

2009年2月期 第3四半期決算補足資料

FACT BOOK 2009

For the Year Ended February 20, 2009
Third Quarter Report

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(注) Remarks:

1: 記載数値は、すべて単位未満切り捨て表示しております。

All fractions of numbers posted are rounded off to the nearest figure.

2: 前期比および前年同期比のパーセント表示は、増減率を表しております。

YOY (%) represents the growth ratio compared with the results in the same period of the previous year.

3: 連結記載数値は、決算期ごとの為替レートで換算しておりますので、為替レート変動による影響がございます。

The consolidated figure may be affected by fluctuation of exchange rates since the figure is converted to Japanese Yen in every financial closing.



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連結決算報告 Consolidated financial summary

取扱高内訳 Transaction volume

(単位: 百万円/Millions of Yen)

	2007/11		2008/11		2008/2	
	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total
カードショッピング Credit card shopping (前年同期比/YOY)	¥1,350,474 17.4%	66.5%	¥1,556,873 15.3%	68.7%	¥1,874,219 17.8%	68.0%
個品あつせん Hire purchase (前年同期比/YOY)	40,823 29.5%	2.0%	31,435 △23.0%	1.4%	53,598 20.8%	1.9%
融資計 Total loans (前年同期比/YOY)	535,494 0.4%	26.4%	519,197 △3.0%	22.9%	694,898 0.0%	25.2%
カードキャッシング Cash advances (前年同期比/YOY)	443,710 △2.6%	21.9%	420,844 △5.2%	18.6%	574,037 △2.6%	20.8%
その他融資 Other loans (前年同期比/YOY)	91,783 18.0%	4.5%	98,352 7.2%	4.3%	120,861 14.1%	4.4%
業務代行 Processing agency service (前年同期比/YOY)	— —	—	136,065 —	6.0%	— —	—
融資代行 ATM acquiring service (※) (前年同期比/YOY)	76,097 △31.4%	3.7%	— —	—	89,705 △36.7%	3.3%
その他 Other (前年同期比/YOY)	28,238 235.3%	1.4%	23,266 △17.6%	1.0%	44,303 290.4%	1.6%
取扱高合計 Total transaction volume (前年同期比/YOY)	2,031,129 10.7%	100.0%	2,266,837 11.6%	100.0%	2,756,725 11.0%	100.0%

※ 融資代行業務については自社キャッシュディスペンサーの撤去が進み、重要性が低下したため当第3四半期より取扱高から除いております。
The transaction volume of “ATM Acquiring Service” is excluded from transaction volume from the 3rd quarter (March–November) of 2008 because its importance became lower due to removal of cash dispensers of our company.

なお、前期以前の取扱高合計数値について、融資代行を除き遡及修正した結果は、以下のとおりとなります。

Revised retroactively

取扱高合計 Total transaction volume (前年同期比/YOY)	1,955,031 13.4%	100.0%	2,266,837 15.9%	100.0%	2,667,020 13.9%	100.0%
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営業収益内訳 Operating revenues

(単位: 百万円/Millions of Yen)

	2007/11		2008/11		2008/2	
	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total
カードショッピング Credit card shopping (前年同期比/YOY)	¥34,399 19.1%	25.3%	¥39,237 14.1%	29.7%	¥47,330 19.0%	26.1%
個品あつせん Hire purchase (前年同期比/YOY)	7,351 39.7%	5.4%	7,256 △1.3%	5.5%	9,752 29.5%	5.4%
融資計 Total loans (前年同期比/YOY)	87,149 △0.3%	64.2%	73,724 △15.4%	55.7%	114,300 △3.3%	63.1%
カードキャッシング Cash advances (前年同期比/YOY)	71,134 △5.0%	52.4%	58,480 △17.8%	44.2%	92,884 △7.7%	51.3%
その他融資 Other loans (前年同期比/YOY)	16,015 27.5%	11.8%	15,243 △4.8%	11.5%	21,416 21.7%	11.8%
業務代行 Processing agency service (前年同期比/YOY)	— —	—	4,061 —	3.1%	— —	—
融資代行 ATM acquiring service (※) (前年同期比/YOY)	1,027 △31.7%	0.8%	— —	—	1,209 △37.0%	0.7%
償却債権回収 Income from bad debt recovery (前年同期比/YOY)	2,164 57.0%	1.6%	2,045 △5.5%	1.5%	2,896 45.4%	1.6%
その他の収益 Other revenues (前年同期比/YOY)	3,403 23.0%	2.5%	5,833 71.4%	4.4%	5,282 40.6%	2.9%
金融収益 Financial income (前年同期比/YOY)	238 8.0%	0.2%	139 △41.3%	0.1%	304 2.4%	0.2%
営業収益合計 Total operating revenues (前年同期比/YOY)	135,733 6.5%	100.0%	132,298 △2.5%	100.0%	181,076 4.4%	100.0%

