

2010年 2月期 第1四半期決算補足資料

FACT BOOK 2010

For the Year Ended February 20, 2010

First Quarter Report

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(注) Remarks:

1: 記載数値は、すべて単位未満切り捨て表示しております。

All fractions of numbers posted are rounded off to the nearest figure.

2: 前年同期比のパーセント表示は、増減率を表しております。

YOY (%) represents the growth ratio compared with the results in the same period of the previous year.



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連結決算報告 Consolidated Financial Summary

取扱高内訳 Trading Volume

(単位: 百万円/Millions of Yen)

	2008/5		2009/5		2009/2	
	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total
カードショッピング Credit card shopping (前年同期比/ YOY)	¥500,851 16.7%	69.4%	¥530,910 6.0%	74.0%	¥2,109,905 12.6%	68.6%
個品あっせん Hire purchase (前年同期比/ YOY)	12,123 7.1%	1.7%	9,779 19.3%	1.4%	49,050 8.5%	1.6%
融資計 Total loans (前年同期比/ YOY)	170,020 5.5%	23.6%	154,531 9.1%	21.5%	655,488 5.7%	21.3%
カードキャッシング Cash advances (前年同期比/ YOY)	139,671 7.1%	19.4%	131,445 5.9%	18.3%	545,628 4.9%	17.7%
その他融資 Other loans (前年同期比/ YOY)	30,349 2.5%	4.2%	23,085 23.9%	3.2%	109,859 9.1%	3.6%
業務代行 Processing Service (前年同期比/ YOY)	30,642 -	4.2%	12,789 58.3%	1.8%	225,908 -	7.3%
その他 Other (前年同期比/ YOY)	7,938 127.6%	1.1%	9,576 20.6%	1.3%	33,673 24.0%	1.1%
取扱高合計 Total trading volume (前年同期比/ YOY)	721,576 10.2%	100.0%	717,587 0.6%	100.0%	3,074,025 11.5%	100.0%

業務代行については、当期より電子マネーのアクワイアリング分を除き(自社発行分は従来どおり含めております)算出しております。

The acquiring business of electronic money is being excluded from the brokerage business. However, those sales from the electronic money cards issued by the company are included as usual.

なお、前期以前の取扱高合計数値について、業務代行から電子マネーのアクワイアリング分を除き遡及修正した結果は、以下のとおりとなります。

Revised retroactively

取扱高合計 Total trading volume (前年同期比/ YOY)	¥696,254 -	100.0%	¥717,587 3.1%	100.0%	¥2,879,849 5.1%	100.0%
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営業収益内訳 Operating Revenues

(単位: 百万円/Millions of Yen)

	2008/5		2009/5		2009/2	
	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total
カードショッピング Credit card shopping (前年同期比/ YOY)	¥12,628 18.2%	29.2%	¥13,318 5.5%	31.9%	¥52,697 11.3%	29.9%
個品あっせん Hire purchase (前年同期比/ YOY)	2,419 0.3%	5.6%	2,071 14.4%	5.1%	9,304 4.6%	5.3%
融資計 Total loans (前年同期比/ YOY)	24,683 15.4%	57.1%	20,903 15.3%	50.1%	96,040 16.0%	54.6%
カードキャッシング Cash advances (前年同期比/ YOY)	19,707 17.6%	45.6%	16,684 15.3%	40.0%	76,334 17.8%	43.4%
その他融資 Other loans (前年同期比/ YOY)	4,975 5.1%	11.5%	4,218 15.2%	10.1%	19,706 8.0%	11.2%
業務代行 Processing Service (前年同期比/ YOY)	1,070 -	2.5%	2,476 131.2%	5.9%	6,150 -	3.6%
償却債権取立益 Income from bad debt recovery (前年同期比/ YOY)	609 6.4%	1.4%	597 2.0%	1.4%	2,366 18.3%	1.3%
その他の収益 Other revenues (前年同期比/ YOY)	1,820 75.1%	4.2%	2,280 25.3%	5.5%	9,231 74.8%	5.2%
金融収益 Financial revenue (前年同期比/ YOY)	29 56.3%	0.0%	50 73.5%	0.1%	217 28.6%	0.1%
営業収益合計 Total operating revenues (前年同期比/ YOY)	43,261 2.6%	100.0%	41,699 3.6%	100.0%	176,007 2.8%	100.0%

