

2010年 2月期 第3四半期決算補足資料

FACT BOOK 2010

For the Year Ended February 20, 2010

Third Quarter Report

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(注) Remarks:

1: 記載数値は、すべて単位未満切り捨て表示しております。

All fractions of numbers posted are rounded off to the nearest figure.

2: 前年同期比のパーセント表示は、増減率を表しております。

YOY (%) represents the growth ratio compared with the results in the same period of the previous year.



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連結決算報告 Consolidated Financial Summary

取扱高内訳 Trading Volume

(単位: 百万円/Millions of Yen)

	2008/11		2009/11		2009/2	
	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total
カードショッピング Credit card shopping (前年同期比/YOY)	¥1,556,873 15.3%	68.7%	¥1,635,541 5.1%	74.7%	¥2,109,905 12.6%	68.6%
個品あっせん Hire purchase (前年同期比/YOY)	31,435 23.0%	1.4%	32,421 3.1%	1.5%	49,050 8.5%	1.6%
融資計 Total loans (前年同期比/YOY)	519,197 3.0%	22.9%	451,986 12.9%	20.6%	655,488 5.7%	21.3%
カードキャッシング Cash advances (前年同期比/YOY)	420,844 5.2%	18.6%	383,716 8.8%	17.5%	545,628 4.9%	17.7%
その他融資 Other loans (前年同期比/YOY)	98,352 7.2%	4.3%	68,270 30.6%	3.1%	109,859 9.1%	3.6%
業務代行 Processing Service () (前年同期比/YOY)	136,065 -	6.0%	45,027 66.9%	2.1%	225,908 -	7.3%
その他 Other (前年同期比/YOY)	23,266 17.6%	1.0%	23,118 0.6%	1.1%	33,673 24.0%	1.1%
取扱高合計 Total trading volume (前年同期比/YOY)	2,266,837 11.6%	100.0%	2,188,095 3.5%	100.0%	3,074,025 11.5%	100.0%

業務代行については、当期より電子マネーのアクワイアリング分を除き(自社発行分は従来どおり含めております)算出しております。

The acquiring business of electronic money is being excluded from the brokerage business. However, those sales from the electronic money cards issued by the company are included as usual.

なお、当期の取扱高合計数値について、業務代行に電子マネーのアクワイアリング分を含めた数値は、以下のとおりとなります。

Previous standard

取扱高合計 Total trading volume (前年同期比/YOY)	¥2,266,837 11.6%	100.0%	¥2,524,428 11.4%	100.0%	¥3,074,025 11.5%	100.0%
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営業収益内訳 Operating Revenues

(単位: 百万円/Millions of Yen)

	2008/11		2009/11		2009/2	
	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total
カードショッピング Credit card shopping (前年同期比/YOY)	¥39,237 14.1%	29.7%	¥41,154 4.9%	32.3%	¥52,697 11.3%	29.9%
個品あっせん Hire purchase (前年同期比/YOY)	7,256 1.3%	5.5%	5,918 18.4%	4.6%	9,304 4.6%	5.3%
融資計 Total loans (前年同期比/YOY)	73,724 15.4%	55.7%	61,214 17.0%	48.1%	96,040 16.0%	54.6%
カードキャッシング Cash advances (前年同期比/YOY)	58,480 17.8%	44.2%	48,225 17.5%	37.9%	76,334 17.8%	43.4%
その他融資 Other loans (前年同期比/YOY)	15,243 4.8%	11.5%	12,989 14.8%	10.2%	19,706 8.0%	11.2%
業務代行 Processing Service (前年同期比/YOY)	4,061 -	3.1%	8,832 117.5%	7.0%	6,150 -	3.6%
償却債権取立益 Income from bad debt recovery (前年同期比/YOY)	2,045 5.5%	1.5%	2,198 7.5%	1.7%	2,366 18.3%	1.3%
その他の収益 Other revenues (前年同期比/YOY)	5,833 71.4%	4.4%	7,875 35.0%	6.2%	9,231 74.8%	5.2%
金融収益 Financial revenue (前年同期比/YOY)	139 41.3%	0.1%	124 10.6%	0.1%	217 28.6%	0.1%
営業収益合計 Total operating revenues (前年同期比/YOY)	132,298 2.5%	100.0%	127,319 3.8%	100.0%	176,007 2.8%	100.0%

