

**REPORT OF THE INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

**TO THE SHAREHOLDERS AND BOARD OF DIRECTORS**

**AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED**

**Opinion**

We have audited the consolidated financial statements of AEON Thana Sinsap (Thailand) Public Company Limited and its subsidiaries (the “Group”) and the separate financial statements of AEON Thana Sinsap (Thailand) Public Company Limited (the “Company”), which comprise the consolidated and separate statements of financial position as at February 28, 2022, and the related consolidated and separate statements of profit or loss, profit or loss and other comprehensive income, changes in shareholders’ equity and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated and separate financial statements present fairly, in all material respects, the financial position of AEON Thana Sinsap (Thailand) Public Company Limited and its subsidiaries and of AEON Thana Sinsap (Thailand) Public Company Limited as at February 28, 2022, and its financial performance and its cash flows for the year then ended in accordance with Thai Financial Reporting Standards (“TFRSs”).

**Basis for Opinion**

We conducted our audit in accordance with Thai Standards on Auditing (“TSAs”). Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Consolidated and Separate Financial Statements section of our report. We are independent of the Group in accordance with the Federation of Accounting Professions’ Code of Ethics for Professional Accountants together with the ethical requirements that are relevant to the audit of the consolidated and separate financial statements, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

| Key Audit Matters  | Audit Responses   |
|--|---|
| <p><b>Allowance for expected credit loss</b></p> <p>The allowance for expected credit loss of trade receivables is considered to be a key audit matter as there are management’s judgment and assumptions applied to the calculation including forward economic looking and post model adjustments.</p> <p>The Group and the Company have applied Thai Financial Reporting Standard No.9 - Financial Instruments (“TFRS9”). This standard requires the Group and the Company to recognize impairment loss based on expected credit loss.</p> <p>The Group and the Company calculated allowance for expected credit loss on trade receivables based on forward-looking information basis by calculating on a probability-weighted credit losses with respective risk of expected cash shortfalls either based on credit events arising in the 12 months from the reporting date or based on credit events arising over the lifetime of the financial instrument; depending on the significant increase in credit risk (“SICR”) since initial recognition.</p> | <p>Key audit procedures included</p> <ul style="list-style-type: none"> <li>• Reviewed management written policies, which were collaborated from the Group and the Company management’s experts, and procedures to derive the allowance for expected credit loss estimate. Determining whether the policies and procedures for the estimation are incorporate with the requirements of TFRS 9 and properly approved by the appropriate level of management</li> <li>• Obtained an understanding of the Group’s and Company’s design of internal controls over significant input data used in the calculation of allowance for expected credit loss, and calculation of allowance for expected credit loss</li> <li>• Evaluated the design and implementation and performed operating effectiveness testing of key internal controls over significant input data used in the calculation of allowance for expected credit loss, and calculation of allowance for expected credit loss</li> </ul> |

| Key Audit Matters   | Audit Responses  |
|---|--|
| <p><b>Allowance for expected credit loss</b> (continued)</p> <p>The post model adjustment may also be recorded by the Group and the Company using credit expert assumptions and judgment where the inputs, assumptions and/or modelling techniques do not capture all relevant risk factors in respect to the current economic conditions and market circumstances.</p> <p>Accounting policy for the allowance for expected credit loss and detail of allowance for expected credit loss were disclosed in Note 3.2.2 and Note 5 to the financial statements, respectively.</p> | <ul style="list-style-type: none"> <li>• Evaluated the design and implementation and performed operating effectiveness testing of key General Computer Controls over the IT processing environment for retail finance system with the involvement of IT specialists</li> <li>• Involved our internal specialists to assess the model documentation. This included assessing the appropriateness of model design, assumptions, inputs, formulas used and post model adjustments, we tested the data used in the ECL calculation by reconciling to source systems</li> <li>• Evaluating relevant inputs and assumptions used by management in each stage of the expected credit loss calculation by considering whether the inputs and assumption appear reasonable, considering the historical loss experience and adjust this for current observable data and considering the relationship between those assumptions and forecast of reasonable and supportable future economic conditions</li> <li>• Tested calculation of allowance for expected credit loss for a sample of models.</li> <li>• Performed analysis of the Group’s and the Company’s allowance for expected credit loss by comparing to historical data and considering related macroeconomic factors.</li> </ul> |

## **Other Information**

Management is responsible for the other information. The other information comprises information in the annual report, but does not include the consolidated and separate financial statements and our auditor's report thereon, which is expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated and separate financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to management and those charged with governance for correction of the misstatement.

## **Responsibilities of Management and Those Charged with Governance for the Consolidated and Separate Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated and separate financial statements in accordance with TFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated and separate financial statements, management is responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group and the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## **Auditor's Responsibilities for the Audit of the Consolidated and Separate Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated and separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with TSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated and separate financial statements.

As part of an audit in accordance with TSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated and separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's and the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated and separate financial statements, including the disclosures, and whether the consolidated and separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

**BANGKOK**  
April 28, 2022

Nisakorn Songmanee  
Certified Public Accountant (Thailand)  
Registration No. 5035  
**DELOITTE TOUCHE TOHMATSU JAIYOS AUDIT CO., LTD.**

AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

STATEMENT OF FINANCIAL POSITION

AS AT FEBRUARY 28, 2022

UNIT : THOUSAND BAHT

|  | Notes       | CONSOLIDATED             |                          | SEPARATE                 |                          |
|--|-------------|--------------------------|--------------------------|--------------------------|--------------------------|
|  |             | FINANCIAL STATEMENTS     |                          | FINANCIAL STATEMENTS     |                          |
|  |             | As at                    | As at                    | As at                    | As at                    |
|  |             | February 28,<br>2022     | February 28,<br>2021     | February 28,<br>2022     | February 28,<br>2021     |
| <b>ASSETS</b>  |             |                          |                          |                          |                          |
| CURRENT ASSETS   |             |                          |                          |                          |                          |
| Cash and cash equivalents                                | 4.1         | 4,235,603                | 5,105,168                | 2,639,136                | 3,157,192                |
| Trade and other current receivables                      |             |                          |                          |                          |                          |
| Trade receivables  | 5           | 76,839,427               | 73,525,984               | 73,982,280               | 69,057,533               |
| Other receivables  | 6           | 518,100                  | 826,607                  | 412,773                  | 672,233                  |
| Fixed deposits at banks under obligations                | 7           | 3,000                    | -                        | -                        | -                        |
| Seller loan in Special Purpose Vehicle                   |             |                          |                          |                          |                          |
| for securitization                                       | 12          | -                        | -                        | 275,773                  | 219,626                  |
| Current portion of derivative assets                     | 25          | 82,380                   | -                        | 82,380                   | -                        |
| Current tax assets                                       |             | 7,805                    | -                        | -                        | -                        |
| Other current assets                                     |             | 101,352                  | 103,068                  | 43,071                   | 45,098                   |
| Total Current Assets                                     |             | <u>81,787,667</u>        | <u>79,560,827</u>        | <u>77,435,413</u>        | <u>73,151,682</u>        |
| NON-CURRENT ASSETS                                       |             |                          |                          |                          |                          |
| Trade receivables  | 5           | 3,236,973                | 2,313,359                | 1,512,440                | 1,776,888                |
| Fixed deposits at banks under obligations                | 7           | 41,333                   | 38,968                   | -                        | -                        |
| Long-term loan to a subsidiary                           | 8           | -                        | -                        | 130,244                  | 119,494                  |
| Investment in an associate                               | 9.1 and 9.2 | -                        | -                        | -                        | -                        |
| Investments in subsidiaries                              | 9.2         | -                        | -                        | 1,210,909                | 1,206,645                |
| Investment in equity securities designated at fair value |             |                          |                          |                          |                          |
| through profit or loss                                   | 10          | 5,062                    | 5,062                    | 5,062                    | 5,062                    |
| Investment in equity securities designated at fair value |             |                          |                          |                          |                          |
| through other comprehensive income                       | 11          | 144,000                  | -                        | 144,000                  | -                        |
| Subordinated lendings                                    | 13.1        | -                        | -                        | 84,074                   | 84,074                   |
| Leasehold improvement and equipment                      | 14          | 622,934                  | 793,455                  | 528,845                  | 643,783                  |
| Right-of-use assets                                      | 15          | 611,069                  | 665,748                  | 538,356                  | 536,182                  |
| Intangible assets other than goodwill                    | 16          | 920,386                  | 696,556                  | 777,857                  | 530,380                  |
| Derivative assets  | 25          | 293,795                  | -                        | 293,795                  | -                        |
| Deferred tax assets                                      | 17          | 2,624,482                | 3,122,541                | 2,524,973                | 3,023,235                |
| Other non-current assets                                 | 18          | 181,687                  | 191,986                  | 167,847                  | 173,279                  |
| Total Non-current Assets                                 |             | <u>8,681,721</u>         | <u>7,827,675</u>         | <u>7,918,402</u>         | <u>8,099,022</u>         |
| <b>TOTAL ASSETS</b>                                      |             | <u><u>90,469,388</u></u> | <u><u>87,388,502</u></u> | <u><u>85,353,815</u></u> | <u><u>81,250,704</u></u> |

Notes to the financial statements form an integral part of these statements

AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

STATEMENT OF FINANCIAL POSITION (CONTINUED)

AS AT FEBRUARY 28, 2022

UNIT : THOUSAND BAHT

|   | Notes | CONSOLIDATED         |                      | SEPARATE             |                      |
|---|-------|----------------------|----------------------|----------------------|----------------------|
|   |       | FINANCIAL STATEMENTS |                      | FINANCIAL STATEMENTS |                      |
|   |       | As at                | As at                | As at                | As at                |
|   |       | February 28,<br>2022 | February 28,<br>2021 | February 28,<br>2022 | February 28,<br>2021 |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>       |       |                      |                      |                      |                      |
| <b>CURRENT LIABILITIES</b>                        |       |                      |                      |                      |                      |
| Bank overdrafts and short-term borrowings         |       |                      |                      |                      |                      |
| from financial institutions                       | 19    | 9,171,904            | 10,379,071           | 7,941,240            | 7,860,000            |
| Trade and other current payables                  |       |                      |                      |                      |                      |
| Trade payables                                    |       | 269,599              | 556,154              | 248,207              | 413,004              |
| Other payables                                    | 20    | 1,628,020            | 1,384,259            | 1,550,316            | 1,266,934            |
| Current portion of long-term liabilities          |       |                      |                      |                      |                      |
| Long-term borrowings                              | 22    | 17,090,217           | 3,839,423            | 16,317,580           | 3,839,423            |
| Long-term debentures                              | 24    | 3,798,878            | 3,156,040            | 3,798,878            | 3,156,040            |
| Derivative liabilities                            | 25    | 654,801              | 1,287,130            | 654,801              | 1,287,130            |
| Lease liabilities                                 | 21    | 356,328              | 453,755              | 312,304              | 384,411              |
| Current income tax payable                        |       | 379,519              | 629,183              | 348,000              | 558,537              |
| Other current liabilities                         |       | 387,092              | 332,850              | 394,973              | 359,400              |
| Total Current Liabilities                         |       | <u>33,736,358</u>    | <u>22,017,865</u>    | <u>31,566,299</u>    | <u>19,124,879</u>    |
| <b>NON-CURRENT LIABILITIES</b>                    |       |                      |                      |                      |                      |
| Long-term borrowings                              | 22    | 30,896,445           | 38,982,198           | 28,578,535           | 36,807,309           |
| Long-term borrowings under securitization project | 23    | -                    | -                    | 1,401,709            | 1,489,622            |
| Long-term debentures                              | 24    | 4,460,676            | 6,269,361            | 2,987,594            | 4,796,279            |
| Derivative liabilities                            | 25    | 212,925              | 1,858,375            | 212,925              | 1,858,375            |
| Lease liabilities                                 | 21    | 268,650              | 235,874              | 240,121              | 174,184              |
| Subordinated borrowings                           | 13.2  | 84,074               | 84,074               | -                    | -                    |
| Provisions for employee benefit                   | 26    | 463,335              | 478,346              | 419,132              | 431,606              |
| Other non-current liabilities                     |       | 82,962               | 82,745               | 68,102               | 70,039               |
| Total Non-current Liabilities                     |       | <u>36,469,067</u>    | <u>47,990,973</u>    | <u>33,908,118</u>    | <u>45,627,414</u>    |
| <b>TOTAL LIABILITIES</b>                          |       | <u>70,205,425</u>    | <u>70,008,838</u>    | <u>65,474,417</u>    | <u>64,752,293</u>    |

AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES  
STATEMENT OF FINANCIAL POSITION (CONTINUED)  
AS AT FEBRUARY 28, 2022

UNIT : THOUSAND BAHT

|   | Notes | CONSOLIDATED                  |                               | SEPARATE                      |                               |
|---|-------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|   |       | FINANCIAL STATEMENTS          |                               | FINANCIAL STATEMENTS          |                               |
|   |       | As at<br>February 28,<br>2022 | As at<br>February 28,<br>2021 | As at<br>February 28,<br>2022 | As at<br>February 28,<br>2021 |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY (CONTINUED)</b>                           |       |                               |                               |                               |                               |
| SHAREHOLDERS' EQUITY  | 27    |                               |                               |                               |                               |
| SHARE CAPITAL   |       |                               |                               |                               |                               |
| Authorized share capital  |       |                               |                               |                               |                               |
| 250,000,000 ordinary shares of Baht 1 each  |       | 250,000                       | 250,000                       | 250,000                       | 250,000                       |
| Issued and paid-up share capital  |       |                               |                               |                               |                               |
| 250,000,000 ordinary shares of Baht 1 each,<br>fully paid                         |       | 250,000                       | 250,000                       | 250,000                       | 250,000                       |
| SHARE PREMIUM ON ORDINARY SHARES  |       | 478,000                       | 478,000                       | 478,000                       | 478,000                       |
| RETAINED EARNINGS   |       |                               |                               |                               |                               |
| Appropriated  |       |                               |                               |                               |                               |
| Legal reserve   | 28    | 25,000                        | 25,000                        | 25,000                        | 25,000                        |
| Reserve for business expansion  |       | 4,850,000                     | 4,850,000                     | 4,850,000                     | 4,850,000                     |
| Unappropriated  |       | 14,808,860                    | 12,471,581                    | 14,703,739                    | 11,790,986                    |
| OTHER COMPONENTS OF SHAREHOLDERS' EQUITY  | 30    |                               |                               |                               |                               |
| Exchange differences on translating<br>financial statements of foreign operations |       |                               |                               |                               |                               |
|   |       | (95,808)                      | (121,225)                     | -                             | -                             |
| Cumulative loss on cash flow hedges   |       |                               |                               |                               |                               |
|   |       | (427,341)                     | (895,575)                     | (427,341)                     | (895,575)                     |
| EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT                                       |       | 19,888,711                    | 17,057,781                    | 19,879,398                    | 16,498,411                    |
| NON-CONTROLLING INTERESTS   |       | 375,252                       | 321,883                       | -                             | -                             |
| TOTAL SHAREHOLDERS' EQUITY  |       | 20,263,963                    | 17,379,664                    | 19,879,398                    | 16,498,411                    |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>                                 |       | <b>90,469,388</b>             | <b>87,388,502</b>             | <b>85,353,815</b>             | <b>81,250,704</b>             |

Notes to the financial statements form an integral part of these statements

AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

STATEMENT OF PROFIT OR LOSS

FOR THE YEAR ENDED FEBRUARY 28, 2022

UNIT : THOUSAND BAHT

|  | Notes         | CONSOLIDATED<br>FINANCIAL STATEMENTS |                         | SEPARATE<br>FINANCIAL STATEMENTS |                         |
|--|---------------|--------------------------------------|-------------------------|----------------------------------|-------------------------|
|  |               | For the years ended                  |                         | For the years ended              |                         |
|  |               | February 28,<br>2022                 | February 28,<br>2021    | February 28,<br>2022             | February 28,<br>2021    |
| <b>REVENUES</b>  |               |                                      |                         |                                  |                         |
| Credit card income   |               | 6,462,205                            | 6,451,389               | 6,370,437                        | 6,686,090               |
| Loan income  | 31            | 10,367,574                           | 11,121,325              | 10,208,931                       | 10,635,684              |
| Hire-purchase income   |               | 1,073,176                            | 1,014,306               | 308,562                          | 307,083                 |
| Other income   |               |                                      |                         |                                  |                         |
| Bad debt recovery  |               | 1,423,426                            | 1,229,668               | 1,423,426                        | 1,229,668               |
| Gain on sale of written-off receivables  | 41.3 and 41.4 | 319,764                              | 249,699                 | 319,764                          | 249,699                 |
| Collection service income  |               | 209,682                              | 245,827                 | 29                               | 772                     |
| Commission income  |               | 682,021                              | 510,225                 | 627,331                          | -                       |
| Dividend income  |               | -                                    | -                       | 334,400                          | 218,800                 |
| Others   |               | 253,574                              | 479,463                 | 123,759                          | 127,061                 |
| Total other income   |               | <u>2,888,467</u>                     | <u>2,714,882</u>        | <u>2,828,709</u>                 | <u>1,826,000</u>        |
| Total Revenues   |               | <u>20,791,422</u>                    | <u>21,301,902</u>       | <u>19,716,639</u>                | <u>19,454,857</u>       |
| <b>EXPENSES</b>  |               |                                      |                         |                                  |                         |
| Operating and administrative expenses  |               | 7,671,368                            | 8,143,639               | 6,924,615                        | 7,079,068               |
| Directors and managements' remuneration  | 32            | 161,119                              | 159,049                 | 104,064                          | 96,855                  |
| Loss on revaluation of investment  |               | -                                    | 14,009                  | -                                | 14,009                  |
| Loss on impairment of investment   | 9.2           | -                                    | -                       | -                                | 16,819                  |
| Loss on sale and write-off of leasehold improvement<br>and equipment and intangible assets other than goodwill |               | 11,099                               | 6,802                   | 9,710                            | 6,780                   |
| Total Expenses   | 34            | <u>7,843,586</u>                     | <u>8,323,499</u>        | <u>7,038,389</u>                 | <u>7,213,531</u>        |
| Finance costs  |               | 1,744,665                            | 2,096,253               | 1,826,482                        | 2,111,178               |
| Expected credit loss   |               | 6,629,397                            | 6,209,605               | 5,771,184                        | 5,442,340               |
| Share of loss of an associate using equity method  | 9.1           | -                                    | 25,431                  | -                                | -                       |
| PROFIT BEFORE INCOME TAX   |               | <u>4,573,774</u>                     | <u>4,647,114</u>        | <u>5,080,584</u>                 | <u>4,687,808</u>        |
| INCOME TAX EXPENSE   | 35            | <u>999,880</u>                       | <u>967,080</u>          | <u>947,393</u>                   | <u>876,858</u>          |
| <b>PROFIT FOR THE YEAR</b>   |               | <u><u>3,573,894</u></u>              | <u><u>3,680,034</u></u> | <u><u>4,133,191</u></u>          | <u><u>3,810,950</u></u> |
| <b>PROFIT (LOSS) ATTRIBUTABLE TO :</b>   |               |                                      |                         |                                  |                         |
| Owners of the parent   |               | 3,553,041                            | 3,689,643               | 4,133,191                        | 3,810,950               |
| Non-controlling interests  |               | 20,853                               | (9,609)                 | -                                | -                       |
|  |               | <u>3,573,894</u>                     | <u>3,680,034</u>        | <u>4,133,191</u>                 | <u>3,810,950</u>        |
| <b>BASIC EARNINGS PER SHARE</b>  | <b>BAHT</b>   | 14.21                                | 14.76                   | 16.53                            | 15.24                   |
| <b>WEIGHTED AVERAGE NUMBER OF<br/>ORDINARY SHARES</b>  | <b>SHARES</b> | 250,000,000                          | 250,000,000             | 250,000,000                      | 250,000,000             |

Notes to the financial statements form an integral part of these statements

AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES  
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME  
FOR THE YEAR ENDED FEBRUARY 28, 2022

UNIT : THOUSAND BAHT

|   | Notes | CONSOLIDATED         |                      | SEPARATE             |                      |
|---|-------|----------------------|----------------------|----------------------|----------------------|
|   |       | FINANCIAL STATEMENTS |                      | FINANCIAL STATEMENTS |                      |
|   |       | For the years ended  |                      | For the years ended  |                      |
|   |       | February 28,<br>2022 | February 28,<br>2021 | February 28,<br>2022 | February 28,<br>2021 |
| Profit for the year   |       | 3,573,894            | 3,680,034            | 4,133,191            | 3,810,950            |
| Other comprehensive income (loss), net of tax   |       |                      |                      |                      |                      |
| Components of other comprehensive income that<br>will be reclassified to profit or loss     |       |                      |                      |                      |                      |
| Exchange differences on translating<br>financial statements of foreign operations           |       |                      |                      |                      |                      |
| - Owners of the parent  | 30    | 25,417               | 56,570               | -                    | -                    |
| - Non-controlling interests   |       | 49,914               | 1,385                | -                    | -                    |
| Gain on cash flow hedges  | 30    | 468,234              | 451,273              | 468,234              | 451,273              |
| Components of other comprehensive income that<br>will not be reclassified to profit or loss |       |                      |                      |                      |                      |
| Gain (loss) on remeasurements of defined benefit plans                                      |       | 71,722               | (21,857)             | 67,046               | (22,530)             |
| Other comprehensive income for the year, net of tax   |       | 615,287              | 487,371              | 535,280              | 428,743              |
| <b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>  |       | <u>4,189,181</u>     | <u>4,167,405</u>     | <u>4,668,471</u>     | <u>4,239,693</u>     |
| <b>TOTAL COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO :</b>                                  |       |                      |                      |                      |                      |
| Owners of the parent  |       | 4,118,414            | 4,175,629            | 4,668,471            | 4,239,693            |
| Non-controlling interests   |       | 70,767               | (8,224)              | -                    | -                    |
|   |       | <u>4,189,181</u>     | <u>4,167,405</u>     | <u>4,668,471</u>     | <u>4,239,693</u>     |

Notes to the financial statements form an integral part of these statements

**AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES**  
**STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY**  
**FOR THE YEAR ENDED FEBRUARY 28, 2022**

UNIT : THOUSAND BAHT

| Notes   | CONSOLIDATED FINANCIAL STATEMENTS |                                  |                      |                                |  |  |                  |                            |                           |                            |
|---|-----------------------------------|----------------------------------|----------------------|--------------------------------|--|--|------------------|----------------------------|---------------------------|----------------------------|
|   | Issued and paid-up share capital  | Share premium on ordinary shares | Owners of the parent |                                |  | Other components of shareholders' equity |                  | Total owners of the parent | Non-controlling interests | Total shareholders' equity |
| Retained earnings                             |                                   |                                  | Appropriated         | Unappropriated                 | Exchange differences on translating financial statements of foreign operations | Cumulative loss on cash flow hedges      |                  |                            |                           |                            |
|   |                                   |                                  | Legal reserve        | Reserve for business expansion |  |  |                  |                            |                           |                            |
| <b>Beginning balance as at March 1, 2020</b>  | 250,000                           | 478,000                          | 25,000               | 4,850,000                      | 9,903,788  | (177,795)                                | (1,346,848)      | 13,982,145                 | 354,501                   | 14,336,646                 |
| Changes during the year                       |                                   |                                  |                      |                                |  |  |                  |                            |                           |                            |
| Dividend paid                                 | 27.1                              | -                                | -                    | -                              | (637,495)  | -  | -                | (637,495)                  | (24,394)                  | (661,889)                  |
| Interim dividend paid                         | 27.2                              | -                                | -                    | -                              | (462,498)  | -  | -                | (462,498)                  | -                         | (462,498)                  |
| Profit (loss) for the year                    |                                   | -                                | -                    | -                              | 3,689,643  | -  | -                | 3,689,643                  | (9,609)                   | 3,680,034                  |
| Other comprehensive income (loss)             |                                   | -                                | -                    | -                              | (21,857)   | 56,570                                   | 451,273          | 485,986                    | 1,385                     | 487,371                    |
| <b>Ending balance as at February 28, 2021</b> | <u>250,000</u>                    | <u>478,000</u>                   | <u>25,000</u>        | <u>4,850,000</u>               | <u>12,471,581</u>  | <u>(121,225)</u>                         | <u>(895,575)</u> | <u>17,057,781</u>          | <u>321,883</u>            | <u>17,379,664</u>          |
| <b>Beginning balance as at March 1, 2021</b>  | 250,000                           | 478,000                          | 25,000               | 4,850,000                      | 12,471,581   | (121,225)                                | (895,575)        | 17,057,781                 | 321,883                   | 17,379,664                 |
| Changes during the year                       |                                   |                                  |                      |                                |  |  |                  |                            |                           |                            |
| Dividend paid                                 | 27.3                              | -                                | -                    | -                              | (662,488)  | -  | -                | (662,488)                  | (17,398)                  | (679,886)                  |
| Interim dividend paid                         | 27.4                              | -                                | -                    | -                              | (624,996)  | -  | -                | (624,996)                  | -                         | (624,996)                  |
| Profit for the year                           |                                   | -                                | -                    | -                              | 3,553,041  | -  | -                | 3,553,041                  | 20,853                    | 3,573,894                  |
| Other comprehensive income                    |                                   | -                                | -                    | -                              | 71,722   | 25,417                                   | 468,234          | 565,373                    | 49,914                    | 615,287                    |
| <b>Ending balance as at February 28, 2022</b> | <u>250,000</u>                    | <u>478,000</u>                   | <u>25,000</u>        | <u>4,850,000</u>               | <u>14,808,860</u>  | <u>(95,808)</u>                          | <u>(427,341)</u> | <u>19,888,711</u>          | <u>375,252</u>            | <u>20,263,963</u>          |

Notes to the financial statements form an integral part of these statements

AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (CONTINUED)

FOR THE YEAR ENDED FEBRUARY 28, 2022

UNIT : THOUSAND BAHT

|   | Notes | SEPARATE FINANCIAL STATEMENTS          |  |               |   |                   | Other components of<br>shareholders' equity<br>Cumulative loss<br>on cash flow hedges | Total<br>shareholders'<br>equity |
|---|-------|--|--|---------------|---|-------------------|---|----------------------------------|
|   |       | Issued and<br>paid-up<br>share capital | Share premium<br>on ordinary<br>shares | Legal reserve | Retained earnings<br>Appropriated<br>Reserve for<br>business<br>expansion | Unappropriated    |   |                                  |
| <b>Beginning balance as at March 1, 2020</b>  |       | 250,000                                | 478,000                                | 25,000        | 4,850,000   | 9,102,559         | (1,346,848)   | 13,358,711                       |
| Changes during the year                       |       |  |  |               |   |                   |   |                                  |
| Dividend paid                                 | 27.1  | -                                      | -                                      | -             | -   | (637,495)         | -   | (637,495)                        |
| Interim dividend paid                         | 27.2  | -                                      | -                                      | -             | -   | (462,498)         | -   | (462,498)                        |
| Profit for the year                           |       | -                                      | -                                      | -             | -   | 3,810,950         | -   | 3,810,950                        |
| Other comprehensive income (loss)             |       | -                                      | -                                      | -             | -   | (22,530)          | 451,273   | 428,743                          |
| <b>Ending balance as at February 28, 2021</b> |       | <u>250,000</u>                         | <u>478,000</u>                         | <u>25,000</u> | <u>4,850,000</u>  | <u>11,790,986</u> | <u>(895,575)</u>  | <u>16,498,411</u>                |
| <b>Beginning balance as at March 1, 2021</b>  |       | 250,000                                | 478,000                                | 25,000        | 4,850,000   | 11,790,986        | (895,575)   | 16,498,411                       |
| Changes during the year                       |       |  |  |               |   |                   |   |                                  |
| Dividend paid                                 | 27.3  | -                                      | -                                      | -             | -   | (662,488)         | -   | (662,488)                        |
| Interim dividend paid                         | 27.4  | -                                      | -                                      | -             | -   | (624,996)         | -   | (624,996)                        |
| Profit for the year                           |       | -                                      | -                                      | -             | -   | 4,133,191         | -   | 4,133,191                        |
| Other comprehensive income                    |       | -                                      | -                                      | -             | -   | 67,046            | 468,234   | 535,280                          |
| <b>Ending balance as at February 28, 2022</b> |       | <u>250,000</u>                         | <u>478,000</u>                         | <u>25,000</u> | <u>4,850,000</u>  | <u>14,703,739</u> | <u>(427,341)</u>  | <u>19,879,398</u>                |

Notes to the financial statements form an integral part of these statements

**AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED FEBRUARY 28, 2022**

UNIT : THOUSAND BAHT

|  | Notes | CONSOLIDATED         |                      | SEPARATE             |                      |
|--|-------|----------------------|----------------------|----------------------|----------------------|
|  |       | FINANCIAL STATEMENTS |                      | FINANCIAL STATEMENTS |                      |
|  |       | For the years ended  |                      | For the years ended  |                      |
|  |       | February 28,<br>2022 | February 28,<br>2021 | February 28,<br>2022 | February 28,<br>2021 |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>  |       |                      |                      |                      |                      |
| Profit for the year  |       | 3,573,894            | 3,680,034            | 4,133,191            | 3,810,950            |
| Adjustments for:   |       |                      |                      |                      |                      |
| Income tax expense   |       | 999,880              | 967,080              | 947,393              | 876,858              |
| Share of loss of an associate using equity method  |       | -                    | 25,431               | -                    | -                    |
| Expected credit loss   |       | 6,629,397            | 6,209,605            | 5,771,184            | 5,442,340            |
| Loss on revaluation of investment  |       | -                    | 14,009               | -                    | 14,009               |
| Loss on impairment of investment   |       | -                    | -                    | -                    | 16,819               |
| Depreciation of leasehold improvement and equipment<br>and right-of-use assets                   |       | 896,111              | 940,360              | 755,706              | 785,823              |
| Amortization of intangible assets other than goodwill  |       | 202,899              | 182,510              | 160,671              | 142,890              |
| Loss on sale of leasehold improvement and equipment<br>and intangible assets other than goodwill |       | 7,594                | 5,690                | 8,269                | 6,041                |
| Loss on write-off of leasehold improvement and equipment   |       | 3,505                | 1,112                | 1,441                | 739                  |
| Employee benefit expense   |       | 111,832              | 113,546              | 98,239               | 95,995               |
| Gain on sales of written-off receivables   |       | (319,764)            | (249,699)            | (319,764)            | (249,699)            |
| Unrealized (gain) loss on exchange rate  |       | -                    | -                    | (10,750)             | 6,364                |
| Gain on discount received from lease agreements  |       | (11,833)             | (1,184)              | (11,833)             | (1,184)              |
| (Gain) loss on cancellation of lease agreements  |       | (1,399)              | (3,491)              | (724)                | 1,832                |
| Interest income  |       | (13,286,167)         | (13,315,045)         | (11,802,682)         | (11,512,460)         |
| Dividend income  |       | -                    | -                    | (334,400)            | (218,800)            |
| Finance costs  |       | 1,744,665            | 2,096,253            | 1,826,482            | 2,111,178            |
|  |       | 550,614              | 666,211              | 1,222,423            | 1,329,695            |
| Operating assets (increase) decrease   |       |                      |                      |                      |                      |
| Trade and other current receivables  |       | (9,988,237)          | (2,485,630)          | (10,086,966)         | (2,755,020)          |
| Other current assets   |       | 2,206                | (27,963)             | 2,027                | (6,070)              |
| Other non-current assets   |       | 10,736               | 19,841               | 5,432                | 8,494                |
| Operating liabilities increase (decrease)  |       |                      |                      |                      |                      |
| Trade and other current payables   |       | (202,520)            | 38,290               | (29,646)             | 51,096               |
| Other current liabilities  |       | 58,566               | 74,360               | 35,573               | 57,419               |
| Other non-current liabilities  |       | 639                  | 65,298               | (678)                | 68,026               |
| Cash paid for operations   |       | (9,567,996)          | (1,649,593)          | (8,851,835)          | (1,246,360)          |
| Proceeds from interest income  |       | 12,962,299           | 13,162,835           | 11,476,511           | 11,353,180           |
| Dividend received  |       | -                    | -                    | 334,400              | 218,800              |
| Finance costs paid   |       | (1,719,684)          | (2,240,671)          | (1,816,105)          | (2,260,260)          |
| Income tax paid  |       | (881,461)            | (1,320,019)          | (793,737)            | (1,182,495)          |
| Employee benefits paid   | 26    | (37,256)             | (55,940)             | (28,578)             | (45,144)             |
| Cash received from transfer of employees from a subsidiary                                       | 26    | -                    | -                    | 1,673                | -                    |
| Net cash provided by operating activities  |       | 755,902              | 7,896,612            | 322,329              | 6,837,721            |

AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES  
STATEMENT OF CASH FLOWS (CONTINUED)  
FOR THE YEAR ENDED FEBRUARY 28, 2022

UNIT : THOUSAND BAHT

|  | Notes | CONSOLIDATED<br>FINANCIAL STATEMENTS |                         | SEPARATE<br>FINANCIAL STATEMENTS |                         |
|--|-------|--------------------------------------|-------------------------|----------------------------------|-------------------------|
|  |       | For the years ended                  |                         | For the years ended              |                         |
|  |       | February 28,<br>2022                 | February 28,<br>2021    | February 28,<br>2022             | February 28,<br>2021    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>  |       |                                      |                         |                                  |                         |
| Cash paid for fixed deposits at banks under obligations  |       | (2,325)                              | (17)                    | -                                | -                       |
| Cash paid for investment in a subsidiary   | 9.2   | -                                    | -                       | (4,264)                          | -                       |
| Cash paid for purchase of leasehold improvement and equipment  | 4.2   | (198,248)                            | (317,907)               | (163,775)                        | (257,443)               |
| Proceeds from sale of leasehold improvement and equipment  |       | 18,211                               | 1,364                   | 1,689                            | 569                     |
| Cash paid for purchase of intangible assets other than goodwill  | 4.2   | (291,549)                            | (220,327)               | (275,782)                        | (149,944)               |
| Proceeds from sale of intangible assets other than goodwill  |       | 1,642                                | 1,166                   | -                                | -                       |
| Cash paid for investment in equity securities designated<br>at fair value through other comprehensive income | 11    | (144,000)                            | -                       | (144,000)                        | -                       |
| Net cash used in investing activities  |       | <u>(616,269)</u>                     | <u>(535,721)</u>        | <u>(586,132)</u>                 | <u>(406,818)</u>        |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>  |       |                                      |                         |                                  |                         |
| Proceeds from bank overdrafts and short-term<br>borrowings from financial institutions                       | 4.4   | 92,796,090                           | 85,656,321              | 87,359,879                       | 74,910,000              |
| Cash repayments for bank overdrafts and<br>short-term borrowings from financial institutions                 | 4.4   | (93,968,202)                         | (82,645,247)            | (87,278,639)                     | (70,450,056)            |
| Proceeds from long-term borrowings   | 4.4   | 7,194,654                            | 10,237,763              | 6,554,661                        | 8,704,388               |
| Cash repayments for long-term borrowings   | 4.4   | (4,191,220)                          | (11,515,044)            | (4,191,220)                      | (11,014,350)            |
| Proceeds from long-term borrowings under securitization project  | 4.4   | -                                    | -                       | 491,631                          | 542,151                 |
| Cash repayments for long-term borrowings under<br>securitization project                                     | 4.4   | -                                    | -                       | (491,631)                        | (542,151)               |
| Proceeds from long-term debentures issuance  | 4.4   | 2,063,600                            | -                       | 2,063,600                        | -                       |
| Cash repayments for long-term debentures   | 4.4   | (3,403,200)                          | (7,627,700)             | (3,403,200)                      | (7,627,700)             |
| Cash paid for lease liabilities  | 4.4   | (564,337)                            | (565,394)               | (488,719)                        | (475,574)               |
| Proceeds from sales of written-off receivables   |       | 416,869                              | 317,142                 | 416,869                          | 317,142                 |
| Cash paid for dividend   |       | (681,842)                            | (659,118)               | (662,488)                        | (637,495)               |
| Cash paid for interim dividend   |       | (624,996)                            | (462,498)               | (624,996)                        | (462,498)               |
| Net cash used in financing activities  |       | <u>(962,584)</u>                     | <u>(7,263,775)</u>      | <u>(254,253)</u>                 | <u>(6,736,143)</u>      |
| Net increase (decrease) in cash and cash equivalents   |       | (822,951)                            | 97,116                  | (518,056)                        | (305,240)               |
| Exchange differences on translating foreign currencies   |       | (46,614)                             | 14,495                  | -                                | -                       |
| Cash and cash equivalents at the beginning of the year   |       | 5,105,168                            | 4,993,557               | 3,157,192                        | 3,462,432               |
| <b>Cash and cash equivalents at the end of the year</b>  | 4.1   | <u><u>4,235,603</u></u>              | <u><u>5,105,168</u></u> | <u><u>2,639,136</u></u>          | <u><u>3,157,192</u></u> |

Notes to the financial statements form an integral part of these statements

**AEON THANA SINSAP (THAILAND) PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES  
NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED FEBRUARY 28, 2022**

**1. OPERATIONS OF THE COMPANY**

The Company was registered as a limited company under the Civil and Commercial Code on September 18, 1992 and registered to be Public Company Limited with the Ministry of Commerce on August 7, 2001. The Company was listed on The Stock Exchange of Thailand on December 11, 2001. The Company's head office is located at 388, 27<sup>th</sup> Floor, Exchange Tower, Sukhumvit Road, Klongtoey, Bangkok. The Company's main objective is to do the retail finance services which consist of credit card, hire-purchase and personal loans, and others. Subsequently, on October 6, 2020, the Company has registered another objective which is to conduct life and non-life insurance brokerage business.

As at February 28, 2022 and 2021, the Company has head office and branches totaling 101 locations and 103 locations, respectively.

AEON Financial Service Co., Ltd., incorporated in Japan, and ACS Capital Corporation Limited, incorporated in Thailand, are major shareholders with 35.12% and 19.20% shareholdings, respectively. AEON Co., Ltd., incorporated in Japan, is the ultimate parent company.

The Company has subsidiaries which are under its control in finance and operations and an associate which the Company has significant influence, but no control or joint control, over the financial and operating policies as mentioned in Note 2.4, Note 9.1 and Note 9.2.

**Coronavirus Disease 2019 Pandemic**

A novel coronavirus ("COVID-19") pandemic started in early 2020 in Thailand and countries the Group operate. It clearly affects overall Thailand and global economy, including the Company and the Group's employees, customers, business partners and business operations.

In order to mitigate the impacts, the Company provides supports to customers as the relief measurement for loan to affected customer from the impact of COVID-19, following to the Bank of Thailand's the relief measurement to help debtors from the Thai economic situation, by reducing minimum payment rates for credit card and personal loan and providing grace period for principal and interest according to conditions and terms specified by the Company.

Moreover, AEON Microfinance (Myanmar) Co., Ltd. (the "subsidiary") has temporarily suspended new loans to customers due to the impact of the political turmoil in Myanmar since February 1, 2021. The subsidiary has continuously reduced operation costs and continued pursuing debt collection.

Nevertheless, the Group's and Company's management will continue to monitor the ongoing development and regularly assess the financial impact in respect of valuation of assets, provisions and contingent liabilities.

## 2. BASIS FOR PREPARATION AND PRESENTATION OF FINANCIAL STATEMENTS

- 2.1 The Group and the Company maintain its accounting records in Thai Baht and prepare their statutory financial statements in the Thai language in conformity with Thai Financial Reporting Standards and accounting practices generally accepted in Thailand.

The English version of the consolidated and separate financial statements have been prepared from the Thai version of the consolidated and separate financial statements prepared by law. In the event of any conflict or different interpretation of the two different languages, the Thai version consolidated and separate financial statements in accordance with the Thai law is superseded.

- 2.2 The Group's and the Company's financial statements have been prepared in accordance with the Thai Accounting Standard (TAS) No. 1 "Presentation of Financial Statements", which was effective for financial periods beginning on or after January 1, 2021 onwards, and the Regulation of The Stock Exchange of Thailand (SET) dated October 2, 2017, regarding the preparation and submission of financial statements and reports for the financial position and results of operations of the listed companies B.E. 2560 and the Notification of the Department of Business Development regarding "The Brief Particulars in the Financial Statement (No. 3) B.E. 2562" dated December 26, 2019.

- 2.3 The consolidated financial statements for the years ended February 28, 2022 and 2021 included the accounts of the Company and its subsidiaries and interest in equity-accounted in an associate. Significant transactions and balances between the Company and its subsidiaries have been eliminated.

2.3.1 Subsidiaries are entities controlled by the Company. Control exists when the Company has the power, directly or indirectly, to govern the financial and operating policies of an entity so as to obtain benefits from its activities. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed where necessary to align them with the policies adopted by the Group.

Loss in a subsidiary are allocated to non-controlling interests even if doing so causes the non-controlling interests to have a deficit balance.

If the Company losses control in a subsidiary, it will derecognize the assets and liabilities, any non-controlling interests and the other components of shareholders' equity related to the subsidiary. Any surplus or deficit arising from the loss of control is recognized in profit or loss. If the Company retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently, it is accounted for as an equity-accounted investee or as an investment in equity securities depending on the level of influence retained.

- 2.3.2 An associate is an entity in which the Company has significant influence, but no control or joint control, over the financial and operating policies.

Interest in the associate is accounted for using the equity method. It is recognized initially at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Company's share of the profit or loss and other comprehensive income of equity-accounted investee, until the date on which significant influence ceases.

