

(412767-V) (Incorporated in Malaysia)

CONDENSED STATEMENT OF COMPREHENSIVE INCOME FOR THE FOURTH QUARTER ENDED 20 FEBRUARY 2015

	Note	Individual quarter 3 months ended		Tote 3 months ended 12 m		12 mont	nulative quarter months ended	
		20.02.2015 RM'000	20.02.2014 RM'000	20.02.2015 RM'000	20.02.2014 RM'000			
Revenue	B4	226,374	187,989	852,805	672,762			
Total operating expenses		(131,911)	(107,408)	(496,788)	(380,688)			
Other operating income		16,080	11,710	56,078	38,989			
Profit from operations	B5(a)	110,543	92,291	412,095	331,063			
Finance costs		(36,521)	(27,720)	(134,053)	(97,188)			
Profit before taxation		74,022	64,571	278,042	233,875			
Taxation	B6	(18,659)	(16,753)	(70,673)	(58,523)			
Profit for the period		55,363	47,818	207,369	175,352			
Other comprehensive income, net of tax	B5(b)							
Cash flow hedge		11,878	(2,162)	2,431	2,677			
Other comprehensive income for the period, net of tax		11,878	(2,162)	2,431	2,677			
Total comprehensive income for the period		67,241	45,656	209,800	178,029			
Earnings per share attributable to ordinary equity holders of the Company:								
Basic (sen) Diluted (sen)	B12 B12	36.99	33.21	139.83	121.77			

The Condensed Statement of Comprehensive Income should be read in conjunction with the audited financial statements of the Company for the financial year ended 20 February 2014 and the accompanying notes to the quarterly report attached hereto.



AEON Credit Service (M) Berhad (412767-V) (Incorporated in Malaysia)

CONDENSED STATEMENT OF FINANCIAL POSITION AS AT 20 FEBRUARY 2015

	Note	As at 20.02.2015 RM'000	As at 20.02.2014 RM'000
ASSETS			
Non-current assets			
Plant and equipment		45,523	46,599
Investments		18,555	5,542
Deferred tax assets		23,637	11,040
Financing receivables	_	2,810,001	2,034,533
	_	2,897,716	2,097,714
Current assets			
Financing receivables		1,736,979	1,536,389
Other receivables, deposits & prepayments		54,347	67,770
Derivative financial instruments		208,127	52,844
Cash and bank balances	_	27,022	12,569
	_	2,026,475	1,669,572
TOTAL ASSETS	=	4,924,191	3,767,286
EQUITY AND LIADILITIES			
EQUITY AND LIABILITIES Equity			
Share capital		72,000	72,000
Share premium		44,012	44,012
Reserves	_	558,584	429,552
Equity attributable to ordinary equity holders of the			
Company		674,596	545,564
Perpetual Notes and Sukuk	A7 _	276,000	100,000
Total equity	-	950,596	645,564
Non-current liability			
Borrowings	В8	2,957,596	2,113,455
	_	2,957,596	2,113,455
Current liabilities			
Borrowings	В8	821,092	840,908
Payables and accruals	20	170,542	143,798
Taxation		24,365	23,561
	_	1,015,999	1,008,267
Total liabilities		3,973,595	3,121,722
TOTAL EQUITY AND LIABILITIES	_	4,924,191	3,767,286
TOTAL EQUIT I AND LIABILITIES	-	4,744,171	3,707,200
N. d. seed and D. M.		4.70	2.70
Net assets per share (RM)		4.68	3.79

The Condensed Statement of Financial Position should be read in conjunction with the audited financial statements of the Company for the financial year ended 20 February 2014 and the accompanying notes to the quarterly report attached hereto.