販売費及び一般管理費 Selling, General and administrative expenses

(単位: 百万円/Millions of Yen)

	2008/5	2009/5	2009/2
	実績 Results	実績 Results	実績 Results
販売費及び一般管理費 Selling, general and administrative expenses (前年同期比/ YOY)	¥32,544 0.1%	¥34,177 5.0%	¥134,360 0.6%

営業債権内訳 Finance Receivables

(単位:百万円/Millions of Yen)

	2008/5		2009/5		2009/2	
	実績 Results	増減 Change	実績 Results	増減 Change	実績 Results	増減 Change
割賦売掛金合計 Total accounts receivable-installment (前年同期比/ YOY)	¥318,776 4.5%	¥ 15,054	(4) ¥321,304 0.8%	¥2,528	(3) ¥258,711 10.0%	¥ 28,624
カードショッピング Credit card shopping (前年同期比/ YOY)	279,114 7.1%	21,371	285,620 2.3%	6,506	224,450 9.6%	23,779
個品あっせん Hire purchase (前年同期比/ YOY)	39,662 18.9%	6,317	35,684 10.0%	3,977	34,261 12.4%	4,845
営業貸付金 Total operating loans (前年同期比/ YOY)	(2) 515,245 2.1%	11,012	485,597 5.8%	29,648	483,527 6.0%	30,862
カードキャッシング Cash advances (前年同期比/ YOY)	424,297 1.8%	7,693	411,023 3.1%	13,273	413,215 1.6%	6,732
その他融資 Other loans (前年同期比/ YOY)	90,948 3.5%	3,319	74,573 18.0%	16,375	70,311 25.5%	24,094
営業債権合計 Total finance receivable (前年同期比/ YOY)	834,021 3.0%	26,067	806,901 3.3%	27,119	742,238 7.4%	59,451

1 債権流動化実施後の数値を記載しております。 Figures represent amounts after securitization of receivables.

2 営業貸付金は日本の債権流動化に係る信託受益権14,588百万円を含んでおります。

The total operating loans includes the trusted beneficiary right related to securitization in Japan amounted 14,588 million Japanese yen .

3 債権流動化に係る信託受益権13,333百万円を含んでおります。 13,333 million yen of credit card and hire purchase of liquidation of assets is included in investment securities.

4 割賦売掛金は債権流動化に係る信託受益権15,404百万円を含んでおります。

15,404 million yen of credit card and hire purchase of liquidation of assets is included in investment securities.

(債権流動化実施額) (Securitized Receivables)

(単位:百万円/Millions of Yen)

	2008/5	2009/5	2009/2
	実績 Results	実績 Results	実績 Results
割賦売掛金 Accounts receivable-installment	¥71,908	¥100,869	¥137,065
カードショッピング Credit card shopping	71,908	100,869	137,065
個品あっせん Hire purchase	-	-	-
営業貸付金 Operating loans	14,225	16,675	18,078
カードキャッシング Cash advances	14,225	9,454	9,364
その他融資 Othre's loan	-	7,221	8,713
債権流動化実施額計 Total securitized receivables	86,133	117,545	155,143

(債権流動化分を含む営業債権残高) (Finance Receivable Including Securitized Receivable)

(単位:百万円/Millions of Yen)

	2008/5		2009/5		2009/2	
	実績 Results	増減 Change	実績 Results	増減 Change	実績 Results	増減 Change
割賦売掛金合計 Total accounts receivable-installment (前年同期比/ YOY)	¥390,684 13.0%	¥45,080	(3) ¥422,174 8.1%	¥31,490	(2) ¥395,776 6.3%	¥23,530
営業貸付金合計 Total operating loans (前年同期比/ YOY)	(1) 529,471 3.0%	16,225	502,272 5.1%	27,198	501,605 5.8%	31,068
営業債権合計 Finance Receivable Including Securitized Receivable (前年同期比/ YOY)	920,155 3.2%	28,854	924,447 0.5%	4,291	897,382 0.8%	7,538

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15,404 million yen of credit card and hire purchase of liquidation of assets is included in investment securities.