2.4 For the years ended February 28, 2022 and 2021, the subsidiaries included in the consolidated financial statements are as follows:

|  | Business type  | Country of registration | Registration date | Percentage of direct and indirect holdings (%) |        |
|--|--|-------------------------|-------------------|--|--------|
|  |  |                         |                   | 2022   | 2021   |
| ACS Servicing (Thailand) Company Limited   | Collection servicer  | Thailand                | March 13, 2007    | 100.00   | 100.00 |
| ACSI (Thailand) Co., Ltd. (formerly AEON Insurance Service (Thailand) Company Limited) | Non-life insurance broker and life insurance broker        | Thailand                | July 1, 2013      | 100.00   | 100.00 |
| AEON Specialized Bank (Cambodia) Plc. <sup>(3)</sup>                                   | Retail finance business                                    | Cambodia                | October 5, 2011   | 50.00  | 50.00  |
| AEON Microfinance (Myanmar) Company Limited  | Retail finance business                                    | Myanmar                 | November 2, 2012  | 100.00   | 100.00 |
| AEON Leasing Service (Lao) Company Limited <sup>(1)</sup>                              | Retail finance business                                    | Laos                    | January 11, 2013  | 100.00   | 100.00 |
| ATS Rabbit Special Purpose Vehicle Company Limited <sup>(2)</sup>                      | Special purpose juristic person in securitization projects | Thailand                | March 20, 2015    | 48.75  | 48.75  |

(1) The Company indirectly holds shares of AEON Leasing Service (Lao) Company Limited through ACS Servicing (Thailand) Company Limited with 3.71% shareholding.

(2) The Company has the power to control over ATS Rabbit Special Purpose Vehicle Company Limited because the Company has power to appoint the board of directors and rights to provide certain service which is significantly impacted by the performance of underlying assets and has rights to get variable return from such company under securitization project.

(3) The Company has the power to control over AEON Specialized Bank (Cambodia) Plc. in accordance with the requirement of TFRS No.10 "Consolidated Financial Statements".

For the years ended February 28, 2022 and 2021, the consolidated financial statements include equity interest in an associate as follows:

|                                     | Business type           | Country of registration | Registration date | Percentage of direct and indirect holdings (%) |       |
|-------------------------------------|-------------------------|-------------------------|-------------------|--|-------|
|                                     |                         |                         |                   | 2022   | 2021  |
| ACS Trading Vietnam Company Limited | Retail finance business | Vietnam                 | May 26, 2008      | - <sup>(1)</sup>                               | 20.00 |

(1) Since November 29, 2021, the proportion of the Company's shareholding in ACS Trading Vietnam Company Limited ("ACS Trading Vietnam") decreased from 20% to 3.03% because the Company waived the rights to purchase the increased share capital in ACS Trading Vietnam. This resulted in reclassification of the investment from investment in an associate to investment in equity securities measured at fair value through profit or loss (see Note 9.1).

The significant accounting policies used for the financial statements of the subsidiaries and the associate are adjusted to be the same as those of the Company.

2.5 The financial statements of the subsidiaries and the associate used in the preparation of consolidated financial statements are as of a date or for a period that is different from that of the consolidated financial statements. However, the Company consolidated the financial information of the subsidiaries and the associate using the most recent financial statements of the subsidiaries and the associate adjusted for the effects of significant transactions or events that occur between the date of those financial statements and the date of the consolidated financial statements. The dates of the end of the reporting period of the financial statements of the aforementioned subsidiaries and the associate are as follows:

|   | <b>The date of the end of the reporting period<br/>in preparation of<br/>the consolidated financial statements<br/>For the years ended</b> |                              |
|---|--|------------------------------|
|   | <b>February 28,<br/>2022</b>   | <b>February 28,<br/>2021</b> |
|   | <b>Subsidiaries</b>  |                              |
| ACS Servicing (Thailand) Company Limited  | December 31, 2021  | December 31, 2020            |
| ACSI (Thailand) Co., Ltd., (formerly AEON Insurance Service (Thailand) Company Limited) | December 31, 2021  | December 31, 2020            |
| AEON Specialized Bank (Cambodia) Plc.   | December 31, 2021  | December 31, 2020            |
| AEON Microfinance (Myanmar) Company Limited   | December 31, 2021  | December 31, 2020            |
| AEON Leasing Service (Lao) Company Limited  | December 31, 2021  | December 31, 2020            |
| <b>Associate</b>  |  |                              |
| ACS Trading Vietnam Company Limited   | - <sup>(1)</sup>   | December 31, 2020            |

<sup>(1)</sup> Since November 29, 2021, the proportion of the Company's shareholding in ACS Trading Vietnam Company Limited ("ACS Trading Vietnam") decreased from 20% to 3.03% because the Company waived the rights to purchase the increased share capital in ACS Trading Vietnam. This resulted in reclassification of the investment from investment in an associate to investment in equity securities measured at fair value through profit or loss (see Note 9.1).

## 2.6 Thai Financial Reporting Standards affecting the presentation and disclosure in the current year financial statements

During the year, the Group and the Company have adopted the revised financial reporting standards and the Conceptual Framework for Financial Reporting issued by the Federation of Accounting Professions which are effective for fiscal years beginning on or after January 1, 2021. These financial reporting standards were aimed at alignment with the corresponding International Financial Reporting Standards, with most of the changes directed towards revisions to references to the Conceptual Framework in TFRSs, the amendment for definition of business, the amendment for definition of materiality and accounting requirements for interest rate reform. The adoption of these financial reporting standards does not have any significant impact on the Group and the Company's financial statements.

### Accounting Treatment Guidance on "The temporary relief measures for entities supporting their debtors who effected from the situations that affected Thailand's economy"

The objective of this accounting treatment guidance is to grant the temporary relief measures for entities helping their debtors affected from the situations that affected Thailand's economy with the helping period during January 1, 2020 to December 31, 2021 or until there are any changes from the Bank of Thailand, which requires the compliance for such changes. The entities who support their debtors and elect to apply this accounting treatment guidance should comply with all relief measures specified in this accounting treatment guidance.

In addition, the Federation of Accounting Professions has issued the Notification regarding the amendments to Thai Financial Reporting Standards which have been announced in the Royal Gazette on December 22, 2021, as follows:

- Accounting Treatment Guidance on "Guidelines for supporting debtors affected by COVID-19", which the objective of this accounting treatment guidance is to grant the temporary relief measures for entities helping their debtors affected from COVID-19 with the supporting period during January 1, 2022 to December 31, 2023 or until there are any changes from the Bank of Thailand, which requires the compliance for such changes. The entities who support their debtors and elect to apply the temporary relief measures according to this accounting treatment guidance should disclose information as specified in this accounting treatment guidance.

For the year ended February 28, 2022, the Group and the Company have adhered to such Accounting Treatment Guidance regarding staging of receivables. For receivables that are credit impaired but still have the potential for repayment, the Group and the Company will classify the receivables as low credit risk (Stage 1) if the debtor has been repaying for 3 consecutive months or 3 payment periods, whichever is longer.

In the case where debt restructuring results in the original effective interest rate not reflecting the projected cash flows from such debts, the Group and the Company will adhere to such Accounting Treatment Guidance by using the new effective interest rate to calculate the present value of the restructured debts under the guidelines in the relief measurement to help debtors following the Bank of Thailand's circular letter.

#### The Rent Concessions related to COVID-19

The Group and the Company elected to adopt the amendments to Thai Financial Reporting Standards No. 16 "Leases" ("TFRS 16") relating to COVID-19 related Rent Concessions. The amendment permits lessees, as a practical expedient, not to assess whether rent concessions that occur as a direct consequence of the COVID-19 pandemic and meet specified conditions are lease modifications and, instead, to account for those rent concessions as if they were not lease modifications. Any reduction in lease payments affects only payments originally due on or before June 30, 2022 and there is no substantive change to other terms and conditions of the lease.

The Group's and the Company's management have adopted such aforementioned practical expedient in the preparation of the financial statements for year ended February 28, 2022.

#### 2.7 Thai Financial Reporting Standards announced in the Royal Gazette but not yet effective

The Amendment to Thai Financial Reporting Standards No. 16 "Leases" ("TFRS 16") added the requirements for the temporary exception arising from the Phase 2 of the interest rate benchmark reform amendments, which an entity shall apply these amendments for annual reporting periods beginning on or after January 1, 2022 with earlier application permitted. This revised TFRS 16 has been announced in the Royal Gazette on January 27, 2021.

The Federation of Accounting Professions has issued the Notification regarding the amendments to Thai Financial Reporting Standards No. 4 "Insurance Contracts", Thai Financial Reporting Standards No. 7 "Financial Instruments: Disclosures", and Thai Financial Reporting Standards No. 9 "Financial Instruments", which have been announced in the Royal Gazette on June 28, 2021 and will be effective for the financial statements for the period beginning on or after January 1, 2022 onwards with earlier application permitted. The amendment to such Thai Financial Reporting Standards are relevant to the Phase 2 of the interest rate benchmark reform amendments which provided practical expedients for the modification of the contractual cash flows of financial assets or financial liabilities resulted from the interest rate benchmark reform, including temporary exceptions from specific hedge accounting requirements, and additional disclosure requirements of TFRS 7.

The Group's and the Company's management will adopt such TFRSs in the preparation of the Group's and the Company's financial statements when they become effective. The Group's and the Company's management is in the process to assess the impact of these TFRSs on the financial statements of the Group and the Company in the period of initial application.

### **3. SIGNIFICANT ACCOUNTING POLICIES**

The financial statements have been prepared on the historical cost basis except as disclosed in the following:

#### **3.1 Cash and cash equivalents**

Cash and cash equivalents comprise cash on hands, all deposits at financial institutions with the original maturities of three months or less and highly liquid short-term investments, excluding cash at banks used as collateral.

#### **3.2 Financial instruments**

Financial assets and financial liabilities are recognized in the Group's consolidated statement of financial position and the Company's separate statement of financial position when the Group and the Company become a party to the contractual provisions of the instrument.

##### **3.2.1 Classification and Measurement**

###### **3.2.1.1 Classification**

###### *Financial Assets*

The Group and Company classify financial assets, depending on the business model of the Group and Company on financial assets and type of contractual cash flow of financial assets. The Group and Company classify financial assets as subsequently measured by amortized cost and fair value through profit or loss.

###### *Financial Liabilities*

The Group and Company classify all financial liabilities as subsequently measured by amortized cost.

###### **3.2.1.2 Initial measurement**

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognized immediately in profit or loss.

### 3.2.1.3 Subsequent measurement

#### *Financial Assets*

The Group and Company are subsequently measure financial assets as below;

(1) Subsequent measurement by Amortized cost

Financial assets are measured subsequently at amortized cost. The Group and Company using the effective interest method. The effective interest method is a method of calculating the amortized cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash inflow (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial asset, or (where appropriate) a shorter period, to the amortized cost of a financial asset.

(2) Subsequent measurement by Fair value through profit or loss (“FVTPL”)

Financial assets that do not meet the criteria for being measured at amortized cost are measured at FVTPL.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any fair value gains or losses recognized in profit or loss to the extent they are not part of a designated hedging relationship (see Note 3.2.3 Hedge accounting). The net gain or loss recognized in profit or loss includes any dividend or interest earned on the financial asset.

#### *Financial Liabilities*

All financial liabilities are measured subsequently at amortized cost using the effective interest method. The effective interest method is a method of calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortized cost of a financial liability.

#### 3.2.1.4 Derecognition of Financial instruments

##### *Financial Assets*

The Group and the *Company* derecognize a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group and the *Company* neither transfer nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group and the *Company* recognize its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group and the *Company* retain substantially all the risks and rewards of ownership of a transferred financial asset, the Group and the *Company* continue to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

On derecognition of a financial asset measured at amortized cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognized in profit or loss.

##### *Financial liabilities*

The Group and the *Company* derecognize financial liabilities when, and only when, the obligation of the Group and the *Company* are discharged, cancelled or have expired. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable is recognized in profit or loss.

#### 3.2.2 Impairment of financial assets

The Group and the *Company* recognize allowance for expected credit loss on trade receivables using ECL model. The amount of expect credit losses is updated at each reporting period date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The Group and the *Company* recognize lifetime ECL when there has been a significant increase in credit risk since initial recognition. However, if the credit risk on the financial instrument has not increased significantly since initial recognition, the Group and the *Company* measure the loss allowance for that financial instrument at an amount equal to 12-month ECL.

Lifetime ECL represents the expected credit loss that will result from all possible default events over the expected life of a financial instrument. In contrast, 12-month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

(i) Significant increase in credit risk

The Group and the Company compare the risk of a default occurring on the financial instrument at the reporting date based on the remaining maturity of the instrument with the risk of a default occurring that was anticipated for the remaining maturity at the current reporting date when the financial instrument was first recognized. In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Group and the Company consider both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort.

Despite the foregoing, the Group and the Company assume that the credit risk on a financial instrument has not increased significantly since initial recognition if the financial instrument is determined to have low credit risk at the reporting date. A financial instrument is determined to have low credit risk if;

- The financial instrument has a low risk of default;
- The debtor has a strong capacity to meet its contractual cash flow obligations in the near term; and
- Adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfil its contractual cash flow obligations.

The Group and the Company regularly monitor the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.

(ii) Definition of default

The Group and the Company consider constituting an event of default for internal credit risk management policies and historical experience indicates that financial assets are defaulted by considering information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, in full.

Irrespective of the above analysis, the Group and the Company consider that default has occurred when the past due is more than 90 days unless the Group and the Company have supportable information to demonstrate that a more lagging default criterion is reasonable.

(iii) Credit-impaired financial assets

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes the consideration of following events;

- Significant financial difficulty of the issuer or the borrower;
- A breach of contract, such as a default or past due event;
- The lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider; and
- It is becoming probable that the borrower will enter bankruptcy or other financial reorganization.

(iv) Write-off policy

The Group and the Company write off trade receivables when there is information indicating that the debtor is in financial difficulty and there is no realistic prospect of recovery, e.g. when the debtor has been placed under liquidation or has entered into bankruptcy proceedings, or in the case of loans to customers, when the days past due are over the period that the Management determined, whichever occurs sooner. Loans to customers written off may still be subject to enforcement activities under the Group's and the Company's recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognized in profit or loss.

(v) Measurement and recognition of expected credit loss

The measurement of expected credit loss is a function of the probability of default, loss given default and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information as described above.

For financial assets, exposure at default is represented by the asset's gross carrying amount at the reporting date.

For loan commitments, the exposure includes the amount drawn down as at the reporting date, together with any additional amounts expected to be drawn down in the future by default date determined based on historical trend, the Group's and the Company's understanding of the specific future financing needs of the debtors, and other relevant forward-looking information.

If the Group and the Company have measured the loss allowance for a financial instrument at an amount equal to lifetime ECL in the previous reporting period, but determines at the current reporting date that the conditions for lifetime ECL are no longer met, the Group and the Company measure the loss allowance at an amount equal to 12-month ECL at the current reporting date.

### 3.2.3 Hedge accounting

The Group and the Company designate certain derivatives as hedging instruments in respect of foreign currency risk and interest rate risk in cash flow hedges.

At the inception of the hedge relationship, the Group and the Company document the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the Group and the Company document whether the hedging instrument is effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk, which is when the hedging relationships meet all of the following hedge effectiveness requirements;

- There is an economic relationship between the hedged item and the hedging instrument;
- The effect of credit risk does not dominate the value changes that result from that economic relationships; and
- The hedged ratio of the hedging relationship is the same as that resulting from the quantity of the hedged item that the Group and the Company actually hedge and the quantity of the hedging instrument that the Group and the Company actually use to hedge that quantity of hedged item.

#### *Cash flow hedges*

The effective portion of changes in the fair value of derivatives and other qualifying hedging instruments that are designated and qualify as cash flow hedges is recognized in other comprehensive income and accumulated under the heading of cash flow hedging reserve, limited to the cumulative change in fair value of the hedged item from inception of the hedge. The gain or loss relating to the ineffective portion is recognized immediately in profit or loss, and is included in the "Finance costs" line item.

Amounts previously recognized in other comprehensive income and accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss, in the same line as the recognized hedged item. However, when the hedged forecast transaction results in the recognition of a non-financial asset or a non-financial liability, the gains and losses previously recognized in other comprehensive income and accumulated in equity are removed from equity and included in the initial measurement of the cost of the non-financial asset or non-financial liability.

This transfer does not affect other comprehensive income. Furthermore, if the Group and the Company expect that some or all of the loss accumulated in the cash flow hedging reserve will not be recovered in the future, that amount is immediately reclassified to profit or loss.

### 3.3 Investment in subsidiaries and an associate

Investments in subsidiaries in the separate financial statements are accounted for using the cost method, less allowances for impairment (if any).

Investment in an associate in the consolidated financial statements is accounted for using the equity method. Investment in an associate in the separate financial statements is accounted for using the cost method, less allowance for impairment (if any).

In case impairment in value of investment has occurred, the loss result of investment is recognized in the statement of profit or loss.

Cost of securities sold is determined by the weighted-average method.

### 3.4 Leasehold improvement and equipment

Leasehold improvement and equipment are stated at cost less accumulated depreciation and allowance for impairment (if any).

Depreciation of leasehold improvement and equipment is calculated by the straight-line method, based on the estimated useful life of the assets of 3 years and 5 years.

### 3.5 Intangible assets

Intangible assets are stated at cost less accumulated amortization and allowance for impairment (if any).

Intangible assets are computer software which are amortized by the straight-line method over the estimated useful lives of 5 years and 10 years.

### 3.6 Leases

The Group and the Company as lessee

The Group and the Company assess whether a contract is or contains a lease, at inception of the contract. The Group and the Company recognize a right-of-use asset and corresponding lease liability with respect to all lease arrangements in which it is the lease.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted by using the rate implicit in the lease. If this rate cannot be readily determined, the Group uses its incremental borrowing rate.

Lease payments included in the measurement of the lease liability comprise:

- Fixed lease payments (including in-substance fixed payments), less any lease incentives receivable;
- Variable lease payments that depend on an index or rate, initially measured using the index or rate at the commencement date;

- The amount expected to be payable by the lease under residual value guarantees;
- The exercise price of purchase options, if the lease is reasonably certain to exercise the options; and
- Payments of penalties for terminating the lease, if the lease term reflects the exercise of an option to terminate the lease.

The lease liability is presented as a separate line in the consolidated and separate statements of financial position.

The lease liability is subsequently measured by increasing the carrying amount to reflect interest on the lease liability (using the effective interest method) and by reducing the carrying amount to reflect the lease payments made.

The Group and the Company remeasure the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- The lease term has changed or there is a significant event or change in circumstances resulting in a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.
- The lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is remeasured by discounting the revised lease payments using an unchanged discount rate (unless the lease payments change is due to a change in a floating interest rate, in which case a revised discount rate is used).
- A lease contract is modified and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured based on the lease term of the modified lease by discounting the revised lease payments using a revised discount rate at the effective date of the modification.

The right-of-use assets comprise the initial measurement of the corresponding lease liability, lease payments made at or before the commencement day, less any lease incentives received and any initial direct costs. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated over the shorter period of lease term and useful life of the underlying asset. If a lease transfers ownership of the underlying asset or the cost of the right-of-use asset reflects that the Group and the Company expect to exercise a purchase option, the related right-of-use is depreciated over the useful life of the underlying asset. The depreciation starts at the commencement date of the lease.

The right-of-use assets are presented as a separate line in the consolidated and separate statements of financial position.

The Group and the Company apply TAS 36 to determine whether a right-of-use asset is impaired and accounts for any identified impairment loss as described in the “Leasehold improvement and equipment” policy.

Variable rents that do not depend on an index or rate are not included in the measurement the lease liability and the right-of-use asset. The related payments are recognized as an expense in the period in which the event or condition that triggers those payments occurs and are included in the line “Operating and Administrative expenses” in profit or loss.

As a practical expedient, TFRS 16 permits a lessee not to separate non-lease components, and instead account for any lease and associated non-lease components as a single arrangement. The Group and the Company have used this practical expedient.

### 3.7 Assets and liabilities in foreign currencies

#### 3.7.1 Functional currency and presentation currency

The consolidated and the separate financial statements are presented in Baht as the presentation currency.

Items in the financial statements of foreign operations are recorded at their functional currency.

#### 3.7.2 Translation of foreign currency transaction

Transactions in foreign currencies are translated to Thai Baht at the foreign exchange rates ruling at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to Thai Baht at the foreign exchange rates ruling at that date. Foreign exchange differences arising on translation are recognized as profit or loss in statement of profit or loss and other comprehensive income.

Non-monetary assets and liabilities measured at cost in foreign currencies are translated to Thai Baht using the foreign exchange rates ruling at the dates of the transactions.

Monetary assets and liabilities for which settlement is neither planned nor likely to occur in a foreseeable future is treated as part of net investment in the foreign operation of the Group. Exchange differences arising on a monetary item that forms part of a reporting entity’s net investment in a foreign operation shall be recognized in profit or loss in the separate financial statements of the reporting entity or the individual financial statements of the foreign operation, as appropriate. In the financial statements that include the foreign operation and the reporting entity (e.g. consolidated financial statements when the foreign operation is a subsidiary), such exchange differences shall be recognized initially in other comprehensive income and reclassified from equity to profit or loss on a disposal of the net investment.

### 3.7.3 Translation of financial statements of foreign operations

The assets and liabilities of foreign entities are translated to Thai Baht at the foreign exchange rates ruling at the reporting date.

The revenues and expenses of foreign entities are translated to Thai Baht at rates approximating the foreign exchange rates ruling at the dates of the transactions.

Foreign exchange differences arising on translation are recognized as other comprehensive income in the statement of other comprehensive income and presented as the foreign currency translation reserve in equity until a disposal of the investment.

### 3.8 Recognition of revenues and expenses

Interest income and fee income from purposed loan, hire-purchase receivable, credit card receivable and personal loan are recognized on an accrual basis using the effective interest method.

Commission income is recognized on the issue date of the policy.

Collection service income is recognized on an accrual basis when service has been provided or upon satisfaction of performance obligations.

Bad debt recovery is recorded as income in the statement of profit or loss when received.

Dividend income is recognized on the date the Company's rights to receive payments is established.

Other income and expenses are recognized on an accrual basis.

### 3.9 Provisions for employee benefits

#### 3.9.1 Provident Fund

The contribution for employee provident fund is recorded as an expense when incurred.

#### 3.9.2 Post-employment benefits

The Company and its subsidiaries operate post-employment benefits plans under the Labor Protection Act. Such employee benefits are calculated by an independent actuary at the end of reporting period using the Projected Unit Credit Method, which is estimated based on the present value of expected cash flows of benefits to be paid in the future taken into account the actuarial assumptions including salaries, turnover rate, mortality rate, years of service and other factors. Discount rate used in the calculation of provision is referenced to the yield curve of Thai government bond.

Gain or loss on remeasurements of defined benefit plans are recognized in the statement of profit or loss and other comprehensive income.

### 3.10 Deferred revenue from customer loyalty programs

Customer loyalty programs are to grant the points whereby customers are awarded credits (Points) entitling customers to the rights to redeem within a determined period under the condition of customer loyalty programs. Obligations from granting the points to purchase products or get free service in the future are recognized and measured at the fair value of consideration received or receivable which is derived from points expected to redeemed , multiplied by the estimated fair value per point, referring to the fair value of the rewards. Such obligations are allocated from consideration received or receivable and recorded through “Deferred revenue from customer loyalty programs” in the statement of financial position under “Other payables” and recognized in the statement of profit or loss as “Credit card income” when the points are redeemed by customers.

### 3.11 Income tax expense

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### 3.11.1 Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the statement of profit or loss because it excludes items of income or expense that are taxable or deductible in other years and further excludes items that are never taxable or deductible. The Company’s current tax is calculated using tax rates that have been enacted or substantively enacted at the financial statement date.

#### 3.11.2 Deferred tax

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit (tax base). Deferred tax liabilities are generally recognized for all taxable temporary differences, and deferred tax assets are generally recognized for temporary differences to the extent that it is probable that taxable profits will be available against which those temporary differences can be utilized. The carrying amount of deferred tax assets is reviewed by the end of each reporting period. Deferred tax assets shall be reduced to the extent that utilized taxable profits decrease. Such reduction shall be reversed to the extent that it becomes probable that sufficient taxable profit will be available to allow total or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to be applied to the period when the asset is realized or the liability is settled, based on tax rates that have been enacted or substantively enacted by the end of the reporting period.

Current tax assets and liabilities, and deferred tax assets and liabilities, are offset when there is a legally enforceable right to set off the recognized amounts and the Company intends to settle on a net basis or to realize the asset and settle the liability simultaneously and when they relate to income taxes levied by the same taxation authority.

Income tax expense or income related to profit or loss are presented in the statement of profit or loss and net presented with items recognized directly in shareholders' equity in the statement of profit or loss and other comprehensive income.

### 3.12 Basic earnings per share

Basic earnings per share are calculated by dividing the net income for the year by the number of weighted average ordinary shares outstanding during the year. In the case of a capital increase, the number of shares is weighted according to time of registration of the paid-up share capital increase. The Company did not have any common share equivalents outstanding which would have dilutive effects on earnings per share.

### 3.13 Fair value measurements

In estimating the fair value of an asset or a liability, the Group and the Company take into account the characteristics of the asset or liability if a producer or supplier of marketable goods would take those characteristics into the consideration the price that would be received to sell an asset or paid to transfer a liability at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. Fair values for disclosure in the financial statements are categorized into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are on as follows:

Level 1 Inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.

Level 2 Inputs are inputs, other than quoted prices included within Level 1, which are observable for the asset or liability, either directly or indirectly.

Level 3 Inputs are unobservable inputs for the asset or liability.

### 3.14 Critical accounting judgments and key sources of estimation uncertainty

#### 3.14.1 Use of management's judgments in applying accounting policies

The preparation of financial statements in conformity with Thai Financial Reporting Standards (TFRSs) requires the Group and the Company's management to exercise various judgments in order to determine the accounting policies, estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Although these estimates are based on management's reasonable consideration of current events, actual results may differ from these estimates.

Critical judgments in applying the Group's and the Company's accounting policies are as follows:

(1) Allowance for expected credit loss

Management is required to use judgment in estimation in determining the allowance for expected credit loss of loans to customers and accrued interest receivables, together with loan commitments. The calculation of allowance for expected credit loss of the Group and the Company are based on the criteria of assessing if there has been an increase in credit risk, the development of complex expected credit loss model with a series of underlying assumptions, including the choice of inputs the forecasted macroeconomic variables in the model. This estimation has various relevant factors; therefore, the actual results may differ from estimates.

(2) Deferred revenue from customer loyalty programs

The deferred revenue from customer loyalty programs granted to the Company's customers is calculated based on the estimates of redemption rate of the reward points earned by the customers and fair value of reward prices, and is presented in the statement of financial position under "Other payables".

(3) Provisions for employee benefits

The present value of the provisions for employee benefits depends on a number of factors that are determined on an actuarial basis using a number of assumptions, including the discount rate. Any changes in these assumptions will have an impact on the carrying amount of such provisions.

The Group and the Company determine the appropriate discount rate at the end of each year. This is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the provisions for employee benefits. In determining the appropriate discount rate, the Group and the Company consider the market yield of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related provisions. Additional information is disclosed in Note 26.

Past service cost related to plan amendment is recognized as an expense in the statement of profit or loss when the plan amendment is occurred. The management of the Group and the Company judgmentally consider that an obligation arises only when the legislation is virtually certain to be enacted.

(4) Business model assessment

Classification and measurement of financial assets depends on the results of the SPPI and the business model test (please see financial assets sections of Note 3.2). The Group and the Company determine the business model at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. This assessment includes judgment reflecting all relevant evidence including how the performance of the assets is evaluated and their performance measured, the risks that affect the performance of the assets and how these are managed and how the managers of the assets are compensated.

The Group and the Company monitor financial assets measured at amortized cost or fair value through other comprehensive income that are derecognized prior to their maturity to understand the reason for their disposal and whether the reasons are consistent with the objective of the business for which the asset was held. Monitoring is part of the Group's and the Company's continuous assessment of whether the business model for which the remaining financial assets are held continues to be appropriate and if it is not appropriate whether there has been a change in business model and so a prospective change to the classification of those assets. No such changes were required during the periods presented.

(5) Significant increase in credit risk

As explained in Note 3.2.2, expected credit losses are measured as an allowance equal to 12-month ECL for stage 1 assets, or lifetime ECL for stage 2 or stage 3 assets. An asset moves to stage 2 when its credit risk has increased significantly since initial recognition. TFRS 9 does not define what constitutes a significant increase in credit risk. In assessing whether the credit risk of an asset has significantly increased the Group and the Company take into account qualitative and quantitative reasonable and supportable forward-looking information.

3.14.2 Key sources of estimation uncertainty

The Group and the Company have estimates with the assumptions concerning the future. Although these estimates are based on management's reasonable consideration of current events, actual results may differ from these estimates. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below.

Fair value measurements and valuation processes

In estimating the fair value of an asset or liability, the Group and the Company use market-observable data to the extent it is available. Where Level 1 inputs are not available, the Group and Company engage third-party qualified valuers to perform the valuation.

Information about valuation techniques and inputs used in determining the fair value of various assets and liabilities are disclosed in Note 38.6.

#### 4. SUPPLEMENTARY DISCLOSURES OF CASH FLOW INFORMATION

4.1 Cash and cash equivalents as at February 28, 2022 and 2021, are as follows:

|                                  | CONSOLIDATED         |                      | SEPARATE             |                      |
|----------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                  | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS |
|                                  | As at                | As at                | As at                | As at                |
|                                  | February 28,         | February 28,         | February 28,         | February 28,         |
|                                  | 2022                 | 2021                 | 2022                 | 2021                 |
|                                  | Baht '000            | Baht '000            | Baht '000            | Baht '000            |
| Cash                             | 666,891              | 981,293              | 627,565              | 946,970              |
| Deposits at bank - call deposits | 3,568,712            | 4,123,875            | 2,011,571            | 2,210,222            |
| Cash and cash equivalents        | <u>4,235,603</u>     | <u>5,105,168</u>     | <u>2,639,136</u>     | <u>3,157,192</u>     |

4.2 Cash paid for purchase of leasehold improvement and equipment and intangible assets other than goodwill for the years ended February 28, 2022 and 2021, are as follows:

|   | CONSOLIDATED         |                      | SEPARATE             |                      |
|---|----------------------|----------------------|----------------------|----------------------|
|   | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS |
|   | For the years ended  |
|   | February 28,         | February 28,         | February 28,         | February 28,         |
|   | 2022                 | 2021                 | 2022                 | 2021                 |
|   | Baht '000            | Baht '000            | Baht '000            | Baht '000            |
| Leasehold improvement and equipment   |                      |                      |                      |                      |
| Liabilities recorded - brought forward                                      | 25,839               | 43,432               | 23,896               | 40,514               |
| Purchase of leasehold improvement and equipment                             | 206,879              | 300,314              | 174,097              | 240,825              |
|   | <u>232,718</u>       | <u>343,746</u>       | <u>197,993</u>       | <u>281,339</u>       |
| <u>Less</u> Cash paid for purchase of leasehold improvement and equipment   | <u>(198,248)</u>     | <u>(317,907)</u>     | <u>(163,775)</u>     | <u>(257,443)</u>     |
| Liabilities recorded - carried forward                                      | <u>34,470</u>        | <u>25,839</u>        | <u>34,218</u>        | <u>23,896</u>        |
| Intangible assets other than goodwill                                       |                      |                      |                      |                      |
| Liabilities recorded - brought forward                                      | 13,521               | 1,572                | 13,520               | 1,571                |
| Purchase of intangible assets other than goodwill                           | 424,129              | 232,276              | 408,148              | 161,893              |
|   | <u>437,650</u>       | <u>233,848</u>       | <u>421,668</u>       | <u>163,464</u>       |
| <u>Less</u> Cash paid for purchase of intangible assets other than goodwill | <u>(291,549)</u>     | <u>(220,327)</u>     | <u>(275,782)</u>     | <u>(149,944)</u>     |
| Liabilities recorded - carried forward                                      | <u>146,101</u>       | <u>13,521</u>        | <u>145,886</u>       | <u>13,520</u>        |

4.3 The Company had non-cash items relating to sale of the rights on loans receivable to ATS Rabbit Special Purpose Vehicle Company Limited, a subsidiary, which the Company had sold loans receivable to. During the years ended February 28, 2022 and 2021 such sale was settled by increasing the Seller loan Account of Baht 56.15 million and Baht 15.45 million, respectively, instead of cash receipt.

4.4 Changes in liabilities arising from financing activities for the years ended February 28, 2022 and 2021 are as follows:

|   | CONSOLIDATED FINANCIAL STATEMENTS                              |                      |              |                  |          | Ending<br>balance<br>as at<br>February 28,<br>2022<br>Baht '000 |
|---|--|----------------------|--------------|------------------|----------|---|
|   | Beginning<br>balance<br>as at<br>March 1,<br>2021<br>Baht '000 | Financing cash flows |              | Non-cash changes |          |   |
|   |  | Cash                 | Cash         | Differences      | Others   |   |
|   |  | received             | paid         | on translating   |          |   |
|   |  |                      |              | foreign          |          |   |
|   |  |                      |              | currencies       |          |   |
| Baht '000   | Baht '000  | Baht '000            | Baht '000    | Baht '000        |          |   |
| Bank overdrafts and short-term borrowings from financial institutions | 10,379,071   | 92,796,090           | (93,968,202) | (35,055)         | -        | 9,171,904   |
| Long-term borrowings  | 42,821,621   | 7,194,654            | (4,191,220)  | 2,152,012        | 9,595    | 47,986,662  |
| Long-term debentures  | 9,425,401  | 2,063,600            | (3,403,200)  | 189,811          | (16,058) | 8,259,554   |
| Lease liabilities   | 689,629  | -                    | (564,337)    | 6,705            | 492,981  | 624,978   |

|   | CONSOLIDATED FINANCIAL STATEMENTS                              |                      |              |                  |          | Ending<br>balance<br>as at<br>February 28,<br>2021<br>Baht '000 |
|---|--|----------------------|--------------|------------------|----------|---|
|   | Beginning<br>balance<br>as at<br>March 1,<br>2020<br>Baht '000 | Financing cash flows |              | Non-cash changes |          |   |
|   |  | Cash                 | Cash         | Differences      | Others   |   |
|   |  | received             | paid         | on translating   |          |   |
|   |  |                      |              | foreign          |          |   |
|   |  |                      |              | currencies       |          |   |
| Baht '000   | Baht '000  | Baht '000            | Baht '000    | Baht '000        |          |   |
| Bank overdrafts and short-term borrowings from financial institutions | 7,211,233  | 85,656,321           | (82,645,247) | 156,764          | -        | 10,379,071  |
| Long-term borrowings  | 45,259,611   | 10,237,763           | (11,515,044) | (1,149,797)      | (10,912) | 42,821,621  |
| Long-term debentures  | 16,787,966   | -                    | (7,627,700)  | 255,842          | 9,293    | 9,425,401   |
| Lease liabilities   | 937,732  | -                    | (565,394)    | 262              | 317,029  | 689,629   |

|   | SEPARATE FINANCIAL STATEMENTS                                  |                      |              |                  |          | Ending<br>balance<br>as at<br>February 28,<br>2022<br>Baht '000 |
|---|--|----------------------|--------------|------------------|----------|---|
|   | Beginning<br>balance<br>as at<br>March 1,<br>2021<br>Baht '000 | Financing cash flows |              | Non-cash changes |          |   |
|   |  | Cash                 | Cash         | Differences      | Others   |   |
|   |  | received             | paid         | on translating   |          |   |
|   |  |                      |              | foreign          |          |   |
|   |  |                      |              | currencies       |          |   |
| Baht '000   | Baht '000  | Baht '000            | Baht '000    | Baht '000        |          |   |
| Bank overdrafts and short-term borrowings from financial institutions | 7,860,000  | 87,359,879           | (87,278,639) | -                | -        | 7,941,240   |
| Long-term borrowings  | 40,646,732   | 6,554,661            | (4,191,220)  | 1,876,347        | 9,595    | 44,896,115  |
| Long-term borrowings under securitization project                     | 1,489,622  | 491,631              | (491,631)    | -                | (87,913) | 1,401,709   |
| Long-term debentures  | 7,952,319  | 2,063,600            | (3,403,200)  | 189,811          | (16,058) | 6,786,472   |
| Lease liabilities   | 558,595  | -                    | (488,719)    | -                | 482,549  | 552,425   |

|   | SEPARATE FINANCIAL STATEMENTS                                  |                      |              |  |           | Ending<br>balance<br>as at<br>February 28,<br>2021<br>Baht '000 |
|---|--|----------------------|--------------|--|-----------|---|
|   | Beginning<br>balance<br>as at<br>March 1,<br>2020<br>Baht '000 | Financing cash flows |              | Non-cash changes                                       |           |   |
|   |  | Cash<br>received     | Cash<br>paid | Differences<br>on translating<br>foreign<br>currencies | Others    |   |
|   |  | Baht '000            | Baht '000    | Baht '000  | Baht '000 |   |
| Bank overdrafts and short-term borrowings from financial institutions | 3,400,056  | 74,910,000           | (70,450,056) | -  | -         | 7,860,000   |
| Long-term borrowings  | 44,076,691   | 8,704,388            | (11,014,350) | (1,109,085)  | (10,912)  | 40,646,732  |
| Long-term borrowings under securitization project                     | 1,662,552  | 542,151              | (542,151)    | -  | (172,930) | 1,489,622   |
| Long-term debentures  | 15,314,884   | -                    | (7,627,700)  | 255,842  | 9,293     | 7,952,319   |
| Lease liabilities   | 761,561  | -                    | (475,575)    | -  | 272,609   | 558,595   |

## 5. TRADE RECEIVABLES

5.1 Trade receivables as at February 28, 2022 and 2021, consist of the following:

|   | CONSOLIDATED                               |  | SEPARATE                                   |  |
|---|--|--|--|--|
|   | FINANCIAL STATEMENTS                       |  | FINANCIAL STATEMENTS                       |  |
|   | As at<br>February 28,<br>2022<br>Baht '000 | As at<br>February 28,<br>2021<br>Baht '000 | As at<br>February 28,<br>2022<br>Baht '000 | As at<br>February 28,<br>2021<br>Baht '000 |
|   |  |  |  |  |
| Trade receivables   | 89,626,146                                 | 85,942,940                                 | 84,065,981                                 | 80,236,602                                 |
| Trade receivables under securitization project<br>- ATS Rabbit Special Purpose Vehicle<br>Company Limited | 1,401,709                                  | 1,489,622                                  | 1,401,709                                  | 1,489,622                                  |
| Total   | 91,027,855                                 | 87,432,562                                 | 85,467,690                                 | 81,726,224                                 |
| <u>Less</u> Allowance for expected credit loss  | <u>(10,951,455)</u>                        | <u>(11,593,219)</u>                        | <u>(9,972,970)</u>                         | <u>(10,891,803)</u>                        |
| <b>Total trade receivables</b>  | <b>80,076,400</b>                          | <b>75,839,343</b>                          | <b>75,494,720</b>                          | <b>70,834,421</b>                          |

As the securitization transaction under the Receivables Sale and Purchase Agreement for transferred rights on loans receivable with ATS Rabbit Special Purpose Vehicle Company Limited does not qualify for derecognition of financial assets according to TFRS 9, the Company continues to recognize the full carrying amount of these receivables and uses them as collateral for long-term borrowings under the securitization project (see Note 5.5).