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CONDENSED STATEMENT OF CHANGES IN EQUITY FOR THE FOURTH QUARTER ENDED 20 FEBRUARY 2015

	Share capital RM'000	Share premium RM'000	Non-dist Perpetual Notes RM'000	tributable Perpetual Sukuk RM'000	Hedging reserve RM'000	Distributable Retained earnings RM'000	Total Equity RM'000
At 21 February 2013	72,000	44,012	-	-	(10,711)	323,906	429,207
Final dividend paid in respect of the financial year ended 20 February 2013	-	-	-	-	-	(28,080)	(28,080)
Interim dividend paid in respect of the financial year ended 20 February 2014	-	-	-	-	-	(32,112)	(32,112)
Total comprehensive income for the year	-	-	-	-	2,677	175,352	178,029
Perpetual Notes issued	-	-	100,000	-	-	-	100,000
Perpetual Notes issue expenses	-	-	-	-	-	(1,480)	(1,480)
At 20 February 2014	72,000	44,012	100,000	-	(8,034)	437,586	645,564
At 21 February 2014	72,000	44,012	100,000	-	(8,034)	437,586	645,564
Final dividend paid in respect of the financial year ended 20 February 2014	-	-	-	-	-	(34,560)	(34,560)
Interim dividend paid in respect of the financial period ending 20 February 2015	-	-	-	-	-	(39,456)	(39,456)
Total comprehensive income for the period	-	-	-	-	2,431	207,369	209,800
Perpetual Notes/Sukuk issued	-	-	46,000	130,000	-	-	176,000
Perpetual Notes/Sukuk issue expenses	-	-	-	-	-	(745)	(745)
Distribution on Perpetual Notes, net of tax	-	-	-	-	-	(6,007)	(6,007)
At 20 February 2015	72,000	44,012	146,000	130,000	(5,603)	564,187	950,596

The Condensed Statement of Changes in Equity should be read in conjunction with the audited financial statements of the Company for the financial year ended 20 February 2014 and the accompanying notes to the quarterly report attached hereto.



AEON Credit Service (M) Berhad (412767-V) (Incorporated in Malaysia)

CONDENSED CASH FLOW STATEMENT FOR THE FOURTH QUARTER ENDED 20 FEBRUARY 2015

	20.02.2015 RM'000	20.02.2014 RM'000
Cash flows from operating activities		
Profit before tax Adjustments for:	278,042	233,875
Depreciation of plant and equipment	18,667	17,277
Gain on disposal of plant and equipment	(271)	(4)
Finance costs	134,053	97,188
Allowance for impairment losses	226,032	149,742
Operating profit before working capital changes	656,523	498,078
Changes in working capital:		
Receivables, deposits and prepayments	(1,188,668)	(1,411,047)
Payables and accruals	21,374	31,175
Cash held on behalf for a related company	(5,593)	
Cash used in operations	(516,364)	(881,794)
Income taxes paid	(81,275)	(60,622)
Finance costs paid	(128,082)	(91,726)
Net cash used in operating activities	(725,721)	(1,034,142)
Cash flows from investing activities		
Acquisition of plant and equipment	(17,640)	(22,840)
Proceeds from disposal of plant and equipment	321	4
Subscription of equity shares	(13,013)	-
Net cash used in investing activities	(30,332)	(22,836)
Cash flows from financing activities		
Repayment of borrowings	(770,702)	(809,764)
Proceeds from borrowings	1,467,479	1,770,838
Proceeds from issuance of Perpetual Notes	46,000	100,000
Proceeds from issuance of Perpetual Sukuk	130,000	-
Payment of Perpetual Notes/Sukuk issue expenses	(1,345)	(878)
Distribution on Perpetual Notes	(8,010)	-
Dividends paid to ordinary shareholders of the Company	(74,016)	(60,192)
Net cash generated from financing activities	789,406	1,000,004
Net increase/(decrease) in cash and cash equivalents	33,353	(56,974)
Cash and cash equivalents at 21 February	(52,814)	4,160
Cash and cash equivalents at 20 February	(19,461)	(52,814)
Cash and cash equivalents Cash and cash equivalents included in the cash flow statement comprise amounts: Cash and bank balances Cash held on behalf for a related company Bank overdrafts	27,022 (5,593) (40,890) (19,461)	of financial position 12,569 (65,383) (52,814)
	(17,401)	(32,014)

The Condensed Cash Flow Statement should be read in conjunction with the audited financial statements of the Company for the financial year ended 20 February 2014 and the accompanying notes to the quarterly report attached hereto.