※ 融資代行業務については自社キャッシュディスペンサーの撤去が進み、重要性が低下したため当第3四半期より業務代行に含めております。
The “ATM acquiring service fees” is also included in “Processing agency service fees” from the 3rd quarter (March–November) of 2008 because its importance became lower due to removal of cash dispensers of our company.

販売費及び一般管理費 Selling, General and administrative expenses

(単位: 百万円/Millions of Yen)

	2007/11	2008/11	2008/2
	実績 Results	実績 Results	実績 Results
販売費及び一般管理費 Selling, general and administrative expenses (前年同期比/YOY)	¥99,041 10.7%	¥98,779 △0.3%	¥133,567 10.3%

営業債権内訳 Finance receivables

(単位: 百万円/Millions of Yen)

	2007/11		2008/11		2008/2	
	実績 Results	増減 % of Total	実績 Results	増減 % of Total	実績 Results	増減 % of Total
割賦売掛金合計 Total credit card and hire purchase (前年同期比/YOY)	¥297,691 20.1%	¥49,828	¥336,988 13.2%	¥39,296	¥287,335 10.2%	¥26,545
カードショッピング Credit card shopping (前年同期比/YOY)	260,870 18.4%	40,566	300,433 15.2%	39,563	248,229 8.3%	18,976
個品あっせん Hire purchase (前年同期比/YOY)	36,821 33.6%	9,262	36,554 △0.7%	△267	39,106 24.0%	7,568
営業貸付金計 Total credit card and other loans (前年同期比/YOY)	528,228 5.2%	26,247	508,818 △3.7%	△19,409	※2) 514,354 1.4%	7,238
カードキャッシング Cash advances (前年同期比/YOY)	432,759 3.5%	14,452	425,199 △1.7%	△7,560	419,948 0.9%	3,682
その他融資 Other loans (前年同期比/YOY)	95,468 14.1%	11,795	83,619 △12.4%	△11,848	94,406 3.9%	3,557
営業債権合計 Total finance receivables (前年同期比/YOY)	825,920 10.1%	76,076	845,807 2.4%	19,886	801,690 4.4%	33,784

※1 債権流動化実施後の数値を記載しております。 Figures represent amounts after securitization of receivables

※2 営業貸付金は日本の債権流動化に係る信託受益権10,633百万円を含んでおります。

The total loan receivable includes the trusted beneficiary right related to securitization in Japan amounted 10,633 million Japanese yen .

(債権流動化実施額)(Securitized Receivables)

(単位: 百万円/Millions of Yen)

	2007/11	2008/11	2008/2
	実績 Results	実績 Results	実績 Results
割賦売掛金合計 Total credit card and hire purchase	¥70,451	¥75,093	¥84,910
カードショッピング Credit card shopping	68,812	75,093	84,910
個品あっせん Hire purchase	1,639	—	—
営業貸付金計 Total credit card and other loans	20,332	10,533	18,319
カードキャッシング Cash advances	20,332	10,533	18,319
債権流動化実施額計 Total securitized receivables	90,784	85,626	103,230

(債権流動化分を含む営業債権残高)(Finance receivables including securitized receivables)

(単位: 百万円/Millions of Yen)

	2007/11		2008/11		2008/2	
	実績 Results	増減 % of Total	実績 Results	増減 % of Total	実績 Results	増減 % of Total
割賦売掛金合計 Total credit card and hire purchase (前年同期比/YOY)	¥368,143 17.8%	¥55,626	¥412,081 11.9%	¥43,937	¥372,246 19.1%	¥59,656
営業貸付金計 Total Credit card and other loans total (前年同期比/YOY)	548,561 5.4%	28,273	519,352 △5.3%	△29,209	※1) 532,674 1.2%	6,274
営業債権合計 Total finance receivables including securitized receivables (前年同期比/YOY)	916,704 10.1%	83,900	931,433 1.6%	14,728	904,920 7.9%	65,931

※1 営業貸付金は日本の債権流動化に係る信託受益権10,633百万円を含んでおります

The total loan receivable includes the trusted beneficiary right related to securitization in Japan amounted 10,633 million Japanese yen .