As at February 28, 2022 and 2021, details of trade receivables are as follows:

|   | CONSOLIDATED FINANCIAL STATEMENTS |                                  |                    |                                   |                                  |                    |
|---|-----------------------------------|----------------------------------|--------------------|-----------------------------------|----------------------------------|--------------------|
|   | As at February 28, 2022           |                                  |                    | As at February 28, 2021           |                                  |                    |
|   | Due within<br>1 year<br>Baht '000 | Due after<br>1 year<br>Baht '000 | Total<br>Baht '000 | Due within<br>1 year<br>Baht '000 | Due after<br>1 year<br>Baht '000 | Total<br>Baht '000 |
| <b>Hire-purchase receivable</b>                         |                                   |                                  |                    |                                   |                                  |                    |
| Hire-purchase and accrued interest receivable           | 2,562,979                         | 3,972,671                        | 6,535,650          | 3,567,397                         | 3,145,028                        | 6,712,425          |
| <u>Less</u> Unearned financing income                   | <u>(277,545)</u>                  | <u>(366,710)</u>                 | <u>(644,255)</u>   | <u>(341,085)</u>                  | <u>(523,657)</u>                 | <u>(864,742)</u>   |
|   | 2,285,434                         | 3,605,961                        | 5,891,395          | 3,226,312                         | 2,621,371                        | 5,847,683          |
| <u>Less</u> Allowance for expected credit loss          | <u>(283,862)</u>                  | <u>(508,248)</u>                 | <u>(792,110)</u>   | <u>(392,025)</u>                  | <u>(480,357)</u>                 | <u>(872,382)</u>   |
| Hire-purchase and accrued interest receivable - net     | <u>2,001,572</u>                  | <u>3,097,713</u>                 | <u>5,099,285</u>   | <u>2,834,287</u>                  | <u>2,141,014</u>                 | <u>4,975,301</u>   |
| <b>Loans receivable</b>                                 |                                   |                                  |                    |                                   |                                  |                    |
| Loans and accrued interest receivable                   | 45,513,782                        | 181,622                          | 45,695,404         | 45,123,605                        | 208,290                          | 45,331,895         |
| <u>Less</u> Allowance for expected credit loss          | <u>(6,236,426)</u>                | <u>(42,362)</u>                  | <u>(6,278,788)</u> | <u>(6,634,437)</u>                | <u>(35,945)</u>                  | <u>(6,670,382)</u> |
| Loans and accrued interest receivable - net             | <u>39,277,356</u>                 | <u>139,260</u>                   | <u>39,416,616</u>  | <u>38,489,168</u>                 | <u>172,345</u>                   | <u>38,661,513</u>  |
| <b>Credit card receivable</b>                           |                                   |                                  |                    |                                   |                                  |                    |
| Credit card and accrued interest receivable             | 39,323,715                        | -                                | 39,323,715         | 36,088,232                        | -                                | 36,088,232         |
| <u>Less</u> Allowance for expected credit loss          | <u>(3,880,166)</u>                | <u>-</u>                         | <u>(3,880,166)</u> | <u>(4,050,362)</u>                | <u>-</u>                         | <u>(4,050,362)</u> |
| Credit card and accrued interest receivable - net       | <u>35,443,549</u>                 | <u>-</u>                         | <u>35,443,549</u>  | <u>32,037,870</u>                 | <u>-</u>                         | <u>32,037,870</u>  |
| <b>Receivable from rendering the collection service</b> |                                   |                                  |                    |                                   |                                  |                    |
| Receivable from rendering the collection service        | 15,593                            | -                                | 15,593             | 9,054                             | -                                | 9,054              |
| <u>Less</u> Allowance for expected credit loss          | <u>(391)</u>                      | <u>-</u>                         | <u>(391)</u>       | <u>(93)</u>                       | <u>-</u>                         | <u>(93)</u>        |
| Receivable from rendering the collection service - net  | <u>15,202</u>                     | <u>-</u>                         | <u>15,202</u>      | <u>8,961</u>                      | <u>-</u>                         | <u>8,961</u>       |
| <b>Receivable from insurance broker business</b>        | 101,748                           | -                                | 101,748            | 155,698                           | -                                | 155,698            |
| <b>Total trade receivables</b>                          | <u>76,839,427</u>                 | <u>3,236,973</u>                 | <u>80,076,400</u>  | <u>73,525,984</u>                 | <u>2,313,359</u>                 | <u>75,839,343</u>  |

| SEPARATE FINANCIAL STATEMENTS                       |                                   |                                  |                         |                                   |                                  |                    |
|---|-----------------------------------|----------------------------------|-------------------------|-----------------------------------|----------------------------------|--------------------|
| As at February 28, 2022                             |                                   |                                  | As at February 28, 2021 |                                   |                                  |                    |
|   | Due within<br>1 year<br>Baht '000 | Due after<br>1 year<br>Baht '000 | Total<br>Baht '000      | Due within<br>1 year<br>Baht '000 | Due after<br>1 year<br>Baht '000 | Total<br>Baht '000 |
| <b>Hire-purchase receivable</b>                     |                                   |                                  |                         |                                   |                                  |                    |
| Hire-purchase and accrued interest receivable       | 914,643                           | 2,192,369                        | 3,107,012               | 1,006,603                         | 2,745,539                        | 3,752,142          |
| <u>Less</u> Unearned financing income               | <u>(277,545)</u>                  | <u>(366,709)</u>                 | <u>(644,254)</u>        | <u>(341,085)</u>                  | <u>(523,656)</u>                 | <u>(864,741)</u>   |
|   | 637,098                           | 1,825,660                        | 2,462,758               | 665,518                           | 2,221,883                        | 2,887,401          |
| <u>Less</u> Allowance for expected credit loss      | <u>(109,304)</u>                  | <u>(313,220)</u>                 | <u>(422,524)</u>        | <u>(155,003)</u>                  | <u>(445,001)</u>                 | <u>(600,004)</u>   |
| Hire-purchase and accrued interest receivable - net | <u>527,794</u>                    | <u>1,512,440</u>                 | <u>2,040,234</u>        | <u>510,515</u>                    | <u>1,776,882</u>                 | <u>2,287,397</u>   |
| <b>Loans receivable</b>                             |                                   |                                  |                         |                                   |                                  |                    |
| Loans and accrued interest receivable               | 44,363,688                        | -                                | 44,363,688              | 43,385,259                        | 7                                | 43,385,266         |
| <u>Less</u> Allowance for expected credit loss      | <u>(5,733,592)</u>                | <u>-</u>                         | <u>(5,733,592)</u>      | <u>(6,276,675)</u>                | <u>(1)</u>                       | <u>(6,276,676)</u> |
| Loans and accrued interest receivable - net         | <u>38,630,096</u>                 | <u>-</u>                         | <u>38,630,096</u>       | <u>37,108,584</u>                 | <u>6</u>                         | <u>37,108,590</u>  |
| <b>Credit card receivable</b>                       |                                   |                                  |                         |                                   |                                  |                    |
| Credit card and accrued interest receivable         | 38,539,555                        | -                                | 38,539,555              | 35,453,557                        | -                                | 35,453,557         |
| <u>Less</u> Allowance for expected credit loss      | <u>(3,816,854)</u>                | <u>-</u>                         | <u>(3,816,854)</u>      | <u>(4,015,123)</u>                | <u>-</u>                         | <u>(4,015,123)</u> |
| Credit card and accrued interest receivable - net   | <u>34,722,701</u>                 | <u>-</u>                         | <u>34,722,701</u>       | <u>31,438,434</u>                 | <u>-</u>                         | <u>31,438,434</u>  |
| <b>Receivable from insurance broker business</b>    | <u>101,689</u>                    | <u>-</u>                         | <u>101,689</u>          | <u>-</u>                          | <u>-</u>                         | <u>-</u>           |
| <b>Total trade receivables</b>                      | <u>73,982,280</u>                 | <u>1,512,440</u>                 | <u>75,494,720</u>       | <u>69,057,533</u>                 | <u>1,776,888</u>                 | <u>70,834,421</u>  |

## 5.2 Quality of assets

Staging analysis for trade receivables as at February 28, 2022 and 2021 are as follows:

| CONSOLIDATED FINANCIAL STATEMENTS                         |                                |  |   |
|---|--------------------------------|--|---|
| As at February 28, 2022                                   |                                |  |   |
|   | Trade receivables<br>Baht '000 | Allowance for<br>expected credit loss<br>Baht '000 | Total trade<br>receivables<br>Baht '000 |
| Low credit risk receivables (Stage 1)                     | 82,898,746                     | (5,563,984)  | 77,334,762                              |
| Significant increase in credit risk receivables (Stage 2) | 3,701,623                      | (1,917,326)  | 1,784,297                               |
| Default receivables in credit risk (Stage 3)              | <u>4,427,486</u>               | <u>(3,470,145)</u>                                 | <u>957,341</u>                          |
| <b>Total</b>  | <u>91,027,855</u>              | <u>(10,951,455)</u>                                | <u>80,076,400</u>                       |

CONSOLIDATED FINANCIAL STATEMENTS

As at February 28, 2021

|  | Trade receivables<br>Baht '000 | Allowance for<br>expected credit loss<br>Baht '000 | Total trade<br>receivables<br>Baht '000 |
|--|--------------------------------|--|---|
| Low credit risk receivables (Stage 1)                        | 79,446,594                     | (5,969,416)  | 73,477,178                              |
| Significant increase in credit risk receivables<br>(Stage 2) | 2,943,938                      | (1,578,830)  | 1,365,108                               |
| Default receivables in credit risk<br>(Stage 3)              | 5,042,030                      | (4,044,973)  | 997,057                                 |
| <b>Total</b>   | <b>87,432,562</b>              | <b>(11,593,219)</b>                                | <b>75,839,343</b>                       |

SEPARATE FINANCIAL STATEMENTS

As at February 28, 2022

|  | Trade receivables<br>Baht '000 | Allowance for<br>expected credit loss<br>Baht '000 | Total trade<br>receivables<br>Baht '000 |
|--|--------------------------------|--|---|
| Low credit risk receivables (Stage 1)                        | 78,540,851                     | (5,440,033)  | 73,100,818                              |
| Significant increase in credit risk receivables<br>(Stage 2) | 3,348,067                      | (1,768,513)  | 1,579,554                               |
| Default receivables in credit risk<br>(Stage 3)              | 3,578,772                      | (2,764,424)  | 814,348                                 |
| <b>Total</b>   | <b>85,467,690</b>              | <b>(9,972,970)</b>                                 | <b>75,494,720</b>                       |

SEPARATE FINANCIAL STATEMENTS

As at February 28, 2021

|  | Trade receivables<br>Baht '000 | Allowance for<br>expected credit loss<br>Baht '000 | Total trade<br>receivables<br>Baht '000 |
|--|--------------------------------|--|---|
| Low credit risk receivables (Stage 1)                        | 74,480,252                     | (5,813,007)  | 68,667,245                              |
| Significant increase in credit risk receivables<br>(Stage 2) | 2,715,548                      | (1,489,812)  | 1,225,736                               |
| Default receivables in credit risk<br>(Stage 3)              | 4,530,424                      | (3,588,984)  | 941,440                                 |
| <b>Total</b>   | <b>81,726,224</b>              | <b>(10,891,803)</b>                                | <b>70,834,421</b>                       |

Trade receivables as at February 28, 2022 and 2021 classified by aging are as follows:

CONSOLIDATED FINANCIAL STATEMENTS

|   | As at<br>February 28,<br>2022<br>Baht '000 | As at<br>February 28,<br>2021<br>Baht '000 |
|---|--|--|
| Less than 3 months                      | 86,925,982                                 | 82,848,008                                 |
| 3 months up                             | 4,101,873                                  | 4,584,554                                  |
| Total                                   | 91,027,855                                 | 87,432,562                                 |
| Less Allowance for expected credit loss | (10,951,455)                               | (11,593,219)                               |
| <b>Total trade receivables</b>          | <b>80,076,400</b>                          | <b>75,839,343</b>                          |

|  | SEPARATE FINANCIAL STATEMENTS |                          |
|--|-------------------------------|--------------------------|
|  | As at                         | As at                    |
|  | February 28,<br>2022          | February 28,<br>2021     |
|  | Baht '000                     | Baht '000                |
| Less than 3 months                             | 82,214,531                    | 77,653,277               |
| 3 months up                                    | 3,253,159                     | 4,072,947                |
| Total  | <u>85,467,690</u>             | <u>81,726,224</u>        |
| <u>Less</u> Allowance for expected credit loss | <u>(9,972,970)</u>            | <u>(10,891,803)</u>      |
| <b>Total trade receivables</b>                 | <b><u>75,494,720</u></b>      | <b><u>70,834,421</u></b> |

### 5.3 Troubled debt restructuring

For the years ended February 28, 2022 and 2021, the Company had recognized interest income on restructured debts totaling Baht 120.74 million and Baht 146.23 million, respectively.

The Group and the Company had outstanding balances of credit card receivable, hire-purchase receivable and loans receivable as at February 28, 2022 and 2021, as follows:

|                                    | CONSOLIDATED FINANCIAL STATEMENTS |                     |                         |                     |
|------------------------------------|-----------------------------------|---------------------|-------------------------|---------------------|
|                                    | As at February 28, 2022           |                     | As at February 28, 2021 |                     |
|                                    | Number of<br>debtors              | Amount<br>Baht '000 | Number of<br>debtors    | Amount<br>Baht '000 |
| Restructured trade receivables     | 21,160                            | 801,805             | 29,220                  | 1,158,699           |
| Non-restructured trade receivables | 3,697,818                         | 90,108,709          | 3,777,597               | 86,109,111          |
| Total                              | <u>3,718,978</u>                  | <u>90,910,514</u>   | <u>3,806,817</u>        | <u>87,267,810</u>   |

|                                    | SEPARATE FINANCIAL STATEMENTS |                     |                         |                     |
|------------------------------------|-------------------------------|---------------------|-------------------------|---------------------|
|                                    | As at February 28, 2022       |                     | As at February 28, 2021 |                     |
|                                    | Number of<br>debtors          | Amount<br>Baht '000 | Number of<br>debtors    | Amount<br>Baht '000 |
| Restructured trade receivables     | 21,142                        | 801,309             | 29,205                  | 1,157,487           |
| Non-restructured trade receivables | 2,622,002                     | 84,564,692          | 2,730,569               | 80,568,737          |
| Total                              | <u>2,643,144</u>              | <u>85,366,001</u>   | <u>2,759,774</u>        | <u>81,726,224</u>   |

As at February 28, 2022 and 2021, the Company had no commitment to provide additional loans to its restructured debtors after debt restructuring.

#### 5.4 Allowance for expected credit loss

Allowance for expected credit loss as at February 28, 2022 and 2021, are as follows:

|  | <b>CONSOLIDATED FINANCIAL STATEMENTS</b>             |  |   | <b>Total</b>      |
|--|--|--|---|-------------------|
|  | <b>Allowance for expected credit loss</b>            |  |   |                   |
|  | <b>Low credit risk<br/>receivables<br/>(Stage 1)</b> | <b>Significant increase in<br/>credit risk receivables<br/>(Stage 2)</b> | <b>Default receivables in<br/>credit risk<br/>(Stage 3)</b> |                   |
|  | <b>Baht '000</b>                                     | <b>Baht '000</b>   | <b>Baht '000</b>  |                   |
| Balance as at March 1, 2021                  | 5,969,416  | 1,578,830  | 4,044,973   | 11,593,219        |
| Changes in staging*                          | 1,864,836  | (4,848,856)  | 2,984,020   | -                 |
| Changes in risk parameters                   | (2,415,347)  | 5,150,009  | 3,312,959   | 6,047,621         |
| New financial assets originated or purchased | 395,135  | 35,497   | 517,737   | 948,369           |
| Financial assets derecognized                | (255,682)  | (4,575)  | 257,097   | (3,160)           |
| Written-off bad debts                        | -  | -  | (7,648,916)   | (7,648,916)       |
| Foreign exchange rate differences            | 5,626  | 6,421  | 2,275   | 14,322            |
| Balance as at February 28, 2022              | <u>5,563,984</u>                                     | <u>1,917,326</u>   | <u>3,470,145</u>  | <u>10,951,455</u> |

|  | <b>CONSOLIDATED FINANCIAL STATEMENTS</b>             |  |   | <b>Total</b>      |
|--|--|--|---|-------------------|
|  | <b>Allowance for expected credit loss</b>            |  |   |                   |
|  | <b>Low credit risk<br/>receivables<br/>(Stage 1)</b> | <b>Significant increase in<br/>credit risk receivables<br/>(Stage 2)</b> | <b>Default receivables in<br/>credit risk<br/>(Stage 3)</b> |                   |
|  | <b>Baht '000</b>                                     | <b>Baht '000</b>   | <b>Baht '000</b>  |                   |
| Balance as at March 1, 2020                  | 6,160,129  | 1,410,298  | 3,456,701   | 11,027,128        |
| Changes in staging**                         | 2,468,243  | (5,329,962)  | 2,861,719   | -                 |
| Changes in risk parameters                   | (2,603,336)  | 5,519,822  | 2,346,370   | 5,262,856         |
| New financial assets originated or purchased | 258,512  | -  | 989,553   | 1,248,065         |
| Financial assets derecognized                | (318,120)  | (17,554)   | 453,702   | 118,028           |
| Written-off bad debts                        | -  | -  | (6,048,861)   | (6,048,861)       |
| Foreign exchange rate differences            | 3,988  | (3,774)  | (14,211)  | (13,997)          |
| Balance as at February 28, 2021              | <u>5,969,416</u>                                     | <u>1,578,830</u>   | <u>4,044,973</u>  | <u>11,593,219</u> |

\* The Group and the Company have adhered to the Accounting Treatment Guidance on “Guidelines for supporting debtors affected by COVID-19” and Accounting Guidance on “The temporary relief measures for entities supporting their debtors who effected from the situations that affected Thailand’s economy” in staging (see Note 2.6).

\*\* The Group and the Company have adhered to the Accounting Treatment Guidance on “The temporary relief measures for entities supporting their debtors who effected from the situations that affected Thailand’s economy” in staging (see Note 2.6).

|  | <b>SEPARATE FINANCIAL STATEMENTS</b>                 |  |   | <b>Total</b>     |
|--|--|--|---|------------------|
|  | <b>Allowance for expected credit loss</b>            |  |   |                  |
|  | <b>Low credit risk<br/>receivables<br/>(Stage 1)</b> | <b>Significant increase in<br/>credit risk receivables<br/>(Stage 2)</b> | <b>Default receivables in<br/>credit risk<br/>(Stage 3)</b> |                  |
|  | <b>Baht '000</b>                                     | <b>Baht '000</b>   | <b>Baht '000</b>  |                  |
| Balance as at March 1, 2021                  | 5,813,007  | 1,489,812  | 3,588,984   | 10,891,803       |
| Changes in staging*                          | 1,870,437  | (4,791,585)  | 2,921,148   | -                |
| Changes in risk parameters                   | (2,354,321)  | 5,126,038  | 3,118,297   | 5,890,014        |
| New financial assets originated or purchased | 359,716  | -  | 326,194   | 685,910          |
| Financial assets derecognized                | (248,806)  | (55,752)   | 56,848  | (247,710)        |
| Written-off bad debts                        | -  | -  | (7,247,047)   | (7,247,047)      |
| Balance as at February 28, 2022              | <u>5,440,033</u>                                     | <u>1,768,513</u>   | <u>2,764,424</u>  | <u>9,972,970</u> |

|  | <b>SEPARATE FINANCIAL STATEMENTS</b>                 |  |   | <b>Total</b>      |
|--|--|--|---|-------------------|
|  | <b>Allowance for expected credit loss</b>            |  |   |                   |
|  | <b>Low credit risk<br/>receivables<br/>(Stage 1)</b> | <b>Significant increase in<br/>credit risk receivables<br/>(Stage 2)</b> | <b>Default receivables in<br/>credit risk<br/>(Stage 3)</b> |                   |
|  | <b>Baht '000</b>                                     | <b>Baht '000</b>   | <b>Baht '000</b>  |                   |
| Balance as at March 1, 2020                  | 5,959,780  | 1,403,865  | 3,426,151   | 10,789,796        |
| Changes in staging**                         | 2,473,919  | (5,313,083)  | 2,839,164   | -                 |
| Changes in risk parameters                   | (2,603,336)  | 5,519,822  | 2,346,370   | 5,262,856         |
| New financial assets originated or purchased | 258,512  | -  | 989,553   | 1,248,065         |
| Financial assets derecognized                | (275,868)  | (120,792)  | (94,184)  | (490,844)         |
| Written-off bad debts                        | -  | -  | (5,918,070)   | (5,918,070)       |
| Balance as at February 28, 2021              | <u>5,813,007</u>                                     | <u>1,489,812</u>   | <u>3,588,984</u>  | <u>10,891,803</u> |

\* The Group and the Company have adhered to the Accounting Treatment Guidance on “Guidelines for supporting debtors affected by COVID-19” and Accounting Guidance on “The temporary relief measures for entities supporting their debtors who effected from the situations that affected Thailand’s economy” in staging (see Note 2.6).

\*\* The Group and the Company have adhered to the Accounting Treatment Guidance on “The temporary relief measures for entities supporting their debtors who effected from the situations that affected Thailand’s economy” in staging (see Note 2.6).

## 5.5 Transfers of financial assets

The Company entered into the Receivables Sale and Purchase Agreement with Special Purposes Vehicle Company, which was incorporated under the Civil and Commercial Code of Thailand to be special purpose vehicle (SPV) under the Royal Enactment on Special Purpose Juristic Persons for Securitization B.E. 2540 (1997). Under the securitization plan which was approved by the Securities and Exchange Commission (the “SEC”), the Company sold an amount of revolving receivables and the SPV also appointed the Company to act as the servicer responsible for collecting payments from its obligor under the Receivables Sale and Purchase Agreement and Servicing Agreement.

Details of aforementioned sales of receivables are summarized as follows:

|  |      | <b>ATS Rabbit*</b>                             |
|--|------|--|
| Approved date of the securitization project by the SEC |      | October 2, 2015                                |
| Initial selling date                                   |      | October 29, 2015                               |
| Type of transferred receivables                        |      | Loans receivable                               |
| Revolving period                                       |      | October 2015 - October 2025<br>(approximately) |
| <b>Initial sale of receivables</b>                     |      |  |
| Net book value of initial receivables                  | Baht | 456,076,200                                    |
| Proceeds from transfer of the rights in receivables    | Baht | 433,272,390                                    |
| Subordinated lendings                                  | Baht | 50,081,313                                     |
| Minimum seller loans - pari passu with debentures      | Baht | None   |
| Number of contracts                                    |      | 49,225   |
| Average principal amount outstanding                   | Baht | 9,265  |
| Interest rate  |      | 25% p.a.                                       |

\* ATS Rabbit Special Purpose Vehicle Company Limited (Subsidiary)

The Company does not recognize other assets obtained in the transfer of financial assets including retained interests on the financial statements because it is not practical to estimate their reliable fair values.

On October 22, 2015, the Company entered into the Receivables Sale and Purchase Agreement with ATS Rabbit Special Purpose Vehicle Company Limited which was registered as a special purpose vehicle company under the Civil and Commercial Code of Thailand for the purpose of implementing or facilitating the securitization in accordance with the securitization projects approved by the Office of the SEC on October 2, 2015 for transferred rights, title, interest and benefits in respect of the Initial Receivables, the Future Receivables and the Additional Receivables on the term of the Agreement.

During the life of the securitization projects, the Company may repurchase the rights on the Purchased Receivables with ATS Rabbit in the following circumstances:

1. When the Company has breached its representations and warranties with respect to the Purchased Receivables which are ineligible. The Company is obliged to repurchase such ineligible receivables on the next Monthly Purchase Date.

2. The Company, as the collection agent, may exercise the Clean up Call Option for repurchase of remaining Purchased Receivables whenever the continued servicing of the Purchase Receivables is deemed to be burdensome.
3. The Company may exercise the Tax Redemption Option for repurchase of remaining Purchased Receivables, where there is incurred taxes other than corporate income tax and special business tax.

The key financial information of Special Purpose Vehicle Company is as follows:

|   | <b>ATS Rabbit*</b>           |                              |
|---|------------------------------|------------------------------|
|   | <b>As at</b>                 | <b>As at</b>                 |
|   | <b>February 28,<br/>2022</b> | <b>February 28,<br/>2021</b> |
|   | <b>Baht '000</b>             | <b>Baht '000</b>             |
| <b>Statements of financial position</b> |                              |                              |
| Total assets                            | 2,011,344                    | 1,960,327                    |
| Total liabilities                       | 2,011,300                    | 1,960,283                    |
| Total shareholders' equity              | 44                           | 44                           |
| <br>                                    |                              |                              |
|   | <b>For the years ended</b>   |                              |
|   | <b>February 28,<br/>2022</b> | <b>February 28,<br/>2021</b> |
|   | <b>Baht '000</b>             | <b>Baht '000</b>             |
| <b>Statements of profit or loss</b>     |                              |                              |
| Total revenues                          | 368,573                      | 408,574                      |
| Bad debts and doubtful accounts         | 144,060                      | 157,482                      |
| Other operating expenses                | 98,949                       | 108,262                      |
| Interest expenses                       | 82,040                       | 81,844                       |
| Income tax expense                      | 8,729                        | 12,197                       |
| Net profit                              | 34,795                       | 48,789                       |

\* ATS Rabbit Special Purpose Vehicle Company Limited (ATS Rabbit) is the Company's subsidiary (see Notes 2.4 and 9.2).

For the years ended February 28, 2022 and 2021, transactions relating to the transfers of financial assets under the securitization projects are summarized as follows:

|  | <b>For the years ended</b>   |                              |
|--|------------------------------|------------------------------|
|  | <b>February 28,<br/>2022</b> | <b>February 28,<br/>2021</b> |
|  | <b>Million<br/>Baht</b>      | <b>Million<br/>Baht</b>      |
| Transfers of future receivables and additional receivables (at book value) |                              |                              |
| - Loans receivable (ATS Rabbit)  | 548                          | 527                          |
|  | <u>548</u>                   | <u>527</u>                   |
| Cash collection on behalf of Special Purpose Vehicles                      |                              |                              |
| - Loans receivable (ATS Rabbit)  | 857                          | 960                          |
|  | <u>857</u>                   | <u>960</u>                   |
| Servicing income on cash collection from Special Purpose Vehicles          |                              |                              |
| - Loans receivable (ATS Rabbit)  | 78                           | 86                           |
|  | <u>78</u>                    | <u>86</u>                    |

## 6. OTHER RECEIVABLES

Other receivables as at February 28, 2022 and 2021 consist of the following:

|  | CONSOLIDATED         |                      | SEPARATE             |                      |
|--|----------------------|----------------------|----------------------|----------------------|
|  | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS |
|  | As at                | As at                | As at                | As at                |
|  | February 28,         | February 28,         | February 28,         | February 28,         |
|  | 2022                 | 2021                 | 2022                 | 2021                 |
|  | Baht '000            | Baht '000            | Baht '000            | Baht '000            |
| Other receivables - related companies<br>(see Note 36.2.1) | 6,022                | 5,930                | 59,236               | 92,910               |
| Other receivables - other companies                        | 174,869              | 507,223              | 145,767              | 443,637              |
| Prepaid expenses   | 252,290              | 169,018              | 207,357              | 135,668              |
| Advance payment  | 47,923               | 60,742               | 413                  | 5                    |
| Accrued income   | 21,251               | 25,638               | -                    | 13                   |
| Refundable corporate income tax                            | 15,745               | 58,056               | -                    | -                    |
| Total  | <u>518,100</u>       | <u>826,607</u>       | <u>412,773</u>       | <u>672,233</u>       |

## 7. FIXED DEPOSITS AT BANKS UNDER OBLIGATIONS

As at February 28, 2022 and 2021, 4 subsidiaries have fixed deposits at banks under obligations as follows:

|  | CONSOLIDATED         |                      |
|--|----------------------|----------------------|
|  | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS |
|  | As at                | As at                |
|  | February 28,         | February 28,         |
|  | 2022                 | 2021                 |
|  | Baht '000            | Baht '000            |
| <b>Due within 1 year</b>   |                      |                      |
| Reserve in accordance with insurance regulations   | 3,000                | -                    |
| <b>Due after 1 year</b>  |                      |                      |
| Reserve in accordance with insurance regulations   | -                    | 3,000                |
| Pledge as collateral for bank's letters of guarantee issued<br>for debt collection service | 3,925                | 1,600                |
| Legal reserve of the foreign subsidiaries  | 37,408               | 34,368               |
| Total fixed deposits at banks under obligations  | <u>41,333</u>        | <u>38,968</u>        |

## 8. LONG-TERM LOAN TO A SUBSIDIARY

As at February 28, 2022, the Company has long-term loan to a subsidiary amounting to USD 4 million or equivalent to Baht 130.24 million which will be due in 2026. The loan is unsecured and has interest rate at 8.5% per annum (see Note 36.2.1). (As at February 28, 2021: USD 4 million or equivalent to Baht 119.49 million).

## 9. INVESTMENTS IN AN ASSOCIATE AND SUBSIDIARIES

Investments in an associate and subsidiaries consist of:

### 9.1 Investment in an associate in the consolidated financial statements

As at February 28, 2021, the Company had investment in an associate and is accounted for using the equity method in the consolidated financial statements as follows:

|   | Paid-up<br>capital | Ownership<br>% | CONSOLIDATED FINANCIAL STATEMENTS<br>As at February 28, 2021 |                               |
|---|--------------------|----------------|--|-------------------------------|
|   |                    |                | Cost<br>method<br>Baht '000                                  | Equity<br>method<br>Baht '000 |
| <b>Investment in an associate</b>                     |                    |                |  |                               |
| ACS Trading Vietnam<br>Company Limited                | VND 50,000 million | 20.00          | 16,819.3   | -                             |
| <u>Less</u> Allowance for<br>impairment of investment |                    |                | (16,819.3)   | -                             |
| <b>Total investment in an associate</b>               |                    |                | <u>-</u>   | <u>-</u>                      |

On March 30, 2021, the Board of Directors' Meeting of ACS Trading Vietnam Co., Ltd. ("ACS Trading Vietnam") had a resolution to approve the increase of authorized share capital from VND 50,000 million to VND 330,000 million. ACS Trading Vietnam registered its increased share capital on November 29, 2021. However, the Company waived the rights to purchase the increased share capital. As a result, the Company's proportion of shareholding in ACSTV decreased from 20% to 3.03%. The Company has accounted for the retained interest as an investment in equity securities measured at fair value through profit or loss whose fair value on the initial recognition was zero (see Note 10).

The summarized financial information of an associate used for preparation of the consolidated financial statements are as follows:

#### ACS Trading Vietnam Company Limited

|                   | As at<br>February 28,<br>2021<br>Baht '000                        |
|-------------------|---|
| Total assets      | <u>1,377,135</u>  |
| Total liabilities | <u>1,523,235</u>  |
|                   | <b>For the year ended<br/>February 28,<br/>2021<br/>Baht '000</b> |
| Total revenues    | <u>453,155</u>  |
| Net loss          | <u>243,809</u>  |

The consolidated statements of profit or loss for the year ended February 28, 2021 recognized share of loss of an associate using equity method according to the proportion of the ownership interest in an associate as follows:

|  | <b>CONSOLIDATED<br/>FINANCIAL STATEMENTS<br/>For the year ended<br/>February 28, 2021<br/>Baht '000</b> |
|--|---|
| <b>Share of loss of an associate using equity method</b> |   |
| ACS Trading Vietnam Company Limited                      | 25,431  |

Reconciliation of the above summarized financial information to the carrying amount of the interest in an associate recognized in the consolidated financial statements for the years ended February 28, 2021, is as follows:

|  | <b>CONSOLIDATED<br/>FINANCIAL STATEMENTS<br/>For the year ended<br/>February 28, 2021<br/>Baht '000</b> |
|--|---|
| Net assets of an associate                               | (146,100)   |
| Proportion of the ownership interest in an associate (%) | 20.00   |
|  | (29,220)  |
| Goodwill   | -   |
| Other adjustments  |   |
| - Exchange differences on acquisition date               | 29,220  |
| Carrying amount of the investment in an associate        | -   |

## 9.2 Investments in an associate and subsidiaries in the separate financial statements

As at February 28, 2022 and 2021, the Company had investments in an associate and subsidiaries which are accounted for using the cost method in the separate financial statements as follows:

|  | <b>SEPARATE FINANCIAL STATEMENTS</b> |                                      |                                |                                      |
|--|--------------------------------------|--------------------------------------|--------------------------------|--------------------------------------|
|  | <b>As at February 28, 2022</b>       |                                      | <b>As at February 28, 2021</b> |                                      |
|  | <b>Ownership</b>                     | <b>Cost<br/>method<br/>Baht '000</b> | <b>Ownership</b>               | <b>Cost<br/>method<br/>Baht '000</b> |
|  | %                                    |                                      | %                              |                                      |
| <b>Investment in an associate and subsidiaries</b>                                     |                                      |                                      |                                |                                      |
| Investment in an associate (see Note 36.1)   |                                      |                                      |                                |                                      |
| ACS Trading Vietnam Company Limited  | -                                    | -                                    | 20.00                          | 16,819.3                             |
| Less Allowance for impairment of investment  |                                      | -                                    |                                | (16,819.3)                           |
| <b>Total investment in an associate</b>  |                                      | -                                    |                                | -                                    |
| Investments in subsidiaries (see Note 36.1)  |                                      |                                      |                                |                                      |
| ACS Servicing (Thailand) Company Limited   | 100.00                               | 175,349.1                            | 100.00                         | 175,349.1                            |
| ACSI (Thailand) Co., Ltd. (formerly AEON Insurance Service (Thailand) Company Limited) | 100.00                               | 149,224.3                            | 100.00                         | 149,224.3                            |
| AEON Specialized Bank (Cambodia) Plc.  | 50.00                                | 323,580.0                            | 50.00                          | 323,580.0                            |
| AEON Microfinance (Myanmar) Company Limited  | 100.00                               | 455,403.3                            | 100.00                         | 455,403.3                            |
| AEON Leasing Service (Lao) Company Limited   | 96.29                                | 107,333.1                            | 92.58                          | 103,069.1                            |
| ATS Rabbit Special Purpose Vehicle Company Limited                                     | 48.75                                | 19.5                                 | 48.75                          | 19.5                                 |
| <b>Total investments in subsidiaries</b>   |                                      | <u>1,210,909.3</u>                   |                                | <u>1,206,645.3</u>                   |
| <b>Total investments in an associate and subsidiaries</b>                              |                                      | <u>1,210,909.3</u>                   |                                | <u>1,206,645.3</u>                   |

- (1) On September 28, 2021, the Board of Directors' Meeting of ACSI (Thailand) Co., Ltd. (formerly Aeon Insurance Service (Thailand) Co., Ltd.), a subsidiary, had a resolution to approve the transfer of 104,000 shares of AEON Leasing Service (Lao) at par value of Baht 41 totaling Baht 4.26 million to the Company. Subsequently, on December 3, 2021, there was a transfer of shares, causing the percentage of ownership of AEON Leasing Service (Lao) held by the Company to increase from 92.58% to 96.29%, and cost from Baht 103.07 million to Baht 107.33 million.
- (2) On January 4, 2022, AEON Insurance Service (Thailand) Co., Ltd., a subsidiary, has returned its insurance broker license to the Office of Insurance Commission and has changed its name with the Department to Business Development, Ministry of Commerce, to ACSI (Thailand) Co., Ltd., which is effective from January 4, 2022 onwards.

#### 10. INVESTMENTS IN EQUITY SECURITIES DESIGNATED AT FAIR VALUE THROUGH PROFIT OR LOSS

Investments in equity securities designated at fair value through profit or loss as at February 28, 2022 and 2021 consist of the following:

|  | CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS |                      |                         |                      |
|--|--|----------------------|-------------------------|----------------------|
|  | As at February 28, 2022                        |                      | As at February 28, 2021 |                      |
|  | Ownership %                                    | Fair Value Baht '000 | Ownership %             | Fair Value Baht '000 |
| AEON (Thailand) Co., Ltd. <sup>(1)</sup>           | 3.82   | -                    | 3.82                    | -                    |
| PT. AEON Credit Service Indonesia <sup>(2)</sup>   | 2.59   | 5,062                | 2.59                    | 5,062                |
| ACS Trading Vietnam Company Limited (see Note 9.1) | 3.03   | -                    | -                       | -                    |
| <b>Total</b>                                       |  | <u>5,062</u>         |                         | <u>5,062</u>         |

<sup>(1)</sup> 340,000 shares of Baht 100 each, Baht 25 called up

<sup>(2)</sup> 173 shares of IDR 30 million each, par value of IDR 30 million, fully paid

The fair values of investments in equity securities measured at fair value through profit or loss are categorized into level 3.

#### 11. INVESTMENT IN EQUITY SECURITIES DESIGNATED AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

Investment in equity securities designated at fair value through other comprehensive income as at February 28, 2022 consist of the following:

|                                      | CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS |                      |
|--------------------------------------|--|----------------------|
|                                      | As at February 28, 2022                        |                      |
|                                      | Ownership %                                    | Fair Value Baht '000 |
| Rabbit Cash Co., Ltd. <sup>(1)</sup> | 18.00  | <u>144,000</u>       |
| <b>Total</b>                         |  | <u>144,000</u>       |

<sup>(1)</sup> 1,440,000 shares of Baht 100 each, fully paid

On March 29, 2021, the Company has entered into a Joint Venture Agreement with BSS Holdings Company Limited (“BSS Holdings”) and Humanica Public Company Limited (“HUMAN”) to incorporate a Joint Venture Company under the name of “Rabbit Cash Company Limited”, whereas BSS Holdings, the Company and HUMAN holds 77%, 18% and 5%, respectively, of the shares. The initial registered capital is Baht 800 million.

The fair values of investment in equity securities designated at fair value through other comprehensive income are categorized into level 3.

## 12. SELLER LOAN IN SPECIAL PURPOSE VEHICLE FOR SECURITIZATION

Seller loan in Special Purpose Vehicle for securitization as at February 28, 2022 and 2021, are as follows:

|   | SEPARATE<br>FINANCIAL STATEMENTS           |  |
|---|--|--|
|   | As at<br>February 28,<br>2022<br>Baht '000 | As at<br>February 28,<br>2021<br>Baht '000 |
| Seller loan in Special Purpose Vehicle for securitization (see Note 36.2.1) |  |  |
| ATS Rabbit Special Purpose Vehicle Company Limited (ATS Rabbit)             | 275,773                                    | 219,626                                    |
| <b>Total Seller loan in Special Purpose Vehicle for securitization</b>      | <u>275,773</u>                             | <u>219,626</u>                             |

Subsequent to the sale of the rights in initial loans receivable under securitization project, the Company received partial payments from ATS Rabbit with Seller Loan Account under securitization project for sales of the rights in loans receivable to ATS Rabbit during the sale period of the rights in additional receivables or repurchase period of the rights in loans receivable. Such Seller Loan Account will decrease from cash repayment when the outstanding amount reaches or exceeds determined level or the duration after the closing date reaches or exceed the determined level, or every 3-month period after the payment date as agreed in the agreement, whichever is earlier.

## 13. SUBORDINATED LENDINGS AND SUBORDINATED BORROWINGS

13.1 Subordinated lendings to Special Purpose Vehicle as at February 28, 2022 and 2021, are as follows:

|  | SEPARATE<br>FINANCIAL STATEMENTS           |  |
|--|--|--|
|  | As at<br>February 28,<br>2022<br>Baht '000 | As at<br>February 28,<br>2021<br>Baht '000 |
| Subordinated lendings (see Note 36.2.1)                            |  |  |
| ATS Rabbit Special Purpose Vehicle Company Limited<br>(ATC Rabbit) | 84,074                                     | 84,074                                     |
| <b>Total subordinated lendings</b>                                 | <u>84,074</u>                              | <u>84,074</u>                              |

On October 22, 2015, the Company entered into the subordinated term loan agreement with ATS Rabbit amounting to 5% of transferred rights in initial receivables (see Note 5.5) and originated transaction cost, and of Future Receivables and Additional Receivables, which are settled by Seller Loan Account and backed for each issuance of debentures of ATS Rabbit, for the purposes of partial payment for the sales of rights in loans receivables.

The term loan is due within the year 2025 and the interest is payable on a monthly basis at the rate of 12% per annum.

- 13.2 Subordinated borrowings of Special Purpose Vehicle as at February 28, 2022 and 2021, are as follows:

|  | CONSOLIDATED         |                      |
|--|----------------------|----------------------|
|  | FINANCIAL STATEMENTS |                      |
|  | As at                | As at                |
|  | February 28,<br>2022 | February 28,<br>2021 |
|  | Baht '000            | Baht '000            |
| Subordinated borrowings  |                      |                      |
| ATS Rabbit Special Purpose Vehicle Company Limited<br>(ATC Rabbit) | 84,074               | 84,074               |
| <b>Total subordinated borrowings</b>                               | <u>84,074</u>        | <u>84,074</u>        |

On October 22, 2015, ATS Rabbit, a subsidiary, entered into the subordinated term borrowings agreement with BSS Holdings Co., Ltd. amounting to 5% of transferred rights in initial receivables (see Note 5.5) and originated transaction cost and of Future Receivables and Additional Receivables which are settled by Seller Loan Account and backed for each issuance of debentures of ATS Rabbit, for the purposes of partial payment for the purchase of rights in loans receivable.

The term borrowings are due within the year 2025 and the interest is payable on a monthly basis at the rate of 12% per annum.