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A EXPLANATORY NOTES PURSUANT TO MFRS 134

1 Basis of Preparation

The condensed interim financial statements are unaudited and have been prepared in accordance with MFRS 134: Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB"), and Paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad. They do not include all of the information required for full annual financial statements, and should be read in conjunction with the Company's audited financial statements as at and for the year ended 20 February 2014.

2 Significant accounting policies

The accounting policies applied by the Company in these condensed interim financial statements are the same as those applied by the Company in its annual financial statements as at and for the year ended 20 February 2014.

3 Auditors' Report on the Preceding Annual Financial Statements

There was no qualification in the audit report on the preceding audited annual financial statements.

4 Seasonal or Cyclical Factors

The Company normally benefits from the traditionally higher levels of consumer spending during festive seasons in Malaysia.

5 Unusual Items

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the financial period under review.

6 Changes in Estimates

There were no material changes in the nature and amount of estimates reported in prior interim period or prior financial years that have a material effect in the current quarter under review.

7 Debt and Equity Securities

The Company has issued unrated subordinated Perpetual Sukuk at par amounting to RM105.00 million and RM25.00 million on 30 December 2014 and 16 February 2015 respectively under a Perpetual Sukuk programme of up to RM400.00 million in nominal value authorised by the Securities Commission Malaysia on 6 November 2013. The salient features of the Perpetual Sukuk issued are as follows:

- (i) The distribution rate for the period of five (5) years from issuance date is 6.5% per annum, with the distribution to be made on semi-annual basis in arrears;
- (ii) If the Company does not exercise its option to redeem at the end of the 5th year, the periodic distribution rate increases by 1% per annum above the prevailing distribution rate subject to a maximum of 20% per annum;



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- (iii) The Company may defer part or all distribution, which shall then become due and payable on the next distribution date unless it is further deferred by the Company;
- (iv) The Perpetual Sukuk are perpetual in nature with no contractual maturity date. The Company has the option to redeem the Perpetual Sukuk on the date of the fifth anniversary of the date of issue and thereafter on each subsequent semi-annual distribution payment date;
- (v) The Company also has the option to redeem the Perpetual Sukuk earlier upon the occurrence of a defined accounting event, tax event, privatisation event and shareholder event;
- (vi) The redemption of the Perpetual Sukuk by the Company is subject to the prior approval of Bank Negara Malaysia;
- (vii) The holders of the Perpetual Sukuk do not have any voting rights in the Company; and
- (viii) The Perpetual Sukuk rank ahead of the Company's ordinary share capital and rank junior to the claims of all other present and future creditors of the Company.

The Perpetual Sukuk which may be issued from time to time by the Company under the Perpetual Sukuk Programme shall be classified as equity since the Perpetual Sukuk can be regarded as an equity instrument in accordance with applicable accounting standards. Further, the issued Perpetual Sukuk will not have any effect on the issued and paid-up capital of the Company and the shareholdings of substantial shareholders of the Company. The issued Perpetual Sukuk are also not expected to have any material effect on the earnings and net assets attributable to ordinary shareholders of the Company.

Save for the above and as disclosed in the condensed Cash Flow Statement, there were no other issuance, cancellation, repurchase, resale or repayment of debt and equity securities during the interim period under review.

8 Dividend Paid

	Cumulative Quarter (12 months)		
	Current Year Period To Date <u>20.02.2015</u> RM'000	Preceding Year Period To Date 20.02.2014 RM'000	
Final dividend in respect of the financial year ended 20 February 2013 - 19.50 sen single tier dividend per ordinary share	-	28,080	
Interim dividend in respect of the financial year ended 20 February 2014 - 22.30 sen single tier dividend per ordinary share	-	32,112	
Final dividend in respect of the financial year ended 20 February 2014 - 24.00 sen single tier dividend per ordinary share	34,560	-	
Interim dividend in respect of the financial period ended 20 February 2015 - 27.40 sen single tier dividend per ordinary share	39,456	-	
	74,016	60,192	



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Notes to the interim financial report for the quarter ended 20 February 2015

9 Segmental Reporting

The Company is principally engaged in the provision of easy payment schemes for purchase of consumer durables and vehicles, personal financing schemes and credit cards business, all of which are categorised under consumer financing business.

