,<br>2021<br>Baht '000 | Financing<br>Cash<br>received<br>Baht '000 | g cash flows<br>Cash<br>paid<br>Baht '000 | Non-cash<br>Differences<br>on translating<br>foreign<br>currencies<br>Baht '000 | Others   | "Unaudited"<br>Ending<br>balance<br>as at<br>November 30,<br>2021<br>Baht '000 |
|---|--|--|---|---|----------|--|
| Bank overdrafts and short-term<br>borrowings from financial |  |  |   |   |          |  |
| institutions  | 7,860,000  | 60,385,647                                 | (60,124,511)                              | -   | -        | 8,121,136  |
| Long-term borrowings  | 40,646,732   | 5,771,061                                  | (4,191,220)                               | 2,751,512   | 5,621    | 44,983,706   |
| Long-term borrowings under                                  |  |  |   |   |          |  |
| securitization project                                      | 1,489,622  | 362,873                                    | (362,873)                                 | -   | (65,956) | 1,423,666  |
| Long-term debentures  | 7,952,319  | -  | (1,322,600)                               | 178,713   | 4,691    | 6,813,123  |
| Lease liabilities   | 558,595  | -  | (366,600)                                 | -   | 382,523  | 574,518  |

#### SEPARATE FINANCIAL STATEMENTS

|   |   | 51                            |                           | CIAL STATEME  | 10                  |   |
|---|---|-------------------------------|---------------------------|---|---------------------|---|
|   | Beginning   | Financing                     | g cash flows              | Non-cash  | hongos              | "Unaudited"<br>Ending                                 |
|   | balance<br>as at<br>March 1,<br>2020<br>Baht '000 | Cash<br>received<br>Baht '000 | Cash<br>paid<br>Baht '000 | Differences<br>on translating<br>foreign<br>currencies<br>Baht '000 | Others<br>Baht '000 | balance<br>as at<br>November 30,<br>2020<br>Baht '000 |
| Bank overdrafts and short-term<br>borrowings from financial<br>institutions | 3,400,056   | 38,290,000                    | (34,990,056)              | -   | _                   | 6,700,000   |
| Long-term borrowings<br>Long-term borrowings under                          | 44,076,691  | 7,204,388                     | (9,069,350)               | (850,875)   | (13,114)            | 41,347,740  |
| securitization project<br>Long-term debentures                              | 1,662,552<br>15,314,884                           | 399,214                       | (399,214)<br>(5,627,700)  | -<br>266,588  | (122,880)<br>7,593  | 1,539,672<br>9,961,365                                |
| Lease liabilities   | 761,561   | -                             | (349,419)                 | -   | 137,448             | 549,590   |

# 5. TRADE RECEIVABLES

# 5.1 Trade receivables as at November 30, 2021 and February 28, 2021 consist of the following:

|  | CONSOLI<br>FINANCIAL S |              | SEPAI<br>FINANCIAL S |              |  |
|--|------------------------|--------------|----------------------|--------------|--|
|  | "Unaudited"            |              | "Unaudited"          |              |  |
|  | As at                  | As at        | As at                | As at        |  |
|  | November 30,           | February 28, | November 30,         | February 28, |  |
|  | 2021                   | 2021         | 2021                 | 2021         |  |
|  | Baht '000              | Baht '000    | Baht '000            | Baht '000    |  |
| Trade receivables                              | 88,122,736             | 85,942,940   | 82,351,036           | 80,236,602   |  |
| Trade receivables under securitization project |                        |              |                      |              |  |
| - ATS Rabbit Special Purpose Vehicle           |                        |              |                      |              |  |
| Company Limited                                | 1,423,666              | 1,489,622    | 1,423,666            | 1,489,622    |  |
| Total  | 89,546,402             | 87,432,562   | 83,774,702           | 81,726,224   |  |
| Less Allowance for expected credit loss        | (11,021,246)           | (11,593,219) | (10,038,473)         | (10,891,803) |  |
| Total trade receivables                        | 78,525,156             | 75,839,343   | 73,736,229           | 70,834,421   |  |

As the securitization transaction under the Receivables Sale and Purchase Agreement for transferred rights on loans receivable with ATS Rabbit Special Purpose Vehicle Company Limited does not qualify for derecognition of financial assets, the Company continues to recognize the full carrying amount of these receivables and uses them as collateral for long-term borrowings under the securitization project (see Note 5.5).

# As at November 30, 2021 and February 28, 2021, trade receivables are as follows:

|  |               | CONSC        | OLIDATED FIN | ANCIAL STAT             | EMENTS      |                  |  |
|--|---------------|--------------|--------------|-------------------------|-------------|------------------|--|
|  | "Unaudited"   |              |              |                         |             |                  |  |
|  |               | November 30, |              | As at February 28, 2021 |             |                  |  |
|  | Due within    | Due after    | Total        | Due within              | Due after   | Total            |  |
|  | 1 year        | 1 year       | D. I. ( 1000 | 1 year                  | 1 year      | D. 1 / 1000      |  |
| Uine nunchase ressivable                               | Baht '000     | Baht '000    | Baht '000    | Baht '000               | Baht '000   | Baht '000        |  |
| Hire-purchase receivable                               |               |              |              |                         |             |                  |  |
| Hire-purchase and accrued<br>interest receivable       | 2 5 9 1 1 9 6 | 4,173,443    | 6,754,629    | 2 567 207               | 2 1 45 0 29 | 6 712 425        |  |
|  | 2,581,186     |              |              | 3,567,397               | 3,145,028   | 6,712,425        |  |
| Less Unearned financing income                         | (290,009)     | (398,304)    | (688,313)    | (341,085)               | (523,657)   | (864,742)        |  |
| Less Allowance for expected                            | 2,291,177     | 3,775,139    | 6,066,316    | 3,226,312               | 2,621,371   | 5,847,683        |  |
| credit loss  | (302,623)     | (588,033)    | (800.656)    | (202.025)               | (180 257)   | (972 292)        |  |
|  | (302,023)     | (388,033)    | (890,656)    | (392,025)               | (480,357)   | (872,382)        |  |
| Hire-purchase and accrued<br>interest receivable - net | 1,988,554     | 3,187,106    | 5 175 660    | 2 824 287               | 2,141,014   | 4,975,301        |  |
| interest receivable - net                              | 1,988,334     | 3,187,100    | 5,175,660    | 2,834,287               | 2,141,014   | 4,975,501        |  |
| Loans receivable                                       |               |              |              |                         |             |                  |  |
| Loans and accrued interest                             |               |              |              |                         |             |                  |  |
| receivable   | 45,382,240    | 218,363      | 45,600,603   | 45,123,605              | 208,290     | 45,331,895       |  |
| Less Allowance for expected                            | +5,562,240    | 210,505      | 45,000,005   | 45,125,005              | 200,290     | 45,551,675       |  |
| credit loss  | (6,242,922)   | (50,132)     | (6,293,054)  | (6,634,437)             | (35,945)    | (6,670,382)      |  |
| Loans and accrued interest                             | (0,212,722)   | (30,132)     | (0,2)3,031)  | (0,05 1,157)            | (55,515)    | (0,070,502)      |  |
| receivable - net                                       | 39,139,318    | 168,231      | 39,307,549   | 38,489,168              | 172,345     | 38,661,513       |  |
|  | 57,157,510    | 100,251      | 57,507,547   | 50,407,100              | 172,545     | 50,001,515       |  |
| Credit card receivable                                 |               |              |              |                         |             |                  |  |
| Credit card and accrued                                |               |              |              |                         |             |                  |  |
| interest receivable                                    | 37,780,366    | -            | 37,780,366   | 36,088,232              | -           | 36,088,232       |  |
| Less Allowance for expected                            |               |              |              |                         |             | ,,               |  |
| credit loss  | (3,837,420)   | -            | (3,837,420)  | (4,050,362)             | -           | (4,050,362)      |  |
| Credit card and accrued                                |               |              |              |                         |             | <u>, , , , ,</u> |  |
| interest receivable - net                              | 33,942,946    | -            | 33,942,946   | 32,037,870              | -           | 32,037,870       |  |
|  |               |              |              |                         |             | <u> </u>         |  |
| Receivable from rendering                              |               |              |              |                         |             |                  |  |
| the collection service                                 |               |              |              |                         |             |                  |  |
| Receivable from rendering                              |               |              |              |                         |             |                  |  |
| the collection service                                 | 22,211        | -            | 22,211       | 9,054                   | -           | 9,054            |  |
| Less Allowance for expected                            |               |              |              |                         |             |                  |  |
| credit loss  | (116)         | -            | (116)        | (93)                    | -           | (93)             |  |
| Receivable from rendering                              |               |              |              |                         |             |                  |  |
| the collection service - net                           | 22,095        | -            | 22,095       | 8,961                   | -           | 8,961            |  |
|  |               |              |              |                         |             |                  |  |
| Receivable from insurance                              |               |              |              |                         |             |                  |  |
| broker business  | 76,906        | -            | 76,906       | 155,698                 |             | 155,698          |  |
| Total trade receivables                                | 75,169,819    | 3,355,337    | 78,525,156   | 73,525,984              | 2,313,359   | 75,839,343       |  |
|  |               |              |              |                         |             |                  |  |

|                                | "Unaudited" |              |             |                         |           |             |  |
|--------------------------------|-------------|--------------|-------------|-------------------------|-----------|-------------|--|
|                                |             | November 30, | 2021        | As at February 28, 2021 |           |             |  |
|                                | Due within  | Due after    | Total       | Due within Due after    |           | Total       |  |
|                                | 1 year      | 1 year       |             | 1 year                  | 1 year    |             |  |
|                                | Baht '000   | Baht '000    | Baht '000   | Baht '000               | Baht '000 | Baht '000   |  |
| Hire-purchase receivable       |             |              |             |                         |           |             |  |
| Hire-purchase and accrued      |             |              |             |                         |           |             |  |
| interest receivable            | 917,467     | 2,327,519    | 3,244,986   | 1,006,603               | 2,745,539 | 3,752,142   |  |
| Less Unearned financing income | (290,009)   | (398,304)    | (688,313)   | (341,085)               | (523,656) | (864,741)   |  |
|                                | 627,458     | 1,929,215    | 2,556,673   | 665,518                 | 2,221,883 | 2,887,401   |  |
| Less Allowance for expected    |             |              |             |                         |           |             |  |
| credit loss                    | (129,041)   | (396,754)    | (525,795)   | (155,003)               | (445,001) | (600,004)   |  |
| Hire-purchase and accrued      |             |              |             |                         |           |             |  |
| interest receivable - net      | 498,417     | 1,532,461    | 2,030,878   | 510,515                 | 1,776,882 | 2,287,397   |  |
|                                |             |              |             |                         |           |             |  |
| Loans receivable               |             |              |             |                         |           |             |  |
| Loans and accrued interest     |             |              |             |                         |           |             |  |
| receivable                     | 44,102,262  | -            | 44,102,262  | 43,385,259              | 7         | 43,385,266  |  |
| Less Allowance for expected    |             |              |             |                         |           |             |  |
| credit loss                    | (5,732,586) |              | (5,732,586) | (6,276,675)             | (1)       | (6,276,676) |  |
| Loans and accrued interest     |             |              |             |                         |           |             |  |
| receivable - net               | 38,369,676  |              | 38,369,676  | 37,108,584              | 6         | 37,108,590  |  |
|                                |             |              |             |                         |           |             |  |
| Credit card receivable         |             |              |             |                         |           |             |  |
| Credit card and accrued        |             |              |             |                         |           |             |  |
| interest receivable            | 37,048,294  | -            | 37,048,294  | 35,453,557              | -         | 35,453,557  |  |
| Less Allowance for expected    |             |              |             |                         |           |             |  |
| credit loss                    | (3,780,092) | -            | (3,780,092) | (4,015,123)             |           | (4,015,123) |  |
| Credit card and accrued        |             |              |             |                         |           |             |  |
| interest receivable - net      | 33,268,202  | -            | 33,268,202  | 31,438,434              | -         | 31,438,434  |  |
|                                |             |              |             |                         |           |             |  |
| Receivable from insurance      |             |              |             |                         |           |             |  |
| broker business                | 67,473      | -            | 67,473      |                         |           | -           |  |
| Total trade receivables        | 72,203,768  | 1,532,461    | 73,736,229  | 69,057,533              | 1,776,888 | 70,834,421  |  |
|                                |             |              |             |                         |           |             |  |

# SEPARATE FINANCIAL STATEMENTS

# 5.2 Quality of assets

Staging analysis for trade receivables as at November 30, 2021 and February 28, 2021 are as follows:

|  | CONSOLIDATED FINANCIAL STATEMENTS<br>"Unaudited" |  |                            |                      |  |                            |  |  |
|--|--|--|----------------------------|----------------------|--|----------------------------|--|--|
|  | As   | at November 30, 20                       | 021                        | As a                 | t February 28, 202                       | 21                         |  |  |
|  | Trade<br>receivables                             | Allowance for<br>expected<br>credit loss | Total trade<br>receivables | Trade<br>receivables | Allowance for<br>expected<br>credit loss | Total trade<br>receivables |  |  |
|  | Baht '000  | Baht '000                                | Baht '000                  | Baht '000            | Baht '000                                | Baht '000                  |  |  |
| Low credit risk receivables                                  |  |  |                            |                      |  |                            |  |  |
| (Stage 1)  | 81,787,449                                       | (5,942,483)                              | 75,844,966                 | 79,446,594           | (5,969,416)                              | 73,477,178                 |  |  |
| Significant increase in credit<br>risk receivables (Stage 2) | 3,431,289  | (1,798,149)                              | 1,633,140                  | 2,943,938            | (1,578,830)                              | 1,365,108                  |  |  |
| Default receivables in credit risk                           |  |  |                            |                      |  |                            |  |  |
| (Stage 3)  | 4,327,664  | (3,280,614)                              | 1,047,050                  | 5,042,030            | (4,044,973)                              | 997,057                    |  |  |
| Total  | 89,546,402                                       | (11,021,246)                             | 78,525,156                 | 87,432,562           | (11,593,219)                             | 75,839,343                 |  |  |

|             | SEPARATE FINANCIAL STATEMENTS |  |
|-------------|-------------------------------|--|
| "Unaudited" |                               |  |

|                                    |             | Unauditeu          |             |             |                    |             |  |
|------------------------------------|-------------|--------------------|-------------|-------------|--------------------|-------------|--|
|                                    | As          | at November 30, 20 | 021         | As at       | t February 28, 202 | 1           |  |
|                                    | Trade       | Allowance for      | Total trade | Trade       | Allowance for      | Total trade |  |
|                                    | receivables | expected           | receivables | receivables | expected           | receivables |  |
|                                    |             | credit loss        |             |             | credit loss        |             |  |
|                                    | Baht '000   | Baht '000          | Baht '000   | Baht '000   | Baht '000          | Baht '000   |  |
| Low credit risk receivables        |             |                    |             |             |                    |             |  |
| (Stage 1)                          | 77,330,854  | (5,812,410)        | 71,518,444  | 74,480,252  | (5,813,007)        | 68,667,245  |  |
| Significant increase in credit     |             |                    |             |             |                    |             |  |
| risk receivables (Stage 2)         | 3,035,677   | (1,645,908)        | 1,389,769   | 2,715,548   | (1,489,812)        | 1,225,736   |  |
| Default receivables in credit risk |             |                    |             |             |                    |             |  |
| (Stage 3)                          | 3,408,171   | (2,580,155)        | 828,016     | 4,530,424   | (3,588,984)        | 941,440     |  |
| Total                              | 83,774,702  | (10,038,473)       | 73,736,229  | 81,726,224  | (10,891,803)       | 70,834,421  |  |
|                                    |             |                    |             |             |                    |             |  |

Trade receivables as at November 30, 2021 and February 28, 2021 classified by aging are as follows:

|   | CONSOLIDATED FINANCIAL STATEMENTS<br>"Unaudited" |  |  |
|---|--|--|--|
|   | As at<br>November 30,<br>2021<br>Baht '000       | As at<br>February 28,<br>2021<br>Baht '000 |  |
| Less than 3 months                      | 85,592,556                                       | 82,848,008                                 |  |
| 3 months up                             | 3,953,846  | 4,584,554                                  |  |
| Total                                   | 89,546,402                                       | 87,432,562                                 |  |
| Less Allowance for expected credit loss | (11,021,246)                                     | (11,593,219)                               |  |
| Total trade receivables                 | 78,525,156                                       | 75,839,343                                 |  |

|   | SEPARATE FINANCIAL STATEMENTS<br>"Unaudited" |  |  |  |
|---|--|--|--|--|
|   | As at<br>November 30,<br>2021<br>Baht '000   | As at<br>February 28,<br>2021<br>Baht '000 |  |  |
| Less than 3 months                      | 80,740,350                                   | 77,653,277                                 |  |  |
| 3 months up                             | 3,034,352                                    | 4,072,947                                  |  |  |
| Total                                   | 83,774,702                                   | 81,726,224                                 |  |  |
| Less Allowance for expected credit loss | (10,038,473)                                 | (10,891,803)                               |  |  |
| Total trade receivables                 | 73,736,229                                   | 70,834,421                                 |  |  |

# 5.3 Troubled debt restructuring

For the three-month periods ended November 30, 2021 and 2020, the Company recognized interest income on restructured debts totaling Baht 26.74 million and Baht 35.45 million, respectively.