#### 14. LEASEHOLD IMPROVEMENT AND EQUIPMENT

Leasehold improvement and equipment as at February 28, 2022 and 2021 consist of the following:

|  | CONSOLIDATED         |                      | SEPARATE             |                      |
|--|----------------------|----------------------|----------------------|----------------------|
|  | FINANCIAL STATEMENTS |                      | FINANCIAL STATEMENTS |                      |
|  | As at                | As at                | As at                | As at                |
|  | February 28,<br>2022 | February 28,<br>2021 | February 28,<br>2022 | February 28,<br>2021 |
|  | Baht '000            | Baht '000            | Baht '000            | Baht '000            |
| Cost   | 3,969,403            | 3,995,970            | 3,253,824            | 3,227,719            |
| <u>Less Accumulated depreciation</u>             | <u>(3,346,469)</u>   | <u>(3,202,515)</u>   | <u>(2,724,979)</u>   | <u>(2,583,936)</u>   |
| <b>Total leasehold improvement and equipment</b> | <u>622,934</u>       | <u>793,455</u>       | <u>528,845</u>       | <u>643,783</u>       |

The movements of leasehold improvement and equipment during the years are as follows:

| CONSOLIDATED FINANCIAL STATEMENTS                |  |                        |                                      |                                   |   |   |
|--|--|------------------------|--------------------------------------|-----------------------------------|---|---|
|  | Beginning<br>balance<br>as at<br>March 1,<br>2021<br>Baht '000 | Additions<br>Baht '000 | Disposals/<br>Write-off<br>Baht '000 | Transfer<br>in (out)<br>Baht '000 | Exchange<br>differences<br>on translating<br>financial<br>statements<br>Baht '000 | Ending<br>balance<br>as at<br>February 28,<br>2022<br>Baht '000 |
| <b>Cost</b>                                      |  |                        |                                      |                                   |   |   |
| Leasehold improvement                            | 1,209,098  | 39,914                 | (157,007)                            | 14,781                            | 2,760   | 1,109,546   |
| Furniture and office equipment                   | 2,718,689  | 127,885                | (83,571)                             | 78,426                            | 4,251   | 2,845,680   |
| Assets under installation                        | 68,183   | 39,362                 | (161)                                | (93,207)                          | -   | 14,177  |
| Total  | <u>3,995,970</u>   | <u>207,161</u>         | <u>(240,739)</u>                     | <u>-</u>                          | <u>7,011</u>  | <u>3,969,403</u>  |
| <b>Accumulated depreciation</b>                  |  |                        |                                      |                                   |   |   |
| Leasehold improvement                            | (977,254)  | (118,659)              | 134,996                              | -                                 | (1,951)   | (962,868)   |
| Furniture and office equipment                   | (2,225,261)  | (229,057)              | 74,249                               | -                                 | (3,532)   | (2,383,601)   |
| Total  | <u>(3,202,515)</u>   | <u>(347,716)</u>       | <u>209,245</u>                       | <u>-</u>                          | <u>(5,483)</u>  | <u>(3,346,469)</u>  |
| <b>Total leasehold improvement and equipment</b> | <u>793,455</u>   |                        |                                      |                                   |   | <u>622,934</u>  |

| CONSOLIDATED FINANCIAL STATEMENTS                |  |                        |                                      |                                   |   |   |
|--|--|------------------------|--------------------------------------|-----------------------------------|---|---|
|  | Beginning<br>balance<br>as at<br>March 1,<br>2020<br>Baht '000 | Additions<br>Baht '000 | Disposals/<br>Write-off<br>Baht '000 | Transfer<br>in (out)<br>Baht '000 | Exchange<br>differences<br>on translating<br>financial<br>statements<br>Baht '000 | Ending<br>balance<br>as at<br>February 28,<br>2021<br>Baht '000 |
| <b>Cost</b>                                      |  |                        |                                      |                                   |   |   |
| Leasehold improvement                            | 1,169,940  | 103,673                | (93,025)                             | 26,638                            | 1,872   | 1,209,098   |
| Furniture and office equipment                   | 2,841,310  | 100,948                | (235,057)                            | 8,981                             | 2,507   | 2,718,689   |
| Assets under installation                        | 8,109  | 95,693                 | -                                    | (35,619)                          | -   | 68,183  |
| Total  | <u>4,019,359</u>   | <u>300,314</u>         | <u>(328,082)</u>                     | <u>-</u>                          | <u>4,379</u>  | <u>3,995,970</u>  |
| <b>Accumulated depreciation</b>                  |  |                        |                                      |                                   |   |   |
| Leasehold improvement                            | (912,689)  | (152,760)              | 88,961                               | -                                 | (766)   | (977,254)   |
| Furniture and office equipment                   | (2,221,175)  | (234,615)              | 230,954                              | -                                 | (425)   | (2,225,261)   |
| Total  | <u>(3,133,864)</u>   | <u>(387,375)</u>       | <u>319,915</u>                       | <u>-</u>                          | <u>(1,191)</u>  | <u>(3,202,515)</u>  |
| <b>Total leasehold improvement and equipment</b> | <u>885,495</u>   |                        |                                      |                                   |   | <u>793,455</u>  |

|  | SEPARATE FINANCIAL STATEMENTS |           |            |              |                |
|--|-------------------------------|-----------|------------|--------------|----------------|
|  | Beginning                     | Additions | Disposals/ | Transfer     | Ending         |
|  | balance                       |           | Write-off  | in (out)     | balance        |
|  | as at                         |           |            |              | as at          |
| March 1,   |                               |           |            | February 28, |                |
| 2021   |                               |           |            | 2022         |                |
| Baht '000  | Baht '000                     | Baht '000 | Baht '000  | Baht '000    |                |
| <b>Cost</b>                                      |                               |           |            |              |                |
| Leasehold improvement                            | 989,237                       | 30,925    | (120,984)  | 14,697       | 913,875        |
| Furniture and office equipment                   | 2,170,300                     | 103,892   | (26,846)   | 78,426       | 2,325,772      |
| Assets under installation                        | 68,182                        | 39,279    | (161)      | (93,123)     | 14,177         |
| Total  | 3,227,719                     | 174,096   | (147,991)  | -            | 3,253,824      |
| <b>Accumulated depreciation</b>                  |                               |           |            |              |                |
| Leasehold improvement                            | (812,476)                     | (94,110)  | 111,212    | -            | (795,374)      |
| Furniture and office equipment                   | (1,771,460)                   | (183,526) | 25,381     | -            | (1,929,605)    |
| Total  | (2,583,936)                   | (277,636) | 136,593    | -            | (2,724,979)    |
| <b>Total leasehold improvement and equipment</b> | <u>643,783</u>                |           |            |              | <u>528,845</u> |

|  | SEPARATE FINANCIAL STATEMENTS |           |            |              |                |
|--|-------------------------------|-----------|------------|--------------|----------------|
|  | Beginning                     | Additions | Disposals/ | Transfer     | Ending         |
|  | balance                       |           | Write-off  | in (out)     | balance        |
|  | as at                         |           |            |              | as at          |
| March 1,   |                               |           |            | February 28, |                |
| 2020   |                               |           |            | 2021         |                |
| Baht '000  | Baht '000                     | Baht '000 | Baht '000  | Baht '000    |                |
| <b>Cost</b>                                      |                               |           |            |              |                |
| Leasehold improvement                            | 955,494                       | 83,856    | (76,750)   | 26,637       | 989,237        |
| Furniture and office equipment                   | 2,312,502                     | 61,276    | (212,460)  | 8,982        | 2,170,300      |
| Assets under installation                        | 8,108                         | 95,693    | -          | (35,619)     | 68,182         |
| Total  | 3,276,104                     | 240,825   | (289,210)  | -            | 3,227,719      |
| <b>Accumulated depreciation</b>                  |                               |           |            |              |                |
| Leasehold improvement                            | (761,176)                     | (124,212) | 72,912     | -            | (812,476)      |
| Furniture and office equipment                   | (1,789,883)                   | (190,526) | 208,949    | -            | (1,771,460)    |
| Total  | (2,551,059)                   | (314,738) | 281,861    | -            | (2,583,936)    |
| <b>Total leasehold improvement and equipment</b> | <u>725,045</u>                |           |            |              | <u>643,783</u> |

|                     | CONSOLIDATED         |                | SEPARATE             |                |
|---------------------|----------------------|----------------|----------------------|----------------|
|                     | FINANCIAL STATEMENTS |                | FINANCIAL STATEMENTS |                |
|                     | For the years ended  |                | For the years ended  |                |
|                     | February 28,         | February 28,   | February 28,         | February 28,   |
| 2022                | 2021                 | 2022           | 2021                 |                |
| Baht '000           | Baht '000            | Baht '000      | Baht '000            |                |
| <b>Depreciation</b> | <u>347,716</u>       | <u>387,375</u> | <u>277,636</u>       | <u>314,738</u> |

As at February 28, 2022 and February 28, 2021, costs of fully depreciated leasehold improvement and equipment still in use are as follows:

|                                   | As at            | As at            |
|-----------------------------------|------------------|------------------|
|                                   | February 28,     | February 28,     |
|                                   | 2022             | 2021             |
|                                   | Baht '000        | Baht '000        |
| Consolidated financial statements | <u>2,331,598</u> | <u>2,095,632</u> |
| Separate financial statements     | <u>2,125,054</u> | <u>1,869,209</u> |

## 15. RIGHT-OF-USE ASSETS

Right-of-use assets as at February 28, 2022 and 2021 consist of the following:

|                                      | CONSOLIDATED         |                      | SEPARATE             |                      |
|--------------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                      | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS |
|                                      | As at                | As at                | As at                | As at                |
|                                      | February 28,         | February 28,         | February 28,         | February 28,         |
|                                      | 2022                 | 2021                 | 2022                 | 2021                 |
|                                      | Baht '000            | Baht '000            | Baht '000            | Baht '000            |
| Cost                                 | 1,370,284            | 1,551,200            | 1,123,434            | 1,264,748            |
| <u>Less</u> Accumulated depreciation | <u>(759,215)</u>     | <u>(885,452)</u>     | <u>(585,078)</u>     | <u>(728,566)</u>     |
| <b>Total right-of-use assets</b>     | <b>611,069</b>       | <b>665,748</b>       | <b>538,356</b>       | <b>536,182</b>       |

The movements of right-of-use assets during the year are as follows:

|                                  | CONSOLIDATED FINANCIAL STATEMENTS |           |           |               |                |
|----------------------------------|-----------------------------------|-----------|-----------|---------------|----------------|
|                                  | Beginning                         | Additions | Disposal  | Exchange      | Ending         |
|                                  | balance                           |           |           | difference on | balance        |
|                                  | as at                             |           |           | translating   | as at          |
|                                  | March 1,                          |           |           | financial     | February 28,   |
|                                  | 2021                              |           |           | statements    | 2022           |
|                                  | Baht '000                         | Baht '000 | Baht '000 | Baht '000     | Baht '000      |
| <b>Cost</b>                      |                                   |           |           |               |                |
| Buildings                        | 1,322,808                         | 439,698   | (602,879) | 15,478        | 1,175,105      |
| Office equipment                 | 166,657                           | 49,199    | (99,434)  | -             | 116,422        |
| Vehicles                         | 61,735                            | 49,994    | (32,972)  | -             | 78,757         |
| Total                            | 1,551,200                         | 538,891   | (735,285) | 15,478        | 1,370,284      |
| <b>Accumulated depreciation</b>  |                                   |           |           |               |                |
| Buildings                        | (749,818)                         | (467,526) | 554,573   | (8,349)       | (671,120)      |
| Office equipment                 | (102,027)                         | (53,391)  | 98,182    | -             | (57,236)       |
| Vehicles                         | (33,607)                          | (28,448)  | 31,196    | -             | (30,859)       |
| Total                            | (885,452)                         | (549,365) | 683,951   | (8,349)       | (759,215)      |
| <b>Total right-of-use assets</b> | <b>665,748</b>                    |           |           |               | <b>611,069</b> |

| <b>CONSOLIDATED FINANCIAL STATEMENTS</b> |  |                                     |                                    |  |   |
|--|--|-------------------------------------|------------------------------------|--|---|
|  | <b>Beginning<br/>balance<br/>as at<br/>March 1,<br/>2020<br/>Baht '000</b> | <b>Additions<br/><br/>Baht '000</b> | <b>Disposal<br/><br/>Baht '000</b> | <b>Exchange<br/>difference on<br/>translating<br/>financial<br/>statements<br/>Baht '000</b> | <b>Ending<br/>balance<br/>as at<br/>February 28,<br/>2021<br/>Baht '000</b> |
| <b>Cost</b>                              |  |                                     |                                    |  |   |
| Buildings                                | 1,423,358  | 254,145                             | (353,831)                          | (864)  | 1,322,808   |
| Office equipment                         | 183,374  | 49,612                              | (66,329)                           | -  | 166,657   |
| Vehicles                                 | 129,952  | 25,440                              | (94,363)                           | 706  | 61,735  |
| Total                                    | <u>1,736,684</u>   | <u>329,197</u>                      | <u>(514,523)</u>                   | <u>(158)</u>   | <u>1,551,200</u>  |
| <b>Accumulated depreciation</b>          |  |                                     |                                    |  |   |
| Buildings                                | (616,369)  | (490,374)                           | 355,985                            | 940  | (749,818)   |
| Office equipment                         | (111,533)  | (49,062)                            | 58,568                             | -  | (102,027)   |
| Vehicles                                 | (87,384)   | (37,577)                            | 91,876                             | (522)  | (33,607)  |
| Total                                    | <u>(815,286)</u>   | <u>(577,013)</u>                    | <u>506,429</u>                     | <u>418</u>   | <u>(885,452)</u>  |
| <b>Total right-of-use assets</b>         | <u>921,398</u>   |                                     |                                    |  | <u>665,748</u>  |

| <b>SEPARATE FINANCIAL STATEMENTS</b> |  |                                     |                                    |   |
|--------------------------------------|--|-------------------------------------|------------------------------------|---|
|                                      | <b>Beginning<br/>balance<br/>as at<br/>March 1,<br/>2021<br/>Baht '000</b> | <b>Additions<br/><br/>Baht '000</b> | <b>Disposal<br/><br/>Baht '000</b> | <b>Ending<br/>balance<br/>as at<br/>February 28,<br/>2022<br/>Baht '000</b> |
| <b>Cost</b>                          |  |                                     |                                    |   |
| Buildings                            | 1,055,161  | 422,174                             | (536,880)                          | 940,455   |
| Office equipment                     | 156,506  | 42,911                              | (91,789)                           | 107,628   |
| Vehicles                             | 53,081   | 49,952                              | (27,682)                           | 75,351  |
| Total                                | <u>1,264,748</u>   | <u>515,037</u>                      | <u>(656,351)</u>                   | <u>1,123,434</u>  |
| <b>Accumulated depreciation</b>      |  |                                     |                                    |   |
| Buildings                            | (603,712)  | (403,859)                           | 505,076                            | (502,495)   |
| Office equipment                     | (95,544)   | (49,679)                            | 91,159                             | (54,064)  |
| Vehicles                             | (29,310)   | (26,432)                            | 27,223                             | (28,519)  |
| Total                                | <u>(728,566)</u>   | <u>(479,970)</u>                    | <u>623,458</u>                     | <u>(585,078)</u>  |
| <b>Total right-of-use assets</b>     | <u>536,182</u>   |                                     |                                    | <u>538,356</u>  |

|                                  | SEPARATE FINANCIAL STATEMENTS                                  |                            |                           |   |           |
|----------------------------------|--|----------------------------|---------------------------|---|-----------|
|                                  | Beginning<br>balance<br>as at<br>March 1,<br>2020<br>Baht '000 | Additions<br><br>Baht '000 | Disposal<br><br>Baht '000 | Ending<br>balance<br>as at<br>February 28,<br>2021<br>Baht '000 |           |
|                                  | <b>Cost</b>  |                            |                           |   |           |
|                                  | Buildings  | 1,176,108                  | 218,325                   | (339,272)   | 1,055,161 |
| Office equipment                 | 181,830  | 41,004                     | (66,328)                  | 156,506   |           |
| Vehicles                         | 107,383  | 20,860                     | (75,162)                  | 53,081  |           |
| Total                            | <u>1,465,321</u>   | <u>280,189</u>             | <u>(480,762)</u>          | <u>1,264,748</u>  |           |
| <b>Accumulated depreciation</b>  |  |                            |                           |   |           |
| Buildings                        | (530,196)  | (417,196)                  | 343,680                   | (603,712)   |           |
| Office equipment                 | (110,560)  | (43,553)                   | 58,569                    | (95,544)  |           |
| Vehicles                         | (71,992)   | (34,364)                   | 77,046                    | (29,310)  |           |
| Total                            | <u>(712,748)</u>   | <u>(495,113)</u>           | <u>479,295</u>            | <u>(728,566)</u>  |           |
| <b>Total right-of-use assets</b> | <u><u>752,573</u></u>  |                            |                           | <u><u>536,182</u></u>   |           |

For consolidated and separate financial statements, the Group and the Company entered into several lease agreements, including buildings, office equipment and vehicles, for periods from less than one year to five years.

The maturity analysis of lease liabilities is presented in Note 21.

|   | CONSOLIDATED<br>FINANCIAL STATEMENTS<br>For the year ended |                                   | SEPARATE<br>FINANCIAL STATEMENTS<br>For the year ended |                                   |
|---|--|-----------------------------------|--|-----------------------------------|
|   | February 28,<br>2022<br>Baht '000                          | February 28,<br>2021<br>Baht '000 | February 28,<br>2022<br>Baht '000                      | February 28,<br>2021<br>Baht '000 |
|   | <b>Amounts recognized in profit or loss</b>                |                                   |  |                                   |
| Depreciation on right-of-use assets             | 548,395  | 552,985                           | 478,070  | 471,085                           |
| Interest expense on lease liabilities           | 20,484   | 24,626                            | 14,861   | 17,268                            |
| Gain on discount received from lease agreements | (11,833)   | (1,184)                           | (11,833)   | (1,184)                           |
| (Gain) loss on cancellation of lease agreements | (1,399)  | (3,491)                           | (724)  | 1,832                             |

For the year ended February 28, 2022, the total cash outflow for leases amount to Baht 564.34 million and Baht 488.72 million in consolidated and separate financial statements, respectively.

For the year ended February 28, 2021, the total cash outflow for leases amount to Baht 565.39 million and Baht 475.57 million in consolidated and separate financial statements, respectively.

## 16. INTANGIBLE ASSETS OTHER THAN GOODWILL

Intangible assets other than goodwill as at February 28, 2022 and 2021 consist of the following:

|  | CONSOLIDATED         |                      | SEPARATE             |                      |
|--|----------------------|----------------------|----------------------|----------------------|
|  | FINANCIAL STATEMENTS |                      | FINANCIAL STATEMENTS |                      |
|  | As at                | As at                | As at                | As at                |
|  | February 28,<br>2022 | February 28,<br>2021 | February 28,<br>2022 | February 28,<br>2021 |
|  | Baht '000            | Baht '000            | Baht '000            | Baht '000            |
| Cost   | 4,759,712            | 4,362,545            | 4,236,912            | 3,828,764            |
| <u>Less</u> Accumulated amortization               | <u>(3,839,326)</u>   | <u>(3,665,989)</u>   | <u>(3,459,055)</u>   | <u>(3,298,384)</u>   |
| <b>Total intangible assets other than goodwill</b> | <b>920,386</b>       | <b>696,556</b>       | <b>777,857</b>       | <b>530,380</b>       |

The movements of intangible assets during the years are as follows:

|  | CONSOLIDATED FINANCIAL STATEMENTS |           |            |           |                      |                |
|--|-----------------------------------|-----------|------------|-----------|----------------------|----------------|
|  | Beginning                         | Additions | Disposals/ | Transfer  | Exchange             | Ending         |
|  | balance                           |           | Write-off  | in (out)  | differences          | balance        |
|  | as at                             |           |            |           | on translating       | as at          |
| March 1,<br>2021                                   |                                   |           |            | financial | February 28,<br>2022 |                |
|  | Baht '000                         | Baht '000 | Baht '000  | Baht '000 | statements           | Baht '000      |
|  |                                   |           |            |           | Baht '000            |                |
| <b>Cost</b>  |                                   |           |            |           |                      |                |
| Computer software                                  | 4,276,039                         | 164,358   | (38,630)   | 96,548    | 11,667               | 4,509,982      |
| Computer software under installation               | 86,506                            | 259,772   | -          | (96,548)  | -                    | 249,730        |
| Total  | 4,362,545                         | 424,130   | (38,630)   | -         | 11,667               | 4,759,712      |
| <b>Accumulated amortization</b>                    |                                   |           |            |           |                      |                |
| Computer software                                  | (3,665,989)                       | (202,899) | 37,371     | -         | (7,809)              | (3,839,326)    |
| <b>Total intangible assets other than goodwill</b> | <b>696,556</b>                    |           |            |           |                      | <b>920,386</b> |

|  | CONSOLIDATED FINANCIAL STATEMENTS |           |            |           |                      |                |
|--|-----------------------------------|-----------|------------|-----------|----------------------|----------------|
|  | Beginning                         | Additions | Disposals/ | Transfer  | Exchange             | Ending         |
|  | balance                           |           | Write-off  | in (out)  | differences          | balance        |
|  | as at                             |           |            |           | on translating       | as at          |
| March 1,<br>2020                                   |                                   |           |            | financial | February 28,<br>2021 |                |
|  | Baht '000                         | Baht '000 | Baht '000  | Baht '000 | statements           | Baht '000      |
|  |                                   |           |            |           | Baht '000            |                |
| <b>Cost</b>  |                                   |           |            |           |                      |                |
| Computer software                                  | 4,034,699                         | 101,287   | (2,136)    | 141,247   | 942                  | 4,276,039      |
| Computer software under installation               | 96,764                            | 130,989   | -          | (141,247) | -                    | 86,506         |
| Total  | 4,131,463                         | 232,276   | (2,136)    | -         | 942                  | 4,362,545      |
| <b>Accumulated amortization</b>                    |                                   |           |            |           |                      |                |
| Computer software                                  | (3,484,982)                       | (182,510) | 970        | -         | 533                  | (3,665,989)    |
| <b>Total intangible assets other than goodwill</b> | <b>646,481</b>                    |           |            |           |                      | <b>696,556</b> |

|  | SEPARATE FINANCIAL STATEMENTS                                  |                        |                                      |                                   | Ending<br>balance<br>as at<br>February 28,<br>2022<br>Baht '000 |
|--|--|------------------------|--------------------------------------|-----------------------------------|---|
|  | Beginning<br>balance<br>as at<br>March 1,<br>2021<br>Baht '000 | Additions<br>Baht '000 | Disposals/<br>Write-off<br>Baht '000 | Transfer<br>in (out)<br>Baht '000 |   |
| <b>Cost</b>  |  |                        |                                      |                                   |   |
| Computer software                                  | 3,741,837  | 151,833                | -                                    | 94,532                            | 3,988,202   |
| Computer software under installation               | 86,927   | 256,315                | -                                    | (94,532)                          | 248,710   |
| Total  | 3,828,764  | 408,148                | -                                    | -                                 | 4,236,912   |
| <b>Accumulated amortization</b>                    |  |                        |                                      |                                   |   |
| Computer software                                  | (3,298,384)  | (160,671)              | -                                    | -                                 | (3,459,055)   |
| <b>Total intangible assets other than goodwill</b> | <u>530,380</u>   |                        |                                      |                                   | <u>777,857</u>  |

|  | SEPARATE FINANCIAL STATEMENTS                                  |                        |                                      |                                   | Ending<br>balance<br>as at<br>February 28,<br>2021<br>Baht '000 |
|--|--|------------------------|--------------------------------------|-----------------------------------|---|
|  | Beginning<br>balance<br>as at<br>March 1,<br>2020<br>Baht '000 | Additions<br>Baht '000 | Disposals/<br>Write-off<br>Baht '000 | Transfer<br>in (out)<br>Baht '000 |   |
| <b>Cost</b>  |  |                        |                                      |                                   |   |
| Computer software                                  | 3,582,139  | 53,132                 | -                                    | 106,566                           | 3,741,837   |
| Computer software under installation               | 84,732   | 108,761                | -                                    | (106,566)                         | 86,927  |
| Total  | 3,666,871  | 161,893                | -                                    | -                                 | 3,828,764   |
| <b>Accumulated amortization</b>                    |  |                        |                                      |                                   |   |
| Computer software                                  | (3,155,494)  | (142,890)              | -                                    | -                                 | (3,298,384)   |
| <b>Total intangible assets other than goodwill</b> | <u>511,377</u>   |                        |                                      |                                   | <u>530,380</u>  |

|                     | CONSOLIDATED<br>FINANCIAL STATEMENTS<br>For the years ended |                                   | SEPARATE<br>FINANCIAL STATEMENTS<br>For the years ended |                                   |
|---------------------|---|-----------------------------------|---|-----------------------------------|
|                     | February 28,<br>2022<br>Baht '000                           | February 28,<br>2021<br>Baht '000 | February 28,<br>2022<br>Baht '000                       | February 28,<br>2021<br>Baht '000 |
| <b>Amortization</b> | 202,899   | 182,510                           | 160,671   | 142,890                           |

As at February 28, 2022 and February 28, 2021, costs of fully amortized computer software still in use are as follows:

|                                   | As at<br>February 28,<br>2022<br>Baht '000 | As at<br>February 28,<br>2021<br>Baht '000 |
|-----------------------------------|--|--|
| Consolidated financial statements | <u>3,246,967</u>                           | <u>3,209,771</u>                           |
| Separate financial statements     | <u>3,038,464</u>                           | <u>2,983,422</u>                           |

## 17. DEFERRED TAX ASSETS

Deferred tax assets as at February 28, 2022 and 2021 consist of the following:

|   | CONSOLIDATED<br>FINANCIAL STATEMENTS       |  | SEPARATE<br>FINANCIAL STATEMENTS           |  |
|---|--|--|--|--|
|   | As at<br>February 28,<br>2022<br>Baht '000 | As at<br>February 28,<br>2021<br>Baht '000 | As at<br>February 28,<br>2022<br>Baht '000 | As at<br>February 28,<br>2021<br>Baht '000 |
| <b>Deferred tax assets</b>                        |  |  |  |  |
| Allowance for expected credit loss                | 2,076,888                                  | 2,256,201                                  | 1,994,594                                  | 2,178,361                                  |
| Non-accrual of interest income                    | -  | 1,815                                      | -  | -  |
| Cumulative loss from fair value measurement       |  |  |  |  |
| investments in equity securities                  | 4,502                                      | 4,502                                      | 4,502                                      | 4,502                                      |
| Allowance for impairment of investment and assets | 8,579                                      | 12,400                                     | 10,164                                     | 15,764                                     |
| Provisions for employee benefit                   | 90,248                                     | 95,669                                     | 83,826                                     | 86,320                                     |
| Deferred revenue from customer loyalty programs   | 97,898                                     | 81,899                                     | 97,898                                     | 81,899                                     |
| Lease agreements                                  | 15,255                                     | 11,998                                     | 13,880                                     | 11,550                                     |
| Derivatives                                       | 304,803                                    | 629,102                                    | 304,803                                    | 629,102                                    |
| Others  | 26,619                                     | 29,109                                     | 15,306                                     | 15,737                                     |
|   | <u>2,624,792</u>                           | <u>3,122,695</u>                           | <u>2,524,973</u>                           | <u>3,023,235</u>                           |
| <b>Deferred tax liabilities</b>                   |  |  |  |  |
| Lease agreements                                  | 310  | 154  | -  | -  |
|   | <u>310</u>                                 | <u>154</u>                                 | <u>-</u>                                   | <u>-</u>                                   |
| <b>Deferred tax assets</b>                        | <u>2,624,482</u>                           | <u>3,122,541</u>                           | <u>2,524,973</u>                           | <u>3,023,235</u>                           |

The movements of deferred tax assets and liabilities during the years are as follows:

|   | CONSOLIDATED FINANCIAL STATEMENTS                              |  |  |   |
|---|--|--|--|---|
|   | Beginning<br>balance<br>as at<br>March 1,<br>2021<br>Baht '000 | Items as<br>recognized in<br>profit or loss<br>Baht '000 | Items as<br>recognized<br>in other<br>comprehensive<br>income<br>Baht '000 | Ending<br>balance<br>as at<br>February 28,<br>2022<br>Baht '000 |
| <b>Deferred tax assets</b>                        |  |  |  |   |
| Allowance for expected credit loss                | 2,256,201  | (179,313)  | -  | 2,076,888   |
| Non-accrual of interest income                    | 1,815  | (1,815)  | -  | -   |
| Cumulative loss from fair value measurement of    |  |  |  |   |
| investments in equity securities                  | 4,502  | -  | -  | 4,502   |
| Allowance for impairment of investment and assets | 12,400   | (3,821)  | -  | 8,579   |
| Provisions for employee benefit                   | 95,669   | 12,443   | (17,864)   | 90,248  |
| Deferred revenue from customer loyalty programs   | 81,899   | 15,999   | -  | 97,898  |
| Lease agreements                                  | 11,998   | 3,257  | -  | 15,255  |
| Derivatives                                       | 629,102  | (413,734)  | 89,435   | 304,803   |
| Others  | 29,109   | (2,490)  | -  | 26,619  |
|   | <u>3,122,695</u>   | <u>(569,474)</u>   | <u>71,571</u>  | <u>2,624,792</u>  |
| <b>Deferred tax liabilities</b>                   |  |  |  |   |
| Lease agreements                                  | 154  | 156  | -  | 310   |
|   | <u>154</u>   | <u>156</u>   | <u>-</u>   | <u>310</u>  |
| <b>Deferred tax assets</b>                        | <u>3,122,541</u>   | <u>(569,630)</u>   | <u>71,571</u>  | <u>2,624,482</u>  |

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|  | Beginning<br>balance<br>as at<br>March 1,<br>2020<br>Baht '000 | Items as<br>recognized in<br>profit or loss<br><br>Baht '000 | Items as<br>recognized<br>in other<br>comprehensive<br>income<br>Baht '000 | Ending<br>balance<br>as at<br>February 28,<br>2021<br>Baht '000 |
|--|--|--|--|---|
| <b>Deferred tax assets</b>   |  |  |  |   |
| Allowance for expected credit loss   | 2,187,825  | 68,376   | -  | 2,256,201   |
| Non-accrual of interest income   | 73,406   | (71,591)   | -  | 1,815   |
| Cumulative loss from fair value measurement of<br>investments in equity securities | 1,700  | 2,802  | -  | 4,502   |
| Allowance for impairment of investment and assets                                  | 5,200  | 7,200  | -  | 12,400  |
| Provisions for employee benefit  | 78,683   | 11,522   | 5,464  | 95,669  |
| Deferred revenue from customer loyalty programs                                    | 59,373   | 22,526   | -  | 81,899  |
| Lease agreements   | 1,798  | 10,200   | -  | 11,998  |
| Derivatives  | 562,147  | 179,772  | (112,817)  | 629,102   |
| Others   | 24,878   | 4,231  | -  | 29,109  |
|  | <u>2,995,010</u>   | <u>235,038</u>   | <u>(107,353)</u>   | <u>3,122,695</u>  |
| <b>Deferred tax liabilities</b>  |  |  |  |   |
| Unrealized loss on exchange rate of<br>currency swap contracts                     | 93,155   | (93,155)   | -  | -   |
| Lease agreements   | (968)  | 1,122  | -  | 154   |
|  | <u>92,187</u>  | <u>(92,033)</u>  | <u>-</u>   | <u>154</u>  |
| <b>Deferred tax assets</b>   | <u>2,902,823</u>   | <u>327,071</u>   | <u>(107,353)</u>   | <u>3,122,541</u>  |

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|  | Beginning<br>balance<br>as at<br>March 1,<br>2021<br>Baht '000 | Items as<br>recognized in<br>profit or loss<br><br>Baht '000 | Items as<br>recognized<br>in other<br>comprehensive<br>income<br>Baht '000 | Ending<br>balance<br>as at<br>February 28,<br>2022<br>Baht '000 |
|--|--|--|--|---|
| <b>Deferred tax assets</b>   |  |  |  |   |
| Allowance for expected credit loss   | 2,178,361  | (183,767)  | -  | 1,994,594   |
| Cumulative loss from fair value measurement of<br>investments in equity securities | 4,502  | -  | -  | 4,502   |
| Allowance for impairment of investment and assets                                  | 15,764   | (5,600)  | -  | 10,164  |
| Provisions for employee benefit  | 86,320   | 14,268   | (16,762)   | 83,826  |
| Deferred revenue from customer loyalty programs                                    | 81,899   | 15,999   | -  | 97,898  |
| Lease agreements   | 11,550   | 2,330  | -  | 13,880  |
| Derivatives  | 629,102  | (413,734)  | 89,435   | 304,803   |
| Others   | 15,737   | (431)  | -  | 15,306  |
|  | <u>3,023,235</u>   | <u>(570,935)</u>   | <u>72,673</u>  | <u>2,524,973</u>  |
| <b>Deferred tax assets</b>   | <u>3,023,235</u>   | <u>(570,935)</u>   | <u>72,673</u>  | <u>2,524,973</u>  |

|   | SEPARATE FINANCIAL STATEMENTS                      |  |  |   |
|---|--|--|--|---|
|   | Beginning balance as at March 1, 2020<br>Baht '000 | Items as recognized in profit or loss<br>Baht '000 | Items as recognized in other comprehensive income<br>Baht '000 | Ending balance as at February 28, 2021<br>Baht '000 |
| <b>Deferred tax assets</b>  |  |  |  |   |
| Allowance for expected credit loss  | 2,157,959  | 20,402   | -  | 2,178,361   |
| Non-accrual of interest income  | 71,755   | (71,755)   | -  | -   |
| Cumulative loss from fair value measurement of investments in equity securities | 1,700  | 2,802  | -  | 4,502   |
| Allowance for impairment of investment and assets                               | 5,200  | 10,564   | -  | 15,764  |
| Provisions for employee benefit   | 70,518   | 10,171   | 5,631  | 86,320  |
| Deferred revenue from customer loyalty programs                                 | 59,373   | 22,526   | -  | 81,899  |
| Lease agreements  | 1,798  | 9,752  | -  | 11,550  |
| Derivatives   | 562,147  | 179,772  | (112,817)  | 629,102   |
| Others  | 16,516   | (779)  | -  | 15,737  |
|   | <u>2,946,966</u>                                   | <u>183,455</u>                                     | <u>(107,186)</u>   | <u>3,023,235</u>                                    |
| <b>Deferred tax liabilities</b>   |  |  |  |   |
| Unrealized loss on exchange rate of currency swap contracts                     | 93,155   | (93,155)   | -  | -   |
|   | <u>93,155</u>                                      | <u>(93,155)</u>                                    | <u>-</u>   | <u>-</u>  |
| <b>Deferred tax assets</b>  | <u>2,853,811</u>                                   | <u>276,610</u>                                     | <u>(107,186)</u>   | <u>3,023,235</u>                                    |

## 18. OTHER NON-CURRENT ASSETS

Other non-current assets as at February 28, 2022 and 2021 consist of the following:

|          | CONSOLIDATED FINANCIAL STATEMENTS    |                                      | SEPARATE FINANCIAL STATEMENTS        |                                      |
|----------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
|          | As at February 28, 2022<br>Baht '000 | As at February 28, 2021<br>Baht '000 | As at February 28, 2022<br>Baht '000 | As at February 28, 2021<br>Baht '000 |
| Deposits | 181,687                              | 191,986                              | 167,847                              | 173,279                              |
| Total    | <u>181,687</u>                       | <u>191,986</u>                       | <u>167,847</u>                       | <u>173,279</u>                       |

## 19. BANK OVERDRAFTS AND SHORT-TERM BORROWINGS FROM FINANCIAL INSTITUTIONS

Bank overdrafts and short-term borrowings from financial institutions as at February 28, 2022 and 2021, consist of the following:

|                                       | CONSOLIDATED FINANCIAL STATEMENTS |                  |                         |                   |
|---------------------------------------|-----------------------------------|------------------|-------------------------|-------------------|
|                                       | As at February 28, 2022           |                  | As at February 28, 2021 |                   |
|                                       | Interest rate p.a. (%)            | Baht '000        | Interest rate p.a. (%)  | Baht '000         |
| Overdrafts in THB currency            | 0.75                              | 1,240            | -                       | -                 |
| Short-term borrowings in THB currency | 0.69 - 1.05                       | 7,940,000        | 0.69 - 0.97             | 7,860,000         |
| Short-term borrowings in USD currency | 0.88 - 6.50                       | 652,016          | 0.96 - 6.12             | 1,367,909         |
| Short-term borrowings in LAK currency | 6.13 - 6.60                       | 302,751          | 5.70 - 6.60             | 266,339           |
| Short-term borrowings in MMK currency | 10.00 - 13.00                     | 275,897          | 10.00 - 13.00           | 884,823           |
| Total                                 |                                   | <u>9,171,904</u> |                         | <u>10,379,071</u> |

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|                                       | As at February 28, 2022 |                  | As at February 28, 2021 |                  |
|---------------------------------------|-------------------------|------------------|-------------------------|------------------|
|                                       | Interest rate           | Baht '000        | Interest rate           | Baht '000        |
|                                       | p.a. (%)                |                  | p.a. (%)                |                  |
| Overdrafts in THB currency            | 0.75                    | 1,240            | -                       | -                |
| Short-term borrowings in THB currency | 0.69 - 1.05             | 7,940,000        | 0.69 - 0.97             | 7,860,000        |
| Total                                 |                         | <u>7,941,240</u> |                         | <u>7,860,000</u> |

Short-term borrowings in THB and foreign currencies from financial institutions are borrowings from various financial institutions in the form of promissory notes and are unsecured.

## 20. OTHER PAYABLES

Other payables as at February 28, 2022 and 2021 are as follows:

|   | CONSOLIDATED<br>FINANCIAL STATEMENTS |                      | SEPARATE<br>FINANCIAL STATEMENTS |                      |
|---|--------------------------------------|----------------------|----------------------------------|----------------------|
|   | As at                                | As at                | As at                            | As at                |
|   | February 28,<br>2022                 | February 28,<br>2021 | February 28,<br>2022             | February 28,<br>2021 |
|   | Baht '000                            | Baht '000            | Baht '000                        | Baht '000            |
| Other payable - related companies (see Note 36.2.1) | 63,118                               | 67,737               | 158,247                          | 163,774              |
| Other payable - other companies                     | 430,304                              | 359,229              | 284,424                          | 182,734              |
| Deferred revenue from customer loyalty programs     | 494,702                              | 413,018              | 489,490                          | 409,496              |
| Interest payable                                    | 209,175                              | 194,491              | 194,197                          | 188,652              |
| Accrued expenses                                    | 430,721                              | 349,784              | 423,958                          | 322,278              |
| Total   | <u>1,628,020</u>                     | <u>1,384,259</u>     | <u>1,550,316</u>                 | <u>1,266,934</u>     |

## 21. LEASE LIABILITIES

Lease liabilities as at February 28, 2022 and 2021 are as follows:

|                                 | CONSOLIDATED<br>FINANCIAL STATEMENTS |                      | SEPARATE<br>FINANCIAL STATEMENTS |                      |
|---------------------------------|--------------------------------------|----------------------|----------------------------------|----------------------|
|                                 | As at                                | As at                | As at                            | As at                |
|                                 | February 28,<br>2022                 | February 28,<br>2021 | February 28,<br>2022             | February 28,<br>2021 |
|                                 | Baht '000                            | Baht '000            | Baht '000                        | Baht '000            |
| <b>Maturity analysis:</b>       |                                      |                      |                                  |                      |
| Year 1                          | 369,421                              | 466,032              | 322,587                          | 394,070              |
| Year 2                          | 268,831                              | 187,610              | 245,106                          | 144,480              |
| Year 3                          | 4,954                                | 54,285               | -                                | 32,675               |
| Year 4                          | 1,035                                | 3,699                | -                                | -                    |
| Year 5                          | -                                    | 1,248                | -                                | -                    |
|                                 | <u>644,241</u>                       | <u>712,874</u>       | <u>567,693</u>                   | <u>571,225</u>       |
| Less Deferred interest          | <u>(19,263)</u>                      | <u>(23,245)</u>      | <u>(15,268)</u>                  | <u>(12,630)</u>      |
| <b>Total</b>                    | <u>624,978</u>                       | <u>689,629</u>       | <u>552,425</u>                   | <u>558,595</u>       |
| <b>Classification analysis:</b> |                                      |                      |                                  |                      |
| Current                         | 356,328                              | 453,755              | 312,304                          | 384,411              |
| Non-current                     | 268,650                              | 235,874              | 240,121                          | 174,184              |
| <b>Total</b>                    | <u>624,978</u>                       | <u>689,629</u>       | <u>552,425</u>                   | <u>558,595</u>       |

## 22. LONG-TERM BORROWINGS

As at February 28, 2022 and 2021, the Company entered into various long-term borrowings agreements in THB and foreign currencies as follows:

| CONSOLIDATED FINANCIAL STATEMENTS                   |                        |                           |                             |                              |
|---|------------------------|---------------------------|-----------------------------|------------------------------|
| As at February 28, 2022                             |                        |                           |                             |                              |
|   | Due within<br>the year | Interest rate<br>p.a. (%) | Foreign currency<br>Million | Baht equivalent<br>Baht '000 |
| Borrowings in JPY currency                          | 2022 - 2027            | 0.85 - 3.33               | 25,645.24                   | 7,363,132                    |
| Borrowings in USD currency                          | 2022 - 2027            | 1.85 - 8.50               | 656.30                      | 21,651,334                   |
| Borrowings in THB currency                          | 2022 - 2026            | 1.54 - 3.29               | 19,000.00                   | 19,000,000                   |
| <u>Less</u> Borrowings issuance cost                |                        |                           |                             | (27,804)                     |
|   |                        |                           |                             | 47,986,662                   |
| <u>Less</u> Current portion of long-term borrowings |                        |                           |                             | (17,090,217)                 |
| Total long-term borrowings                          |                        |                           |                             | <u>30,896,445</u>            |

| CONSOLIDATED FINANCIAL STATEMENTS                   |                        |                           |                             |                              |
|---|------------------------|---------------------------|-----------------------------|------------------------------|
| As at February 28, 2021                             |                        |                           |                             |                              |
|   | Due within<br>the year | Interest rate<br>p.a. (%) | Foreign currency<br>Million | Baht equivalent<br>Baht '000 |
| Borrowings in JPY currency                          | 2021 - 2025            | 2.06 - 4.84               | 20,642.05                   | 5,931,678                    |
| Borrowings in USD currency                          | 2021 - 2027            | 1.85 - 8.50               | 699.29                      | 21,127,341                   |
| Borrowings in THB currency                          | 2021 - 2024            | 1.54 - 3.29               | 15,800.00                   | 15,800,000                   |
| <u>Less</u> Borrowings issuance cost                |                        |                           |                             | (37,398)                     |
|   |                        |                           |                             | 42,821,621                   |
| <u>Less</u> Current portion of long-term borrowings |                        |                           |                             | (3,839,423)                  |
| Total long-term borrowings                          |                        |                           |                             | <u>38,982,198</u>            |

| SEPARATE FINANCIAL STATEMENTS                       |                        |                           |                             |                              |
|---|------------------------|---------------------------|-----------------------------|------------------------------|
| As at February 28, 2022                             |                        |                           |                             |                              |
|   | Due within<br>the year | Interest rate<br>p.a. (%) | Foreign currency<br>Million | Baht equivalent<br>Baht '000 |
| Borrowings in JPY currency                          | 2022 - 2027            | 0.85 - 3.33               | 25,645.24                   | 7,363,132                    |
| Borrowings in USD currency                          | 2022 - 2025            | 1.85 - 3.38               | 564.30                      | 18,560,787                   |
| Borrowings in THB currency                          | 2022 - 2026            | 1.54 - 3.29               | 19,000.00                   | 19,000,000                   |
| <u>Less</u> Borrowings issuance cost                |                        |                           |                             | (27,804)                     |
|   |                        |                           |                             | 44,896,115                   |
| <u>Less</u> Current portion of long-term borrowings |                        |                           |                             | (16,317,580)                 |
| Total long-term borrowings                          |                        |                           |                             | <u>28,578,535</u>            |

| SEPARATE FINANCIAL STATEMENTS                       |                        |                           |                             |                              |
|---|------------------------|---------------------------|-----------------------------|------------------------------|
| As at February 28, 2021                             |                        |                           |                             |                              |
|   | Due within<br>the year | Interest rate<br>p.a. (%) | Foreign currency<br>Million | Baht equivalent<br>Baht '000 |
| Borrowings in JPY currency                          | 2021 - 2025            | 2.06 - 4.84               | 20,642.05                   | 5,931,678                    |
| Borrowings in USD currency                          | 2021 - 2025            | 1.85 - 3.38               | 627.29                      | 18,952,452                   |
| Borrowings in THB currency                          | 2021 - 2024            | 1.54 - 3.29               | 15,800.00                   | 15,800,000                   |
| <u>Less</u> Borrowings issuance cost                |                        |                           |                             | (37,398)                     |
|   |                        |                           |                             | 40,646,732                   |
| <u>Less</u> Current portion of long-term borrowings |                        |                           |                             | (3,839,423)                  |
| Total long-term borrowings                          |                        |                           |                             | <u>36,807,309</u>            |

In the consolidated and separate financial statements as at February 28, 2022, the Company has already repaid long-term borrowings in JPY currency from a related company which is a bank in Japan (see Note 36.2.1) (As at February 28, 2021 : JPY 2,500 million or equivalent to Baht 718.15 million).