On this basis, the Managing Director ("MD") reviews the business performance of the Company as a whole. Further analysis will be provided or furnished upon request from the MD.

10 Valuation of Property, Plant and Equipment

There were no revaluations of property, plant and equipment at the end of the reporting quarter.

11 Subsequent Event

There were no material events subsequent to the end of the current quarter under review up to the date of this report, which are likely to substantially affect the results of the quarter under review.

12 Changes in the Composition of the Company

There were no changes in the composition of the Company during the period under review, including business combinations, acquisition or disposal of subsidiaries and restructuring and discontinuing operations.

13 Investment

On 7 January 2015, the Company subscribed for 10,000 ordinary shares at par value of 1,000 pesos per share and 154,500 irredeemable convertible preference shares at par value of 1,000 pesos per share in AEON Credit Service (Philippines) Inc. ("ACSP") amounting to 164.5 million pesos (equivalent to approximately RM13.0 million), representing 54.80% of the outstanding capital stock of ACSP.

The Directors have determined that the investment should be designated as "other investment" as the Company does not have influence over its activities and distribution policy.

ACSP, a subsidiary of AEON Financial Service Co., Ltd ("ACSJ") incorporated in Philippines on 14 February 2013, is a consumer finance provider, currently offering hire purchase facilities for consumer durables.



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Notes to the interim financial report for the quarter ended 20 February 2015

14 Fair Value Measurement

The table below analyses financial instruments carried at fair value. The different levels have been defined as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Inputs for the financial assets or liabilities that are not based on observable market data (unobservable inputs).

20.02.2015 Financial Assets	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
Derivatives designated as hedging instruments	-	208,127	-	208,127
Total financial assets carried at fair value	-	208,127	-	208,127
20.02.2014 Financial Assets	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000

15 Contingent Liabilities and Contingent Assets

The Company did not have any contingent liabilities, either secured or unsecured, or contingent assets as at 20 February 2015 and up to the date of this announcement.

16 Related Party Transactions

During the current quarter under review and up to the date of this announcement, the Company did not enter into any Related Party Transactions or Recurrent Related Party Transactions of a revenue or trading nature that had not been included in or exceeded by 10% or more from the amount which had been mandated by the shareholders during the Annual General Meeting held on 19 June 2014.

17 Capital Commitments

Capital commitments for plant and equipment which have been authorised and contracted, but not provided for as at 20 February 2015 amounted to RM3.0 million.



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Notes to the interim financial report for the quarter ended 20 February 2015

B ADDITIONAL INFORMATION REQUIRED BY THE BURSA SECURITIES LISTING REQUIREMENTS

1 Performance Review

The Company's revenue recorded 20.4% and 26.8% growth for the fourth quarter and year ended 20 February 2015 respectively compared to the previous year corresponding period. Total transaction and financing volume in the fourth quarter and year ended 20 February 2015 was RM 834 million and RM 3.393 billion, representing growth of 8.5% and 4.7% respectively from previous year corresponding period. Higher growth was recorded for auto financing operations.

The financing receivables as at 20 February 2015 was RM 4.547 billion, representing an increase of 27.3% from RM 3.571 billion as at 20 February 2014. Meanwhile, the non-performing loans (NPL) ratio was 2.75% as at 20 February 2015 compared to 2.14% as at 20 February 2014.

Other operating income recorded of RM 16.08 million and RM 56.08 million for the fourth quarter and year ended 20 February 2015 was 37.3% and 43.8% higher than previous year corresponding period respectively. This is mainly contributed by increase in bad debts recovered and AEON Big loyalty programme processing fee.