For the nine-month periods ended November 30, 2021 and 2020, the Company recognized interest income on restructured debts totaling Baht 89.56 million and Baht 101.96 million, respectively.

The Company had outstanding balances of credit card receivable, hire-purchase receivable and loans receivable as at November 30, 2021 and February 28, 2021, as follows:

|                                    | CONSOLIDATED FINANCIAL STATEMENTS |               |                 |             |  |
|------------------------------------|-----------------------------------|---------------|-----------------|-------------|--|
|                                    | "Unaud                            | lited"        |                 |             |  |
|                                    | As at Novemb                      | oer 30, 2021  | As at Februa    | ry 28, 2021 |  |
|                                    | Number of                         | Amount        | Number of       | Amount      |  |
|                                    | debtors                           | Baht '000     | debtors         | Baht '000   |  |
| Restructured trade receivables     | 23,032                            | 878,517       | 29,220          | 1,158,699   |  |
| Non-restructured trade receivables | 3,643,340                         | 88,568,768    | 3,777,597       | 86,109,111  |  |
| Total                              | 3,666,372                         | 89,447,285    | 3,806,817       | 87,267,810  |  |
|                                    |                                   |               |                 |             |  |
|                                    | SE                                | PARATE FINANC | CIAL STATEMENTS | 3           |  |

|                                    | "Unaud           | lited"       |              |             |
|------------------------------------|------------------|--------------|--------------|-------------|
|                                    | As at Novemb     | oer 30, 2021 | As at Februa | ry 28, 2021 |
|                                    | Number of Amount |              | Number of    | Amount      |
|                                    | debtors          | Baht '000    | debtors      | Baht '000   |
| Restructured trade receivables     | 23,020           | 878,146      | 29,205       | 1,157,487   |
| Non-restructured trade receivables | 2,640,646        | 82,829,083   | 2,730,569    | 80,568,737  |
| Total                              | 2,663,666        | 83,707,229   | 2,759,774    | 81,726,224  |

As at November 30, 2021 and February 28, 2021, the Company had no commitment to provide additional loans to its restructured debtors after debt restructuring.

# 5.4 Allowance for expected credit loss

Allowance for expected credit loss as at November 30, 2021 and February 28, 2021 are as follows:

|                       |                      | CONSOLIDATED<br>FINANCIAL STATEMENTS |                      | RATE<br>TATEMENTS    |
|-----------------------|----------------------|--------------------------------------|----------------------|----------------------|
|                       | "Unaudited"<br>As at |                                      |                      | As at                |
|                       | November 30,<br>2021 | February 28,<br>2021                 | November 30,<br>2021 | February 28,<br>2021 |
|                       | Baht '000            | Baht '000                            | Baht '000            | Baht '000            |
| Beginning balance     | 11,593,219           | 11,027,128                           | 10,891,803           | 10,789,796           |
| Expected credit loss  | 5,323,102            | 6,614,952                            | 4,688,572            | 6,020,077            |
| Written-off bad debts | (5,895,075)          | (6,048,861)                          | (5,541,902)          | (5,918,070)          |
| Ending balance        | 11,021,246           | 11,593,219                           | 10,038,473           | 10,891,803           |

# 5.5 Transfers of financial assets

The Company entered into the Receivables Sale and Purchase Agreement with Special Purposes Vehicle Company, which was incorporated under the Civil and Commercial Code of Thailand to be special purpose vehicle (SPV) under the Royal Enactment on Special Purpose Juristic Persons for Securitization B.E. 2540 (1997). Under the securitization plan which was approved by the SEC, the Company sold an amount of revolving receivables and the SPV also appointed the Company to act as the servicer responsible for collecting payments from its obligor under the Receivables Sale and Purchase Agreement and Servicing Agreement.

Details of aforementioned sales of receivables are summarized as follows:

|  |      | ATS Rabbit*                                 |
|--|------|---|
| Approved date of the securitization project by the SEC |      | October 2, 2015                             |
| Initial selling date                                   |      | October 29, 2015                            |
| Type of transferred receivables                        |      | Loans receivable                            |
| Revolving period                                       |      | October 2015 - October 2025 (approximately) |
| Initial sale of receivables                            |      |   |
| Net book value of initial receivables                  | Baht | 456,076,200                                 |
| Proceeds from transfer of the rights in receivables    | Baht | 433,272,390                                 |
| Subordinated lendings                                  | Baht | 50,081,313                                  |
| Minimum seller loans - pari passu with debentures      | Baht | None  |
| Number of contracts                                    |      | 49,225                                      |
| Average principal amount outstanding                   | Baht | 9,265                                       |
| Interest rate  |      | 28% p.a.                                    |

\* ATS Rabbit Special Purpose Vehicle Company Limited (Subsidiary)

The Company does not recognize other assets obtained in the transfer of financial assets including retained interests in the financial statements because it is not practical to estimate their reliable fair values.

On October 22, 2015, the Company entered into the Receivables Sale and Purchase Agreement with ATS Rabbit Special Purpose Vehicle Company Limited which was registered as a special purpose vehicle company under the Civil and Commercial Code of Thailand for the purpose of implementing or facilitating the securitization in accordance with the securitization project approved by the Office of the SEC on October 2, 2015 for transferred rights, title, interest and benefits in respect of the Initial Receivables, the Future Receivables and the Additional Receivables on the term of the Agreement.

During the life of the securitization project, the Company may repurchase the rights on the Purchased Receivables with ATS Rabbit in the following circumstances:

- 1. When the Company has breached its representations and warrantees with respect to the Purchased Receivables which are ineligible. The Company is obliged to repurchase such ineligible receivables on the next Monthly Purchase Date.
- 2. The Company, as the collection agent, may exercise the Clean-up Call Option for repurchase of remaining Purchased Receivables whenever the continued servicing of the Purchase Receivables is deemed to be burdensome.
- 3. The Company may exercise the Tax Redemption Option for repurchase of remaining Purchased Receivables, where there is incurred taxes other than corporate income tax and special business tax.

For the three-month and nine-month periods ended November 30, 2021 and 2020, transactions relating to the transfers of financial assets under the securitization project are summarized as follows:

|  | For the three-month periods ended November 30, |         | For the nine-month periods ended November 30, |         |
|--|--|---------|---|---------|
|  | 2021   | 2020    | 2021  | 2020    |
|  | Million  | Million | Million                                       | Million |
|  | Baht   | Baht    | Baht  | Baht    |
| Transfers of future and additional receivables (at book value)     |  |         |   |         |
| - Loans receivable (ATS Rabbit)                                    | 147  | 138     | 408   | 399     |
|  | 147  | 138     | 408   | 399     |
| Cash collection on behalf of a Special Purpose Vehicle             |  |         |   |         |
| - Loans receivable (ATS Rabbit)                                    | 213  | 220     | 636   | 717     |
|  | 213  | 220     | 636   | 717     |
| Servicing income on cash collection from a Special Purpose Vehicle |  |         |   |         |
| - Loans receivable (ATS Rabbit)                                    | 19   | 21      | 59  | 65      |
|  | 19   | 21      | 59  | 65      |

# 6. LONG-TERM LOAN TO A SUBSIDIARY

As at November 30, 2021, the Company has long-term loan to a subsidiary amounting to USD 4 million or equivalent to Baht 134.09 million which will be due in 2026. The loan is unsecured and has interest rate at 8.5% per annum (see Note 23.2.1) (As at February 28, 2021 : USD 4 million or equivalent to Baht 119.49 million).

# 7. INVESTMENTS IN AN ASSOCIATE AND SUBSIDIARIES

Investments in an associate and subsidiaries consist of:

7.1 Investment in an associate in the consolidated financial statements

As at February 28, 2021, the Company had an investment in an associate which is accounted for using the equity method in the consolidated financial statements as follows:

|                                  |                    |                | CONSOLIDATED FINA<br>As at Februa |                               |
|----------------------------------|--------------------|----------------|-----------------------------------|-------------------------------|
|                                  | Paid-up<br>capital | Ownership<br>% | Cost<br>method<br>Baht '000       | Equity<br>method<br>Baht '000 |
| Investment in an associate       |                    |                |                                   |                               |
| ACS Trading Vietnam              |                    |                |                                   |                               |
| Company Limited                  | VND 50,000 million | 20.00          | 16,819.3                          | -                             |
| Less Allowance for               |                    |                |                                   |                               |
| impairment of investment         |                    |                | (16,819.3)                        | -                             |
| Total investment in an associate |                    |                | -                                 | -                             |

On March 30, 2021, the Board of Directors' Meeting of ACS Trading Vietnam Co., Ltd. ("ACS Trading Vietnam") had a resolution to approve the increase of authorized share capital from VND 50,000 million to VND 330,000 million. ACS Trading Vietnam registered its increased share capital on November 29, 2021. However, the Company waived the rights to purchase the increased share capital. As a result, the Company's proportion of shareholding in ACSTV decreased from 20% to 3.03%. The Company has accounted for the retained interest as an investment in equity securities measured at fair value through profit or loss whose fair value on the initial recognition was zero.

7.2 Investments in an associate and subsidiaries in the separate financial statements

As at November 30, 2021 and February 28, 2021, the Company had investments in an associate and subsidiaries which are accounted for using the cost method in the separate financial statements as follows:

|  | SEPARATE FINANCIAL STATEMENTS<br>"Unaudited" |               |             |              |
|--|--|---------------|-------------|--------------|
|  |  | nber 30, 2021 | As at Febru | ary 28, 2021 |
|  | Ownership                                    | Cost          | Ownership   | Cost         |
|  | %  | Baht '000     | %           | Baht '000    |
| Investments in an associate and subsidiaries       |  |               |             |              |
| Investment in an associate (see Note 23.1)         |  |               |             |              |
| ACS Trading Vietnam Company Limited                | -  | -             | 20.00       | 16,819.3     |
| Less Allowance for impairment of investment        | _  | -             |             | (16,819.3)   |
| Total investment in an associate                   | _  | -             |             | -            |
| Investments in subsidiaries (see Note 23.1)        |  |               |             |              |
| ACS Servicing (Thailand) Company Limited           | 100.00                                       | 175,349.1     | 100.00      | 175,349.1    |
| AEON Insurance Service (Thailand) Company Limited  | 100.00                                       | 149,224.3     | 100.00      | 149,224.3    |
| AEON Specialized Bank (Cambodia) Plc.              | 50.00  | 323,580.0     | 50.00       | 323,580.0    |
| AEON Microfinance (Myanmar) Company Limited        | 100.00                                       | 455,403.3     | 100.00      | 455,403.3    |
| AEON Leasing Service (Lao) Company Limited         | 92.58  | 103,069.1     | 92.58       | 103,069.1    |
| ATS Rabbit Special Purpose Vehicle Company Limited | 48.75  | 19.5          | 48.75       | 19.5         |
| Total investments in subsidiaries                  |  | 1,206,645.3   |             | 1,206,645.3  |
| Total investments in an associate and subsidiaries | _  | 1,206,645.3   | _           | 1,206,645.3  |

# 8. INVESTMENTS IN EQUITY SECURITIES MEASURED AT FAIR VALUE THROUGH PROFIT OR LOSS

Investments in equity securities measured at fair value through profit or loss as at November 30, 2021 and February 28, 2021 consist of the following:

|  | CONSOLIDATED AND SEPARATE FINANCIAL<br>"Unaudited"<br>As at November 30, 2021 As at Feb |                         |                | STATEMENTS<br>ruary 28, 2021 |  |
|--|---|-------------------------|----------------|------------------------------|--|
|  | Ownership<br>%  | Fair Value<br>Baht '000 | Ownership<br>% | Fair Value<br>Baht '000      |  |
| AEON (Thailand) Co., Ltd. <sup>(1)</sup>           | 3.82  | -                       | 3.82           | -                            |  |
| PT. AEON Credit Service Indonesia <sup>(2)</sup>   | 2.59  | 5,062                   | 2.59           | 5,062                        |  |
| ACS Trading Vietnam Company Limited (see Note 7.1) | 3.03  | -                       | -              | -                            |  |
| Total  |   | 5,062                   | _              | 5,062                        |  |

<sup>(1)</sup> 340,000 shares of Baht 100 each, Baht 25 called up

<sup>(2)</sup> 173 shares of IDR 30 million each, par value of IDR 30 million, fully paid

The fair values of investments in equity securities measured at fair value through profit or loss are categorized into level 3.

# 9. INVESTMENT IN EQUITY SECURITIES DESIGNATED AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

Investment in equity securities designated at fair value through other comprehensive income as at November 30, 2021 consist of the following:

|   | FINANCIAL STA<br>"Unaudit | CONSOLIDATED AND SEPARATE<br>FINANCIAL STATEMENTS<br>"Unaudited"<br>As at November 30, 2021 |  |  |
|---|---------------------------|---|--|--|
|   | Ownership<br>%            | Fair Value<br>Baht '000   |  |  |
| Rabbit Cash Co., Ltd. <sup>(1)</sup><br>Total | 18.00                     | 144,000<br>144,000  |  |  |

<sup>(1)</sup> 1,440,000 shares of Baht 100 each, fully paid

On March 29, 2021, the Company has entered into a Joint Venture Agreement with BSS Holdings Company Limited ("BSS Holdings") and Humanica Public Company Limited ("HUMAN") to incorporate a Joint Venture Company under the name of "Rabbit Cash Company Limited", whereas BSS Holdings, the Company and HUMAN holds 77%, 18% and 5%, respectively, of the shares. The initial registered capital is Baht 800 million.

The fair values of investment in equity securities designated at fair value through other comprehensive income are categorized into level 3.

# 10. SELLER LOAN IN SPECIAL PURPOSE VEHICLE FOR SECURITIZATION

Seller loan in Special Purpose Vehicle for securitization as at November 30, 2021 and February 28, 2021 are as follows:

|   | SEPARATE     |                      |  |
|---|--------------|----------------------|--|
|   | FINANCIAL S  | TATEMENTS            |  |
|   | "Unaudited"  |                      |  |
|   | As at        | As at                |  |
|   | November 30, | February 28,<br>2021 |  |
|   | 2021         |                      |  |
|   | Baht '000    | Baht '000            |  |
| Seller loan in Special Purpose Vehicle for securitization (see Note 23.2.1) |              |                      |  |
| ATS Rabbit Special Purpose Vehicle Company Limited (ATS Rabbit)             | 264,891      | 219,626              |  |
| Total Seller loan in Special Purpose Vehicle for securitization             | 264,891      | 219,626              |  |

Subsequent to the sale of the rights in initial loans receivable under securitization project, the Company received partial payments from ATS Rabbit with Seller Loan Account under securitization project for sales of the rights in loans receivable to ATS Rabbit during the sales period of the rights in additional receivables or repurchase period of the rights in loans receivable. Such Seller Loan Account will decrease from cash repayment when the outstanding amount reaches or exceeds the determined level, or every 3-month period after the payment date as agreed in the agreement, whichever is earlier.

# 11. SUBORDINATED LENDINGS AND SUBORDINATED BORROWINGS

11.1 Subordinated lendings to Special Purpose Vehicle as at November 30, 2021 and February 28, 2021 are as follows:

| SEPAI<br>FINANCIAL S'<br>"Unaudited"<br>As at<br>November 30,<br>2021<br>Baht '000 |  |
|--|--|
| 84,074   | 84,074   |
|  | FINANCIAL S<br>"Unaudited"<br>As at<br>November 30,<br>2021<br>Baht '000 |

On October 22, 2015, the Company entered into the subordinated term loan agreement with ATS Rabbit amounting to 5% of transferred rights in initial receivables (see Note 5.5) and originated transaction cost, and of Future Receivables and Additional Receivables, which are settled by Seller Loan Account and backed for each issuance of debentures of ATS Rabbit, for the purposes of partial payment from ATS Rabbit for the sales of rights in loans receivable.

The term loan is due within the year 2025 and the interest is payable on a monthly basis at the rate of 12% per annum.

11.2 Subordinated borrowings of Special Purpose Vehicle as at November 30, 2021 and February 28, 2021 are as follows:

| Subordinated borrowings<br>ATS Rabbit Special Purpose Vehicle Company Limited | CONSOL<br>FINANCIAL S<br>"Unaudited"<br>As at<br>November 30,<br>2021<br>Baht '000 |        |
|---|--|--------|
| (ATS Rabbit)  | 84,074   | 84,074 |
| Total subordinated borrowings   | 84,074   | 84,074 |

On October 22, 2015, ATS Rabbit, a subsidiary, entered into the subordinated term borrowings agreement with BSS Holdings Co., Ltd. amounting to 5% of transferred rights in initial receivables (see Note 5.5) and originated transaction cost, and of Future Receivables and Additional Receivables, which are settled by Seller Loan Account and backed for each issuance of debentures of ATS Rabbit, for the purposes of partial payment for the purchase of rights in loans receivable.