販売費及び一般管理費 Selling, General and administrative expenses

(単位: 百万円/Millions of Yen)

	2008/11	2009/11	2009/2
	実績 Results	実績 Results	実績 Results
販売費及び一般管理費 Selling, general and administrative expenses (前年同期比/YOY)	¥98,779 0.3%	¥102,754 4.0%	¥134,360 0.6%

営業債権内訳 Finance Receivables

(単位:百万円/Millions of Yen)

	2008/11		2009/11		2009/2	
	実績 Results	増減 Change	実績 Results	増減 Change	実績 Results	増減 Change
割賦売掛金合計 Total accounts receivable-installment (前年同期比/YOY)	¥336,988 13.2%	39,296	¥354,014 5.1%	17,026	¥245,378 14.6%	41,957
カードショッピング Credit card shopping (前年同期比/YOY)	300,433 15.2%	39,563	318,051 5.9%	17,617	211,117 15.0%	37,112
個品あっせん Hire purchase (前年同期比/YOY)	36,554 0.7%	267	35,963 1.6%	590	34,261 12.4%	4,845
営業貸付金合計 Total operating loans (前年同期比/YOY)	508,818 3.7%	19,409	429,320 15.6%	79,498	483,527 4.0%	20,193
カードキャッシング Cash advances (前年同期比/YOY)	425,199 1.7%	7,560	354,522 16.6%	70,676	413,215 1.0%	3,901
その他融資 Other loans (前年同期比/YOY)	83,619 12.4%	11,848	74,798 10.5%	8,821	70,311 25.5%	24,094
営業債権合計 Total finance receivables (前年同期比/YOY)	845,807 2.4%	19,886	783,335 7.4%	62,471	728,905 7.9%	62,150

(債権流動化実施額) (Securitized Receivables)

(単位:百万円/Millions of Yen)

	2008/11 実績 Results	2009/11 実績 Results	2009/2 実績 Results
割賦売掛金 Accounts receivable-installment	¥75,093	¥83,818	¥150,398
カードショッピング Credit card shopping	75,093	(2) 83,818	(1) 150,398
個品あっせん Hire purchase	—	—	—
営業貸付金 Operating loans	10,533	55,606	18,078
カードキャッシング Cash advances	10,533	(3) 50,769	9,364
その他融資 Other loans	—	4,837	8,713
債権流動化実施額計 Total securitized receivables	85,626	139,424	168,476

同数値に含まれる信託受益権は、(1)12,916百万円、(2)11,399、(3)13,604であります。

The trust beneficiary rights included in the figure are (1)12,916 Million Yen (2)11,399 Million Yen (3)13,604 Million Yen

(債権流動化分を含む営業債権残高) (Finance Receivable Including Securitized Receivable)

(単位:百万円/Millions of Yen)

	2008/11		2009/11		2009/2	
	実績 Results	増減 Change	実績 Results	増減 Change	実績 Results	増減 Change
割賦売掛金合計 Total accounts receivable-installment (前年同期比/YOY)	¥412,081 11.9%	43,937	(2) ¥437,833 6.2%	25,752	(1) ¥395,776 6.3%	23,529
営業貸付金合計 Total operating loans (前年同期比/YOY)	519,352 5.3%	29,209	(3) 484,927 6.6%	34,424	501,605 5.7%	30,491
営業債権合計 Total finance receivable including securitized receivable (前年同期比/YOY)	931,433 1.6%	14,728	922,760 0.9%	8,672	897,382 0.8%	6,961

同数値に含まれる信託受益権は、(1)12,916百万円、(2)11,399、(3)13,604であります。

The trust beneficiary rights included in the figure are (1)12,916 Million Yen (2)11,399 Million Yen (3)13,604 Million Yen

カード会員数の推移 Number of Cardholders

(単位:万人/Ten Thousand)