Ratio of total operating expenses against revenue was recorded at 58.3% and 58.3% in the quarter and year ended 20 February 2015 compared to 57.1% and 56.6% respectively in previous year corresponding period due mainly to higher impairment loss provision on financing receivables. Profit before tax of RM 74.022 million and RM 278.042 million for the fourth quarter and year ended 20 February 2015 represents an increase of 14.6% and 18.9% respectively from previous year corresponding period. Average funding cost in February 2015 was marginally higher compared to previous year due to higher funding cost for new long term funding during the interim period under review.

2 Material Change in Profit before Taxation of Current Quarter Compared with Preceding Quarter

There was no material change in profit before taxation of current quarter compared with preceding quarter.

3 Current Year Prospects

The Malaysian economy posted growth of 5.8% in the fourth quarter of 2014 while the annual economic growth forecast for 2015 by Bank Negara Malaysia is between 4.5% to 5.5%.

The Company expects to be able to maintain its current performance in the financial year ending 29 February 2016 based on implementation of its business plan. However, lower retail spending by consumers is projected from April 2015 resulting from GST implementation, due to expected price increases of some goods and services and impact from weakening of the Ringgit vis-à-vis the major currencies, which may affect the Company's business performance for the current fiscal year.



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Notes to the interim financial report for the quarter ended 20 February 2015

4 Revenue

	Individ	Individual quarter		tive quarter
	3 months ended 20.02.2015 RM'000	3 months ended 20.02.2014 RM'000	12 months ended 20.02.2015 RM'000	12 months ended 20.02.2014 RM'000
Revenue comprises: Interest income, profit				
revenue and finance charges	199,347	162,437	743,780	572,561
Fee income	27,027	25,552	109,025	100,201
	226,374	187,989	852,805	672,762

5 Notes to the Statement of Comprehensive Income

Except as disclosed below, other disclosure items in item 16 of Appendix 9B of Bursa Malaysia's Listing Requirements are not applicable:

	Individual quarter		Cumulative quar	
	3 months	3 months	12 months	12 months
	ended	ended	ended	ended
	<u>20.02.2015</u>	20.02.2014	<u>20.02.2015</u>	20.02.2014
	RM'000	RM'000	RM'000	RM'000
(a) Included in Profit from Operations:				
Bad debts recovered	12,321	7,666	40,126	26,694
Depreciation of plant and equipment	(4,650)	(4,555)	(18,667)	(17,277)
Allowance for impairment losses on				
receivables	(58,431)	(43,207)	(226,032)	(149,742)
(b) Included in Other Comprehensive Income:				
(Loss) / Gain on cash flow hedge	11,878	(2,162)	2,431	2,677

Receivables amounting to RM66.015 million and RM181.068 million (20 February 2014: RM35.506 million and RM108.032 million) have been written off against allowance for impairment losses on receivables for the current quarter and twelve months ended 20 February 2015 respectively.



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Notes to the interim financial report for the quarter ended 20 February 2015

6 Taxation

	Individual quarter		Cumula	tive quarter
	3 months	3 months	12 months	12 months
	ended	ended	ended	ended
	20.02.2015	20.02.2014	20.02.2015	20.02.2014
	RM'000	RM'000	RM'000	RM'000
In respect of current period:				
- Current tax	20,536	17,486	83,932	65,678
- Deferred tax	(2,277)	(351)	(13,807)	(6,875)
	18,259	17,135	70,125	58,803
In respect of prior period:				
- Current tax	-	(382)	148	(280)
- Deferred tax	400	-	400	-
	18,659	16,753	70,673	58,523
	-			

The Company's effective tax rate is higher than the statutory tax rate as certain expenses are not deductible for tax purpose.

7 Status of Corporate Proposal

There were no corporate proposals announced or pending completion as at end of the quarter and up to the date of this report.