The term borrowings are due within the year 2025 and the interest is payable on a monthly basis at the rate of 12% per annum.

# **12.** DEFERRED TAX ASSETS

Deferred tax assets as at November 30, 2021 and February 28, 2021 are as follows:

|   | CONSOLIDATED<br>FINANCIAL STATEMENTS |              | SEPARATE<br>FINANCIAL STATEMENTS |              |  |
|---|--------------------------------------|--------------|----------------------------------|--------------|--|
|   |                                      |              |                                  |              |  |
|   | "Unaudited"                          |              | "Unaudited"                      |              |  |
|   | As at                                | As at        | As at                            | As at        |  |
|   | November 30,                         | February 28, | November 30,                     | February 28, |  |
|   | 2021                                 | 2021         | 2021                             | 2021         |  |
|   | Baht '000                            | Baht '000    | Baht '000                        | Baht '000    |  |
| Deferred tax assets                               |                                      |              |                                  |              |  |
| Allowance for expected credit loss                | 2,090,875                            | 2,256,201    | 2,007,695                        | 2,178,361    |  |
| Non-accrual of interest income                    | -                                    | 1,815        | -                                | -            |  |
| Cumulative loss from fair value measurement of    |                                      |              |                                  |              |  |
| investments in equity securities                  | 4,502                                | 4,502        | 4,502                            | 4,502        |  |
| Allowance for impairment of investment and assets | 4,800                                | 12,400       | 8,164                            | 15,764       |  |
| Provisions for employee benefit                   | 107,885                              | 95,669       | 99,136                           | 86,320       |  |
| Deferred revenue from customer loyalty programs   | 95,974                               | 81,899       | 95,974                           | 81,899       |  |
| Lease agreements                                  | 15,215                               | 11,998       | 14,134                           | 11,550       |  |
| Derivatives                                       | 184,724                              | 629,102      | 184,724                          | 629,102      |  |
| Others  | 36,573                               | 29,109       | 25,162                           | 15,737       |  |
|   | 2,540,548                            | 3,122,695    | 2,439,491                        | 3,023,235    |  |
| Deferred tax liabilities                          |                                      |              |                                  |              |  |
| Lease agreements                                  | 295                                  | 154          |                                  | _            |  |
|   | 295                                  | 154          | -                                | -            |  |
| Deferred tax assets                               | 2,540,253                            | 3,122,541    | 2,439,491                        | 3,023,235    |  |

# The movements of deferred tax assets and liabilities during the period/year are as follows:

|   | CONSOLIDATED FINANCIAL STATEMENTS<br>"Unaudited"  |   |   |  |
|---|---|---|---|--|
|   | Beginning<br>balance<br>as at<br>March 1,<br>2021 | Items as<br>recognized in<br>profit or loss | Items as<br>recognized<br>in other<br>comprehensive<br>income | Ending<br>balance<br>as at<br>November 30,<br>2021 |
|   | Baht '000   | Baht '000                                   | Baht '000   | Baht '000  |
| Deferred tax assets                               |   |   |   |  |
| Allowance for expected credit loss                | 2,256,201   | (165,326)                                   | -   | 2,090,875  |
| Non-accrual of interest income                    | 1,815   | (1,815)                                     | -   | -  |
| Cumulative loss from fair value measurement of    |   |   |   |  |
| investments in equity securities                  | 4,502   | -   | -   | 4,502  |
| Allowance for impairment of investment and assets | 12,400  | (7,600)                                     | -   | 4,800  |
| Provisions for employee benefit                   | 95,669  | 12,216                                      | -   | 107,885  |
| Deferred revenue from customer loyalty programs   | 81,899  | 14,075                                      | -   | 95,974   |
| Lease agreements                                  | 11,998  | 3,217                                       | -   | 15,215   |
| Derivatives                                       | 629,102   | (592,139)                                   | 147,761   | 184,724  |
| Others  | 29,109  | 7,464                                       | -   | 36,573   |
|   | 3,122,695   | (729,908)                                   | 147,761   | 2,540,548  |
| Deferred tax liabilities                          |   |   |   |  |
| Lease agreements                                  | 154   | 141   | -   | 295  |
|   | 154   | 141   | -   | 295  |
| Deferred tax assets                               | 3,122,541   | (730,049)                                   | 147,761   | 2,540,253  |

|   | CONSOLIDATED FINANCIAL STATEMENTS |                |               |              |  |
|---|-----------------------------------|----------------|---------------|--------------|--|
|   | Beginning                         | Items as       | Items as      | Ending       |  |
|   | balance                           | recognized in  | recognized    | balance      |  |
|   | as at                             | profit or loss | in other      | as at        |  |
|   | March 1,                          |                | comprehensive | February 28, |  |
|   | 2020                              |                | income        | 2021         |  |
|   | Baht '000                         | Baht '000      | Baht '000     | Baht '000    |  |
| Deferred tax assets                               |                                   |                |               |              |  |
| Allowance for expected credit loss                | 2,187,825                         | 68,376         | -             | 2,256,201    |  |
| Non-accrual of interest income                    | 73,406                            | (71,591)       | -             | 1,815        |  |
| Cumulative loss from fair value measurement of    |                                   |                |               |              |  |
| investments in equity securities                  | 1,700                             | 2,802          | -             | 4,502        |  |
| Allowance for impairment of investment and assets | 5,200                             | 7,200          | -             | 12,400       |  |
| Provisions for employee benefit                   | 78,683                            | 11,522         | 5,464         | 95,669       |  |
| Deferred revenue from customer loyalty programs   | 59,373                            | 22,526         | -             | 81,899       |  |
| Lease agreements                                  | 1,798                             | 10,200         | -             | 11,998       |  |
| Derivatives                                       | 562,147                           | 179,772        | (112,817)     | 629,102      |  |
| Others  | 24,878                            | 4,231          | -             | 29,109       |  |
|   | 2,995,010                         | 235,038        | (107,353)     | 3,122,695    |  |
| Deferred tax liabilities                          |                                   |                |               |              |  |
| Unrealized loss on exchange rate of               |                                   |                |               |              |  |
| currency swap contracts                           | 93,155                            | (93,155)       | -             | -            |  |
| Lease agreements                                  | (968)                             | 1,122          | -             | 154          |  |
|   | 92,187                            | (92,033)       | -             | 154          |  |
| Deferred tax assets                               | 2,902,823                         | 327,071        | (107,353)     | 3,122,541    |  |

|   | "Unaudited"                                       |   |   |  |  |
|---|---|---|---|--|--|
|   | Beginning<br>balance<br>as at<br>March 1,<br>2021 | Items as<br>recognized in<br>profit or loss | Items as<br>recognized<br>in other<br>comprehensive<br>income | Ending<br>balance<br>as at<br>November 30,<br>2021 |  |
|   | Baht '000   | Baht '000                                   | Baht '000   | Baht '000  |  |
| Deferred tax assets                               |   |   |   |  |  |
| Allowance for expected credit loss                | 2,178,361   | (170,666)                                   | -   | 2,007,695  |  |
| Cumulative loss from fair value measurement of    |   |   |   |  |  |
| investments in equity securities                  | 4,502   | -   | -   | 4,502  |  |
| Allowance for impairment of investment and assets | 15,764  | (7,600)                                     | -   | 8,164  |  |
| Provisions for employee benefit                   | 86,320  | 12,816                                      | -   | 99,136   |  |
| Deferred revenue from customer loyalty programs   | 81,899  | 14,075                                      | -   | 95,974   |  |
| Lease agreements                                  | 11,550  | 2,584                                       | -   | 14,134   |  |
| Derivatives                                       | 629,102   | (592,139)                                   | 147,761   | 184,724  |  |
| Others  | 15,737  | 9,425                                       | _   | 25,162   |  |
|   | 3,023,235   | (731,505)                                   | 147,761   | 2,439,491  |  |
| Deferred tax assets                               | 3,023,235   | (731,505)                                   | 147,761   | 2,439,491  |  |

|   | SEPARATE FINANCIAL STATEMENTS |                |               |              |  |
|---|-------------------------------|----------------|---------------|--------------|--|
|   | Beginning                     | Items as       | Items as      | Ending       |  |
|   | balance                       | recognized in  | recognized    | balance      |  |
|   | as at                         | profit or loss | in other      | as at        |  |
|   | March 1,                      |                | comprehensive | February 28, |  |
|   | 2020                          |                | income        | 2021         |  |
|   | Baht '000                     | Baht '000      | Baht '000     | Baht '000    |  |
| Deferred tax assets                               |                               |                |               |              |  |
| Allowance for expected credit loss                | 2,157,959                     | 20,402         | -             | 2,178,361    |  |
| Non-accrual of interest income                    | 71,755                        | (71,755)       | -             | -            |  |
| Cumulative loss from fair value measurement of    |                               |                |               |              |  |
| investments in equity securities                  | 1,700                         | 2,802          | -             | 4,502        |  |
| Allowance for impairment of investment and assets | 5,200                         | 10,564         | -             | 15,764       |  |
| Provisions for employee benefit                   | 70,518                        | 10,171         | 5,631         | 86,320       |  |
| Deferred revenue from customer loyalty programs   | 59,373                        | 22,526         | -             | 81,899       |  |
| Lease agreements                                  | 1,798                         | 9,752          | -             | 11,550       |  |
| Derivatives                                       | 562,147                       | 179,772        | (112,817)     | 629,102      |  |
| Others  | 16,516                        | (779)          | -             | 15,737       |  |
|   | 2,946,966                     | 183,455        | (107,186)     | 3,023,235    |  |
| Deferred tax liabilities                          |                               |                |               |              |  |
| Unrealized loss on exchange rate of               |                               |                |               |              |  |
| currency swap contracts                           | 93,155                        | (93,155)       |               | -            |  |
|   | 93,155                        | (93,155)       | -             | -            |  |
| Deferred tax assets                               | 2,853,811                     | 276,610        | (107,186)     | 3,023,235    |  |

#### SEPARATE FINANCIAL STATEMENTS "Unpudited"

# 13. BANK OVERDRAFTS AND SHORT-TERM BORROWINGS FROM FINANCIAL INSTITUTIONS

Bank overdrafts and short-term borrowings from financial institutions as at November 30, 2021 and February 28, 2021 consist of the following:

| 'Unaudited"<br>November 30, 2021<br>ate | As at Febru   | arv 28, 2021  |
|---|---|---|
| ate                                     |   |   |
|   | Interest rate   |   |
| ) Baht '000                             | p.a. (%)  | Baht '000   |
| 1,136                                   | -   | -   |
| 60 8,120,000                            | 0.69 - 0.97   | 7,860,000   |
| 50 817,623                              | 0.96 - 6.12   | 1,367,909   |
| 60 337,804                              | 5.70 - 6.60   | 266,339   |
| 3.00 302,078                            | 10.00 - 13.00   | 884,823   |
| 9,578,641                               |   | 10,379,071  |
|   | 1,136           60         8,120,000           50         817,623           60         337,804           8,00         302,078 | 1,136       -         60       8,120,000       0.69 - 0.97         50       817,623       0.96 - 6.12         60       337,804       5.70 - 6.60         3.00       302,078       10.00 - 13.00 |

|                                       | "Unau           | dited"        |                         |           |
|---------------------------------------|-----------------|---------------|-------------------------|-----------|
|                                       | As at Noven     | ıber 30, 2021 | As at February 28, 2021 |           |
|                                       | Interest rate   |               | Interest rate           |           |
|                                       | <b>p.a.</b> (%) | Baht '000     | p.a. (%)                | Baht '000 |
| Overdrafts in THB currency            | 0.75            | 1,136         | -                       | -         |
| Short-term borrowings in THB currency | 0.69 - 1.60     | 8,120,000     | 0.69 - 0.97             | 7,860,000 |
| Total                                 | _               | 8,121,136     |                         | 7,860,000 |

Short-term borrowings in THB and foreign currencies from financial institutions are borrowings from various financial institutions in the form of promissory notes and are unsecured.

## **14. LONG-TERM BORROWINGS**

As at November 30, 2021 and February 28, 2021, the Company entered into various long-term borrowings agreements in THB and foreign currencies as follows:

|   | CONSOLIDATED FINANCIAL STATEMENTS<br>"Unaudited"<br>As at November 30, 2021 |   |                                  |   |  |
|---|---|---|----------------------------------|---|--|
|   | Due within<br>the year  | Interest rate<br>p.a. (%)                 | Foreign currency<br>Million      | Baht equivalent<br>Baht '000                                    |  |
| Borrowings in JPY currency<br>Borrowings in USD currency<br>Borrowings in THB currency<br>Less Borrowings issuance cost | 2022 - 2025<br>2021 - 2027<br>2022 - 2024                                   | 1.90 - 3.33<br>1.85 - 8.50<br>1.54 - 3.29 | 24,645.24<br>656.30<br>18,500.00 | 7,410,034<br>22,241,802<br>18,500,000<br>(31,777)<br>48,120,059 |  |
| Less Current portion of long-term Total long-term borrowings  | borrowings  |   |                                  | (15,643,783)<br>32,476,276                                      |  |

#### CONSOLIDATED FINANCIAL STATEMENTS As at February 28, 2021 Due within Interest rate Foreign currency Baht equivalent the year p.a. (%) Million Baht '000 2021 - 2025 2.06 - 4.84 20.642.05 Borrowings in JPY currency 5.931.678 Borrowings in USD currency 2021 - 2027 1.85 - 8.50 699.29 21.127.341 Borrowings in THB currency 2021 - 2024 1.54 - 3.29 15.800.00 15.800.000 Less Borrowings issuance cost (37,398) 42,821,621 Less Current portion of long-term borrowings (3,839,423)Total long-term borrowings 38.982.198 SEPARATE FINANCIAL STATEMENTS

|                               | C Audulted              |                           |                             |                              |  |  |
|-------------------------------|-------------------------|---------------------------|-----------------------------|------------------------------|--|--|
|                               | As at November 30, 2021 |                           |                             |                              |  |  |
|                               | Due within<br>the year  | Interest rate<br>p.a. (%) | Foreign currency<br>Million | Baht equivalent<br>Baht '000 |  |  |
| Borrowings in JPY currency    | 2022 - 2025             | 1.90 - 3.33               | 24,645.24                   | 7,410,034                    |  |  |
| Borrowings in USD currency    | 2021 - 2025             | 1.85 - 3.38               | 564.30                      | 19,105,449                   |  |  |
| Borrowings in THB currency    | 2022 - 2024             | 1.54 - 3.29               | 18,500.00                   | 18,500,000                   |  |  |
| Less Borrowings issuance cost |                         |                           |                             | (31,777)                     |  |  |
|                               |                         |                           |                             | 44,983,706                   |  |  |

"Unaudited"

(15,030,149)

29,953,557

36,807,309

<u>Less</u> Current portion of long-term borrowings Total long-term borrowings

|  | SEPARATE FINANCIAL STATEMENTS<br>As at February 28, 2021 |                           |                             |                              |
|--|--|---------------------------|-----------------------------|------------------------------|
|  | Due within<br>the year                                   | Interest rate<br>p.a. (%) | Foreign currency<br>Million | Baht equivalent<br>Baht '000 |
| Borrowings in JPY currency                   | 2021 - 2025  | 2.06 - 4.84               | 20,642.05                   | 5,931,678                    |
| Borrowings in USD currency                   | 2021 - 2025  | 1.85 - 3.38               | 627.29                      | 18,952,452                   |
| Borrowings in THB currency                   | 2021 - 2024  | 1.54 - 3.29               | 15,800.00                   | 15,800,000                   |
| Less Borrowings issuance cost                |  |                           |                             | (37,398)                     |
|  |  |                           |                             | 40,646,732                   |
| Less Current portion of long-term borrowings |  |                           |                             | (3,839,423)                  |

Total long-term borrowings

In the consolidated and separate financial statements as at November 30, 2021, the Company has already repaid long-term borrowings in JPY currency from a related company which is a bank in Japan (see Note 23.2.1) (As at February 28, 2021 : JPY 2,500 million or equivalent to Baht 718.15 million).

# **15.** LONG-TERM BORROWINGS UNDER SECURITIZATION PROJECT

As at November 30, 2021 and February 28, 2021, the Company recognized the cash received and the settlement by the Seller Loan Account of ATS Rabbit for the transferred rights in loans receivable under securitization project (see Note 5.5) as long-term borrowings under securitization project in the separate financial statements in the amount of Baht 1,423.67 million and Baht 1,489.62 million, respectively.