カード会員数の推移 Number of cardholders

(単位: 万人/Ten thousand)

	2007/11		2008/11		2008/2	
	実績 Results	期首増減 Increase/Decrease from 2006/2	実績 Results	期首増減 Increase/Decrease from 2007/2	実績 Results	増減 Change
日本 Japan	1,522.0	67.0	1,622.0	69.0	1,553	98
香港 Hong Kong	99.3	4.3	101.9	1.3	101	6
タイ Thailand	162.8	8.7	175.3	10.9	165	11
台湾 Taiwan	11.2	0.2	11.7	0.5	11	0
マレーシア Malaysia	8.3	1.3	11.0	2.2	9	2
合計 Total	1,803.6	81.5	1,922.1	84.1	1,839	117

連結貸借対照表 Consolidated balance sheets

(単位: 百万円/Millions of Yen)

	2007/11	2008/11	2008/2
	実績 Results	実績 Results	実績 Results
流動資産 Current assets	¥843,018	¥868,846	¥809,822
(前年同期比/YOY)	9.4%	3.1%	1.7%
固定資産 Non-current assets	40,351	43,953	52,042
(前年同期比/YOY)	16.5%	8.9%	38.3%
繰延資産 Deferred assets	205	167	196
(前年同期比/YOY)	—	△18.7%	70.4%
資産合計 Total assets	883,575	912,967	862,061
(前年同期比/YOY)	9.7%	3.3%	3.3%
流動負債 Current liabilities	263,189	279,267	231,042
(前年同期比/YOY)	8.8%	6.1%	4.2%
固定負債 Long-term liabilities	443,604	451,527	447,681
(前年同期比/YOY)	10.6%	1.8%	1.8%
負債合計 Total liabilities	706,793	730,795	678,724
(前年同期比/YOY)	9.9%	3.4%	2.6%
株主資本合計 Total stockholder's equity	154,613	162,996	158,948
(前年同期比/YOY)	9.5%	5.4%	7.6%
評価・換算差額等合計 Total revaluation reserve	4,953	236	4,314
(前年同期比/YOY)	△10.2%	△95.2%	△44.8%
新株予約権 New share subscription rights	—	25	—
(前年同期比/YOY)	—	—	—
少数株主持分 Minority interests	17,214	18,913	20,074
(前年同期比/YOY)	13.3%	9.9%	17.4%
純資産合計 Total equity	176,781	182,171	183,336
(前年同期比/YOY)	9.2%	3.0%	6.2%
負債純資産合計 Total liabilities and equity	883,575	912,967	862,061
(前年同期比/YOY)	9.7%	3.3%	3.3%

連結損益計算書 Consolidated statements of income

(単位: 百万円/Millions of Yen)

	2007/11	2008/11	2008/2
	実績 Results	実績 Results	実績 Results
営業収益 Operating revenues	¥135,733	¥132,298	¥181,076
	6.5%	△2.5%	4.4%
販売管理費及び一般管理費 Selling, general and administrative expenses	99,041	98,779	133,567
	10.7%	△0.3%	10.3%
金融費用 Financial expenses	10,852	11,097	14,645
	32.7%	2.3%	28.4%
営業費用 Operating expenses	109,893	109,876	148,212
	12.6%	0.0%	11.8%
営業利益 Operating income	25,839	22,422	32,863
	△13.4%	△13.2%	△19.8%
経常利益 Ordinary income	25,969	22,633	33,014
	△13.1%	△12.8%	△19.5%
四半期純利益 Net income	13,318	10,323	17,653
	△5.7%	△22.5%	△14.3%