8 Borrowings

The borrowings of the Company as at 20 February 2015 comprised the following:

	Secured RM'000	Unsecured RM'000	Total RM'000
Non-Current:			
- Term loans / financing	-	2,757,596	2,757,596
- Medium term notes	=	200,000	200,000
	-	2,957,596	2,957,596
Current: - Bank overdrafts - Revolving credits - Term loans / financing - Asset backed medium term notes	25,000	40,890 387,752 367,450	40,890 387,752 367,450 25,000
- Asset backed medium term notes	25,000	796,092	821,092
Total	25,000	3,753,688	3,778,688



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The borrowings were denominated in the following currencies:

	Secured RM'000 Equivalent	Unsecured RM'000 Equivalent	Total RM'000 Equivalent	
Ringgit Malaysia	25,000	1,859,890	1,884,890	
United States Dollar	-	1,893,798	1,893,798	(Equivalent to USD 526.93 million)
	25,000	3,753,688	3,778,688	=

The outstanding bank overdrafts, revolving credits and term loans of the Company are on clean basis.

The asset backed medium term notes are secured against a pool of consumer financing receivables.

9 Derivatives and Fair Value Changes of Financial Liabilities

(a) Details of derivative financial instruments outstanding are as follows:

As at 20 February 2015	Contract/ Notional Amount RM'000	Fair Value RM'000
Cross currency swaps:		
1-3 years	598,193	690,240
More than 3 years	1,080,007	1,203,558
Total	1,678,200	1,893,798

(b) Fair value of financial liabilities

There were no fair value gain/(loss) on fair value changes of financial liabilities as all financial liabilities were measured at amortised cost.



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Notes to the interim financial report for the quarter ended 20 February 2015

10 Material Litigation

As at date of this announcement, the Company is not engaged in any material litigation which in the opinion of the Board of Directors will have a material effect on the financial position or business of the Company.

11 Dividend

No dividend was declared during the quarter.

12 Earnings per Share

	Individ 3 months ended 20.02.2015 RM'000	1 dual quarter 3 months ended 20.02.2014 RM'000	Cumula 12 months ended 20.02.2015 RM'000	tive quarter 12 months ended 20.02.2014 RM'000
Net profit attributable to equity holders	55,363	47,818	207,369	175,352
Distribution on Perpetual Notes, net of tax	(2,095)	-	(6,007)	-
Net profit attributable to ordinary equity holders	53,268	47,818	201,362	175,352
	Individ 3 months ended 20.02.2015 '000	lual quarter 3 months ended 20.02.2014 '000	Cumula 12 months ended 20.02.2015 '000	tive quarter 12 months ended 20.02.2014 '000
Net profit attributable to ordinary equity holders (RM)	3 months ended 20.02.2015	3 months ended 20.02.2014	12 months ended 20.02.2015	12 months ended 20.02.2014
	3 months ended 20.02.2015 '000	3 months ended 20.02.2014 '000	12 months ended 20.02.2015 '000	12 months ended 20.02.2014 '000

Basic Earnings per share is calculated by dividing the net profit after distribution on Perpetual Notes by the weighted average number of ordinary shares outstanding during the period.

The Company does not have in issue any financial instruments or other contract that may entitle its holder to ordinary shares and therefore dilutive to its basic earnings per share.



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13 Realised and Unrealised Profits

	12 months ended 20.02.2015	12 months ended 20.02.2014
	RM'000	RM'000
Total retained earnings of the Company		
- Realised	540,550	426,546
- Unrealised	23,637	11,040
Total retained earnings as per Statement of Changes in Equity	564,187	437,586

14 Change of Financial Year End

On 8 January 2015, the Board approved the change of financial year end of the Company from 20 February to 28 February to be co-terminous with the financial year end of the ultimate holding company.

Thus, the next set of audited financial statements shall be for a period of 12 months and 8 days from 21 February 2014 to 28 February 2015.

Thereafter, the financial year end of the Company shall be on the last day of February for subsequent years.

15 Authorisation for Issue

The interim financial report was authorised for issue by the Board of Directors of the Company in accordance with a resolution of the Directors on 20 April 2015.

By order of the Board 20 April 2015