# **16.** LONG-TERM DEBENTURES

Long-term debentures represent unsubordinated and unsecured debentures as at November 30, 2021 and February 28, 2021, as follows:

| Issue date     | Maturity<br>date                                   | No of<br>units | Currency     | Par value<br>per unit | Amount        | Interest rate<br>p.a. (%) | Term of<br>interest<br>payment | "Unaudited"<br>As at<br>November 30,<br>2021<br>Baht '000 | As at<br>February 28,<br>2021<br>Baht '000 |
|----------------|--|----------------|--------------|-----------------------|---------------|---------------------------|--------------------------------|---|--|
| Company        |  |                |              |                       |               |                           |                                |   |  |
| 22/08/2016     | 20/08/2021   | 15             | USD          | 1,000,000             | 15,000,000    | USD-LIBOR 6M + 0.85       | Semi-annual                    | -   | 453,198                                    |
| 21/12/2016     | 21/12/2021   | 1,000,000      | THB          | 1,000                 | 1,000,000,000 | 3.48                      | Quarterly                      | 1,000,000   | 1,000,000                                  |
| 30/12/2016     | 30/12/2021   | 30             | USD          | 1,000,000             | 30,000,000    | USD-LIBOR $6M + 0.65$     | Semi-annual                    | 1,015,707   | 906,396                                    |
| 15/12/2017     | 15/12/2022   | 1,000,000      | THB          | 1,000                 | 1,000,000,000 | 2.93                      | Semi-annual                    | 1,000,000   | 1,000,000                                  |
| 15/11/2018     | 15/11/2021   | 800,000        | THB          | 1,000                 | 800,000,000   | 3.26                      | Semi-annual                    | -   | 800,000                                    |
| 15/11/2019     | 15/11/2022   | 2,800,000      | THB          | 1,000                 | 2,800,000,000 | 2.27                      | Semi-annual                    | 2,800,000   | 2,800,000                                  |
| 15/11/2019     | 15/11/2024   | 1,000,000      | THB          | 1,000                 | 1,000,000,000 | 2.57                      | Semi-annual                    | 1,000,000   | 1,000,000                                  |
|                |  |                |              |                       |               |                           |                                | 6,815,707   | 7,959,594                                  |
| Less Debentu   | res issuance co                                    | ost            |              |                       |               |                           |                                | (2,584)   | (7,275)                                    |
|                |  |                |              |                       |               |                           |                                | 6,813,123   | 7,952,319                                  |
| Less Current   | portion of long                                    | g-term debe    | ntures       |                       |               |                           |                                | (4,814,281)   | (3,156,040)                                |
| Total long-ter | m debenture  | s in separat   | te financial | statements            |               |                           |                                | 1,998,842   | 4,796,279                                  |
| ATS Rabbit S   | ATS Rabbit Special Purpose Vehicle Company Limited |                |              |                       |               |                           |                                |   |  |
| 29/09/2018     | 28/10/2025   | 1,473,082      | THB          | 1,000                 | 1,473,082,000 | 2.84                      | Monthly                        | 1,473,082   | 1,473,082                                  |
| Total long-ter | m debenture  | s in consoli   | dated finan  | cial statemer         | nts           |                           |                                | 3,471,924   | 6,269,361                                  |

# **17.** DERIVATIVE FINANCIAL INSTRUMENTS

The fair values and notional amounts of derivative instruments as at November 30, 2021 and February 28, 2021 are as follows:

|  | C                   | CONSOLIDATED<br>"Unaudited" | AND SEPARA          | TE FINANCIA         | L STATEMENTS             | 8                   |
|--|---------------------|-----------------------------|---------------------|---------------------|--------------------------|---------------------|
|  | As at               | November 30, 2              | 2021                | As a                | t February 28, 2         | 2021                |
|  | Fair v              | value                       | Notional            | Fair                | value                    | Notional            |
|  | Assets<br>Baht '000 | Liabilities<br>Baht '000    | amount<br>Baht '000 | Assets<br>Baht '000 | Liabilities<br>Baht '000 | amount<br>Baht '000 |
| Derivatives designated as<br>cash flow hedges  |                     |                             |                     |                     |                          |                     |
| Cross currency swaps                           | 859,154             | 489,222                     | 27,531,190          | -                   | 2,780,776                | 26,243,724          |
| Interest rate swaps                            | -                   | 261,086                     | 9,000,000           | -                   | 364,729                  | 9,000,000           |
|  | 859,154             | 750,308                     | 36,531,190          | -                   | 3,145,505                | 35,243,724          |
| Less Current portion of<br>derivative assets / |                     |                             |                     |                     |                          |                     |
| liabilities                                    | (127,090)           | (646,005)                   | (8,047,832)         | -                   | (1,287,130)              | (4,699,532)         |
| Total derivative assets /                      |                     |                             |                     |                     |                          |                     |
| liabilities                                    | 732,064             | 104,303                     | 28,483,358          |                     | 1,858,375                | 30,544,192          |

# **18. PROVISIONS FOR EMPLOYEE BENEFIT**

The Company operates post-employment benefit plans under the Labor Protection Act, which are considered as unfunded defined benefit plans.

For the three-month and nine-month periods ended November 30, 2021 and 2020, amounts recognized in the statements of profit or loss in respect of the post-employment benefit plans are as follows:

|                                  | CONSOLIDATED FINANCIAL STATEMENTS |              |              |              |  |  |  |
|----------------------------------|-----------------------------------|--------------|--------------|--------------|--|--|--|
|                                  | For the th                        | ree-month    | For the ni   | ine-month    |  |  |  |
|                                  | periods                           | ended        | periods      | ended        |  |  |  |
|                                  | November 30,                      | November 30, | November 30, | November 30, |  |  |  |
|                                  | 2021                              | 2020         | 2021         | 2020         |  |  |  |
|                                  | Baht '000                         | Baht '000    | Baht '000    | Baht '000    |  |  |  |
| Past service cost                |                                   |              |              |              |  |  |  |
| - For employees transferred from |                                   |              |              |              |  |  |  |
| subsidiaries                     | 979                               | -            | 3,747        | -            |  |  |  |
| Current service cost             | 20,107                            | 17,348       | 60,441       | 53,385       |  |  |  |
| Interest cost                    | 1,965                             | 1,583        | 5,900        | 4,872        |  |  |  |
| Loss on settlement               | 5,193                             | -            | 6,128        | 36,342       |  |  |  |
| Total                            | 28,244                            | 18,931       | 76,216       | 94,599       |  |  |  |
|                                  |                                   |              |              |              |  |  |  |

|                                  | S            | SEPARATE FINANCIAL STATEMENTS |                    |              |  |  |  |  |
|----------------------------------|--------------|-------------------------------|--------------------|--------------|--|--|--|--|
|                                  | For the th   | ree-month                     | For the nine-month |              |  |  |  |  |
|                                  | periods      | ended                         | periods            | ended        |  |  |  |  |
|                                  | November 30, | November 30,                  | November 30,       | November 30, |  |  |  |  |
|                                  | 2021         | 2020                          | 2021               | 2020         |  |  |  |  |
|                                  | Baht '000    | Baht '000                     | Baht '000          | Baht '000    |  |  |  |  |
| Past service cost                |              |                               |                    |              |  |  |  |  |
| - For employees transferred from |              |                               |                    |              |  |  |  |  |
| subsidiaries                     | 980          | -                             | 4,793              | -            |  |  |  |  |
| Current service cost             | 17,952       | 15,369                        | 53,857             | 47,231       |  |  |  |  |
| Interest cost                    | 1,807        | 1,417                         | 5,421              | 4,358        |  |  |  |  |
| Loss on settlement               | -            | -                             |                    | 27,604       |  |  |  |  |
| Total                            | 20,739       | 16,786                        | 64,071             | 79,193       |  |  |  |  |
|                                  |              |                               |                    |              |  |  |  |  |

Movements in the present value of the provisions for post-employment benefit for the nine-month periods ended November 30, 2021 and 2020 are as follows:

|  | CONSOLIDATED<br>FINANCIAL STATEMENTS |           | SEPARATE<br>FINANCIAL STATEMENTS |           |  |
|--|--------------------------------------|-----------|----------------------------------|-----------|--|
|  | 2021                                 | 2020      | 2021                             | 2020      |  |
|  | Baht '000                            | Baht '000 | Baht '000                        | Baht '000 |  |
| Beginning balance                      | 478,346                              | 393,419   | 431,606                          | 352,594   |  |
| Past service cost                      |                                      |           |                                  |           |  |
| - For employees transferred from       |                                      |           |                                  |           |  |
| subsidiaries                           | 3,747                                | -         | 4,793                            | -         |  |
| Current service cost                   | 60,441                               | 53,385    | 53,857                           | 47,231    |  |
| Interest cost                          | 5,900                                | 4,872     | 5,421                            | 4,358     |  |
| Loss on settlement                     | 6,128                                | 36,342    | -                                | 27,604    |  |
| Benefits paid                          | (6,592)                              | (55,940)  | -                                | (45,144)  |  |
| Liabilities from transfer of employees |                                      |           |                                  |           |  |
| from a subsidiary                      | -                                    | -         | 1,673                            | -         |  |
| Ending balance                         | 547,970                              | 432,078   | 497,350                          | 386,643   |  |

The significant actuarial assumptions used to calculate the provisions under the defined benefit plans as at November 30, 2021 and February 28, 2021 are as follows:

|                                  | CONSOLIDATED FINANCIAL STATEMENTS    |                                      |  |  |  |
|----------------------------------|--------------------------------------|--------------------------------------|--|--|--|
|                                  | "Unaudited"                          |                                      |  |  |  |
|                                  | As at November 30, 2021              | As at February 28, 2021              |  |  |  |
|                                  | % per annum                          | % per annum                          |  |  |  |
| Financial assumptions            |                                      |                                      |  |  |  |
| Discount rate                    | 0.96 - 1.66                          | 0.96 - 1.66                          |  |  |  |
| Expected rate of salary increase | 5.0                                  | 5.0                                  |  |  |  |
| Demographic assumptions          |                                      |                                      |  |  |  |
| Turnover rate                    |                                      |                                      |  |  |  |
| Monthly staff                    | 0.0 - 28.0                           | 0.0 - 28.0                           |  |  |  |
|                                  | Subject to range of age of employees | Subject to range of age of employees |  |  |  |
| Daily & Temporary staff          | 0.0 - 54.0                           | 0.0 - 54.0                           |  |  |  |
|                                  | Subject to range of age of employees | Subject to range of age of employees |  |  |  |
|                                  | SEPARATE FINANC                      | CIAL STATEMENTS                      |  |  |  |
|                                  | "Unaudited"                          |                                      |  |  |  |
|                                  | As at November 30, 2021              | As at February 28, 2021              |  |  |  |
|                                  | % per annum                          | % per annum                          |  |  |  |
| Financial assumptions            |                                      |                                      |  |  |  |
| Discount rate                    | 1.66                                 | 1.66                                 |  |  |  |
| Expected rate of salary increase | 5.0                                  | 5.0                                  |  |  |  |
| Demographic assumptions          |                                      |                                      |  |  |  |
| Turnover rate                    |                                      |                                      |  |  |  |
| Monthly staff                    | 0.0 - 17.0                           | 0.0 - 17.0                           |  |  |  |
|                                  | Subject to range of age of employees | Subject to range of age of employees |  |  |  |
| Daily staff                      | 0.0 - 52.0                           | 0.0 - 52.0                           |  |  |  |
|                                  | Subject to range of age of employees | Subject to range of age of employees |  |  |  |

# **19.** SHAREHOLDERS' EQUITY

- 19.1 On June 24, 2020, the Annual General Meeting of Shareholders had the resolutions to approve the declaration of final dividends for the year ended February 29, 2020 at the rate of Baht 2.55 per share, totaling Baht 637.50 million. The aforementioned shareholders included 1,800 shares of foreign shareholders who had no rights to receive dividend in accordance with regulation of Thailand Securities Depository, thus the Company paid dividend to shareholders amounting to Baht 637.50 million on July 20, 2020 in addition to the interim dividends which had been paid to all shareholders at Baht 2.45 per share, totaling Baht 612.50 million on November 4, 2019.
- 19.2 On October 6, 2020, the Company's Board of Directors' meeting passed the resolution to declare interim dividends for the year ended February 28, 2021 at the rate of Baht 1.85 per share to shareholders, totaling Baht 462.50 million. The aforementioned shareholders included 1,100 shares of foreign shareholders who had no rights to receive dividend in accordance with regulation of Thailand Securities Depository, thus the Company paid dividend to shareholders amounting to Baht 462.50 million on November 5, 2020.
- 19.3 On June 24, 2021, the Annual General Meeting of Shareholders had the resolutions to approve the declaration of final dividends for the year ended February 28, 2021 at the rate of Baht 2.65 per share, totaling Baht 662.50 million. The aforementioned shareholders included 4,410 shares of foreign shareholders who had no rights to receive dividend in accordance with regulation of Thailand Securities Depositary, thus the Company paid dividend to shareholders amounting to Baht 662.50 million on July 20, 2021 in addition to the interim dividends which had been paid to all shareholders at Baht 1.85 per share, totaling Baht 462.50 million on November 5, 2020.
- 19.4 On October 4, 2021, the Company's Board of Directors' meeting passed the resolution to declare interim dividends for the year ended February 28, 2022 at the rate of Baht 2.50 per share to shareholders, totaling Baht 625.00 million. The aforementioned shareholders included 1,700 shares of foreign shareholders who had no rights to receive dividend in accordance with regulation of Thailand Securities Depository, thus the Company paid dividend to shareholders amounting to Baht 625.00 million on November 2, 2021.
- 19.5 Under the Securitization project, the subsidiary has to pay dividend to its shareholders from all remaining amounts after deducting the required accumulated reserves and payment of all fees and expenses. The subsidiary appropriates interim dividends after the approval of Board of Directors' meeting on a monthly basis at each Monthly Purchase Date as an appropriation of net profit after income tax of each month.

ATS Rabbit Special Purpose Vehicle Company Limited's registered share capital comprises 2 groups of ordinary shares and 2 groups of preferred shares. Dividends from the profits of the subsidiary shall be allocated to the holders of preferred shares which are non-controlling interests at the rate of 1% of the par value of each preferred share. The remaining dividends shall be distributed to the holders of ordinary shares and another group of preferred shares.

# 20. REVENUES RELATING TO SECURITIZATION TRANSACTION

For the three-month and nine-month periods ended November 30, 2021 and 2020, revenues relating to securitization transaction incurred from sales of rights in loans receivable to ATS Rabbit Special Purpose Vehicle Company Limited are included in the presentation of Loan income as follows:

|   | SEPARATE FINANCIAL STATEMENTS |              |                    |              |
|---|-------------------------------|--------------|--------------------|--------------|
|   | For the th                    | ree-month    | For the nine-month |              |
|   | periods ended                 | November 30, | periods ended 1    | November 30, |
|   | 2021 2020 2021                |              |                    |              |
|   | Baht '000                     | Baht '000    | Baht '000          | Baht '000    |
| Loan income (see Note 23.2.2)                       |                               |              |                    |              |
| Interest income from subordinated lendings          | 2,515                         | 2,515        | 7,601              | 7,601        |
| Revenue from seller loan in Special Purpose Vehicle | 7,530                         | 6,487        | 20,624             | 19,316       |
| Dividend from investment in Special Purpose Vehicle | 5,254                         | 3,372        | 12,292             | 19,664       |
| Collection servicing income                         | 19,418                        | 21,034       | 59,203             | 65,201       |
| Total   | 34,717                        | 33,408       | 99,720             | 111,782      |
|   |                               |              |                    |              |

# 21. DIRECTORS AND MANAGEMENTS' REMUNERATION

Directors' remuneration represents the benefits paid to the Company's directors in accordance with Section 90 of the Public Limited Companies Act. Managements' remuneration represents monetary remuneration as salaries and bonus paid to the Company's management.