As at February 28, 2022 and 2021, the Company can maintain financial ratios and other requirements according to the conditions as specified in the agreement.

### 23. LONG-TERM BORROWINGS UNDER SECURITIZATION PROJECT

As at February 28, 2022 and 2021, the Company recognized the cash received and the settlement by the Seller Loan Account of ATS Rabbit Special Purpose Vehicle Company Limited for the transferred rights in loans receivable under securitization (see Note 5.5) as long-term borrowings under securitization project in the separate financial statements in the amount of Baht 1,401.71 million and Baht 1,489.62 million, respectively.

### 24. LONG-TERM DEBENTURES

Long-term debentures, represent unsubordinated and unsecured debentures, as at February 28, 2022 and 2021, are as follows:

| Issue date   | Maturity date | No. of units | Currency | Par value per unit | Amount        | Interest rate p.a. (%) | Term of interest payment | As at February 28, 2022<br>Baht '000 | As at February 28, 2021<br>Baht '000 |
|--|---------------|--------------|----------|--------------------|---------------|------------------------|--------------------------|--------------------------------------|--------------------------------------|
| <b>Company</b>   |               |              |          |                    |               |                        |                          |                                      |                                      |
| 22/08/2016   | 20/08/2021    | 15           | USD      | 1,000,000          | 15,000,000    | USD-LIBOR 6M + 0.85    | Semi-annual              | -                                    | 453,198                              |
| 21/12/2016   | 21/12/2021    | 1,000,000    | THB      | 1,000              | 1,000,000,000 | 3.48                   | Quarterly                | -                                    | 1,000,000                            |
| 30/12/2016   | 30/12/2021    | 30           | USD      | 1,000,000          | 30,000,000    | USD-LIBOR 6M + 0.65    | Semi-annual              | -                                    | 906,396                              |
| 15/12/2017   | 15/12/2022    | 1,000,000    | THB      | 1,000              | 1,000,000,000 | 2.93                   | Semi-annual              | 1,000,000                            | 1,000,000                            |
| 15/11/2018   | 15/11/2021    | 800,000      | THB      | 1,000              | 800,000,000   | 3.26                   | Semi-annual              | -                                    | 800,000                              |
| 15/11/2019   | 15/11/2022    | 2,800,000    | THB      | 1,000              | 2,800,000,000 | 2.27                   | Semi-annual              | 2,800,000                            | 2,800,000                            |
| 15/11/2019   | 15/11/2024    | 1,000,000    | THB      | 1,000              | 1,000,000,000 | 2.57                   | Semi-annual              | 1,000,000                            | 1,000,000                            |
| 29/12/2021   | 29/12/2026    | 70           | JPY      | 100,000,000        | 7,000,000,000 | 0.65                   | Semi-annual              | 2,009,805                            | -                                    |
|  |               |              |          |                    |               |                        |                          | 6,809,805                            | 7,959,594                            |
| <u>Less</u> Debentures issuance cost                                   |               |              |          |                    |               |                        |                          | (23,333)                             | (7,275)                              |
|  |               |              |          |                    |               |                        |                          | 6,786,472                            | 7,952,319                            |
| <u>Less</u> Current portion of long-term debentures                    |               |              |          |                    |               |                        |                          | (3,798,878)                          | (3,156,040)                          |
| <b>Total long-term debentures in separate financial statements</b>     |               |              |          |                    |               |                        |                          | <b>2,987,594</b>                     | <b>4,796,279</b>                     |
| <b>ATS Rabbit Special Purpose Vehicle Company Limited</b>              |               |              |          |                    |               |                        |                          |                                      |                                      |
| 29/09/2018   | 28/10/2025    | 1,473,082    | THB      | 1,000              | 1,473,082,000 | 2.84                   | Monthly                  | 1,473,082                            | 1,473,082                            |
| <b>Total long-term debentures in consolidated financial statements</b> |               |              |          |                    |               |                        |                          | <b>4,460,676</b>                     | <b>6,269,361</b>                     |

- (1) On June 17, 2016, the Company's Annual General Meeting of shareholders of 2016 had the resolution for the issuance and offering of debentures. An issuing amount of the debentures is not to exceed Baht 8,000 million. The currency, tenor, interest rate and other conditions will be considered and approved by the Board of Directors' Meeting later when the Company is ready for the issuance and offering of debentures.

On August 22, 2016, the Company issued and offered debentures amounting to USD 15 million to a bank in Japan with interest rate of USD - LIBOR 6 months plus 0.85% per annum, payable on a semi-annual basis, and were due on August 20, 2021. Such debentures are guaranteed by the same bank.

On August 24, 2016, the Company issued and offered debentures amounting to Baht 400 million to a non-financial market mutual fund institution investors in Thailand with interest rate of 2.50% per annum, payable on a quarterly basis, and were due on July 30, 2019.

On December 21, 2016, the Company issued and offered debentures amounting to Baht 1,000 million to a financial institution and high net worth investors in Thailand with interest rate of 2.73% per annum, payable on a quarterly basis, and were due on December 21, 2019.

On December 21, 2016, the Company issued and offered debentures amounting to Baht 1,000 million to public investors in Thailand with interest rate of 3.48% per annum, payable on a quarterly basis, and were due on December 21, 2021.

On December 30, 2016, the Company issued and offered debentures amounting to USD 30 million to a bank in Japan with interest rate of USD - LIBOR 6 months plus 0.65% per annum, payable on a semi-annual basis, and were due on December 30, 2021. Such debentures are guaranteed by the same bank.

On August 18, 2017, the Company issued and offered debentures amounting to Baht 200 million to a mutual fund and a pension fund in Thailand with interest rate of 2.50% per annum, payable on a quarterly basis, and were due on August 18, 2020.

On September 14, 2017, the Company issued and offered debentures amounting to Baht 300 million to a mutual fund and a pension fund in Thailand with interest rate of 2.50% per annum, payable on a semi-annual basis, and were due on September 14, 2020.

On September 21, 2017, the Company issued and offered debentures amounting to Baht 100 million to a mutual fund in Thailand with interest rate of 2.50% per annum, payable on a semi-annual basis, and were due on September 21, 2020.

On December 15, 2017, the Company issued and offered debentures amounting to Baht 2,000 million to institutional and high net worth investors in Thailand with interest rate of 2.37% per annum, payable on a semi-annual basis, and were due on December 15, 2020.

On December 15, 2017, the Company issued and offered debentures amounting to Baht 1,000 million to institutional and high net worth investors in Thailand with interest rate of 2.93% per annum, payable on a semi-annual basis, and will be due on December 15, 2022.

On December 29, 2021, the Company issued and offered debentures amounting to JPY 7,000 million to a bank in Japan with interest rate of 0.65% per annum, payable on a semi-annual basis, and will be due on December 29, 2026. Such debentures are guaranteed by the same bank.

- (2) On June 22, 2018, the Company's Annual General Meeting of shareholders of 2018 had the resolution for the issuance and offering of debentures. An issuing amount of the debentures is not to exceed Baht 10,000 million. The currency, tenor, interest rate and other conditions will be considered and approved by the Board of Directors' Meeting later when the Company is ready for the issuance and offering of debentures.

On November 15, 2018, the Company issued and offered debentures amounting to Baht 2,000 million to institutional and high net worth investors in Thailand with interest rate of 2.96% per annum, payable on a semi-annual basis, and were due on November 15, 2020.

On November 15, 2018, the Company issued and offered debentures amounting to Baht 800 million to institutional in Thailand with interest rate of 3.26% per annum, payable on a semi-annual basis, and were due on November 15, 2021.

On November 15, 2019, the Company issued and offered debentures amounting to Baht 2,800 million to institutional in Thailand with interest rate of 2.27% per annum, payable on a semi-annual basis, and will be due on November 15, 2022.

On November 15, 2019, the Company issued and offered debentures amounting to Baht 1,000 million to institutional in Thailand with interest rate of 2.57% per annum, payable on a semi-annual basis, and will be due on November 15, 2024.

- (3) A subsidiary has offered the debentures to no more than 10 specific investors during any 4-month period which such offering was approved by the SEC on October 2, 2015.

During the years ended February 28, 2022 and 2021, the subsidiary issued and offered the long-term refinanced debentures which are unsubordinated and unsecured of Baht 1,473.08 million for partial settlement of the transfer of rights in future receivables and additional receivables in accordance with conditions in the agreements.

Such debentures are assets-backed debentures under the Securitization Law with fixed interest rate at 4% per annum for the 3-year period after the first issuance date, and thereafter with a fixed interest rate equal to the corporate bond yield per annum as prescribed in the conditions.

Cash flows from a pool of loans receivable will be used to make payments for the debentures. Interest on the debentures will be payable monthly throughout their lives commencing on December 18, 2015.

Such debentures will be initially redeemed in 2023 and matured on October 28, 2025 with conditions to redeem before the maturity.

As at February 28, 2022 and 2021, the Company can maintain financial ratios and other requirements according to the conditions as specified in the agreement.

## 25. DERIVATIVE FINANCIAL INSTRUMENTS

The fair values and notional amounts of derivative instruments as at February 28, 2022 and 2021 are as follows:

|   | CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS |                     |                              |                          |                  |                              |
|---|--|---------------------|------------------------------|--------------------------|------------------|------------------------------|
|   | As at February 28, 2022                        |                     |                              | As at February 28, 2021  |                  |                              |
|   | Fair value                                     |                     | Notional amount<br>Baht '000 | Fair value               |                  | Notional amount<br>Baht '000 |
| Assets<br>Baht '000                                     | Liabilities<br>Baht '000                       | Assets<br>Baht '000 |                              | Liabilities<br>Baht '000 |                  |                              |
| Derivatives designated as cash flow hedges              |  |                     |                              |                          |                  |                              |
| Cross currency swaps                                    | 376,175  | 685,049             | 27,933,724                   | -                        | 2,780,776        | 26,243,724                   |
| Interest rate swaps                                     | -  | 182,677             | 9,000,000                    | -                        | 364,729          | 9,000,000                    |
|   | <u>376,175</u>                                 | <u>867,726</u>      | <u>36,933,724</u>            | <u>-</u>                 | <u>3,145,505</u> | <u>35,243,724</u>            |
| Less Current portion of derivative assets / liabilities | (82,380)                                       | (654,801)           | (10,819,198)                 | -                        | (1,287,130)      | (4,699,532)                  |
| <b>Total derivative assets / liabilities</b>            | <u>293,795</u>                                 | <u>212,925</u>      | <u>26,114,526</u>            | <u>-</u>                 | <u>1,858,375</u> | <u>30,544,192</u>            |

## 26. PROVISIONS FOR EMPLOYEE BENEFITS

The Company operates post-employment benefit plans under the Labor Protection Act, which are considered as unfunded defined benefits plans.

For the years ended February 28, 2022 and 2021, amounts recognized in the statements of profit or loss in respect of the post-employment benefit plans are as follows:

|   | CONSOLIDATED<br>FINANCIAL STATEMENTS |                                   | SEPARATE<br>FINANCIAL STATEMENTS  |                                   |
|---|--------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
|   | For the years ended                  |                                   | For the years ended               |                                   |
|   | February 28,<br>2022<br>Baht '000    | February 28,<br>2021<br>Baht '000 | February 28,<br>2022<br>Baht '000 | February 28,<br>2021<br>Baht '000 |
| Past service cost                             |                                      |                                   |                                   |                                   |
| - For employees transferred from subsidiaries | 4,810                                | -                                 | 4,810                             | -                                 |
| Current service cost                          | 78,392                               | 70,746                            | 71,737                            | 62,612                            |
| Interest cost                                 | 7,849                                | 6,458                             | 7,216                             | 5,779                             |
| Loss on settlement                            | 20,781                               | 36,342                            | 14,476                            | 27,604                            |
| Total   | <u>111,832</u>                       | <u>113,546</u>                    | <u>98,239</u>                     | <u>95,995</u>                     |

For the years ended February 28, 2022 and 2021, amounts recognized in other comprehensive income in respect of the post-employment benefit plans are as follows:

|  | CONSOLIDATED<br>FINANCIAL STATEMENTS |                                   | SEPARATE<br>FINANCIAL STATEMENTS  |                                   |
|--|--------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
|  | For the years ended                  |                                   | For the years ended               |                                   |
|  | February 28,<br>2022<br>Baht '000    | February 28,<br>2021<br>Baht '000 | February 28,<br>2022<br>Baht '000 | February 28,<br>2021<br>Baht '000 |
| (Gain) loss on remeasurements of defined benefit plans |                                      |                                   |                                   |                                   |
| - From financial assumptions changes                   | (66,744)                             | 3,594                             | (62,355)                          | 2,056                             |
| - From demographic assumptions changes                 | 7,287                                | 32,298                            | 4,147                             | 32,347                            |
| - From experience adjustments                          | (30,130)                             | (8,571)                           | (25,600)                          | (6,242)                           |
| Total  | <u>(89,587)</u>                      | <u>27,321</u>                     | <u>(83,808)</u>                   | <u>28,161</u>                     |

Movements in the present value of the provisions for post-employment benefits for the years ended February 28, 2022 and 2021 are as follows:

|  | CONSOLIDATED<br>FINANCIAL STATEMENTS |                      | SEPARATE<br>FINANCIAL STATEMENTS |                      |
|--|--------------------------------------|----------------------|----------------------------------|----------------------|
|  | For the years ended                  |                      | For the years ended              |                      |
|  | February 28,<br>2022                 | February 28,<br>2021 | February 28,<br>2022             | February 28,<br>2021 |
|  | Baht '000                            | Baht '000            | Baht '000                        | Baht '000            |
| Beginning balance  | 478,346                              | 393,419              | 431,606                          | 352,594              |
| Past service cost  |                                      |                      |                                  |                      |
| - For employees transferred from subsidiaries            | 4,810                                | -                    | 4,810                            | -                    |
| Current service cost                                     | 78,392                               | 70,746               | 71,737                           | 62,612               |
| Interest cost  | 7,849                                | 6,458                | 7,216                            | 5,779                |
| Loss on settlement                                       | 20,781                               | 36,342               | 14,476                           | 27,604               |
| (Gain) loss on remeasurements of defined benefit plans   | (89,587)                             | 27,321               | (83,808)                         | 28,161               |
| Benefits paid  | (37,256)                             | (55,940)             | (28,578)                         | (45,144)             |
| Liabilities from transfer of employees from a subsidiary | -                                    | -                    | 1,673                            | -                    |
| Ending balance   | 463,335                              | 478,346              | 419,132                          | 431,606              |

The significant actuarial assumptions used to calculate the provisions for post-employment benefits as at February 28, 2022 and 2021, are as follows:

|                                      | CONSOLIDATED FINANCIAL STATEMENTS    |                                      |
|--------------------------------------|--------------------------------------|--------------------------------------|
|                                      | As at February 28, 2022              | As at February 28, 2021              |
|                                      | % per annum                          | % per annum                          |
| Financial assumptions                |                                      |                                      |
| Discount rate                        | 0.84 - 2.60                          | 0.96 - 1.66                          |
| Expected rate of salary increase     | 5.0                                  | 5.0                                  |
| Demographic assumptions              |                                      |                                      |
| Turnover rate                        |                                      |                                      |
| Monthly staff                        | 0.0 - 27.0                           | 0.0 - 28.0                           |
| Subject to range of age of employees | Subject to range of age of employees | Subject to range of age of employees |
| Daily & Temporary staff              | 0.0 - 51.0                           | 0.0 - 54.0                           |
| Subject to range of age of employees | Subject to range of age of employees | Subject to range of age of employees |

|                                      | SEPARATE FINANCIAL STATEMENTS        |                                      |
|--------------------------------------|--------------------------------------|--------------------------------------|
|                                      | As at February 28, 2022              | As at February 28, 2021              |
|                                      | % per annum                          | % per annum                          |
| Financial assumptions                |                                      |                                      |
| Discount rate                        | 2.6                                  | 1.66                                 |
| Expected rate of salary increase     | 5.0                                  | 5.0                                  |
| Demographic assumptions              |                                      |                                      |
| Turnover rate                        |                                      |                                      |
| Monthly staff                        | 0.0 - 17.00                          | 0.0 - 17.0                           |
| Subject to range of age of employees | Subject to range of age of employees | Subject to range of age of employees |
| Daily staff                          | 0.0 - 51.0                           | 0.0 - 52.0                           |
| Subject to range of age of employees | Subject to range of age of employees | Subject to range of age of employees |

Sensitivity analysis on significant actuarial assumptions represents impact of change in the significant actuarial assumptions on present value of the provisions for post-employment benefits without discounting to present value as at February 28, 2022 and 2021, as follows:

|                                  | CONSOLIDATED         |                      | SEPARATE             |                      |
|----------------------------------|----------------------|----------------------|----------------------|----------------------|
|                                  | FINANCIAL STATEMENTS |                      | FINANCIAL STATEMENTS |                      |
|                                  | As at                | As at                | As at                | As at                |
|                                  | February 28,<br>2022 | February 28,<br>2021 | February 28,<br>2022 | February 28,<br>2021 |
|                                  | Baht '000            | Baht '000            | Baht '000            | Baht '000            |
| Financial assumptions            |                      |                      |                      |                      |
| Discount rate                    |                      |                      |                      |                      |
| - 1% increase                    | (61,892)             | (68,251)             | (56,479)             | (62,532)             |
| - 1% decrease                    | 74,442               | 82,738               | 67,988               | 75,910               |
| Expected rate of salary increase |                      |                      |                      |                      |
| - 1% increase                    | 68,367               | 75,106               | 62,586               | 69,057               |
| - 1% decrease                    | (57,821)             | (63,122)             | (52,903)             | (57,986)             |
| Demographic assumptions          |                      |                      |                      |                      |
| Turnover rate                    |                      |                      |                      |                      |
| - 1% increase                    | (65,605)             | (71,941)             | (59,784)             | (65,799)             |
| - 1% decrease                    | 35,836               | 40,870               | 31,721               | 36,659               |

## 27. SHAREHOLDERS' EQUITY

- 27.1 On June 24, 2020, the Annual General Meeting of Shareholders had the resolutions to approve the declaration of final dividends for the year ended February 29, 2020 at the rate of Baht 2.55 per share, totaling Baht 637.50 million. The aforementioned shareholders included 1,800 shares of foreign shareholders who had no rights to receive dividend in accordance with regulation of Thailand Securities Depository, thus the Company paid dividend to shareholders amounting to Baht 637.50 million on July 20, 2020 in addition to the interim dividends which had been paid to all shareholders at Baht 2.45 per share, totaling Baht 612.50 million on November 4, 2019.
- 27.2 On October 6, 2020, the Company's Board of Directors' meeting passed the resolution to declare interim dividends for the year ended February 28, 2021 at the rate of Baht 1.85 per share to shareholders, totaling Baht 462.50 million. The aforementioned shareholders included 1,100 shares of foreign shareholders who had no rights to receive dividend in accordance with regulation of Thailand Securities Depository, thus the Company paid dividend to shareholders amounting to Baht 462.50 million on November 5, 2020.
- 27.3 On June 24, 2021, the Annual General Meeting of Shareholders had the resolutions to approve the declaration of final dividends for the year ended February 28, 2021 at the rate of Baht 2.65 per share, totaling Baht 662.50 million. The aforementioned shareholders included 4,410 shares of foreign shareholders who had no rights to receive dividend in accordance with regulation of Thailand Securities Depository, thus the Company paid dividend to shareholders amounting to Baht 662.50 million on July 20, 2021 in addition to the interim dividends which had been paid to all shareholders at Baht 1.85 per share, totaling Baht 462.50 million on November 5, 2020.

- 27.4 On October 4, 2021, the Company's Board of Directors' meeting passed the resolution to declare interim dividends for the year ending February 28, 2022 at the rate of Baht 2.50 per share to shareholders, totaling Baht 625.00 million. The aforementioned shareholders included 1,700 shares of foreign shareholders who had no rights to receive dividend in accordance with regulation of Thailand Securities Depository, thus the Company paid dividend to shareholders amounting to Baht 625.00 million on November 2, 2021.
- 27.5 Under the Securitization project, the subsidiary has to pay dividend to its shareholders from all remaining amounts after deducting the required accumulated reserves and payment of all fees and expenses. The subsidiary appropriates interim dividends after the approval of Board of Directors' meeting on a monthly basis at each Monthly Purchase Date as an appropriation of net profit after income tax of each month.

ATS Rabbit Special Purpose Vehicle Company Limited's registered share capital comprises 2 groups of ordinary shares and 2 groups of preferred shares. Dividends from the profits of the subsidiary shall be allocated to the holders of preferred shares which are non-controlling interests at the rate of 1% of the par value of each preferred share. The remaining dividends shall be distributed to the holders of ordinary shares and another group of preferred shares.

## **28. LEGAL RESERVE**

Pursuant to the Public Limited Companies Act. B.E. 2535 (1992), the Company must allocate to a reserve fund from the annual net profit, not less than 5% of the annual net profit deducted by the total accumulated loss brought forward (if any), until the reserve fund reaches an amount of not less than 10% of the registered capital.

As at February 28, 2022 and 2021, the Company's legal reserve equals to 10% of the registered share capital.

## **29. CAPITAL MANAGEMENT**

The Company's objective in managing capital is to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders.

Monitoring the capital level of the Company is conducted in accordance with the covenant on financial ratio stipulated in loan agreements.

The Company has been granted the license to operate as a non-financial institution that provides personal loans from the Minister of Finance, of which the Company must have authorized share capital of at least Baht 50 million.

The Company has the policy to pay dividend of at least 30% of net profit. The dividend payment is subject to the resolution of the shareholders' meeting after the Board of Directors' approval.

### 30. OTHER COMPONENTS OF SHAREHOLDERS' EQUITY

Other components of shareholders' equity as at February 28, 2022 and 2021 are as follows:

|  | CONSOLIDATED         |                      | SEPARATE             |                      |
|--|----------------------|----------------------|----------------------|----------------------|
|  | FINANCIAL STATEMENTS |                      | FINANCIAL STATEMENTS |                      |
|  | As at                | As at                | As at                | As at                |
|  | February 28,<br>2022 | February 28,<br>2021 | February 28,<br>2022 | February 28,<br>2021 |
|  | Baht '000            | Baht '000            | Baht '000            | Baht '000            |
| Beginning balance  | (1,016,800)          | (1,524,643)          | (895,575)            | (1,346,848)          |
| Exchange differences on translating financial statements of foreign operations | 25,417               | 56,570               | -                    | -                    |
| Gain on cash flow hedges   | 468,234              | 451,273              | 468,234              | 451,273              |
| Ending balance   | <u>(523,149)</u>     | <u>(1,016,800)</u>   | <u>(427,341)</u>     | <u>(895,575)</u>     |

Differences on exchange rates relating to translation of the financial statements of foreign operations to be presented in THB currency are recognized directly in other comprehensive income and accumulated amount is separately presented under shareholders' equity as other components of equity.

Cumulative loss on cash flow hedges in shareholders' equity consists of the effective portion of changes in the fair value of derivatives that are designated and qualified as cash flow hedges against foreign exchange risk.

### 31. REVENUES RELATING TO SECURITIZATION TRANSACTION

For the years ended February 28, 2022 and 2021, the details of revenues from securitization transaction incurred from sales of loans receivable to ATS Rabbit Special Purpose Vehicle Company Limited are included in Loan Income for presentation as follows:

|   | SEPARATE             |                      |
|---|----------------------|----------------------|
|   | FINANCIAL STATEMENTS |                      |
|   | For the years ended  |                      |
|   | February 28,<br>2022 | February 28,<br>2021 |
|   | Baht '000            | Baht '000            |
| Loan income (see Note 36.2.2)                       |                      |                      |
| Interest income from subordinated lendings          | 10,089               | 10,089               |
| Revenue from seller loan in Special Purpose Vehicle | 28,646               | 26,050               |
| Dividend from investment in Special Purpose Vehicle | 17,398               | 24,394               |
| Collection servicing income                         | 78,278               | 85,616               |
| Total   | <u>134,411</u>       | <u>146,149</u>       |

### 32. DIRECTORS AND MANAGERMENTS' REMUNERATION

Directors' remuneration represents the benefits paid to the Company's directors in accordance with Section 90 of the Public Limited Companies Act. Managements' remuneration represents cash remuneration as salaries and bonus paid to the Company's management.

For the years ended February 28, 2022 and 2021, directors and managements' remuneration are as follows:

|                              | CONSOLIDATED         |                | SEPARATE             |               |
|------------------------------|----------------------|----------------|----------------------|---------------|
|                              | FINANCIAL STATEMENTS |                | FINANCIAL STATEMENTS |               |
|                              | For the years ended  |                | For the years ended  |               |
|                              | February 28,         | February 28,   | February 28,         | February 28,  |
|                              | 2022                 | 2021           | 2022                 | 2021          |
|                              | Baht '000            | Baht '000      | Baht '000            | Baht '000     |
| Short-term employee benefits |                      |                |                      |               |
| Directors' remuneration      | 28,979               | 35,497         | 21,985               | 26,786        |
| Managements' remuneration    | 127,305              | 118,884        | 78,483               | 66,574        |
| Post-employment benefits     | 4,835                | 4,668          | 3,596                | 3,495         |
| Total                        | <u>161,119</u>       | <u>159,049</u> | <u>104,064</u>       | <u>96,855</u> |

For the years ended February 28, 2022 and 2021, directors' remunerations which were included in short-term employee benefits were approved by the Annual General Meeting of shareholders of the Company held on June 24, 2021 and June 24, 2020, respectively.

### 33. PROVIDENT FUND

The Company has set up a contributory provident fund. The contribution from employees is deducted from the monthly salaries, with the Company matching the individual's contribution. The Company registered its provident fund in accordance with the Provident Fund Act. B.E. 2530 (1987) on June 1, 1999. This provident fund is managed by an authorized fund manager.

For the years ended February 28, 2022 and 2021, the Company contributed to the provident fund and recorded as expenses, as follows:

|                             | CONSOLIDATED         |               | SEPARATE             |               |
|-----------------------------|----------------------|---------------|----------------------|---------------|
|                             | FINANCIAL STATEMENTS |               | FINANCIAL STATEMENTS |               |
|                             | For the years ended  |               | For the years ended  |               |
|                             | February 28,         | February 28,  | February 28,         | February 28,  |
|                             | 2022                 | 2021          | 2022                 | 2021          |
|                             | Baht '000            | Baht '000     | Baht '000            | Baht '000     |
| Contributory provident fund | <u>65,384</u>        | <u>64,264</u> | <u>56,293</u>        | <u>54,311</u> |

### 34. EXPENSES BY NATURE

Total expenses for the years ended February 28, 2022 and 2021 comprised of the followings:

|   | CONSOLIDATED         |                  | SEPARATE             |                  |
|---|----------------------|------------------|----------------------|------------------|
|   | FINANCIAL STATEMENTS |                  | FINANCIAL STATEMENTS |                  |
|   | For the years ended  |                  | For the years ended  |                  |
|   | February 28,         | February 28,     | February 28,         | February 28,     |
|   | 2022                 | 2021             | 2022                 | 2021             |
|   | Baht '000            | Baht '000        | Baht '000            | Baht '000        |
| Staff costs   | 2,589,464            | 2,677,354        | 1,927,830            | 1,840,835        |
| Marketing expenses  | 1,321,721            | 1,538,972        | 1,254,582            | 1,473,509        |
| Equipment expenses  | 619,911              | 580,361          | 494,489              | 455,465          |
| Depreciation and amortization                                     | 1,099,011            | 1,122,870        | 916,377              | 928,713          |
| Communication expenses  | 243,283              | 245,187          | 205,932              | 207,980          |
| Premises' expenses  | 203,542              | 229,324          | 166,619              | 177,278          |
| Outsource collection expenses                                     | 474,344              | 525,983          | 957,164              | 974,204          |
| Special business tax and duty stamp                               | 519,329              | 558,642          | 504,034              | 540,338          |
| Printing material expenses  | 147,429              | 162,264          | 137,065              | 149,187          |
| Transportation expenses   | 103,267              | 148,075          | 64,333               | 95,721           |
| Fees and commissions  | 236,804              | 182,737          | 208,056              | 155,527          |
| Directors and managements' remuneration                           | 161,119              | 159,049          | 104,064              | 96,855           |
| Loss on revaluation of investment                                 | -                    | 14,009           | -                    | 14,009           |
| Loss on impairment of investment                                  | -                    | -                | -                    | 16,819           |
| Loss on sale and write-off of leasehold improvement and equipment | 11,099               | 6,802            | 9,710                | 6,780            |
| Other expenses  | 113,263              | 171,870          | 88,134               | 80,311           |
| Total Expenses  | <u>7,843,586</u>     | <u>8,323,499</u> | <u>7,038,389</u>     | <u>7,213,531</u> |

### 35. CORPORATE INCOME TAX

The Company and its local subsidiaries used tax rate of 20% for corporate income tax and deferred tax calculations for the years ended February 28, 2022 and 2021. The foreign subsidiaries used 20% - 25% for corporate income tax and deferred tax calculations for the years ended February 28, 2022 and 2021.

Income tax expense of the Company and its subsidiaries is calculated from profit before tax, added back transactions which are non-deductible expenses and deducted exempted income under the Revenue Code.

For the years ended February 28, 2022 and 2021, income tax expense consists of the following:

|   | <b>CONSOLIDATED</b>         |                     | <b>SEPARATE</b>             |                     |
|---|-----------------------------|---------------------|-----------------------------|---------------------|
|   | <b>FINANCIAL STATEMENTS</b> |                     | <b>FINANCIAL STATEMENTS</b> |                     |
|   | <b>For the years ended</b>  |                     | <b>For the years ended</b>  |                     |
|   | <b>February 28,</b>         | <b>February 28,</b> | <b>February 28,</b>         | <b>February 28,</b> |
| <b>2022</b>   | <b>2021</b>                 | <b>2022</b>         | <b>2021</b>                 |                     |
| <b>Baht '000</b>                                    | <b>Baht '000</b>            | <b>Baht '000</b>    | <b>Baht '000</b>            |                     |
| Current tax expense for the years                   | 430,250                     | 1,294,151           | 376,458                     | 1,153,468           |
| Deferred income tax expense (revenue)               | 569,630                     | (327,071)           | 570,935                     | (276,610)           |
| Income tax expense per statements of profit or loss | <u>999,880</u>              | <u>967,080</u>      | <u>947,393</u>              | <u>876,858</u>      |

Reconciliations of effective tax rates for the years ended February 28, 2022 and 2021 are as follows:

|   | <b>CONSOLIDATED</b>         |                     | <b>SEPARATE</b>             |                     |
|---|-----------------------------|---------------------|-----------------------------|---------------------|
|   | <b>FINANCIAL STATEMENTS</b> |                     | <b>FINANCIAL STATEMENTS</b> |                     |
|   | <b>For the years ended</b>  |                     | <b>For the years ended</b>  |                     |
|   | <b>February 28,</b>         | <b>February 28,</b> | <b>February 28,</b>         | <b>February 28,</b> |
| <b>2022</b>   | <b>2021</b>                 | <b>2022</b>         | <b>2021</b>                 |                     |
| <b>Baht '000</b>                                    | <b>Baht '000</b>            | <b>Baht '000</b>    | <b>Baht '000</b>            |                     |
| Accounting profit before income tax                 | 4,573,774                   | 4,647,114           | 5,080,584                   | 4,687,808           |
| Permanent differences                               | 64,225                      | (26,215)            | 8,178                       | (60,324)            |
| Temporary differences                               | (2,683,485)                 | 1,644,661           | (2,854,673)                 | 1,383,050           |
| Income exempt from tax                              | -                           | -                   | (351,798)                   | (243,194)           |
| Taxable profit                                      | <u>1,954,514</u>            | <u>6,265,560</u>    | <u>1,882,291</u>            | <u>5,767,340</u>    |
| Normal income tax rate (%)                          | 20.00 - 25.00               | 20.00 - 25.00       | 20.00                       | 20.00               |
| Income tax for the year currently payable           | 430,250                     | 1,294,151           | 376,458                     | 1,153,468           |
| Deferred tax from temporary differences             | 569,630                     | (327,071)           | 570,935                     | (276,610)           |
| Income tax expense per statements of profit or loss | <u>999,880</u>              | <u>967,080</u>      | <u>947,393</u>              | <u>876,858</u>      |
| Effective tax rate (%)                              | 21.86                       | 20.81               | 18.65                       | 18.71               |

### 36. TRANSACTIONS WITH RELATED PARTIES

The consolidated and separate financial statements include certain transactions with the subsidiaries, associate and related parties. The relationship may be by shareholding or the companies may have the same group of shareholders or directors. The consolidated and separate financial statements reflect the effects of these transactions on the basis determined by the Company, the subsidiaries, associate and the related parties which are as follows:

36.1 Investments in an associate and subsidiaries (see Note 9.2) as at February 28, 2022 and 2021 are as follows:

| SEPARATE FINANCIAL STATEMENTS  |              |                         |                      |                     |                         |                      |                     |  |
|--|--------------|-------------------------|----------------------|---------------------|-------------------------|----------------------|---------------------|--|
| Related parties  | Relationship | As at February 28, 2022 |                      |                     | As at February 28, 2021 |                      |                     |  |
|  |              | Ownership               | Paid-up              | Cost                | Ownership               | Paid-up              | Cost                |  |
|  |              | %                       | capital<br>Baht' 000 | method<br>Baht '000 | %                       | capital<br>Baht' 000 | method<br>Baht '000 |  |
| <b>Investments in an associate and subsidiaries</b>                                    |              |                         |                      |                     |                         |                      |                     |  |
| <b>Investment in an associate</b>  |              |                         |                      |                     |                         |                      |                     |  |
| ACS Trading Vietnam Company Limited <sup>(1)</sup>                                     | Associate    | -                       | -                    | -                   | 20.00                   | 84,096.3             | 16,819.3            |  |
| <u>Less</u> Allowance for impairment in investment                                     |              |                         |                      | -                   |                         |                      | (16,819.3)          |  |
| <b>Total investment in an associate</b>  |              |                         |                      | -                   |                         |                      | -                   |  |
| <b>Investments in subsidiaries</b>   |              |                         |                      |                     |                         |                      |                     |  |
| ACS Servicing (Thailand) Company Limited   | Subsidiary   | 100.00                  | 175,349.1            | 175,349.1           | 100.00                  | 175,349.1            | 175,349.1           |  |
| ACSI (Thailand) Co., Ltd. (formerly AEON Insurance Service (Thailand) Company Limited) | Subsidiary   | 100.00                  | 149,244.3            | 149,244.3           | 100.00                  | 149,224.3            | 149,224.3           |  |
| AEON Specialized Bank (Cambodia) Plc.  | Subsidiary   | 50.00                   | 643,720.4            | 323,580.0           | 50.00                   | 643,720.4            | 323,580.0           |  |
| AEON Microfinance (Myanmar) Company Limited  | Subsidiary   | 100.00                  | 455,403.3            | 455,403.3           | 100.00                  | 455,403.3            | 455,403.3           |  |
| AEON Leasing Service (Lao) Company Limited   | Subsidiary   | 96.29                   | 111,402.9            | 107,333.1           | 92.58                   | 111,402.9            | 103,069.1           |  |
| ATS Rabbit Special Purpose Vehicle Company Limited                                     | Subsidiary   | 48.75                   | 40.0                 | 19.5                | 48.75                   | 40.0                 | 19.5                |  |
| <b>Total investments in subsidiaries</b>   |              |                         |                      | <u>1,210,909.3</u>  |                         |                      | <u>1,206,645.3</u>  |  |
| <b>Total investments in an associate and subsidiaries</b>                              |              |                         |                      | <u>1,210,909.3</u>  |                         |                      | <u>1,206,645.3</u>  |  |

<sup>(1)</sup> Since November 29, 2021, the proportion of the Company's shareholding in ACS Trading Vietnam Company Limited ("ACS Trading Vietnam") decreased from 20% to 3.03% because the Company waived the rights to purchase the increased share capital in ACS Trading Vietnam. This resulted in reclassification of the investment from investment in an associate to investment in equity securities measured at fair value through profit or loss (see Note 9.1).