	2008/11		2009/11		2009/2	
	実績 Results	期首増減 Increase/Decrease from 2006/2	実績 Results	期首増減 Increase/Decrease from 2006/2	実績 Results	増減 Change
日本 Japan	1,622.0	69.0	1,785.0	88.0	1,697	115
香港 Hong Kong	101.9	1.3	103.3	0.8	103	2
タイ Thailand	175.3	10.9	182.3	5.6	176	12
台湾 Taiwan	11.7	0.5	12.3	0.2	12	1
マレーシア Malaysia	11.0	2.2	12.6	0.8	12	3
中国 China	—	—	9.0	6.2	3	3
合計 Total	1,922.1	84.1	2,104.5	101.6	2,003	135

連結貸借対照表 Consolidated Balance Sheets

(単位: 百万円/Millions of Yen)

	2008/11	2009/11	2009/2
	実績 Results	実績 Results	実績 Results
流動資産 Current assets	¥868,846	¥824,083	¥797,954
(前年同期比/YOY)	3.1%	5.2%	1.5%
内、貸倒引当金 Allowance for doubtful accounts	56,763	50,916	50,757
(前年同期比/YOY)	7.4%	10.3%	6.0%
固定資産 Noncurrent assets	43,953	86,355	56,081
(前年同期比/YOY)	8.9%	96.5%	7.8%
繰延資産 Deferred assets	167	128	157
(前年同期比/YOY)	18.7%	23.0%	19.7%
資産合計 Total assets	912,967	910,568	854,193
(前年同期比/YOY)	3.3%	0.3%	0.9%
流動負債 Current liabilities	279,267	307,979	230,795
(前年同期比/YOY)	6.1%	10.3%	0.1%
固定負債 Noncurrent liabilities	451,527	432,212	441,496
(前年同期比/YOY)	1.8%	4.3%	1.4%
内、利息返還損失引当金 Provision for loss on interest repayment	—	24,269	11,936
(前年同期比/YOY)	—	—	39.8%
負債合計 Total liabilities	730,795	740,192	672,292
(前年同期比/YOY)	3.4%	1.3%	0.9%
株主資本 Shareholders' equity	162,996	157,498	167,461
(前年同期比/YOY)	5.4%	3.4%	5.4%
評価・換算差額等 Valuation and translation adjustments	236	6,375	4,926
(前年同期比/YOY)	95.2%	—	—
新株予約権 Subscription rights to shares	25	—	25
(前年同期比/YOY)	—	—	—
少数株主持分 Minority interests	18,913	19,252	19,340
(前年同期比/YOY)	9.9%	1.8%	3.7%
純資産合計 Total net assets	182,171	170,376	181,901
(前年同期比/YOY)	3.0%	6.5%	0.8%
負債純資産合計 Total liabilities and net assets	912,967	910,568	854,193
(前年同期比/YOY)	3.3%	0.3%	0.9%

連結損益計算書 Consolidated Statements of Income

(単位: 百万円/Millions of Yen)

	2008/11	2009/11	2009/2
	実績 Results	実績 Results	実績 Results
営業収益 Operating revenues	¥132,298	¥127,319	¥176,007
(前年同期比/YOY)	2.5%	3.8%	2.8%
販売管理費及び一般管理費 Selling, general and administrative expenses	98,779	102,754	134,360
(前年同期比/YOY)	0.3%	4.0%	0.6%
金融費用 Financial expenses	11,097	10,787	15,035
(前年同期比/YOY)	2.3%	2.8%	2.7%
営業費用 Operating expenses	109,876	113,542	149,396
(前年同期比/YOY)	0.0%	3.3%	0.8%
営業利益 Operating income	22,422	13,777	26,611
(前年同期比/YOY)	13.2%	38.6%	19.0%
経常利益 Ordinary income	22,633	13,637	26,805
(前年同期比/YOY)	12.8%	39.7%	18.8%
四半期(当期)純利益 Net income	10,323	4,015	14,788
(前年同期比/YOY)	22.5%	—	16.2%

単独決算報告 Nonconsolidated Financial Summary

取扱高内訳 Trading Volume

(単位: 百万円/Millions of Yen)