カード会員数の推移 Number of Cardholders

(単位:万人/Ten Thousand)

	2008/5		2009/5		2009/2	
	実績 Results	期首増減 Increase/Decrease from 2008/2	実績 Results	期首増減 Increase/Decrease from 2008/2	実績 Results	増減 Change
日本 Japan	1,577.0	24.0	1,726.0	29.0	1,697	115
香港 Hong Kong	101.3	0.7	103.1	0.6	103	2
タイ Thailand	166.7	2.3	178.1	1.4	176	12
台湾 Taiwan	11.2	0.0	12.0	0.0	12	1
マレーシア Malaysia	9.3	0.4	12.1	0.4	12	3
中国 China	-	-	5.2	2.4	3	3
合計 Total	1,865	27	2,036	33	2,003	135

連結貸借対照表 Consolidated Balance Sheets

(単位: 百万円/Millions of Yen)

	2008/5	2009/5	2009/2
	実績 Results	実績 Results	実績 Results
流動資産 Current assets	¥835,683	¥834,881	¥797,954
(前年同期比/YOY)	5.1%	0.1%	1.5%
内、貸倒引当金 Allowance for doubtful accounts	58,320	54,093	50,757
(前年同期比/YOY)	20.8%	7.2%	6.0%
固定資産 Noncurrent assets	58,426	59,151	56,081
(前年同期比/YOY)	52.1%	1.2%	7.8%
繰延資産 Deferred assets	186	148	157
(前年同期比/YOY)	67.3%	20.6%	19.7%
資産合計 Total assets	894,296	894,181	¥854,193
(前年同期比/YOY)	2.7%	0.0%	0.9%
流動負債 Current liabilities	268,323	271,504	230,795
(前年同期比/YOY)	11.1%	1.2%	0.1%
固定負債 Noncurrent liabilities	443,412	443,043	441,496
(前年同期比/YOY)	0.1%	0.1%	1.4%
内、利息返還損失引当金 Provision for loss on interest repayment	-	12,286	11,936
(前年同期比/YOY)	-	-	39.8%
負債合計 Total liabilities	711,736	714,548	672,292
(前年同期比/YOY)	4.4%	0.4%	0.9%
株主資本 Shareholders' equity	158,062	164,431	167,461
(前年同期比/YOY)	6.8%	4.0%	5.4%
評価・換算差額等 Valuation and translation adjustments	3,471	4,964	4,926
(前年同期比/YOY)	57.1%	-	-
新株予約権 Subscription rights to shares	25	-	25
(前年同期比/YOY)	-	-	-
少数株主持分 Minority interests	21,000	20,166	19,340
(前年同期比/YOY)	14.5%	4.0%	3.7%
純資産合計 Total net assets	182,560	179,633	18,901
(前年同期比/YOY)	4.7%	1.6%	0.8%
負債純資産合計 Total liabilities and net assets	894,296	894,181	854,193
(前年同期比/YOY)	2.7%	0.0%	0.9%

連結損益計算書 Consolidated Statements of Income

(単位: 百万円/Millions of Yen)

	2008/5	2009/5	2009/2
	実績 Results	実績 Results	実績 Results
営業収益 Operating revenues	¥43,261	¥41,699	¥176,007
(前年同期比/YOY)	2.6%	3.6%	2.8%
販売管理費及び一般管理費 Selling, general and administrative expenses	32,544	34,177	134,360
(前年同期比/YOY)	0.1%	5.0%	0.6%
金融費用 Financial expenses	3,555	3,431	15,035
(前年同期比/YOY)	3.3%	3.5%	2.7%
営業費用 Operating expenses	36,099	37,608	149,396
(前年同期比/YOY)	0.2%	4.2%	0.8%
営業利益 Operating income	7,162	4,090	26,611
(前年同期比/YOY)	14.6%	42.9%	19.0%
経常利益 Ordinary income	6,915	4,022	26,805
(前年同期比/YOY)	17.8%	41.8%	18.8%
四半期(当期)純利益 Net income	3,035	563	14,788
(前年同期比/YOY)	28.0%	81.4%	16.2%

単独決算報告 NonConsolidated Financial Summary

取扱高内訳 Trading Volume

(単位: 百万円 / Millions of Yen)