## 36.2 Business transactions with related parties

### 36.2.1 Balances with related parties as at February 28, 2022 and 2021, are as follows:

| Related parties  | Relationship                                     | CONSOLIDATED<br>FINANCIAL STATEMENTS       |  | SEPARATE<br>FINANCIAL STATEMENTS           |  |
|--|--|--|--|--|--|
|  |  | As at<br>February 28,<br>2022<br>Baht '000 | As at<br>February 28,<br>2021<br>Baht '000 | As at<br>February 28,<br>2022<br>Baht '000 | As at<br>February 28,<br>2021<br>Baht '000 |
| <b>Other receivables</b> (see Note 6)  |  |  |  |  |  |
| ACSI (Thailand) Co., Ltd. (formerly<br>AEON Insurance Service (Thailand)<br>Company Limited) | Subsidiary                                       | -  | -  | 110  | 37,974                                     |
| ACS Servicing (Thailand) Company<br>Limited  | Subsidiary                                       | -  | -  | 3,069                                      | 2,964                                      |
| AEON Financial Service Co., Ltd.   | Major shareholder                                | 128  | 154  | 128  | 105  |
| AEON Credit Service Company<br>Limited   | Common ultimate<br>holding company               | 646  | -  | -  | -  |
| ACS Capital Corporation Limited  | Shareholder and<br>one common director           | 596  | 5,672                                      | 450  | 376  |
| ATS Rabbit Special Purpose Vehicle<br>Company Limited  | Subsidiary                                       | -  | -  | 49,049                                     | 49,828                                     |
| AEON Specialized Bank (Cambodia) Plc.<br>AEON (Cambodia) Company Limited                     | Subsidiary<br>Common ultimate<br>holding company | -  | -  | 1,835                                      | 1,663                                      |
| AEON (Thailand) Co., Ltd.  | Common ultimate<br>holding company               | 57   | 80   | -  | -  |
|  |  | <u>4,595</u>                               | <u>24</u>                                  | <u>4,595</u>                               | <u>-</u>                                   |
|  |  | <u>6,022</u>                               | <u>5,930</u>                               | <u>59,236</u>                              | <u>92,910</u>                              |
| <b>Long-term loan to a subsidiary</b><br>(see Note 8)  |  |  |  |  |  |
| AEON Specialized Bank (Cambodia) Plc.  | Subsidiary                                       | -  | -  | 130,244                                    | 119,494                                    |
| <b>Seller loan in Special Purpose Vehicle<br/>for securitization</b> (see Note 12)           |  |  |  |  |  |
| ATS Rabbit Special Purpose Vehicle<br>Company Limited  | Subsidiary                                       | -  | -  | 275,773                                    | 219,626                                    |
| <b>Subordinated lendings</b> (see Note 13.1)   |  |  |  |  |  |
| ATS Rabbit Special Purpose Vehicle<br>Company Limited  | Subsidiary                                       | -  | -  | 84,074                                     | 84,074                                     |
| <b>Trade payables</b>  |  |  |  |  |  |
| ACSI (Thailand) Co., Ltd. (formerly<br>AEON Insurance Service (Thailand)<br>Company Limited) | Subsidiary                                       | -  | -  | -  | 163  |

| Related parties  | Relationship                        | CONSOLIDATED         |                      | SEPARATE             |                      |
|--|-------------------------------------|----------------------|----------------------|----------------------|----------------------|
|  |                                     | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS | FINANCIAL STATEMENTS |
|  |                                     | As at                | As at                | As at                | As at                |
|  |                                     | February 28,         | February 28,         | February 28,         | February 28,         |
|  |                                     | 2022                 | 2021                 | 2022                 | 2021                 |
|  |                                     | Baht '000            | Baht '000            | Baht '000            | Baht '000            |
| <b>Other payables (see Note 20)</b>  |                                     |                      |                      |                      |                      |
| ACSI (Thailand) Co., Ltd. (formerly AEON Insurance Service (Thailand) Company Limited) | Subsidiary                          | -                    | -                    | 56                   | 2,046                |
| ACS Servicing (Thailand) Company Limited   | Subsidiary                          | -                    | -                    | 55,814               | 59,897               |
| AEON (Thailand) Co., Ltd.  | Common ultimate holding company     | 1,076                | 1,176                | 1,076                | 1,176                |
| AEON Financial Service Co., Ltd.   | Major shareholder                   | 57,387               | 56,883               | 51,597               | 48,037               |
| AEON Credit Service Company Limited  | Common ultimate holding company     | 3,561                | 3,653                | 2,415                | 1,891                |
| AEON Credit Service Systems (Philippines) Inc.   | Common ultimate holding company     | -                    | 3,590                | -                    | -                    |
| AEON Bank Ltd.   | Common ultimate holding company     | 1,094                | 1,682                | 1,094                | 1,682                |
| AEON Credit Service (Asia) Company Limited   | Common ultimate holding company     | -                    | 78                   | -                    | -                    |
| ATS Rabbit Special Purpose Vehicle Company Limited                                     | Subsidiary                          | -                    | -                    | 46,195               | 49,045               |
| AEON Insurance Service Company Limited (JP)  | Common ultimate holding company     | -                    | 672                  | -                    | -                    |
| ACS Capital Corporation Limited  | Shareholder and one common director | -                    | 3                    | -                    | -                    |
|  |                                     | <u>63,118</u>        | <u>67,737</u>        | <u>158,247</u>       | <u>163,774</u>       |
| <b>Long-term borrowings (see Note 22)</b>  |                                     |                      |                      |                      |                      |
| AEON Bank Ltd.   | Common ultimate holding company     | -                    | 718,151              | -                    | 718,151              |
| <b>Long-term borrowing under securitization project (see Note 23)</b>                  |                                     |                      |                      |                      |                      |
| ATS Rabbit Special Purpose Vehicle Company Limited                                     | Subsidiary                          | -                    | -                    | 1,401,709            | 1,489,622            |
| <b>Deposit Received</b>  |                                     |                      |                      |                      |                      |
| ACS Servicing (Thailand) Company Limited   | Subsidiary                          | -                    | -                    | 4,163                | 4,163                |
| <b>Deferred Revenue</b>  |                                     |                      |                      |                      |                      |
| ACS Servicing (Thailand) Company Limited   | Subsidiary                          | -                    | -                    | 77,928               | 78,809               |

36.2.2 Transactions with related parties for the years ended February 28, 2022 and 2021, are as follows:

| Related parties   | Relationship                           | CONSOLIDATED<br>FINANCIAL STATEMENTS                     |                                   | SEPARATE<br>FINANCIAL STATEMENTS                         |                                   |
|---|--|--|-----------------------------------|--|-----------------------------------|
|   |  | For the years ended<br>February 28,<br>2022<br>Baht '000 | February 28,<br>2021<br>Baht '000 | For the years ended<br>February 28,<br>2022<br>Baht '000 | February 28,<br>2021<br>Baht '000 |
| <b>Sale promotion income</b>  |  |  |                                   |  |                                   |
| ACSI (Thailand) Co., Ltd. (formerly<br>AEON Insurance Service (Thailand)<br>Company Limited)          | Subsidiary                             | -  | -                                 | 731  | 1,751                             |
| <b>Credit card income</b>   |  |  |                                   |  |                                   |
| ACSI (Thailand) Co., Ltd. (formerly<br>AEON Insurance Service (Thailand)<br>Company Limited)          | Subsidiary                             | -  | -                                 | 28,332   | 339,108                           |
| <b>Revenue relating to securitization<br/>transaction (included in loan income)<br/>(see Note 31)</b> |  |  |                                   |  |                                   |
| ATS Rabbit Special Purpose Vehicle<br>Company Limited   | Subsidiary                             | -  | -                                 | 134,411  | 146,149                           |
| <b>Collection income</b>  |  |  |                                   |  |                                   |
| ACS Capital Corporation Limited   | Shareholder and<br>one common director | 71   | 912                               | -  | -                                 |
| <b>Dividend income</b>  |  |  |                                   |  |                                   |
| ACSI (Thailand) Co., Ltd. (formerly<br>AEON Insurance Service (Thailand)<br>Company Limited)          | Subsidiary                             | -  | -                                 | 290,000  | 130,000                           |
| ACS Servicing (Thailand) Company<br>Limited   | Subsidiary                             | -  | -                                 | 44,400   | 88,800                            |
|   |  | <u>-</u>   | <u>-</u>                          | <u>334,400</u>   | <u>218,800</u>                    |
| <b>Other income</b>   |  |  |                                   |  |                                   |
| ACSI (Thailand) Co., Ltd. (formerly<br>AEON Insurance Service (Thailand)<br>Company Limited)          | Subsidiary                             | -  | -                                 | 11,620   | 60,593                            |
| ACS Servicing (Thailand) Company<br>Limited   | Subsidiary                             | -  | -                                 | 21,092   | 12,901                            |
| ACS Capital Corporation Limited   | Shareholder and<br>one common director | 12,606   | 15,807                            | 3,621  | 4,243                             |
| AEON Specialized Bank (Cambodia) Plc.   | Subsidiary                             | -  | -                                 | 11,247   | 10,559                            |
|   |  | <u>12,606</u>  | <u>15,807</u>                     | <u>47,580</u>  | <u>88,296</u>                     |
| <b>Operating and administrative expenses</b>  |  |  |                                   |  |                                   |
| <b>Collection service fee</b>   |  |  |                                   |  |                                   |
| ACS Servicing (Thailand) Co., Ltd.  | Subsidiary                             | -  | -                                 | 495,993  | 466,409                           |
| ATS Rabbit Special Purpose Vehicle<br>Company Limited   | Subsidiary                             | -  | -                                 | 4,502  | 6,697                             |
|   |  | <u>-</u>   | <u>-</u>                          | <u>500,495</u>   | <u>473,106</u>                    |

| Related parties  | Relationship                        | CONSOLIDATED         |                      | SEPARATE             |                      |
|--|-------------------------------------|----------------------|----------------------|----------------------|----------------------|
|  |                                     | FINANCIAL STATEMENTS |                      | FINANCIAL STATEMENTS |                      |
|  |                                     | For the years ended  |                      | For the years ended  |                      |
|  |                                     | February 28,<br>2022 | February 28,<br>2021 | February 28,<br>2022 | February 28,<br>2021 |
|  |                                     | Baht '000            | Baht '000            | Baht '000            | Baht '000            |
| <b>Others</b>  |                                     |                      |                      |                      |                      |
| AEON Financial Service Co., Ltd.   | Major shareholder                   | 187,857              | 136,778              | 114,398              | 104,215              |
| AEON Credit Service Company Limited  | Common ultimate holding company     | 11,522               | 32,651               | 4,420                | 10,396               |
| AEON Bank Ltd.   | Common ultimate holding company     | 16,428               | 17,871               | 6,367                | 5,339                |
| AEON (Thailand) Co., Ltd.  | Common ultimate holding company     | 16,460               | 17,667               | 16,460               | 17,667               |
| AEON Credit Service Systems (Philippines) Inc.   | Common ultimate holding company     | -                    | 843                  | -                    | 843                  |
| ATS Rabbit Special Purpose Vehicle Company Limited                                     | Subsidiary                          | -                    | -                    | 32,837               | 23,986               |
| AEON Leasing Service (Lao) Company Limited   | Subsidiary                          | -                    | -                    | -                    | 2,320                |
| ACS Capital Corporation Limited  | Shareholder and one common director | 60                   | -                    | -                    | -                    |
| AEON Insurance Service Company Limited (JP)  | Common ultimate holding company     | 1,321                | 4,165                | -                    | -                    |
| ACS Servicing (Thailand) Company Limited   | Subsidiary                          | -                    | -                    | 100                  | -                    |
| ACSI (Thailand) Co., Ltd. (formerly AEON Insurance Service (Thailand) Company Limited) | Subsidiary                          | -                    | -                    | 75                   | -                    |
|  |                                     | <u>233,648</u>       | <u>209,975</u>       | <u>174,657</u>       | <u>164,766</u>       |
| <b>Finance costs</b>   |                                     |                      |                      |                      |                      |
| ATS Rabbit Special Purpose Vehicle Company Limited                                     | Subsidiary                          | -                    | -                    | 330,997              | 377,858              |
| AEON Bank Ltd.   | Common ultimate holding company     | 7,290                | 11,287               | 2,575                | 6,579                |
| AEON Financial Service Co., Ltd.   | Major shareholder                   | 16,101               | 12,844               | -                    | -                    |
|  |                                     | <u>23,391</u>        | <u>24,131</u>        | <u>333,572</u>       | <u>384,437</u>       |
| <b>Dividend paid</b>   |                                     |                      |                      |                      |                      |
| AEON Financial Service Co., Ltd.   | Major shareholder                   | 452,170              | 386,320              | 452,170              | 386,320              |
| ACS Capital Corporation Limited  | Shareholder and one common director | 247,200              | 211,200              | 247,200              | 211,200              |
| AEON Holding (Thailand) Limited  | Common ultimate holding company     | 113,300              | 96,800               | 113,300              | 96,800               |
|  |                                     | <u>812,670</u>       | <u>694,320</u>       | <u>812,670</u>       | <u>694,320</u>       |

- Other income for the years ended February 28, 2022 and 2021 includes computer fee and Finance and Accounting operation services fee charged to ACS Capital Corporation Limited, ACSI (Thailand) Co., Ltd. (formerly AEON Insurance Service (Thailand) Company Limited) and ACS Servicing (Thailand) Company Limited. Details are as follows:

(1) Computer fee

The computer fee is charged to ACS Capital Corporation Limited, ACSI (Thailand) Co., Ltd. (formerly AEON Insurance Service (Thailand) Company Limited) and ACS Servicing (Thailand) Company Limited at the rate of Baht 200,000 per month, Baht 200,000 per month and Baht 200,000 per month, respectively.

From March 2021 onwards, it is charged to ACS Servicing (Thailand) Company Limited at the rate of Baht 707,349 per month. The service fees are determined on a cost plus basis.

(2) Finance and Accounting operation services fee

From March 2020 onwards, Finance and Accounting operation services fee is charged to ACS Capital Corporation Limited, ACSI (Thailand) Co., Ltd. (formerly AEON Insurance Service (Thailand) Company Limited) and ACS Servicing (Thailand) Company Limited at the rate of Baht 97,000 per month, Baht 580,000 per month and Baht 760,000 per month, respectively.

From January 2021 onwards, Finance and Accounting operation services fee is charged to ACS Capital Corporation Limited, ACSI (Thailand) Co., Ltd. (formerly AEON Insurance Service (Thailand) Company Limited) and ACS Servicing (Thailand) Company Limited at the rate of Baht 50,000 per month, Baht 330,000 per month and Baht 720,000 per month.

From January 2022 onwards, Finance and Accounting operation services fee is charged to ACSI (Thailand) Co., Ltd. (formerly AEON Insurance Service (Thailand) Company Limited) and ACS Servicing (Thailand) Company Limited at the rate of Baht 50,000 per month and Baht 730,000 per month, respectively. The service fees are determined on a cost plus basis.

- Revenues relating to securitization transactions are determined by the Company and subsidiaries in accordance with securitization projects (see Note 5.5).
- Collection service fee paid to ACS Servicing (Thailand) Co., Ltd. is based on general market price and in the normal course of business.
- Management assistant fee is paid to AEON Financial Service Co., Ltd. as stated in the agreement.
- Pricing policy for other operating and administrative expenses are determined by the Company and related parties based on the cost-plus basis.
- Purchase price of computer programs paid to AEON Credit Service Systems (Philippines) Inc. as specified in the agreement.

### 37. SEGMENT INFORMATION

The Group presents segment information in respect of the business segments based on the management and internal reporting structure. The business segments of the Group consist of:

|                         |   |
|-------------------------|---|
| Retail finance services | Consist of credit card, hire-purchase and personal loans and others |
| Other business          | Consist of debt collection service and insurance brokerage services |

The Group does not have revenues from transactions with a single external customer at 10% or more of total revenues.

Transactions between segments are recorded on the same basis as the transaction conducted with the third-party transactions. Transactions between segments are eliminated on consolidation.

The segment information of the Group was classified by business segment as follows:

37.1 Operating result classified by business for the years ended February 28, 2022 and 2021 are as follows:

| CONSOLIDATED FINANCIAL STATEMENTS   |                         |                  |                  |                    |                   |
|---|-------------------------|------------------|------------------|--------------------|-------------------|
| For the year ended February 28, 2022  |                         |                  |                  |                    |                   |
|   | Retail finance services |                  | Other businesses | Elimination        | Total             |
|   | Domestic                | Foreign          | Domestic         |                    |                   |
|   | Baht '000               | Baht '000        | Baht '000        | Baht '000          | Baht '000         |
| Revenues  |                         |                  |                  |                    |                   |
| Revenue from external customers   | 19,084,390              | 1,263,720        | 443,312          | -                  | 20,791,422        |
| Inter - segment revenues  | 498,077                 | 16,879           | 498,129          | (1,013,085)        | -                 |
|   | <u>19,582,467</u>       | <u>1,280,599</u> | <u>941,441</u>   | <u>(1,013,085)</u> | <u>20,791,422</u> |
| Expenses  |                         |                  |                  |                    |                   |
| Operating and administrative expenses   | 6,907,947               | 648,362          | 772,900          | (657,841)          | 7,671,368         |
| Directors and managements' remuneration   | 104,064                 | 30,986           | 26,069           | -                  | 161,119           |
| Loss on sale and write-off of leasehold improvement and equipment and intangible assets other than goodwill | 9,710                   | 1,000            | 389              | -                  | 11,099            |
| Total expenses  | <u>7,021,721</u>        | <u>680,348</u>   | <u>799,358</u>   | <u>(657,841)</u>   | <u>7,843,586</u>  |
| Finance costs   | 1,538,790               | 214,243          | 1,726            | (10,094)           | 1,744,665         |
| Expected credit loss  | <u>5,915,244</u>        | <u>713,855</u>   | <u>298</u>       | <u>-</u>           | <u>6,629,397</u>  |
| Profit (loss) before income tax   | 5,106,712               | (327,847)        | 140,059          | (345,150)          | 4,573,774         |
| Income tax expense  | <u>956,122</u>          | <u>8,904</u>     | <u>34,854</u>    | <u>-</u>           | <u>999,880</u>    |
| Profit (loss) for the year  | <u>4,150,590</u>        | <u>(336,751)</u> | <u>105,205</u>   | <u>(345,150)</u>   | <u>3,573,894</u>  |

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For the year ended February 28, 2021

|  | Retail finance services |                  | Other business   | Elimination        | Total             |
|--|-------------------------|------------------|------------------|--------------------|-------------------|
|  | Domestic                | Foreign          | Domestic         |                    |                   |
|  | Baht '000               | Baht '000        | Baht '000        | Baht '000          | Baht '000         |
| Revenues   |                         |                  |                  |                    |                   |
| Revenue from external customers  | 18,665,030              | 1,574,368        | 1,062,504        | -                  | 21,301,902        |
| Inter - segment revenues   | 643,712                 | (6,364)          | 468,972          | (1,106,320)        | -                 |
|  | <u>19,308,742</u>       | <u>1,568,004</u> | <u>1,531,476</u> | <u>(1,106,320)</u> | <u>21,301,902</u> |
| Expenses   |                         |                  |                  |                    |                   |
| Operating and administrative expenses                                    | 7,054,212               | 755,634          | 1,200,298        | (866,505)          | 8,143,639         |
| Directors and managements' remuneration                                  | 96,855                  | 27,952           | 34,242           | -                  | 159,049           |
| Loss on revaluation of investment  | 14,009                  | -                | -                | -                  | 14,009            |
| Loss on impairment of investment   | 16,819                  | -                | -                | (16,819)           | -                 |
| (Gain) loss on sale and write-off of leasehold improvement and equipment | 6,780                   | 358              | (336)            | -                  | 6,802             |
| Total expenses   | <u>7,188,675</u>        | <u>783,944</u>   | <u>1,234,204</u> | <u>(883,324)</u>   | <u>8,323,499</u>  |
| Finance costs  | 1,779,026               | 325,279          | 2,507            | (10,559)           | 2,096,253         |
| Expected credit loss (reversal)  | 5,599,822               | 610,018          | (235)            | -                  | 6,209,605         |
| Share of loss of an associate using equity method                        | -                       | -                | -                | 25,431             | 25,431            |
| Profit (loss) before income tax  | 4,741,219               | (151,237)        | 295,000          | (237,868)          | 4,647,114         |
| Income tax expense   | 892,419                 | 19,515           | 55,146           | -                  | 967,080           |
| Profit (loss) for the year   | <u>3,848,800</u>        | <u>(170,752)</u> | <u>239,854</u>   | <u>(237,868)</u>   | <u>3,680,034</u>  |

37.2 Financial position classified by business as at February 28, 2022 and 2021 are as follows:

CONSOLIDATED FINANCIAL STATEMENTS

As at February 28, 2022

|   | Retail finance services |                  | Other business | Elimination        | Total             |
|---|-------------------------|------------------|----------------|--------------------|-------------------|
|   | Domestic                | Foreign          | Domestic       |                    |                   |
|   | Baht '000               | Baht '000        | Baht '000      | Baht '000          | Baht '000         |
| Trade and other receivables   | 75,858,446              | 4,660,254        | 233,465        | (149,860)          | 80,602,305        |
| Leasehold improvement and equipment and intangible assets other than goodwill | 1,306,702               | 144,856          | 98,705         | (6,943)            | 1,543,320         |
| Other assets  | 8,343,195               | 687,801          | 635,593        | (1,342,826)        | 8,323,763         |
| Total assets  | <u>85,508,343</u>       | <u>5,492,911</u> | <u>967,763</u> | <u>(1,499,629)</u> | <u>90,469,388</u> |
| Total liabilities   | <u>65,628,919</u>       | <u>4,712,649</u> | <u>128,388</u> | <u>(264,531)</u>   | <u>70,205,425</u> |

CONSOLIDATED FINANCIAL STATEMENTS

As at February 28, 2021

|   | Retail finance services |                  | Other business   | Elimination        | Total             |
|---|-------------------------|------------------|------------------|--------------------|-------------------|
|   | Domestic                | Foreign          | Domestic         |                    |                   |
|   | Baht '000               | Baht '000        | Baht '000        | Baht '000          | Baht '000         |
| Trade and other receivables   | 71,456,826              | 4,958,981        | 439,019          | (188,876)          | 76,665,950        |
| Leasehold improvement and equipment and intangible assets other than goodwill | 1,174,163               | 173,771          | 149,019          | (6,942)            | 1,490,011         |
| Other assets  | 8,701,283               | 1,069,615        | 810,686          | (1,349,043)        | 9,232,541         |
| Total assets  | <u>81,332,272</u>       | <u>6,202,367</u> | <u>1,398,724</u> | <u>(1,544,861)</u> | <u>87,388,502</u> |
| Total liabilities   | <u>64,820,381</u>       | <u>5,160,685</u> | <u>334,830</u>   | <u>(307,058)</u>   | <u>70,008,838</u> |

## **38. DISCLOSURE OF INFORMATION RELATING TO FINANCIAL INSTRUMENTS**

### **38.1 Financial risk management objectives**

The Group's and the Company's Treasury function provides services to the Group and the Company in coordinating access to domestic and international financial markets, monitoring and managing the financial risks relating to the operations of the Group and the Company through internal risk reports which analyses exposures by degree and magnitude of risks. These risks include market risk (including foreign currency risk and interest rate risk), credit risk and liquidity risk.

The Group and the Company seek to minimize the effects of these risks by using derivative financial instruments to hedge these risk exposures. The use of financial derivatives is governed by the Group's and the Company's policies approved by the Board of Directors of the Group and the Company, which provide written principles on foreign currency risk, interest rate risk, credit risk and the use of financial derivatives and non-derivative financial instruments. Compliance with policies and exposure limits is reviewed by the internal auditors on a continuous basis. The Group and the Company do not enter into or trade financial instruments, including derivative financial instruments, for speculative purposes.

The Group's and the Company's Treasury function reports quarterly to the Group's and the Company's risk management committee, an independent body that monitors risks and policies implemented to mitigate risk exposures.

### **38.2 Market risk**

The Group's and the Company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates and interest rates (see below). The Group and the Company enter into a variety of derivative financial instruments to manage its exposure to foreign currency and interest rate risk, including:

- cross currency swap to hedge the fluctuation exchange rate arising on translation of the Group's and the Company's borrowings and debentures; and
- interest rate swaps to mitigate the risk of rising interest rates.

#### **38.2.1 Foreign currency risk management**

The Group and the Company have liabilities in foreign currencies, which are different from their functional currencies. Foreign exchange rate exposures are managed within approved policy utilizing cross currency swap contracts.

##### **Foreign currency sensitivity analysis**

The Group and the Company enter into cross currency swap contracts for all borrowings and debentures denominated in different currencies from functional currencies. Consequently, the Group and the Company do not expose risks from the sensitivity of foreign currency.

#### Cross currency swap contracts

It is the policy of the Group and the Company to enter into cross currency swap contracts to manage the foreign exchange rate risk associated with borrowings and debentures.

In the current year, the Group and the Company have designated all cross currency swap contracts as a hedge of their foreign currency borrowings and debentures. Regarding the review on the Group's and the Company's policy and due to the increased volatility in foreign exchange rate, it was decided that 100% of foreign currency borrowings and debentures be hedged.

The information of cross currency swap contracts outstanding at the end of the reporting period, as well as information regarding their related hedged items, are presented together with the information of interest rate swap contracts (see Note 38.2.2). Cross currency swap contracts assets and liabilities are presented in "Derivative assets" and "Derivative liabilities" within the statement of financial position (see Note 25 for further details).

#### 38.2.2 Interest rate risk management

The Group and the Company are exposed to interest rate risk because borrowings and debentures carry floating interest rates. The Group and the Company, therefore, manage interest rate risk by the use of interest rate swap contracts to ensure that the Group and the Company do not expose risks from the fluctuation of interest rate.

The Group's and the Company's exposures to interest rates on financial assets and financial liabilities are detailed in the liquidity risk management section of this Note.

#### Interest rate sensitivity analysis

The Group and the Company enter into interest rate swap contracts for all borrowings and debentures carrying floating interest rate, hence, the Group and the Company do not expose to risks from the sensitivity of interest rate.

#### Interest rate swap contracts

Under interest rate swap contracts, the Group and the Company agree to exchange the difference between fixed and floating rate interest amounts calculated on agreed notional principal amounts. Such contracts enable the Group and the Company to mitigate the risk of changing interest rates. The fair value of interest rate swaps at the reporting date is determined by discounting the future cash flows at the reporting date and the credit risk inherent in the contract.

The following tables are the information regarding cross currency and interest rate swap contracts and interest rate swap contracts as at February 28, 2022 and 2021, and their related hedged items.

CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

As at February 28, 2022

| Hedge instruments                               | Contract interest rate | Notional principal value |                     | Change in fair value used for calculating hedge ineffectiveness | Carrying amount of the hedging instrument assets/(liabilities) |
|---|------------------------|--------------------------|---------------------|---|--|
|   |                        | Foreign currency         | Functional currency |   |  |
|   | % per annum            | Million                  | Baht '000           | Baht '000   | Baht '000  |
| <b>Cash flow hedges</b>                         |                        |                          |                     |   |  |
| Cross currency and interest rate swap contracts |                        |                          |                     |   |  |
| JPY currency                                    |                        |                          |                     |   |  |
| Less than 1 year                                | 0.40                   | 2,500.00                 | 717,788             | -   | (65,651)   |
| 1 to 5 years                                    | 0.37 - 0.85            | 30,145.24                | 8,655,150           | -   | (248,790)  |
|   |                        |                          | <u>9,372,938</u>    | <u>-</u>  | <u>(314,441)</u>   |
| USD currency                                    |                        |                          |                     |   |  |
| Less than 1 year                                | 0.96 - 1.68            | 185.50                   | 6,101,410           | -   | (90,481)   |
| 1 to 5 years                                    | 0.85 - 1.83            | 378.80                   | 12,459,376          | -   | 96,047   |
|   |                        |                          | <u>18,560,786</u>   | <u>-</u>  | <u>5,566</u>   |
| Interest rate swap contracts                    |                        |                          |                     |   |  |
| THB currency                                    |                        |                          |                     |   |  |
| Less than 1 year                                | 0.92 - 1.22            | -                        | 4,000,000           | -   | (49,506)   |
| 1 to 5 years                                    | 0.83 - 1.24            | -                        | 5,000,000           | -   | (133,170)  |
|   |                        |                          | <u>9,000,000</u>    | <u>-</u>  | <u>(182,676)</u>   |
|   |                        |                          | <u>36,933,724</u>   | <u>-</u>  | <u>(491,551)</u>   |

CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

As at February 28, 2021

| Hedge instruments                               | Contract interest rate | Notional principal value |                     | Change in fair value used for calculating hedge ineffectiveness | Carrying amount of the hedging instrument assets |
|---|------------------------|--------------------------|---------------------|---|--|
|   |                        | Foreign currency         | Functional currency |   |  |
|   | % per annum            | Million                  | Baht '000           | Baht '000   | Baht '000  |
| <b>Cash flow hedges</b>                         |                        |                          |                     |   |  |
| Cross currency and interest rate swap contracts |                        |                          |                     |   |  |
| JPY currency                                    |                        |                          |                     |   |  |
| Less than 1 year                                | 0.78                   | 5,000.00                 | 1,436,795           | -   | 172,826  |
| 1 to 5 years                                    | 0.36 - 0.40            | 15,642.05                | 4,494,883           | -   | 326,322  |
|   |                        |                          | 5,931,678           | -   | 499,148  |
| USD currency                                    |                        |                          |                     |   |  |
| Less than 1 year                                | 0.77 - 1.11            | 107.99                   | 3,262,737           | -   | 504,485  |
| 1 to 5 years                                    | 0.89 - 1.45            | 564.30                   | 17,049,309          | -   | 1,777,143  |
|   |                        |                          | 20,312,046          | -   | 2,281,628  |
| Interest rate swap contracts                    |                        |                          |                     |   |  |
| THB currency                                    |                        |                          |                     |   |  |
| Less than 1 year                                | -                      | -                        | -                   | -   | -  |
| 1 to 5 years                                    | 0.93 - 1.25            | -                        | 9,000,000           | -   | 364,729  |
|   |                        |                          | 9,000,000           | -   | 364,729  |
|   |                        |                          | 35,243,724          | -   | 3,145,505  |

The following table details the effectiveness of the hedging relationships and the amounts reclassified from hedging reserve to profit or loss:

| CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS                   |  |  |  |  |  |                               |
|--|--|--|--|--|--|-------------------------------|
| For the year ended February 28, 2022                             |  |  |  |  |  |                               |
| Change in the fair value of hedging instrument recognized in OCI | Hedge ineffectiveness recognized in profit or loss | Line item in profit or loss in which hedge ineffectiveness is included | Amount reclassified from cash flow hedge reserve due to hedged item affecting profit or loss | Amount reclassified from cost of hedging reserve to profit or loss | Line item in profit or loss affected by the reclassification |                               |
| Baht '000  | Baht '000  |  | Baht '000  | Baht '000  |  |                               |
| <b>Cash flow hedges</b>  |  |  |  |  |  |                               |
| Cross currency and interest rate swap contracts                  |  |  |  |  |  |                               |
| JPY currency   | 184,707  | -  | -  | 7,387<br>(97,998)  | 10,212<br>-  | Finance costs<br>Other income |
| USD currency   | 2,287,195  | -  | -  | (5,393)<br>(1,968,160)   | 2,075<br>-   | Finance costs<br>Other income |
| Interest rate swap contracts                                     |  |  |  |  |  |                               |
| THB currency   | 182,052  | -  | -  | 874  | -  | Finance costs                 |
| <b>Total</b>   | <b>2,653,954</b>                                   | <b>-</b>   | <b>-</b>   | <b>(2,063,290)</b>   | <b>12,287</b>  |                               |

CONSOLIDATED AND SEPARATE FINANCIAL STATEMENTS

For the year ended February 28, 2021

|   | Change in the fair<br>value of hedging<br>instrument<br>recognized in OCI | Hedge<br>ineffectiveness<br>recognized in<br>profit or loss | Line item in profit or<br>loss in which hedge<br>ineffectiveness is<br>included | Amount reclassified<br>from cash flow<br>hedge reserve due to<br>hedged item affecting<br>profit or loss | Amount reclassified<br>from cost of<br>hedging reserve to<br>profit or loss | Line item<br>in profit or loss<br>affected by the<br>reclassification |
|---|---|---|---|--|---|---|
|   | Baht '000   | Baht '000   |   | Baht '000  | Baht '000   |   |
| <b>Cash flow hedges</b>                         |   |   |   |  |   |   |
| Cross currency and interest rate swap contracts |   |   |   |  |   |   |
| JPY currency                                    | (19,806)  | -   | -   | (40,097)<br>229,621  | 6,072<br>-  | Finance costs<br>Other income   |
| USD currency                                    | (433,292)   | -   | -   | 45,714<br>623,622  | 11,586<br>-   | Finance costs<br>Other income   |
| Interest rate swap contracts                    |   |   |   |  |   |   |
| THB currency                                    | 118,330   | -   | -   | 22,340   | -   | Finance costs   |
| Total   | <u>(334,768)</u>  | <u>-</u>  |   | <u>881,200</u>   | <u>17,658</u>   |   |

### 38.3 Credit risk management

Note 5.4 and Note 3.2.2 detail the Group's and the Company's maximum exposure to credit risk and the measurement bases used to determine expected credit loss, respectively.

Before accepting any new customer, dedicated teams of the Group and the Company responsible for the determination of credit limits use an external credit scoring system to assess the potential customer's credit quality and defines credit limits by customer. Limits and scoring attributed to customers are reviewed and approved twice a year by the risk management committee.

Credit approvals and other monitoring procedures are also in place to ensure that follow-up action is taken to recover overdue debts. Furthermore, the Group and the Company review the recoverable amount of each trade receivables on an individual basis at the end of the reporting period to ensure that adequate loss allowance is made for irrecoverable amounts. In this regard, the directors of the Group and the Company consider that the Group's and the Company's credit risk are significantly reduced. Trade receivables consist of a large number of customers, spread across diverse industries and geographical areas. Ongoing credit evaluation is performed on the financial condition of trade receivables.

#### 38.3.1 Overview of the Group's and the Company's exposure to credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group and the Company. As at February 28, 2022 and 2021, the Group's and the Company's maximum exposure to credit risk without taking into account any collateral held or other credit enhancements, which will cause a financial loss to the Group and the Company due to failure to discharge an obligation by the counterparties and financial guarantees provided by the Group and the Company arise from the carrying amount of the respective recognized financial assets as stated in the consolidated and separate statement of financial position.

The Group's and the Company's current credit risk grading framework comprises the following categories:

| Category  | Description  | Basis for recognizing expected credit losses |
|---|--|--|
| Low credit risk receivables (Stage 1)                     | The counterparty has a low risk of default and does not have any past-due amounts  | 12-month ECL                                 |
| Significant increase in credit risk receivables (Stage 2) | Amount is > 30 days past due or there has been a significant increase in credit risk since initial recognition                     | Lifetime ECL - not credit-impaired           |
| Default receivables in credit risk (Stage 3)              | Amount is > 90 days past due or there is evidence indicating the asset is credit-impaired  | Lifetime ECL - credit-impaired               |
| Write-off   | There is evidence indicating that the debtor is in severe financial difficulty and the Group has no realistic prospect of recovery | Amount is written-off                        |

The tables below detail the credit quality of the Group's and the Company's financial assets, as well as the Group's and the Company's maximum exposure to credit risk by credit risk rating grades:

| <b>CONSOLIDATED FINANCIAL STATEMENTS</b>  |                                   |                                     |  |  |  |                   |
|---|-----------------------------------|-------------------------------------|--|--|--|-------------------|
| <b>As at February 28, 2022</b>            |                                   |                                     |  |  |  |                   |
| <b>Notes</b>                              | <b>External<br/>credit rating</b> | <b>12-month or<br/>lifetime ECL</b> | <b>Gross carrying<br/>amount<br/>Baht '000</b> | <b>Allowance for<br/>ECL<br/>Baht '000</b> | <b>Net carrying<br/>amount<br/>Baht '000</b> |                   |
| Trade receivables                         | 5                                 | N/A                                 | 12-month ECL                                   | 82,898,746                                 | (5,563,984)                                  | 77,334,762        |
|   |                                   |                                     | Lifetime ECL                                   | 8,129,109                                  | (5,387,471)                                  | 2,741,638         |
| Fixed deposits at banks under obligations | 7                                 | N/A                                 | 12-month ECL                                   | 44,333                                     | -  | 44,333            |
|   |                                   |                                     |  | <u>91,072,188</u>                          | <u>(10,951,455)</u>                          | <u>80,120,733</u> |
| <b>CONSOLIDATED FINANCIAL STATEMENTS</b>  |                                   |                                     |  |  |  |                   |
| <b>As at February 28, 2021</b>            |                                   |                                     |  |  |  |                   |
| <b>Notes</b>                              | <b>External<br/>credit rating</b> | <b>12-month or<br/>lifetime ECL</b> | <b>Gross carrying<br/>amount<br/>Baht '000</b> | <b>Allowance for<br/>ECL<br/>Baht '000</b> | <b>Net carrying<br/>amount<br/>Baht '000</b> |                   |
| Trade receivables                         | 5                                 | N/A                                 | 12-month ECL                                   | 79,446,594                                 | (5,969,416)                                  | 73,477,178        |
|   |                                   |                                     | Lifetime ECL                                   | 7,985,968                                  | (5,623,803)                                  | 2,362,165         |
| Fixed deposits at banks under obligations | 7                                 | N/A                                 | 12-month ECL                                   | 38,968                                     | -  | 38,968            |
|   |                                   |                                     |  | <u>87,471,530</u>                          | <u>(11,593,219)</u>                          | <u>75,878,311</u> |

SEPARATE FINANCIAL STATEMENTS

As at February 28, 2022

| Notes                          | External credit rating | 12-month or lifetime ECL | Gross carrying amount<br>Baht '000 | Allowance for ECL<br>Baht '000 | Net carrying amount<br>Baht '000 |
|--------------------------------|------------------------|--------------------------|------------------------------------|--------------------------------|----------------------------------|
| Trade receivables              | 5                      | N/A                      | 78,540,851                         | (5,440,033)                    | 73,100,818                       |
|                                |                        |                          | 6,926,839                          | (4,532,937)                    | 2,393,902                        |
| Long-term loan to a subsidiary | 8                      | N/A                      | 130,244                            | -                              | 130,244                          |
|                                |                        |                          | <u>85,597,934</u>                  | <u>(9,972,970)</u>             | <u>75,624,964</u>                |

SEPARATE FINANCIAL STATEMENTS

As at February 28, 2021

| Notes                          | External credit rating | 12-month or lifetime ECL | Gross carrying amount<br>Baht '000 | Allowance for ECL<br>Baht '000 | Net carrying amount<br>Baht '000 |
|--------------------------------|------------------------|--------------------------|------------------------------------|--------------------------------|----------------------------------|
| Trade receivables              | 5                      | N/A                      | 74,480,252                         | (5,813,007)                    | 68,667,245                       |
|                                |                        |                          | 7,245,972                          | (5,078,796)                    | 2,167,176                        |
| Long-term loan to a subsidiary | 8                      | N/A                      | 119,494                            | -                              | 119,494                          |
|                                |                        |                          | <u>81,845,718</u>                  | <u>(10,891,803)</u>            | <u>70,953,915</u>                |

## 38.4 Liquidity risk management

Ultimate responsibility for liquidity risk management rests with the Board of Directors of the Group and the Company, which have established an appropriate liquidity risk management framework for management of the short, medium and long-term funding and liquidity management requirements. The Group and the Company manage liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities. Details of additional undrawn facilities that the Group and the Company have to further reduce liquidity risk are disclosed in Note 39.

### 38.4.1 Liquidity and interest risk tables

The following tables detail the Group's and the Company's remaining contractual maturity for their non-derivative financial assets and financial liabilities with agreed repayment periods. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group and the Company can be required to pay. The table includes both interest and principal cash flows. To the extent that interest cash flows are floating rate, the undiscounted amount is derived from interest rate curves at the reporting date.

The contractual maturity is based on the earliest date on which the Group may be required to pay.