For the three-month and nine-month periods ended November 30, 2021 and 2020, directors and managements' remuneration are as follows:

|                             | CO            | CONSOLIDATED FINANCIAL STATEMENTS |   |           |  |  |
|-----------------------------|---------------|-----------------------------------|---|-----------|--|--|
|                             | For the th    | ree-month                         | For the nine-month periods ended November 30, |           |  |  |
|                             | periods ended | November 30,                      |   |           |  |  |
|                             | 2021          | 2020                              | 2021  | 2020      |  |  |
|                             | Baht '000     | Baht '000                         | Baht '000                                     | Baht '000 |  |  |
| Short-term employee benefit |               |                                   |   |           |  |  |
| Directors' remuneration     | 18,387        | 3,722                             | 23,417  | 3,994     |  |  |
| Managements' remuneration   | 20,857        | 27,604                            | 85,456  | 89,421    |  |  |
| Post-employment benefit     | 1,278         | 1,130                             | 3,557   | 3,537     |  |  |
| Total                       | 40,522        | 32,456                            | 112,430                                       | 96,952    |  |  |

|                                    | SEPARATE FINANCIAL STATEMENTS |              |                            |           |  |  |
|------------------------------------|-------------------------------|--------------|----------------------------|-----------|--|--|
|                                    | For the th                    | ree-month    | For the n                  | ine-month |  |  |
|                                    | periods ended                 | November 30, | periods ended November 30, |           |  |  |
|                                    | 2021                          | 2020         | 2021                       | 2020      |  |  |
|                                    | Baht '000                     | Baht '000    | Baht '000                  | Baht '000 |  |  |
| Short-term employee benefit        |                               |              |                            |           |  |  |
| Directors' remuneration (reversal) | 8,750                         | 3,772        | 13,235                     | (1,531)   |  |  |
| Managements' remuneration          | 19,163                        | 16,555       | 56,875                     | 50,711    |  |  |
| Post-employment benefit            | 969                           | 838          | 2,628                      | 2,657     |  |  |
| Total                              | 28,882                        | 21,165       | 72,738                     | 51,837    |  |  |

For the three-month and nine-month periods ended November 30, 2021 and 2020, directors' remunerations which were included in short-term employee benefits were approved by the Annual General Meeting of shareholders of the Company held on June 24, 2021 and June 24, 2020, respectively.

# 22. CORPORATE INCOME TAX

The Company and its local subsidiaries used tax rate of 20% and the foreign subsidiaries used tax rate of 20% - 25% for corporate income tax and deferred tax calculations for the three-month and nine-month periods ended November 30, 2021 and 2020.

Income tax expense of the Company and its subsidiaries is calculated from profit before tax, added back transactions which are non-deductible expenses and deducted exempted income under the Revenue Code.

For the three-month and nine-month periods ended November 30, 2021 and 2020, income tax expense consists of:

|   | CONSOLIDATED FINANCIAL STATEMENTS |           |                            |           |  |
|---|-----------------------------------|-----------|----------------------------|-----------|--|
|   | For the thre                      | e-month   | For the nine-month         |           |  |
|   | periods ended November 30,        |           | periods ended November 30, |           |  |
|   | 2021                              | 2020      | 2021                       | 2020      |  |
|   | Baht '000                         | Baht '000 | Baht '000                  | Baht '000 |  |
| Current tax expense for the period                  | 14,337                            | 354,591   | 38,428                     | 1,021,762 |  |
| Deferred income tax expense (revenue)               | 204,570                           | (57,180)  | 730,049                    | (285,792) |  |
| Income tax expense per statements of profit or loss | 218,907                           | 297,411   | 768,477                    | 735,970   |  |

|   | SEPARATE FINANCIAL STATEMENTS |           |                            |           |  |
|---|-------------------------------|-----------|----------------------------|-----------|--|
|   | For the thre                  | e-month   | For the nine-month         |           |  |
|   | periods ended November 30,    |           | periods ended November 30, |           |  |
|   | 2021                          | 2020      | 2021                       | 2020      |  |
|   | Baht '000                     | Baht '000 | Baht '000                  | Baht '000 |  |
| Current tax expense for the period                  | -                             | 333,320   | -                          | 918,746   |  |
| Deferred income tax expense (revenue)               | 207,676                       | (56,132)  | 731,505                    | (279,180) |  |
| Income tax expense per statements of profit or loss | 207,676                       | 277,188   | 731,505                    | 639,566   |  |

Reconciliations of effective tax rates for the three-month and nine-month periods ended November 30, 2021 and 2020 are as follows:

|   | CONSOLIDATED FINANCIAL STATEMENTS |               |                            |               |  |
|---|-----------------------------------|---------------|----------------------------|---------------|--|
|   | For the th                        | ee-month      | For the ni                 | ine-month     |  |
|   | periods ended                     | November 30,  | periods ended November 30, |               |  |
|   | 2021                              | 2020          | 2021                       | 2020          |  |
|   | Baht '000                         | Baht '000     | Baht '000                  | Baht '000     |  |
| Accounting profit before income tax                 | 1,054,542                         | 1,332,925     | 3,405,121                  | 3,155,671     |  |
| Permanent differences                               | 29,264                            | (2,970)       | 53,657                     | 118,341       |  |
| Temporary differences                               | (1,043,951)                       | 277,679       | (3,477,497)                | 1,397,730     |  |
| Taxable profit (loss)                               | 39,855                            | 1,607,634     | (18,719)                   | 4,671,742     |  |
| Normal income tax rate (%)                          | 20.00 - 25.00                     | 20.00 - 25.00 | 20.00 - 25.00              | 20.00 - 25.00 |  |
| Income tax for the period currently payable         | 14,337                            | 354,591       | 38,428                     | 1,021,762     |  |
| Deferred tax from temporary differences             | 204,570                           | (57,180)      | 730,049                    | (285,792)     |  |
| Income tax expense per statements of profit or loss | 218,907                           | 297,411       | 768,477                    | 735,970       |  |
| Effective tax rate (%)                              | 20.76                             | 22.31         | 22.57                      | 23.32         |  |

|   | SEPARATE FINANCIAL STATEMENTS |              |                    |              |  |
|---|-------------------------------|--------------|--------------------|--------------|--|
|   | For the thre                  | e-month      | For the nine-month |              |  |
|   | periods ended N               | lovember 30, | periods ended l    | November 30, |  |
|   | 2021                          | 2020         | 2021               | 2020         |  |
|   | Baht '000                     | Baht '000    | Baht '000          | Baht '000    |  |
| Accounting profit before income tax                 | 1,151,289                     | 1,508,006    | 3,997,513          | 3,480,658    |  |
| Permanent differences                               | 4,550                         | (14,694)     | 6,706              | (44,365)     |  |
| Temporary differences                               | (1,038,384)                   | 280,658      | (3,657,527)        | 1,395,898    |  |
| Income that is exempt from taxable                  | (117,455)                     | (107,372)    | (346,692)          | (238,464)    |  |
| Taxable profit                                      | -                             | 1,666,598    | -                  | 4,593,727    |  |
| Normal income tax rate (%)                          | 20.00                         | 20.00        | 20.00              | 20.00        |  |
| Income tax for the period currently payable         | -                             | 333,320      | -                  | 918,746      |  |
| Deferred tax from temporary differences             | 207,676                       | (56,132)     | 731,505            | (279,180)    |  |
| Income tax expense per statements of profit or loss | 207,676                       | 277,188      | 731,505            | 639,566      |  |
| Effective tax rate (%)                              | 18.04                         | 18.38        | 18.30              | 18.37        |  |

# 23. TRANSACTIONS WITH RELATED PARTIES

The consolidated and separate financial statements include certain transactions with the subsidiaries, an associate and related parties. The relationship may be by shareholding or the companies may have the same group of shareholders or directors. The consolidated and separate financial statements reflect the effects of these transactions on the basis determined by the Company, the subsidiaries, the associate and the related parties which are as follows:

23.1 Investments in an associate and subsidiaries (see Note 7.2) as at November 30, 2021 and February 28, 2021 are as follows:

|  | SEPARATE FINANCIAL STATEMENTS |           |            |             |           |              |             |
|--|-------------------------------|-----------|------------|-------------|-----------|--------------|-------------|
|  |                               |           | "Unaudited | "           |           |              |             |
|  |                               | As at     | November 3 | 0, 2021     | As a      | t February 2 | 8, 2021     |
| Related parties                                    | Relationship                  | Ownership | Paid-up    | Cost        | Ownership | Paid-up      | Cost        |
|  |                               |           | capital    |             |           | capital      |             |
|  |                               | %         | Baht '000  | Baht '000   | %         | Baht '000    | Baht '000   |
| Investments in an associate and subsidiaries       |                               |           |            |             |           |              |             |
| Investment in an associate                         |                               |           |            |             |           |              |             |
| ACS Trading Vietnam Company Limited (1)            | Associate                     | -         | -          | -           | 20.00     | 84,096.3     | 16,819.3    |
| Less Allowance for impairment in investment        |                               |           |            | -           | _         |              | (16,819.3)  |
| Total investment in an associate                   |                               |           |            | -           | -         |              | -           |
| Investments in subsidiaries                        |                               |           |            |             |           |              |             |
| ACS Servicing (Thailand) Company Limited           | Subsidiary                    | 100.00    | 175,349.1  | 175,349.1   | 100.00    | 175,349.1    | 175,349.1   |
| AEON Insurance Service (Thailand) Company Limited  | Subsidiary                    | 100.00    | 149,224.3  | 149,224.3   | 100.00    | 149,224.3    | 149,224.3   |
| AEON Specialized Bank (Cambodia) Plc.              | Subsidiary                    | 50.00     | 643,720.4  | 323,580.0   | 50.00     | 643,720.4    | 323,580.0   |
| AEON Microfinance (Myanmar) Company Limited        | Subsidiary                    | 100.00    | 455,403.3  | 455,403.3   | 100.00    | 455,403.3    | 455,403.3   |
| AEON Leasing Service (Lao) Company Limited         | Subsidiary                    | 92.58     | 111,402.9  | 103,069.1   | 92.58     | 111,402.9    | 103,069.1   |
| ATS Rabbit Special Purpose Vehicle Company Limited | Subsidiary                    | 48.75     | 40.0       | 19.5        | 48.75     | 40.0         | 19.5        |
| Total investments in subsidiaries                  |                               |           |            | 1,206,645.3 | _         |              | 1,206,645.3 |
| Total investments in an associate and subsidiaries |                               |           |            | 1,206,645.3 |           | -            | 1,206,645.3 |

(1) Since November 29, 2021, the proportion of the Company's shareholding in ACS Trading Vietnam Company Limited ("ACS Trading Vietnam") decreased from 20% to 3.03% because the Company waived the rights to purchase the increased share capital in ACS Trading Vietnam. This resulted in reclassification of the investment from investment in an associate to investment in equity securities measured at fair value through profit or loss (see Note 7.1).

# 23.2 Business transactions with related parties

23.2.1 Balances with related parties as at November 30, 2021 and February 28, 2021 are as follows:

| Related parties  | Relationship   | CONSOL<br>FINANCIAL S<br>"Unaudited"<br>As at<br>November 30,<br>2021<br>Baht '000 | TATEMENTS<br>As at | FINANCIAL<br>"Unaudited"<br>As at | RATE<br>STATEMENTS<br>As at<br>February 28,<br>2021<br>Baht '000 |
|--|--|--|--------------------|-----------------------------------|--|
| Other receivables  |  | Dant 000   | Dant 000           | Dant 000                          | Dant 000   |
| AEON Insurance Service (Thailand) Company Limited<br>ACS Servicing (Thailand) Company Limited<br>AEON Financial Service Co., Ltd.<br>AEON Credit Service Company Limited | Subsidiary<br>Subsidiary<br>Major shareholder<br>Common ultimate | -  | -<br>154           | 3,437<br>-                        | 37,974<br>2,964<br>105   |
| ACS Capital Corporation Limited  | holding company<br>Shareholder and                               | 34   | -                  | -                                 | -  |
| ATS Rabbit Special Purpose Vehicle Company Limited<br>AEON Specialized Bank (Cambodia) Plc.  | one common director<br>Subsidiary<br>Subsidiary                  | 1,049  | 5,672              | 321<br>50,747<br>4,774            | 376<br>49,828<br>1,663   |
| AEON (Cambodia) Co., Ltd.  | Common ultimate<br>holding company                               | - 16   | - 80               | -                                 | -  |
| AEON (Thailand) Ltd.   | Common ultimate<br>holding company                               | - 1.099  | 24                 |                                   | - 92,910   |
|  |  | 1,077  | 5,750              | 57,202                            | 72,710   |
| Long-term loan to a subsidiary (see Note 6)<br>AEON Specialized Bank (Cambodia) Plc.   | Subsidiary   | -  | -                  | 134,090                           | 119,494  |
| Seller Ioan in Special Purpose Vehicle<br>for securitization (see Note 10)<br>ATS Rabbit Special Purpose Vehicle Company Limited   | Subsidiary   | -  | -                  | 264,891                           | 219,626  |
| Subordinated lendings (see Note 11.1)<br>ATS Rabbit Special Purpose Vehicle Company Limited  | Subsidiary   | -  | -                  | 84,074                            | 84,074   |
| Trade payables<br>AEON Insurance Service (Thailand) Company Limited  | Subsidiary   | -  | -                  | -                                 | 163  |
| Other payables<br>AEON Insurance Service (Thailand) Company Limited<br>ACS Servicing (Thailand) Company Limited  | Subsidiary<br>Subsidiary   | -  | -                  | 238<br>65,189                     | 2,046<br>59,897  |
| AEON (Thailand) Company Limited<br>AEON Financial Service Co., Ltd.  | Common ultimate<br>holding company<br>Major shareholder          | 1,016<br>37,045  | 1,176<br>56,883    | 1,016<br>28,639                   | 1,176<br>48,037  |
| AEON Credit Service Company Limited  | Common ultimate<br>holding company                               | 1,531  | 3,653              | 822                               | 1,891  |
| AEON Credit Service Systems (Philippines) Inc.<br>AEON Bank Ltd.   | Holding shares<br>Common ultimate<br>holding company             | -<br>968   | 3,590<br>1,682     | -<br>968                          | -<br>1,682   |
| AEON Credit Service (Asia) Company Limited   | Common ultimate<br>holding company<br>Subsidiary                 | -  | 78                 | -                                 | -  |
| ATS Rabbit Special Purpose Vehicle Company Limited<br>AEON Insurance Service Company Limited   | Common ultimate<br>holding company                               | -  | - 672              | 47,854                            | 49,045   |
| ACS Capital Corporation Limited  | Common ultimate<br>holding company                               | 40,560   | 67,737             |                                   |  |
| Long-term borrowings (see Note 14)<br>AEON Bank Ltd.   | Common ultimate holding company                                  | -  | 718,151            | -                                 | 718,151  |
| Long-term borrowings under securitization project<br>(see Note 15)<br>ATS Rabbit Special Purpose Vehicle Company Limited   | Subsidiary   | -  | -                  | 1,423,666                         | 1,489,622  |
| Deposit received<br>ACS Servicing (Thailand) Company Limited   | Subsidiary   | -  | -                  | 4,163                             | 4,163  |
| Deferred revenue<br>ACS Servicing (Thailand) Company Limited   | Subsidiary   | -  | -                  | 78,580                            | 78,809   |

|  |                     | CONSOLIDATED FINANCIAL STATEMENTS |                   |  |                   |  |  |
|--|---------------------|-----------------------------------|-------------------|--|-------------------|--|--|
| Related parties                                | Relationship        | For the the periods ended 2021    |                   | For the nin<br>periods ended 2<br>2021 |                   |  |  |
| ixtiattu partitis                              | Relationship        | Baht '000                         | 2020<br>Baht '000 | Baht '000                              | 2020<br>Baht '000 |  |  |
| Collection service income                      |                     |                                   |                   |  |                   |  |  |
| ACS Capital Corporation Limited                | Shareholder and     |                                   |                   |  |                   |  |  |
|  | one common director | -                                 | 153               | 71                                     | 728               |  |  |
| Other income                                   |                     |                                   |                   |  |                   |  |  |
| ACS Capital Corporation Limited                | Shareholder and     |                                   |                   |  |                   |  |  |
|  | one common director | -                                 | 1,577             | 11,152                                 | 13,021            |  |  |
| Operating and administrative expenses          |                     |                                   |                   |  |                   |  |  |
| Others   |                     |                                   |                   |  |                   |  |  |
| AEON Financial Service Co., Ltd.               | Major shareholder   | 71,187                            | 44,354            | 145,855                                | 98,595            |  |  |
| AEON Credit Service Company Limited            | Common ultimate     |                                   |                   |  |                   |  |  |
|  | holding company     | 2,956                             | 4,098             | 9,683                                  | 20,892            |  |  |
| AEON (Thailand) Company Limited                | Common ultimate     |                                   |                   |  |                   |  |  |
|  | holding company     | 4,421                             | 4,021             | 12,676                                 | 13,530            |  |  |
| AEON Credit Service Systems (Philippines) Inc. | Holding shares      | -                                 | 3,366             | -                                      | 9,473             |  |  |
| ACS Capital Corporation Limited                | Shareholder and     |                                   |                   |  |                   |  |  |
|  | one common director | 2,134                             | -                 | 60                                     | -                 |  |  |
| AEON Bank Ltd.                                 | Common ultimate     |                                   |                   |  |                   |  |  |
|  | holding company     | 3,808                             | 940               | 12,277                                 | 8,270             |  |  |
| AEON Insurance Service Company Limited         | Common ultimate     |                                   |                   | 1.001                                  |                   |  |  |
|  | holding company     | - 84,506                          | - 56,779          | 1,321<br>181,872                       | - 150,760         |  |  |
|  |                     |                                   |                   |  |                   |  |  |
| Finance costs                                  | ~                   |                                   |                   |  |                   |  |  |
| AEON Bank Ltd.                                 | Common ultimate     | 1.100                             | 1.000             | 5 005                                  | 5.01.6            |  |  |
|  | holding company     | 1,130                             | 1,603             | 5,997                                  | 5,016             |  |  |
| AEON Financial Service Co., Ltd.               | Major shareholder   | 5,944 7,074                       | 2,351             | <u> </u>                               | 2,279<br>7,295    |  |  |
|  |                     |                                   |                   |  |                   |  |  |
| Dividend paid                                  |                     |                                   |                   |  |                   |  |  |
| ACS Capital Corporation Limited                | Shareholder and     |                                   |                   |  |                   |  |  |
|  | one common director | 108,000                           | 88,800            | 222,480                                | 211,200           |  |  |
| AEON Financial Service Co., Ltd.               | Major shareholder   | 197,550                           | 162,430           | 406,953                                | 386,320           |  |  |
| AEON Holding (Thailand) Limited                | Common ultimate     | 40 500                            | 40 700            | 101.070                                | 02 000            |  |  |
|  | holding company     | 49,500                            | 40,700            | 101,970                                | 96,800            |  |  |
|  |                     | 355,050                           | 291,930           | 731,403                                | 694,320           |  |  |