	2008/5		2009/5		2009/2	
	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total
カードショッピング Credit card shopping (前年同期比/ YOY)	¥481,514 17.5%	75.6%	¥513,834 6.7%	79.5%	¥2,030,898 13.3%	74.1%
個品あっせん Hire purchase (前年同期比/ YOY)	31 13.9%	0.0%	23 24.5%	0.0%	116 14.1%	0.0%
融資計 Total loans (前年同期比/ YOY)	124,389 5.7%	19.6%	119,148 4.2%	18.4%	484,447 2.9%	17.7%
カードキャッシング Cash advances (前年同期比/ YOY)	122,666 5.7%	19.3%	117,482 4.2%	18.2%	479,213 2.8%	17.5%
その他融資 Other loans (前年同期比/ YOY)	1,722 1.8%	0.3%	1,666 3.3%	0.2%	5,234 14.3%	0.2%
業務代行 Processing Service (前年同期比/ YOY)	30,642 -	4.8%	12,789 58.3%	2.0%	225,908 -	8.2%
その他 Other (前年同期比/ YOY)	7 96.4%	0.0%	943 13178.5%	0.1%	1,103 96.4%	0.0%
取扱高合計 Total trading volume (前年同期比/ YOY)	636,584 11.5%	100.0%	646,738 1.6%	100.0%	2,742,474 13.7%	100.0%

業務代行については、当期より電子マネーのアクワイアリング分を除き（自社発行分は従来どおり含めております）算出しております。
The acquiring business of electronic money is being excluded from the brokerage business. However, those sales from the electronic money cards issued by the company are included as usual.

なお、前期以前の取扱高合計数値について、業務代行から電子マネーのアクワイアリング分を除き遡及修正した結果は、以下のとおりとなります。
Revised retroactively

取扱高合計 Total trading volume (前年同期比/ YOY)	¥611,262 -	100.0%	¥646,738 5.8%	100.0%	¥2,548,298 6.4%	100.0%
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営業収益内訳 Operating Revenues

(単位: 百万円 / Millions of Yen)

	2008/5		2009/5		2009/2	
	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total
カードショッピング Credit card shopping (前年同期比/ YOY)	¥10,464 20.9%	36.6%	¥11,468 9.6%	40.8%	¥44,191 14.9%	37.7%
加盟店収益 Revenue from affiliated merchants (前年同期比/ YOY)	7,835 14.2%	27.4%	8,267 5.5%	29.4%	32,732 10.3%	27.9%
リボ・分割払収益 Revenue from revolving credit (前年同期比/ YOY)	2,477 46.4%	8.7%	3,030 22.3%	10.8%	10,791 30.0%	9.2%
その他収益 Other revenue (前年同期比/ YOY)	151 46.7%	0.5%	170 12.0%	0.6%	667 36.5%	0.6%
個品あっせん Hire purchase (前年同期比/ YOY)	2 23.7%	0.0%	2 14.1%	0.0%	10 10.5%	0.0%
融資計 Total loans (前年同期比/ YOY)	16,631 19.1%	58.2%	13,606 18.2%	48.5%	63,837 19.4%	54.5%
カードキャッシング Cash advances (前年同期比/ YOY)	16,092 18.8%	56.3%	13,293 17.4%	47.3%	62,142 18.9%	53.0%
その他融資 Other loans (前年同期比/ YOY)	538 26.0%	1.9%	313 41.8%	1.2%	1,694 34.6%	1.5%
業務代行 Processing Service (前年同期比/ YOY)	1,068 -	3.7%	2,474 131.5%	8.8%	6,142 -	5.3%
償却債権取立益 Income from bad debt recovery (前年同期比/ YOY)	128 3.9%	0.5%	19 84.7%	0.1%	498 8.7%	0.4%
その他の収益 Other revenues (前年同期比/ YOY)	285 1.1%	1.0%	483 69.6%	1.7%	2,500 24.3%	2.1%
金融収益 Financial revenue (前年同期比/ YOY)	0 84.1%	0.0%	29 4025.1%	0.1%	34 39.4%	0.0%
営業収益合計 Total operating revenues (前年同期比/ YOY)	28,581 4.8%	100.0%	28,084 1.7%	100.0%	117,216 3.5%	100.0%