	2008/11		2009/11		2009/2	
	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total
カードショッピング Credit card shopping (前年同期比/YOY)	¥1,496,753 16.0%	74.6%	¥1,582,053 5.7%	80.1%	¥2,030,898 13.3%	74.1%
個品あっせん Hire purchase (前年同期比/YOY)	93 1.8%	0.0%	63 32.8%	0.0%	116 14.1%	0.0%
融資計 Total loans (前年同期比/YOY)	372,472 3.4%	18.6%	346,549 7.0%	17.5%	484,447 2.9%	17.7%
カードキャッシング Cash advances (前年同期比/YOY)	368,349 3.4%	18.4%	342,711 7.0%	17.3%	479,213 2.8%	17.5%
その他融資 Other loans (前年同期比/YOY)	4,123 6.4%	0.2%	3,837 6.9%	0.2%	5,234 14.3%	0.2%
業務代行 Processing Service () (前年同期比/YOY)	136,065 —	6.8%	45,027 66.9%	2.3%	225,908 —	8.2%
その他 Other (前年同期比/YOY)	551 96.9%	0.0%	2,064 274.2%	0.1%	1,103 96.4%	0.0%
取扱高合計 Total trading volume (前年同期比/YOY)	2,005,935 13.4%	100.0%	1,975,758 1.5%	100.0%	2,742,474 13.7%	100.0%

業務代行については、当期より電子マネーのアクワイアリング分を除き(自社発行分は従来どおり含めております)算出しております。

The acquiring business of electronic money is being excluded from the brokerage business. However, those sales from the electronic money cards issued by the company are included as usual.

なお、当期の取扱高合計数値について、業務代行に電子マネーのアクワイアリング分を含めた数値は、以下のとおりとなります。

Previous standard

取扱高合計 Total trading volume (前年同期比/YOY)	¥2,005,935 13.4%	100.0%	¥2,312,091 15.3%	100.0%	¥2,742,474 13.7%	100.0%
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営業収益内訳 Operating Revenues

(単位: 百万円/Millions of Yen)

	2008/11		2009/11		2009/2	
	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total	実績 Results	構成比 % of Total
カードショッピング Credit card shopping (前年同期比/YOY)	¥32,683 17.4%	37.5%	¥35,479 8.6%	41.2%	¥44,191 14.9%	37.7%
加盟店収益 Revenue from affiliated merchants (前年同期比/YOY)	24,162 11.9%	27.7%	25,325 4.8%	29.4%	32,732 10.3%	27.9%
リボ・分割払収益 Revenue from revolving credit (前年同期比/YOY)	8,073 36.5%	9.3%	9,614 19.1%	11.2%	10,791 30.0%	9.2%
その他収益 Other revenue (前年同期比/YOY)	446 33.6%	0.5%	538 20.7%	0.6%	667 36.5%	0.6%
個品あっせん Hire purchase (前年同期比/YOY)	7 10.8%	0.0%	6 15.9%	0.0%	10 10.5%	0.0%
融資計 Total loans (前年同期比/YOY)	49,025 19.4%	56.3%	39,431 19.6%	45.7%	63,837 19.4%	54.5%
カードキャッシング Cash advances (前年同期比/YOY)	47,582 19.1%	54.6%	38,531 19.0%	44.7%	62,142 18.9%	53.0%
その他融資 Other loans (前年同期比/YOY)	1,442 28.2%	1.7%	900 37.6%	1.0%	1,694 34.6%	1.5%
業務代行 Processing Service (前年同期比/YOY)	4,054 —	4.6%	8,827 117.7%	10.2%	6,142 —	5.3%
償却債権取立益 Income from bad debt recovery (前年同期比/YOY)	390 5.1%	0.4%	81 79.0%	0.1%	498 8.7%	0.4%
その他の収益 Other revenues (前年同期比/YOY)	1,027 4.5%	1.2%	2,295 123.3%	2.7%	2,500 24.3%	2.1%
金融収益 Financial revenue (前年同期比/YOY)	23 34.1%	0.0%	70 203.3%	0.1%	34 39.4%	0.0%
営業収益合計 Total operating revenues (前年同期比/YOY)	87,212 4.4%	100.0%	86,191 1.2%	100.0%	117,216 3.5%	100.0%