# 23.2.2 Transactions with related parties for the three-month and nine-month periods ended November 30, 2021 and 2020 are as follows:

|   |  | SEPARATE FINA<br>For the three-month<br>periods ended November 30, |                   | •                 |                   |
|---|--|--|-------------------|-------------------|-------------------|
| Related parties   | Relationship   | 2021<br>Baht '000  | 2020<br>Baht '000 | 2021<br>Baht '000 | 2020<br>Baht '000 |
| Sale promotion income   |  | Dant 000   | Dant 000          | Dant 000          | Dant 000          |
| AEON Insurance Service (Thailand) Company Limited   | Subsidiary   | -  | 465               | 731               | 1,204             |
| Credit card income  |  |  |                   |                   |                   |
| AEON Insurance Service (Thailand) Company Limited   | Subsidiary   | -  | 86,777            | 28,332            | 252,053           |
| Revenues relating to securitization transaction   |  |  |                   |                   |                   |
| (included in loan income) (see Note 20)   | Subsidiory   | 24 717   | 22 409            | 99,720            | 111 792           |
| ATS Rabbit Special Purpose Vehicle Company Limited  | Subsidiary   | 34,717   | 33,408            | 99,720            | 111,782           |
| Dividend income   |  |  |                   |                   |                   |
| AEON Insurance Service (Thailand) Company Limited   | Subsidiary   | 90,000   | 30,000            | 290,000           | 130,000           |
| ACS Servicing (Thailand) Company Limited  | Subsidiary   | 22,200   | 74,000            | 44,400            | 88,800<br>218,800 |
|   |  | 112,200  | 101,000           | 221,100           | 210,000           |
| Other income  |  |  |                   |                   |                   |
| ACS Capital Corporation Limited   | Shareholder and  | 000  | 0.65              | 2 700             | 2.045             |
| AEON Insurance Service (Thailand) Company Limited   | one common director<br>Subsidiary  | 900<br>6,883   | 965<br>15,201     | 2,700<br>10,990   | 3,045<br>46,138   |
| ACS Servicing (Thailand) Company Limited  | Subsidiary   | 0,885<br>4,644   | 3,250             | 13,943            | 9,743             |
| AEON Specialized Bank (Cambodia) Plc.   | Subsidiary   | 2,873  | 2,654             | 8,441             | 8,163             |
| • • • •   | 2  | 15,300   | 22,070            | 36,074            | 67,089            |
|   |  |  |                   |                   |                   |
| Operating and administrative expenses<br>Collection service fee                           |  |  |                   |                   |                   |
| ACS Servicing (Thailand) Company Limited  | Subsidiary   | 127,618  | 112,258           | 371,924           | 343,987           |
| ATS Rabbit Special Purpose Vehicle Company Limited  | Subsidiary   | 1,059  | 1,682             | 3,709             | 5,047             |
|   | , and the second s | 128,677  | 113,940           | 375,633           | 349,034           |
|   |  |  |                   |                   |                   |
| Others  |  |  |                   |                   |                   |
| AEON Financial Service Co., Ltd.  | Major shareholder  | 30,985   | 35,442            | 88,535            | 81,978            |
| AEON Credit Service Company Limited   | Common ultimate<br>holding company   | 822  | 2,064             | 2,934             | 7,652             |
| AEON (Thailand) Company Limited   | Common ultimate  | 822  | 2,004             | 2,934             | 7,052             |
|   | holding company  | 4,421  | 4,021             | 12,676            | 13,530            |
| AEON Credit Service Systems (Philippines) Inc.  | Holding shares   | -  | -                 | -                 | 679               |
| AEON Bank Ltd.  | Common ultimate  |  |                   |                   |                   |
|   | holding company  | 1,501  | 133               | 4,722             | 3,546             |
| ATS Rabbit Special Purpose Vehicle Company Limited  | Subsidiary   | 8,260  | 6,502             | 22,960            | 16,638            |
| AEON Leasing Service (Lao) Co., Ltd.<br>AEON Insurance Service (Thailand) Company Limited | Subsidiary<br>Subsidiary   | -  | -                 | - 19              | 1,457             |
| Abort insurance service (manand) company Emilieu  | Subsidiary   | 45,989   | 48,162            | 131,846           | 125,480           |
|   |  |  |                   |                   |                   |
| Finance costs   |  |  |                   |                   |                   |
| ATS Rabbit Special Purpose Vehicle Company Limited  | Subsidiary   | 82,769   | 87,106            | 251,436           | 292,543           |
| AEON Bank Ltd.  | Common ultimate  |  |                   |                   |                   |
|   | holding company  | - 82 760   | 1,603             | 2,575             | 5,016             |
| Dividend paid   |  | 82,769   | 88,709            | 254,011           | 297,559           |
| ACS Capital Corporation Limited   | Shareholder and  |  |                   |                   |                   |
| ······································  | one common director  | 108,000  | 88,800            | 222,480           | 211,200           |
| AEON Financial Service Co., Ltd.  | Major shareholder  | 197,550  | 162,430           | 406,953           | 386,320           |
| AEON Holding (Thailand) Limited   | Common ultimate  |  |                   |                   |                   |
|   | holding company  | 49,500   | 40,700            | 101,970           | 96,800            |
|   |  | 355,050  | 291,930           | 731,403           | 694,320           |

- Other income for the three-month and nine-month periods ended November 30, 2021 and 2020 includes computer fee and Finance and Accounting operation services fee charged to ACS Capital Corporation Limited, AEON Insurance Service (Thailand) Company Limited and ACS Servicing (Thailand) Company Limited. Details are as follows:
  - (1) Computer fee

The computer fee is charged to ACS Capital Corporation Limited, AEON Insurance Service (Thailand) Company Limited and ACS Servicing (Thailand) Company Limited at the rate of Baht 200,000 per month, Baht 200,000 per month and Baht 200,000 per month, respectively. From March 2021 onwards, it is charged to ACS Servicing (Thailand) Company Limited at the rate of Baht 707,349 per month. The service fees are determined on a cost plus basis.

(2) Finance and Accounting operation services fee

From March 2020 onwards, Finance and Accounting operation services fee is charged to ACS Capital Corporation Limited, AEON Insurance Service (Thailand) Company Limited and ACS Servicing (Thailand) Company Limited at the rate of Baht 97,000 per month, Baht 580,000 per month and Baht 760,000 per month, respectively. From January 2021 onwards, Finance and Accounting operation services fee is charged to ACS Capital Corporation Limited, AEON Insurance Service (Thailand) Company Limited and ACS Servicing (Thailand) Company Limited at the rate of Baht 50,000 per month, Baht 330,000 per month and Baht 720,000 per month, respectively. The service fees are determined on a cost plus basis.

- Revenues relating to securitization transaction are determined by the Company and its subsidiaries in accordance with securitization projects (see Note 5.5).
- Collection service fee paid to ACS Servicing (Thailand) Company Limited is based on general market price and in the normal course of business.
- Management assistant fee is paid to AEON Financial Service Co., Ltd. as stated in the agreement.
- Pricing policy for other operating and administrative expenses is determined by the Company and related parties based on the cost plus basis.
- Purchase price of computer programs paid to AEON Credit Service Systems (Philippines) Inc. is as specified in the agreement.

# 24. SEGMENT INFORMATION

The Group presents segment information in respect of the business segments based on the management and internal reporting structure. The business segments of the Group consist of:

Retail finance servicesConsist of credit card, hire-purchase and personal loans and othersOther businessConsist of debt collection service and insurance brokerage services

The Group does not have revenues from transactions with a single external customer at 10% or more of total revenues.

Transactions between segments are recorded on the same basis as the transaction conducted with the third-party. Transactions between segments are eliminated on consolidation.

The segment information of the Group was classified by business segment as follows:

24.1 Operating results, classified by business for the three-month and nine-month periods ended November 30, 2021 and 2020, are as follows:

|  | CONSOLIDATED FINANCIAL STATEMENTS<br>For the three-month period ended November 30, 2021 |             |                  |             |           |  |
|--|---|-------------|------------------|-------------|-----------|--|
|  |   |             |                  |             |           |  |
|  | Retail finan  | ce services | Other businesses | Elimination | Total     |  |
|  | Domestic  | Foreign     | Domestic         |             |           |  |
|  | Baht '000   | Baht '000   | Baht '000        | Baht '000   | Baht '000 |  |
| Revenues                                       |   |             |                  |             |           |  |
| Revenue from external customers                | 4,818,678   | 320,747     | 71,974           | -           | 5,211,399 |  |
| Inter - segment revenues                       | 120,404   | 5,214       | 115,941          | (241,559)   | -         |  |
|  | 4,939,082   | 325,961     | 187,915          | (241,559)   | 5,211,399 |  |
| Expenses                                       |   |             |                  |             |           |  |
| Operating and administrative expenses          | 1,695,040   | 171,842     | 165,814          | (122,203)   | 1,910,493 |  |
| Directors and managements' remuneration        | 28,882  | 5,104       | 6,536            | -           | 40,522    |  |
| Loss (gain) on sale and write-off of leasehold |   |             |                  |             |           |  |
| improvement and equipment and                  |   |             |                  |             |           |  |
| intangible assets other than goodwill          | 614   | 345         | (403)            | -           | 556       |  |
| Total expenses                                 | 1,724,536   | 177,291     | 171,947          | (122,203)   | 1,951,571 |  |
| Finance costs                                  | 374,186   | 52,861      | 383              | (1,941)     | 425,489   |  |
| Expected credit loss                           | 1,681,189   | 98,542      | 66               | -           | 1,779,797 |  |
| Profit (loss) before income tax                | 1,159,171   | (2,733)     | 15,519           | (117,415)   | 1,054,542 |  |
| Income tax expense                             | 210,304   | 3,945       | 4,658            | -           | 218,907   |  |
| Profit (loss) for the period                   | 948,867   | (6,678)     | 10,861           | (117,415)   | 835,635   |  |

# CONSOLIDATED FINANCIAL STATEMENTS For the three-month period ended November 30, 2020

|   | <b>Retail finance services</b> |           | Other businesses | Elimination | Total     |  |
|---|--------------------------------|-----------|------------------|-------------|-----------|--|
|   | Domestic                       | Foreign   | Domestic         |             |           |  |
|   | Baht '000                      | Baht '000 | Baht '000        | Baht '000   | Baht '000 |  |
| Revenues                                |                                |           |                  |             |           |  |
| Revenue from external customers         | 4,626,526                      | 372,558   | 257,833          | -           | 5,256,917 |  |
| Inter - segment revenues                | 212,338                        | (3,260)   | 114,561          | (323,639)   | -         |  |
| _                                       | 4,838,864                      | 369,298   | 372,394          | (323,639)   | 5,256,917 |  |
| Expenses                                |                                |           |                  |             |           |  |
| Operating and administrative expenses   | 1,778,699                      | 181,673   | 283,465          | (220,255)   | 2,023,582 |  |
| Directors and managements' remuneration | 21,165                         | 1,197     | 10,094           | -           | 32,456    |  |
| Loss on sale and write-off of           |                                |           |                  |             |           |  |
| leasehold improvement and equipment     | 305                            | 83        | 47               | -           | 435       |  |
| Total expenses                          | 1,800,169                      | 182,953   | 293,606          | (220,255)   | 2,056,473 |  |
| Finance costs                           | 430,032                        | 86,717    | 1,140            | (2,646)     | 515,243   |  |
| Expected credit loss                    | 1,095,600                      | 249,244   | 106              | -           | 1,344,950 |  |
| Share of loss from an associate using   |                                |           |                  |             |           |  |
| equity method                           | -                              | -         | -                | 7,326       | 7,326     |  |
| Profit (loss) before income tax         | 1,513,063                      | (149,616) | 77,542           | (108,064)   | 1,332,925 |  |
| Income tax expense                      | 278,874                        | 4,854     | 13,683           | -           | 297,411   |  |
| Profit (loss) for the period            | 1,234,189                      | (154,470) | 63,859           | (108,064)   | 1,035,514 |  |

#### CONSOLIDATED FINANCIAL STATEMENTS

|   | For the nine-month period ended November 30, 2021 |             |                  |             |            |  |
|---|---|-------------|------------------|-------------|------------|--|
|   | Retail finan                                      | ce services | Other businesses | Elimination | Total      |  |
|   | Domestic  | Foreign     | Domestic         |             |            |  |
|   | Baht '000   | Baht '000   | Baht '000        | Baht '000   | Baht '000  |  |
| Revenues                                |   |             |                  |             |            |  |
| Revenue from external customers         | 14,284,549  | 935,188     | 377,275          | -           | 15,597,012 |  |
| Inter - segment revenues                | 487,407   | 20,726      | 368,346          | (876,479)   | -          |  |
|   | 14,771,956  | 955,914     | 745,621          | (876,479)   | 15,597,012 |  |
| Expenses                                |   |             |                  |             |            |  |
| Operating and administrative expenses   | 5,132,830   | 502,398     | 618,352          | (520,275)   | 5,733,305  |  |
| Directors and managements' remuneration | 72,738  | 20,158      | 19,534           | -           | 112,430    |  |
| Loss on sale and write-off of leasehold |   |             |                  |             |            |  |
| improvement and equipment and           |   |             |                  |             |            |  |
| intangible assets other than goodwill   | 7,079   | 821         | 405              | -           | 8,305      |  |
| Total expenses                          | 5,212,647   | 523,377     | 638,291          | (520,275)   | 5,854,040  |  |
| Finance costs                           | 1,167,013   | 165,716     | 1,453            | (7,208)     | 1,326,974  |  |
| Expected credit loss                    | 4,376,346   | 634,509     | 22               | -           | 5,010,877  |  |
| Profit (loss) before income tax         | 4,015,950   | (367,688)   | 105,855          | (348,996)   | 3,405,121  |  |
| Income tax expense                      | 737,651   | 5,353       | 25,473           | -           | 768,477    |  |
| Profit (loss) for the period            | 3,278,299   | (373,041)   | 80,382           | (348,996)   | 2,636,644  |  |
| =                                       |   |             |                  |             |            |  |

|   | For the nine-month period ended November 30, 2020 |             |                  |             |            |  |
|---|---|-------------|------------------|-------------|------------|--|
|   | Retail finan                                      | ce services | Other businesses | Elimination | Total      |  |
|   | Domestic  | Foreign     | Domestic         |             |            |  |
|   | Baht '000   | Baht '000   | Baht '000        | Baht '000   | Baht '000  |  |
| Revenues                                |   |             |                  |             |            |  |
| Revenue from external customers         | 14,277,126  | 1,207,976   | 811,999          | -           | 16,297,101 |  |
| Inter - segment revenues                | 536,093   | (5,422)     | 357,567          | (888,238)   | -          |  |
|   | 14,813,219  | 1,202,554   | 1,169,566        | (888,238)   | 16,297,101 |  |
| Expenses                                |   |             |                  |             |            |  |
| Operating and administrative expenses   | 5,256,724   | 568,818     | 886,715          | (666,706)   | 6,045,551  |  |
| Directors and managements' remuneration | 51,837  | 20,961      | 24,154           | -           | 96,952     |  |
| Loss on revaluation of investments      | 14,009  | -           | -                | -           | 14,009     |  |
| Loss (gain) on sale and write-off of    |   |             |                  |             |            |  |
| leasehold improvement and equipment     | 5,242   | 359         | (389)            | -           | 5,212      |  |
| Total expenses                          | 5,327,812   | 590,138     | 910,480          | (666,706)   | 6,161,724  |  |
| Finance costs                           | 1,374,299   | 257,650     | 3,903            | (8,155)     | 1,627,697  |  |
| Expected credit loss (reversal)         | 4,600,955   | 725,843     | (220)            | -           | 5,326,578  |  |
| Share of loss from an associate using   |   |             |                  |             |            |  |
| equity method                           | -   | -           | -                | 25,431      | 25,431     |  |
| Profit (loss) before income tax         | 3,510,153   | (371,077)   | 255,403          | (238,808)   | 3,155,671  |  |
| Income tax expense                      | 649,398   | 40,566      | 46,006           | -           | 735,970    |  |
| Profit (loss) for the period            | 2,860,755   | (411,643)   | 209,397          | (238,808)   | 2,419,701  |  |