単独決算報告 Non-consolidated financial summary

取扱高内訳 Transaction volume

(単位: 百万円/Millions of Yen)

	2007/11		2008/11		2008/2	
	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total
カードショッピング Credit card shopping (前年同期比/YOY)	¥1,289,796 17.6%	72.9%	¥1,496,753 16.0%	74.6%	¥1,791,784 18.1%	74.3%
個品あつせん Hire purchase (前年同期比/YOY)	95 △29.4%	0.0%	93 △1.8%	0.0%	135 △26.3%	0.0%
融資計 Total loans (前年同期比/YOY)	385,733 △5.1%	21.8%	372,472 △3.4%	18.6%	499,006 △4.3%	20.7%
カードキャッシング Cash advances (前年同期比/YOY)	381,330 △3.8%	21.6%	368,349 △3.4%	18.4%	492,901 △3.2%	20.4%
その他融資 Other loans (前年同期比/YOY)	4,402 △55.7%	0.2%	4,123 △6.4%	0.2%	6,105 △50.4%	0.3%
業務代行 Processing agency service (前年同期比/YOY)	— —	—	136,065 —	6.8%	— —	—
融資代行 ATM acquiring service (※) (前年同期比/YOY)	76,097 △31.4%	4.3%	— —	—	89,705 △36.7%	3.7%
その他 Other (前年同期比/YOY)	17,907 69423.5%	1.0%	551 △96.9%	0.0%	30,597 90828.2%	1.3%
取扱高合計 Total transaction volume (前年同期比/YOY)	1,769,631 9.6%	100.0%	2,005,935 13.4%	100.0%	2,411,229 10.6%	100.0%

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The transaction volume of “ATM Acquiring Service” is excluded from transaction volume from the 3rd quarter (March–November) of 2008 because its importance became lower due to removal of cash dispensers of our company.

なお、前期以前の取扱高合計数値について、融資代行を除き遡及修正した結果は、以下のとおりとなります。

Revised retroactively

取扱高合計 Total transaction volume (前年同期比/YOY)	1,693,533 12.6%	100.0%	2,005,935 18.4%	100.0%	2,321,524 13.9%	100.0%
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営業収益内訳 Operating revenues

(単位: 百万円/Millions of Yen)

	2007/11		2008/11		2008/2	
	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total
カードショッピング Credit card shopping (前年同期比/YOY)	¥27,842 15.9%	30.5%	¥32,683 17.4%	37.5%	¥38,462 16.9%	31.7%
加盟店収益 Affiliated merchants (前年同期比/YOY)	21,591 16.4%	23.6%	24,162 11.9%	27.7%	29,669 15.9%	24.5%
リボ・分割払収益 Revolving credit (前年同期比/YOY)	5,915 12.5%	6.5%	8,073 36.5%	9.3%	8,303 18.4%	6.8%
その他 Other (前年同期比/YOY)	334 56.5%	0.4%	446 33.6%	0.5%	489 74.2%	0.4%
個品あつせん Hire purchase (前年同期比/YOY)	8 △23.4%	0.0%	7 △10.8%	0.0%	11 △21.0%	0.0%
融資計 Total loans (前年同期比/YOY)	60,834 △8.0%	66.7%	49,025 △19.4%	56.3%	79,235 △10.6%	65.2%
カードキャッシング Cash advances (前年同期比/YOY)	58,825 △7.7%	64.5%	47,582 △19.1%	54.6%	76,643 △10.3%	63.1%
その他融資 Other loans (前年同期比/YOY)	2,008 △14.6%	2.2%	1,442 △28.2%	1.7%	2,591 △16.9%	2.1%
業務代行 Processing agency service (前年同期比/YOY)	— —	—	4,054 —	4.6%	— —	—
融資代行 ATM acquiring service (※) (前年同期比/YOY)	1,025 △32.3%	1.1%	— —	—	1,205 △37.7%	1.0%
償却債権回収益 Income from bad debt recovery (前年同期比/YOY)	411 11.0%	0.5%	390 △5.1%	0.4%	546 12.9%	0.4%
その他の収益 Other revenues (前年同期比/YOY)	1,075 20.1%	1.2%	1,027 △4.5%	1.2%	2,012 65.8%	1.7%
金融収益 Financial income (前年同期比/YOY)	35 356.2%	0.0%	23 △34.1%	0.0%	56 110.4%	0.0%
営業収益合計 Total operating revenues (前年同期比/YOY)	91,232 △1.8%	100.0%	87,212 △4.4%	100.0%	121,530 △2.9%	100.0%

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The “ATM acquiring service fees” is also included in “Processing agency service fees” from the 3rd quarter (March–November) of 2008 because its importance became lower due to removal of cash dispensers of our company.