As at February 28, 2022 and 2021, financial assets and liabilities of the Group and the Company are classified based on contractual maturities as follows:

|   | CONSOLIDATED FINANCIAL STATEMENTS |                   |                  |                   |                |                   |
|---|-----------------------------------|-------------------|------------------|-------------------|----------------|-------------------|
|   | As at February 28, 2022           |                   |                  |                   |                |                   |
|   | At call                           | Less than 1 year  | 1 - 5 years      | More than 5 years | No maturity    | Total             |
|   | Baht '000                         | Baht '000         | Baht '000        | Baht '000         | Baht '000      | Baht '000         |
| <b>Financial assets</b>   |                                   |                   |                  |                   |                |                   |
| Cash and cash equivalents   | 4,235,603                         | -                 | -                | -                 | -              | 4,235,603         |
| Trade receivables   | -                                 | 76,839,427        | 3,236,973        | -                 | -              | 80,076,400        |
| Other receivables   | -                                 | 525,905           | -                | -                 | -              | 525,905           |
| Fixed deposits at banks under obligations   | -                                 | 3,000             | 41,333           | -                 | -              | 44,333            |
| Investment in equity securities designated at fair value through profit or loss             | -                                 | -                 | -                | -                 | 5,062          | 5,062             |
| Investment in equity securities designated at fair value through other comprehensive income | -                                 | -                 | -                | -                 | 144,000        | 144,000           |
| <b>Total financial assets</b>   | <b>4,235,603</b>                  | <b>77,368,332</b> | <b>3,278,306</b> | <b>-</b>          | <b>149,062</b> | <b>85,031,303</b> |

| CONSOLIDATED FINANCIAL STATEMENTS                                     |                     |                   |                      |                |                   |
|---|---------------------|-------------------|----------------------|----------------|-------------------|
| As at February 28, 2022   |                     |                   |                      |                |                   |
| At call   | Less than 1<br>year | 1 - 5 years       | More than<br>5 years | No maturiy     | Total             |
| Baht '000   | Baht '000           | Baht '000         | Baht '000            | Baht '000      | Baht '000         |
| <b>Financial liabilities</b>  |                     |                   |                      |                |                   |
| Bank overdrafts and short-term borrowings from financial institutions | -                   | 9,171,904         | -                    | -              | 9,171,904         |
| Trade payables  | -                   | 269,599           | -                    | -              | 269,599           |
| Other payables  | -                   | 1,418,845         | -                    | -              | 1,418,845         |
| Interest payable  | -                   | 209,175           | -                    | -              | 209,175           |
| Long-term borrowings  | -                   | 17,090,217        | 30,762,073           | 134,372        | 47,986,662        |
| Long-term debentures  | -                   | 3,798,878         | 4,460,676            | -              | 8,259,554         |
| Derivative liabilities  | -                   | 654,801           | 212,925              | -              | 867,726           |
| Lease liabilities   | -                   | 356,328           | 268,650              | -              | 624,978           |
| Subordinated borrowings   | -                   | -                 | 84,074               | -              | 84,074            |
| <b>Total financial liabilities</b>                                    | <b>-</b>            | <b>32,969,747</b> | <b>35,788,398</b>    | <b>134,372</b> | <b>68,892,517</b> |

| CONSOLIDATED FINANCIAL STATEMENTS   |                     |                   |                      |              |                   |
|---|---------------------|-------------------|----------------------|--------------|-------------------|
| As at February 28, 2021   |                     |                   |                      |              |                   |
| At call   | Less than 1<br>year | 1 - 5 years       | More than<br>5 years | No maturiy   | Total             |
| Baht '000   | Baht '000           | Baht '000         | Baht '000            | Baht '000    | Baht '000         |
| <b>Financial assets</b>   |                     |                   |                      |              |                   |
| Cash and cash equivalents   | 5,105,168           | -                 | -                    | -            | 5,105,168         |
| Trade receivables   | -                   | 73,525,984        | 2,313,359            | -            | 75,839,343        |
| Other recievables   | -                   | 826,607           | -                    | -            | 826,607           |
| Fixed deposits at banks under obligations                                       | -                   | -                 | 38,968               | -            | 38,968            |
| Investment in equity securities designated at fair value through profit or loss | -                   | -                 | -                    | 5,062        | 5,062             |
| <b>Total financial assets</b>   | <b>5,105,168</b>    | <b>74,352,591</b> | <b>2,352,327</b>     | <b>5,062</b> | <b>81,815,148</b> |

|   |          |                   |                   |            |                   |
|---|----------|-------------------|-------------------|------------|-------------------|
| <b>Financial liabilities</b>  |          |                   |                   |            |                   |
| Bank overdrafts and short-term borrowings from financial institutions | -        | 10,379,071        | -                 | -          | 10,379,071        |
| Trade payables  | -        | 556,154           | -                 | -          | 556,154           |
| Other payables  | -        | 1,189,768         | -                 | -          | 1,189,768         |
| Interest payable  | -        | 194,491           | -                 | -          | 194,491           |
| Long-term borrowings  | -        | 3,839,423         | 38,982,198        | -          | 42,821,621        |
| Long-term debentures  | -        | 3,156,040         | 6,269,361         | -          | 9,425,401         |
| Derivative liabilities  | -        | 1,287,130         | 1,858,375         | -          | 3,145,505         |
| Lease liabilities   | -        | 453,755           | 234,962           | 912        | 689,629           |
| Subordinated borrowings   | -        | -                 | 84,074            | -          | 84,074            |
| <b>Total financial liabilities</b>                                    | <b>-</b> | <b>21,055,832</b> | <b>47,428,970</b> | <b>912</b> | <b>68,485,714</b> |

| SEPARATE FINANCIAL STATEMENTS   |                  |                     |                   |                      |                |                   |
|---|------------------|---------------------|-------------------|----------------------|----------------|-------------------|
| As at February 28, 2022   |                  |                     |                   |                      |                |                   |
|   | At call          | Less than 1<br>year | 1 - 5 years       | More than<br>5 years | No maturity    | Total             |
|   | Baht '000        | Baht '000           | Baht '000         | Baht '000            | Baht '000      | Baht '000         |
| <b>Financial assets</b>   |                  |                     |                   |                      |                |                   |
| Cash and cash equivalents   | 2,639,136        | -                   | -                 | -                    | -              | 2,639,136         |
| Trade receivables   | -                | 73,982,280          | 1,512,440         | -                    | -              | 75,494,720        |
| Other receivables   | -                | 412,773             | -                 | -                    | -              | 412,773           |
| Seller loan in Special Purpose  |                  |                     |                   |                      |                |                   |
| Vehicle for securitization  | -                | 275,773             | -                 | -                    | -              | 275,773           |
| Derivative Assets   | -                | 82,380              | 293,795           | -                    | -              | 376,175           |
| Long-term loan to a subsidiary  | -                | -                   | 130,244           | -                    | -              | 130,244           |
| Investment in equity securities<br>designated at fair value through<br>profit or loss             | -                | -                   | -                 | -                    | 5,062          | 5,062             |
| Investment in equity securities<br>designated at fair value through<br>other comprehensive income | -                | -                   | -                 | -                    | 144,000        | 144,000           |
| Subordinated lendings   | -                | -                   | 84,074            | -                    | -              | 84,074            |
| <b>Total financial assets</b>   | <b>2,639,136</b> | <b>74,753,206</b>   | <b>2,020,553</b>  | <b>-</b>             | <b>149,062</b> | <b>79,561,957</b> |
| <b>Financial liabilities</b>  |                  |                     |                   |                      |                |                   |
| Bank overdrafts and<br>short-term borrowings from<br>financial institutions                       | -                | 7,941,240           | -                 | -                    | -              | 7,941,240         |
| Trade payables  | -                | 248,207             | -                 | -                    | -              | 248,207           |
| Other payables  | -                | 1,356,119           | -                 | -                    | -              | 1,356,119         |
| Interest payable  | -                | 194,197             | -                 | -                    | -              | 194,197           |
| Long-term borrowings  | -                | 16,317,580          | 28,578,535        | -                    | -              | 44,896,115        |
| Long-term borrowings under<br>securitization project  | -                | -                   | 1,401,709         | -                    | -              | 1,401,709         |
| Long-term debentures  | -                | 3,798,878           | 2,987,593         | -                    | -              | 6,786,471         |
| Derivative liabilities  | -                | 654,801             | 212,925           | -                    | -              | 867,726           |
| Lease liabilities   | -                | 312,304             | 240,121           | -                    | -              | 552,425           |
| <b>Total financial liabilities</b>  | <b>-</b>         | <b>30,823,326</b>   | <b>33,420,883</b> | <b>-</b>             | <b>-</b>       | <b>64,244,209</b> |

| SEPARATE FINANCIAL STATEMENTS   |                  |                     |                  |                      |              |                   |
|---|------------------|---------------------|------------------|----------------------|--------------|-------------------|
| As at February 28, 2021   |                  |                     |                  |                      |              |                   |
|   | At call          | Less than 1<br>year | 1 - 5 years      | More than<br>5 years | No maturity  | Total             |
|   | Baht '000        | Baht '000           | Baht '000        | Baht '000            | Baht '000    | Baht '000         |
| <b>Financial assets</b>   |                  |                     |                  |                      |              |                   |
| Cash and cash equivalents   | 3,157,192        | -                   | -                | -                    | -            | 3,157,192         |
| Trade receivables   | -                | 69,057,533          | 1,776,888        | -                    | -            | 70,834,421        |
| Other receivables   | -                | 672,233             | -                | -                    | -            | 672,233           |
| Seller loan in Special Purpose  |                  |                     |                  |                      |              |                   |
| Vehicle for securitization  | -                | 219,626             | -                | -                    | -            | 219,626           |
| Long-term loan to a subsidiary  | -                | -                   | -                | 119,494              | -            | 119,494           |
| Investment in equity securities<br>designated at fair value through<br>profit or loss | -                | -                   | -                | -                    | 5,062        | 5,062             |
| Subordinated lendings   | -                | -                   | 84,074           | -                    | -            | 84,074            |
| <b>Total financial assets</b>   | <b>3,157,192</b> | <b>69,949,392</b>   | <b>1,860,962</b> | <b>119,494</b>       | <b>5,062</b> | <b>75,092,102</b> |

|   | SEPARATE FINANCIAL STATEMENTS |                   |                   |                   |             |                   |
|---|-------------------------------|-------------------|-------------------|-------------------|-------------|-------------------|
|   | As at February 28, 2021       |                   |                   |                   |             |                   |
|   | At call                       | Less than 1 year  | 1 - 5 years       | More than 5 years | No maturity | Total             |
| Baht '000   | Baht '000                     | Baht '000         | Baht '000         | Baht '000         | Baht '000   |                   |
| <b>Financial liabilities</b>  |                               |                   |                   |                   |             |                   |
| Bank overdrafts and short-term borrowings from financial institutions | -                             | 7,860,000         | -                 | -                 | -           | 7,860,000         |
| Trade payables  | -                             | 413,004           | -                 | -                 | -           | 413,004           |
| Other payables  | -                             | 1,078,282         | -                 | -                 | -           | 1,078,282         |
| Interest payable  | -                             | 188,652           | -                 | -                 | -           | 188,652           |
| Long-term borrowings  | -                             | 3,839,423         | 36,807,309        | -                 | -           | 40,646,732        |
| Long-term borrowings under securitization project                     | -                             | -                 | 1,489,622         | -                 | -           | 1,489,622         |
| Long-term debentures  | -                             | 3,156,040         | 4,796,279         | -                 | -           | 7,952,319         |
| Derivative liabilities  | -                             | 1,287,130         | 1,858,375         | -                 | -           | 3,145,505         |
| Lease liabilities   | -                             | 384,411           | 174,184           | -                 | -           | 558,595           |
| <b>Total financial liabilities</b>                                    | <b>-</b>                      | <b>18,206,942</b> | <b>45,125,769</b> | <b>-</b>          | <b>-</b>    | <b>63,332,711</b> |

### 38.5 Capital risk management

The Group and the Company manage their capital to ensure that the Group and the Company will be able to continue as going concerns while maximizing the return to shareholders through the optimization of the debt and equity balance.

The capital structure of the Group and the Company consists of short-term and long-term borrowings in Note 19, Note 22 and Note 23, long-term debentures in Note 24, lease liabilities in Note 21 and shareholders' equity of the Group and the Company consist of issued share capital, reserves, unappropriated retained earnings and non-controlling interests disclosed in Note 27.

The Group's and the Company's risk management committee review the capital structure on a quarterly basis. As part of this review, the committee of the Group and the Company consider the cost of capital and the risks associated with each class of capital. The Group and the Company are not subject to any externally imposed capital requirements.

#### Gearing ratio

The gearing ratio as at February 28, 2022 and 2021 is as follows:

|  | CONSOLIDATED FINANCIAL STATEMENTS |                         | SEPARATE FINANCIAL STATEMENTS |                         |
|--|-----------------------------------|-------------------------|-------------------------------|-------------------------|
|  | As at February 28, 2022           | As at February 28, 2021 | As at February 28, 2022       | As at February 28, 2021 |
|  | Baht '000                         | Baht '000               | Baht '000                     | Baht '000               |
| Debt   | 70,205,425                        | 63,399,796              | 65,474,417                    | 58,507,268              |
| Cash and cash equivalents (including cash and bank balances in a disposal group held for sale) | (4,235,603)                       | (5,105,168)             | (2,639,136)                   | (3,157,192)             |
| <b>Net debt</b>  | <b>65,969,822</b>                 | <b>58,294,628</b>       | <b>62,835,281</b>             | <b>55,350,076</b>       |
| <b>Equity</b>  | <b>19,888,711</b>                 | <b>17,379,664</b>       | <b>19,879,398</b>             | <b>16,498,411</b>       |
| Net debt to equity ratio   | 3.32                              | 3.35                    | 3.16                          | 3.35                    |

Debt consists of short-term and long-term borrowings in Note 19, Note 22 and Note 23, long-term debentures in Note 24 and lease liabilities in Note 21.

Equity includes all capital and reserves of the Group and the Company that are managed as capital.

### 38.6 Fair value measurements

The Group's and the Company's accounting policies and disclosures require the determination of fair value, for both financial assets and liabilities. The fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset and liability.

#### Valuation techniques and key inputs used in fair value measurements

- Trade receivables: fair value is subjected to discounted cash flows net of allowance for expected credit loss.
- Long-term loan to a subsidiary: fair value is estimated based on the discounted cash flows using market interest rate.
- Investment in equity securities designated at fair value through profit or loss: fair value is calculated based on the discounted cash flows using weighted average cost of capital.
- Investment in equity securities designated at fair value through other comprehensive income: fair value is calculated based on the discounted cash flows using weighted average cost of capital.
- Long- term borrowings and debentures: fair value are estimated based on the discounted cash flows using average current interest rate over the remaining period to maturity.

#### 1) Fair value

The following tables present the analysis of financial assets and financial liabilities which are measured at fair value and their fair value hierarchy level classification as at February 28, 2022 and 2021:

CONSOLIDATED FINANCIAL STATEMENTS

As at February 28, 2022

|   | Carrying amount  |                |                    |                   | Fair value        |                         |
|---|--|----------------|--------------------|-------------------|-------------------|-------------------------|
|   | FVTPL - derivatives<br>designated in hedge relationships | FVTOCI         | FVTPL - designated | Amortized cost    | Fair value        | Fair value<br>hierarchy |
|   | Baht '000  | Baht '000      | Baht '000          | Baht '000         | Baht '000         |                         |
| <b>Financial assets</b>   |  |                |                    |                   |                   |                         |
| Cash and cash equivalents   | -  | -              | -                  | 4,235,603         | 4,235,603         | Level 2                 |
| Trade receivables   | -  | -              | -                  | 80,076,400        | 80,076,400        | Level 3                 |
| Other receivables   | -  | -              | -                  | 525,905           | 525,905           | Level 3                 |
| Fixed deposits at banks under obligations   | -  | -              | -                  | 44,333            | 44,333            | Level 3                 |
| Derivative Assets   | 376,175  | -              | -                  | -                 | 376,175           | Level 2                 |
| Investment in equity securities designated at fair value through profit or loss       | -  | -              | 5,062              | -                 | 5,062             | Level 3                 |
| Investment in equity securities designated at fair value through comprehensive income | -  | 144,000        | -                  | -                 | 144,000           | Level 3                 |
| Total financial assets  | <u>376,175</u>   | <u>144,000</u> | <u>5,062</u>       | <u>84,882,241</u> | <u>85,407,478</u> |                         |
| <b>Financial liabilities</b>  |  |                |                    |                   |                   |                         |
| Bank overdrafts and short-term borrowings from financial institutions                 | -  | -              | -                  | 9,171,904         | 9,171,904         | Level 2                 |
| Trade payables  | -  | -              | -                  | 269,599           | 269,599           | Level 3                 |
| Other payables  | -  | -              | -                  | 1,628,020         | 1,628,020         | Level 3                 |
| Interest payable  | -  | -              | -                  | 209,175           | 209,175           | Level 3                 |
| Long-term borrowings  | -  | -              | -                  | 47,986,662        | 47,974,780        | Level 2                 |
| Long-term debentures  | -  | -              | -                  | 8,259,554         | 8,301,937         | Level 2                 |
| Derivative liabilities  | 867,726  | -              | -                  | -                 | 867,726           | Level 2                 |
| Lease liabilities   | -  | -              | -                  | 624,978           | 624,978           | Level 3                 |
| Subordinated borrowings   | -  | -              | -                  | 84,074            | 84,074            | Level 3                 |
| Total financial liabilities   | <u>867,726</u>   | <u>-</u>       | <u>-</u>           | <u>68,233,966</u> | <u>69,132,193</u> |                         |

CONSOLIDATED FINANCIAL STATEMENTS

As at February 28, 2021

|  | Carrying amount  |                    |                | Fair value |                         |
|--|--|--------------------|----------------|------------|-------------------------|
|  | FVTPL - derivatives<br>designated in hedge relationships | FVTPL - designated | Amortized cost | Baht '000  | Fair value<br>hierarchy |
|  | Baht '000  | Baht '000          | Baht '000      |            |                         |
| <b>Financial assets</b>  |  |                    |                |            |                         |
| Cash and cash equivalents  | -  | -                  | 5,105,168      | 5,105,168  | Level 2                 |
| Trade receivables  | -  | -                  | 75,839,343     | 75,839,343 | Level 3                 |
| Other receivables  | -  | -                  | 826,607        | 826,607    | Level 3                 |
| Fixed deposits at banks under obligations  | -  | -                  | 38,968         | 38,968     | Level 3                 |
| Investment in equity securities designated<br>at fair value through profit or loss | -  | 5,062              | -              | 5,062      | Level 3                 |
| Total financial assets   | -  | 5,062              | 81,810,086     | 81,815,148 |                         |
| <b>Financial liabilities</b>   |  |                    |                |            |                         |
| Bank overdrafts and short-term<br>borrowings from financial institutions           | -  | -                  | 10,379,071     | 10,379,071 | Level 2                 |
| Trade payables   | -  | -                  | 556,154        | 556,154    | Level 3                 |
| Other payables   | -  | -                  | 1,189,768      | 1,189,768  | Level 3                 |
| Interest payable   | -  | -                  | 194,491        | 194,491    | Level 3                 |
| Long-term borrowings   | -  | -                  | 42,821,621     | 42,855,929 | Level 2                 |
| Long-term debentures   | -  | -                  | 9,425,401      | 9,454,304  | Level 2                 |
| Derivative liabilities   | 3,145,505  | -                  | -              | 3,145,505  | Level 2                 |
| Lease liabilities  | -  | -                  | 689,629        | 689,629    | Level 3                 |
| Subordinated borrowings  | -  | -                  | 84,074         | 84,074     | Level 3                 |
| Total financial liabilities  | 3,145,505  | -                  | 65,340,209     | 68,548,925 |                         |

SEPARATE FINANCIAL STATEMENTS

As at February 28, 2022

|  | Carrying amount  |                |                    |                   | Fair value        |                         |
|--|--|----------------|--------------------|-------------------|-------------------|-------------------------|
|  | FVTPL - derivatives<br>designated in hedge relationships | FVTOCI         | FVTPL - designated | Amortized cost    | Baht '000         | Fair value<br>hierarchy |
|  | Baht '000  | Baht '000      | Baht '000          | Baht '000         |                   |                         |
| <b>Financial assets</b>  |  |                |                    |                   |                   |                         |
| Cash and cash equivalents  | -  | -              | -                  | 2,639,136         | 2,639,136         | Level 2                 |
| Trade receivables  | -  | -              | -                  | 75,494,720        | 75,494,720        | Level 3                 |
| Other receivables  | -  | -              | -                  | 412,773           | 412,773           | Level 3                 |
| Seller loan in Special Purpose Vehicle for securitization                                | -  | -              | -                  | 275,773           | 275,773           | Level 3                 |
| Long-term loan to a subsidiary   | -  | -              | -                  | 130,244           | 128,020           | Level 2                 |
| Derivative Assets  | 376,175  | -              | -                  | -                 | 376,175           | Level 2                 |
| Investment in equity securities designated at fair value through profit or loss          | -  | -              | 5,062              | -                 | 5,062             | Level 3                 |
| Investment in equity securities designated at fair value through<br>comprehensive income | -  | 144,000        | -                  | -                 | 144,000           | Level 3                 |
| Subordinated lendings  | -  | -              | -                  | 84,074            | 84,074            | Level 3                 |
| Total financial assets   | <u>376,175</u>   | <u>144,000</u> | <u>5,062</u>       | <u>79,036,720</u> | <u>79,559,733</u> |                         |
| <b>Financial liabilities</b>   |  |                |                    |                   |                   |                         |
| Bank overdrafts and short-term<br>borrowings from financial institutions                 | -  | -              | -                  | 7,941,240         | 7,941,240         | Level 2                 |
| Trade payables   | -  | -              | -                  | 248,207           | 248,207           | Level 3                 |
| Other payables   | -  | -              | -                  | 1,356,119         | 1,356,119         | Level 3                 |
| Interest payable   | -  | -              | -                  | 194,197           | 194,197           | Level 3                 |
| Long-term borrowings   | -  | -              | -                  | 44,896,115        | 44,884,233        | Level 2                 |
| Long-term borrowings under securitization project  | -  | -              | -                  | 1,401,709         | 1,401,709         | Level 3                 |
| Long-term debentures   | -  | -              | -                  | 6,786,471         | 6,828,855         | Level 2                 |
| Derivative liabilities   | 867,726  | -              | -                  | -                 | 867,726           | Level 2                 |
| Lease liabilities  | -  | -              | -                  | 552,425           | 552,425           | Level 3                 |
| Total financial liabilities  | <u>867,726</u>   | <u>-</u>       | <u>-</u>           | <u>63,376,483</u> | <u>64,274,711</u> |                         |

SEPARATE FINANCIAL STATEMENTS

As at February 28, 2021

|  | Carrying amount  |                    |                | Fair value |                         |
|--|--|--------------------|----------------|------------|-------------------------|
|  | FVTPL - derivatives<br>designated in hedge relationships | FVTPL - designated | Amortized cost | Baht '000  | Fair value<br>hierarchy |
|  | Baht '000  | Baht '000          | Baht '000      |            |                         |
| <b>Financial assets</b>  |  |                    |                |            |                         |
| Cash and cash equivalents  | -  | -                  | 3,157,192      | 3,157,192  | Level 2                 |
| Trade receivables  | -  | -                  | 70,834,421     | 70,834,421 | Level 3                 |
| Other receivables  | -  | -                  | 672,233        | 672,233    | Level 3                 |
| Seller loan in Special Purpose<br>Vehicle for securitization                       | -  | -                  | 219,626        | 219,626    | Level 3                 |
| Long-term loan to a subsidiary   | -  | -                  | 119,494        | 119,424    | Level 2                 |
| Investment in equity securities designated<br>at fair value through profit or loss | -  | 5,062              | -              | 5,062      | Level 3                 |
| Subordinated lendings  | -  | -                  | 84,074         | 84,074     | Level 3                 |
| Total financial assets   | -  | 5,062              | 75,087,040     | 75,090,032 |                         |
| <b>Financial liabilities</b>   |  |                    |                |            |                         |
| Bank overdrafts and short-term<br>borrowings from financial institutions           | -  | -                  | 7,860,000      | 7,860,000  | Level 2                 |
| Trade payables   | -  | -                  | 413,004        | 413,004    | Level 3                 |
| Other payables   | -  | -                  | 1,078,282      | 1,078,282  | Level 3                 |
| Interest payables  | -  | -                  | 188,652        | 188,652    | Level 3                 |
| Long-term borrowings   | -  | -                  | 40,646,732     | 40,680,980 | Level 2                 |
| Long-term borrowings under securitization project                                  | -  | -                  | 1,489,622      | 1,489,622  | Level 3                 |
| Long-term debentures   | -  | -                  | 7,952,319      | 7,989,222  | Level 2                 |
| Derivative liabilities   | 3,145,505  | -                  | -              | 3,145,505  | Level 2                 |
| Lease liabilities  | -  | -                  | 558,595        | 558,595    | Level 3                 |
| Total financial liabilities  | 3,145,505  | -                  | 60,187,206     | 63,403,862 |                         |

**39. CREDIT FACILITIES AND LETTERS OF GUARANTEE**

- 39.1 As at February 28, 2022 and 2021, the Company has unused committed and unsecured revolving credit facility agreements with some financial institutions totaling Baht 3,000 million.
- 39.2 As at February 28, 2022 and 2021, the Company has unused overdraft facilities with various banks totaling Baht 3,089 million and Baht 3,090 million, respectively. Such overdraft facilities are unsecured.
- 39.3 As at February 28, 2022 and 2021, the Company has a bank's letter of guarantee issued to suppliers for guarantee payment of Baht 0.50 million. Such letter of guarantee is unsecured.
- 39.4 As at February 28, 2022 one subsidiary has letters of guarantee issued by banks in the amounts of Baht 1.63 million. As at February 28, 2021 two subsidiaries have letters guarantee issued by banks in the amounts of Baht 5.78 million.

**40. SIGNIFICANT AGREEMENTS RELATING TO SECURITIZATION TRANSACTION**

- 40.1 On February 2, 2015, the Company entered into a memorandum of understanding regarding the cooperation between the Company and BTS Group Holdings Public Company Limited ("BTSG") and Bangkok Smartcard System Company Limited ("BSS") (a subsidiary of BTSG), for the joint issue of member card under the Co-Branded Rabbit Program and setting up a special purpose vehicle for the securitization project, the purpose of securitization through the establishment of a special purpose vehicle in a form of cooperation framework between the Company and BSS Holdings Company Limited ("BSS Holdings") (a subsidiary of BTSG), in accordance with the resolution passed at the meeting of the Board of Directors No. 10/2014, held on December 24, 2014.
- 40.2 The Company entered into the Receivables Sale and Purchase Agreement with ATS Rabbit Special Purpose Vehicle Company Limited (ATS Rabbit) (the subsidiary), on October 22, 2015. Such agreement set out the procedures and terms in respect of the sale and purchase of the Initial Receivables on the Closing Date, for Future Receivables on each Purchase Date and for Additional Receivables on each Monthly Purchase Date including the rights, obligations and responsibilities of both parties. Moreover, the Receivables Sale and Purchase Agreement also set out the terms and conditions in respect of the resale and repurchase of the Ineligible Receivables and Defaulted Receivables.
- 40.3 The Company entered into the Servicing Agreement with ATS Rabbit (the subsidiary) on October 22, 2015. Based on such agreement, the subsidiary appointed the Company (as a transferor and servicer) to provide certain administration services (including record keeping and producing written reports relating to the Collections), to act as the collection agent and other services for loans receivable in relation to the Purchased Receivables. In addition, the Servicing Agreement also set out other relevant terms, such as the scope of the services, the payment of service fees, the termination of the appointment of the Servicer and the Back-up Servicer appointment of the substitute servicer.

#### **41. SALE OF WRITTEN-OFF RECEIVABLES**

41.1 On June 28, 2018, the Company sold written-off receivables under loan agreements and credit card agreements to ACS Servicing (Thailand) Company Limited (the “buyer”), a subsidiary, with the purchase price of Baht 31.52 million. On the same date, the Company entered into the “Asset Sale and Purchase Agreement” with the buyer. The agreement sets out the conditions and terms in respect of the sales, assignment and conveyance of the Company’s rights, title, claim, obligation, liability and interest in the written-off receivables under loan agreements and credit card agreements. On June 28, 2018, which is the closing date as specified in the agreement, the Company received the payment in full from the buyer. However, the Group has retained substantially all of the risks and rewards of the assets transferred to the buyer which is the subsidiary. Consequently, the Company recorded cash received from the buyer as deferred revenue which will be recognized as revenue when the buyer can collect from debtors. The Company has already recognized revenue of Baht 0.97 million and Baht 2.02 million as bad debt recovery in the consolidated and separate statements of profit or loss for the years ended February 28, 2022 and 2021, respectively, and recorded outstanding deferred revenue of Baht 21.76 million and Baht 22.73 million as other current liabilities in the separate statement of financial position as at February 28, 2022 and 2021, respectively.

Under the Asset Sale and Purchase Agreement, if the buyer wished to sell or transfer loans receivable that were intended to be a portfolio sale to a third-party, the Company was entitled to a right to first negotiate with the buyer with regard to a purchase of the portfolio before any third-party. If the negotiation was not concluded within three months or the Company decided not to make a purchase, the buyer might sell such loans receivable to a third-party.

41.2 On October 28, 2019, the Company sold written-off receivables under loan agreements and credit card agreements by a bidding process to ACS Servicing (Thailand) Company Limited (the “buyer”), a subsidiary, with the purchase price of Baht 59.11 million. On the same date, the Company entered into the “Asset Sale and Purchase Agreement” with the buyer. The agreement sets out the conditions and terms in respect of the sales, assignment and conveyance of the Company’s rights, title, claim, obligation, liability and interest in the written-off receivables under loan agreements and credit card agreements. On October 28, 2019, which is the closing date as specified in the agreement, the Company received the payment in full from the buyer. However, the Group has retained substantially all of the risks and rewards of the assets transferred to the buyer which is the subsidiary. Consequently, the Company recorded cash received from the buyer as deferred revenue which will be recognized as revenue when the buyer can collect from debtors. The Company has already recognized revenue of Baht 1.18 million and Baht 1.78 million as bad debt recovery in the consolidated and separate statements of profit or loss for the year ended February 28, 2022 and 2021, respectively, and recorded outstanding deferred revenue of Baht 54.77 million and Baht 55.95 million as other current liabilities in the separate statements of financial position as at February 28, 2022 and 2021, respectively.

Under the Asset Sale and Purchase Agreement, if the buyer wished to sell or transfer loans receivable that were intended to be a portfolio sale to a third-party, the Company was entitled to a right to first negotiate with the buyer with regard to a purchase of the portfolio before any third-party. If the negotiation was not concluded within three months or the Company decided not to make a purchase, the buyer might sell such loans receivable to a third-party.

- 41.3 On October 30, 2020, the Company sold written-off receivables under loan agreements and credit card agreements by a bidding process to an unrelated local company (the “buyer”) with the purchase price of Baht 249.70 million. On the same date, the Company entered into the “Asset Sale and Purchase Agreement” with the buyer. The agreement set out the conditions and terms in respect of the sales, assignment and conveyance of the Company’s rights, title, claim, obligation, liability and interest in the written-off receivables under loan agreements and credit card agreements. On October 30, 2020, which is the closing date as specified in the agreement the Company received the initial payment of Baht 74.90 million. The buyer has agreed to pay the remaining amount of purchase price amounting to Baht 174.80 million in 9 installments of Baht 19.42 million per each and last installment will be on July 30, 2021. The Company has already recognized gain on sale of written-off receivables totaling Baht 249.70 million in the consolidated and separate statements of profit or loss for the year ended February 28, 2021, and as at February 28, 2022, the Company has received the full amount of payment under the agreement (as at February 28, 2021, the Company had outstanding receivables of Baht 97.12 million in the consolidated and separate statements of financial position).
- 41.4 On August 31, 2021, the Company sold written-off receivables under loan agreements and credit card agreements by a bidding process to an unrelated local company (the “buyer”) with the purchase price of Baht 319.76 million. On the same date, the Company entered into the “Asset Sale and Purchase Agreement” with the buyer. The agreement set out the conditions and terms in respect of the sales, assignment and conveyance of the Company’s rights, title, claim, obligation, liability and interest in the written-off receivables under loan agreements and credit card agreements. On August 31, 2021, which is the closing date as specified in the agreement, the Company received the payment in full from the buyer. The Company has already recognized gain on sale of written-off receivables totaling Baht 319.76 million in the consolidated and separate statements of profit or loss for the year ended February 28, 2022.

In addition, under the Asset Sale and Purchase Agreement, if the buyer wished to sell or transfer loan to a third party, the buyer shall get written approval from the Company. In addition, a third party shall comply all terms and conditions of the agreement, by entering into the Accession Agreement in form determined by the Company.

**42. EVENTS AFTER THE REPORTING PERIOD**

- 42.1 On April 4, 2022, the Company sold written-off receivables under loan agreements and credit card agreements by a bidding process to an unrelated local company (the “buyer”) with the purchase price of Baht 104.98 million. On the same date, the Company entered into the “Asset Sale and Purchase Agreement” with the buyer. The agreement set out the conditions and terms in respect of the sales, assignment and conveyance of the Company’s rights, title, claim, obligation, liability and interest in the written-off receivables under loan agreements and credit card agreements. On April 4, 2022, which is the closing date as specified in the agreement, the Company received the payment in full from the buyer.
- 42.2 On April 11, 2022, the Board of Directors’ Meeting of ACSI (Thailand) Co., Ltd. (formerly AEON Insurance Service (Thailand) Company Limited) (the “Subsidiary”) had a special resolution to approve the Subsidiary’s dissolution. The Subsidiary will register the dissolution with the Department of Business Development, Ministry of Commerce on June 30, 2022.

**43. APPROVAL OF FINANCIAL STATEMENTS**

These financial statements were approved for issue by the Company’s Board of Directors on April 28, 2022.

(Translation)

No.08/2022

April 28, 2022

President

The Stock Exchange of Thailand

Re: Notification of the Resolution of the Board of Directors' Meeting No. 4/2022: Dividend Payment, Annual General meeting of Shareholders (via electronic device), issuance and offering of Debenture, the issuance and offering the warrant to purchase the ordinary shares to Directors and Executives of the Company and the Company's subsidiaries under the AEONTS ESOP WARRANT No. 1 program (AEONTS ESOP W1)

We, AEON Thana Sinsap (Thailand) Public Company Limited ("Company"), hereby report the resolutions passed at the meeting of the Board of Directors No. 4/2022, held on April 28, 2022 from 9.30 a.m. as follows:

1. Unanimously approved of the audited financial statements of the Company for the fiscal year ended February 28, 2022.
2. Unanimously approved and declaration of final dividend payment for the fiscal year ended February 28, 2022. The final dividend will be paid at 2.65 baht per share to the shareholders on July 20, 2022. The right to receive dividend has to be approved at shareholders meeting on June 24, 2022.

This dividend is paid in addition to the interim dividend already paid at the rate of 2.50 baht per share on November 2, 2021. The total dividends paid for the fiscal year ended February 28, 2022, is 5.15 baht per share or 36.2% payout ratio. The Company has set the record date on May 13, 2022 to determine the shareholders entitled to receive dividends (XD will be posted on May 12, 2022).

3. Approved the appointment of directors for the replacement of the directors who vacated office by rotation at the Annual General Meeting of the Shareholders 2022, there will be 4 directors who are due to retire upon completion of their term of office, namely:
  1. Mr. Tsutomu Omodera
  2. Mr. Kazumasa Oshima
  3. Dr. Sucharit Koontanakulvong
  4. Mr. Ryuichi Hasuo

Approved the re-appointment of Mr. Tsutomu Omodera, Mr. Kazumasa Oshima, Dr. Sucharit Koontanakulvong and Mr. Ryuichi Hasuo, whose term will be due on the date of the Annual General Meeting of Shareholders 2022 to be the Company's Directors for another term.

The meeting also approved the directors' remuneration of the fiscal year ended February 28, 2023 the same as last year to be not more than 35,000,000 baht.

4. Unanimously approved the appointment of audit committee for the fiscal year ended February 28, 2023. The audit committee members of the Company will be as follows:

1. Dr. Sucharit Koontanakulvong Independent Director and Chairman of Audit committee
2. Dr. Mongkon Laowrapong Independent Director and Audit committee
3. Mr. Ittinant Suwanjutha Independent Director and Audit committee

5. Unanimously approved the appointment of three auditors of Deloitte Touche Tohmatsu Jaiyos Audit Company Limited to be the Company's auditors for the fiscal year ended February 28, 2023 and the determination of the auditing fee within the amount of 6,190,000 baht and the miscellaneous expenses of not more than 500,000 baht. The Company's auditors are as follows:

- (1) Mrs. Nisakorn Songmanee CPA (Thailand) No. 5035
- (2) Mr. Chavala Tienpasertkij CPA (Thailand) No. 4301
- (3) Mr. Yongyuth Lertsurapibul CPA (Thailand) No. 6770

6. Unanimously approved the issuance and offering of Debentures, details as follows:

|                |  |
|----------------|--|
| Type           | Unsubordinated and unsecured debentures            |
| Purpose        | Refinance / Reserve Fund / General Working Capital |
| Currency       | THB/USD/JPY  |
| Issuing amount | Up to THB 10 billion equivalent amount             |
| Tenor          | Up to 10 years from each issuance date             |
| Interest rate  | Depend on market at time of offer and issuance     |

To expedite the issuance and offering of the debentures, the Board of Directors Meeting approved appointing authorized directors of the Company to be the authorized persons to act singly for and on behalf of the Company in effecting any acts and things in connection with the issuance and offering of debentures.

7. Approve establishment of a subsidiary of AEON Thana Sinsap Public Company Limited. The details are as follows:

|            |   |
|------------|---|
| Name:      | AEON ASSET MANAGEMENT (THAILAND) Company Limited (Hereafter "AMC")        |
| Objective: | To invest in managed non-performing asset and expand new source of income |
| Capital:   | 100 million baht  |

Shareholders:

| Company                           | %shares |
|-----------------------------------|---------|
| AEON Thana Sinsap (Thailand) PCL. | 98      |
| ACS Servicing (Thailand) Co., Ltd | 1       |
| ACS Capital Corporation Limited   | 1       |

Source of fund: the Company's working capital

Therefore, the new company will operate and register as a non-performing asset management company with Bank of Thailand.

8. Approved to propose to the 2022 Annual General Meeting of Shareholders for approval as follows
- 8.1) The issuance and allocation of warrants to the directors and executives of the Company and its subsidiaries under the AEONTS ESOP WARRANT No.1 ("AEONTS ESOP W1") as well as the delegation of power to the Company's Managing Director or the designated person(s) by the Managing Director to (a) determine the terms and conditions and any other details in relation to the issuance and allocation of AEONTS ESOP W1 , e.g. the date, time, and method for the issuance and allocation of AEONTS ESOP W1 and the procedure for the exercise of rights under AEONTS ESOP W1 ; (b) sign applications, waiver requests, and any other documents that are necessary or relevant to the issuance and allocation of AEONTS ESOP W1 , including contacting and filing such applications, waiver requests, and documents with the relevant government authorities or agencies; and (c) undertake any other actions that are necessary or relevant to the issuance and allocation of AEONTS ESOP W1 as appropriate. Details of which are shown in **Attachment 1.**
- 8.2) The increase of the Company's registered capital by Baht 625,000 from the existing registered capital of Baht 250,000,000 to Baht 250,625,000 by issuing 625,000 new ordinary shares with a par value of Baht 1 per share to accommodate the exercise of the AEONTS ESOP W1 Warrants. Details of which are shown in **Attachment 2.**

8.3) The amendment of Clause 4. of the Memorandum of Association of the Company to be in line with the increase of the Company's registered capital as follows:

Before

"Clause 4. Registered capital : Baht 250,000,000.00 (Two hundred fifty million Baht)  
Divided into : 250,000,000 shares (Two hundred fifty million shares)  
Par value per share : Baht 1 (One Baht)  
Consisting of:  
Ordinary shares : 250,000,000 shares (Two hundred fifty million shares)  
Preferred shares : - shares (-)"

After

"Clause 4. Registered capital : Baht 250,625,000.00 (Two hundred fifty million and six hundred twenty-five thousand Baht)  
Divided into : 250,625,000 shares (Two hundred fifty million and six hundred twenty-five thousand shares)  
Par value per share : Baht 1 (One Baht)  
Consisting of :  
Ordinary shares : 250,625,000 shares (Two hundred fifty million and six hundred twenty-five thousand shares)  
Preferred shares : - shares (-)"

8.4) The allocation of the Company's newly issued ordinary shares in the amount of not exceeding 625,000 shares with a par value of Baht 1 per share to accommodate the exercise of the AEONTS ESOP W1 Warrants, whereby the exercise price of the AEONTS ESOP W1 Warrants shall be the weighted average closing price of the Company's shares traded on the Stock Exchange of Thailand during the period of 15 consecutive working days prior to the Shareholders' Meeting (no discount from the market price), and the delegation of power to the Company's Managing Directors and/or the designated person(s) by the Managing Director to undertake any actions that are necessary or relevant to such allocation of the newly issued ordinary shares as appropriate, including signing applications, waiver requests, and any other documents that are necessary or relevant to such allocation of the newly issued shares, contacting and filing such applications, waiver requests, and documents with the relevant government authorities or agencies, as well as registering the newly issued ordinary shares as listed securities on the Stock Exchange of Thailand.

9. Approved the related transactions with the related companies. Details of which are shown in Attachment 3.
10. Unanimously approved the schedule of the Annual General Meeting of Shareholders for the year 2022 to be held on June 24, 2022 at 10.00 am. by electronic meeting (E-AGM) in accordance with criteria specified in the laws on electronic meeting. The meeting agenda are as follows:
  1. To acknowledge the Company's operating results in the fiscal year ended February 28, 2022.
  2. To approve the audited financial statements for the fiscal year ended February 28, 2022.
  3. To acknowledge the payment of interim dividend and approve declaration of final dividend payment for the fiscal year ended February 28, 2022.
  4. To appoint directors to replace those retiring by rotation
  5. To approve remuneration of directors for the fiscal year ended February 28, 2023.
  6. To appoint auditor and determine audit fee for the fiscal year ended February 28, 2023.
  7. To approve issuing and offering of debentures
  8. To approve issuing and offering AEONTS ESOP WARRANT 1 (AEONTS ESOP W1)
  9. To approve the increase in the Company's registered capital and allotment of newly issued ordinary shares in the amount not exceeding 625,000 shares, at the par value of Baht 1 (One) each to be reserved for the exercise of warrants under the AEONTS ESOP WARRANT 1
10. Consider and approve to amend Clause 4. of the Memorandum of Association of the Company, to reflect the increase of the Company's capital
11. Other businesses (if any)

The Board of Director meeting also approved the record date on May 13, 2022 to determine the shareholders who have the right to attend the Annual General Meeting. The authorized directors of the Company will consider the details of the AGM and the Company will then inform the shareholders accordingly.

Please be informed accordingly

Yours sincerely,

Tsutomu Omodera  
Managing Director

Summary of the Issuance and Offering of the Warrants to purchase the ordinary shares to Directors and Executives of AEON Thana Sinsap (Thailand) Public Company Limited and its subsidiaries under the AEONTS ESOP WARRANT No.1 program (AEONTS ESOP W1)

The issuance and offering of the Warrants to purchase the ordinary shares of AEON Thana Sinsap (Thailand) Public Company Limited (the "Company") to directors and executives of AEON Thana Sinsap (Thailand) Public Company Limited and its subsidiaries under the AEONTS ESOP WARRANT No.1 ("AEONTS ESOP W1") with details as follows:

**1. Objective of the Program:**

The objective of the ESOP is to encourage and retain the qualified directors and executives in contributing to increase shareholders values and its subsidiaries in the long-run. The sense of ownership will better align the interest and goal of the shareholder of the Company and its subsidiaries, thereby promoting sustainable growth of the business.

The Company will issue and offer AEONTS ESOP W1 in an amount of not exceeding 625,000 units and allocate ordinary shares of not exceeding 625,000 shares (at Baht 1 par value), to reserve for the exercise of the Warrants, which is equivalent to approximately 0.25% of the total paid-up capital of the Company.

Details of the Warrants under the AEONTS ESOP WARRANT No.1 (the "Program") as set out below will be proposed to the shareholders' meeting.

**2. Preliminary details of the Warrants**

**2.1 Type and Category of Warrants**

Warrants to purchase new ordinary shares of the Company (AEONTS ESOP W1) are with specified name and non-transferable unless by hereditary or beneficiary transfer as specified in Clause 3.2 (hereinafter referred to as the "Warrants").

**2.2 Term**

5 years from the date of issuance and offering of the Warrants. After the issuance of the Warrants, the Company will not extend the term of the Warrants and will complete the offering of the accommodated shares in accordance with its term.

**2.3 Number of Warrants to be Offered**

Not exceeding 625,000 Units

|   |  |
|---|--|
| 2.4 <u>Number of Reserved Shares</u>    | Not exceeding 625,000 shares (at the par value of Baht 1) or 0.25% of the total paid-up shares (As at April 28, 2022, which is the Board of Directors resolution date for AEONTS ESOP W1 to be proposed in the 2022 Annual General Meeting of Shareholders).   |
| 2.5 <u>Issuing and Offering Date</u>    | The Company's Managing Director or the designated person(s) by the Managing Director will determine the date of issuing and offering of the Warrants after the Program is approved in the 2022 Annual General Meeting of Shareholders.   |
| 2.6 <u>Offering Feature</u>             | The Warrants shall be offered to the directors and executives of the Company or its subsidiaries (who hereinafter are referred to as the "Warrant Holder"). The Company's Managing Director or the designated person(s) by the Managing Director will determine the terms and conditions of the Warrants as approved in the 2022 Annual General Meeting of Shareholders.   |
| 2.7 <u>Offering Price per Unit Baht</u> | Baht 0 (zero Baht)   |
| 2.8 <u>Exercise Ratio</u>               | One unit of the Warrants per one ordinary share – except when there is any adjustment to the right in accordance with the condition set for the Warrants.  |
| 2.9 <u>Exercise Price</u>               | The weighted average closing price of the Company's shares traded on the Stock Exchange of Thailand during the period of 15 consecutive working days prior to the Shareholders' Meeting (no discount from the market price)  |
| 2.10 <u>Exercise Period</u>             | With the exception of the conditions specified in Clause 3.2, the directors and executives of the Company and its subsidiaries could exercise the right of the Warrants to purchase the Company's ordinary shares from Third Year until the end of the Program, as shown in the following details:<br><br><u>Third Year:</u> The Warrant Holder is entitled to exercise one-third of their allocated Warrants to purchase the Company's ordinary shares. |

Fourth Year: The Warrant Holder is entitled to exercise two-third of their allocated Warrants to purchase the Company's ordinary shares.