販売費及び一般管理費 Selling, General and administrative expenses

(単位: 百万円 / Millions of Yen)

	2008/5 実績 Results	2009/5 実績 Results	2009/2 実績 Results
販売費及び一般管理費 Selling, general and administrative expenses (前年同期比/ YOY)	¥22,970 1.7%	¥25,093 9.2%	¥96,328 0.4%

営業債権内訳 Finance Receivables

(単位: 百万円 / Millions of Yen)

	2008/5		2009/5		2009/2	
	実績 Results	増減 Change	実績 Results	増減 Change	実績 Results	増減 Change
割賦売掛金合計 Total accounts receivable-installment (前年同期比/ YOY)	¥250,195 6.5%	¥ 17,364	(4) ¥256,322 2.4%	¥6,126	(3) ¥195,924 10.1%	¥ 22,046
カードショッピング Credit card shopping (前年同期比/ YOY)	250,103 6.5%	17,344	256,233 2.5%	6,129	195,839 10.1%	22,044
内リボ・分割払い残高 Revolving payment card shopping (前年同期比/ YOY)	84,122 24.0%	16,276	87,080 3.5%	2,957	82,872 1.8%	1,468
個品あっせん Hire purchase (前年同期比/ YOY)	91 17.8%	19	88 3.8%	3	84 3.2%	2
営業貸付金計 Total operating loans (前年同期比/ YOY)	(2) 398,832 0.1%	580	374,485 6.1%	24,347	375,312 4.6%	18,019
カードキャッシング Cash advances (前年同期比/ YOY)	382,526 0.8%	2,966	368,401 3.7%	14,125	370,683 1.6%	5,996
その他融資 Other loans (前年同期比/ YOY)	16,305 12.8%	2,386	6,084 62.7%	10,221	4,629 72.2%	12,022
営業債権合計 Total finance receivable (前年同期比/ YOY)	649,028 2.5%	16,783	630,807 2.8%	18,220	571,236 6.6%	40,066

1 債権流動化実施後の数値を記載しております。 Figures represent amounts after securitization of receivables.

2 営業貸付金は日本の債権流動化に係る信託受益権14,588百万円を含んでおります。

The total operating loans includes the trusted beneficiary right related to securitization in Japan amounted 14,588 million Japanese yen .

3 債権流動化に係る信託受益権13,333百万円を含んでおります。 13,333 million yen of credit card and hire purchase of liquidation of assets is included in investment secur

4 割賦売掛金は債権流動化に係る信託受益権15,404百万円を含んでおります。

15,404 million yen of credit card and hire purchase of liquidation of assets is included in investment securities.

(債権流動化実施額) (Securitized Receivables)

(単位: 百万円 / Millions of Yen)

	2008/5	2009/5	2009/2
	実績 Results	実績 Results	実績 Results
割賦売掛金 Accounts receivable-installment	¥65,217	¥96,216	¥133,219
一回払い Single-payment credit	65,217	79,545	113,636
リボ払い Revolving payment credit	-	16,671	19,583
営業貸付金 Operating loans	3,200	7,221	8,713
リボ払い Revolving payment credit	3,200	-	-
その他融資 Other's loan	-	7,221	8,713
債権流動化実施額計 Total securitized receivables	68,417	103,438	141,933

(債権流動化分を含む営業債権残高) (Finance Receivable Including Securitized Receivable)

(単位: 百万円 / Millions of Yen)

	2008/5		2009/5		2009/2	
	実績 Results	増減 Change	実績 Results	増減 Change	実績 Results	増減 Change
割賦売掛金合計 Total accounts receivable-installment (前年同期比/ YOY)	¥315,413 17.9%	¥47,853	(3) ¥352,538 11.8%	¥37,125	(2) ¥329,144 11.9%	¥35,086
営業貸付金合計 Total operating loans (前年同期比/ YOY)	(1) 402,032 1.5%	6,219	381,706 5.1%	20,325	384,025 3.6%	14,206
営業債権合計 Finance Receivable Including Securitized Receivable (前年同期比/ YOY)	717,445 6.2%	41,633	734,245 2.3%	16,800	713,169 3.0%	20,879

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カード会員数の推移 Number of Domestic Cardholders

(単位: 万人 / Ten Thousand)