販売費及び一般管理費 Selling, General and administrative expenses

(単位: 百万円/Millions of Yen)

	2007/11	2008/11	2008/2
	実績 Results	実績 Results	実績 Results
販売費及び一般管理費 Selling, General and administrative expenses (前年同期比/YOY)	¥70,269 5.0%	¥69,906 △0.5%	¥95,954 6.6%

営業債権内訳 Finance receivables

(単位: 百万円/Millions of Yen)

	2007/11		2008/11		2008/2	
	実績 Results	増 減 Change	実績 Results	増 減 Change	実績 Results	増 減 Change
割賦売掛金合計 Total credit card and hire purchase (前年同期比/YOY)	¥231,843 21.3%	¥40,665	¥272,630 17.6%	¥40,786	¥217,971 10.5%	¥20,759
カードショッピング Credit card shopping (前年同期比/YOY)	231,752 21.3%	40,697	272,531 17.6%	40,778	217,883 10.5%	20,784
内リボ・分割払い残高 Revolving payment card shopping (前年同期比/YOY)	75,348 16.6%	10,747	96,640 28.3%	21,292	81,405 28.2%	17,918
個品あつせん Hire purchase (前年同期比/YOY)	90 △25.8%	△31	98 8.6%	7	87 △22.9%	△26
営業貸付金計 Total Credit card and other loans (前年同期比/YOY)	406,841 3.7%	14,408	398,387 △2.1%	△8,453	※2) 393,331 2.0%	7,746
カードキャッシング Cash advances (前年同期比/YOY)	389,054 4.6%	17,018	383,750 △1.4%	△5,303	376,679 3.0%	10,840
その他融資 Other loans (前年同期比/YOY)	17,787 △12.8%	△2,610	14,637 △17.7%	△3,150	16,652 △15.7%	△3,094
営業債権合計 Total finance receivables (前年同期比/YOY)	638,685 9.4%	55,074	671,018 5.1%	32,332	611,302 4.9%	28,505

※1 債権流動化実施後の数値を記載しております Figures represent amounts after securitization of receivables.

※2 営業貸付金は債権流動化に係る信託受益権10,633百万円を含んでおります。

The total loan receivable includes the trusted beneficiary right related to securitization amounted 10,633 million Japanese yen .

(債権流動化実施額)(Securitized receivables)

(単位: 百万円/Millions of Yen)

	2007/11 実績 Results	2008/11 実績 Results	2008/2 実績 Results
割賦売掛金 Credit card and hire purchase	¥59,782	¥70,652	¥76,086
一回払い Single-payment credit	59,782	70,652	76,086
営業貸付金 Credit card and other loans	6,600	—	4,900
リボ払い Revolving payment credit	6,600	—	4,900
債権流動化実施額計 Total securitized receivables	66,382	70,652	80,986

(債権流動化分を含む営業債権残高)(Finance receivables including securitized receivables)

(単位: 百万円/Millions of Yen)

	2007/11		2008/11		2008/2	
	実績 Results	増 減 Change	実績 Results	増 減 Change	実績 Results	増 減 Change
割賦売掛金合計 Credit card and hire purchase total (前年同期比/YOY)	¥291,626 18.8%	¥46,100	¥343,282 17.7%	¥51,655	¥294,058 23.9%	¥56,628
営業貸付金計 Total Credit card and other loans (前年同期比/YOY)	413,441 2.7%	11,008	398,387 △3.6%	△15,053	※1) 398,231 0.7%	2,645
営業債権合計 Total finance receivables including securitized receivables (前年同期比/YOY)	705,068 8.8%	57,108	741,670 5.2%	36,602	692,289 9.4%	59,274

※1 営業貸付金は債権流動化に係る信託受益権10,633百万円を含んでおります。

The total loan receivable includes the trusted beneficiary right related to securitization amounted 10,633 million Japanese yen .