# CONSOLIDATED FINANCIAL STATEMENTS

# 24.2 Financial positions classified by business are as follows:

|   | CONSOLIDATED FINANCIAL STATEMENTS |             |                     |             |            |  |
|---|-----------------------------------|-------------|---------------------|-------------|------------|--|
|   |                                   |             | "Unaudited"         |             |            |  |
|   |                                   | As a        | t November 30, 2021 |             |            |  |
|   | Retail finan                      | ce services | Other businesses    | Elimination | Total      |  |
|   | Domestic                          | Foreign     | Domestic            |             |            |  |
|   | Baht '000                         | Baht '000   | Baht '000           | Baht '000   | Baht '000  |  |
|   |                                   |             |                     |             |            |  |
| Trade and other receivables             | 74,146,632                        | 4,866,693   | 253,114             | (161,995)   | 79,104,444 |  |
| Leasehold improvement and equipment and |                                   |             |                     |             |            |  |
| intangible assets other than goodwill   | 1,189,443                         | 153,799     | 110,323             | (6,943)     | 1,446,622  |  |
| Other assets                            | 8,789,277                         | 760,355     | 596,367             | (1,347,167) | 8,798,832  |  |
| Total assets                            | 84,125,352                        | 5,780,847   | 959,804             | (1,516,105) | 89,349,898 |  |
|   |                                   |             |                     |             |            |  |
| Total liabilities                       | 65,413,466                        | 5,010,725   | 149,927             | (277,161)   | 70,296,957 |  |
|   |                                   |             |                     |             |            |  |

|   | As at February 28, 2021 |             |                  |             |            |
|---|-------------------------|-------------|------------------|-------------|------------|
|   | Retail finan            | ce services | Other businesses | Elimination | Total      |
|   | Domestic                | Foreign     | Domestic         |             |            |
|   | Baht '000               | Baht '000   | Baht '000        | Baht '000   | Baht '000  |
| Trade and other receivables             | 71,456,826              | 4,958,981   | 439,019          | (188,876)   | 76,665,950 |
| Leasehold improvement and equipment and |                         |             |                  |             |            |
| intangible assets other than goodwill   | 1,174,163               | 173,771     | 149,019          | (6,942)     | 1,490,011  |
| Other assets                            | 8,701,283               | 1,069,615   | 810,686          | (1,349,043) | 9,232,541  |
| Total assets                            | 81,332,272              | 6,202,367   | 1,398,724        | (1,544,861) | 87,388,502 |
| Total liabilities                       | 64,820,381              | 5,160,685   | 334,830          | (307,058)   | 70,008,838 |

# 25. CREDIT FACILITIES AND LETTER OF GUARANTEE

- 25.1 As at November 30, 2021 and February 28, 2021, the Company has unused committed and unsecured revolving credit facility agreements with various financial institutions totaling Baht 3,000 million.
- 25.2 As at November 30, 2021 and February 28, 2021, the Company has unused and unsecured overdraft facilities with various banks totaling Baht 3,089 million and Baht 3,090 million, respectively.
- 25.3 As at November 30, 2021 and February 28, 2021, the Company has a bank's letter of guarantee issued to suppliers for guarantee payment of Baht 0.50 million. Such letter of guarantee is unsecured.
- 25.4 As at November 30, 2021 and February 28, 2021, two subsidiaries have letters of guarantee issued by banks in the amounts of Baht 5.78 million.

# **26.** SALE OF WRITTEN-OFF RECEIVABLES

On June 28, 2018, the Company sold written-off receivables under loan agreements and 26.1 credit card agreements to ACS Servicing (Thailand) Company Limited (the "buyer"), a subsidiary, with the purchase price of Baht 31.52 million. On the same date, the Company entered into the "Asset Sale and Purchase Agreement" with the buyer. The agreement sets out the conditions and terms in respect of the sales, assignment and conveyance of the Company's rights, title, claim, obligation, liability and interest in the written-off receivables under loan agreements and credit card agreements. On June 28, 2018, which is the closing date as specified in the agreement, the Company received the payment in full from the buyer. However, the Group has retained substantially all of the risks and rewards of the assets transferred to the buyer which is the subsidiary. Consequently, the Company recorded cash received from the buyer as deferred revenue which will be recognized as revenue when the buyer can collect from debtors. The Company has already recognized revenue of Baht 0.24 million and Baht 0.79 million as bad debt recovery in the consolidated and separate statements of profit or loss for the three-month and nine-month periods ended November 30, 2021, respectively, and recorded outstanding deferred revenue of Baht 21.94 million as other current liabilities in the separate statements of financial position as at November 30, 2021 (as at February 28, 2021 : Baht 22.73 million).

Under the Asset Sale and Purchase Agreement, if the buyer wished to sell or transfer loans receivable that were intended to be a portfolio sale to a third-party, the Company was entitled to a right to first negotiate with the buyer with regard to a purchase of the portfolio before any third-party. If the negotiation was not concluded within three months or the Company decided not to make a purchase, the buyer might sell such loans receivable to a third-party. 26.2On October 28, 2019, the Company sold written-off receivables under loan agreements and credit card agreements by a bidding process to ACS Servicing (Thailand) Company Limited (the "buyer"), a subsidiary, with the purchase price of Baht 59.11 million. On the same date, the Company entered into the "Asset Sale and Purchase Agreement" with the buyer. The agreement sets out the conditions and terms in respect of the sales, assignment and conveyance of the Company's rights, title, claim, obligation, liability and interest in the written-off receivables under loan agreements and credit card agreements. On October 28, 2019, which is the closing date as specified in the agreement, the Company received the payment in full from the buyer. However, the Group has retained substantially all of the risks and rewards of the assets transferred to the buyer which is the subsidiary. Consequently, the Company recorded cash received from the buyer as deferred revenue which will be recognized as revenue when the buyer can collect from debtors. The Company has already recognized revenue of Baht 0.27 million and Baht 0.88 million as bad debt recovery in the consolidated and separate statements of profit or loss for the three-month and nine-month periods ended November 30, 2021, respectively, and recorded outstanding deferred revenue of Baht 55.07 million as other current liabilities in the separate statements of financial position as at November 30, 2021 (as at February 28, 2021 : Baht 55.95 million).

Under the Asset Sale and Purchase Agreement, if the buyer wished to sell or transfer loans receivable that were intended to be a portfolio sale to a third-party, the Company was entitled to a right to first negotiate with the buyer with regard to a purchase of the portfolio before any third-party. If the negotiation was not concluded within three months or the Company decided not to make a purchase, the buyer might sell such loans receivable to a third-party.

26.3On October 30, 2020, the Company sold written-off receivables under loan agreements and credit card agreements by a bidding process to an unrelated local company (the "buyer") with the purchase price of Baht 249.70 million. On the same date, the Company entered into the "Asset Sale and Purchase Agreement" with the buyer. The agreement set out the conditions and terms in respect of the sales, assignment and conveyance of the Company's rights, title, claim, obligation, liability and interest in the written-off receivables under loan agreements and credit card agreements. On October 30, 2020, which is the closing date as specified in the agreement the Company received the initial payment of Baht 74.90 million. The buyer has agreed to pay the remaining amount of purchase price amounting to Baht 174.80 million in 9 installments of Baht 19.42 million per each and last installment will be on July 30, 2021. The Company has already recognized gain on sale of written-off receivables totaling Baht 249.70 million in the consolidated and separate statements of profit or loss for the year ended February 28, 2021, and as at November 30, 2021, the Company has received the full amount of payment under the agreement (as at February 28, 2021, the Company had outstanding receivables of Baht 97.12 million in the consolidated and separate statements of financial position).

26.4 On August 31, 2021, the Company sold written-off receivables under loan agreements and credit card agreements by a bidding process to an unrelated local company (the "buyer") with the purchase price of Baht 319.76 million. On the same date, the Company entered into the "Asset Sale and Purchase Agreement" with the buyer. The agreement set out the conditions and terms in respect of the sales, assignment and conveyance of the Company's rights, title, claim, obligation, liability and interest in the written-off receivables under loan agreements and credit card agreements. On August 31, 2021, which is the closing date as specified in the agreement, the Company received the payment in full from the buyer. The Company has already recognized gain on sale of written-off receivables totaling Baht 319.76 million in the consolidated and separate statements of profit or loss for the nine-month period ended November 30, 2021.

Under the Asset Sale and Purchase Agreement, the buyer was entitled to claim damages from the Company from sales of loans receivable within a specific period in events the buyer did not have lawful title over loans receivable or loan agreements are not legal as specified in the agreement. However, the Company believed that such damage was not significant, therefore, the Company had not recorded such claim in the financial statements for the three-month and nine-month periods ended November 30, 2021.

In addition, under the Asset Sale and Purchase Agreement, if the buyer wished to sell or transfer loan to a third party, the buyer shall get written approval from the Company. In addition, a third party shall comply all terms and conditions of the agreement, by entering into the Accession Agreement in form determined by the Company.

# 27. EVENTS AFTER THE REPORTING PERIOD

- 27.1 On September 28, 2021, the Board of Directors' Meeting of Aeon Insurance Service (Thailand) Co., Ltd., a subsidiary, had a resolution to approve the transfer of 104,000 shares of AEON Leasing Service (Lao) at par value of Baht 41 totaling Baht 4.26 million to the Company. Subsequently, on December 3, 2021, there was a transfer of shares, causing the percentage of ownership of AEON Leasing Service (Lao) held by the Company to increase from 92.58% to 96.29%, and cost from Baht 103.07 million to Baht 107.33 million.
- 27.2 On January 4, 2022, AEON Insurance Service (Thailand) Co., Ltd., a subsidiary, has returned its insurance broker license to the Office of Insurance Commission and has changed its name with the Department to Business Development, Ministry of Commerce, to ACSI (Thailand) Co., Ltd., which is effective from January 4, 2022 onwards.

# 28. APPROVAL OF THE INTERIM FINANCIAL STATEMENTS

These interim financial statements were approved for issue by the Company's authorized director on January 7, 2022.

# (Translation)

No. 2/2022

January 7, 2022

President The Stock Exchange of Thailand

Re: Notification of the Resolution of the Board of Directors' Meeting No. 1/2022

We, AEON Thana Sinsap (Thailand) Public Company Limited ("Company"), hereby report the resolutions passed at the meeting of the Board of Directors No. 1/2022, held on January 7, 2022 from 10.00 a.m. as follows:

- Unanimously approved the reviewed financial statements of the Company for 3<sup>rd</sup> quarter ended November 30, 2021
- 2. Approved the connected transactions with the related companies (Details as attachment)

Please be informed accordingly

Yours sincerely,

Tsutomu Omodera Managing Director

## **Attachment**

#### Connected transactions

The Board of Director's meeting of AEON Thana Sinsap (Thailand) Plc. No. 1/2022 held on January 7, 2022 had a resolution of the connected transaction as follows:

# 1. Date of agreement:

# 1.1 Finance & Accounting Shared Service by AEONTS:

The Agreement for engaging Outsource Service will be 1 year for the period January, 2022 to December, 2022

# 1.2 Back Office Service provided by AEONTS:

The Agreement for engaging Outsource Service will be 1 year for the period January, 2022 to December, 2022

# 1.3 Collection Service provided by ACSS:

The Agreement for engaging Outsource Service will be 1 year for the period January, 2022 to December, 2022

# 2. Contractual parties with AEON Thana Sinsap (Thailand) Plc. ("AEONTS"):

2.1 Service user:

| Company  | Business            | Relationship with AEONTS  |
|--|---------------------|---|
| ACS Capital Corporation<br>Limited<br>("ACSC") | Leasing<br>Business | <ul> <li>Shareholders of AEONTS, holding 19.20% of AEONTS's shares</li> <li>Subsidiary company of AFS*</li> </ul> |

\*AEON Financial Service Co., Ltd. ("AFS") - Major shareholder of AEONTS, holding 35.12% of AEONTS's shares

- Major shareholder of ACSC

# 2.2 Contract parties with AEONTS's subsidiaries in Thailand:

| Company   | Business           | % of shares held by<br>AEONTS Group |  |
|---|--------------------|-------------------------------------|--|
| ACS Servicing (Thailand) Company Limited (hereinafter "ACSS") | Collection Service | 100%                                |  |

#### 3. General characteristics of transactions:

ACS Capital Corporation Limited ("ACSC") outsourced financial service management and in-house management (Back Office Service) from Shared Service Center of AEON Thana Sinsap (Thailand) Plc ("AEONTS") and outsourced collection service from ACS Servicing (Thailand) Company Limited ("ACSS"). The related transactions are as follows:

# 3.1 Finance & Accounting Shared Serviced by AEONTS.

ACS Capital Corporation Limited ("ACSC")'s operation has been outsourced to AEONTS and ACSS. AEONTS has established the Shared Service Center for Finance and Accounting functions ("FASSC") to reduce a redundant works and increase efficiency operation processes of subsidiaries and affiliated companies The FASSC service fees will be marked up after total cost is allocated to each subsidiary.

#### Service fees charged to ACSC

| Period                         | Amount (VAT excluded) |  |  |
|--------------------------------|-----------------------|--|--|
| January, 2022 - December, 2022 | 50,000 Baht/month     |  |  |

The total transaction for the period January, 2022 to December, 2022 is the amount of 600,000 Baht.

#### 3.2 Other outsourced works by AEONTS.

AEONTS provides the support on the business operation (Back Office Service) to ACSC such as Compliance, Risk Management, Corporate Control, Internal Audit, Admin/HR and Legal related operations and receives support agreement fee for January 2022 - December 2022 at the amount of totally not more than 773,850 Baht.

## 3.3 Outsourced works by ACSS.

ACSS provides the support on debt collection and litigation operations to ACSC and receives support fee for January 2022 - December 2022 at the amount not more than 10,900,000 Baht.

## 4. Value of consideration:

| Related company name                      | Amount                 |
|---|------------------------|
| Service Fee charged to ACSC               |                        |
| FASSC Fee by AEONTS (12 months)           | 600,000 Baht           |
| Back Office Service by AEONTS (12 months) | 773,850 Baht           |
| Collection Service by ACSS (12 months)    | 10,900,000 Baht        |
| Total Service Fee                         | <b>12,273,850</b> Baht |

#### 5. Name, position and shareholding proportion of the connected persons:

| Related<br>company<br>name | Paid Up Capital<br>No. of shares       | Name of<br>connected persons  | Share (s)<br>in related<br>company | % of share in AEONTS |
|----------------------------|--|---|------------------------------------|----------------------|
| ACSC                       | 15,218,750 Baht/<br>1,521,875 shares   | Mr. Kazumasa Oshima <sup>1</sup>  | -                                  | -                    |
| ACSS                       | 148,000,000 Baht/<br>14,800,000 shares | Mr. Tsutomu Omodera <sup>2</sup><br>Ms. Suriporn Thammawatid <sup>3</sup> | -                                  | -                    |

Note:<sup>1</sup> Mr. Kazumasa Oshima is the Non-Executive Director (Chairman and Managing Director) of ACS Capital and Executive Director of AEONTS.

- <sup>2</sup> Mr. Tsutomu Omodera is the Chairman of ACSS and Vice Chairman of the Board and Managing Director of AEONTS.
- <sup>3</sup> Ms. Suriporn Thammawatid is the Non-Executive Director of ACSS and Executive Director of AEONTS.

#### 6. The measurement of total transactions:

By measurement in percentage of the Company Net Tangible Assets (NTA), total transaction is 12.27 million baht or 0.07% which more than 0.03% but less than 3.00% of NTA of the Company. The Company approved the connected transaction within the last six months as follows:

- Board of Director's meeting No. 8/2021 held on July 5, 2021, approved AFS and AFSC provide the business administration and support to the oversea subsidiaries in order to grow and develop AFS subsidiaries' business. AEONTS and its subsidiaries enter into "Business Administration Agreement" and pay management fee to AFS and AFSC at the amount of 104.26 million baht or 0.60% of the company NTA.

- Board of Director's meeting No. 13/2021 held on December 3, 2021, approved AEONTS to engage with AFS for system licenses usage of SAS-FM to analyze profitability and improve productivity such as categorizing customers by cost and revenue to prioritize collection operation at the amount of 1.55 million baht or 0.009% of the company NTA

Therefore, the total connected transaction approved by the Board of Directors' meeting in the last six months period including this time would be 118.08 million baht or 0.68% which more than 0.03% of the Company NTA but less than 3% of NTA of the Company. So this transaction is the connected transaction pursuant to the Notifications which shall be approved by Audit Committee and Board of Director as well as disclose to the Stock Exchange of Thailand.