販売費及び一般管理費 Selling, General and administrative expenses

(単位: 百万円/Millions of Yen)

	2008/11 実績 Results	2009/11 実績 Results	2009/2 実績 Results
販売費及び一般管理費 Selling, general and administrative expenses (前年同期比/YOY)	¥69,906 0.5%	¥75,872 8.5%	¥96,328 0.4%

営業債権内訳 Finance Receivables

(単位: 百万円/Millions of Yen)

	2008/11		2009/11		2009/2	
	実績 Results	増減 Change	実績 Results	増減 Change	実績 Results	増減 Change
割賦売掛金合計 Total accounts receivable-installment (前年同期比/YOY)	¥272,630 17.6%	40,786	¥289,783 6.3%	17,153	¥182,591 16.2%	35,380
カードショッピング Credit card shopping (前年同期比/YOY)	272,531 17.6%	40,778	289,704 6.3%	17,172	182,506 16.2%	35,377
内リボ・分割払い残高 Revolving payment card shopping (前年同期比/YOY)	96,640 28.3%	21,292	80,546 16.7%	16,094	69,539 14.6%	11,865
個品あっせん Hire purchase (前年同期比/YOY)	98 8.6%	7	79 19.7%	19	84 3.2%	2
営業貸付金合計 Total operating loans (前年同期比/YOY)	398,387 2.1%	8,453	324,991 18.4%	73,396	375,312 1.9%	7,385
カードキャッシング Cash advances (前年同期比/YOY)	383,750 1.4%	5,303	317,698 17.2%	66,052	370,683 1.3%	4,636
その他融資 Other loans (前年同期比/YOY)	14,637 17.7%	3,150	7,293 50.2%	7,343	4,629 72.2%	12,022
営業債権合計 Total finance receivables (前年同期比/YOY)	671,018 5.1%	32,332	614,775 8.4%	56,242	557,903 7.1%	42,765

(債権流動化実施額) (Securitized Receivables)

(単位: 百万円/Millions of Yen)

	2008/11	2009/11	2009/2
	実績 Results	実績 Results	実績 Results
割賦売掛金 Accounts receivable-installment	¥70,652	¥80,263	¥146,553
一回払い Single-payment credit	70,652	48,863	113,636
リボ払い Revolving payment credit	—	(2) 31,399	(1) 32,916
営業貸付金 Operating loans	—	48,441	8,713
リボ払い Revolving payment credit	—	(3) 43,604	—
その他融資 Other loans	—	4,837	8,713
債権流動化実施額計 Total securitized receivables	70,652	128,705	155,266

同数値に含まれる信託受益権は、(1) 12,916百万円、(2) 11,399、(3) 13,604であります。

The trust beneficiary rights included in the figure are (1) 12,916 Million Yen (2) 11,399 Million Yen (3) 13,604 Million Yen

(債権流動化分を含む営業債権残高) (Finance Receivables Including Securitized Receivables)

(単位: 百万円/Millions of Yen)

	2008/11		2009/11		2009/2	
	実績 Results	増減 Change	実績 Results	増減 Change	実績 Results	増減 Change
割賦売掛金合計 Total accounts receivable-installment (前年同期比/YOY)	¥343,282 17.7%	51,655	(2) ¥370,047 7.8%	26,764	(1) ¥329,144 11.9%	35,086
営業貸付金合計 Total operating loans (前年同期比/YOY)	398,387 3.6%	15,053	(3) 373,433 6.3%	24,954	384,025 3.4%	13,628
営業債権合計 Total finance receivables including securitized receivables (前年同期比/YOY)	741,670 5.2%	36,602	743,480 0.2%	1,810	713,169 3.1%	21,457

同数値に含まれる信託受益権は、(1) 12,916百万円、(2) 11,399、(3) 13,604であります。

The trust beneficiary rights included in the figure are (1) 12,916 Million Yen (2) 11,399 Million Yen (3) 13,604 Million Yen

カード会員数の推移 Number of Domestic Cardholders

(単位: 万人/Ten Thousand)

	2008/11		2009/11		2009/2	
	実績 Results	期首増減 Increase/Decrease from 2006/2	実績 Results	期首増減 Increase/Decrease from 2008/2	実績 Results	増減 Change
有効会員数 (1) Total cardholders	1,622	69	1,785	88	1,697	115
稼働会員数 (2) Active cardholders	976	62	1,100	77	1,023	91
年間稼働率 (3) Card-usage rate	62.1%	—	63.6%	—	62.4%	—

1 有効会員数とは実際にカードを保有している会員数です。1人で複数枚保有する会員は、1人として算出しております。

"Total cardholders" counts each cardholder only once, even when an individual holds more than one card.