カード会員数の推移 Number of cardholders

(単位: 万人/Ten thousand)

	2007/11		2008/11		2008/2	
	実績 Results	期首増減 Increase/Decrease from 2006/2	実績 Results	期首増減 Increase/Decrease from 2007/2	実績 Results	増減 Change
有効会員数 (※1) Total cardholders	1,522	67	1,622	69	1,553	98
稼働会員数 (※2) Active cardholders	892	62	976	62	914	84
年間稼働率 (※3) Card-use rate	60.4%	—	62.1%	—	60.8%	—

※1 有効会員数とは実際にカードを保有している会員数です。一人で複数枚保有する会員は、一人として算出しております。

“Total cardholders” counts each cardholder only once, even when an individual holds more than one card.

※2 稼働会員数とは有効会員数の内、1年間に1回以上カードを利用した会員数です。

“Active cardholders” means the number of cardholders who have used their card at least once within the previous 12 months.

※3 年間稼働率=稼働会員数÷(2007/11～2008/11)平均有効会員数×100

Card-use rate = Total cardholders/Average total active cardholders at the third quarter(2007/11 and 2008/11)×100

単独貸借対照表 Non-consolidated balance sheets

(単位: 百万円/Millions of Yen)

	2007/11	2008/11	2008/2
	実績 Results	実績 Results	実績 Results
流動資産 Current assets (前年同期比/YOY)	¥641,459 7.4%	¥670,743 4.6%	¥603,702 0.8%
固定資産 Non-current assets (前年同期比/YOY)	38,435 14.9%	41,544 8.1%	49,803 30.9%
繰延資産 Deferred assets (前年同期比/YOY)	205 —	167 △18.7%	196 70.4%
資産合計 Total assets (前年同期比/YOY)	680,100 7.9%	712,455 4.8%	653,702 2.6%
流動負債 Current liabilities (前年同期比/YOY)	190,392 6.0%	215,646 13.3%	164,178 0.8%
固定負債 Long-term liabilities (前年同期比/YOY)	349,422 8.9%	351,508 0.6%	346,922 2.7%
負債合計 Total liabilities (前年同期比/YOY)	539,814 7.9%	567,155 5.1%	511,100 2.1%
株主資本合計 Total shareholder's equity (前年同期比/YOY)	135,864 8.1%	140,635 3.5%	138,460 5.9%
評価・換算差額等合計 Total revaluation reserve (前年同期比/YOY)	4,421 1.0%	4,638 4.9%	4,141 △26.6%
新株予約権 Stock acquisition rights (前年同期比/YOY)	— —	25 —	— —
純資産合計 Total equity (前年同期比/YOY)	140,285 7.9%	145,299 3.6%	142,601 4.5%
負債純資産合計 Total liabilities and equity (前年同期比/YOY)	680,100 7.9%	712,455 4.8%	653,702 2.6%

単独損益計算書 Non-consolidated statements of income

(単位: 百万円/Millions of Yen)

	2007/11	2008/11	2008/2
	実績 Results	実績 Results	実績 Results
営業収益 Operating revenues (前年同期比/YOY)	¥91,232 △1.8%	¥87,212 △4.4%	¥121,530 △2.9%
販売管理費及び一般管理費 Selling, general and administrative expenses (前年同期比/YOY)	70,269 5.0%	69,906 △0.5%	95,954 6.6%
金融費用 Financial expenses (前年同期比/YOY)	4,310 28.8%	4,848 12.5%	5,890 26.8%
営業費用 Operating expenses (前年同期比/YOY)	74,580 6.1%	74,755 0.2%	101,844 7.6%
営業利益 Operating income (前年同期比/YOY)	16,652 △26.4%	12,456 △25.2%	19,685 △35.4%
経常利益 Ordinary income (前年同期比/YOY)	18,920 △20.5%	14,580 △22.9%	22,275 △29.6%
四半期純利益 Net income (前年同期比/YOY)	11,510 △9.9%	8,450 △26.6%	14,106 △21.2%