Fifth Year: The Warrant Holder is entitled to exercise the remain of their allocated Warrants to purchase the Company's ordinary shares, until the Warrants are expired.

2.11 Notice of Exercise

The Warrant Holder is required to submit an exercise notice to the Company between 9.00 a.m. and 3.00 p.m. within 5 working days prior to each exercise date, except for the last exercise period, the notice must be submitted during 15 days prior of the last exercise period.

2.12 Offering Period

The offering shall be completed within one year from the date on which the issuance and offer of the Warrants under the Program is approved by the 2022 Annual General Meeting of Shareholders.

2.13 Allocation Method

The Warrants shall be allocated to the directors and executives of the Company and the Company's subsidiaries as stated in Clause 3.

2.14 Reasons to Issue New Shares to Accommodate Changes in Exercise of Rights

Adjustment of the exercise price and the exercise ratio under the conditions of the rights adjustment as stated in the terms and conditions of warrant, which is an event as stated in the Notification of the SEC Office, may require issuance of new shares.

2.15 Rights and Interests Other than those Normal Rights and Interests from Ordinary Shares

-None-

2.16 Secondary Market of the Warrants

The Company shall not list the Warrants on the Stock Exchange of Thailand (SET)

2.17 Secondary Market of the Shares from the Exercise of the Warrants

The Company shall list the ordinary shares that are derived from exercise of the Warrants in the Stock Exchange of Thailand (SET)

### 3. Principles and Conditions for Allocation and Exercise of AEONTS ESOP W1

#### 3.1 Principles and Conditions for Allocation of the Warrants

- 3.1.1 The Company's Managing Director or the designated person(s) by the Managing Director shall be empowered to
- (1) Consider and determine the list of executives entitled to receive warrants and the number of allotted warrants to each person
  - (2) Revise or adjust any details and conditions regarding the issuance and offering of warrants to directors and executives of the Company and/or its subsidiaries under the jurisdiction as stipulated by law or relevant criteria
  - (3) Define the company's competitors for Clause 3.2 (e)
- 3.1.2 In the event that the directors or executives fail to exercise the right under the Warrants as specified in Clause 3.2, the Company will not re-allocate such warrants received from the directors and executives to other directors and executives. Consequently, such warrants will eventually expire at the end of the program.
- 3.1.3 Qualification of directors and executives of the Company and the Company's subsidiaries eligible for the Warrants allocation
- (1) Any Executive Director of the Company or the Company's subsidiaries or Senior Executive Vice President who is the head of a department of the Company at the time of issuance
  - (2) In the case of any exception not pursuant to Clauses 3.1.3 (1), it will be proposed to the meeting of Board of Directors for special consideration.
- 3.1.4 The number of warrants allocated to each director and/or executive of the Company or the Company's subsidiaries, holding a position at the same level, will not necessarily be in the same amount, but will be varied based on the position, working experiences, employment duration, performance, potential and benefits brought to the Company or the Company's subsidiaries.

#### 3.2 Important Conditions for the Exercise of Warrants

- (a) The Warrant Holder who has been allocated the warrants, normally must retain their status as directors or executives of the Company and/or its subsidiaries on the Exercise Date.
- (b) In the case of the death of the Warrant Holder or the Warrant Holder becomes incompetent, quasi-incompetent, has disappeared or any other reason which renders that the Warrant Holder is unable to manage his or her affairs or property, his or her heir, guardian, or curator is entitled to exercise the allowed portion of the right of the Warrants for the Warrant Holder within 2 years from the end of the calendar year that the Warrant Holder is no longer a director or executive of the Company or the Company's subsidiaries.

- (c) In case the Warrant Holder retires, resigns, or is laid off according to the Company policy during ESOP program, it shall be considered that Warrant Holder is entitled to exercise the allowed portion of the rights within 2 years from the end of the calendar year that the Warrant Holder is no longer a director or executive of the Company or the Company's subsidiaries.
- (d) In case the Warrant Holder has expired working period with the Company and/or its subsidiaries and is transferred back to the original affiliation during ESOP Program, it shall be considered that Warrant Holder is entitled to exercise the allowed portion of the rights within 2 years from the end of the calendar year that Warrant Holder is no longer a director or executive of the Company or the Company's subsidiaries.
- (e) In case the Warrant Holder has ceased to be director or executive of the Company due to resignation then joining any company's competitors within 6 months after the Warrant Holder left the Company, termination due to disciplinary actions, or dismissal for any reason, with the exemption of the case in (a) – (d), or other than the case determined in the Terms and Conditions of Warrants (if any), the Warrant Holder shall automatically be cancelled the rights to exercise the remaining Warrants and must return any unexercised Warrants to the Company right away.
- (f) If the Warrant Holder fails to or partly exercises the right to purchase ordinary shares under the Warrants, and the Warrants are at their expiration date, it shall be considered that the Warrant Holder waives the right under the remaining Warrants and the Warrant Holder will have no right to claim any compensation from the Company.
- (g) The Company's Managing Director or the designated person(s) by the Managing Director shall be empowered to consider, determine, or amend the conditions for the exercise of rights under the Warrants which may be different from those specified above.

4. Effects upon Shareholders from Issuance of Warrants and Offer to Directors and Executives of the Company and the Company's subsidiaries

(1) Price Dilution

The exercise price is determined by the weighted average closing price of the Company's shares traded on The Stock Exchange of Thailand during the period of 15 consecutive working days prior to the date of the Shareholders' Meeting, which is considered as the market price such that the issuance and offer of the Warrants will not create any effect upon price dilution.

However, the effect upon price dilution due to the exercise of rights to purchase shares by directors and executives of the Company and the Company's subsidiaries will be subject to the market price of the Company's shares on the day that new shares from the exercise of rights by directors and executives start trading in the Stock Exchange of Thailand, in accordance with the following formula;

$$\frac{\text{Market Price before Offering} - \text{Market Price after Offering}}{\text{Market Price before Offering}}$$

(2) Earnings Per Share Dilution

In case the directors and executives exercise all units of AEONTS ESOP W1, the earnings per share will be diluted as follows:

$$\begin{aligned} &= \frac{\text{EPS before Offering} - \text{EPS after Offering}}{\text{EPS before Offering}} \\ &= \frac{14.21 - 14.18}{14.21} \\ &= 0.25 \% \end{aligned}$$

Where the Earnings Per Share before Offering is calculated from;

$$\begin{aligned} &= \frac{\text{Net Income}}{\text{No. of Paid-up Shares}} \\ &= \frac{3,553,040,693.72}{250,000,000} \\ &= 14.21 \text{ Baht per Share} \end{aligned}$$

And the Earnings Per Share after Offering is calculated from;

$$\begin{aligned} &= \frac{\text{Net Income}}{\text{No. of Paid-up Shares} + \text{No. of Shares Reserved for the Exercise of AEONTS ESOP W1}} \\ &= \frac{3,553,040,693.72}{250,000,000 + 625,000} \\ &= 14.18 \text{ Baht per Share} \end{aligned}$$

Remark: EPS before Offering and EPS after Offering are based on net profit attributable to ordinary equity holders of the parent entity for the latest 12-month period until the fiscal year ended February 28, 2022, according to the audited consolidated financial statement.

(3) Control Dilution

In case the directors and executives exercise all units of AEONTS ESOP W1, the existing shareholders will be diluted as follows:

$$\begin{aligned} &= \frac{\text{No. of Newly Issued Shares Reserved for AEONTS ESOP W1}}{\text{No. of Paid-up Shares} + \text{No. of Shares Reserved for the Exercise of AEONTS ESOP W1}} \\ &= \frac{625,000}{250,000,000 + 625,000} \\ &= 0.25\% \end{aligned}$$

**5. Description and Conditions of the Warrants**

The Warrants issued and offered to directors and executives of the Company and the Company's subsidiaries shall be subject to rules and conditions pursuant to the Notification of the Capital Market Supervisory Board No. TorJor32/2551 Re: Issuance and Offering of Securities to Directors or Employees dated December 15, 2008 (as may be amended from time to time) and the Notification of the Capital Market Supervisory Board No. Tor Chor. 34/2551 Re: Application for and Approval of Offer for Sale of Newly Issued Share Warrants and Newly Issued Underlying Shares dated 15 December 2008 (as may be amended from time to time), or any other notifications as applicable in replacement of such notifications, as well as any other relevant rules and regulations.

**6. Right of Shareholders in Opposing the Offer of Warrants to Directors and Executives pursuant to the Notification of the Capital Market Supervisory Board No. TorJor 32/2551 dated December 15, 2008**

Pursuant to Clause 9 of the Notification of the Capital Market Supervisory Board No. TorJor.32/2551, dated December 15, 2008, the issuance and offering of the Warrants to directors and executives shall be approved by the Shareholders' Meeting with the vote of not less than three quarters of all votes of the shareholders attending the meeting and having the rights to vote and must not be opposed by shareholders with an aggregate number of shares exceeding 10 percent of all votes of the shareholders attending the meeting.

(F53-4)

## Report Form for Capital Increase

AEON Thana Sinsap (Thailand) Public Company Limited

April 28, 2022

We, AEON Thana Sinsap (Thailand) Public Company Limited (the "Company"), hereby report the resolution of the Board of Directors' meeting No.4, dated April 28, 2022, relating to the capital increase and allotment of capital increase shares as follows:

## 1. Capital increase:

The Board of Directors' meeting passed a resolution with approval of the company's registered capital increase from THB 250,000,000 to THB 250,625,000 by issuing 625,000 ordinary shares with a par value of THB 1 each, totaling THB 625,000, for the exercise of warrants to be issued to directors and executives of the Company and its subsidiaries. Details of the capital increase as follows:

| Type of capital increase  | Type of securities | Number of shares      | Par value (THB/share) | Total (THB) |
|---|--------------------|-----------------------|-----------------------|-------------|
| <input checked="" type="checkbox"/> Specifying the purpose of utilizing the capital | Ordinary shares    | Not exceeding 625,000 | 1                     | 625,000     |
| <input type="checkbox"/> General Mandate  | Ordinary shares    | .....                 | .....                 | .....       |
|   | Preferred shares   | .....                 | .....                 | .....       |

2. Allotment of capital increase shares:

2.1 Specifying the purpose of utilizing the capital

| Allotted to  | Number of shares      | Ratio (old : new)   | Selling price (THB/share)   | Subscription and payment period  | Remark |
|--|-----------------------|---|---|--|--------|
| Rights Offering  | .....                 | .....   | .....   | .....  | .....  |
| Preferential Public Offering                                   | .....                 | .....   | .....   | .....  | .....  |
| Public Offering  | .....                 | .....   | .....   | .....  | .....  |
| Private Placement (specify).....                               | .....                 | .....   | .....   | .....  | .....  |
| To support the conversion or exercise rights of AEONTS ESOP W1 | Not exceeding 625,000 | <u>Exercise Ratio</u><br>1 unit of Warrants :<br>1 ordinary share | Exercise price is the weighted average closing price of the Company's share traded on the Stock Exchange of Thailand during the period of 15 consecutive working days prior to the day of 2022 Annual General Meeting of Shareholders | To be determined by the Company's Managing Director or the designated person(s) by the Managing Director | -      |

Remark:

- The details of AEONTS ESOP W1 are shown in Attachment 1
- The Company's Managing Director or the designated person(s) by the Managing Director will determine the conditions related to the issuance of the Warrants as well as proceed with applications for the necessary approval from relevant authorities.

## 2.2 General Mandate

| Allotted to   | Type of securities                      | Number of shares                | Percentage of paid-up capital<br><sup>1/</sup> | Remark                          |
|---|---|---------------------------------|--|---------------------------------|
| Rights Offering<br><br>To support the exercise of the warrants to purchase the transferable capital increase shares allocated to the existing shareholders.   | Ordinary shares<br><br>Preferred shares | .....<br><br>.....<br><br>..... | .....<br><br>.....<br><br>.....                | .....<br><br>.....<br><br>..... |
| Preferential Public Offering<br><br>To support the exercise of the warrants to purchase the transferable capital increase shares allocated to the existing shareholders and non-allocation to shareholders in such a manner that would cause the company to have any duty under foreign law | Ordinary shares<br><br>Preferred shares | .....<br><br>.....<br><br>..... | .....<br><br>.....<br><br>.....                | .....<br><br>.....<br><br>..... |
| Public Offering   | Ordinary shares<br><br>Preferred shares | .....<br><br>.....              | .....<br><br>.....                             | .....<br><br>.....              |
| Private Placement   | Ordinary shares<br><br>Preferred shares | .....<br><br>.....              | .....<br><br>.....                             | .....<br><br>.....              |

<sup>1/</sup> Percentage of paid-up capital on the date that the Board of Directors resolved with the approval to increase capital under General Mandate

**3. Schedule for a shareholders' meeting to approve the capital increase / allotment of capital increase shares**

The Ordinary Meeting of Shareholders No. 1 is scheduled to be held on June 24, 2022. at 10.00 am at the Exchange Tower.

Specifying the list of shareholders with the rights to attend this meeting (Record date) on May 13, 2022

Specifying the book-closing date to share transfers in order to determine the rights to attend this meeting from (date) ..... until the meeting has been duly convened.

**4. Seeking approval of the capital increase / share allotment from related government agency, and approval conditions (if any)**

The Company will register the increase of paid-up capital at the Ministry of Commerce when the warrants are exercised to ordinary shares and seek approval from the Stock Exchange of Thailand to list such ordinary shares as listed securities and trading in the Stock Exchange of Thailand.

**5. Objectives of the capital increase and plans for utilizing the increased capital**

To reserve for the exercise of warrant to purchase the Company's ordinary share issued to the directors and executives of the Company and the Company's subsidiaries. The Company will use the proceeds from exercise of warrants as its working capital.

**6. Benefits that the Company will receive from the capital increase / share allotment:**

The objective of the ESOP is to encourage and retain the qualified directors and executives in contributing to increase shareholders values and its subsidiaries in the long-run. The sense of ownership will better align the interest and goal of the shareholder of the Company and its subsidiaries, thereby promoting sustainable growth of the business.

**7. Benefits that the shareholders will receive from the capital increase / share allotment:**

The objective of the ESOP is to encourage and retain the qualified directors and executives in contributing to increase shareholders values and its subsidiaries in the long-run. The sense of ownership will better align the interest and goal of the shareholder of the Company and its subsidiaries, thereby promoting sustainable growth of the business and ultimately providing benefit to the shareholders in the long term.

The issued shared from exercise of warrants will have the same rights as that of the increased shares, previously issued, and be entitled to receive dividends from the date that their name are listed in the share register book submitted to the Minister of Commerce.

8. Other details necessary for shareholders' decision making in the approval of the capital increase / share allotment:

In the event that all of the AEONTS ESOP W1 are fully exercised, it may have an impact on the existing shareholders as follows:

8.1 Price dilution

The exercise price is determined by the weighted average closing price of the Company's shares traded on The Stock Exchange of Thailand during the period of 15 consecutive working days prior to the date of the Shareholders' Meeting, which is considered as the market price such that the issuance and offer of the Warrants will not create any effect upon price dilution.

However, the effect upon price dilution due to the exercise of rights to purchase shares by directors and executives of the Company and/or the Company's subsidiaries will be subject to the market price of the Company's shares on the day that new shares from the exercise of rights by directors and executives start trading in the Stock Exchange of Thailand, in accordance with the following formula;

$$\frac{\text{Market Price before Offering} - \text{Market Price after Offering}}{\text{Market Price before Offering}}$$

8.2 Earnings Per Share Dilution

In case the directors and executives exercise all units of AEONTS ESOP W1, the earnings per share will be diluted as follows:

$$\begin{aligned} &= \frac{\text{EPS before Offering} - \text{EPS after Offering}}{\text{EPS before Offering}} \\ &= \frac{14.21 - 14.18}{14.21} \\ &= 0.25 \% \end{aligned}$$

Where the Earnings Per Share before Offering is calculated from;

$$= \frac{\text{Net Income}}{\text{No. of Paid-up Shares}}$$

$$= \frac{3,553,040,693.72}{250,000,000}$$

$$= 14.21 \text{ Baht per Share}$$

And the Earnings Per Share after Offering is calculated from;

$$= \frac{\text{Net Income}}{\text{No. of Paid-up Shares} + \text{No. of Shares Reserved for the Exercise of AEONTS ESOP W1}}$$

$$= \frac{3,553,040,693.72}{250,000,000 + 625,000}$$

$$= 14.18 \text{ Baht per Share}$$

Remark: EPS before Offering and EPS after Offering are based on net profit attributable to ordinary equity holders of the parent entity for the latest 12-month period until the fiscal year ended February 28, 2022, according to the audited consolidated financial statement.

### 8.3 Control dilution

In case the directors and executives exercise all units of AEONTS ESOP W1, the existing shareholders will be diluted as follows:

$$= \frac{\text{No. of Newly Issued Shares Reserved for AEONTS ESOP W1}}{\text{No. of Paid-up Shares} + \text{No. of Shares Reserved for the Exercise of AEONTS ESOP W1}}$$

$$= \frac{625,000}{250,000,000 + 625,000}$$

$$= 0.25\%$$

9. Time schedule of action in case the Board of Directors passes a resolution with the approval of the capital increase or allotment of new shares:

| No. | Procedures of the capital increase   | Date/Month/Year |
|-----|--|-----------------|
| 1.  | The date of Meeting of the Board of Directors for the approval of issuance the warrant to directors and executives of the Company and the subsidiaries as well as the approval of the share allotment to reserve for the exercise of warrant to purchase the Company's ordinary share. | April 28, 2022  |
| 2.  | Notice the resolution of the Board of Directors' Meeting to the Stock Exchange of Thailand   | April 28, 2022  |
| 3.  | The Record Date to determine the shareholders who have the right to attend the 2022 Annual General Meeting of Shareholders   | May 13, 2022    |
| 4.  | The date of 2022 Annual General Meeting of Shareholders  | June 24, 2022   |

We hereby certify that the information contained in this report form is correct and complete in all respects.

Signed .....

(Mr. Tsutomu Omodera)

Managing Director

**Connected transactions**

The Board of Director's meeting of AEON Thana Sinsap (Thailand) Plc. No. 4/2022 held on April 28, 2022 had a resolution of the connected transaction as follows:

**1. Date of agreement:**

AEON Thana Sinsap (Thailand) Plc. ("AEONTS") provides Finance and Accounting for SAP S/4 HANA system to domestic and overseas subsidiaries. The details are as follows.

1.1 Implementation fee for 2022

1.2 The Agreement for engaging 6 months from July, 2022 to December, 2022

**2. Contractual parties with AEON Thana Sinsap (Thailand) Plc. ("AEONTS") and its related companies:**

| Company                                       | Business            | Relationship with AEONTS  |
|---|---------------------|---|
| ACS Capital Corporation Limited ("ACSC")      | Leasing<br>Business | - Shareholders of AEONTS, holding 19.20% of AEONTS's shares<br>- Subsidiary company of AFS* |
| AEON Specialized bank (Cambodia) Plc ("ASB ") | Retail<br>Finance   | - 50% of shares held by AEONTS<br>- 50% of shares held by AFS                               |

\*AEON Financial Service Co., Ltd. ("AFS") - Major shareholder of AEONTS, holding 35.12% of AEONTS's shares

- Major shareholder of ACSC

**3. General characteristics of transactions:**

AEON Thana Sinsap (Thailand) Plc. ("AEONTS") provides Finance and Accounting Service (FASSC) for the SAP S/4 HANA system to ACS Capital Corporation Limited ("ACSC") and AEON Specialized bank (Cambodia) Plc ("ASB") to improve system and more convenience. The FASSC charge the provision of IT services such as SAP system implementation, maintenance, and related IT support services, which will be marked up with 8% after net cost. The fee charging to related companies.

**4. Value of consideration:**

| รายการ  | Amount (Baht)                 |                              |
|---|-------------------------------|------------------------------|
|   | Service fee charged from ACSC | Service fee charged from ASB |
| Implementation Cost (One-Time)  | 6,000,000                     | 7,600,000                    |
| Monthly Service Fee Charged (6 months)<br>(July 2022 - December 2022) | 21,000                        | 810,000                      |
| <b>Sub-Total</b>  | <b>6,021,000</b>              | <b>8,410,000</b>             |
| <b>Total</b>  | <b>14,431,000 Baht</b>        |                              |

**5. Name, position and shareholding proportion of the connected persons:**

| Related company name | Paid Up Capital<br>No. of shares     | Name of connected persons        | Share (s)<br>in related company | % of share<br>in AEONTS |
|----------------------|--------------------------------------|----------------------------------|---------------------------------|-------------------------|
| ACS Capital          | 15,218,750 Baht/<br>1,521,875 shares | Mr. Kazumasa Oshima <sup>1</sup> | -                               | -                       |
| ASB                  | 10,000,000 USD/<br>10,000,000 shares | Mr. Tsutomu Omodera <sup>2</sup> | -                               | -                       |

*Note:*<sup>1</sup> Mr. Kazumasa Oshima is the Non-Executive Director (Chairman and Managing Director) of ACS Capital and Executive Director of AEONTS.

<sup>2</sup> Mr. Tsutomu Omodera is the Non-Executive Director (Chairman) of ASB and Managing Director of AEONTS.

**6. The measurement of total transactions:**

By measurement in percentage of the Company Net Tangible Assets (NTA), total transaction is 14.43 million baht or 0.08% which more than 0.03% but less than 3.00% of NTA of the Company. The Company approved the connected transaction within the last six months as follows:

- Board of Director's meeting No. 13/2021 held on December 3, 2021, approved AEONTS to engage with AFS for system licenses usage of SAS-FM to analyze profitability and improve productivity such as categorizing customers by cost and revenue to prioritize collection operation at the amount of 1.55 million baht or 0.009% of the company NTA

- Board of Director's meeting No. 1/2022 held on January 7, 2022, approved to established the Shared Service Center for Finance and Accounting functions ("FASSC") to reduce a redundant works and increase efficiency of subsidiaries and affiliated companies such as ACS Servicing (Thailand) Co., Ltd, and ACS Capital Corporation Co., Ltd at the amount of not more than 0.6 million baht. AEONTS provides the support on the business operation to ACS Capital such as Compliance, Risk Management, Corporate Control, Internal Audit, Admin/HR and Legal related operations at the amount of not more than 0.77 million baht. ACS Servicing provides the support on debt collection and litigation operations to ACS Capital at the amount of not more than 10.9 million baht. Total transaction amount is 12.27 million baht or 0.07% of the company NTA.

- Board of Director's meeting No. 2/2022 held on February 3, 2022, approved ACS CREDIT MANAGEMENT CO., LTD. ("ACMC") to engages with AEON Leasing Service (Lao) Co., Ltd ("ALSL") for system licenses usage of System Software for data analysis and development of Scoring Models, including both Credit Assessment and Collection. Which is included software license fee, personnel costs for model construction, model maintenance, and server maintenance. Total transaction amount is 1.06 million baht or 0.006% of the company NTA.

- Board of Director's meeting No. 2/2022 held on February 3, 2022, approved AEONTS and its subsidiaries (ASB Cambodia, ALS Lao, and AMF Myanmar) engage outsourcing service agreement in the system development, maintenance and license of the systems which need for each company's operation from AFS. Total transaction amount is 54.59 million baht or 0.305% of the company NTA.

Therefore, the total connected transaction approved by the Board of Directors' meeting in the last six months period including this time would be 83.9 million baht or 0.47% which more than 0.03% of the Company NTA but less than 3.00% of NTA of the Company. So this transaction is the connected transaction pursuant to the Notifications which shall be approved by Audit Committee and Board of Director as well as disclose to the Stock Exchange of Thailand.

Remarks: NTA was as of February 28, 2022

**Opinion of the Audit Committee:**

The Audit Committee has considered and resolved that the transaction is reasonable and be proposed to the Board of Directors for further approval.

**Opinion of the Board of Director:**

The Board of Directors has considered the transaction and has opinion that the transaction is necessary and reasonable.

## Management Discussion and Analysis

Fiscal year ended February 28, 2022

AEON Thana Sinsap (Thailand) Public Company Limited (“the Company”) has already submitted the audited financial statements for the year ended February 28, 2022 which were audited by Deloitte Touche Tohmatsu Jaiyos Audit Company Limited. The operating performance is summarized are as follows.

### Overview

According to the Bank of Thailand and Office of the National Economic and Social Development Board data, the Thai economy in the fiscal year 2021 expanded by 1.6% (y-y), recovering from a contraction of 6.2% from previous year, that because an increase of export and private consumption, as well as an expansion of government investment. In addition, the domestic tourism sector also improved due to the government continued relaxing disease prevention and control measures. However, Thailand still has a risk of a new wave of COVID-19 epidemic and a conflict of Russia-Ukraine in the early of March, 2022 that surged in oil prices and the global inflation.

The company performance of the fiscal year of 2021, the Company has total sales increase by 5% y-y. As a result of an increase of new spending volume and new products to be in line with digital strategy plan.

As of February 28, 2022, the Company had total cards as below;

| Number of AEONTS Cards and Networks    | February 28, 2021 | February 28, 2022 |
|--|-------------------|-------------------|
| Number of Credit Cards (million cards) | 2.95              | 3.07              |
| Number of Member Cards (million cards) | 6.24              | 6.34              |
| Branches                               | 103 สาขา          | 101 สาขา          |
| Bangkok                                | 29%               | 30%               |
| Province                               | 71%               | 70%               |
| ATMs (machine)                         | 411               | 389               |
| Affiliated Dealers                     | 6,463             | 6,328             |

For overseas business in Cambodia, Myanmar and Laos, there are active customers more than 128,002 with representing 5% of total customers.

## Summary of Consolidated Financial Results

### 1. Operating Results

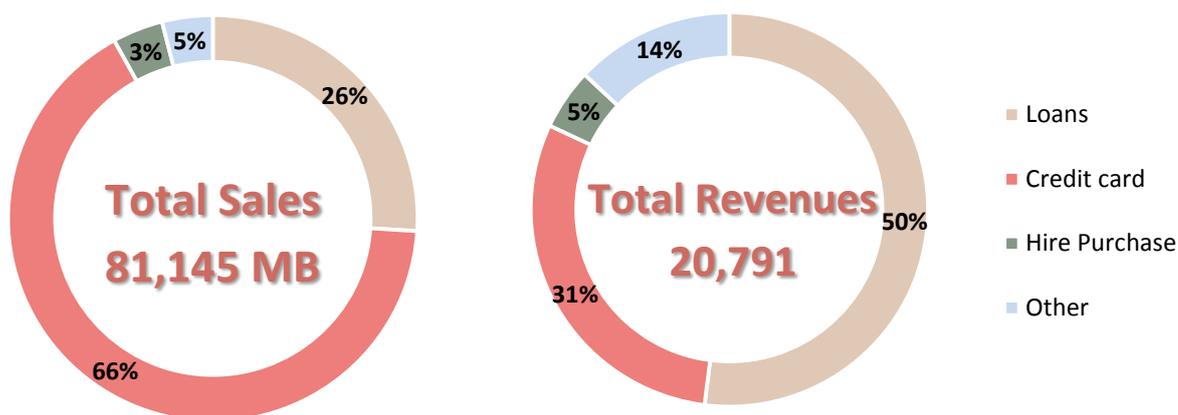
| Profit and Loss Statement<br>(Consolidated)<br>Unit : Million Baht | Consolidated |              |               |               |            | Separate      |               |            |
|--|--------------|--------------|---------------|---------------|------------|---------------|---------------|------------|
|  | 4Q/21        | %QoQ         | FY20          | FY21          | %YoY       | FY20          | FY21          | %YoY       |
| Credit card income   | 1,642        | -2%          | 6,451         | 6,462         | 0.2%       | 6,686         | 6,370         | -5%        |
| Loan income  | 2,572        | -1%          | 11,121        | 10,368        | -7%        | 10,636        | 10,209        | -4%        |
| Hire-purchase income   | 268          | -2%          | 1,014         | 1,073         | 6%         | 307           | 309           | 1%         |
| Other income   | 712          | 7%           | 2,715         | 2,888         | 6%         | 1,826         | 2,829         | 55%        |
| <b>Total Revenues</b>  | <b>5,194</b> | <b>-0.3%</b> | <b>21,302</b> | <b>20,791</b> | <b>-2%</b> | <b>19,455</b> | <b>19,717</b> | <b>1%</b>  |
| Operating and administrative expenses                              | 1,987        | 2%           | 8,303         | 7,832         | -6%        | 7,176         | 7,029         | -2%        |
| Expected credit loss   | 1,619        | -9%          | 6,210         | 6,629         | 7%         | 5,442         | 5,771         | 6%         |
| Finance costs  | 418          | -2%          | 2,096         | 1,745         | -17%       | 2,111         | 1,826         | -14%       |
| Other expenses   | 3            | 200%         | 46            | 11            | -76%       | 38            | 10            | -74%       |
| <b>Total Expenses</b>  | <b>4,026</b> | <b>-3%</b>   | <b>16,655</b> | <b>16,218</b> | <b>-3%</b> | <b>14,767</b> | <b>14,636</b> | <b>-1%</b> |
| Profit before tax income   | 1,169        | 11%          | 4,647         | 4,573         | -2%        | 4,688         | 5,081         | 8%         |
| Income tax expenses  | 231          | 5%           | 967           | 1,000         | 3%         | 877           | 947           | 8%         |
| <b>Net profit for the period</b>                                   | <b>911</b>   | <b>12%</b>   | <b>3,690</b>  | <b>3,553</b>  | <b>-4%</b> | <b>3,811</b>  | <b>4,133</b>  | <b>8%</b>  |
| <b>Earnings Per Share (Baht per share)</b>                         | <b>3.64</b>  | <b>12%</b>   | <b>14.76</b>  | <b>14.21</b>  | <b>-4%</b> | <b>15.24</b>  | <b>16.53</b>  | <b>8%</b>  |

#### Revenues

In the fiscal year ended February 28, 2022, the total consolidated revenues were 20,791 million baht, decreasing of 510 million baht or 2% y-y. The decreased in revenues was a result of overseas operating result that were affected by the COVID-19 and politics in Myanmar as well as the Bank of Thailand cut the ceiling rates of interest rates on credit card from 18% to 16% per annum and personal loan from 28% to 25% per annum since August 1 last year. In the fourth quarter of 2021, the Company's revenue were 5,194 million baht, decreasing of 17 million baht or 0.3% q-q but increase by 4% y-y due to reduction of debt collection fee from 100 baht to 50 baht per round for debtor (one installment past-due) Notification of Debt Collection Supervisory Committee, which effective September 13, 2021 onward.

However, our revenue from bad debt recovery for the fiscal year 2021 were 1,423 million baht grew by 16% y-y and for the fourth quarter of 2021 were 404 million baht increased 6% q-q and 19% y-y respectively. Details of each business can be described as follows:

Sales and Revenues Structure for the fiscal year of 2021



- Credit Card

For the fiscal year 2021, credit card sales accounted for 66% of total turnovers with revenue of 6,462 million baht, an increase of 11 million baht or 0.2% y-y. For the fourth quarter of 2021, credit card revenue was 1,642 million baht, an increase of 79 million baht or 5% y-y. For credit card customers expanded by 4% y-y and the Company launched “AEON Wellness Platinum Card” in the fourth quarter of 2021. A card fits into lifestyle of health together with exclusively privileges up to 15% discount at participated Hospitals and Pharmacy. For overseas business, AEON Specialized Bank (Cambodia) Plc had credit card revenue in the fiscal year of 2021 of 120 million baht, grew by 13% y-y.

- Loans

For the fiscal year 2021, loans shared 26% of total turnovers with the revenue of 10,368 million baht, a decrease of 754 million baht or 7% y-y mainly from a reduction in interest rate ceiling for personal loan by 3%. In the fourth quarter of 2021, loans revenue was 2,572 million baht, an increase of 47 million baht or 2% y-y. Moreover, loan income from AEON Specialized Bank (Cambodia) PLC of 262 million baht, dropped by 17% y-y and AEON Microfinance (Myanmar) Company Limited of 31 million baht, decreasing by 90% y-y due to impact of COVID-19 situation and political turmoil. Therefore, AEON Microfinance (Myanmar) Co., Ltd has downsized business and continued pursuing debt collection respectively.

However, the Company has been expanding more online service channels to customers and reduced the Company’s operation cost. As a result, the Cardless transactions currently accounted for 78% of total personal loan sales.

- Hire Purchase

For the fiscal year of 2021, motorcycle and used car hire purchase in Thailand and electrical appliances, mobile phones in overseas business, with the revenues of 1,073 million baht, increasing by 59 million baht or 6% y-y mainly from recovery of the hire purchase both in domestic and overseas business. In addition, hire purchase income from AEON Specialized Bank (Cambodia) Plc was 914 million baht, increasing by 0.4% y-y and AEON Leasing Service (Lao) Company Limited of 113 million baht, which was at the same level as last year.

- Others

For the fiscal year of 2021, other incomes were 2,888 million baht or 14% of total revenues, showing an increase of 174 million baht or 6% y-y. Other revenues consist of bad debt recovery, which was 1,423 million baht or 7% of total revenues, gain on sales of written-off receivables was 320 million baht, collection service income was 210 million baht, Commission income was 682 million baht, and others of 254 million baht respectively. Other revenues was mainly from the continued growth of bad debt recovery that increased by 16% y-y caused by the increased of expedite the legal process.

### Expenses

The Company's expenses mainly consist of operating and administrative expenses, expected credit loss and finance cost. For the fiscal year of 2021, the Company had total consolidated expenses of 16,218 million baht, a decrease of 437 million baht or 3% y-y. For the fourth quarter of 2021, the consolidated expenses were 4,026 million baht, an increase of 512 million baht or 15% y-y but decrease of 3% q-q. Details of expenses are shown as follows:

- Operating and Administrative Expenses and other expenses

For the fiscal year of 2021, the consolidated operating and administrative expense and other expenses were 7,844 million baht, decreasing by 6% y-y. The decrease in operating and administrative expense was mainly from the reduction of personal expense 3%, transportation expense 30% and marketing expense 14% as well as a decrease in space of property expenses 11% compared with the last year. For the fourth quarter of 2021, the consolidated operating and administrative expenses were 1,987 million baht, a decrease of 173 million baht or 8% y-y but increase by 2% q-q. However, the Company still maintained effective operating cost control with cost to income ratio at 38% of total revenues. Considering the Company's separate financial statement, the operating and administrative expenses as a percentage of revenues was 36% in the fiscal year of 2021.

- Expected Credit Loss

The consolidated expected credit loss in the fiscal year of 2021 amounted to 6,629 million baht, increasing by 7% y-y. For the fourth quarter of 2021, the Company recorded expected credit loss of 1,619 million baht, increasing by 83% y-y but decrease by 9% q-q due mainly to new sales in the fourth quarter of 2021 increase 17% y-y and 14% q-q. Net credit cost was at 5.8% reduced from 6.0% in the third quarter of 2021.

- Finance Cost

The Company recorded consolidated finance cost in the fiscal year of 2021 of 1,745 million baht, decreasing by 17% y-y. For the fourth quarter of 2021, the finance cost was 418 million baht, decreasing by 11% y-y and 2% q-q, which the portion of finance cost in the fourth quarter of 2021 was 8% of total revenues. The average funding cost in the fourth quarter of 2021 was at 2.41% decreased from 2.57% last year.

**Net Profit**

For the fiscal year of 2021, consolidated operating income was reported at 4,574 million baht, a decrease of 73 million baht or 2% y-y. The Company recorded net profit of 3,553 million baht, a decrease of 137 million baht or 4% y-y, earning per share was 14.21 baht due to net loss from Company's subsidiary in Myanmar of 348 million baht. For separate net profit of 4,133 million baht increased by 8% y-y respectively.

For the fourth quarter of 2021, the Company had consolidated operating income of 1,169 million baht, a decrease of 323 million baht or 22% y-y but increase by 11% q-q. The Company reported net profit attributed to owners of the parent of 911 million baht, a decrease of 273 million baht or 23% y-y but increase by 12% q-q due mainly from continued growth of bad debt recovery increase by 6% q-q and expected credit loss decrease by 9% q-q. The Company earning per share of the fourth quarter was 3.64 baht.

## 2. Financial Status

| Statement of Financial Position | February 28, 2021 | February 28, 2022 | Change |
|---------------------------------|-------------------|-------------------|--------|
| Unit : Million Baht             |                   | (TFRS 9)          | %YoY   |
| Accounts Receivable             | 87,433            | 91,028            | 4%     |
| Total Assets                    | 87,389            | 90,469            | 4%     |
| Total Borrowing                 | 62,710            | 65,418            | 4%     |
| Total Liabilities               | 70,009            | 70,205            | 0.2%   |
| Total Equities                  | 17,380            | 20,264            | 17%    |
| ROE                             | 19.5%             | 19.2%             | -2%    |
| ROA                             | 4.0%              | 4.0%              | 0%     |
| D/E Ratio                       | 4.0               | 3.5               | -13%   |

### Total Assets

As of February 28, 2022, consolidated total assets were 90,469 million baht, an increase of 3,081 million baht or 4% from 87,389 million baht as of February 28, 2021 due to new sales in domestic increase by 5% y-y. The main assets were attributed to the portfolio of net account receivables which shared 88% of total assets.

- Accounts Receivable

The Company has accounts receivable of 91,028 million baht as of February 28, 2022, increased by 4% from as of February 28, 2021 due to increase of number of credit cards and spending and relaxing disease prevention of COVID-19. This can be categorized by business type as follows: credit card receivable of 39,324 million baht, increasing by 9% y-y; loans receivable of 45,695 million baht, increased by 1% y-y; hire purchase receivable of 5,891 million baht, increasing by 1% y-y and others receivable of 117 million baht decreased by 29% from last year accordingly.

- Allowance for expected credit loss

As of February 28, 2022, the Company provided allowance for doubtful accounts of 10,951 million baht or 12% of total accounts receivable, decreasing from 11,593 million baht or 13% of total accounts receivable at the end of previous fiscal year. The delinquent account receivables for 3 months and up was 4.5% in the fourth quarter decreasing from 5.2% in the end of last year. For default receivables in credit risk (NPL Stage 3) was 4.9% decreasing from 5.8% at the end of previous year as a result from caution on new loan and customer's relief measures from COVID-19 situation. In the end of fourth quarter of 2021, the consolidated coverage ratio of allowance for expected credit loss to NPL (NPL Coverage ratio) was at 247% increased from 230% from fiscal year of 2020 but decreased from 255% from last quarter.

However, the Company has set management overlay for hedging risk of the economic factor, inflation and constantly rising oil price in the amount of 1.3 billion baht and also set aside for upcoming ended BOT relief measure.

### Liabilities

The consolidated liabilities of the Company as of February 28, 2022 totaling 70,205 million baht, a decrease of 197 million baht or 0.3% from 70,009 million baht at the end of previous year. There were both short-term and long-term borrowings totally 65,418 million baht, increasing by 4% from the end of last year. The portion of long-term borrowings was 35,357 million baht or represented 54% of total borrowings. To manage risk that might occur from the fluctuation in currency. The Company has entered cross currency interest rate swap contracts to hedge its debt. In addition, the Company has unused unsecured revolving credit facilities 7,870 million baht and 3,000 million baht unused committed facilities with various financial institutions which is enough to drive the Company's operation. The Company also has the debentures totaling 3,800 million baht that will mature within 12 months, which the Company can issue new debentures or use a working capital to repay as scheduled.

### Shareholders' Equity

As of February 28, 2022, total shareholders' equity amounted to 20,264 million baht, an increase of 2,884 million baht or 17% from the end of fiscal year 2020, Book value as of February 28, 2022 was 79.6 baht per share, increased from that of 68.2 baht per share as of February 28, 2021.

Debt to Equity ratio as of February 28, 2022 was at 3.5 times decreased from 4.0 times at the end of 2020. Return on Equity (ROE) and Return on Asset (ROA) for the fiscal year of 2021 are 19.2% and 4.0%, respectively.

| Key Financial Ratio                                       | 3Q21  | 4Q21  |  | FY20  | FY21  |
|---|-------|-------|--|-------|-------|
| Net Profit Margin (%)                                     | 17.0% | 17.5% |  | 17.3% | 17.1% |
| Interest Coverage ratio (Times)                           | 3.2   | 3.7   |  | 3.2   | 3.6   |
| Allowance for Expected Credit Loss/ Total Receivables (%) | 12.3% | 12.0% |  | 13.3% | 12.0% |
| NPL Coverage Ratio (%)                                    | 255%  | 247%  |  | 230%  | 247%  |
| Cost to Income (%)  | 37.4% | 38.2% |  | 39.0% | 37.7% |
| Book Value per Share (Baht)                               | 74.8  | 79.6  |  | 68.2  | 79.6  |
| EPS (Baht)  | 3.26  | 3.64  |  | 14.76 | 14.21 |