# Opinion of the Audit Committee:

The Audit Committee has considered and resolved that the transaction is reasonable and be proposed to the Board of Directors for further approval.

#### Opinion of the Board of Director:

The Board of Directors has considered the transaction and has opinion that the transaction is necessary and reasonable.

AEON Thana Sinsap (Thailand) Public Company Limited ("the Company") has already submitted the consolidated reviewed the 3<sup>rd</sup> quarter financial statements as of November 30, 2021 which were reviewed by Deloitte Touche Tohmatsu Jaiyos Audit Company Limited. The operating performance is summarized are as follows.

## Overview

According to the Bank of Thailand and Office of the National Economic and Social Development Board data, the Thai economy in the third quarter of 2021 contracted by 0.3% (y-y) compared with a 7.6% growth in the previous quarter, as a result of private consumption and public investment showed contraction while export of goods, private investment and government expenditure expansion. In addition, the Thai economy in the third quarter was still affected by the prolonged COVID-19 outbreak and the uncertainty of the epidemic situation of the new Omicron strain of COVID-19. In order that, the unemployment rate at 2.25% in the third quarter of 2021 increased from the previous quarter and a higher level of household debt.

The company performance of the third quarter of 2021, the Company has total sales increase 10% q-q. As a result of relaxing the lockdown measures, increasing of new spending and launched new products to be in line with digital strategy plan. In addition, the Company has been approved a Digital lending license and launched Digital personal loans in November 2021.

Since, the Bank of Thailand has relaxed debt assistance from BOT increasing credit line from 1.5 to 2 times for customers' income below 30K baht/month, the Company has launched marketing campaigns and increased credit line to support new spending during the high season the fourth quarter of this year such as AEON Shop Plus.

| Number of AEONTS Cards and Networks    | February 28, 2021 | November 30, 2021 |
|--|-------------------|-------------------|
| Number of Credit Cards (million cards) | 2.95              | 3.05              |
| Number of Member Cards (million cards) | 6.24              | 6.31              |
| Branches                               | 103 สาขา          | 100 สาขา          |
| Bangkok                                | 29%               | 30%               |
| Province                               | 71%               | 70%               |
| ATMs (machine)                         | 411               | 401               |
| Affiliated Dealers                     | 6,463             | 6,381             |

As of November 30, 2021, the Company has total cards as below;

For overseas business in Cambodia, Myanmar and Laos, there are active customers more than 128,614 with representing 5% of total customers.

#### Summary of Consolidated Financial Results

#### 1. Operating Results

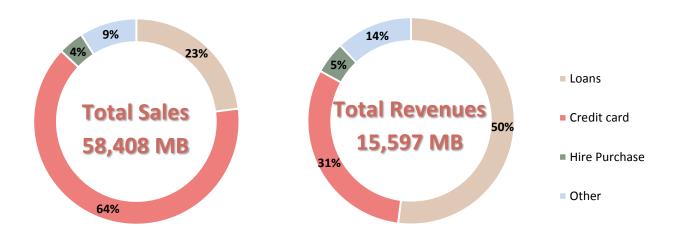
| Profit and Loss Statement (Consolidated)<br>Unit : Million Baht | 3Q/20 | 2Q/21 | 3Q/21 | %QoQ | %YoY | 9M20   | 9M21   | %YoY |
|---|-------|-------|-------|------|------|--------|--------|------|
| Credit card income  | 1,529 | 1,594 | 1,676 | 5%   | 10%  | 4,888  | 4,820  | -1%  |
| Loan income   | 2,616 | 2,586 | 2,597 | 0.4% | -1%  | 8,596  | 7,796  | -9%  |
| Hire-purchase income  | 249   | 258   | 274   | 6%   | 10%  | 738    | 805    | 9%   |
| Other income  | 864   | 906   | 664   | -27% | -23% | 2,075  | 2,177  | 5%   |
| Total Revenues  | 5,257 | 5,344 | 5,211 | -2%  | -1%  | 16,297 | 15,597 | -4%  |
| Operating and administrative expenses                           | 2,056 | 1,974 | 1,951 | -1%  | -5%  | 6,143  | 5,846  | -5%  |
| Expected credit loss  | 1,345 | 2,005 | 1,780 | -11% | 32%  | 5,327  | 5,011  | -6%  |
| Finance costs   | 515   | 448   | 425   | -5%  | -17% | 1,628  | 1,327  | -18% |
| Other expenses  | 8     | 6     | 1     | -83% | -88% | 45     | 8      | -82% |
| Total Expenses  | 3,924 | 4,433 | 4,157 | -6%  | 6%   | 13,141 | 12,192 | -7%  |
| Profit before tax income  | 1,333 | 911   | 1,055 | 16%  | -21% | 3,156  | 3,405  | 8%   |
| Income tax expenses   | 297   | 194   | 219   | 13%  | -26% | 736    | 768    | 4%   |
| Net profit for the period                                       | 1,009 | 678   | 815   | 20%  | -19% | 2,506  | 2,643  | 5%   |
| Earnings Per Share (Baht per share)                             | 4.04  | 2.71  | 3.26  | 20%  | -19% | 10.02  | 10.57  | 5%   |

#### **Revenues**

For the first nine-months of 2021, the total consolidated revenues were 15,597 million baht, decreasing of 700 million baht or 4% y-y. The decreased income was a result of the Bank of Thailand cut the ceiling rates of interest rates on credit card from 18% to 16% per annum and personal loan from 28% to 25% per annum since August 1 last year. In the third quarter of 2021, the Company's revenues were 5,211 million baht, decreasing of 133 million baht, which was 2% q-q and 1% y-y due to reduction of fee or any expenses incurred from debt collection from 100 baht to 50 baht per round for debtor (one installment past-due), Notification of Debt Collection Supervisory Committee, which effective September 13, 2021 onward and there is no write off account receivables in this quarter.

However, our revenue from bad debt recovery for the first nine-months were 1,019 million baht grew by 15% y-y and for the third quarter of 381 million baht increased 21% y-y and 23% q-q respectively. Details of each business can be described as follows:

Sales and Revenues Structure for the first nine-months of 2021.



- Credit Card

For the first nine-months of 2021, credit card sales accounted for 64% of total turnovers with revenue of 4,820 million baht, a decrease of 68 million baht or 1% y-y. The decreased income was a result of decreasing of credit card spending during the lockdown measures and a reduction in interest rate for credit card by 2%, which effective in 1<sup>st</sup> August 2020. In the third quarter of 2021, credit card revenue was 1,676 million baht, an increase of 148 million baht, which was 10% y-y and 5% q-q, mainly resulted from open lockdown in September of 2021. For overseas business, AEON Specialized Bank (Cambodia) Plc had credit card revenue in the third quarter of 2021 of 87 million baht, grew by 13% y-y.

- Loans

For the first nine-months of 2021, loans shared 23% of total turnovers with the revenue of 7,796 million baht, a decrease of 800 million baht or 9% y-y. In the third quarter of 2021, loans revenue was 2,597 million baht, a decrease of 18 million baht or 1% y-y but increase 0.4% q-q, mainly from a reduction in interest rate ceiling for personal loan by 3% and lockdown measures. Moreover, loan income from AEON Specialized Bank (Cambodia) PLC of 202 million baht, decreasing by 15% y-y and AEON Microfinance (Myanmar) Company Limited of 30 million baht, decreasing by 89% y-y respectively due to COVID-19 lockdown and political turmoil. Therefore, AEON Microfinance (Myanmar) Co., Ltd has stopped new loan and cut the expenses as well as continued pursuing debt collection respectively.

However, the Company has been expanding more online service channels to customers and reduced the Company's operation cost. As a result, the Cardless transactions and Promptpay currently accounted for 58% of total personal loan sales.

For customer expansion, in this quarter, the Company launched "Cardless Transfer via PromptPay" which is a service for transferring credit limit into PromptPay account that customers have linked with their ID card or mobile phone number, which can be made through AEON THAI MOBILE Application. In order to expand the cash withdrawal channel and also increase the convenience for customers.

- Hire Purchase

For the first nine-months of 2021, motorcycle and used car hire purchase in Thailand and electrical appliances, mobile phones in overseas business, with the revenues of 805 million baht, increasing by 67 million baht or 9% y-y. In the third quarter of 2021, the Company had hire purchase revenue of 274 million baht, increasing by 25 million baht or 10% y-y. In addition, in the third quarter of 2021 from AEON Specialized Bank (Cambodia) Plc of 481 million baht, increasing by 10% y-y and AEON Leasing Service (Lao) Company Limited of 85 million baht, which was at the same level as last year.

- Others

For the first nine-months of 2021, other incomes were 2,177 million baht or 14% of total revenues, showing an increase of 101 million baht or 5% y-y, mainly consist of bad debt recovery was 1,019 million baht, gain on sales of written-off receivables were 320 million baht, collection service income was 156 million baht, commission income was 499 million baht and others of 183 million baht. The increasing of other revenues was mainly from the continued growth of bad debt recovery that increased by 15% y-y caused by the increased of expedite the legal process.

In the third quarter of 2021, other incomes were 664 million baht, decreased by 23% y-y. In addition, the Company has no income from gain on sales of written off account receivables in this quarter.

#### Expenses

The Company's expenses mainly consist of operating and administrative expenses, expected credit loss and finance cost. In the first nine-months of 2021, the Company had total consolidated expenses of 12,192 million baht, a decrease of 950 million baht or 7% y-y. For the third quarter of 2021, the consolidated expenses were 4,157 million baht, an increasing of 233 million baht or 6% y-y but decrease 6% q-q. Details of expenses are shown as follows:

Operating and Administrative Expenses

In the first nine-months of 2021, the consolidated operating and administrative expense were 5,854 million baht, decreasing by 308 million baht or 5% y-y. The decrease in operating and administrative expense was mainly from the Company's plan to adjust the Back Office Operation through the Shared Service Center and improve debt collection system. As a result, personal expense can be reduced continuously. In addition, the government lockdown measures have reduced marketing activities, transportation expense and rental and property expenses. For the third quarter of 2021, the consolidated operating and administrative expenses were 1,951 million baht, decreasing by 105 million baht or 5% y-y and 1% q-q. However, the

Company still maintained effective operating cost control with cost to income ratio at 37% of total revenues. Considering the Company's separate financial statement, the operating and administrative expenses as a percentage of revenues represented 35% in the third quarter and the first nine-months of 2021.

- Expected Credit Loss

The consolidated expected credit loss in the first nine-months of 2021 amounted to 5,011 million baht, decreasing by 6% y-y. For the third quarter of 2021, the Company recorded expected credit loss of 1,780 million baht, increasing by 32% y-y but reduced 11% q-q due to new sales in the third quarter of 2021 increased 11% q-q after relaxing lockdown measures. In addition, the Company maintains management overlay in the amount of 1,378 million baht for a hedge with probable forward looking macroeconomics factors and the new wave of COVID-19 pandemic.

Finance Cost

The Company recorded consolidated finance cost in the first nine-months of 2021 of 1,327 million baht, decreasing by 18% y-y. For the third quarter of 2021, the finance cost was 425 million baht, decreasing by 17% y-y and 5% q-q, which the portion of finance cost in the third quarter was 8% of total revenues. The average funding cost in the third quarter of 2021 was at 2.46% decreased from 2.76% last year.

#### Net Profit

For the first nine-months of 2021, consolidated operating income was reported at 3,405 million baht, an increase of 249 million baht or 8% y-y. The Company recorded net profit of 2,643 million baht, an increase of 136 million baht or 5% y-y, and earning per share was 10.57 baht due to the Company is focusing on marketing through online channels as a result of reducing cost of personal, rental and property expenses as mentioned above. For the third quarter of 2021, the Company had consolidated operating income of 1,055 million baht, a decrease of 278 million baht or 21% y-y due to there is no income from gain on sales of written off account receivables. The Company reported net profit attributed to owners of the parent of 815 million baht, a decrease of 194 million baht or 19% y-y but increasing 20% q-q as a result of decreasing of expected credit loss 11% q-q and the Company earning per share of 3<sup>rd</sup> quarter was 3.26 baht.

# 2. Financial Status

| Statement of Financial Position | February 29, 2021 | November 30, 2021 | Change |
|---------------------------------|-------------------|-------------------|--------|
| Unit : Million Baht             | February 28, 2021 | (TFRS 9)          | %YoY   |
| Accounts Receivable             | 87,433            | 89,546            | 2%     |
| Total Assets                    | 87,389            | 89,350            | 2%     |
| Total Borrowing                 | 62,710            | 66,069            | -7%    |
| Total Liabilities               | 70,009            | 70,297            | 0.4%   |
| Total Equities                  | 17,380            | 19,053            | 10%    |
| ROE                             | 19.5%             | 19.7%             | 1%     |
| ROA                             | 4.0%              | 3.9%              | -2.5%  |
| D/E Ratio                       | 4.0               | 4.0               | 0%     |

# Total Assets

As of November 30, 2021, consolidated total assets were 89,350 million baht, an increase of 1,961 million baht or 2% from 87,389 million baht as of February 28, 2021 due to new sale in domestic increase by 10%. The main assets were attributed to the portfolio of net account receivables which shared 88% of total assets.

- Accounts Receivable

The Company has gross accounts receivable of 89,546 million baht as of November 30, 2021, increased by 2% from as of February 28, 2021. The decrease was attributed mainly from the reducing of spending caused by the COVID-19 pandemic. This can be categorized by business type as follows: credit card receivable of 37,780 million baht, increasing by 5% at the end of previous year; loans receivable of 45,601 million baht, increasing by 1% at the end of previous year; hire purchase receivable of 6,066 million baht, increasing by 4% at the end of previous year and others receivable of 99 million baht, decreasing by 40% at the end of previous year respectively.

- Allowance for expected credit loss

As of November 30, 2021, the Company provided allowance for doubtful accounts of 11,021 million baht or 12.3% of total accounts receivable, comparing to that of 11,593 million baht or 13.3% of total accounts receivable at the end of previous fiscal year. The delinquent account receivables for 3 months and up was 4.4% in the third quarter decreasing from 5.2% in the end of last year. For default receivables in credit risk (NPL Stage 3) was 4.8% decreasing from 5.8% at the end of previous year and decreasing from 5.2% in the previous quarter, mainly from caution on new loan under the new wave of COVID-19 situation. In the end of third quarter of 2 0 2 1, the consolidated coverage ratio of allowance for expected credit loss to NPL (NPL Coverage ratio) was at 255% increased from 230% from fiscal year of 2020 and increased from 243% from last quarter.

#### **Liabilities**

The consolidated liabilities of the Company as of November 30, 2021 totaling 70,297 million baht, an increase of 288 million baht or 0.4% from 70,009 million baht at the end of fiscal year 2020. There were both short-term and long-term borrowings totally 66,069 million baht, increasing by 5% from the end of last year. The portion of long-term borrowings was 36,032 million baht or represented 55% of total borrowings. To manage risk that might occur from the fluctuation in currency. The Company has entered cross currency interest rate swap contracts to hedge its debt. In addition, the Company has unused unsecured revolving credit facilities 8,190 million baht and 3,000 million baht unused committed facilities with various financial institutions which is enough to drive the Company's operation. The Company also has the debentures totaling 4,881 million baht that will mature within 12 months, which the Company can issue new debentures or use a working capital to repay as scheduled.

#### Shareholders' Equity

As of November 30, 2021, total shareholders' equity amounted to 19,053 million baht, an increase of 1,673 million baht or 10% from the end of fiscal year 2020. Book value as of November 30, 2021 was 74.8 baht per share, increased from that of 68.2 baht per share as of February 28, 2021.

Debt to Equity ratio as of November 30, 2021 was at 3.7 times decreased from 4.0 times at the end of 2020. Return on Equity (ROE) and Return on Asset (ROA) for nine-months period of 2021 are 19.7% and 4.0%, respectively.

| Key Financial Ratio                                       | 3Q20  | 3Q21  | 9M20  | 9M21  |
|---|-------|-------|-------|-------|
| Net Profit Margin (%)                                     | 19%   | 17%   | 15%   | 17%   |
| Interest Coverage ratio (Times)                           | 3.6   | 3.2   | 3.0   | 3.6   |
| Allowance for Expected Credit Loss/ Total Receivables (%) | 13.4% | 12.3% | 13.4% | 12.3% |
| NPL Coverage Ratio (%)                                    | 296%  | 255%  | 296%  | 255%  |
| Cost to Income (%)  | 39.1% | 37.4% | 37.7% | 37.5% |
| Book Value per Share (Baht)                               | 62.6  | 74.8  | 62.6  | 74.8  |
| EPS (Baht)  | 4.04  | 3.26  | 10.02 | 10.57 |