2 稼働会員数とは有効会員数の内、1年間に1回以上カードを利用した会員数です。

"Active cardholders" means the number of cardholders who have used their cards at least once within the previous 12 months.

3 年間稼働率=稼働会員数÷(2008/11~2009/11)平均有効会員数×100

Card-usage rate = Total cardholders/Average total active cardholders at the third quarter (2008/11 and 2009/11)×100

单独貸借対照表 Nonconsolidated Balance Sheets

(単位: 百万円/Millions of Yen)

	2008/11	2009/11	2009/2
	実績 Results	実績 Results	実績 Results
流動資産 Current assets	¥670,743	¥632,493	¥606,733
(前年同期比/YOY)	4.6%	5.7%	0.5%
内、貸倒引当金 Allowance for doubtful accounts	51,926	46,214	45,676
(前年同期比/YOY)	9.1%	11.0%	7.0%
固定資産 Noncurrent assets	41,544	81,963	54,055
(前年同期比/YOY)	8.1%	97.3%	8.5%
繰延資産 Deferred assets	167	128	157
(前年同期比/YOY)	18.7%	23.0%	19.7%
資産合計 Total assets	712,455	714,586	660,946
(前年同期比/YOY)	4.8%	0.3%	1.1%
流動負債 Current liabilities	215,646	253,462	170,696
(前年同期比/YOY)	13.3%	17.5%	4.0%
固定負債 Noncurrent liabilities	351,508	327,991	345,157
(前年同期比/YOY)	0.6%	6.7%	0.5%
内、利息返還損失引当金 Provision for loss on interest repayment	—	24,269	11,936
(前年同期比/YOY)	—	—	39.8%
負債合計 Total liabilities	567,155	581,453	515,853
(前年同期比/YOY)	5.1%	2.5%	0.9%
株主資本 stockholder's equity	140,635	132,460	144,377
(前年同期比/YOY)	3.5%	5.8%	4.3%
評価・換算差額等 revaluation reserve	4,638	672	691
(前年同期比/YOY)	4.9%	85.5%	83.3%
新株予約権 Stock acquisition rights	25	—	25
(前年同期比/YOY)	—	—	—
純資産合計 Total net assets	145,299	133,132	145,093
(前年同期比/YOY)	3.6%	8.4%	1.7%
負債及び純資産合計 Total liabilities and net assets	712,455	714,586	660,946
(前年同期比/YOY)	4.8%	0.3%	1.1%

单独損益計算書 Nonconsolidated Statements of Income

(単位: 百万円/Millions of Yen)

	2008/11	2009/11	2009/2
	実績 Results	実績 Results	実績 Results
営業収益 Operating revenues	¥87,212	¥86,191	¥117,216
(前年同期比/YOY)	4.4%	1.2%	3.5%
販売管理費及び一般管理費 Selling, general and administrative expenses	69,906	75,872	96,328
(前年同期比/YOY)	0.5%	8.5%	0.4%
金融費用 Financial expenses	4,848	5,119	6,807
(前年同期比/YOY)	12.5%	5.6%	15.6%
営業費用 Operating expenses	74,755	80,991	103,135
(前年同期比/YOY)	0.2%	8.3%	1.3%
営業利益 Operating income	12,456	5,200	14,080
(前年同期比/YOY)	25.2%	58.3%	28.5%
経常利益 Ordinary income	14,580	6,883	16,289
(前年同期比/YOY)	22.9%	52.8%	26.9%
四半期(当期)純利益 Net income	8,450	5,667	12,192
(前年同期比/YOY)	26.6%	—	13.6%