	2008/5		2009/5		2009/2	
	実績 Results	期首増減 Increase/Decrease from 2006/2	実績 Results	期首増減 Increase/Decrease from 2008/2	実績 Results	増減 Change
有効会員数 1 Total cardholders	1,577	24	1,726	29	1,697	115
稼働会員数 2 Active cardholders	934	20	1,047	24	1,023	91
年間稼働率 3 Card-usage rate	61.1%	-	62.6%	-	62.4%	-

1 有効会員数とは実際にカードを保有している会員数です。1人で複数枚保有する会員は、1人として算出しております。

"Total cardholders" counts each cardholder only once, even when an individual holds more than one card.

2 稼働会員数とは有効会員数の内、1年間に1回以上カードを利用した会員数です。

"Active cardholders" means the number of cardholders who have used their cards at least once within the previous 12 months.

3 年間稼働率=稼働会員数÷(2008/5～2009/5)平均有効会員数×100

Card-usage rate = Total cardholders/Average total active cardholders at the first quarter (2008/5 and 2009/5) × 100

単独貸借対照表 Non-Consolidated Balance Sheets

(単位: 百万円/Millions of Yen)

	2008/5	2009/5	2009/2
	実績 Results	実績 Results	実績 Results
流動資産 Current assets	¥633,690	¥636,041	¥606,733
(前年同期比/YOY)	5.9%	0.4%	0.5%
内、貸倒引当金 Allowance for doubtful accounts	53,108	48,906	45,676
(前年同期比/YOY)	29.2%	7.9%	7.0%
固定資産 Noncurrent assets	56,381	56,056	54,055
(前年同期比/YOY)	46.7%	0.6%	8.5%
繰延資産 Deferred assets	186	148	157
(前年同期比/YOY)	67.3%	20.6%	19.7%
資産合計 Total assets	690,258	692,246	¥660,946
(前年同期比/YOY)	3.0%	0.3%	1.1%
流動負債 Current liabilities	200,172	218,365	¥170,696
(前年同期比/YOY)	14.5%	9.1%	4.0%
固定負債 Noncurrent liabilities	348,431	332,951	345,157
(前年同期比/YOY)	1.8%	4.4%	0.5%
内、利息返還損失引当金 Provision for loss on interest repayment	-	12,286	11,936
(前年同期比/YOY)	-	-	39.8%
負債合計 Total liabilities	548,603	551,317	515,853
(前年同期比/YOY)	4.8%	0.5%	0.9%
株主資本 stockholder's equity	136,906	140,206	144,377
(前年同期比/YOY)	5.2%	2.4%	4.3%
評価・換算差額等 revaluation reserve	4,722	722	691
(前年同期比/YOY)	12.7%	84.7%	83.3%
新株予約権 Stock acquisition rights	25	-	25
(前年同期比/YOY)	-	-	-
純資産合計 Total net assets	141,654	140,929	145,093
(前年同期比/YOY)	4.5%	0.5%	1.7%
負債及び純資産合計 Total liabilities and net assets	690,258	692,246	660,946
(前年同期比/YOY)	3.0%	0.3%	1.1%

単独損益計算書 Non-Consolidated Statements of Income

(単位: 百万円/Millions of Yen)

	2008/5	2009/5	2009/2
	実績 Results	実績 Results	実績 Results
営業収益 Operating revenues	¥28,581	¥28,084	¥117,216
(前年同期比/YOY)	4.8%	1.7%	3.5%
販売管理費及び一般管理費 Selling, general and administrative expenses	22,970	25,093	96,328
(前年同期比/YOY)	1.7%	9.2%	0.4%
金融費用 Financial expenses	1,548	1,591	6,807
(前年同期比/YOY)	13.0%	2.8%	15.6%
営業費用 Operating expenses	24,519	26,685	103,135
(前年同期比/YOY)	0.9%	8.8%	1.3%
営業利益 Operating income	4,062	1,399	14,080
(前年同期比/YOY)	23.2%	65.5%	28.5%
経常利益 Ordinary income	4,066	1,518	16,289
(前年同期比/YOY)	27.0%	62.7%	26.9%
四半期(当期)純利益 Net income	2,368	273	12,192
(前年同期比/YOY)	28.1%	-	13.6%